

# Our purpose

# Connecting people and places to make the world work better

We have a strong drive to act as social incubators and make a true difference for our placemakers, our customers and the surrounding communities and societies, we operate in

# Our mission

# We make space for people and businesses to thrive

Our commitment to enhancing both physical and mental spaces, empowering people to unlock their individual potential, a key prerequisite for business success

# **Annual reporting**

## **Annual Report**



The **2024 Annual Report** is our primary report comprising disclosures related to financial and sustainability performance. The requirements related to our sustainability and diversity performance as defined by sections 99a and 107d of the Danish Financial Statements Act are included in the Sustainability statement.

Also, it provides highlights related to executive remuneration and corporate governance. Detailed information on these topics can also be found in our separate reports and cross-references are made where relevant.

## **Remuneration Report**



In our **2024 Remuneration Report** you will find a description of the work of our Remuneration Committee and our remuneration policy as well as a specification of remuneration to the members of the Executive Group Management Board and the Board of Directors.

The report is prepared in accordance with section 139b of the Danish Companies Act.

# **Governance Report**



In our **2024 Corporate Governance Report** you will find a description of our governance structure, the main elements of our internal controls related to financial reporting as well as our position on the Danish Corporate Governance Recommendations (the Recommendations).

The report is prepared in accordance with the Recommendations.

# **Sustainability statement**

From 2024, the Corporate Sustainability Reporting Directive (CSRD) requires us to report on environmental and social activities and impacts as well as on how we incorporate sustainability in our governance framework. The new requirements have been adopted by the EU in a set of European Sustainability Reporting Standards (ESRS).

We have prepared the Sustainability statement in the 2024 Annual Report in accordance with ESRS. Disclosures related to Environmental, Social and Governance (ESG) information are included in this section and is part of the management review. As a result, we will no longer publish a separate Sustainability Report.











# Content

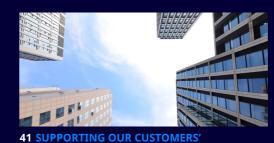
# **Management review**

ISS at a glance		Our governance	
Letter	5	Corporate governance	43
Financial highlights	7	Diversity	46
ESG highlights	8	Board of Directors	47
Our service-centric business model	9	Executive Group Management	49
Our strategic choices	10		
Strategic priorities	11	Sustainability statement	
The ISS investment case	12	Content	52
2025 Outlook	13	General	53
Five-year summary financials	14	Social	66
Five-year summary ESG	15	Environment	82
		Governance	95
Our performance		Other	99
Group results	18		
Commercial development	20		
Cash generation and free cash flow	21	Financial statements	
Capital structure	22		
H2 2024	24	Consolidated	
Our regions	26	financial statements	104
Northern Europe	27	mandar statements	104
Central & Southern Europe	28	Parent company	
Asia & Pacific	29	financial statements	156
Americas	30	mandar statements	150
Country revenue	31	Statements	
Our business		Management statement	162
OneISS strategy	34	Independent auditor's report	163
Our people	36	Independent auditor's limited assurance	
Our business risks	38	report on the Sustainability Statement	166
Our publicas risks	50	Forward-looking statements and ESEF	168

## **ISS** case stories



**16 DIVERSITY & INCLUSION**People with special educational needs on the path to a fulfilling career



NET ZERO JOURNEY

Carbon reduction through energy management



**101 SOCIAL**When ISS is more than a job
- Sampatti Chavan's inspiring story



**32 WORKPLACE EXPERIENCE**Addressing the global lack of employee engagement



Championing age inclusivity in the workforce



**102 GOVERNANCE**Engagement model with Diversey:
enhancing operations and sustainability

# Unlocking ISS's full potential

2024 was an exciting year for ISS, as we sharpened our focus on value creation in a world marked by uncertainty but also new opportunities. While we met our financial targets, we are committed to driving stronger growth ahead. The strategy refresh launched in December, alongside changes in our Executive Group Management (EGM), marks a key step in this journey. We also made significant strides in advancing social sustainability, reaffirming our commitment to people and communities.

Amid global challenges such as financial instability and geopolitical conflicts, the facility management industry is undergoing significant development, creating exciting opportunities.

As a result of the economic slowdown, companies, organisations, and public institutions are increasingly outsourcing their facility management services. Importantly, this shift is not only driven by efficiency and cost savings requirements. One of the most pressing issues our customers face today is declining employee engagement in workplaces, which negatively impacts productivity, innovation, and employee retention. Consequently, they are seeking partners with the expertise to create exceptional workplace experiences.

Another key trend is the growing focus on social sustainability. While the ESG agenda has traditionally centered on environmental priorities, the social dimension is gaining traction, prompting customers to prioritise social factors in facility management partnerships.

These global trends present significant opportunities for ISS. Our expertise in integrated facility services, enhancing workplace experiences, our self-delivery model, and commitment to social sustainability position us for growth and a substantial increase in our 1 percent global market share.

# Refreshed strategic priorities leveraging our strengths

The OneISS strategy was launched in 2020, and over the last four years, we have made significant progress in strengthening our foundation, commercial model, and execution power. We have achieved margin and growth recovery, successfully turned around challenging markets and contracts, completed the strategic divestment programme, made selective acquisitions, and maintained a high customer retention rate of over 93%.

However, our growth in 2024 has mainly been driven by price increases and there is still room to improve focus and execution across the organisation. In response, we reviewed elements of our strategy in 2024, leading to updated strategic priorities in December. These updates will better position us to leverage our strengths and unlock ISS's full potential.

#### EGM changes fuelling strategy refresh

In January 2025, we aligned the EGM with the updated strategic priorities to ensure implementation with pace and quality. This involved reducing the EGM to five members and adjusting the scope and responsibilities of some existing roles. We are confident these changes will reduce complexity, improve decision-making, and enhance execution to drive profitable growth.

In addition to the changes made at the EGM, we were pleased to welcome Henriette Hallberg Thygesen as a new member of the Board of Directors in 2024

#### 66

Moving forward, we will pursue and invest in thoroughly selected opportunities at Group level while empowering our local markets to strengthen their positions and leverage their local expertise.



**Group CEO** 

Niels Smedegaard Chair

#### On a mission to create value

As part of our strategy update, we have developed a new mission statement: We make space for people and businesses to thrive.

While our purpose, Connecting people and places to make the world work better, remains at the core of ISS's DNA, we also want to emphasise the value ISS strives to deliver to people and customers every day. This mission statement reflects our commitment to enhancing both physical and mental spaces, empowering people to unlock their individual potential – a key prerequisite for business success. Ultimately, our goal is to ensure that our people thrive - when they do, they feel motivated, which directly enhances the satisfaction and engagement of our customers and their employees.

#### Financial targets achieved

We are pleased to have delivered robust results throughout the year. Our steadfast efforts to improve operational efficiency and execution enabled us to achieve our 2024 financial targets: organic growth of 6.3%, operating margin of above 5.0% and free cash flow of DKK 2.0 billion

Commercially, we secured extensions for all large, key customer relationships with contracts ending in 2024, including scope expansions across several agreements. Most significantly, we secured a 5-year extension of our longstanding partnership with Barclays, where we will continue to provide integrated facility services and great workplace experiences to more than 80,000 Barclays employees across the world.

We also successfully mobilised new large customer contracts, such as the Department for Environment, Food & Rural Affairs (Defra) in the UK and the Danish Building and Property Agency in Denmark.

Another milestone was the landmark 7-year contract win with the UK Department for Work and Pensions (DWP) in August 2024, expected to generate annual revenue of DKK 1.2 billion. This achievement marks the culmination of the strong market position we have built within the UK public sector over the past years.

Moving forward, we will pursue and invest in thoroughly selected opportunities at Group level while empowering our local markets to strengthen their positions and leverage their local expertise. Across the company, our primary focus remains on driving profitable growth in both single-service cleaning and integrated facility services.

#### Increase in excess capital returned to investors

Based on our financial results in 2024, we are once again in a favourable position to share excess capital with our shareholders, in line with our capital allocation policy. The Board of Directors will propose a dividend for 2024 of 20% of adjusted net profit at the annual general meeting, corresponding to a dividend per share of DKK 3.1.

In 2024, we also initiated a share buyback programme of DKK 1 billion, to be executed over a 12-month period. Due to our robust liquidity position, we decided to increase the programme in August and November bringing it to DKK 1.5 billion in total. It concluded on 19 February 2025. Additionally, we are today announcing that we will initiate a new share buyback programme of DKK 2.5 billion to be executed until 13 February 2026.

M&A is an element of our clearly defined ambitions in the capital allocation policy, and we continuously seek opportunities to invest in our business to drive long-term sustainable growth. In 2024, we strengthened our presence in Switzerland and Spain through two smaller, local bolt-on acquisitions of gammaRenax and Grupo BN, respectively. These acquisitions reflect our clear and disciplined approach to M&A: they have a strong strategic fit, a country-wide footprint, and generate operational synergies for ISS.

The divestment process regarding our French business was completed in April 2024, marking the final step in the divestment programme outlined in the OneISS Strategy.

#### Accelerating our social sustainability efforts

With our people as our product, the social domain offers our greatest sustainability impact. With over 325,000 employees worldwide, each influencing around five family members, our work touches nearly two million lives daily. This scale brings both great responsibility and significant opportunities. As part of our strategy refresh, we have committed to becoming the world's leading frontline employer, creating safe, inclusive workplaces where everyone is valued, fairly compensated, and supported in improving social mobility. This is not only the right thing to do but also essential for success: engaged employees deliver better services and superior customer experiences.

We are pleased to have further advanced our social commitment in 2024. For example, we provided more than 38,000 placemakers or their family members with a certified qualification, encompassing a wide range of educational and training opportunities. This brings the total to over 70,000 qualifications awarded in the past two years, keeping us firmly on course to achieve our goal of 100,000 by the end of 2025. As education is a key driver for social change and employee engagement, we aim to provide an additional 250,000 placemakers and their family members with certified qualifications by 2030.

We have also made progress in our commitment to increasing the implementation of the living wage across our industry. We have initiated pilots to measure the impact of salary increases on retention, productivity, and sickness rates. Additionally, we have partnered with UNIGLOBAL on a social sustainability project in Indonesia, focused on fostering social dialogue within the cleaning industry, educating customers on the difference between minimum and living wage, and creating job opportunities for women and people with disabilities in Greater Jakarta.

Health and safety is a top priority for us, and we will continue improving our efforts to prevent serious accidents. Tragically, we experienced 1 fatality in 2024, deeply impacting the organisation. In 2024, we initiated further mitigating actions: We conducted our first Global Health Culture survey, followed by focus groups with placemakers worldwide to assess our safety culture and establish a baseline, with a safety culture improvement plan set to begin in 2025. We also introduced 'safety stand-downs' led by Kasper Fangel for all leaders to address serious incidents like fatalities.

#### Towards sustainable growth

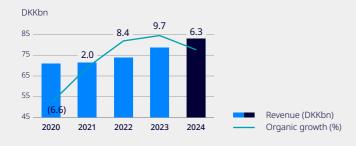
In 2024, we took significant steps to further strengthen our organisation, enhance our execution, and deepen our focus on meeting the evolving needs of our customers. By leveraging our unique strengths, favourable market position, and strong social commitment, we have positioned ourselves for further success moving forward. Our commitment to profitable and sustainable growth remains steadfast, and with our refreshed strategic priorities, a clear mission statement, a more agile and stronger executive management team, and the dedication of our placemakers worldwide, we are ready to accelerate growth and capitalise on the exciting global opportunities.



# 2024 performance

# Organic growth<sup>1</sup>

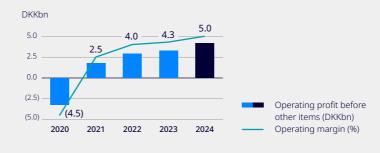
# 6.3%



1) Excluding the impact of IAS 29

# **Operating margin**<sup>10</sup>

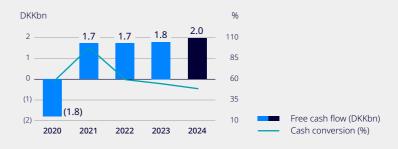
# 5.0%



1) Excluding the impact of IAS 29

### Free cash flow

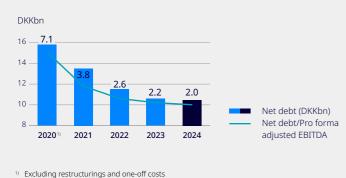
# 2.0 DKKbn



1) Excluding the impact of IAS 29

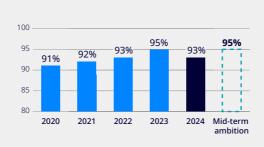
# **Financial leverage**

# 2.0x



# **Customer retention**

93%



## Outlook 2024

#### **Delivered**

	Organic growth	Operating margin <sup>1)</sup>	Free cash flow
Annual Report 2023	4 - 6%	> 5%	> DKK 1.8bn
Q1 2024	4 - 6%	> 5%	> DKK 1.8bn
H1 2024	5 - 6%	> 5%	> DKK 1.8bn
Q3 2024	5 - 6%	> 5%	> DKK 1.8bn
Actual 2024	6.3%	> 5.0%	DKK 2.0bn

1) Based on Operating profit before other items, excluding IAS 29

# 2024 performance



#### Social

A place to be you

Read more on p. 66



## **Environmental**

Reduce carbon emission

Read more on p. 82



## **Governance**

**Business ethics** 

Read more on p. 95



# **Employee turnover**<sup>10</sup>

32%



1) Includes leavers and resignations



# **Female representation**

20% (2023: 22%)

**Executive Group Management** 

**Target:** 40% by 2025

**37%** (2023: 35%)

**Corporate leadership** 

**Target:** 40% by 2026

**43%** (2023: 33%)

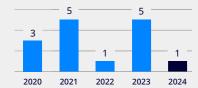
**Board of Directors** 

Target: 40% reached in 2024



# **Fatalities**

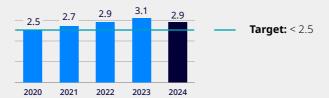
1





# **Lost Time Injury Frequency**

2.9





# **Carbon emission**

**3,601** (2023: 2,622)

**Vehicles electrified** 

**Target:** ~18,000 vehicles by 2030

49%

Food waste reduction

 3%

CO<sub>2</sub> reduction (total emissions)

since 2019 baseline

13%

**CO<sub>2</sub> reduction (food)** since 2019 baseline

**Target: ↓** 25% by 2030

# How we create value

#### We depend on

#### The ISS brand

Building on 120+ years legacy as a people company working with a strong belief that people can and do make a difference

#### Our placemakers

Given our self-delivery model, our 325,000+ engaged placemakers are the core enablers of our strategy

#### **Technology**

A key enabler for successful execution of our strategic priorities

#### Relationships

Our business is built on strong partnerships with customers and suppliers as well as unions and governments across the globe

#### Financial capital

A strong and efficient balance sheet and liquidity position to support strategic and operational needs

#### Operational assets

An asset-light business model with operational assets such as vehicles and cleaning machines, the majority of which are leased

#### We create value for

#### Our placemakers

A Place to Be You – at ISS, you can be who you are, become what you want, and be part of something bigger

#### Our customers and end-users

A preferred partner for customers prioritising workplace experience. We provide insights to drive user experience, efficiency and standardisation with sustainable and compliant solutions

#### Our shareholders

Strong growth and sustainable margins combined with disciplined capital allocation drives attractive shareholder return

#### Society and the planet

We contribute to the social and environmental agenda by offering workplaces where everyone has opportunities to advance their social mobility. We minimise the impact on the planet by reducing energy, carbon, water and waste

#### Our suppliers

Across a diverse supplier base we engage, develop and enhance mutually beneficial relationships ranging from global strategic partnerships to local micro niche suppliers



**Self-delivery** 

countries

# **Grow IFS and Single Service Cleaning**

#### **Core services**







# Cleaning

- 42%
- ISS's heritage
- Global leader



# **Technical**

- Critical for key accounts
- Growth opportunities



# Food

- Drives user experience
- Opportunity for new offerings

Other 20%

# **Customer segments**

#### Office-based 40%

- Financial services
- · Professional services
- Technology



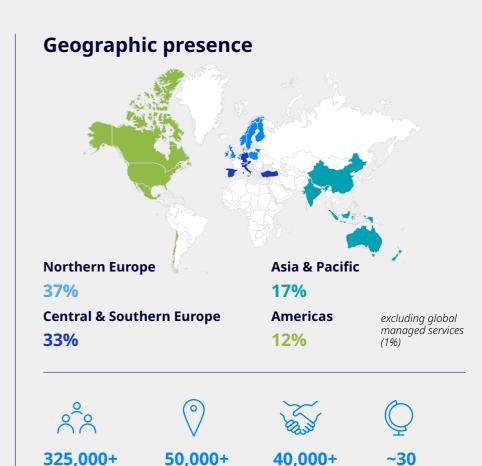
# **Production-based**

- Life sciences
- Industry & Manufacturing
- Food & Beverage



#### Healthcare

Other 23%



**Customers** 

**Placemakers** 

Sites

% of Group revenue

# Unlocking ISS's full potential

The OneISS strategy was launched in 2020, and over the last four years, we have made significant progress in strengthening our foundation and execution power. We have achieved margin and growth recovery, successfully turned around challenging markets and contracts and completed the strategic divestment programme.

While significant progress has been made, commercially we have not achieved the success we anticipated. At the same time, we have seen shifts in the market and our customers' needs, and there is still room to improve focus and execution.

In 2024, we conducted a review of our strategy, which confirmed the overall direction and our focus on growing our Integrated Facilities Services and Single Service Cleaning businesses across the markets we operate in. To sharpen execution, we have updated our strategic priorities – from five priorities launched in 2020 to three priorities – which will be our focus going forward:

- Customer centric growth
- · Leading frontline employer
- Efficiency

We firmly believe that these updates will better position us to leverage our strengths, support profitable growth and unlock ISS's full potential.

2020-2024

# 5 priorities



#### Commercial momentum and segment leadership

Carried forward to become part of the Customer centric growth priority



#### **Brilliant operating basics**

Inflation management and operational excellence continues as part of Efficiency



#### Service products built on leading technology platforms

Focus shifts from technology leadership to technology as an enabler for our business, i.e. our people and our customers



#### **Environmental sustainability**

Embedded in our operating model and we continue to strive for progress on our own commitments while supporting our customers in theirs



#### Safe, diverse and inclusive workplaces

Becomes part of the Leading frontline employer priority and the social sustainability global initiative to be an enabler of belonging and social mobility

 $2025 \rightarrow$ 

# 3 global priorities



Technology-

enabled

Reading frontline employed

# **Customer centric growth**

- Drive new wins
- Develop unique selling propositions



#### **Leading frontline employer**

- · Digital recruiting, onboarding and data analytics
- Social sustainability



#### **Efficiency**

- Workforce management
- Finance shared service centre



# Driving shareholder return

With a favourable and expanding market outlook, we are well-positioned to create value for our shareholders. The IFS market is expected to outgrow GDP, and through a sharper focus on customer centric growth, a relentless focus on efficiency and a stronger commitment to social sustainability, we are set to deliver robust organic growth, attractive and sustainable margins, and solid, growing cash returns going forward.

## Capitalising on market growth

The FM market, valued at USD 1.3 trillion, is projected to grow faster than GDP and remains highly fragmented. As a market leader, ISS is uniquely positioned to capitalise on consolidation opportunities and become the preferred partner for customers prioritising workplace experience to attract, engage and retain employees. Low engagement in the workplace negatively impacts both employee productivity and the broader economy, and ISS is committed to improving workplace experiences to foster a more engaged, productive workforce.

Customers are seeking three key solutions that we are wellpositioned to deliver:

- efficiency and standardisation/price;
- exceptional customer experience; and
- · sustainability.

As a people-focused company, we recognise that a thriving workforce is essential, and we are committed to creating environments where people and businesses can thrive.

