Vilnius, September 2024 AB "Pieno žvaigždės" confirmation of the Management

# Financial statements and the Report for the 6 months of 2024

We, Aleksandr Smagin, Chief Executive Officer and Laimonas Vaškevičius, Chief Financial Officer, hereby confirm that, to the best of our knowledge, Interim Report for the six months of 2024 includes a fair review of the development and performance of the business.

We, Aleksandr Smagin, Chief Executive Officer and Laimonas Vaškevičius, Chief Financial Officer, hereby confirm that, to the best of our knowledge, Interim Financial Statements of the six months of 2024 prepared in accordance with IFRS, give true and fair view of the assets, liabilities, financial position, profit or loss and cash flows of AB "Pieno žvaigždės".

Chief Executive Officer / Aleksandr Smagin

Chief Financial Officer / Laimonas Vaškevičius



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# PIENO ŽVAIGŽDĖS

Interim financial statements and interim report

For the 6 months of 2024



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#### 1. Accounting Period for which the present Report has been Prepared

The present Report has been prepared for the 6 months of 2024.

#### 2. Key Data on the Issuer

Name Pieno Žvaigždės, AB Legal and organizational status Stock Company

Registration date The Company was registered on 23 December 1998

Company code 124665536 VAT payer's code LT 246655314

Authorized capital 13,088,981.51 euros, comprising 45,134,419 ordinary

registered shares at par value of 0.29 euro each.

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Internet website www.pienozvaigzdes.lt

#### 3. Type of the Issuer's main activities

The Company's main activity is production of dairy products.

#### 4. Agreements with intermediaries of public trading in securities

The company has an agreement with AB Šiaulių Bankas (the bank license No.: 7, dated 4 February 1992), located at Tilžės St. 149, Šiauliai, the municipality of Šiauliai, telephone (8-5) 2102477 concerning management of securities accounting.

#### 5. The Issuer's authorized capital

The authorized capital registered in the Register Centre is 13,088,981.51 EUR. The authorized capital divided into 45 134 419 ordinary shares (nominal value 0.29 EUR). All ordinary registered shares of AB Pieno Zvaigzdes are fully paid up.



#### 6. Securities admitted to the trading lists of the stock exchanges

6.1. The ordinary registered shares of AB Pieno Zvaigzdes were admitted to the Official List of the NASDAQ OMX Vilnius Stock Exchange.

Type of shares - Ordinary registered shares;

Number of shares - 45 134 419;

Total nominal value - 13 088 981.51 EUR:

ISIN code - LT0000111676;

All information about Pieno zvaigzdes, AB securities trading available on NASDAQ VILNIUS stock exchange site.

- 6.2. Currently the Company has no debt securities issues.
- 6.3. Currently the Company has no own shares.

# 7. The objective review of the Company's state, activity performance and development; the description of the main risk types and uncertainties encountered by the enterprise

Pieno Žvaigždės, AB was established on 23 December 1998 after merger of independent milk processing companies operating in Lithuania: AB Mažeikių Pieninė and AB Pasvalio Sūrinė. Later, AB Kauno Pienas and in 2004 AB Panevėžio Pienas were also merged into Pieno Žvaigždės, AB. The current structure of the Company enables to specialize production in separate branches and reach the highest efficiency as well as even distribution of raw milk collection capacities in the country.

Pieno Žvaigždės, AB is one of the largest milk processing companies in Lithuania, which currently produces more than 500 different products. The Company operates not only in the local market but also exports production to the countries of the European Union, CIS, and Asia. Different types of ferment cheese, whey flour and fresh milk products produced by Pieno Žvaigždės, AB are the main products produced for export which are well known for their irreproachable quality. The products are awarded with quality certificates.

The main activity of the Issuer is processing of milk. The mentioned business is risky due to eventual changes in product and raw materials markets, competition as well as eventual legal, political, technological and social changes, which are directly or indirectly related to the Issuer's business and may have a negative influence on the Issuer's cash flows and operating results.

