

# INTERIM REPORT JANUARY – DECEMBER 2019

## Fourth quarter 2019

- Net sales increased to MSEK 31 (27)
- Gross margin increased to 64% (-29%)
- Write-down of goodwill by MSEK -7
- EBIT improved to MSEK -14 (-122)
- Earnings per share before and after dilution amounted to -0.02 SEK (-0.88)
- During the quarter Anoto carried out a directed rights issue of 12,000,000 new ordinary shares, through which Anoto raised approximately USD 1.464 million

## January – December 2019

- Net sales decreased somewhat to MSEK 112 (116)
- Gross margin increased to 54% (32%)
- Write-down of goodwill by MSEK -7
- EBIT improved to MSEK -51 (-132)
- Earnings per share before and after dilution improved to SEK -0.23 (-1.16)
- In September Anoto carried out a directed rights issue of 17,650,000 new ordinary shares, through which Anoto raised approximately SEK 15 million
- In November Anoto carried out a directed rights issue of 12,000,000 new ordinary shares, through which Anoto raised approximately USD 1.464 million
- Anoto secured an investment of USD 3 million for a 16.667% stake in its education-technology subsidiary Knowledge AI Inc. The investment was made at a pre-money valuation of Knowledge AI Inc of USD 15 million, implying a post-money valuation of Knowledge AI Inc of USD 18 million, equivalent to approximately SEK 173 million
- Events after the reporting period:
  - Two more school districts in the US have chosen Anoto's education platform KAIT to deliver AI-based individualized education. Combined, the new school districts are comprised of 301 schools and 238,341 students

## For further information, please contact:

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For more information about Anoto, please visit [www.anoto.com](http://www.anoto.com) or email [ir@anoto.com](mailto:ir@anoto.com)

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## About Anoto Group

Anoto is a publicly held Swedish technology company known globally for innovation in the area of information-rich patterns and the optical recognition of those patterns. It is a leader in digital writing and drawing solutions, having historically used its proprietary technology to develop smartpens and the related software. These smartpens enrich the daily lives of millions of people around the world. Now Anoto is a cloud based software solution provider based on its patented dot pattern technology which provides a methodology for accumulating digital big data from analogue inputs. Anoto Cloud includes Anoto's four solutions: KAIT – the world's first AI solution for offline education; ACE – Anoto's new and improved enterprise forms solutions; aDNA – Anoto's secure interactive marketing solution; and Dr. Watson – Anoto's biometric authentication and security solution. Anoto is traded on the Small Cap list of Nasdaq Stockholm under ANOT.