With a strong legacy in facility management and a servicecentric self-delivery model, ISS holds a competitive edge, both locally and globally.

As hybrid work models continue to shape the future, we are working closely with customers to enhance the workplace experience, investing in high-quality, employee-centric environments that promote productivity, collaboration, and a sense of cultural belonging. This approach will be a key driver of ISS's growth, ensuring our services meet the evolving needs of the workforce.

## **Strong commercial focus**

Our strategy focuses on four key segments - Financial Services, Professional Services, Technology, and Life Sciences – where employee engagement is important for customers' business performance and where we have built strong capabilities and deep expertise in addressing specific customer needs. This allows us to serve as a strategic partner, giving us a distinct competitive advantage. As our customers evolve their workplace strategies for the future, we are seeing growing demand for our expertise in workplace design. Should attractive opportunities arise outside these four segments, local markets may pursue them, provided they are subject to a lucrative business case with a well-understood and reasonable risk exposure.

#### Financial targets 2024 & beyond





**Operating margin** 



Cash conversion

> 60%

# Sustainable growth, ESG focus and strong cash generation

The FM market is expected to outgrow GDP going forward. ISS is a strong business operating in a stable market.

Our enhanced focus on segmentation, commitment to social sustainability and sharpened commercial mindset will continue to drive us in the right direction - towards a company that delivers stable growth, with a margin floor of 5% and solid, growing cash returns.

# **Capital allocation**

Our capital allocation policy remains unchanged. We will stringently allocate capital by fulfilling four clear ambitions in prioritised

Maintaining an investment grade rating Our first priority which we will adhere to with a financial leverage of 2.0x-2.5x net debt / pro forma adjusted EBITDA



We will commit to an annual dividend pay-out ratio of 20-40% of adjusted net profit for the financial year

#### 3 Investments

We will continue to invest in our business to drive long-term sustainable growth. We are committed to value-creating M&A and will consider and evaluate opportunities to build an M&A pipeline, or enhancements of the existing business

#### Share buybacks

We will distribute excess cash to our shareholders by means of share buybacks

2024 capital allocation highlights, see p. 22.



# 2025 Outlook

In 2024, ISS completed a wide-ranging review to update the OneISS strategy to drive further growth in the years to come. The strategic direction remains unchanged, but the updated strategic priorities are set to release the untapped potential for ISS, including a reduction in the size of Executive Group Management leading to shorter decision times.

The outlook for 2025 assumes that macroeconomic and geopolitical uncertainties remain elevated, at the same time making ISS's business model more relevant than ever.

The execution of the OneISS strategy through our updated strategic priorities continues and will support the commercial growth agenda, enable further cost efficiencies and ensure continued high focus on driving shareholder value.

The outlook is excluding any effects of hyperinflation (IAS 29).

The outlook should be read in conjunction with Forward-looking statements, p. 168 and Our business risks, pp. 38-40.

For Definitions, see p. 155.

## **Organic growth**

4 - 6%

(2024: 6.3%)

Organic growth is expected to be 4-6% for 2025 driven by price increases across the Group to offset cost inflation and protect operating margins. As we focus on growing with our customers, and see high activity levels at our customers' sites, we expect volume growth to be positive. We also expect net new wins to be a positive contributor and the bid pipeline to develop positively in 2025. Impact from projects and above-base work is expected to contribute negatively to growth given the extraordinarily high levels in Q4 2024 driven by the hurricane response and restoration work in the US.

## Operating margin<sup>11</sup>

> 5%

(2024: 5.0%)

Operating margin is expected to be above 5% as we continue to invest in future growth opportunities. Across the Group, we expect to see further operational improvements and efficiencies, including scale benefits. Our focus is on increasing nominal operating profit before other items and thereby driving increased shareholder value.

1) Based on operating profit before other items

#### Free cash flow

> DKK 2.4 billion

(2024: DKK 2.0 billion)

The expectation for free cash flow is based on an underlying free cash flow of above DKK 2.6 billion, equaling a cash conversion of above 60%. However, adjusted for DKK 0.2 billion in prepayments for services not yet rendered and receivables paid before due date, the reported free cash flow is expected to be above DKK 2.4 billion for 2025. Assuming payments withheld by Deutsche Telekom (DTAG) in 2024 are received in 2025, reported free cash flow is expected to be above DKK 3.0 billion, refer to p. 19 for further on DTAG.

# Other revenue impacts

Acquisitions and divestments, net

~ 0.5%-point (positive)

Based on acquisitions and divestments completed by 15 February 2025 (including in 2024).

Foreign exchange rates

~ 1%-point (negative)<sup>2)</sup>

Based on current exchange rates, excluding any effects of hyperinflation (IAS 29).

The forecasted average FX rates for 2025 are calculated using the actual average FX rate for January 2025 and the average forward FX rates (as of 17 February 2025) for the remaining eleven months of 2025

#### **FIVE-YEAR SUMMARY**

# **Financials**

(DKKm unless otherwise stated)	2024	2023	2022	2021	2020
Results					
Revenue, excl. IAS 29	83,005	78,683	73,684	n/a	n/a
Revenue	83,761	78,681	73,838	71,363	70,752
Operating profit before other items, excl. IAS 29	4,155	3,348	2,947	1,776	(3,203)
Operating profit before other items	4,143	3,300	2,918	1,776	(3,203)
Operating profit	3,889	3,138	2,904	1,701	(4,707)
EBITDA before other items	5,612	4,717	4,333	3,536	(1,363)
EBITDA	5,449	4,624	4,388	3,525	(2,778)
Pro forma adjusted EBITDA	5,585	4,789	4,375	3,568	(1,349)
Finance costs, net	(590)	(607)	(384)	(656)	(549)
Net profit from continuing operations	2,641	1,977	2,115	536	(5,220)
Net profit from discontinued operations	(52)	(1,652)	21	101	25
Net profit	2,589	325	2,136	637	(5,195)
Net profit (adjusted)	2,876	2,120	1,940	611	(3,716)
Cash flow					
Cash flow from operating activities	3,727	3,392	3,333	3,221	(361)
Acquisition of intangible assets, property					
and equipment, net	(619)	(703)	(779)	(586)	(681)
Free cash flow, excl. IAS 29	1,994	1,791	1,726	1,735	(1,794)
Free cash flow	1,996	1,775	1,734	1,735	(1,794)
Financial position					
Total assets	50,641	47,693	47,005	43,655	43,605
Goodwill	20,501	19,696	20,450	19,753	19,662
Additions to property and equipment,					
right-of-use assets	1,432	1,302	1,110	1,194	1,173
Equity	11,913	10,522	10,815	7,789	6,545
Net debt	11,340	10,548	11,540	13,451	15,802

(%, unless otherwise stated)	2024	2023	2022	2021	2020
Financial ratios					
Organic growth	6.3	9.7	8.4	2.0	(6.6)
Acquisitions/divestments, net	1.0	0.5	(5.8)	(0.5)	(0.2)
Currency adjustments	(0.8)	(3.6)	0.9	(0.6)	(2.1)
Total revenue growth	6.5	6.6	3.5	0.9	(8.9)
Operating margin, excl. IAS 29	5.0	4.3	4.0	2.5	(4.5)
Operating margin	4.9	4.2	4.0	2.5	(4.5)
Cash conversion	48.2	53.8	59.4	97.7	56.0
Equity ratio	23.5	22.1	23.0	17.8	15.0
Net debt/Pro forma adjusted EBITDA	2.0x	2.2x	2.6x	3.8x	(11.7)x
(Number 000)	2024	2023	2022	2021	2020
Shares					
Shares issued	185,668	185,668	185,668	185,668	185,668
Treasury shares	9,220	332	938	970	970
Average shares (basic)	180,954	185,334	184,730	184,698	184,698
Average shares (diluted)	183,358	107054	107242	10000	
	103,330	187,954	187,243	186,003	185,136
	103,330	187,954	187,243	180,003	185,136
(DKK)	2024	2023	2022	2021	185,136 <b>2020</b>
(DKK) Shares ratios		<u> </u>	·	· · · · · · · · · · · · · · · · · · ·	<u> </u>
Shares ratios		<u> </u>	·	· · · · · · · · · · · · · · · · · · ·	<u> </u>
	2024	2023	2022	2021	2020
Shares ratios Basic earnings per share (EPS)	<b>2024</b>	<b>2023</b>	<b>2022</b>	<b>2021</b> 3.3	<b>2020</b> (28.2)
Shares ratios Basic earnings per share (EPS) Diluted EPS	<b>2024</b> 14.3 14.1	<b>2023</b> 1.5 1.5	<b>2022</b> 11.1 11.0	<b>2021</b> 3.3 3.3	<b>2020</b> (28.2) (28.2)

#### **FIVE-YEAR SUMMARY**

# **ESG**

Social	2024	2023	2022	2021	2020
Workforce Number of employees (end of period) Number of employees (average)	326,483	352,749	351,053	354,636	378,946
	331,539	349,086	352,792	362,789	428,949
Full time, %	79	77	77	76	75
Part time, %	21	23	23	24	25
Placemakers, number	304,913	327,548	332,562	333,102	357,021
Placemakers, %	93	93	95	94	94
Male, %	51	51	53	52	52
Female, %	49	49	47	48	48
Support staff, number	21,570	25,222	18,491	21,535	21,926
Support staff, %	7	7	5	6	6
Male, %	56	57	55	56	57
Female, %	44	43	45	44	43
Permanent employees, %	89	-	-	-	-
Temporary employees, %	8	-	-	-	-
Non-guaranteed hours employees, %	3	-	-	-	-
Employee turnover, % <sup>1)</sup> Placemakers, % Male, % Female, % Support staff, % Male, % Female, %	32 33 35 31 20 21 20	33 34 35 32 21 21 22	33 33 35 32 23 22 23	30 31 32 30 18 19	33 34 37 30 17 18
Training hours Average per employee 1)	3,589,281	3,577,755	4,336,538	4,124,191	3,749,859
	11	10	12	11	9
Health, safety & wellbeing Fatalities LTIF 1) Absentee rate, % Incidents of discrimination Employee engagement score, %	1 2.9 3.0 82 74	5 3.1 2.9 16	1 2.9 3.0 22	5 2.7 2.8 14	3 2.5 2.5 16
Female representation  Board gender diversity (female, %)  Corporate leadership diversity (female, %)	43 37	33 35	33 36	43 35	43

Calculated on average number of employees.
 For 2020 and 2021 no fuel split on diesel and petrol was reported.



Environment	2024	2023	2022	2021	2020
Emissions (tCO <sub>2</sub> e)					
Scope 1	56,592	66,153	69,581	71,726	70,084
Scope 2 (location-based)	5,594	6,205	10,250	8,120	
Scope 2 (market-based)	10,131	10,301	7,084	11,838	7,390
Scope 3	1,613,854	1,617,882	1,520,341	-	-
Total (location-based)	1,676,040	1,690,240	1,600,172	-	_
Total (market-based)	1,680,576	1,694,336	1,597,006	-	-
Scope 3					
Purchased G&S (Cat 1)	802,170	710,897	692,291	-	-
Fuel & energy (Cat 3)	17,820	20,968	17,106	-	-
Employee commuting (Cat 7)	340,374	480,207	473,939	-	-
Use of sold products (Cat 11)	371,138	329,984	264,055	-	-
End of life treatment (Cat 12)	57,255	56,028	55,420	-	-
Other	25,097	19,798	17,530	-	-
GHG intensity (tCO <sub>2</sub> e/mDKK)	20.06	21.53	21.63	-	-
Energy					
Diesel (m ltr) <sup>2)</sup>	16.8	18.9	23.6	27.4	30.3
Petrol (m ltr)	7.4	6.5	2.6	-	-
Other fuel (m ltr)	3.1	0.2	-	-	-
Gas (MWh)	1,618	1,818	2,519	2,557	-
Electricty (MWh)	27,240	26,641	29,262	22,906	29,133
For vehicles (MWh)	5,190	3,131	1,243	-	-
Steam (MWh)	119	97	134	-	-
Cooling (MWh)	554	438	521	212	-
Heat (MWh)	10,942	11,508	13,445	11,018	-
Other					
Vehicles, number	18,260	19,612	18,029	18,393	24,309
Electric/hybrid	3,601	2,622	1,606		
Water (m³)	115,972	130,192	105,769	145,948	207,071
Governance	2024	2023	2022	2021	2020
	-				
Board meeting attendance %	92	94	90	95	96

552

424

366

337

285

Group Speak Up, number

# "SHINE is one of the inclusive programmes from Hong Kong to influence and create a positive impact to a bigger group of people, not just only within ISS but also to society. This programme reflects our ISS values, defines who we are and what we stand for. I would encourage everyone in championing this initiative and living our values every day." Vincent Ma Country Manager, ISS Hong Kong

#### **DIVERSITY & INCLUSION**

# People with special educational needs on the path to a fulfilling career

With diversity and inclusion being at the heart of ISS, we want to provide everyone with an opportunity to develop their careers and fulfil their potential. ISS Hong Kong embodies this approach with SHINE@ISS – a specialised talent programme dedicated to supporting young individuals with special educational needs (SEN).

There are generally very limited job opportunities for people with disabilities in Hong Kong, particularly in the facility management sector, so we are delighted to be able to offer young people with SEN the chance to take a positive step forward in their careers.

As part of the programme, we provide 12 young people with three weeks of training before placing them into full-time roles at ISS Hong Kong. Since the beginning in 2019, SHINE@ISS has developed from us only having referrals for potential members from SEN schools to now where we also work with the Hong Kong government and NGOs to create the most effective and efficient programme. Programme handlers, social workers, supervisors and ISS volunteers all work together to support the members and ensure they are integrated seamlessly.

Shine@ISS is a one-year programme for each cohort and last year we had a retention rate of close to 75%. We are proud to say that since its inception in 2019, ISS Hong Kong has hired 59 people who have been part of the programme.

SHINE@ISS can also serve as a vehicle for change for the wider industry, says Vicki Tang, the Manager of our partner NGO, the Hong Kong PHAB Association, praising our approach of collaboration and unity to promote inclusive employment.

The Regional Manager for the Labour Department's Selective Placement Division, Kelvin Chan, is also hopeful that the programme will encourage private sector businesses to offer more opportunities for young people with SEN.

We are proud to be at the forefront of this movement and SHINE@ISS represents everything we strive to be as an organisation – A Place to Be You, which is an integral part of our social sustainability agenda.

#### **SHINE@ISS programme**

~75%

retention rate in cohort 2023-2024

**59** 

hired since 2019

1,340+

training hours in cohort 2023-2024



# **Group results**

In a world marked by macroeconomic uncertainty, ISS continued to deliver operational and financial progress in 2024. This was not least due to successful implementation of price increases and higher activity levels at customer sites, but also broad-based efficiency improvements and cost reductions from the continued execution of the OneISS strategy as well as notable improvements in the UK and on the Deutsche Telekom contract. As a result, we delivered improved operating results for the fourth consecutive year and achieved our financial targets for all three financial KPIs.

#### Revenue

(DKKm)	2024	2023	Organic growth	Acq./ div.	Currency & other adj.	Revenue Growth
Northern Europe	31,328	29,324	6%	(0)%	1%	7%
Central & Southern Europe	27,159	24,807	11%	4%	(6)%	9%
Asia & Pacific	14,403	14,229	2%	(0)%	(1)%	1%
Americas	9,407	9,605	0%	-	(2)%	(2)%
Other countries	767	783	(5)%	-	3%	(2)%
Corporate / eliminations	(59)	(65)	-	-	-	-
Group, excl. IAS 29	83,005	78,683	6.3%	1.0%	(1.8)%	5.5%
Group	83,761	78,681	6.3%	1.0%	(0.8)%	6.5%

#### Revenue

Group revenue was DKK 83.8 billion, an increase of 6.5% compared with 2023. Organic growth was 6.3%, the impact from acquisitions and divestments, net was 1.0%, whereas currency and other effects were negative 0.8%, including the impact of hyperinflation in Türkiye of 1.0%.

Organic growth momentum slowed down over the year as expected from 6.0% in Q1 to 4.8% in Q3, but then picked up in Q4 ending at 8.3%, largely driven by projects and above-base work, including the significant hurricane response and restoration work performed in the US.

Price increases contributed around 6.1% to organic growth of which around half was related to price increases implemented in Türkiye. Across the Group, cost inflation remained relatively high, though decreasing compared to 2023, predominantly driven by adjustments to minimum wages and collective agreements. We continued to successfully mitigate this effect

through implementation of price increases to customers in accordance with contractual terms.

Volume growth contributed around 0.5%-point to organic growth driven by a combination of increased activity levels at customer sites and expansion of contracts with existing customers, mainly in Northern Europe and Asia & Pacific.

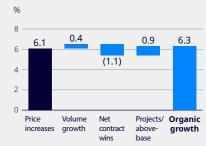
Net contract wins were supported by significant start-ups in Q2 with Defra in the UK and the Danish Building and Property Agency in Denmark. However, as a result of deliberate exits of contracts in 2023 and 2024, most notably in Americas and Asia & Pacific, growth was negative by around 1%-point.

Revenue from projects and above-base work accounted for 16% (2023: 16%) of Group revenue and contributed around 1% to organic growth for the Group. This impact was mainly driven by Americas, due to the hurricane response and restoration work in the US as well as broad-based growth in Northern Europe.

Revenue from key account customers grew organically by 6.1%, mainly resulting from price increases, increased activity levels at customers' sites and customers' investments in workplaces. Key accounts accounted for 71% of Group revenue in 2024 (2023: 71%).

All regions contributed to the positive organic growth in 2024. Central & Southern Europe reported double-digit growth mainly due to price increases and volume growth in Türkiye. In Northern Europe growth was largely driven by increased activity levels at customers' sites and start-up of contracts in the UK and Denmark. Asia & Pacific was mainly supported by solid growth in Australia and Singapore offset by a decrease in projects and above-base work as demand for Covid-19 related work ceased in 2023. In Americas, growth was held back by the deliberate contract exits in 2023 and 2024, especially with an industry and manufacturing customer in the US, though offset by price increases and significant above-base work related to the hurricane response and restoration work.

#### **Organic growth building blocks**



#### Portfolio and above-base



Portfolio revenue, organic growth Projects and above-base work, organic growth

## **Operating profit before other items**

Operating profit before other items amounted to DKK 4,143 million for an operating margin of 4.9% (2023: 4.2%). Excluding the effect from hyperinflation in Türkiye (IAS 29), operating profit before other items was DKK 4,155 million leading to an operating margin of 5.0% (2023: 4.3%).

The increase in operating margin was broad-based and driven by continued operational improvements, efficiencies and cost savings initiatives across the Group. Furthermore, operating leverage from the higher revenue impacted margin positively. In addition, margin benefitted from certain one-off income in Asia & Pacific, though partly offset by non-recurring costs at corporate level.

On the Deutsche Telekom contract and in the UK, operational and financial improvements continued during the year, and thus both contributed to the Group's margin enhancement. Despite solid improvement in 2024, both remained dilutive to the Group operating margin. For the Deutsche Telekom contract, the arbitration process initiated by ISS regarding certain contractual disagreements progressed according to plan. The final oral hearing in the arbitration proceedings is scheduled to take place in mid July 2025 as further described in the right-hand column.

Inflation rates generally decreased compared to 2023, however, continued to impact our cost base, mainly due to increasing minimum wages and collective wage agreements. ISS has strong and well-embedded processes in place, and price increases were implemented in line with contractual agreements. Combined with operational efficiencies, the effect from inflation was, like previous years, mitigated, and the operating margin was largely unaffected.

From a regional perspective, margin improvements were broad-based, with all regions delivering margin increases compared to last year, largely achieved through realisation of OneISS efficiencies and operating leverage from the higher revenue.

