Stolt-Nielsen Limited



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Stolt-Nielsen Limited Reports Unaudited Results For the Second Quarter and First Half of 2024

A strong first half of 2024 as the Company Aspires to be Simply the Best

LONDON, July 11, 2024 – Stolt-Nielsen Limited (Oslo Børs ticker: SNI) today reported unaudited results for the second quarter and first half ending May 31, 2024. The Company reported a second-quarter net profit of \$100.2 million with revenue of \$741.1 million, compared with a net profit of \$8.3 million with revenue of \$721.9 million in the second quarter of 2023 when the Company recorded a loss provision of \$155 million (\$115.0 million after tax) related to the *MSC Flaminia* loss provision. The net profit for the first six months of 2024 was \$204.1 million with revenue of \$1,448.5 million, compared with a net profit of \$108.1 million (net of the *MSC Flaminia* loss provision of \$115.0 million after tax), with revenue of \$1,430.6 million, in the first six months of 2023.

Highlights for the second quarter of 2024, compared with the second quarter of 2023, were:

- Stolt-Nielsen Limited (SNL) consolidated EBITDA¹ of \$207.9 million, up from \$82.5 million.
- Earnings per share increased to \$1.87, up from \$0.15.
- Stolt Tankers reported operating profit of \$106.5 million, up from \$96.8 million.
- The STJS average time-charter equivalent (TCE) revenue was \$32,862 per operating day, up 6.4% from \$30,880.
- Stolthaven Terminals reported operating profit of \$28.2 million, up from \$27.8 million.
- Stolt Tank Containers reported operating profit of \$12.5 million, up from an operating loss of \$115.3 million following the impact of the *MSC Flaminia* \$155 million loss provision recorded in the second quarter of 2023.
- Stolt Sea Farm reported an operating profit before fair value adjustment of biomass of \$8.2 million, up from \$4.4 million.
- Stolt-Nielsen Gas reported an operating loss of \$5.2 million, compared to a loss of \$2.7 million.
- Corporate and Other reported an operating cost of \$14.3 million compared to a gain of \$2.0 million reflecting higher profit-sharing accruals and other non-divisional expenses.

Udo Lange, Chief Executive Officer of Stolt-Nielsen Limited, commented:

"I am very pleased with the overall strong performance of the Company, and our ability to deliver on our strategy and initiatives across the board as we aspire to be Simply the Best for our shareholders, customers and people. Stolt Tankers had another strong quarter, buoyed by higher spot freight rates due to the ongoing transit restrictions in the Red Sea, resulting in record high average TCE earnings of \$32,862. Stolthaven Terminals' solid performance continued, supported by a long-term focus on margin improvement. Recent rate escalations have more than made up for reduced utilisation and reflect adjustments to rates above inflation due to strong storage demand at multiple locations. At Stolt Tank Containers shipment volumes continued to increase to a record 41,781 shipments during the second quarter – an increase of 17% from the same quarter last year – as we continue to grow our market share. Although margins declined slightly from the first quarter of 2024, we saw signs of the trend reversing towards the end of the second quarter. Stolt Sea Farm continued to perform with increases in revenue and operating profit driven by firming prices for both turbot and sole on the back of steadily rising sales volume throughout the quarter.

¹ Before fair value of biological assets, gain (loss) on sales of assets and other one-time, non-cash items.



Outlook

With the transit restrictions of the Red Sea continuing, additional ship capacity is being consumed by the longer sailing distances, supporting the current strong freight rate levels. Through close collaboration with its customers Stolt Tankers has been able to minimise any negative impact on supply chains. Markets for both chemical and product tankers look to remain firm. We have seen some more newbuilding orders during the quarter for delivery in 2027 onwards, bringing the total orderbook for chemical ships up to about 12%. However, during the same period recycling of older ships will limit any negative impact from the newbuilding orders on the supply and demand balance. The continued tight market and firm freight rates will be reflected in the third-quarter results when we expect the average TCE earnings to increase by 2-4%.

At Stolthaven Terminals, the expected growth in chemical output coupled with ongoing demand from other speciality liquids, including biofuel feedstocks, will support the current tightness seen in our global storage markets. Stolthaven Terminals is using this tightness to drive margin improvements at various locations. This will require freeing up tanks to accommodate new business, which will impact results in the short term.