The main raw material used by the Issuer is milk, the supply of which, due to short validity period, is conditionally limited. Limitations put on supply of raw milk may result in lack of raw milk and an increase in prices for raw milk. These changes may have a negative influence on the cash flows and operating results of the Issuer.

The Issuer's business (especially collection and transportation of milk) is a labor consuming activity. The lack of human resources and an increase in salary costs may negatively affect the operating results of the Issuer.



Information on financial risks is presented in the annual financial statements (note 22 of the explanatory information).

Pieno Žvaigždės, AB has integrated the quality and environment management system as to the requirements of ISO 9001:2008 and ISO 14001:2004. As of March 2012 the Company is implementing the food safety management system as to ISO 22000:2005, which will be integrated into the existing management system. In December 2013, the affiliate Pasvalio Sūrinė received the certificate confirming the implementation of food safety management system complying with requirement of FSSC 22000. Other three affiliates of Pieno Žvaigždės, AB have finalized the implementation of the food management system and received certificate according to the requirements of FSSC 22000 at the beginning of the year 2015. Assurance of the quality of dairy products, especially of their safety, i.e. harmlessness to consumers, is one of the major tasks of the Company. The functioning food safety system allows to monitor risk factors and important control points that are related to milk production processes, transportation, and consumption and improves the quality control. The Company has prepared, implemented and operate the programs which provide for conditions, measures and behavior rules to prevent biological, chemical, allergic and physical contamination and ensure high quality and safety of the dairy products.

During the years 1998–2002 the State Food and Veterinarian Office assigned the affiliates of Pieno Žvaigždės, AB with certificates for export to EU, which allow exporting dairy products bearing identification marks to the EU countries. Furthermore, all the branches of the Company are approved for export to Russia and Belarus.

Primary certification of the quality management system in the Company's affiliates was performed in 2002. The granted certificates proved that the establishment, documentation and maintenance of the quality management system complied with the ISO 9001 standard. The certification audit in the affiliates and issuance of the certificates was performed by an international certification firm TUV CERT. During 2005-2006, the environment management system complying with the requirements of ISO 14001 standards was integrated into the quality management system, and in February 2007 Pieno Žvaigždės, AB received the certificate confirming the integrated quality and environment management system complying with the requirements of ISO 9001 and ISO 14001 standards operates in the Company. Every year, the certifying firm performs supervision audits of the Company, and every 3 years the recertification takes place. Pieno Žvaigždės, AB aims to continuous improvement and better efficiency of its operations and processes, thus, for the purpose of more efficient use of external audit results for company improvement, in 2013, Pieno Žvaigždės, AB changed the certification firm. As of 2013, external audit of management systems is performed by certifying firm DNV.

In order to further improve the quality control, in September 2016, the branch Pasvalio Sūrinė and in September 2017, the branch Mažeikių Pieninė were certified as to the IFS Food Standard requirements. This International Food Standard (IFS) was introduced by the retail trade association IFS Food of Germany, France and Italy to meet the requirements of private retailers in Germany, France, Italy, the Benelux and other countries. A company that complies with the IFS requirements ensures that it can manage the risks throughout all the stages of food production process, can produce a safe and high-quality product. The greatest attention is paid to the products that



must meet the expectations of the ultimate customer and, most importantly, the consumer.

Meanwhile, in April 2017, the branch Kauno Pienas was granted a BRC certificate (Global Standard for Food Safety). In 1998, the British Retail Consortium (BRC) established and implemented the BRC food technical standard, which is used for evaluation of foodstuff manufacturers. The purpose of the standard is to assist the food processing companies in the production and supply of safe and high quality foodstuff. This ensures consumer confidence in the company's food safety. Due to clarity and versatility of the BRC standard requirements and control, they are acknowledged globally.