### **Operating profit before other items**

(DKKm)		2024		2023
Northern Europe	1,803	5.8%	1,572	5.4%
Central & Southern Europe	1,867	6.9%	1,487	6.0%
Asia & Pacific	1,032	7.2%	875	6.1%
Americas	547	5.8%	489	5.1%
Other countries	30	3.9%	48	6.1%
Corporate / eliminations	(1,124)	-	(1,123)	-
Group, excl. IAS 29	4,155	5.0%	3,348	4.3%
Group	4,143	4.9%	3,300	4.2%

Central & Southern Europe contributed most to the improvement, driven by generally solid developments, most significantly in Switzerland and Türkiye, and continued operational improvements on the Deutsche Telekom contract. Northern Europe benefitted from general efficiencies and margin improvements across the region, in particular Denmark and Finland, as well as continued progress in the UK. In the Americas, margin improvements were achieved across the region, mainly as a result of deliberate exits of contracts in 2023 and 2024 in the US. In Asia & Pacific margin increased due to continued operational efficiencies and positive effects from certain one-off items in Australia and Singapore.

Corporate costs amounted to DKK 1,124 million corresponding to 1.3% of Group revenue (2023: 1.4%). The development mainly reflected savings and efficiencies following the OneISS strategy review by the end of 2023, though partly offset by certain related one-off costs in 2024 at corporate level as well as additional costs related to transition of transactional services to the Group's shared services centre in Gdansk, Poland.

## Other income and expenses, net

Other income and expenses, net was an expense of DKK 163 million (2023: expense of DKK 93 million), mainly due to a reassessment of the contingent consideration related to the disposal of the 40% minority stake in ISS Türkiye in 2021 and an additional loss related to the divestment of Specialized Services in the US in prior years.

## **Operating profit**

Operating profit was DKK 3,889 million (2023: DKK 3,138 million), and thus grew 24% compared to 2023.

#### Finance income and costs, net

Finance costs, net amounted to DKK 590 million (2023: DKK 607 million) including a non-monetary gain of DKK 86 million relating to hyperinflation restatement (IAS 29) in Türkiye (2023: DKK 87 million). Excluding the impact of IAS 29, finance costs, net were DKK 676 million (2023: DKK 694 million). The decrease was primarily due to higher interest income on the proceeds from the bonds issued in May 2024 until repayment of the bonds maturing in December 2024. Furthermore, foreign exchange losses decreased DKK 77 million, primarily due to TRY depreciating 11% against DKK (2023: 39%). These were partly offset by an increase in interest expenses on borrowings driven by issuance of new EMTNs in May 2024 and increased interest rates throughout 2024.

#### Income tax

Income tax amounted to DKK 658 million (2023: DKK 554 million), resulting in an effective tax rate of 20.0% (2023: 21.9%). The effective tax rate was favourably influenced by interest limitation rules and release of valuation allowances on deferred tax assets in Germany, whereas hyperinflation adjustments (IAS 29) in Türkiye impacted negatively.

## Net profit from discontinued operations

Net profit from discontinued operations was a loss of DKK 52 million (2023: loss of DKK 1,652 million) and related to the loss generated in ISS France up until the divestment was completed on 9 April 2024.

# **Net profit**

Net profit was DKK 2,589 million (2023: DKK 325 million).

## **Deutsche Telekom AG**

#### **Arbitration process**

In July 2019, ISS and Deutsche Telekom AG (DTAG) commenced the 10.5-years FM contract under which ISS delivers integrated facility services to more than 8,000 DTAG sites across Germany. In the early stages of the contract, financial performance was negatively impacted by a complicated IT migration and operational challenges which led to a material cost overrun. Subsequently, ISS Germany has worked intensely on improvements and has strengthened the operational and financial performance of the contract. However, the contract remains structurally challenging and performance is dilutive to the Group operating margin.

As previously informed, ISS and DTAG have certain contractual disagreements. In December 2022. ISS has initiated the establishment of an Arbitration Tribunal under the German Institute of Arbitration (DIS) to decide on these disagreements. The final oral hearing in the arbitration proceedings is scheduled to take place in mid July 2025.

In the proceedings, ISS and DTAG have exchanged claims against each other. ISS has claimed remuneration for services performed. DTAG has disputed the claims and is withholding certain payments to ISS related to the services delivered.

# Commercial development

In 2024, ISS successfully extended several long-standing and strategically important customer relationships such as the global contract with Barclays and the contract with Nordea in the Nordics. We also extended and expanded several local and regional key account contracts across the Group. Despite the loss of a customer in the UK in the Business Services & IT segment, and some deliberate exits of non-accretive contracts, especially in Americas and Asia & Pacific, our retention efforts secured a customer retention rate in 2024 of 93% (2023: 95%).

Furthermore, ISS won three large new key account contracts in the UK, the most significant win being the 7-year contract, with a 3-year extension possibility, with the Department of Work and Pensions (DWP). Annual revenue of the contract is expected to be around DKK 1.2 billion or 1.4% of Group revenue. Under the contract ISS will be delivering IFS across more than 800 sites in the UK starting from October 2025. Mobilisation of the contract was initiated in October 2024 and is progressing according to plan. In addition, across the Group we secured wins of several smaller and mid-sized local IFS contracts.

While we are pleased with the retentions secured and the specific contracts won during the year, we acknowledge that the level of new contract wins has been disappointing. In response, we reviewed elements of our strategy late 2024 leading to updated strategic priorities in December, one being "Customer-centric growth". Through this we will amplify our focus on targeting the right customers with unique selling propositions.

As a consequence, we have re-prioritised our global customer segments and will focus our global expertise on customers operating in knowledge-based industries:

- Financial services
- Professional services
- Technology
- Life sciences

This is where greater value is placed on our people, including social sustainability, as that is driving engagement and consistent exceptional service experience to our customers. Thus, our self-delivery model will provide us with a competitive advantage and become a key differentiator in the market going forward.

To maximise growth, we will continue to pursue growth opportunities in local markets outside our global segments based on local capability and market profile. Please refer to OneISS strategy, p. 34 for further background.

## **Contract maturity**

The majority of our key account contracts have initial terms of three to five years. A significant share of revenue is consequently up for renewal every year.

In 2024, revenue from large key accounts was DKK 28.0 billion or 33% (2023: 33%) of Group revenue. Going into 2025, contract revenue of DKK 4.8 billion (6% of Group revenue) is up for renewal (adjusted for renewals up until 20 February 2025).



024 contract developments 1) Countries Segment		Segment	Term		
Wins					
Healthcare customer	UK	Healthcare	5 years	Q2 2024	
North London Mental Health Hospital	UK	Healthcare	5 years	Q3 2024	
Aviation customer	Finland	Transportation & Infrastructure	4 years	Q4 2024	
Industry & Manufacturing customer	Türkiye	Industry & Manufacturing	3 years	Q1 2025	
Department for Work and Pensions	UK	Public Administration	7 years	Q4 2025	
Extensions/expansions					
Healthcare customer	Türkiye	Healthcare	3 years	Q4 2023	
Industry & Manufacturing customer	Global	Industry & Manufacturing	2 years	Q1 2024	
Energy & Resources customer	Sweden	Energy & Resources	2 years	Q1 2024	
Nordea	Nordics	Business Services & IT	5 years	Q1 2024	
Healthcare customer	Singapore	Healthcare	5 years	Q1 2024	
Banking customer	Spain	Business Services & IT	3 years	Q1 2024	
Banking customer	Switzerland	Business Services & IT	6 years	Q2 2024	
Barclays	Global	Business Services & IT	5 years	Q2 2024	
Nestlé	Australia	Food & Beverage	2 years	Q2 2024	
Healthcare customer	UK	Healthcare	6 mths	Q2 2024	
Tan Tock Seng Hospital Pte Ltd	Singapore	Healthcare	1 year	Q3 2024	
Energy & Resources customer	Australia	Energy & Resources	5 years	Q3 2024	
Retail customer	UK	Retail & Wholesale	1 year	Q3 2024	
Professional Services customer	UK	Business Services & IT	5 years	Q4 2024	
Roy Hill Holdings	Australia	Energy & Resources	5 years	Q4 2024	
Pharmaceutical customer	Belgium & Lux.	Pharmaceuticals	5 years	Q4 2024	
Public Administration customer	Austria	Public Administration	5 years	Q4 2024	
Banking customer	Global	Business Services & IT	7 years	Q4 2024	
Healthcare customer	UK	Healthcare	15 mths	Q1 2025	
Real Estate customer	Hong Kong	Real Estate	2 years	Q1 2025	
BHP Nickel West	Australia	Energy & Resources	1 year	Q1 2025	
Airport Authority	Hong Kong	Transportation & Infrastructure	3 years	Q1 2025	
Industry & Manufacturing customer (Scope reduction)	Global	Industry & Manufacturing	5 years	Q1 2025	
NSW Whole Of Government - PARENT	Australia	Public Administration	1 year	Q1 2025	
Canberra Health Services	Australia	Healthcare	3 years	Q1 2025	
Banking customer	Global	Business Services & IT	5 years	Q1 2025	
Healthcare customer (Scope expansion)	US	Healthcare	5 years	Q1 2025	
SA Health	Australia	Healthcare	2 years	Q1 & Q2 2025	
Swisscom AG	Switzerland	Information and Communication	7 years	Q2 2025	
Exits/losses					
Healthcare customer	Türkiye	Healthcare		Q1 2024	
Professional Services customer	UK	Business Services & IT		Q2 2024	
Industry & Manufacturing customer	US & Canada	Industry & Manufacturing		Q4 2024	
Banking customer	Mexico	Business Services & IT		Q4 2024	

<sup>1)</sup> Annual revenue above DKK 100 million



# Cash generation and free cash flow

#### Free cash flow

Free cash flow amounted to DKK 1,996 million (2023: DKK 1,775 million). The increase was mainly driven by the positive operating profit performance stemming from the general margin improvement. The tight management of working capital was maintained but the high revenue growth meant that changes in working capital were an outflow. Furthermore, lower investments in software and equipment contributed positively though partially offset by an increase in additions of right-ofuse assets compared to 2023.

## Cash flow from operating activities

Cash flow from operating activities was DKK 3,727 million (2023) DKK 3,392 million), mainly driven by the improved operating profit before other items and reduced outflow from changes in provisions, though partly offset by a negative impact from changes in working capital and higher tax payments.

Changes in working capital was an outflow of DKK 495 million (2023: inflow DKK 196 million) mainly related to increasing trade receivables due to revenue growth, including in Türkiye, where payment cycles are longer than the Group average, as well as due to adverse effects of Deutsche Telekom withholding certain payments relating to the ongoing contractual dispute. This was partly offset by an inflow related to changes in payables, which decreased compared to 2023 where a positive effect was achieved through general optimisation of supplier payment terms. Utilisation of factoring increased slightly to DKK 1.53 billion (2023: DKK 1.45 billion) as a result of increasing revenue from key account customers, where invoices, in accordance with Group policy, are eligible for factoring.

Changes in provisions, pensions and similar obligations were an outflow of DKK 380 million (2023: outflow of DKK 468 million), primarily due to ordinary payments related to pensions and similar obligations, restructuring projects initiated in prior years and payments related to certain legal claims and disputes.

Interest paid, net amounted to DKK 464 million (2023: DKK 458 million), which was largely in line with 2023.

Income tax paid was DKK 462 million (2023: DKK 428 million) equaling a cash tax rate of 14.0% (2023: 16.9%).

## **Cash flow from investing activities**

Cash flow from investing activities was an outflow of DKK 1,536 million (2023: DKK 1,042 million).

Acquisitions was an outflow of DKK 510 million (2023: DKK 373 million), primarily related to the acquisitions of Grupo BN in Spain, gammaRenax in Switzerland and Bluebridge in Belgium.

Divestments was an outflow of DKK 350 million (2023: inflow DKK 25 million) comprising divestment-related costs as well as cash and cash equivalents in the divested balance sheet of ISS France. The divestment was completed on 9 April 2024, see further details in note 3.4 Discontinued operations and divestments.

Investments in intangible assets, property and equipment, net, of DKK 619 million (2023: DKK 703 million) was equal to 0.7% (2023: 0.9%) of total revenue. The decrease was partly due to timing effects of investments, but also due to a lower level of software investments in line with the refocusing of the Group's IT strategy.

## Cash flow from financing activities

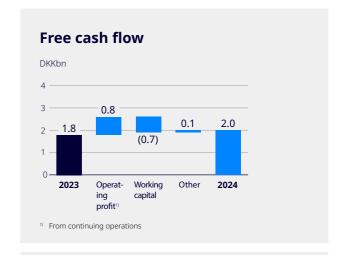
Cash flow from financing activities was an outflow of DKK 1,405 million (2023: outflow of DKK 1,334 million), mainly as a result of the Group's decision to distribute excess cash to shareholders in the form of the share buyback programme initiated in February 2024 and dividend payments approved at the AGM in April 2024.

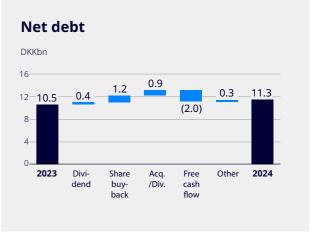
Proceeds from issuance of bonds of DKK 3.696 million related to the Group's issue of EMTN bonds in May 2024 for a principal amount of EUR 500 million. The facility replaced the EUR 300 million EMTN bonds that matured in December 2024.

Repayment of bonds amounted to DKK 2,237 million and related to the repayment of the EUR 300 million EMTNs maturing in December 2024 mentioned above

Repayment of lease liabilities was DKK 963 million (2023: DKK 791 million), increasing mainly due to new lease agreements (vehicles and equipment) for start-up of new customer contracts in 2023 and 2024.

Dividend payments amounted to DKK 425 million (2023: DKK 390 million).





# Capital structure

Our primary capital allocation priority is to ensure a strong and efficient balance sheet and that our liquidity position supports operational needs, financial flexibility and our continued strategy execution, while maintaining our investment grade rating.

The Group's liquidity position remained strong in 2024, driven by the solid free cash flow generation. As a result, the Group's liquidity reserves increased to DKK 12.8 billion at 31 December 2024 (2023: DKK 12.1 billion), see note 4.5 to the consolidated financial statements.

On 29 May 2024, the Group successfully issued a 5-year EMTN bond for a principal amount of EUR 500 million with a nominal interest rate of 3.875%. The net proceeds were used for repayment of the EUR 300 million EMTN bond that matured in December 2024 as well as for general corporate purposes.

EUR 500 million of EMTN bonds will mature in July 2025. In the first half of 2025, the Group will evaluate different financing options. Except for this, ISS has no material short-term debt maturities.

At 31 December 2024, net debt amounted to DKK 11.3 billion (2023: DKK 10.5 billion), an increase of DKK 0.8 billion mainly due to free cash flow generation being more than offset by payments under the share buyback programme and dividends. Financial leverage at the end of 2024 was 2.0x (2023: 2.2x) and thus at the lower end of the targeted range of 2.0x - 2.5x. The robust capital structure and the Group's financial strength were recognised by S&P Global resulting in an upgraded credit rating in May to BBB / Stable outlook from BBB- / Positive outlook. Likewise, Moody's upgraded their credit rating in November to Baa3 / Positive outlook from Baa3 / Stable outlook.

In accordance with the capital allocation policy, the Board of Directors (the Board) will at the annual general meeting propose a dividend for 2024 of 20% of adjusted net profit, corresponding to a total dividend of DKK 575 million (DKK 3.1 per share). Furthermore, we are today launching a new share buyback programme to redistribute additional excess cash to our shareholders.

# Share buyback programmes

#### 2024 programme

On 22 February 2024, ISS announced a share buyback programme, under which ISS would buy back own shares for a maximum consideration of DKK 1.0 billion over the 12 months period from 22 February 2024 to 19 February 2025. During 2024, due to the strong liquidity position and cash flow outlook, the programme was increased twice, bringing the total value of the programme to DKK 1.5 billion.

On 19 February 2025, ISS completed the programme as shares for a total consideration of DKK 1.5 billion had been repurchased.

At the annual general meeting on 11 April 2025, the Board expects to propose a decrease of ISS A/S's share capital in accordance with the share buyback programme by cancellation of own shares.

#### 2025 programme

The Board of Directors (the Board) has decided to initiate a new share buyback programme under which ISS will buy back own shares for a maximum consideration of DKK 2.5 billion over a 12-months period from 20 February 2025 to 13 February 2026 at the latest, both days inclusive. Through the programme, ISS wishes to redistribute excess cash to shareholders. The purpose of the share buyback programme is to 1) reduce the share capital and 2) meet obligations arising from ISS's share-based incentive programmes.

The programme is expected to be completed in two separate tranches. The first tranche of up to DKK 1,250 million will commence 20 February 2025 and complete no later than 11 August 2025. The second tranche to reach the total amount of DKK 2.5 billion is expected to commence upon conclusion of the first tranche and complete 13 February 2026 at the latest.

The share buyback programme will be based on the prevailing authorisation to acquire treasury shares granted to the Board by the annual general meeting from time to time.

The share buyback programme is implemented in accordance with Regulation (EU) No 596/2014 of the European Parliament and of the Council of 16 April 2014 (the "Market Abuse Regulation") and the Commission Delegated Regulation (EU) 2016/1052 of 8 March 2016, also referred to as the Safe Harbour Regulation. ISS has appointed Skandinaviska Enskilda Banken, Denmark, branch of Skandinaviska Enskilda Banken AB (publ), Sweden (SEB) as lead manager of the first tranche to execute the share buyback programme independently and without influence from ISS.

# **Capital allocation**

1 Maintaining an investment grade rating At the end of 2024, our financial leverage was 2.0x (2023: 2.2x), i.e. at the lower end of the targeted range of 2.0x - 2.5x. Both S&P Global and Moody's upgraded their corporate credit rating of ISS in 2024, and ISS currently holds the following corporate credit ratings:

- BBB / Stable outlook
- Moody's: Baa3 / Positive outlook

#### Dividends

At the annual general meeting on 11 April 2025, the Board of Directors will propose a dividend payout for 2024 of 20% of adjusted net profit, corresponding to a total dividend of DKK 575 million (DKK 3.1 per share).

#### 3 Investments

ISS completed the bolt-on acquisitions Grupo BN in Spain and gammaRenax in Switzerland adding ~1% to Group revenue. The acquisitions have a strong strategic fit and are expected to be financially accretive.

#### Share buybacks

ISS introduced a DKK 1 billion share buy-back programme to be executed over a 12-month period during 2024. This has since been increased by DKK 500 million bringing the total value of the programme to DKK 1.5 billion, signifying the strong liquidity position and cash outlook.



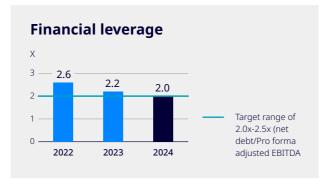
#### OUR PERFORMANCE 23

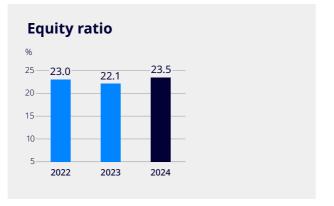
# **Equity**

At 31 December 2024, equity was DKK 11,913 million (2023: DKK 10,522 million), equivalent to an equity ratio of 23.5% (2023: 22.1%).

The increase was largely due to net profit of DKK 2,589 million and hyperinflation restatement of equity in Türkiye of DKK 477 million, which was only partly offset by purchase of treasury shares (share buyback programme) of DKK 1,217 million and dividends paid to shareholders of DKK 425 million.

For a complete overview of the development in other comprehensive income in 2024, see 4.1.7, Other comprehensive income.





# **ISS Türkiye**

#### **Partnership with Actera**

As part of the acquisition of Rönesans in September 2021, ISS agreed to partner with Actera, a leading Türkiyish private equity company, to support and partly fund the acquisition. Actera brought in-depth expertise in the Türkiyish market, a strong operational track record and became minority shareholder owning 39.9% of the shares in ISS Türkiye.