Stolt Tank Containers' strong volume drive during the first half of 2024 resulted in volume growth of almost 20% on the back of a fleet growth of 6% compared to the first half of 2023. With the strong volumes and resulting recent improvement in turns per tank and utilisation, the focus is now on pushing up margins. Stolt Tank Containers continue to see firming demand out of the Americas and Southeast Asia, with China exports also picking up.

At Stolt Sea Farm the supply situation is favourable as the sole wild catch season ended during the quarter. With strong sales growth in new markets for both fresh and frozen products, prices are expected to remain steady during the seasonally stronger summer season. However, high energy and feed costs are expected to continue to impact production costs.

AGM approved increased dividends for 2023 at \$2.50 per share

On April 18, 2024, the Company held its Annual General Meeting of Shareholders, where all agenda items were approved, including a final dividend for 2023 of \$1.50 per Common Share, which was paid on May 8, 2024, bringing the full dividend for 2023 to \$2.50 per Common Share.

On June 12, 2024, subsequent to quarter-end, the Company held its Capital Markets Day where it announced its strategy – an aspiration to be Simply the Best. Video recordings of the event are available on the Company's website: https://www.stolt-nielsen.com/investors/financial-results/.

On July 9, 2024, subsequent to quarter-end, the Company executed a new \$450 million notes issue in the US Private Placement markets. The facility is rated BBB and secured by assets in the US as well as a guarantee from Stolt-Nielsen Limited. The facility is in two tranches, seven and ten years, and both tranches have a fixed interest rate of just below 6%.



Stolt-Nielsen performance summary and results

Reporting Item (in USD millions, except per share data and number of shares)		Quarter	Six Months				
	2Q24	1Q24	2024 2023				
Revenue	741.1	707.3	721.9	1,448.5	1,430.6		
Operating profit	136.8	132.1	10.1	268.9	152.1		
Net profit	100.2	104.0	204.1	108.1			
EPS attributable to SNL shareholders –							
diluted	1.87	1.94	0.15	3.81	2.02		
Weighted average number of shares –							
diluted (in millions)	53.5	53.5	53.5	53.5	53.5		

Debt, net of cash and cash equivalents, was \$1,974.7 million as of May 31, 2024, compared with \$1,667.5 million as of February 29, 2024. The increase in net debt predominantly reflects the settlement of the *MSC Flaminia* loss provision of \$290 million paid on April 15, 2024, and capital expenditures and advances to joint ventures to fund newbuilding investments. Shareholders' equity of SNL as of May 31, 2024, was \$2,085.1 million, compared with \$2,014.0 million as of February 29, 2024.

Net interest expense in the second quarter was \$27.4 million compared with a second-quarter 2023 interest expense of \$29.2 million. The reduction was due to interest income on \$133 million insurance proceeds held on deposit for the settlement of the *MSC Flaminia* loss provision. As of May 31, 2024 the Company had \$115.1 million of cash and cash equivalents, following the settlement of the \$290 million *MSC Flaminia* loss provision, and \$331.4 million of available and undrawn committed revolving credit lines. In comparison, on February 29, 2024, the Company had \$360.6 million of cash and cash equivalents and \$444.6 million of available and undrawn committed revolving credit lines.

Segment information

Operating Profit (Loss) by Division (in USD millions)		Quarter	Six Months			
	2Q24	1Q24	2Q23	2024	2023	
Stolt Tankers	106.5	93.0	96.8	199.6	184.0	
Stolthaven Terminals	28.2	28.5	27.8	56.7	52.9	
Stolt Tank Containers	12.5	13.3	39.7	25.8	79.0	
MSC Flaminia loss provision	_	_	(155.0)	_	(155.0)	
Stolt Sea Farm	8.2	6.9	4.4	15.0	10.0	
SSF fair value adjustment of inventory	0.9	3.1	(2.9)	4.1	(5.3)	
Stolt-Nielsen Gas	(5.2)	(2.0)	(2.7)	(7.2)	(6.1)	
Corporate & Other	(14.3)	(10.7)	2.0	(25.1)	(7.4)	
Total	136.8	132.1	10.1	268.9	152.1	