The Company's affiliates Kauno Pienas and Panevėžio Pienas are certified for production of ecological products (ecological yogurts, ecological sour cream, ecological curd and cottage cheese). After each annual review, a public company Ekoagros issues a new certificate on the Company's compliance with the requirements. Production of ecological dairy products requires adhering to strict requirements set not only for production processes but also for their compound parts. The certified ecological products are marked with the following additional information: certification mark of ecological products, code of the certifying firm, and reference to the growth place of agricultural goods used for production.

Certain products of the Company are assigned with specific quality certificates HALAL (whey powder and cream) and KOSHER (whey powder).

The Company's management has undertaken to produce safe and high-quality dairy products that satisfy the clients' needs and expectations, with low impact on environment to the maximum extent, all being defined in the Company's policy on the safety and quality of food and environment protection.



# 8. Analysis of financial and non-financial activity results, information related to environment and personnel issues

Key figures, million EUR	2024 06 30	2023 06 30
Turnover	101,9	98,1
Gross profit	25,5	24,7
Profit before tax, interest and		
depreciation (EBITDA)	9,7	11,2
Profit (loss) before tax	6,2	7,5
Investment in property, plant and		
equipment	2,7	1,0

#### Main quality management and environmental principles:

- The quality management system is oriented towards a customer, thus a lot of attention is devoted to fulfilling customers' needs and expectations;
- Principles of cleaner production must be adhered to; the aspects that significantly influence the environment must be identified and managed, and proper preparation for emergency situation must be insured;
- Management of the Company sets united aims and goals. Heads of the Company create environment where all employees take part in order to achieve aims;
- Employees of all levels are involved in Company's work;
- All activities of the Company, as well as the recourses related to them are managed as a process;
- Interconnected processes are defined, understood and managed as a system, and this increases Company's capacity and efficiency;
- Company's target is constant improvement. Improvement activities are integrated with Company's strategy and every worker seeks improvement of a product, process and systems;
- High-scoring solutions are based on data and information analysis;
- A lot of attention is devoted to connections with suppliers.

Possession of the ISO 9001 and ISO 14001 certificates proves that the structure, responsibilities and granted authorities are strictly defined in the Company, that processes and procedures are established, major documents are controlled and constantly updated, inspections and control procedures are regularly performed, discrepancies are identified, analyzed and corrected, the prevention of non-conformities and accidents is ensured, and negative impact on the environment is minimized.

The Company's top management annually reviews and confirms food safety, quality and environmental policies.



9. The number of the own shares acquired and transferred during the reporting period, and the share of the capital, which the mentioned shares constitute

During the first half of 2024, the Company did not acquire nor cancel any own shares.

#### 10. Information about branches and representative offices

Pieno Žvaigždės, AB comprises four production branches:

- Branch Kauno Pienas, Taikos pr. 90, LT-51181 Kaunas;
- Branch Mažeikių Pieninė, Skuodo St. 4, LT-89100 Mažeikiai;
- Branch Pasvalio Sūrinė, Mūšos St. 14, LT-39104 Pasvalys;
- Branch Panevėžio Pienas, Tinklų St. 9, LT-35115 Panevėžys.

#### 11. Significant events occurred after the end of the financial year

No significant events have occurred during the first half of the year.

#### 12. Information about research and development activity

The Company continuously makes investments and searches for new ways how to ensure a constant and better efficiency growth of its activity.