Furthermore, management of ISS Türkiye acquired 10% of the shares in ISS Türkiye, while ISS continued to be the controlling shareholder.

Under the structure, which has now entered into its fourth year, ISS Türkiye has seen strong growth and improved market position, impacted by hyperinflation and commercial momentum.

The shareholders' agreement between ISS, Actera and management establishes the rights and obligations of the parties, including rights and restrictions on transferring shares, such as right of first refusal, drag along rights from Q4 2024 and right to explore a potential Initial Public Offering (IPO).

In line with the terms of the shareholders' agreement, Actera has initiated a dialogue to explore their potential exit options. These options include a number of scenarios, one of which is an IPO of the Türkiyish entity.



# H<sub>2</sub> 2024

#### Revenue

Group revenue was DKK 43.1 billion (H2 2023: DKK 40.3 billion), an increase of 6.8% compared with H2 2023. Organic growth was 6.6%, the impact from acquisitions and divestments, net was 1.0%, whereas currency and other effects were negative 0.8%.

Organic growth momentum slowed down as expected over the quarters of the year, but then picked up in Q4, largely driven by projects and above-base work, including the significant hurricane response and restoration work performed in the US. As a result, organic growth in H2 2024 was 6.6% (H2 2023: 8.1%) compared to 5.9% in H1 2024.

Price increases contributed around 5.4% to organic growth of which around half was related to price increases implemented in Türkiye. Across the Group, cost inflation remained relatively high, though decreasing compared to H2 2023.

Volume growth was net neutral to organic growth in H2 2024 driven by a combination of increased activity levels at customer sites and expansion of contracts with existing customers, mainly in Northern Europe and Asia & Pacific offset by negative portfolio changes in Americas.

Net contract wins were negative by around 1%-point due to contracts deliberately exited, most notably in Americas and Asia & Pacific. This was partly offset by the start-up of the contracts with Defra in the UK and the Danish Building and Property Agency in Denmark during Q2 2024 and thus having full effect in H2 2024.

Revenue from projects and above-base work contributed around 2.6% to organic growth in H2 2024. This impact was mainly driven by Americas, due to the hurricane response and restoration work in the US as well as broad-based growth in all other regions, most notably in Northern Europe.

#### Revenue

(DKKm)	H2 2024	H2 2023	Organic growth	Acq./ div.	Currency & other adj.	Revenue Growth
Northern Europe	15,952	14,896	7%	(1)%	1%	7%
Central & Southern Europe	13,947	12,636	10%	4%	(4)%	10%
Asia & Pacific	7,354	7,192	2%	0%	0%	2%
Americas	4,872	4,832	4%	-	(3)%	1%
Other countries	418	383	5%	-	4%	9%
Corporate / eliminations	(34)	(42)	-	-	-	-
Group, excl. IAS 29	42,509	39,897	6.6%	1.0%	(1.1)%	6.5%
Group	43,080	40,345	6.6%	1.0%	(0.8)%	6.8%

#### **Organic growth**

	2024			2023				
(DKKm)	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Northern Europe	6%	8%	7%	5%	6%	5%	5%	6%
Central & Southern Europe	10%	10%	12%	12%	13%	14%	17%	20%
Asia & Pacific	3%	1%	1%	5%	6%	9%	8%	6%
Americas	20%	(12)%	(5)%	(2)%	3%	10%	18%	22%
Total	8.3%	4.8%	5.8%	6.0%	7.1%	9.3%	10.9%	12.0%

All regions contributed to the positive organic growth in H2 2024. Central & Southern Europe reported around 10% growth mainly due to price increases and volume growth in Türkiye, however the increases were less steep in H2 2024. In Northern Europe growth was largely driven by increased activity levels at customers' sites and full effect of start-up of contracts in the UK and Denmark. Asia & Pacific was mainly supported by solid growth in Australia and Singapore. In Americas, growth was primarily supported by the significant hurricane response and restoration work in the US, partly offset by deliberate contract exits.

#### Revenue and growth



#### Organic growth per region



## **Operating profit before other items**

Operating profit before other items amounted to DKK 2,563 million for an operating margin of 5.9% (H2 2023: 4.8%). Excluding the effect from hyperinflation in Türkiye (IAS 29), operating profit before other items was DKK 2,555 million leading to an operating margin of 6.0% (H2 2023: 4.9%).

The increase in operating margin compared to H2 2023 was driven by continued operational improvements, efficiencies and cost savings initiatives across the Group, including savings following the OneISS strategy review by the end of 2023. Furthermore, operating leverage from the higher revenue and deliberate exits of certain margin dilutive contracts impacted positively. In addition, margin benefitted from continued improvement on the Deutsche Telekom contract and in the UK as well as certain one-off income in Asia & Pacific.

#### Operating profit before other items

(DKKm)	F	12 2024	н	12 2023
Northern Europe	1,123	7.0%	946	6.4%
Central & Southern Europe	1,170	8.4%	867	6.9%
Asia & Pacific	551	7.5%	461	6.4%
Americas	338	6.9%	300	6.2%
Other countries	16	3.8%	22	5.7%
Corporate / eliminations	(643)	-	(651)	-
Group, excl. IAS 29	2,555	6.0%	1,945	4.9%
Group	2,563	5.9%	1,953	4.8%

From a regional perspective, margin improvements were broad-based, with all regions delivering margin increases compared to H2 2023, largely achieved through realisation of OneISS efficiencies and operating leverage from the higher revenue. Northern Europe benefitted from general efficiencies and margin improvements across the region, in particular Denmark and Finland, as well as continued progress in the UK. Furthermore, start-up of the contracts with Defra in the UK and the Danish Building Agency in Denmark impacted positively. Central & Southern Europe contributed most to the improvement, driven by generally solid developments, most significantly in Switzerland and Türkiye, and continued operational improvements on the Deutsche Telekom contract. In Americas, margin improvements were achieved across the region, mainly as a result of deliberate exits of non-accretive contracts. In Asia & Pacific margin increased due to continued operational efficiencies and positive effects from certain one-off items in Australia and Singapore, partly incurred in H2 2024.

Corporate costs amounted to DKK 643 million in H2 2024 corresponding to 1.5% of Group revenue (H2 2023: 1.6%). The development mainly reflected savings and efficiencies following the OneISS strategy review by the end of 2023 with full effect in H2 2024.

#### Free cash flow

Free cash flow amounted to DKK 3,091 million in H2 2024 (H2 2023: DKK 2,849 million), an increase of DKK 242 million compared with the same period last year. The improvement was driven by the positive operating profit performance stemming from the general margin improvement, which was partly offset by a lower inflow from changes in working capital. The tight management of working capital was maintained in H2 2024. However, due to revenue growth, as well as adverse effects of Deutsche Telekom withholding certain payments relating to the ongoing contractual dispute, trade receivables increased and changes in working capital was an inflow of DKK 1,359 million in H2 2024 (H2 2023: inflow DKK 1,816 million).

# Northern Europe



37% of Group revenue 20% of Group employees

ISS holds a market-leading position across the region of generally mature and competitive markets with a relatively high outsourcing rate and IFS market maturity. The largest country in the region is the UK, contributing around 40% of revenue.

Key customer segments include Office-based customers in Financial Services, Professional Services and Public Administration; Productionbased customers in Industry & Manufacturing; and Healthcare.

# Central & Southern Europe



33% of Group revenue 33% of Group employees

Central and Southern Europe comprises several key markets, where we hold leading market positions, including Switzerland, Spain, Austria and Türkiye. Most of the markets are developed, but with significant differences in IFS market maturity and macroeconomic environment.

Key customer segments include Office-based customers in Information & Communication and Financial Services; and Production-based customers in Industry & Manufacturing and Pharmaceuticals: and Healthcare.

# Asia & **Pacific**



17% of Group revenue 38% of Group employees

The region comprises a mix of developed markets including Australia & New Zealand, Hong Kong and Singapore, as well as developing markets such as Indonesia, India and China. ISS has a strong presence in the region and holds a market-leading position in several countries.

Key customer segments include Office-based customers in Financial Services and Public Administration; Production-based customers in Industry & Manufacturing; Healthcare, Aviation, and Energy and Resources.

# **Americas**



12% of Group revenue 9% of Group employees

The Americas consists of the mature North American market as well as Mexico and Chile. North America is the world's largest FM market, accounting for around 30% of the global outsourced FM market. Compared to other regions, food services account for a larger share of revenue, whereas healthcare customers account for a lower share. Given our limited market share. North America represents a significant opportunity for growth.

Key customer segments include Office-based customers in Technology and Financial Services, as well as Production-based customers in Industry & Manufacturing and Life Sciences.



# Northern Europe

### **Commercial update**

Our strategic focus on IFS and key account customers secured both new contract wins and extensions, and the commercial pipeline across the region remained robust. In the UK, ISS was awarded several new key account contracts, including the IFS contract with the Department of Work and Pensions (DWP) starting in October 2025. In addition, in Finland a significant contract with an aviation customer was awarded. With few exceptions, all large key account contracts with expiry dates in 2024 were successfully extended, often with increased scope, including our long-standing customer relationship with Nordea and the global contract with Barclays, which led to a retention rate of 94% (2023: 95%).

## **Financial update**

Revenue increased to DKK 31,328 million in 2024 (2023: DKK 29,324 million). Organic growth was 6.4% and currency effects were positive 1%.

In 2024, organic growth was largely due to price increases being successfully implemented across the region to mitigate cost inflation. In addition, growth was supported by underlying volume growth from customers' increased activity levels along with positive impacts from startup of new contracts, most significantly Defra in the UK and the Danish Building and Property Agency in Denmark.

Revenue from projects and above-base work was maintained at a high level with positive organic growth of 8.9% for the year, and accounted for 20% (2023: 19%) of revenue for the region.

All countries, except Norway, generated positive organic growth with the UK being the most significant contributor. In the UK, the primary factor was the launch of Defra and other significant new key accounts, expansions with existing customers and good momentum in projects and above base work. Denmark contributed positive organic growth mainly due to launch of the Danish Building and Property Agency contract, which became fully operational in 2024, an increasing activity levels at existing customers' sites. In Belgium, growth was also driven by increased activity levels with key account customers as well as from startup of new contracts.

Operating profit before other items was DKK 1,803 million (2023: DKK 1,572 million), for an operating margin of 5.8% (2023: 5.4%). Margin improvements were broad-based, though most significant in Denmark, Finland and the UK, mainly due to continued operational efficiencies and operating leverage from higher revenue. Despite the improvement, the UK continued to be dilutive to the Group operating margin, and management continues to implement initiatives to further strengthen operational and financial performance in 2025.

#### **Key events 2024**

- · Successful extension and expansions of several key account customers, including our long-standing customer relationship with Nordea for an additional 5 years
- Solid commercial momentum resulting significant new key account wins, most notably the IFS contract with the Department for Work and Pensions in the UK
- Successful start-up of Defra in the UK and the Danish Building and Property Agency in Denmark
- · Accelerated the finance shared service journey and initiated transition activities across additional countries (Denmark, Sweden, Finland and the Netherlands)

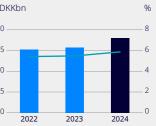
### Organic growth



#### Organic growth by quarter



#### **Operating margin**



Operating profit before other items (DKKbn) Operating margin (%)

# **Central & Southern Europe**

### **Commercial update**

The commercial development was solid and the pipeline of new business opportunities remained attractive. Healthcare continues being a prioritised segment within the region with significant new wins (annual revenue < DKK 100 million) in 2024, primarily in Spain and Switzerland, though also an exit from a contract in Türkiye due to unfavourable commercial terms. 2024 was further an important year from a retention perspective, where we successfully extended and renewed our partnerships with some of the largest customers in the region leading to a retention rate of 95% (2023: 97%).

## M&A update

Two bolt-on acquisitions were made in the region in 2024 to strengthen our market position. In Switzerland, the acquisition of gammaRenax strengthened our country-wide footprint adding scale predominately within cleaning and technical services in prioritised customer segments and added around 0.6% to Group annual revenue. In Spain, the acquisition of Grupo BN further strengthened our business platform, predominantly within cleaning, and will add around 0.4% to Group annual revenue. Both acquisitions have strong strategic fits to our existing business platforms and enables further value creation from operational and back-office synergies. Integration of the acquired businesses is progressing according to plan with benefit realisation in line with expectations.

## **Financial update**

Revenue increased to DKK 27.159 million in 2024 (2023: DKK 24,807 million) excluding effects of IAS 29. Organic growth was 10.9% most significantly driven from price increases in Türkiye. Acquisitions and divestments, net increased revenue by 4% related to acquisitions in Switzerland and Spain, whereas currency effects reduced revenue by 6%.

In 2024, organic growth in the region was primarily driven by strong growth in Türkiye as a result of high cost inflation mitigated through the implementation of price increases. However, the vast majority of countries contributed with positive growth in the year, mainly due to price increases being successfully implemented to offset the effects of cost inflation. Price increases impacted organic growth positively by 11.8%, whereas volume growth was slightly negative. Net contract wins were also slightly negative, impacted by a few deliberate contract exits with unfavorable commercial terms.

Throughout the year, the region maintained double-digit organic growth. The trend was in line with expectations, however, declining due to a tougher comparison base from 2023, where inflation levels and associated price increases were higher, mainly due to an additional increase of minimum wages in Türkiye in mid 2023.

In addition, the region continued benefitting from high demand for traditional projects and above-base work from key account customers which accounted for 16% (2023: 18%) of revenue in the region.

Operating profit before other items amounted to DKK 1,855 million (2023: DKK 1,439 million) for an operating margin of 6.6% (2023: 5.8%). Excluding the impact of hyperinflation (IAS 29), operating profit before other items was DKK 1,867 million (2023: DKK 1,487 million) corresponding to an operating margin of 6.9% (2023: 6.0%). The majority of countries continued to be accretive to Group margin, and the improvement in operating margin was broad-based, though most significantly driven by Türkiye and Switzerland.

Profitability improvement on the Deutsche Telekom contract was also solid as a result of continued implementation of improvement initiatives. The arbitration process initiated by ISS regarding certain contractual disagreements progressed according to plan. The final oral hearing in the arbitration proceedings is scheduled to take place in mid July 2025, see p. 19 for further information.

#### **Key events 2024**

- Successful contract extension and retention of some of the largest customers in the region
- Strong new wins in H2 2024 with 3 large contracts (annual revenue between DKK 50 million and 100 million)
- Acquisition of gammaRenax and Grupo BN, and successful integration with benefit realisation in line with expectations
- Deutsche Telekom continued operational improvements and final oral hearing in the arbitration proceedings scheduled to take place in mid July 2025

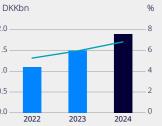
#### Organic growth



#### Organic growth by quarter



#### **Operating margin**



Operating profit before other items (DKKbn), excl. IAS 29 Operating margin (%)



# **Asia & Pacific**

### **Commercial update**

In 2024, we sharpened our "bid-no-bid" process to go only after selective bids in alignment with our strategic focus. Our commercial pipeline remained solid across the region, and we secured a number of important new wins in our prioritised segments, primarily in Singapore, Australia and India.

Retention rate was 95% (2023: 93%) as we successfully retained and, in some cases, expanded the scope of the vast majority of contracts up for renewal across local prioritised segments like Public Administration, Energy and Resources, Aviation and Office Based clients.

### **Financial update**

Revenue increased to DKK 14,403 million in 2024 (2023: DKK 14,229 million). Organic growth was 2.4%, whereas currency effects reduced revenue by 1%. Overall growth in 2024 was held back due to a strong focus on labour-related compliance in particular relating to overtime hours and pay rates in addition to driving a sustainable and accretive margin. This resulted in the exit of several customer contracts across the region.

Portfolio revenue grew organically by 4.5% with modest growth across most countries, except in India, Hong Kong and Indonesia for reasons highlighted above. Projects and above-base work reduced by 14.6%, mainly in Pacific, Hong Kong and Singapore as Covid-19-related above-base work completely ceased by mid-2023. Demand for projects and above base work was also impacted by global key contract losses in 2023, though partially mitigated by certain local key account customers, particularly in China and Indonesia.

Operating profit before other items increased to DKK 1,032 million (2023: DKK 875 million), corresponding to an operating margin of 7.2% (2023: 6.1%). The margin uplift reflects our strategy to drive growth with a sustainable and accretive margin. In addition to improving customer contribution through a combination of price increases and productivity initiatives, we have improved efficiency and productivity of our country and regional support functions resulting in improved operating leverages. Furthermore, the region benefitted from ongoing government grants being secured in Singapore as well as certain one-off items in Australia.

#### **Key events 2024**

- Successful renewal of the vast majority of the largest contracts up for renewal, most notably in Australia
- Solid margin uplift due to focus on labour-related compliance and driving sustainable and accretive margins
- Secured ongoing government grants in Singapore

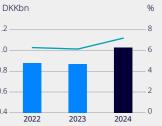
#### Organic growth



#### Organic growth by quarter



#### **Operating margin**



Operating profit before other items (DKKbn) Operating margin (%)

# **Americas**

### **Commercial update**

During the second half of 2024, Americas secured a significant expansion of an existing contract with a Healthcare customer in the US with expected startup early 2025. However, deliberate contract trimming caused several contract exits, including a significant industry and manufacturing customer in the US. As a result, the retention rate decreased to 85% (2023: 91%).

## **Financial update**

Revenue decreased to DKK 9,407 million in 2024 (2023: DKK 9,605 million). Organic growth was 0.4% while currency effects impacted growth negatively by 2.4%.

In 2024, organic growth was negatively impacted by deliberate contract trimming in North America leading to net contract wins of (7.3)%. This reduction was, however, mitigated by projects and above-base work growing organically by around 50%, mainly due to the significant hurricane response and restoration work performed by the US in Q4, which included re-establishing infrastructure and facilitating the setup of an employee support centre. Furthermore, across the region, price increases continued to be implemented to offset the effects of cost inflation and wage increases, and thereby contributed positively to the organic growth.

Revenue from projects and above-base work accounted for 17% (2023: 12%) of the revenue in the region, mainly due to the US. Continued demand for additional services in Mexico also impacted positively. Portfolio revenue declined organically by 6.0%, primarily driven by the deliberate contract exits and losses, mainly the above-mentioned industry and manufacturing customer in North America in Q2 2024.

From a country-perspective, organic growth was negative in the US, whereas both Mexico and Chile reported positive organic growth. The strategic focus on IFS and key account customers progressed and demand from key accounts was more robust and resilient compared to the rest of the customer base. Furthermore, across the region, we saw a development with increases across existing customers.

Operating profit before other items was DKK 547 million (2023: DKK 489 million), corresponding to an operating margin of 5.8% (2023: 5.1%). The margin increase was mainly driven by the deliberate contract exits from customers in the US in 2023 and 2024. In addition, margin benefitted from efficiencies and operational improvements across the region.