Stolt Tankers: Red Sea restrictions driving increased tonne-miles

Stolt Tankers reported second-quarter revenue of \$465.3 million up from \$430.8 million in the second quarter of 2023. The increase was driven by the establishment of the SNAPS/ENEOS pool during the fourth quarter of 2023, which positively impacted revenue by \$32.9 million as the pool revenue is consolidated. Deep-sea freight revenue was down \$5.9 million, or 1.6%, reflecting 3.5% fewer operating days and longer voyages due to the restricted transit of the Red Sea, which was offset by an increase in average freight rates of 6.6% compared to the second quarter of 2023. The contract ratio was at 56.0%, up from 50.5% in the same quarter last year reflecting the impact of the longer voyage durations. Bunker surcharge revenue increased by \$1.6 million reflecting an increase in the cost of bunker fuel.



Stolt Tankers reported a second-quarter operating profit of \$106.5 million, up from \$96.8 million in the second quarter of 2023. The decrease in deep-sea revenue was more than offset by a reduction in port charges driven by the reduced transits through the Red Sea and Panama Canal. Increase in revenue caused by the establishment of the SNAPS/ENEOS pool, was offset by the related pool expenses. The average price of bunkers consumed was up from \$583 to \$607 per tonne, resulting in an increase in bunker expenses of \$4.0 million. The deep-sea time-charter equivalent revenue increased by 6.4% from \$30,880 in the second quarter of 2023 to \$32,862 per operating day in the second-quarter 2024. Owning expenses were up \$2.9 million or 5.0% higher than the second quarter of 2023, mainly due to higher manning, maintenance and repair and insurance expenses. During the quarter Stolt Tankers sold one ship for a gain of \$2.0 million. Equity income from joint ventures was up by \$4.0 million, reflecting the stronger performance of the deep-sea fleet.

Stolthaven Terminals: Positive results driven by margin improvements

Stolthaven Terminals reported second-quarter revenue of \$76.4 million, up from \$74.3 million in the second quarter of 2023, driven by higher storage rates, higher ancillary revenue and added capacity, partly offset by lower utilisation and throughput volume. Continued tight storage markets in several locations enabled significant firming of storage rates. Average utilisation in the second quarter was 90.0%, down from 97.0% in the second quarter of 2023, as Stolthaven continued to optimise its portfolio to improve margins.

Stolthaven reported a second-quarter operating profit of \$28.2 million, up from \$27.8 million in the second quarter of 2023, reflecting the higher rates. While operating expenses at wholly owned terminals were flat, administrative and general expense was marginally up, reflecting annual cost increases, and depreciation increased due to an increase in operating assets. Equity income from joint ventures was flat compared to the same quarter last year.

Stolt Tank Containers: Record number of shipments offset by lower margins

Stolt Tank Containers (STC) reported second-quarter revenue of \$167.1 million, down from \$189.3 million in the second quarter of 2023. The decrease was caused by a reduction in demurrage revenue, additional revenue and depot revenue, partly offset by a 17.1% increase in shipments, albeit at lower average rates.

STC reported a second-quarter operating profit of \$12.5 million, an improvement from a reported operating loss of \$115.3 million in the second quarter of 2023. The second quarter of 2023 had a legal claim loss provision of \$155.0 million, without which the operating result would have been a profit of \$39.7 million. The lower revenue was only partly offset by a decrease in ocean freight and trucking costs, resulting in a reduction in gross profit margins. The fleet of containers has grown by 6.0% since the end of the second quarter of 2023 causing an increase in depreciation of \$2.0 million.

Stolt Sea Farm: Strong operating profit on strong prices and volume

Stolt Sea Farm (SSF) reported second-quarter revenue of \$31.6 million, up from \$27.6 million in the same quarter of 2023. Sales prices for both turbot and sole improved since the second quarter of 2023. Volume of sole sold increased by 7.1% in line with higher production whilst turbot sales volume decreased by 4.5% compared with the same quarter last year.

SSF reported a second-quarter operating profit of \$8.2 million before fair value adjustment of biomass, up from \$4.4 million in the second quarter of 2023. Production costs for both turbot and sole were impacted by inflationary pressures on both energy and feed costs, however improved production yield in sole more than offset the cost increase. The fair value adjustment of biomass resulted in a positive variance of \$3.9 million compared with the second quarter of 2023.