#### 13. Shareholders

According to the most recent data (as of 28 June 2024), the total number of the shareholders in the Company was 4.504. The shareholders holding more than 5 per cent of the Company's authorized capital and votes are as follows:

		Share	Share of votes held
Shareholders	Number of	of the	personally and
Sildieriolders	shares, units	capital	together with related
		%	persons, %
Kvaraciejus Julius	7 085 907	15.70%	15.70% / 20.74%
Kvaraciejienė Regina	2 275 086	5.04%	5.04% / 20.74%
ŽŪKB "Smilgelė" J. Tumo			
Vaižganto 8/27-3. Vilnius,			
company code 2490652	6 677 200	14,79%	14,79%
UAB "Agrolitas Imeks Lesma"			
Laisvės ave.125, Vilnius,			
company code 2191855	6 228 459	13,80%	13,80%
Union Bancairw Privee LTD			
50 Collyer Quay 08-03, 049321,			
Singapore	5 122 022	11.35%	11.35%
Klovas Voldemaras	3 142 567	6.96%	6.96% / 8.91%
Klovienė Danutė	878 328	1.95%	1.95% / 8.91%

#### 14. Employees

	2024 06 30	2023 06 30
Average number of employees	1647	1 575
With university education	429	430
With further education	278	265
With secondary education	829	793
With not completed secondary education	111	87
	2024 06 30	2023 06 30
Average number of employees	1647	1 575
Managers	87	84
Specialists	286	280
Workers	1 274	1 211
	2024 06 30	2023 06 30
Average payroll, EUR	1 818	1 672
Managers	4 069	4 116
Specialists	2 151	1 949
Workers	1 589	1 439



#### 15. Change of the issuer's Articles of Association

Pursuing the Articles of Association of the Company, the Articles may be exclusively changed by the general meeting of shareholders, according to the Law of the Republic of Lithuania.

#### 16. Management

The Company's governing bodies are the General Meeting of Shareholders, the Supervisory Board, the Management Board and the Chief Executive Officer of the Company.

The Supervisory Board is the Company's collegial management body. Three (3) members shall be elected to the Supervisory Board of the Company for a period of 4 years. The Supervisory Board shall elect the Chairman of the Supervisory Board from among its members.

The Management Board is the collegial management body of the Company. The Management Board of the Company shall consist of 7 (seven) members for a period of 4 years. The Management Board shall elect the Chairman of the Management Board from among its members. The competence of the General Meeting of Shareholders, the procedure for its convening and other matters relating to the activities and decisions of the General Meeting of Shareholders, as well as the competence, election (appointment) and dismissal of the Supervisory Board, the Management Board and the Chief Executive Officer of the Company, and other matters shall be governed by the procedure set out in the Law of the Republic of Lithuania on Companies.

#### Supervisory Board

Name, Surname	Official duties	Number of shares, units	Share of the capital %	From	Until
Stanislav Kozel	Chairman	-	-	2022 04 28	2026 04 28
Rolandas Petkus	Member	-	-	2022 04 28	2026 04 28
Rokas Kvaraciejus	Member	1 273 732	2,82	2022 04 28	2026 04 28

#### Management Board

Name, Surname	Official duties	Number of shares, units	of the capital	From	Until
Julius Kvaraciejus	Chairman	7 085 907	15,70	2022 05 04	2026 05 04
Artiom Smagin	Member	550 000	1,22	2022 05 04	2026 05 04



Voldemaras Klovas	Member	3 142 567	6,96	2022 05 04	2026 05 04
Aleksandr Smagin	Member	773 536	1,71	2022 05 04	2026 05 04
Regina Kvaraciejienė	Member	2 275 088	5,04	2022 05 04	2026 05 04
Gžegož Rogoža	Member	46 150	0,10	2022 05 04	2026 05 04
Vikas Sachar	Member	0	0,00	2024 03 15	2026 05 04

#### Administration

		Number of shares,	Share of the
Name, Surname	Official duties	units	capital %
Aleksandr Smagin	CEO	773 536	1,71
Laimonas Vaškevičius	CFO	-	_

Positions held by the board members and the head of administration in Pieno Žvaigždės AB and other companies:

Name, Surname	Position held in Pieno Žvaigždės AB	Position held in other companies
Stanislav Kozel	Chairman of the Supervisory board	AD Rem UAB (Jurgio Dobkevičiaus g. 7, LT-02189 Vilnius, įk 110537569) CEO
Rolandas Petkus	Member of the Supervisory board	Finrosta UAB (Austėjos 37, Vilnius. Įk 300051777) CEO Manpetra UAB (Tilto 27-10 Vilnius. Įk. 302570557) CEO
Rokas Kvaraciejus	Member of the Supervisory board; Deputy COO	None
Julius	Chairman of the board;	None
Kvaraciejus	Director for Business Development.	
Aleksandr Smagin	General Director; member of the board.	None
Regina Kvaraciejienė	Member of the board; consultant.	None
Voldemaras Klovas	Member of the board; Deputy General Director.	None
Gžegož	Member of the board;	None
Rogoža	Operational Director.	
Artiom	Member of the board;	Cats.vc, UAB (Konstitucijos pr.
Smagin	Marketing Project Manager.	21A, LT-08130 Vilnius, code 305376625) CEO
Vikas Sachar	Member of the board;	None



The Company has an Audit Committee

		Number of			
	Official	shares,	Share of the		
Name, Surname	duties	units	capital %	From	Until
Rolandas Petkus	Chairman	-	-	2024 05 01	2025 04 30
Aušra Joniūnienė	Member	-	-	2024 05 01	2025 04 30
Danutė Kairevičienė	Mebmber	-	-	2024 05 01	2025 04 30

Positions held by members of the Audit Committee in AB Pieno žvaigždės and other companies

Name, Surname	Position held in Pieno Žvaigždės AB	Position held in other companies
Rolandas Petkus (Indipendent member, chairman)	Member of the Supervisory board	Finrosta UAB (Austėjos 37, Vilnius. Įk 300051777) CEO; Manpetra UAB (Tilto 27-10 Vilnius. Įk. 302570557) CEO
Aušra Joniūnienė (nepriklausoma narė)	-	UAB Gražina Buckiūnienė ir partneriai deputy CEO
Danutė Kairevičienė	Senior Accountant	-



#### 17. Additional notes about financial statements

The financial statements prepared according to the IFRS. Financial statements for the 6 months of 2024 are not audited. All additional information about financial statements is presented in the notes to the financial statements.

#### 18. Information on the major related parties' transactions

No significant or unrepresentative agreements or transactions were concluded between related parties in the first 6 months of 2024.

#### 19. Significant up-to-date developments in the issuer's performance

All the publicly disclosed information available on the company's web site www.pienozvaigzdes.LT

#### 20. Operational plans and forecasts of the Company

Pieno Žvaigždės, AB expected turnover for the year 2024 EUR 205,9 million.



#### 21. Interim financial statement

## 21.1. Statement of financial position (Thousand EUR)

	2024 06 30	2023 12 31
Assets		
Property, plant and equipment	45 213	43 566
Intangible assets	64	55
Investments available for sale	22	22
Long-term receivables	61	427
Deferred tax	367	2 337
Total non-current assets	45 726	46 407
Inventories	17 875	16 977
Receivables	12 983	12 736
Cash and cash equivalents	3 203	1 583
Total current assets	34 064	31 296
Total assets	79 790	77 703
Equity	12.000	12.000
Share capital	13 089	13 089
Share premium	7 891	7 891
Own shares	-	1.570
Reserves	1570	1 570
Retained earnings	13 654	7 945
Total equity	36 204	30 495
Liabilities		
Government grants	1608	1 257
Interest-bearing loans and borrowings	7 842	11 998
Deferred tax	1 619	1 495
Total non-current liabilities	11 070	14 750
rotal non-current liabilities		
Provisions		
Interest-bearing loans and borrowings	9 517	10 487
Income tax payable	-	-
Trade and other amounts payable	22 999	21 971
Total current liabilities	32 516	32 458
Total liabilities	43 586	47 208
Total equity and liabilities	79 790	77 703
Total oquity and habilities	, , , , ,	