#### **Key events 2024**

- · Significant hurricane response and restoration work performed in the US in Q4
- · Deliberate contract trimming with several contract exits, including a significant industry and manufacturing customer in the US
- Win of a Business Services & IT customer in the US (< DKK 100 million annual revenue)
- Loss of a banking customer in Mexico (exit delayed to Q1 2025)

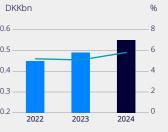
## Organic growth

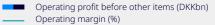


#### Organic growth by quarter



#### **Operating margin**





# **Country revenue**

# **Northern Europe**



% of Group	2024	2023
14%	11,939	10,611
4%	3,726	3,810
4%	3,557	3,438
4%	3,414	3,313
4%	3,224	2,994
4%	3,107	3,044
2%	1,798	1,611
1%	457	410
0%	106	93
37%	31,328	29,324
	14% 49% 49% 49% 49% 49% 19% 09%	Group         2024           14%         11,939           4%         3,726           4%         3,557           4%         3,414           4%         3,224           4%         3,107           2%         1,798           1%         457           0%         106

#### **Asia & Pacific**



(DKKm)	% of Group	2024	2023
Australia & New Zealand	6%	5,279	5,102
Hong Kong	3%	2,423	2,500
Singapore	3%	2,311	2,214
Indonesia	2%	1,961	1,986
India	2%	1,472	1,489
China	1%	957	938
Total	17%	14,403	14,229

# **Central & Southern Europe**



(DKKm)	% of Group	2024	2023
Switzerland	8%	7,052	6,383
Türkiye	8%	6,622	4,833
Germany	7%	5,713	5,864
Spain	6%	5,136	4,460
Austria	3%	2,636	2,517
Italy	1%	756	748
Total	33%	27,915	24,805

#### **Americas**



(DKKm)	% of Group	2024	2023
USA & Canada	8%	6,870	7,004
Mexico	2%	1,312	1,316
Chile	2%	1,225	1,245
Other	0%	0	40
Total	12%	9,407	9,605

# **Global managed services**

Revenue in countries where we render services to global key accounts but do not have a full country support structure comprises 1% of Group revenue or DKK 767 million (2023: DKK 783 million) and comprised the countries listed below.

Argentina	Monaco
Brazil	Pakistan
Bulgaria	Philippines
Czech Republic	Puerto Rico
Colombia	Portugal
Costa Rica	Romania
Cyprus	Serbia
France	Senegal
Greece	Slovakia
Hungary	South Africa
Israel	South Korea
Japan	Taiwan
Jordan	Thailand
Kazakhstan	United Arab Emirates
Malaysia	Vietnam



#### **WORKPLACE EXPERIENCE**

# Addressing the global lack of employee engagement

Employee engagement is vital for business success, yet disengagement remains a significant global issue. It is estimated that 9% of the global economy is lost simply due to employee disengagement, which translates into USD 9 trillion in lost GDP on an annual basis. This highlights a pressing challenge for businesses worldwide: how to create environments where people can thrive, feel engaged and be their most productive?

The debate around returning to the office has intensified in recent years, and many businesses are still navigating returnto-office programmes. Some employers are pushing to bring employees back to the office, while some employees advocate for maintaining the remote work flexibility they gained during the pandemic. This growing demand for workplace flexibility continues to drive the popularity of non-traditional employment models, making workplace experience more relevant than ever.

Over the past year, we've seen a shift toward more on-site work, with many companies implementing return-to-office mandates. These have yielded mixed results. While some employees report benefits such as improved engagement, stronger collaboration, and better work routines, others experience setbacks like increased stress and reduced productivity. This diverse response raises a critical question: How can businesses ensure their employees feel valued and remain engaged in a work environment?

At ISS, we believe that when people thrive, businesses thrive. We recognise that a disengaged workforce is not just a problem to solve but an opportunity to create lasting value. By transforming workplaces into spaces where employees feel

valued, engaged and productive, ISS empowers businesses to overcome the global engagement challenge, and drive growth.

Our approach benefits customers by turning employee disengagement – a trillion-dollar global problem – into a strategic advantage. By creating positive workplace experiences, we enable our customers to build agile, resilient workforces equipped to meet the demands of a rapidly transforming world.

At ISS, we aim to be more than just a service provider; we are a true partner in our customers' success. This begins with our own people. We prioritise employee education, career development, and a supportive culture within our own organisation, ensuring that our teams are equipped to deliver exceptional service. When our people thrive, they create spaces where our customers' employees can thrive too. This positions ISS as the ideal partner for businesses seeking to turn the challenge of employee disengagement into an opportunity for growth and success.

## **Gallup: Employee engagement**

~9% of lost GDP due to low engagement





Not engaged



**Actively disengaged** 



# Unlocking ISS's full potential

While our strategic direction remained unchanged, in 2024 we completed a wide-ranging review to refresh and update our strategic priorities, aimed at unlocking ISS's full potential.

The OneISS strategy was launched in 2020 and during the last four years, ISS delivered margin and growth recovery, turned around challenging markets and contracts, completed the strategic divestment programme, made selective acquisitions and maintained a high retention rate. However, the fact remains that our growth in the last few years has been largely driven by return to office and inflation, while the level of new contract wins has been disappointing.

Our strategy and our focus remains on growing Integrated Facility Services (IFS) and single-service cleaning across our business to increase market share and drive profitable growth. The aim of the updated strategic priorities is to maximise value creation and unlock ISS's full potential.

## Playing to our strengths

ISS currently holds an estimated 1% global market share; an exciting opportunity for further growth. The updates we have made to our strategic priorities will position us to play to our strengths and capture a larger share of the market.

Our 2024 strategy refresh is underpinned by a thorough review, and reflected lessons learned from our recent growth performance. Taking into account the shifting trends in market dynamics driven by a range of factors including global economic, geopolitical and labour market changes, as well as our experience of operating with the OneISS strategy since its launch in 2020.

As part of the review, we took a detailed look at how the changes and trends in selected focus segments are evolving current and future customer goals, challenges and needs. This highlighted that customers specifically look for positive impacts in three areas when engaging with a service partner:

#### Efficiency and standardisation/price

Optimising customers' costs while managing risks and compliance

#### Customer experience

Delivering exceptional employee experiences for our customers

#### Sustainability

Delivering on carbon emission targets and support social progress

All three customer priorities are important, however, ISS's global reach and expertise, coupled with our unwavering focus on workplace and quality of customer experience through our self-delivery model, is what sets us apart from our competitors. According to a 2023 Gallup survey, low engagement in the workplace costs an estimated 9% of global GDP. We can help current and future customers address this through consistently providing their people with exceptional employee experiences. See our workplace experience case on p. 32.

## **Updated strategic priorities**

Following our strategic review, we sharpened our focus from the five OneISS priorities, launched in 2020, to three updated priorities addressing the top customer needs. The three priorities will be mobilised and executed through eight Group-led transformation initiatives, see the box to the right.

## Implementing with pace and quality

In January 2025, changes to the Executive Group Management (EGM) were announced to best position ISS to implement the refreshed strategy, reducing it to five members. This move aligned ISS's organisational structure at a senior leadership level, reducing complexity and creating a smaller, more agile leadership team, with a more empowered organisation.

#### New Group Commercial and Revenue function

Our strategic review confirmed the importance of customer centricity and being laser focused on the segments and customers we pursue to drive growth across our entire portfolio. Carl-Fredrik Langard-Bjor leads this newly created function with responsibility for growth and all revenue levers across the business, driving the strategic priority around **Customer centric** growth.

#### Powered by technology

Since the launch of OneISS, we have made significant progress across our global technology organisation, centralising and strengthening critical technology services and cybersecurity as well as launched new customer-facing products. Going forward, our technology focus shifts from industry leadership to enabling our business with technology. Liz Benison leads this as Group Chief People & Technology Officer to further develop our technology infrastructure as well as driving the strategic focus on the people agenda under the strategic priority around **Leading frontline employer**. Read more about the latter in Our people, pp, 36-37.

#### All countries under one Group COO

Troels Bjerg leads the new COO function which all countries will report into, clustered by geographies. This approach has been designed to help the countries remain close to all Group functions and support execution of the strategy, and driving a consistent performance management culture across the enterprise, i.e. our strategic priority Efficiency.

### 3 global priorities, 8 initiatives



Customer centric growth

#### **Group Commercial Operating model**

to drive new wins and internationalisation of accounts

#### Segment-focused service products to evolve unique selling proposition to

global segments



# Leading frontline employer

#### **Digital recruiting**

to hire the best people most effectively

#### Digital onboarding and engagement to support people in delivering leading

service experience

#### **Social sustainability**

to be enabler of social mobility

#### **People Data and Analytics**

to deliver people insights to managers, leaders and P&C



#### **Workforce management**

to establish service cost competitiveness

#### Finance shared service center

to do the same better with less overhead costs

### **Updated global segments**

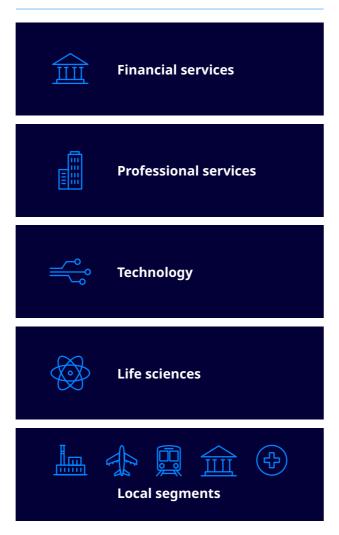
We have prioritised four global segments where ISS can play to its strengths, focussing our global expertise on delivering exceptional employee experiences for our customers. In these segments, companies operate in knowledge-based industries where greater value is placed on being able to attract and engage talent to succeed:

- · Financial services
- Professional services
- Technology
- Life Sciences

To maximise growth across ISS's entire portfolio, countries will continue to pursue growth opportunities outside of the four global segments, based on local capability and market profile. This builds on our global experience that some segments are unique to certain markets and are best managed at a country level, e.g. healthcare, which is very locally driven through national systems and policies.

This flexible approach will enable us to unlock scale synergies in the four global segments, while at the same time pursuing attractive growth opportunities based on competitive strengths locally.

#### **Customer segments**



### Uniting our colleagues behind a new mission

To unite the organisation around delivering exceptional customer experiences, we launched a new mission at the end of 2024 that links our daily work to the value we create for our customers: We make space for people and businesses to thrive.

By supporting the complex, day-to-day operations of facilities, we help businesses focus on their core activities. This underscores a commitment to understanding and adapting to the unique needs of different customers. But the value is more than freeing up time, because we are result-oriented and play an active part in making employees and businesses thrive.

### Next steps - 2025 and beyond

In 2025, we will sharpen our execution and focus on implementing the refreshed strategy with oversight from a dedicated transformation team. All eight initiatives are underpinned by business plans including key milestones, targets and key-performance indicators (KPIs) to monitor progress and track the expected benefits delivering a return on investment.

Working with our country teams, we will strengthen local growth plans and develop country implementation plans for each of the eight initiatives.

#### **Our mission**

#### We make space for people and businesses to thrive

"We make space" refers to the physical spaces, but also a mental space - a deeper understanding of how to make people resourceful, instead of just viewing them as a resource.

"for people and businesses" reflects that the success of businesses are completely dependent on the people working there.

"to thrive" is the goal that fuels engagement. For people, for profit, and for purpose - social and environmental.



# A place to be you

ISS has a legacy of over 120 years as a peoplefocused company. Caring for our people is deeply rooted in our DNA, as they are the foundation of our business and our greatest driver of success.

Today, we have more than 325,000 dedicated employees who deliver value to our 40,000 customers worldwide. We call our employees 'placemakers,' acknowledging that everyone contributes to creating great places for our customers. The majority – over 300,000 – work directly on-site at our customers' facilities. These placemakers create tangible value by providing quality, efficient services and workplace experiences, enhancing safety and well-being for our customers' employees every day.

For many of our placemakers, ISS represents their first entry into the job market. Across our regions, spanning the globe from China to Chile to Norway, we employ individuals often from underrepresented groups in society, including those from socio-economically disadvantaged backgrounds, displaced individuals, and people with disabilities. By offering them a role at ISS, we provide opportunities they might not easily find elsewhere. This impact creates a positive ripple effect on families and the communities we serve.

This is why social sustainability is at the heart of ISS and the area where we can make our greatest impact. We see it as a significant responsibility, and by doing good, we also do well for our business. We strengthen our success in attracting and retaining employees, and when our placemakers are happy, they are motivated to deliver exceptional service experiences for our customers. Finally, we provide our customers with unique opportunities to support their own social sustainability agendas.

This is also why physical and mental safety and well-being is a key element of our new strategic priorities. Specifically, we aim to become the world's **Leading frontline employer**.

### Four new people focus areas

To become the world's leading frontline employer, we will maintain a steadfast focus on delivering an exceptional people experience throughout the entire people journey – from recruitment to employment, development, and retention.

Additionally, this exceptional people experience will be integrated into our social sustainability agenda and embedded in the daily execution of our Employee Value Proposition (EVP): A Place to Be You, which comprises three promises to every single person who works for us today – and to every single person who wants to join us: At ISS, you can be who you are, become what you want, and be part of something bigger.

Recognising that the world is changing, with workforce shortages in many markets, and a global workforce increasingly becoming more purpose-driven, we will accelerate our people and social sustainability initiatives in four key areas. Our main ambition with these initiatives is to improve the quality of our people processes, empowered by data-driven insights and solutions, resulting in reduced costs and higher employee retention. In 2025, we will define specific targets and KPIs for each initiative.

#### 1 People data and analytics

A world-class people experience relies on data-driven decisions. We will establish a streamlined, essential data system providing automated, high-quality insights on key metrics such as retention and absence rates.

#### 2 Digital recruitment

Optimising recruiting and onboarding is essential to ISS. With currently around 120,000 new hires annually, this drives high recruitment and training costs. A new Talent Acquisition Centre will enhance talent attraction, supported by an AI-driven platform.

### 3 Digital onboarding and engagement

To enhance employee engagement, we will integrate our digital engagement and feedback platforms, MyVoice and MyISS. This integrated platform will be accessible on our placemakers' mobile devices, with continuous tracking of engagement as a key feature.

#### 4 Social sustainability

The exceptional people experience will also be deeply integrated into our social sustainability agenda and embedded in the daily execution of our EVP. Our fourth priority includes three new components:

#### 1. Social Value Portal

We want to measure our social impact through a new Group collaboration with the UK company Social Value Portal. As the importance of delivering measurable social value to our customers and communities grows, the purpose of this partnership is to capture the monetary value of our social contributions. By leveraging the expertise and methodology of Social Value Portal, we will, for instance, be able to quantify the societal value of hiring people with disabilities in a local community.

#### 2. Sustainable income

Building on our 'signature objective' of advancing the implementation of living wages across our industry, we will now explore additional sustainable income initiatives, such as faster access to earned income, securing more stable working hours, and enhancing financial literacy among our placemakers.

#### 3. Education

As education is a key driver of social change and employee engagement, we have committed to continuing our signature objective of providing 100,000 placemakers and their family members with certified education by 2025. Together with partners, we aim to add an additional 250,000 by 2030.

# Driving social sustainability through our Employee Value Proposition

Our EVP is deeply rooted in our social sustainability agenda and reflects our aim for a culture where everyone feels valued and respected, and where everyone is treated fairly and equally. This includes creating an environment where everyone can be their true authentic selves and be valued for exactly who they are – no matter their age, gender, physical or mental health, cultural background or sexuality. As part of this, we want to give people the opportunity to make an impact on their own personal development, as well as customer's successes and societies at large.

Our commitment to empowering our people and providing equal opportunities for all individuals is unwavering. In 2024, we advanced our commitments and goals in various areas, see the next page.

## Looking ahead

In 2025, we will continue working with policymakers, customers, and suppliers to implement living wages across our industry, alongside our new commitment to exploring further sustainable income initiatives. Additionally, we will strengthen our efforts to provide qualifications for our placemakers and enhance leadership quality. We firmly believe that these initiatives – combined with our commitment to creating exceptional people journeys for everyone – will lead to improved engagement and retention.

### Be who you are

Fair compensation and benefits In 2022, we committed to the 'signature objective' of increasing the implementation of living wages across our industry through joint efforts with policymakers, customers, suppliers, and other key stakeholders. Numerous surveys along with our own data demonstrate that fair remuneration not only fosters a sense of belonging and makes employees feel valued but also drives positive outcomes in productivity, engagement and retention. For progress in 2024, see our Sustainability statement, S1-4, p. 69 and S1-5, p. 73.

**Diverse and inclusive workplaces** We aim for an inclusive culture where everyone feels valued, engaged and respected, and where everyone is treated fairly and equally. Therefore, our diversity, inclusion, and belonging (DIB) efforts are focused on empowering our placemakers to contribute their unique skills and perspectives.

Our DIB strategy is built around five dimensions of diversity: abilities, gender, generations & age, pride, and cultures, race & ethnicity. Within gender, we have set a target to achieve 40% gender balance at corporate leadership level by 2026. For a status on gender balance within the Executive Group Management, Corporate Leadership and the Board of Directors, see p. 46.

We are also proud of the continued impact of our Employee Resource Groups (ERGs) - voluntary groups led by our placemakers – that drive our inclusion and belonging agenda through concrete DIB activities, see p. 71 for 2024 activities.

**Health & Safety** As a vital part of living up to our people promise, our entire health and safety agenda is pivotal for us to make our placemakers feel they belong in a company where respect and protection of their physical and mental wellbeing is a key essential for all. Our approach and key actions to prevent accidents and promote safety behaviors are described in detail in our Sustainability statement, see S1-4, Health & Safety, p. 69. In addition, our Health & Safety metrics are disclosed in S1-14, p. 75.

### Become what you want

Development and training are fundamental to supporting our placemakers' unique dreams and journeys and helping them achieve their full potential. We are committed to creating opportunities for underrepresented groups and enhancing the social mobility of all our placemakers and their family members.

Our second 'signature objective' focuses on providing 100,000 placemakers and their family members with a recognised qualification by 2025. By 2024, we have achieved 73,000, keeping us well on track to meet our target, and together with partners we aim to add an additional 250,000 by 2030. For further details, see our Sustainability statement, S1-4, pp. 69-72 and S1-5, p. 73.

Education, development, and learning are essential for everyone, at all levels, to drive both individual and business success. In 2024, we continued or leadership training in various areas. Additionally, we continued the implementation of our digital learning and communications platforms; MyLearning and MyISS. For an overview of our learning and development programmes, see our Sustainability statement, S1-4, pp. 69-72.

### Be part of something bigger

We offer our placemakers the opportunity to belong to an ISS community of over 325,000 people globally. We also provide them with chances to contribute to our customers' success and the wider communities

Increasingly, we are seeing that customers prioritise social sustainability as a key lever in driving success. Several of our major contract wins and extensions in 2024 included social sustainability requirements. With the great diversity of our placemakers and our self-delivery model, we are uniquely positioned to support our customers in their social agenda.

## **Key indicators of success**

We measure a wide range of social sustainability and people initiatives on an ongoing basis. However, our two key indicators of success are employee engagement and retention.

### Employee engagement

In 2024, we launched the most extensive employee survey ever conducted at ISS: the MyVoice Global Survey. More than 150,000 placemakers across ISS shared their thoughts and feedback, resulting in a 54% participation rate.

We are proud to announce that, as an organisation, we achieved an engagement score of 74%. This score reflects the overall level of engagement among the placemakers who responded, capturing their sense of belonging, intention to stay with ISS, willingness to recommend ISS as a workplace, and importantly - their belief that providing honest and confidential feedback will lead to positive change.

Based on the survey feedback, leaders will collaborate with employees to create plans aimed at making ISS an even better place to work.

### **Employee turnover**

We operate in a high-churn market, a trend unlikely to change. However, we aim to improve retention long-term, benefitting our customers through more consistent, high-quality service and reduced recruitment and onboarding costs.

Employee turnover was 32% in 2024 (2023: 33%). We are committed to improve this development, and countries are proactively working with how they attract, recruit, onboard and further develop employees. The learnings from our countries and our global MyVoice survey will support our focus to improve the employee turnover in 2025 and beyond.

## MyVoice Global Survey - highlights



154.000+

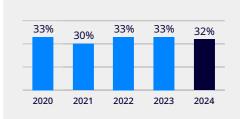


**Participation rate** 



**Engagement score** 

## **Employee turnover**



### **Fatalities and LTIF**

In 2024, we tragically experienced one fatality and Lost Time Injury Frequency (LTIF) was 2.9. Health and safety is a key priority for us, and we are continuously striving to improve our efforts to prevent serious accidents. In 2024, we initiated further mitigating actions: We conducted our first Global Health Culture survey, followed by focus groups with placemakers worldwide to assess our safety culture and establish a baseline, with a safety culture improvement plan set to begin in 2025. We also introduced 'safety stand-downs' led by the Group CEO for all leaders to address serious incidents.