Stolt Investments

Stolt-Nielsen holds equity and debt investments in Odfjell SE, Golar LNG Limited, Ganesh Benzoplast Limited and the Kingfish Company N.V. and a joint venture investment in Avenir LNG Holdings Ltd. At quarter-end these investments had a book value of \$324.8 million, which was an increase from the prior quarter of \$70.4 million, primarily reflecting a fair-value gain during the quarter of \$50.1 million and an increase in shareholder loans of \$24.0 million.

Avenir is reported within Stolt-Nielsen Gas (SNG), which also holds the investment in Golar. SNG reported a second-quarter operating loss of \$5.2 million, compared with an operating loss of \$2.7 million in the second quarter of 2023, due to SNL's share of an impairment of \$7.0 million of Avenir's terminal in Sardinia.



Conference Call

Stolt-Nielsen Limited (Oslo Børs: SNI) will host a virtual presentation to discuss the Company's unaudited results for the second quarter and first half of 2024 on Thursday, **July 11, 2024 at 15:00 CEST (09:00 EDT, 14:00 BST)**.

The virtual presentation will be hosted by:

- Mr. Udo Lange Chief Executive Officer, Stolt-Nielsen Limited
- Mr. Jens F. Grüner-Hegge Chief Financial Officer, Stolt-Nielsen Limited
- Mr. Alex Ng Vice President Strategy & Business Development, Stolt-Nielsen Limited

To join the virtual presentation, please click <u>here</u>.

The presentation will be published on our website: https://www.stolt-nielsen.com/investors/financial-results/

For additional information please contact:

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About Stolt-Nielsen Limited

Stolt-Nielsen (SNL or the 'Company') is a long-term investor and manager of businesses focused on opportunities in logistics, distribution and aquaculture. The Stolt-Nielsen portfolio consists of its three global bulk-liquid and chemicals logistics businesses – Stolt Tankers, Stolthaven Terminals and Stolt Tank Containers – Stolt Sea Farm and various investments. Stolt-Nielsen Limited is listed on the Oslo Stock Exchange (Oslo Børs: SNI).

This information is subject to the disclosure requirements pursuant to section 5-12 of the Norwegian Securities Trading Act.

Forward-Looking Statements

This press release contains "forward-looking statements" based on information available to the Company on the date hereof, and the Company assumes no obligation to update any such forward-looking statement. These statements may be identified by the use of words like "anticipate," "believe," "estimate," "expect," "intend," "may," "plan," "project," "will," "should," "seek," "indicates" and similar expressions. The forward-looking statements reflect the Company's current views and assumptions and are subject to risks and uncertainties. The Company does not represent or warrant that the Company's actual future results, performance or achievements will be as discussed in those statements, and assumes no obligation to, and does not intend to, update any of those forward-looking statements other than as may be required by applicable law.

STOLT-NIELSEN LIMITED AND SUBSIDIARIES CONSOLIDATED INCOME STATEMENTS (in US dollar thousands, except per share data) (UNAUDITED)