## 21.2. Statement of comprehensive income (Thousand EUR)

	2024 01 01 - 2024 06 30	2023 01 01 - 2023 06 30
Revenue	101 942	98 131
Cost of sales	(76 456)	(73 441)
Gross profit	25 486	24 690
Other operating income, net	60	96
Sales and administrative expenses	(18 578)	(16 365)
Operating profit before finance costs	6 967	8 421
Finance income	18	16
Finance expenses	(741)	(966)
Finance income/expenses, net	(723)	(950)
Profit before tax	6 244	7 471
Corporate income tax	-	-
Net profit	6 244	7 471
Earnings per share (EUR)	0,14	0,17
	2024 04 01 - 2024 06 30	2023 04 01 - 2023 06 30
Revenue	56 358	52 457
Cost of sales	(42 320)	(38 288)
Gross profit	14 038	14 169
Other operating income, net	33	58
Sales and administrative expenses	(9 677)	(9 034)
Operating profit before finance costs	4 393	5 193
Finance income	9	9
Finance expenses	(406)	(508)
Finance income/expenses, net	(397)	(499)
Profit before tax	3 996	4 694
Corporate income tax	-	-
Net profit	3 996	4 694
Earnings per share (EUR)	0,09	0,10



## 21.3. Statement of cash flows (Thousand EUR)

	2024 06 30	2023 06 30
Cash flows from operating activities		
Net profit	6 244	7 471
Adjustments:		
Depreciation and amortisation	2 797	2 868
Amortisation of government grants	(92)	(84)
Result of disposal of property, plant and equipment	(16)	(38)
Change in financial instruments	-	-
Change in vacation reserve	-	537
Change in provision	-	-
Change in impairment loss of inventories	-	(400)
Interest income/expenses, net	602	857
Income tax	-	-
Cash flows from ordinary activities before changes in the working capital	9 535	11 211
Change in inventories	(1 936)	3 072
Change in receivables	(4 567)	(5 126)
Change in trade and other payable amounts	4 271	1696
Cash flows from operating activities	7 303	10 853
Interest paid	(621)	(872)
Income tax paid	-	-
Net cash flow from operating activities	6 682	9 981
Cash flows from investing activities		
Acquisition of property, plant and equipment	(2 705)	(959)
Acquisition of intangible assets	(27)	(22)
Proceeds on sale of property, plant and equipment	18	43
Acquisition of rental rights	-	-
Interest received	19	19
Net cash flow used in investing activities	(2 695)	(919)
Cash flows from financing activities		
Loans received	8 701	-
Repayment of borrowings	(4 161)	(7 106)
Dividends paid	(6 267)	-
Payment of finance lease liabilities	(641)	(645)
Government grants received	<del>-</del>	-
Net cash from/(used in) financing activities	(2 368)	(7 751)
Change in cash and cash equivalents	1 619	1 311
Beginning cash	1 584	272
Ending cash	3 203	1 583



## 21.4. Statement on change in equity

(Thousand EUR)	Share capital	Share premium	Own shares	Compulsory reserve	Revaluation reserve	Other reserves	Retained earnings	Total equity
As at 1 January 2023	13 089	7 891	0	1 570	0	0	474	23 024
Profit allocation								0
Dividends								0
Change of share capital								0
Own shares buyback								0
Depreciation of revaluated part Other income								0
Net profit for the first							7 471	7 471
half of 2023 <b>As at 30 June 2023</b>	13 089	7 891	0	1 570	0	0	7 945	30 495
As at 1 July 2023	13 089	7 891	0	1 570	0	0	7 945	30 495
Profit allocation								0
Dividends								0
Change of share capital								0
Own shares buyback								0
Depreciation of revaluated part								0
Other income							E 70.4	0
Net profit for the second half of 2023 As at 31 December	13 089	7 891	0	1 570	0	0	5 784 13 729	5 784 36 279
2023	13 009	7 0 3 1	U	1370	· ·	Ü	13 729	30 27 9
As at 1 January 2024	13 089	7 891	0	1 570	0	0	13 729	36 279
Profit allocation								0
Dividends							(6 319)	(6 319)
Change of share capital								0
Own shares buyback								0
Depreciation of revaluated part								0
Other income								0
Net profit for the first half of 2024							6 244	6 244
As at 30 June 2024	13 089	7 891	0	1 570	0	0	13 654	36 204