# Our business risks

At ISS, we perceive risk management as an enabler for value creation, while at the same time being essential for protection of value. The aim of our risk management activities is to ensure that opportunities and risks are balanced appropriately.

Our risk management activities are aimed both at strategic risks posing a threat to achieving our long-term business objectives, e.g. from evolving market trends or customer needs, and at operational risks arising from our operational characteristics, which potentially impact our business performance in the short to medium term.

As a provider of integrated facility services, our services are often deeply integrated into our customers' value streams causing risk of disrupting their operations, if effective risk management is not applied. Thus, in addition to managing risks in our own processes, we play a significant role in our customers risk management.

# Addressing risks from market developments

## Hybrid work models / return-to-office

The debate around returning to office has intensified in recent years and many businesses are navigating return-to-office programmes. In 2024, we continued to see a shift toward more on-site work, with many companies implementing return-to-office mandates. At the same time some employees continue to advocate for maintaining the workplace flexibility gained during the pandemic. These trends represent both risks and opportunities for ISS, and we continue to work closely with customers to enhance the workplace experience, ensuring our services meet the evolving needs of our customers and the workforce. With our updated strategic priorities launched in December 2024, we believe that we are even better positioned to meet this evolving need.

### Wage inflation

Uncertainty over price levels and global economic growth remained high representing a continued risk to our business. While goods and services price growth slowed, wage inflation remained high, reaching peak values in some regions. As a result, inflation management remained a priority in the year, and we continued to successfully utilise contractual terms of our customer contracts to implement price increases and/or scope adjustments to mitigate the increasing operating costs.

### Labour shortage

In certain geographies we experience pressure on availability of labour, which among other things is fuelled by demographic changes like aging societies and migration. This pressure contributes to increased employee expectations that go beyond remuneration and encompass wider social responsibility requirements. We continue to monitor local labour markets and take action to shape our employee value proposition to meet local market expectation. In 2024, we made progress in developing a sustainable wage initiative and launched the updated strategic priority Leading frontline employer, which we see as key mitigants to the social sustainability risks we are facing.

## Emerging technology

We continue to observe the rapid development in technology fields that have the potential to disrupt and influence the facility management industry. Our ability to successfully understand and incorporate these technologies into our service offering as well as our own business processes will be crucial in maintaining our competitive advantage. While adoption rates in the industry as a whole remain low, we continue to develop our IT and commercial capabilities to leverage these opportunities in the future. We perceive technology as a key enabler of our strategic goals and will as such play a vital part in all of our three updated strategic priorities.

## 2024 operational risk agenda

### **Health & Safety**

The health, safety and wellbeing of our employees, customers and visitors to the facilities we manage remains a priority and a key risk area. In 2024, we continued the drive for improvements through launch of a new Group Health & Safety strategy which includes the introduction of stronger standards, a new assurance framework, improved training and more robust risk assessment practices.

### Sustainability

Our ability to deliver on our sustainability goals and support our customers in their journey remains one of our key risks. In 2024, we restructured our ESG governance framework to better coordinate our strategic initiatives across all three domains. We also updated our strategic priorities and launched Leading frontline employer embedding our activities in the social sustainability domain. Furthermore, in the environment space, we took steps to implement a systematic approach to carbon reporting and continued to implement standard requirements and transition plans throughout our business.

### Regulatory compliance

In recent years, we have observed an increase in activity from a number of regulatory bodies. We expect this trend to continue with the implementation of regulations for CSDDD and AI on the horizon. Many regulations, such as NIS 2.0 or DORA, impact us indirectly with compliance being driven by our customers who are directly impacted by these regulations. We are constantly making efforts to identify such cases and demonstrate our compliance.

# **Group key risks**

### **Annual review**

As part of our annual process, we have reviewed and refined the Group's key risks to reflect the main exposure that may potentially impact the achievement of our OneISS strategic priorities.

Our list of Top 10 risks remains consistent with those we reported in 2023. This highlights, that our overall risk profile remains stable. Nevertheless, we have been evolving our understanding of the key drivers behind those risks as well as required mitigating actions. The following pages outline those details.

- Strategic transformation
- Emerging technology
- Data collection and analysis
- Health and safety
- Contract management
- · People management
- Regulatory compliance
- IT Security
- Sustainability
- Macroeconomic and political environment

Our exposure to financial risks is disclosed in note 4.3 to the consolidated financial statements.



# Strategic transformation

## **Emerging technology**

## **Data collection and analysis**

## Health and safety

## **Contract management**

### What



Failure to execute the ongoing OneISS strategic transformation, aimed at enhancing the operating model, strengthening competitiveness and driving financial results

Risk that ISS will not be able to sufficiently leverage rapidly emerging, new technologies (e.g. AI), leading to missed opportunities related to potential productivity gains and/or deployment of new services

Risk that ISS will not be able to leverage data, related both to internal processes and delivered services, to obtain meaningful insights enabling new or improving existing service offering, as well as meeting client requirements for data and actionable insights

Failure to design and implement, within our internal processes and service delivery, sufficient health and safety mechanisms that would prevent incidents affecting either our placemakers or customers

Failure to identify, assess and manage key risks and opportunities in customer contracts, throughout entire contract lifecycle (incl. bid / solutioning phase), thus adversely impacting profitability, leading to operational or regulatory non-compliance or suffering financial loss or reputational damage

## Driver



Continued execution of the OneISS strategic transformation, that spans across the global organisation. Scale of the transformation, which covers multiple cross-functional projects, impacting a wide range of processes, IT systems, frameworks and operating models, bears the inherent complexity Complex nature of emerging technology not yet widely applied across the FM industry could result in insufficient speed of adoption

Lack of structured and available data due to the broad and differing methods of service delivery to our customers across our global organisation

The wide range of services, often manual activities, provided by our placemakers in customer workplaces across the globe, including high-risk environments and services

Diversity of ISS's service portfolio translates to a variety of contractual arrangements with customers. As the complexity of delivered services grows, so does the complexity of contractual requirements and ultimately - inherent risk of failure in contract management

## **Mitigation**



- EGM strategy refresh completed and leading to updated strategic priorities in December 2024
- Operation of a dedicated Transformation Office in the EGM structure
- Continued execution of priority projects, incl. clear road maps for implementation
- Constant monitoring of risks within the transformation projects

- Governance structures and a collaboration framework between IT, Commercial and Operations functions
- Strengthening of internal technology development capabilities (incl. Tech Centre in Porto)
- Collaboration with well-established global technology partners to enhance understanding of emerging technologies and the benefits they may have to our service offering

- · Governance structures and collaboration framework between functions
- · Customer engagement and employee satisfaction cross-survey data analysis
- Improved account-level financial data platform
- Revision of product life cycle process, that ensures data insights are embedded into the service development process
- Development of a new Global H&S Strategy with full implementation in 2025, including a new 3-year cultural improvement programme and improved training interventions
- Continued promotion of a strong, positive safety culture across our organisation
- · Continued executive-level support and funding of new strategy
- Implementation of a revised Group H&S Standard with enhanced control requirements and new assurance framework

- Standardised commercial bid process, including governance structure and procedures that involve variety of subject matter experts across the organisation
- Standardised contract transition model, incl. internal certification programme for transition experts
- Review of our standardised bid to operations process and identification potential improvements to be designed and implemented in 2025
- Standardised service delivery policies, including contractual obligations management
- Strengthened cross-country cooperation for global key accounts
- · Strengthened governance of partnership country organisation

## **People management**

## **Regulatory compliance**

#### **IT Security Sustainability**

## Macroeconomic and political environment

### What



Risk that ISS will not be able to attract and retain the right people in order to maintain operations and meet our customer obligations

Failure to comply with applicable laws and regulations, incl. labour law, data protection and cybersecurity regulations and required licenses and permits which may lead to regulatory, operational, and reputational losses

ISS being target of cyber attacks leading to business disruption and/ or disclosure of ISS and/or our business partners' data

Risk that ISS will not be able to deliver on own sustainability goals and targets and will not be able to support customers' Net Zero journey

Unstable and/or unfavourable economic, financial and/or currency conditions, as well as political environment and instability

## Driver



Peak wage inflation and labourshortage in certain geographies as well as increased expectations towards employers, beyond simple remuneration and encompass wider social responsibility requirements. Demographic changes, fuelled by aging society and migration, will further limit availability of key talent in certain regions

ISS operates a wide variety of services across a multitude of geographies which require differing levels of regulatory compliance which, in some cases, are growing in complexity. Consequently, there is a greater risk of regulatory non-compliance if both adequate and effective control measures are not implemented and maintained

- · State sponsored attacks due to geopolitical tensions
- · Double extortion attacks, where criminals not only compromise the infrastructure with ransomware, but also demand payment for not selling or publishing acquired data
- · Environmental impact is driven primarily by carbon emissions, 95% of which are within Scope 3
- · Social impact is inherent to the ISS business model, that relies on 325,000+ placemakers to deliver our services
- Governance dimension is driven by the complexity of international, multicultural markets ISS operates in

Service delivery in a multitude of countries globally requires us to consider political and macroeconomic environment both on global and local markets. External drivers. i.e. persistent geopolitical tensions, hybrid warfare, supply chain disruptions, inflationary pressures and economic slowdown might directly or indirectly impact service delivery and its profitability

## Mitigation



- Launch of new strategic priority Leading frontline employer, including continued development of operating model for people processes to enhance employee experience, supported by dedicated tools and internal platforms
- · Re-launch of people engagement survey, covering over 325,000 global employees, to better identify their needs and shape our employer value proposition
- Development of the sustainable wage pledge
- Development of tailor-made recruitment plans for specific countries and/or regions
- · Continued implementation of DIB strategy

- Strengthening of functional expertise to build compliance-focused culture
- Implementation of robust compliance framework and standardised, global approach towards monitoring and ensuring compliance with laws and regulations
- Compliance-related projects targeting specific future regulatory requirements impacting ISS's business
- Monitoring of upcoming regulatory changes and initiatives

- · Continued build-out of maturity of security operations, including proactive vulnerability and threat discovery capabilities
- 24/7 SOC team with detect and response capabilities
- Cyber risk function driving ownership and actions on identified areas of vulnerability
- · Cyber awareness campaigns on an ongoing basis
- · Integration of IT security into business processes, including commercial and operations, to support the security agenda of both ISS and customers

- Restructuring of ESG governance framework and ownership to support cross-functional collaboration
- · Design and implementation of sustainability reporting framework
- Development of the living wage pledge
- Code of conduct policy and speak-up
- Defining science-based targets and transition plans including paths to achieve them
- Implementation of a carbon management tool allowing for tracking, monitoring and reporting
- · Integrating carbon management into our service products, incl. reduction of GHG emissions from food and reduction of food waste

- Enhancing macroeconomic and political risk analysis in the commercial bid process when considering involvement in new markets
- Monitoring of macroeconomic indicators and political environment in existing markets
- Implementation of standards governing inflation approach in our contracts
- Implementation of minimum requirements in contracts with suppliers and subcontractors
- Crisis management structures both on group and local levels
- Business Continuity Management framework
- · Physical Security function managing physical security threats

## **SUPPORTING OUR CUSTOMERS' NET ZERO JOURNEY**

# Carbon reduction through energy management

Global focus has shifted towards reducing the environmental impacts of company operations, and organisations are striving to implement more sustainable practices. As a result, customers are increasingly looking for a partner who can support them in delivering positive impacts and achieving their sustainability goals. This was recently confirmed as a top three customer need in the strategic review we conducted in 2024.

ISS UK & Ireland Operations Performance Sustainability team is proud to support our customers in achieving their Net Zero goals through the delivery of our energy management products.

Beginning in 2022, the Building Optimisation Programme was designed to reduce energy consumption across our customer portfolios by improving the operational efficiency of their existing assets and infrastructure.

The delivery of Building Optimisation Programmes is supported through a combination of technology, utilising the Sustainability@ISS data platform to provide analysis and insight into energy-saving opportunities and consumption anomalies. The technical expertise of the Operations Performance Energy Management Team, along with the engagement of our Placemakers who utilise their extensive site knowledge, ensures that programmes delivers targeted outcomes, directly impacting customers' utility costs, energy consumption, and carbon emissions. All of these can be monitored, reported, and validated in line with internationally recognised industry best practices.

Initially developed for a key account within the global banking sector, the Building Optimisation Programme has expanded

its delivery across further segments for our customers within global and UK banking and production sectors.

Over the past 12 months, there has been a focus on customers where the programme is being delivered utilising additional data sources to enhance analytics and modelling processes, providing more granular insight into energy-consuming assets onsite and building utilisation. This has identified opportunities to increase energy savings while maintaining previously delivered savings.

Using behaviour change, training our Placemakers and customer employees, and emerging technologies, the Building Optimisation Programme has evolved during delivery for our customers, aligning with decarbonisation and ESG targets.

Since its inception in 2022, the Building Optimisation Programme has saved over DKK 59 million for our customers across 330 sites in over 15 countries and counting.

## 2024 key savings from the programme



**26.7** gWh energy saved



**30.6** DKKm



"The contract extension of the Building Optimisation Programme is a testament to the great partnership that has developed between the customer and ISS. The partnership had the foresight to look at the impact a carbon reduction programme could have, and the results are astounding. This extension gives both parties the opportunity to further develop solutions that aid the customer's drive to Net Zero."

Chief Operating Officer for Operations Performance UK&I



# **Corporate governance**

Transparency, constructive stakeholder dialogue, sound decision-making processes and controls are key aspects of our corporate governance for the benefit of ISS and our stakeholders.

### Framework

The Board of Directors (the Board) continuously reviews and develops the Group's corporate governance framework and policies in response to the Group's strategic development, activities, business environment, corporate governance recommendations and statutory requirements.

## Management

Management powers are distributed between our Board and our Executive Group Management Board (the EGMB). No person serves as a member of both corporate bodies. Our EGMB carries out the day-to-day management, while our Board supervises the work of our EGMB and is responsible for the overall management and strategic direction.

The members of the EGMB are the Group CEO and the Group CFO. Together, they form the management registered with the Danish Business Authority. The Group has a wider Executive Group Management (the EGM), whose members are three Corporate Senior Officers in addition to the EGMB.

The rules on the governance of ISS A/S, including share capital, general meetings, shareholder decisions, election of members to the Board, etc., is described in the Articles of Association which are available here

In the review of our governance structure on p. 45, we have outlined the primary responsibilities of the Board and the EGM as well as 2024 activity by Board committees.

### New Group CFO and EGM changes

On 3 June 2024, Mads Holm took up the position as Group CFO and member of the EGMB registered with the Danish Business Authority.

On 9 January 2025, ISS announced changes to the EGM, see p. 49.

## **Board composition**

The Board currently consists of ten members, seven elected by the general meeting and three elected by and among the employees. (GOV-1 §21(a)). Board members elected by the general meeting stand for election each year. Changes to the Board following the annual general meeting on 11 April 2024 as well as changes made during the year are described in the box on the next page. Board bios, see pp. 47-48.

Employee representatives are elected on the basis of a voluntary arrangement regarding Group representation for employees of ISS World Services A/S as further described in the Articles of Association. Employee representatives serve for terms of four years. Two of the current employee representatives joined the Board after the annual general meeting in April 2023 and one of the current employee representatives was elected at a Supplementary Election held on 3 December 2024. (GOV-1 §21(b)).

All board members are independent, except for the employee representatives. (GOV-1 §21 (e)).

### **Board evaluation**

In 2024, the Board performed its annual evaluation of the Board's performance with assistance by an external advisor. Each member of the Board and the Group CEO and CFO answered bespoke online questionnaires and participated in in-depth personal interviews.

The evaluation included evaluating the strategy development and implementation; risk awareness, monitoring and reporting; cooperation with and evaluation process of CEO and executive management; board composition and dynamics; on- and off-boarding; meeting structure and effectiveness; contribution of committees and Deputy Chair; evaluation of the Chair; and evaluation of the contribution of each board member (GOV-1 §23 / §23 (a)).

The results were reviewed by the Nomination Committee and discussed at the Board meeting in December 2024, where the external advisor also attended and provided feedback. The individual member's contribution was subsequently reviewed as part of individual meetings held between the Chair and each member

Overall, the Board was evaluated by the external advisor to be very well-functioning and generally highly effective, with a collaborative and inclusive environment led by the chair.

The evaluation identified a few focus areas to strengthen the Board's performance and value contribution further during 2025: i) sharpen focus on high-priority strategic topics and implementation, while minimizing time spent on less critical issues and ii) enhanced focus on pre-read material and presentations to leave sufficient time for discussion and ongoing feedback.

For further details, see response to recommendation 3.5.1 of the 2024 Statutory report on Corporate Governance.

## **Board matters**

### **Purpose**

The Board had a strong focus on ISS's purpose and worked continuously on promoting a good culture and sound values in 2024. The focus is supported even further, through the inclusion of ESG targets as separate objectives in the Short-Term-Incentive programme, see the 2024 Remuneration Report.

## 2024 specific matters

- Strategy review
- Appointment of new Group CFO
- Health & Safety development
- Sustainability (ESG)
- Activating our cultural ambition
- Employee engagement
- Review of commercial pipeline and feedback through customer cases
- Deutsche Telekom performance and contractual disagreements
- Strategic positioning in Türkiye
- M&A opportunities
- Share buy-back distribution
- Shareholder engagement

### **Recurring matters**

The Board transacted various recurring matters which are provided in the governance structure overview on p. 45.

## **Board changes**

- At the annual general meeting on 11 April 2024, Henriette Hallberg Thygesen was appointed as new board member.
- On 12 August 2024, Nada Elboayadi stepped down as employee-elected board member.
- On 3 December 2024, Tove Møller Eriksen was elected as employee-elected board member.
- On 9 January 2025, Henrik Lind and Jens Bjørn Andersen were nominated as new board members for election at the annual general meeting on 11 April 2025. Jens Bjørn Andersen was nominated as new Deputy Chair. Søren Thorup Sørensen has decided not to seek reelection at the 2025 annual general meeting.

Meeting attendance	Board	Audit & risk	Remu- neration	Trans- action	Nomi- nation
Niels Smedegaard, Chair	11/11		4/4	5/5	3/3
Lars Petersson, Deputy Chair	11/11			5/5	
Kelly Kuhn	11/11		4/4		3/3
Søren Thorup Sørensen	10/11	7/7			
Ben Stevens	11/11	7/7		5/5	
Reshma Ramachandran	11/11		4/4		3/3
Henriette Hallberg Thygesen 1)	8/10	5/6			
Signe Adamsen (E)	11/11				
Rune Christensen (E)	11/11				
Tove Møller Eriksen (E) 2)	1/1				
Left in 2024:					
Nada Elboayadi (E) 3)	0/5				

<sup>1)</sup> Joined the Board on 11 April 2024

### Assurance

The independent auditor audits the Group's financial statements and expresses a reasonable assurance opinion. No opinion or conclusion is provided for the Management review, except for the Sustainability statement. The independent auditor conducts a limited assurance engagement on the Group's Sustainability statement and expresses a limited assurance conclusion.

Group Internal Audit (GIA) is responsible for providing an objective and independent assessment of the effectiveness and quality of the internal controls through delivery of the internal audit plan approved by the Audit and Risk Committee (ARC). GIA operates under a charter, which is reviewed and approved annually by the ARC.

The internal audit plan for 2024 was prepared based on the outcome of the Group Risk review and incorporated audits covering the areas of financial reporting controls, internal controls on ISS's largest strategic key accounts, the control environment in ISS country organisations, information technology and compliance (internal and external regulations).