	Three Months Ended				Year to Date					
		May 31		Feb 28		May 31		May 31		May 31
		2024		2024		2023		2024		2023
_										
Revenue	\$	741,148	\$	707,314	\$	721,924	\$	1,448,462	\$	1,430,574
Operating expenses Legal claims provision (a)		473,815 -		452,951 -		445,761 155,000		926,766		888,855 155,000
		267,333		254,363		121,163		521,696		386,719
		-		•						•
Depreciation and amortisation		74,019		72,465		71,467		146,484		140,735
Gross profit		193,314		181,898		49,696		375,212		245,984
Share of profit of joint ventures and associates		19,392		17,509		17,674		36,901		32,682
Administrative and general expenses		(78,049)		(68,052)		(58,215)		(146,101)		(127,743)
Gain on disposal of assets, net		2,041 423		354 615		678 330		2,395 1,038		257
Other operating income Other operating expenses		(335)		(201)		(113)		(536)		1,110 (168)
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Operating Profit		136,786		132,123		10,050		268,909		152,122
Non operating income (expense)										
Finance income		2,824		5,684		1,183		8,508		2,149
Finance expense - finance leases		(3,040)		(2,975)		(2,703)		(6,015)		(5,379)
Finance expense - debt		(27,172)		(28,151)		(27,698)		(55,323)		(54,592)
Foreign currency exchange (loss) gain, net		(632)		141		(1,244)		(491)		(2,829)
Other non-operating income, net		725		5,932		39		6,657		3,047
Profit (loss) before income tax		109,491		112,754		(20,373)		222,245		94,518
Income tax expense (benefit)		(9,314)		(8,785)		28,662		(18,099)		13,591
Net Profit	\$	100,177	\$	103,969	\$	8,289	\$	204,146	\$	108,109
PER SHARE DATA										
Net profit attributable to SNL shareholders										
Basic	\$	1.87	\$	1.94	\$	0.15	\$	3.81	\$	2.02
Diluted	\$	1.87	\$	1.94	\$	0.15	\$	3.81	\$	2.02
Weighted average number of common shares and common share equivalents	outsta	•								
Basic		53,524		53,524		53,524		53,524		53,524
Diluted		53,524		53,524		53,524		53,524		53,524
SELECTED CASH FLOW DATA										
Capital expenditures (excluding capitalised interest)	\$	39,577	\$	77,518	\$	89,793	\$	117,095	\$	141,664
Equity contributions and advances to joint ventures and associates,										
net of repayments	•	65,433	•	3,580	Ф.	1,216	Ф.	69,013	Φ.	2,279
Total selected cash flow data	\$	105,010	\$	81,098	\$	91,009	\$	186,108	\$	143,943
EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTISA	TION	(EBITDA) AI	ND O	NE-TIME IT	EMS					
Profit (loss) before income tax	\$	109,491	\$	112,754	\$	(20,373)	\$	222,245	\$	94,518
Adjusted for:	Ψ	103,431	Ψ	112,734	Ψ	(20,373)	Ψ	222,243	Ψ	34,310
Depreciation and amortisation		74,019		72,465		71,467		146,484		140,735
Finance income		(2,824)		(5,684)		(1,183)		(8,508)		(2,149)
Finance expense - finance leases		3,040		2,975		2,703		6,015		5,379
Finance expense - debt		27,172		28,151		27,698		55,323		54,592
Gain (loss) on disposal of assets, net		(2,041)		(354)		(678)		(2,395)		(257)
EBITDA	\$	208,857	\$	210,307	\$	79,634	\$	419,164	\$	292,818
Fair value adjustment made to biological assets										
(included in operating expenses)		(949)		(3,105)		2,892		(4,054)		5,342
EBITDA before fair value of biological assets and other one-time items	\$	207,908	\$	207,202	\$	82,526	\$	415,110	\$	298,160

⁽a) In the second-quarter 2023, SNL recorded an additional legal claims provision related to the MSC Flaminia lawsuit. This was the result of the affirmation on June 30, 2023 by the US Court of Appeals of the 2018 ruling on liability by the US District Court for the Southern District of New York regarding the 2012 incident on board the MSC Flaminia. Stolt Tank Containers BV and Stolt-Nielsen USA Inc were found at fault together with Deltech for 45% and 55%, respectively.

STOLT-NIELSEN LIMITED AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (in US dollar thousands) (UNAUDITED)