#### 21.5. Notes to the financial statements

AB Pieno Žvaigždės was established by way of merger of stock companies Mažeikių Pieninė, Pasvalio Sūrinė, Kauno Pienas and Panevėžio pienas. The main office of the Company is located in Vilnius and the branches – in Mažeikiai, Pasvalys, Kaunas and Panevėžys.

Ordinary shares of the Company are quoted in the NASDAQ Vilnius Stock Exchange. The Company is engaged in production and sales of milk products to retail stores directly and through distributors.

#### Statement of compliance

These are the financial statements of a separate company AB Pieno Žvaigždės, which have been prepared in accordance with International Financial Reporting Standards (IFRS).

#### Main indicators of the Company's' performance

	2024 01 01 -	2023 01 01 -
	2024 06 30	2023 06 30
Sales, Thousand EUR	101 942	98 131
Gross profit, Thousand EUR	25 486	24 690
EBITDA, Thousand EUR	9 673	11 206
Current ratio (at the end of period)	1,05	0,96
Book value per share (at the end of period), EUR	0,80	0,68
Net profit per share	0,14	0,17
	2024 04 01 -	2023 04 01 -
	2024 06 30	2023 06 30
Sales, Thousand EUR	56 358	52 457
Gross profit, Thousand EUR	14 038	14 169
EBITDA, Thousand EUR	5 727	6 594
Current ratio (at the end of period)	1,05	0,96
Book value per share (at the end of period), EUR	0,80	0,68
Not and Characteristics		
Net profit per share	0,09	0,10



#### **Inventories**

Inventories are stated at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

The cost of inventories is based on the first-in first-out principle and includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition. In the case of manufactured inventories and work in progress, cost includes an appropriate share of overheads based on normal operating capacity.

Goods for resale	138 <b>17 875</b>	128
Stored production	10 467	9 316
Raw materials	7 270	7 533
Inventories, Thousand EUR	2024 06 30	2023 12 31

#### Segment reporting

A segment is a distinguishable component of the Company that is engaged either in providing products or services (business segment), or in providing products or services within a particular economic environment, which is subject to risks and rewards that are different from those of other segments. Company sales production mainly in domestic market, and EU.

Sales by geographical markets, Thousand EUR	2024 01 01 - 2024 06 30	2023 01 01 - 2023 06 30
Lithuania	58 700	58 898
Other EU countries	24 952	21 217
Other non EU countries	18 290	18 017
Total:	101 942	98 131
Sales by geographical markets, Thousand EUR	2024 04 01 -	2023 04 01 -
sales by geographical markets, mousuna tok	2024 06 30	2023 06 30
Lithuania	31 317	30 491
Other EU countries	15 248	12 808
Other non EU countries	9 793	9 158
Total:	56 358	52 457



Sales by products groups, Thousand EUR	2024 01 01 - 2024 06 30	2023 01 01 - 2023 06 30
Fresh milk products	75 539	72 306
Dry milk products	4 886	4 700
Cheese	10 822	11 147
Other products	10 695	9 979
Total:	101 942	98 131
Sales by products groups, Thousand EUR	2024 04 01 - 2024 06 30	2023 04 01 - 2023 06 30
Fresh milk products	38 691	35 902
Dry milk products	3 726	2 837
Cheese	5 879	6 071
Other products	8 062	7 648
Total:	56 358	52 457

#### Post balance sheet events

There are no known material events that have occurred after the date of these financial statements that could have a material effect on the Company's operations