GIA monitors the actions of management to address observations made on the internal control environment to ensure control gaps are resolved adequately. Regular reports on the status of open observations are made to both the EGM and ARC.

## Speak Up (whistleblowing)

Our Speak Up Policy is a fundamental element in our approach to responsible business conduct. Information regarding the Speak Up system, including detailed run-through of the process, can be found in our 2024 Sustainability statement in G1-1, p. 96.

## **Data ethics**

The Group's Data Ethics Policy (the Policy) describes ISS's approach to data ethics and aims to encourage our placemakers and partners, to have an active involvement in data ethical questions and to raise concerns ensuring continuous development of the guiding principles. The Policy as per section 99d in the Danish Financial Statements Act, adopted by the EGM and the Board and subject to annual review, is described in S4-1, Policies on p. 81, and also available here

# **Governance report**



The report includes a description of our governance structure, the main elements of our internal controls related to financial reporting and our position on the Danish Corporate Governance Recommendations.

## **Compliance with recommendations**

Except for recommendation 1.1.3, Publication of quarterly reports, we comply with the recommendations. We publish full- and half-year financial results and Q1 and Q3 trading updates in line with international industry practice. This reporting format is selected to balance focus between short-term performance and long-term value creation. Investor presentations are held quarterly via live webcast/telephone conference.

<sup>2)</sup> Joined the Board on 3 December 2024

<sup>3)</sup> On leave from December 2023 and left the Board on 12 August 2024

### **Board of Directors**

The Board is responsible for the overall management and strategic direction of the Group, including:

- strategy plan, including sustainability strategy and targets (GOV-1 §22 (d))
- financial projections
- determining appropriate qualifications, experience and competences of the Board and EGMB (GOV-1 §22 (d))
- appointing EGMB members
- supervising the activities of the Group
- reviewing the financial position and capital resources to ensure that these are adequate

The Board reviews the Group's share and capital structure on an ongoing basis. The Board believes the present share and capital structure serves the best interests of both the shareholders and ISS as it gives ISS the flexibility to pursue strategic goals, thus supporting long-term shareholder value combined with short-term shareholder value in accordance with the capital allocation policy.

The Board receives monthly financial reporting and is briefed on important matters in between board meetings.

The Board held 11 meetings in 2024.

## 2024 Board committee activities

### Audit and Risk Committee (ARC)

Held 7 meetings in 2024 and continued its focus on:

- evaluating the external financial and ESG reporting, material accounting policies and significant accounting estimates and judgements related to e.g. impairment tests, divestments, deferred tax and revenue and related customer receivables
- · reviewing and monitoring the Group's risk management, internal controls, Speak Up (whistleblower) system and business integrity matters
- monitoring the Group Internal Audit function
- evaluating the Financial Policy, the Dividend Policy and the **Group Tax Policy**
- monitoring and considering the relationship with the external auditor and the external assurance provider in respect of ESG reporting, reviewing the audit process and the long-form audit report, and recommending on appointment of external auditor and external assurance provider in respect of ESG reporting

#### **Remuneration Committee**

Held 4 meetings in 2024 and continued its focus on:

- reviewing the remuneration policy/quidelines on incentive pay
- · recommending the remuneration of Board and EGMB members and approving remuneration of EGM

#### **Nomination Committee**

Held 3 meetings in 2024 and continued its focus on:

- assisting in ensuring that appropriate plans and processes are in place for the nomination of candidates to the Board and the EGMB
- · evaluating the composition of the Board and the EGMB
- recommending nomination or appointment of Board, EGMB and board committee members

#### **Transaction Committee**

Held 5 meetings in 2024 and continued its focus on:

- reviewing and making recommendations on certain large acquisitions, divestments and customer contracts
- following and considering large transactions, including reviewing pipeline and ISS's procedures
- reviewing material new financing, refinancing or material variation of existing financing and proposals for equity or debt issuance

## **Executive Group Management**

The EGM is responsible for the day-to-day management, includina:

- developing and implementing strategic initiatives and Group policies
- designing and developing the organisational structure
- monitoring Group performance
- managing ESG activities as reflected in our Sustainability
- · evaluating and executing investments, acquisitions, divestments and large customer contracts
- assessing whether the Group has adequate capital resources and liquidity to meet its existing and future liabilities
- establishing procedures for accounting, IT organisation, risk management and internal controls
- the EGM has established a number of committees; Sustainability<sup>1)</sup> (see p. 55), Remuneration, Business Integrity and Disclosure

## **Country leadership**

Responsible for the implementation of the strategy on country level and managing the business in accordance with Group policies and local legislation, including managing operations in their market. Country leadership teams are set out under each relevant country at www.issworld.com

## **Governance structure**

### Shareholders of ISS A/S

· Exercise their rights at the annual general meeting (AGM)

### **Board of Directors**

- 7 AGM elected members (100% independent)
- · 3 employee representatives

### **Board committees**

4 committees

## **Executive Group Management Board**

• Group CEO & Group CFO registered with the Danish Business Authority (the EGMB)

### **Executive Group Management (EGM)**

• A wider EGM comprising 3 Corporate Senior Officers in addition to the EGMB

## Country leadership

Country managers of 25 countries

Board bios, pp. 47-48 EGM bios, p. 49

<sup>1)</sup> From February 2025 the Sustainability Committee will be organised as an operational committee headed by the Group Chief People & Technology Officer rather than an EGM committee. The annual wheel for EGM meetings now includes at least quarterly sustainability updates.

# **Diversity**

The Board and the EGM recognise the importance of promoting diversity at management levels and have implemented policies regarding diversity in respect of Board and EGM nominations according to which we are committed to selecting the best candidate. When considering qualifications, experience and competencies, emphasis is (based on a recommendation from the Nomination Committee) placed on:

- experience and expertise;
- diversity of gender, age and nationalities as well as in broader terms; and
- personal characteristics matching ISS's values and leadership principles.

The overall relevant experiences and competencies for board members are included in the ISS A/S Competencies & Diversity policy, available **here** 

The specific competencies for each board member are listed on pp. 47-48, including the specific ESG competencies marked with the letter "E" for Environmental, "S" for Social and/or "G" for Governance. The competencies for each board member are annually reviewed, including competencies within our sustainability-related material impacts, risks and opportunities. Expertise within business conduct is included in the special competence identified as Corporate responsibility & sustainability.

In terms of nationalities, 60% of the EGM members were Danish, 20% British and the remaining 20% were Norwegian. (GOV-1 §21 (d)).

In our Board, 44% of the members were Danish, 14% Swedish, 14% British, 14% Swiss and the remaining 14% were American. (GOV-1 §21 (d)).

The Group Diversity, Inclusion & Belonging policy, available here

## Gender

Gender balance is, and has always been, a vital part of our Diversity, Inclusion and Belonging (DIB) agenda. As part of our DIB strategy, we have defined a target of achieving at least 40% gender balance at corporate leadership levels by 2026. Our actions to reach our target for corporate leadership are further described in our Sustainability statement, see S1-5, Gender balance, p. 73 and S1-9, Diversity metrics p. 75.

In our EGM, the female representation decreased to 20% following the changes to the management team as of 9 January 2025, see p. 46. At 31 December 2024, female representation was 25% (2023: 22%). (GOV-1 §21 (d)).

In our Board, the female representation was 43% (AGM elected) and 50% including employee representatives. (GOV-1 §21 (d)).

A status on gender balance for the Board at 31 December 2024 is provided to the right, together with diversity in terms of nationality and special competencies.

To promote, facilitate and increase the number of women in corporate leadership, we continue leveraging our DIB policy, which defines a number of initiatives, e.g.:

- our recruitment policy, requiring that we short-list at least one female candidate in all internal and external searches for vacant positions
- develop succession planning with the aim of identifying gender balanced successors by building and developing balanced pipeline
- engage with comparative companies and external bodies promoting women in leadership as well as engaging with our Gender Balance Employee Resource Group (ERG).

## **EGM**

Female representation **20%** 

### **Nationalities**

 Danish
 60%

 British
 20%

 Norwegian
 20%

# **Corporate leadership**

Female representation **37%** 

# **Board** Female representation 50% incl. employee rep. 43% **Nationalities** Danish Swedish British Swiss American Special competencies **100%** Strategy & value creation **100%** Corporate responsibility & sustainability 86% Leadership of large international, multicultural companies **86%** Transformational change & operational alignment **57%** Finance, accounting & tax 57% People development, succession planning, diversity & remuneration **43%** Investors & capital markets **43%** Risk management **43%** IT, technology & digitisation International service industry 29% Sales & marketing, incl. complex, large-scale sales processes

<sup>1)</sup> Board members elected at the annual general meeting.

# Board of Directors (GOV-1 §22 (a))



Niels Smedegaard (1962)

Chair

Gender: Male

First elected (until): April 2021 (2025)



- Nomination committee (C)
- · Remuneration committee
- Transaction committee

### Board and management positions (GOV-1 §21 (c))

- Nordic Ferry Infrastructure Holding AS (C, C of 1 subsidiary, BM of 1 affiliated company)
- Bikubenfonden (C)
- Falck A/S (C, NRCC)
- DSV A/S (BM, ACM)
- Through Transport Mutual Insurance Associated Ltd. (BM, BM of 1 subsidiary)
- UK P&I Club (BM)
- Frederiksbergfonden (BM)

### Special competencies (GOV-1 §21 (c))

- International service industry
- Strategy & value creation
- · Leadership of large international, multicultural companies
- Transformational change & operational alignment
- IT, technology & digitisation
- Finance, accounting & tax
- Investors & capital markets
- Corporate responsibility & sustainability (E/S/G)



### Lars Petersson (1969)

**Deputy Chair** 

Gender: Male

First elected (until): April 2022 (2025)

#### ISS committees

· Transaction committee

### Board and management positions (GOV-1 §21 (c))

CEO of VELUX Group

### Special competencies (GOV-1 §21 (c))

- Strategy & value creation
- · Leadership of large international, multicultural companies
- Transformational change & operational alignment
- Risk management
- Corporate responsibility & sustainability (E/S/G)



### **Kelly Kuhn** (1965)

**Board member** 

Gender: Female

First elected (until): April 2021 (2025)

#### **ISS** committees

- Remuneration committee (C)
- Nomination committee

### Board and management positions (GOV-1 §21 (c))

- CWT (Special advisor)
- McChrystal Group LCC (Strategic advisor)
- WNS Global Services (Senior Advisor)
- Computacenter plc (ACM, NCM, RCM & independent non-executive director)

### Special competencies (GOV-1 §21 (c))

- International service industry
- Strategy & value creation
- · Leadership of large international, multicultural companies
- Transformational change & operational alignment
- People development, succession planning, diversity & remuneration
- Sales & marketing, including complex large-scale sales processes
- Corporate responsibility & sustainability (E/S/G)



### Reshma Ramachandran (1978)

### **Board member**

Gender: Female

First elected (until): April 2023 (2025)

#### **ISS** committees

- · Remuneration committee
- · Nomination committee

### Board and management positions (GOV-1 §21 (c))

- Boston Consulting Group (Senior Advisor)
- APCOA Group (Chief Transformation Officer & Executive Board member)

### Special competencies (GOV-1 §21 (c))

- Strategy & value creation
- · Leadership of large international, multicultural companies
- Transformational change & operational alignment
- · IT, technology & digitisation
- · People development, succession planning, diversity & remuneration
- International service industry
- · Corporate responsibility & sustainability (S/G)



Ben Stevens (1959)

**Board member** 

O

Gender: Male

First elected (until): April 2016 (2025)

#### ISS committees

- Audit and Risk committee (C)
- Transaction committee (C)

### Board and management positions (GOV-1 §21 (c))

- Page Group plc. (ACC, NCM, RCM & Senior Independent Director)

### Special competencies (GOV-1 §21 (c))

- Strategy & value creation
- · Leadership of large international, multicultural companies
- Transformational change & operational alignment
- · IT, technology & digitisation
- Finance, accounting & tax
- · Investors & capital markets
- · Risk management
- Corporate responsibility & sustainability (S/G)

C: Chair, Board of Directors DC: Deputy Chair, Board of Directors Member, Board of Directors ACC: Audit Committee Chair Audit Committee Member NCM: Nomination Committee Member RCM: Remuneration Committee Member SCM: Sustainability Committee Member Nomination/Remuneration Committee Chair

Full bios are available here



# Board of Directors (GOV-1 §22 (a))



Søren Thorup Sørensen (1965)

**Board member** 

MEET THE

Gender: Male

First elected (until): April 2020 (2025)



· Audit and Risk committee

### Board and management positions (GOV-1 §21 (c))

- KIRKBI A/S, (CEO, BM and/or management in 5 subsidiaries)
- LEGO A/S (DC, ACC)
- Koldingvej 2, Billund A/S (BM)
- Merlin Entertainments Limited (BM, ACC, RCM (and BM of 4 affiliated companies))
- Ole Kirk's Foundation (BM)
- ATTA Fonden (BM)
- K2 Fonden af 2023 (BM)

### Special competencies (GOV-1 §21 (c))

- Strategy & value creation
- People development, succession planning, diversity & remuneration
- Finance, accounting & tax
- · Investors & capital markets
- Risk management
- Corporate responsibility & sustainability (G)



### Henriette Hallberg Thygesen (1971)

**Board member** 

Gender: Female

First joined (until): April 2024 (2025)

#### ISS committees

Audit and Risk committee

### Board and management positions (GOV-1 §21 (c))

- Terma (CEO)
- Vestas Wind Systems AB (BM, ACM)

#### Special competencies (GOV-1 §21 (c))

- Strategy & value creation
- · Leadership of large international, multicultural companies
- Transformational change & operational alignment
- Finance, accounting & tax
- People development, succession planning, diversity & remuneration
- Sales & marketing, including complex large-scale sales processes
- Corporate responsibility & sustainability (E/S/G)



### Signe Adamsen (1967)

**Employee representative** 

Gender: Female

First joined (until): July 2022 (2027)

### ISS position

Group Head of Environment, Social Sustainability and Governance (ESG)

### Special competencies (GOV-1 §21 (c))

- International service industry
- Strategy & value creation
- · People development, succession planning, diversity & remuneration
- Corporate responsibility & sustainability (E/S/G)



### Rune Christensen (1972)

**Employee representative** 

Gender: Male

First joined (until): November 2023 (2027)

### ISS position

Head of Legal Affairs and M&A Support

### Special competencies (GOV-1 §21 (c))

- International service industry
- Strategy & value creation
- Risk management
- Corporate responsibility & sustainability (G)



**Tove Møller Eriksen** (1967)

**Employee representative** 

Gender: Female

First joined (until): December 2024 (2027)

### ISS position

Head of Optimisation and Internal Controls

### Special competencies (GOV-1 §21 (c))

- International service industry
- Finance, accounting & tax
- Risk management
- Corporate responsibility & sustainability (S/G)

Chair, Board of Directors DC: Deputy Chair, Board of Directors Member, Board of Directors ACC: Audit Committee Chair Audit Committee Member NCM: Nomination Committee Member RCM: Remuneration Committee Member SCM: Sustainability Committee Member

Nomination/Remuneration Committee Chair

Full bios are available here









# **Executive Group Management**



**Kasper Fangel Group CEO** 

- since September 2023 Joined ISS: 2009

Member of the Executive Group Management Board of ISS A/S registered with the Danish Business Authority.

Previously held positions within ISS as Group CFO, Head of Group Finance and Controlling, Regional CFO (Western Europe) and various other positions within finance. (GOV-1 21(c))



### **Troels Bjerg Group COO**

- since January 2025 Joined ISS: 2009

Previously held positions within ISS as CEO Asia-Pacific/Americas/Germany & Global Business Performance, Group COO, Regional CEO Northern Europe, Regional CEO Nordic and Regional CEO Eastern Europe (GOV-1 21(c))



## **Mads Holm**

**Group CFO** 

- since June 2024 loined ISS: 2024

Member of the Executive Group Management Board of ISS A/S registered with the Danish Business Authority.

Previously held positions within Equinor as CFO of Equinor Renewables and as Head of Treasury and Tax and Head of Finance. (GOV-1 21(c))



## Carl-Fredrik Langard-Bjor

**Group Chief Commercial** 

### & Revenue Officer

- since January 2025 Joined ISS: 2011

Previously held positions within ISS as Regional CEO Northern Europe, CEO ISS Norway, Head of Key Accounts Norway and Commercial Director Norway (GOV-1 21(c))



### Liz Benison

**Group Chief People** & Technology Officer

- since January 2025 loined ISS: 2021

Previously held position within ISS as Chief People & Transformation Officer and CEO ISS UK&I. Prior to joining ISS, held various senior management positions, including Managing Director, Mainland Europe of Arriva Group and CEO UK and Europe (Local & Regional Government) of Serco PLC. (GOV-1 21(c))



### **New Group CFO**

On 3 June 2024, Mads Holm took up the position as Group CFO and member of the Executive Group Management Board of ISS A/S registered with the Danish Business Authority, which now consists of Group CEO Kasper Fangel and Group CFO Mads Holm.

### **EGM** changes

On 9 January 2025, the EGM was reduced to five members to successfully implement the strategic priorities. Consequently, Agostino Renna (former Chief Commercial and Communication Officer), Markus Sontheimer (former Chief Information and Digital Officer) and Celia Liu (former CEO of Central and Southern Europe) left ISS after a transition period. As part of the changes, three of the existing EGM members had changed responsibility:

- Carl-Fredrik Langard-Bjor took up the position as Chief Commercial & Revenue Officer
- Liz Benison took up the position as Chief People & Technology Officer
- Troels Bjerg took up the position as Group Chief Operating Officer (COO)

On 31 January 2025, Sam Hockman (former Group Chief Operating Officer) left ISS.

Full bios are available here





### **PLACEMAKERS**

# Championing age inclusivity in the workforce

As part of ISS's commitment towards workplace inclusivity, we are proud to champion age inclusivity and actively address age-related challenges that lead to a productive and multi-generational work environment. ISS Singapore in particular stands out as a beacon of progressive employment practices. Over 55% of its workforce are aged 50 and above, including 31% re-employed after the national retirement age, giving older professionals an opportunity to continue their careers without risk of age discrimination.

## Making it possible

Prioritising re-employment and flexible work, ISS Singapore partnered with the Singapore National Employers Federation to develop a flexi-work arrangement. This provides options for part-time re-employment and a structured career planning policy to accommodate the needs of older employees. Job advertisements are also aligned with the Tripartite Standards of Recruitment Practices, ensuring that age is not a barrier to employment.

Beyond this, ISS Singapore also invests in a series of targeted training and development programmes, including the 'SkillsFuture' initiatives driven by the Ministry of Education, to equip employees with the necessary skills for career progression and job adaptability.

# Redesigning inclusive jobs

In collaboration with various statutory boards, local institutes and the employee union, our Singapore team focuses on redesigning its jobs and the creation of new roles most suitable for older employees.

To give an example, some employees have been retitled as Clean & Green Ambassadors, combining the roles of cleaner and gardener in an urban office environment with the help of cleaning technology. Two of these individuals have even been recognised by the Singapore National Environment Agency with Certificates of Achievement.

## Technology integration and a curated work environment

ISS Singapore is a great believer in using technology to enhance efficiency and reduce physical strain on its older employees. This includes the use of cleaning robots, digital tools, and e-learning platforms tailored to the literacy and skill levels of older colleagues. The work environment itself is often curated to support them, with features such as pictograms to illustrate step-by-step work procedures, colour-coded cleaning materials, and specialised chemical dispensers to make some dexterity heavy tasks easier to manage.

Physical wellness is taken very seriously, with free health screenings for employees above 60 years, including checks of eyesight, hearing, physical gait, and high blood pressure.

Our Singapore team has received numerous accolades, including the Workplace Safety and Health Council's Workplace Safety and Health Tech Awards, the SkillsFuture Fellowship & Employer Gold Award, and the National Environment Agency's Environment Star Awards. They serve as an excellent example of inclusivity and demonstrate the dedication ISS has in championing inclusive workplaces.