	As	of
	May 31 2024	Nov 30 2023
<u>ASSETS</u>		
Cash and cash equivalents	\$ 115,135	\$ 446,515
Receivables	345,107	341,319
Inventories	6,618	8,390
Biological assets	59,534	54,812
Prepaid expenses	93,948	108,727
Derivative financial instruments	6,119	6,096
Income tax receivable	6,031	2,029
Assets held for sale	24,757	47.000
Other current assets	31,646	47,082
Total current assets	688,895	1,014,970
Property, plant and equipment	2,753,103	2,840,502
Right-of-use assets	233,633	228,271
Deposit for newbuildings	41,328	-
Investment in and advances to joint ventures and associates	730,760	650,163
Investments in equity instruments (a)	231,320	132,864
Deferred tax assets	19,513	19,144
Goodwill and other intangible assets	42,102	40,283
Employee benefit assets	22,962	21,292
Derivative financial instruments Insurance reimbursement receivables	7,016 13,829	4,788 14,927
Other non-current assets	16,044	16,519
Total non-current assets	4,111,610	3,968,753
Total assets	\$ 4,800,505	\$ 4,983,723
Total assets	Ψ 4,000,303	Ψ 4,303,723
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current maturities of long-term debt	\$ 423,806	\$ 255,109
Current lease liabilities	55,303	55,456
Accounts payable	103,365	114,695
Accrued voyage expenses and unearned revenue	67,337	76,814
Accrued expenses	242,750	235,044
Provisions	498	302,184
Income tax payable	21,912	16,901
Dividend payable Derivative financial instruments	593	53,591
Other current liabilities	54,936	11,940 55,569
Total current liabilities	970,500	1,177,303
Total carrent habilities	•	
Long-term debt	1,421,798	1,581,492
Long-term lease liabilities	188,968	182,751
Deferred tax liabilities	96,126	90,516
Employee benefit obligations	19,682	19,937
Derivative financial instruments	1,154 16,070	7,656
Long-term provisions Other non-current liabilities	1,150	17,194 820
Total non-current liabilities	1,744,948	1,900,366
Total liabilities	2,715,448	3,077,669
Common stock and Founder's shares	58,538	58,538
Paid-in surplus	195,466	195,466
Retained earnings	2,092,103	1,967,219
Other components of equity	(149,999)	(204,118)
	2,196,108	2,017,105
Treasury stock	(111,051)	(111,051)
Total shareholders' equity	2,085,057	1,906,054
Total liabilities and shareholders' equity	\$ 4,800,505	\$ 4,983,723
Debt, net of cash and cash equivalents (b)	\$ 1,974,740	\$ 1,628,293

⁽a) Investments in equity and debt instruments include shares of Golar LNG Limited acquired for \$106.4 million, Ganesh Benzoplast Limited for \$5.1 million, Odfjell SE for \$55.4 million and The Kingfish Company N.V. equity for \$7.4 million and convertible debt for \$2.7 million.

⁽b) Computed as short-term bank loans, current maturities of long-term debt and lease liabilities and long-term debt and lease liabilities less cash and cash equivalents.

STOLT-NIELSEN LIMITED AND SUBSIDIARIES SELECTED SEGMENT AND FINANCIAL DATA (in US dollar thousands) (UNAUDITED)

The following tables present the contribution to revenue, gross profit, operating profit and EBITDA for each of SNL's reportable segments and other corporate items.

The following tables present the contribution to revenue, gross profit, operating profit and EBITDA for each of	Three Months Ended					Year to Date			
	<u></u>	May 31		Feb 28		May 31		May 31	May
		2024		2024		2023		2024	20
REVENUE:									
Stolt Tankers Deepsea	\$	360,036	\$	344,905	\$	365,943	\$	704,941	\$ 720,29
Regional Fleet	Ф	105,289	Ф	98,846	Ф	64,842	Ф	204,135	720,28 125,96
Stolt Tankers - Total		465,325		443,751		430,785		909,076	846,25
Stolthaven Terminals		76,403		76,814		74,285		153,217	148,23
Stolt Tank Containers		167,076		156,132		189,254		323,208	383,14
Stolt Sea Farm Corporate and Other		31,591 753		30,617		27,600		62,208 753	52,76 16
Total	\$		\$	707,314	\$	721,924	\$	1,448,462	
OPERATING EXPENSES:	•	200 750	•	000 405	•	000 000	•	000.054	t 550.04
Stolt Tankers Stolthaven Terminals	\$	309,756 26,671	\$	299,195 27,110	\$	280,830 26,032	\$	608,951 53,781	\$ 558,61 52,36
Stolt Tank Containers (a)		121,245		110,495		274,940		231,740	396,39
Stolt Sea Farm (excluding Fair Value Adjustment)		18,148		18,818		18,096		36,966	33,66
Stolt Sea Farm Fair Value Adjustment		(949)		(3,105)		2,892		(4,054)	5,34
Corporate and Other Total	\$	(1,056) 473,815	\$	438 452,951	\$	(2,029) 600,761	\$	926,766	(2,52 1,043,85
									, , , , ,
DEPRECIATION, AMORTISATION AND IMPAIRMENT:									
Stolt Tankers	\$	40,073	\$		\$	39,618	\$		\$ 78,04
Stolthaven Terminals Stolt Tank Containers		16,027 14,279		15,633 13,913		15,846 12,274		31,660 28,192	31,16 24,48
Stolt Fails Containers Stolt Sea Farm		2,301		2,103		2,308		4,404	4,27
Corporate and Other		1,339		1,430		1,421		2,769	2,75
Total	\$	74,019	\$	72,465	\$	71,467	\$	146,484	140,73
GROSS PROFIT:									
Deepsea	\$	95,396	\$		\$	94,632	\$		\$ 178,29
Regional Fleet		20,100		18,622		15,705		38,722 220.666	31,29
Stolt Tankers - Total Stolthaven Terminals		115,496 33,705		105,170 34,071		110,337 32,407		67,776	209,58 64,70
Stolt Tank Containers		31,552		31,724		(97,960)		63,276	(37,73
Stolt Sea Farm (excluding Fair Value Adjustment)		11,142		9,696		7,196		20,838	14,82
Stolt Sea Farm Fair Value Adjustment		949		3,105		(2,892)		4,054	(5,34
Corporate and Other Total	\$	470 193,314	\$	(1,868) 181,898	\$	608 49,696	\$	(1,398) 375,212	245,98
Total	<u> </u>	133,314	Ą	101,030	Ą	49,090	<u> </u>	375,212	243,30
SHARE OF PROFIT OF JOINT VENTURES AND ASSOCIATES:		40.007	•	40.445	•	40.000	•	00.700	D 05.54
Stolt Tankers Stolthaven Terminals	\$	16,307 7,363	\$	12,415 6,727	\$	12,323 7,523	\$	28,722 14,090	\$ 25,51 12,60
Stolt Tank Containers		670		187		460		857	47
Stolt-Nielsen Gas		(4,948)		(1,820)		(2,632)		(6,768)	(5,90
Total	\$	19,392	\$	17,509	\$	17,674	\$	36,901	32,68
ADMINISTRATIVE AND GENERAL EXPENSES:									
Stolt Tankers	\$	(27,273)	\$	(24,568)	\$	(25,811)	\$	(51,841)	\$ (51,08
Stolthaven Terminals		(13,022)		(12,403)		(12,119)		(25,425)	(24,52
Stolt Tank Containers		(19,569)		(19,243)		(18,544)		(38,812)	(39,27
Stolt Sea Farm Stolt-Nielsen Gas		(2,916) (215)		(2,787) (205)		(2,804) (80)		(5,703) (420)	(5,24 (16
Corporate and Other		(15,054)		(8,846)		1,143		(23,900)	(7,45
Total	\$		\$		\$		\$	(146,101)	
GAIN (LOSS) ON DISPOSAL OF ASSETS. NET:									
Stolt Tankers	\$	2,006	\$		\$	1	\$		\$ (3
Stolthaven Terminals Stolt Tank Containers		(45) 79		(64) 415		(45) 722		(109) 494	(11 47
Corporate and Other		1		1		-		2	(7
Total	\$	2,041	\$	354	\$	678	\$	2,395	
OTHER OPERATING INCOME (EXPENSE), NET:									
Stolt Tankers	\$	(2)	\$		\$	(1)	\$	(2)	\$
Stolthaven Terminals		231		185		51		416	25
Stolt Tank Containers		(223)		200		29		(23)	. 7
Stolt Sea Farm Corporate and Other		(29) 111		(33) 62		37 101		(62) 173	46 14
Total	\$		\$		\$		\$	502	
ODED ATING DDOELT (LOSS).	·-								
OPERATING PROFIT (LOSS): Stolt Tankers	\$	106,534	\$	93,019	\$	96,849	\$	199,553	183,98
Stolthaven Terminals	•	28,232	•	28,516		27,817	•	56,748	52,92
Stolt Tank Containers		12,509		13,283	(115,293)		25,792	(75,97
Stolt Sea Farm Stolt-Nielsen Gas		9,146		9,981		1,537		19,127	4,70
Stort-Nielsen Gas Corporate and Other		(5,163) (14,472)		(2,025) (10,651)		(2,712) 1,852		(7,188) (25,123)	(6,06 (7,44
Total	\$		\$		\$	10,050	\$	268,909	
EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTISATION (EBITDA) (b)									
EARNINGS BEFORE INTEREST, TAXES, DEPRECIATION AND AMORTISATION (EBITDA) (b) Stolt Tankers	\$	145,380	\$	132,411	\$	136,524	\$	277,791	261,50
Stolthaven Terminals		44,320		44,131		43,711		88,451	84,30
Stolt Tank Containers		25,891		26,944	((106,137)		52,835	(55,36
Stolt Sea Farm Stolt-Nielsen Gas		11,521		12,179		3,865		23,700	8,59
Stolf-Nielsen Gas Corporate and Other		(4,499) (13,756)		(1,321) (4,037)		(2,681) 4,352		(5,820) (17,793)	(6,02 (19
Total	\$		\$		\$	79,634	\$	419,164	
									,.

⁽a) Second-quarter 2023 includes the \$155.0 million legal claims provision discussed in Note (a) in the Consoidated Income Statement.
(b) EBITDA excludes gain (loss) on disposal of assets, net

STOLT-NIELSEN LIMITED AND SUBSIDIARIES **OPERATING YARDSTICKS** (UNAUDITED)

STOLT TANKERS	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter
Time charter equivalent revenue per operating day (a)	1			
2022	18,786	20,772	24,341	27,162
2023	29,066	30,880	28,429	30,144
2024	29,944	32,862	N/A	N/A
Volume of cargo carried - million of tons				
Deepsea fleet - Operated in the period (b)				
2022	2.8	3.0	2.9	2.9
2023	3.0	3.0	3.1	3.0
2024	2.7	2.6	N/A	N/A
Regional fleets - Operated in the period (c)				
2022	1.6	1.6	1.7	1.5
2023	1.5	1.6	1.9	1.6
2024	2.1	2.2	N/A	N/A
Operating days				
Deepsea fleet - Operated in the period (d)	6.040	7 101	7.040	7.450
2022 2023	6,848 7,185	7,104 7,225	7,018 7,402	7,153 7,092
2023	6,984	6,972	7,402 N/A	7,092 N/A
2024	0,964	0,972	IN/A	IN/A
Regional fleets - Operated in the period (c)	5 557	5 770	5.004	5.000
2022	5,557	5,770	5,884	5,809
2023 2024	5,650	5,838	6,084 N/A	6,372 N/A
2024	6,932	7,017	IN/A	IN/A
Average number of ships (e)				
<u>Deepsea fleet - Operated</u> 2022	79	79	81	83
2022	83	83	83	76
2024	76	75	N/A	N/A
Regional fleets - Operated				
2022	71	73	73	74
2023	74	76	78	77
2024	76	77	N/A	N/A
STOLT TANK CONTAINERS				
Number of Shipments				
2022	30,694	32,360	33,900	32,620
2023	32,833	35,667	36,641	37,381
2024	40,047	41,781	N/A	N/A
Tank containers owned and leased at the end of the p				
2022	43,850	45,168	46,858	46,994
2023	46,957	47,702	48,547	50,928
2024	50,748	50,571	N/A	N/A
STOLTHAVEN TERMINALS				
Average marketable capacity in cubic metres 2022	1,724,858	1,724,611	1,724,503	1,724,503
2022	1,723,682	1,723,546	1,723,811	1,723,839
2023	1,742,786	1,750,169	1,723,611 N/A	1,723,639 N/A
Tank capacity utilisation %				
2022	96.3%	97.2%	98.1%	98.0%
2023	97.3%	97.0%	96.8%	95.5%
2024	92.3%	90.0%	N/A	N/A

For the deep-sea fleet, revenue less voyage-related costs divided by operating days. Deepsea fleet statistics include time-chartered ships and STJS pool partner ships.

⁽b)

Regional fleet statistics include ships operated (owned and time-chartered).

Operating days for deepsea fleet include ships Time Chartered out. (c)

Effective in the fourth quarter of 2022, the calculation of average number of ships was restated to be the average of the ships owned and operated in the beginning and ending of the period.