# **Content**

	Environment	
53	How we create value	8
	ESRS E1 – Climate change	8
54	Reporting principles for Environmental	8
55	EU taxonomy	g
58	Reporting principles for EU taxonomy	9
64	EU taxonomy Annex II: Revenue	9
	EU taxonomy Annex II: CapEx	9
	EU taxonomy Annex II: OpEx	Ğ
66	_	
67	Governance	
77	How we create value	g
79	ESRS G1 – Business conduct	g
81	Reporting principles for Governance	g
	Other	
	54 55 58 64 66 67 77 79	ESRS E1 – Climate change  Reporting principles for Environmental  EU taxonomy  Reporting principles for EU taxonomy  EU taxonomy Annex II: Revenue  EU taxonomy Annex II: CapEx  EU taxonomy Annex II: OpEx  Governance  How we create value  ESRS G1 – Business conduct  Reporting principles for Governance

List of datapoints that derive from other EU legislation

99

## SUSTAINABILITY STATEMENT 52





# Sustainability statement

## Introduction

The Sustainability statement is prepared in accordance with European sustainability Reporting Standards (ESRS) and is part of the Management review.

Disclosures related to Environmental, Social and Governance (ESG) are included in this section.

As ISS is a people business, we have chosen to present the disclosure requirements related to "Social" before the requirements for "Environment".

# General

# **Creating value through sustainability**

As a leading, global provider of workplace and facility services with 325,000+ employees and 40,000+ customers in ~30 countries, where we self-deliver our services, ISS impacts people, societies, and the environment.

As a facility service provider, our 'product' is our people, which means that our climate footprint is relatively low compared to companies in many other industries. Still, we take full responsibility for mitigating climate change and are committed to pursuing our net-zero ambitions while supporting our customers' environmental goals.

It is in the social domain, however, where we can make the greatest sustainability impact.

Sustainability is embedded in our strategy, values, business practices, and decision-making, and we are strongly committed to making a positive difference through ambitious efforts – both within our organisation and in close collaboration with customers and suppliers.

We contribute to people and communities by offering safe and inclusive workplaces where everyone is respected for who they are, is fairly compensated, and has opportunities to advance their social mobility. This is the right thing to do and essential for success: engaged people deliver better services and customer experiences.

Through data-driven insights and hands-on expertise, we help our customers improve efficiency, adopt sustainable practices, and achieve their environmental goals. At the same time, our self-delivery model and dedicated workforce support our customers in advancing their social progress.

### In this section

Disclosure requirements in ESRS covered
by the Sustainability statement 54
Governance 55
Strategy 58
Impact, risk & opportunities management 64



# Disclosure requirements in ESRS covered by the Sustainability statement

ESRS 2	General	Page
GOV-1	The role of the administrative, management and supervisory bodies	55
GOV-2	Information provided to and sustainability matters addressed by the company's administrative, management and supervisory bodies	55
GOV-3	Integration of sustainability-related performance in incentive schemes	56
GOV-4	Statement on sustainability due diligence	56
GOV-5	Risk management and internal controls over sustainability reporting	56
BP-1	General basis for preparation of the sustainability statement	57
BP-2	Disclosures in relation to specific circumstances	57
SBM-1	Strategy, business model (SBM) and value chain	58
SBM-2	Interests and view of stakeholders (link to strategy and business model)	59
SBM-3	Material impacts, risks and opportunities (IRO) and their interaction with strategy and business model	59
IRO-1	Description of the processes to identify and assess material impacts, risks and opportunities	64
IRO-2	Disclosure requirements in ESRS covered by the undertakings sustainability statement	65

ESRS S1	Own workforce	Page
S1-1	Policies related to own workforce	67
S1-2	Processes for engaging with own workers and workers' representatives about impacts	68
S1-3	Processes to remediate negative impacts and channels for own workers to raise concerns	68
S1-4	Taking action on material impacts on own workforce, and approaches to mitigating material risks and pursuing material opportunities related to own workforce, and effectiveness of those actions	69
S1-5	Targets related to managing material negative impacts, advancing positive impacts, and managing material risks and opportunities	73
S1-6	Characteristics of the undertaking's employees	73
S1-7	Characteristics of non-employee workers in ISSs own Workforce	74
S1-8	Collective bargaining coverage and social dialogue	74
S1-9	Diversity metrics	75
S1-10	Adequate wages	75
S1-12	Persons with disabilities	75
S1-13	Training and skills development metrics	75
S1-14	Health and safety metrics	75
S1-16	Remuneration metrics (pay gap and remuneration ratio)	76
S1-17	Incidents, complaints and severe human rights impacts	76

ESRS S2	Workers in the value chain	Page
S2-1	Policies related to workers in the value chain	79
S2-2	Processes for engaging with workers in the value chain and workers' representatives about impacts	79
S2-3	Processes to remediate negative impacts and channels for workers in the value chain to raise concerns	79
S2-4	Taking action on material impacts on own workforce, and approaches to mitigating material risks and pursuing material opportunities related to workers in the value chain, and effectiveness of those actions	79
S2-5	Targets related to managing material negative impacts, advancing positive impacts, and managing material risks and opportunities	80
ESRS S4	Consumers and end-users	Page
S4-1	Policies related to consumers and end-users	81
S4-2	Processes for engaging with consumers and end-users and workers' representatives about impacts	81
S4-3	Processes to remediate negative impacts and channels for consumers and end-users to raise concerns	81
S4-4	Taking action on material impacts on own workforce, and approaches to mitigating material risks and pursuing material opportunities related to consumers and end-users, and effectiveness of those actions	81
S4-5	Targets related to managing material negative impacts, advancing positive impacts, and managing material risks and opportunities	81
ESRS E1	Environment	Page
E1-1	Transition plan for climate change mitigation	83
E1-2	Policies related to climate change mitigation and adaptation	84
E1-3	Actions and resources in relation to climate change policies	84
E1-4	Targets related to climate change mitigation and adaptation	86
E1-5	Energy consumption and mix	86
E1-6	Gross Scopes 1, 2, 3 and Total GHG emissions	87
E1-7	GHG removals and GHG mitigation projects financed through carbon credits	87
E1-8	Internal carbon pricing	87
ESRS G1	Governance	Page
G1-1	Business conduct policies and corporate culture	96
G1-2	Management and relationship with suppliers	97
G1-3	Prevention and detection of corruption or bribery	97
G1-4	Confirmed incidents of corruption or bribery	98

G1-6

Payment practices

# General

Our services are performed by people at the sites of our 40,000+ customers on a daily basis. It is therefore no surprise that our sustainability impacts, risks and opportunities (IROs) are skewed towards social aspects. We take shared responsibility across the organisation for managing our sustainability IROs, but the weight of our support structures indicates the depth or "overall materiality" of social, environmental and governance aspects.



### GOV-1

## Management

The Board of Directors (the Board) retains overall oversight of sustainability matters while Executive Group Management (the EGM) is responsible for the day-to-day management of sustainability activities as reflected in our Sustainability Policy.

The Audit & Risk Committee, a sub-committee to the Board. exercises oversight responsibilities relating to business conduct and internal controls over sustainability reporting.

Management oversight of sustainability activities is primarily exercised by the EGM through the Sustainability Committee, a sub-committee of the EGM chaired by the Group Chief People & Technology Officer. The Business Integrity Committee chaired by the Group CFO exercises managerial oversight of business conduct matters.

Our Group Head of Environment, Social Sustainability and Governance is overall responsible for coordination of the operational execution of our sustainability strategy as defined by the Board and EGM. Day-to-day management responsibilities of sustainability activities are delegated and integrated into each relevant functional pillar. Environmental matters are the overall responsibility of Operations headed by our Group Chief Operating Officer, social matters are the overall responsibility of Group People & Culture headed by our Group Chief People & Technology Officer and governance matters are the overall responsibility of Group Legal headed by our Group General Counsel.

We embed our sustainability activities in our service performance through four Sustainability Service Line Boards headed by the Global Head of Cleaning, Technical Services, Food and Workplace respectively and with country and functional representation to ensure enterprise-wide engagement.

Managing our material impacts, risks and opportunities does not necessarily follow strict organisational design principles,

but require adaptation to how management and oversight is best exercised and executed in our context. Functional management responsibilities for each material topic is described together with the material topic.

Key ESG metrics are consolidated and reported internally on a quarterly basis through ESG Controlling & Reporting as part of the Finance function headed by the Group CFO.

Targets may be defined as part of managing functional sustainability responsibilities, but does not follow a defined process. Our essential sustainability related targets are endorsed by the EGM.

Appropriateness and availability of sustainability related skills and expertise is assessed and evaluated in the same way as any other required or desired skillset or expertise. Our build out of global functions on Sustainability, Decarbonisation, Diversity, Inclusion & Belonging and ESG Controlling reflect the outcome of our ongoing assessment and evaluation process and links directly to our material impacts, risks and opportunities. For a description of the Board's competency assessment please refer to p. 46.

### GOV-2

# Addressing sustainability matters

The Board is informed of sustainability matters on a recurring basis. In 2024, 11 of specific sustainability related matters were transacted at board meetings while matters relating to ESG reporting were transacted in three Audit & Risk Committee meetings in addition to business conduct matters being addressed at each meeting.

The EGM is informed of sustainability matters on a recurring basis. In 2024, 27 of specific sustainability related matters were transacted at EGM meetings. The Sustainability Committee, a sub-committee to the EGM, has a fixed guarterly meeting cadence supplemented by ad hoc updates.

# **ESG** governance structure

## Management

· Board of Directors (Board), the Audit & Risk Committee and the Executive Group Management (EGM), see p. 45

## Sustainability committee

- EGM committee 1)
- Chaired by the Group Chief People & Technology Officer

## **Sustainability committee activities**

- Oversight of the sustainability strategy, targets and initiatives
- Tracking progress of ESG targets and provide relevant guidance
- Reviewing panel for proposed ESG initiatives and investments
- Identifying/mitigating sustainability impacts, risks and opportunities
- Facilitating key stakeholders, incl. customers, employees, investors and regulatory bodies to promote transparency
- Reviewing sustainability-related policies for EGM approval

## **Head of Sustainability**

- Day-to-day management of ESG activities:
- **E:** Group Chief Operating Officer (Group COO)
- **S:** Group Chief People & Technology Officer
- **G:** Group General Counsel

Our Sustainability Policy is available here

1) From February 2025, the Sustainability Committee will be organised as an operational committee headed by the Group Chief People & Technology Officer rather than an EGM committee.

# **Governance** (continued)

Information is generally provided by the functional E, S or G lead supported by internal and external experts. Ongoing management updates on material sustainability related impacts, risks and opportunities follow information flow cycles decided within the relevant functional area.

Impacts, risks and opportunities relating to sustainability matters are not considered differently from other impacts, risks and opportunities pertaining to ISS' business.

The following material impacts, risks and opportunities related to sustainability were addressed directly or as part of overarching themes during 2024 by the Board, the EGM and the Sustainability Committee:

Health & safety, climate change mitigation, working conditions, equal treatment & opportunities for all, corporate culture and corruption/bribery.

### GOV-3

### **ESG** and incentive schemes

Sustainability-related targets are embedded as part of our short-term incentive programme (STIP) with a 15% weight as approved by the Board Remuneration Committee.

### Climate-related incentives:

- 4.7% absolute carbon emission reduction
- Development of climate transition plans

#### Social incentives:

- Gender balance progress
- Living wage progress
- 26,000 recognised qualifications
- Customer value propositions
- · Health & safety

#### **Governance incentives:**

· Policy and standard compliance levels

These objectives are applicable to senior employees across ISS, including the executive leadership teams in all countries as well as the EGM.

### GOV-4

## Statement on due diligence

Core elements of due diligence	Sustainability statement
Embedding due diligence in governance, strategy and business model	Strategy p. 58 and p. 63
Engaging with affected stakeholders in all key steps of the due diligence	Overall stakeholder engagement p. 59, Customers p. 59, Employees p. 67-68, Labour organisations p. 68, Value chain workers p. 79, Suppliers p. 97
Identifying and assessing adverse impacts	Double materiality assessment p. 64, Customer engagement survey p. 64, MyVoice survey, Safety Survey and Diversity Census p. 68, Supplier vetting p. 79-86
Taking action to address adverse impacts	Actions in regard to employ- ees p. 69-72, value chain workers p. 79-80, end-users p. 82 and climate p. 84-85
Tracking the effectiveness of these efforts and communicating	Internal management reporting p. 55-56, Speak-up channel p. 96

### GOV-5

# Risk management and internal controls

Sustainability reporting is a product of input derived from numerous internal and external sources across functions and geographies and relies on systems and processes ranging from locally bespoke and autonomous solutions to being globally aligned and system integrated. The fragmented nature of data sources together with the – compared to financial reporting – relative immaturity of the sustainability reporting discipline are key risk areas.

We generally look to adopt same or similar internal control processes for sustainability reporting as for financial reporting though we recognise that there is a significant gap to be caught up over the coming years. The sustainability reporting landscape still evolves at a fast pace, and we therefore also have to balance the need for building robust controls for the current state with sufficient agility to adapt to changing requirements.

We generally apply a "domain data ownership" principle across the Group. The function responsible for a particular sustainability matter is also responsible for the data necessary for performance management hereof and for maintaining appropriate controls.

Key sustainability metrics are reported and consolidated following the same structure as our financial reporting process and within the same consolidation system - OneStream.

Data for our key sustainability metrics is compiled country-by country by the local functional owners and furnished to a designated ESG Controlling & Reporting function in each country for local controlling and uploading to our global consolidation system. Global controlling is subsequently performed by Group ESG Controlling & Reporting applying a set of pre-defined materiality thresholds and interdependency indicators.

In 2023, we defined an initial simplified internal control framework for ESG reporting that was piloted during 2024 on key sustainability metrics (employee turnover, sickness rate and Lost Time Injury Frequency). It takes an end-to-end process approach by metric and assesses and prioritises risks on the basis of mitigation impact and effort to mitigate. We are currently considering how to adapt our internal control framework following the learnings from our pilot phase. Findings are shared within the Global ESG Controlling & Reporting and with the Audit & Risk Committee.

Fundamental metrics and KPIs on people and safety are reported monthly as part of the ordinary financial reporting cycle. On a quarterly basis management reporting on ESG performance is provided to the Sustainability Committee.

### BP-1

## **Basis of preparation**

The sustainability statement is consolidated following the Group's accounting policies disclosed in its consolidated financial statements, unless otherwise specified in the accounting policies within each topical ESRS disclosure. We have defined operational control in accordance with the ESRS. In the event of acquisitions or divestments, the sustainability statement is following the same principles as the financial statements.

We include disclosures on material impacts, risks and opportunities in our upstream and downstream value chain in accordance with the outcome of our Double Materiality Assessment and describe value chain coverage of our policies, actions and targets where applicable. Metrics for Scope 3 emissions and Lost-Time Injury Frequency includes value chain data.

We have not omitted classified or sensitive material information nor any material information on grounds that it constitutes intellectual property, know-how or the results of innovation.

## **Principles and compliance**

### Scope and data quality

In 2024, preparations for reporting in accordance with the Corporate Sustainability Reporting Directive (CSRD) and the associated ESRS reporting standards have been extensive and while a foundation has been laid we expect ongoing changes as practices and principles develop across reporters, industries, regulators and assurance providers. On data quality improving our carbon emission tracking has been a priority that the implementation of our dedicated carbon management platform – Watershed – will address. It will become fully operational in 2025, slightly later than planned. Our reporting units are our countries. The reporting methodology applied country-by-country depends on the system and process landscape of each country and our consolidated reporting will therefore often span different reporting methodologies. ISS France was divested in the beginning of April 2024. We include the performance of ISS France up to and including March 2024 for metrics internally reported at the time of divestment. Several metrics mandated by ESRS were introduced only after the French divestment which is not included for such metrics. Performance in France is included in average employees (S1-6), employee turnover (excl. deaths and retirements) (S1-6) and average training hours (S1-13). Further, France is included in energy consumption (E1-5) and Scope 1-3 emissions (E1-6) except for consumption and emissions relating to diesel and petrol, which is insignificant. France is by definition not included in "end-of-period" metrics. Across our operations we have only a single joint venture operation in Spain, which is insignificant and not adjusted for.

### External principles and guidelines

With the introduction of the CSRD effective as of 1 January 2024 we have aligned our reporting practices accordingly. Our reporting meets the ESRS reporting standards issued with Commission Delegated Regulation (EU) 2023/2772 and is made with reference to the GRI Standards as a result of the interoperability between ESRS and GRI. We report on our UN Global Compact commitment through the designated reporting platform.

### Internal guidelines

As a basis for our reporting, we rely on our ESG Accounting Manual to provide reporting principles and rules to ensure a consistent basis for reporting. In 2024, we have introduced reporting principles covering ESRS mandated reporting requirements that supplement the sustainability performance reporting we have been disclosing for many years as part of our annual reporting taking our total internal datapoint reporting from around 75 to around 125 with certain items being disaggregations of already reported datapoints.

Actual measurement of underlying data is not always possible. The ESG Accounting Manual provides guidance that reporting units can apply as the basis for reporting.

### BP-2

## **Specific circumstances**

Where specific circumstances apply in regard to deviation from mandated time horizons, use of value chain estimations, sources of estimation and outcome uncertainty, changes in preparation or presentation of sustainability information and reporting errors in prior periods, disclosures will be made together with the relevant disclosure requirement or with its applicable accounting policy disclosures.

People and social metrics are measured without estimates except for non-employees (S1-7), training hours (S1-13), exposure hours for non-employees and contractor employees (S1-14), gender pay gap and remuneration ratio (S1-16) and certain gender breakdowns. For E1-5 and E1-6 a low proportion of fossil fuel consumption is estimated typically based on spend or travel distance and a medium proportion of other energy consumption is estimated based on m² or building types. For E1-6 a large proportion of scope 3 emissions is subject to assumptions and estimates. Governance metrics are measured without estimates.

# Phase-in and incorporation by reference

We have made use of phase-in options for S1-11, S1-15 and F1-9

In presenting the sustainability statement, ESRS disclosure requirements incorporated by reference to other sections of the Annual Report include:

• GOV-1: Information related to the Board of Directors and the Executive Group Management (20a and c and 21) on pp. 43-49.

Incorporation by reference: Information that is mandatory to disclose as part of the ESRS and which has been placed outside of the Sustainability Statement has been clearly marked as such. It is presented by underlining it in blue and adding the reference as: ESRS-X §X.



### SBM-1

# Strategy, business model (SBM) and value chain

We are a global provider of outsourced facility services. Our own operations comprise cleaning services, catering services, technical services, security services, reception services and workplace services that we provide to businesses and public customers as integrated facility services or as stand-alone cleaning services. Our overall targeted customer segments are financial services, professional services, technology and life-science as well as customer segments that in a local market context are desirable to pursue such as healthcare services in several countries. This constitutes our downstream value chain.

As a service organisation we are people intensive and rely less on products and resources for our service performance. With few exceptions our services do not require high pre-existing skill levels to perform and we are therefore attractive to and employ a significant proportion of our workforce from unskilled or below market-average skilled people groups. Providing opportunity to work and grow can have a significant positive impact on our employees individually and for their families as well as for social mobility in societies. At the same time, less skilled people groups are generally more vulnerable to exploitation and its resulting negative impacts.

Our strategic decision is to self-perform rather than subcontract services. We believe that having a direct employment relationship with our workforce is a culture driver that enhances service performance and supports our ability to increase our positive people and societal impacts and minimise our potential negative impacts. We are present with self-delivery capabilities in around 30 countries across Europe, Asia, Pacific, North America and Latin America. In addition, we have partnership establishments in around 30 countries providing services to global customers. During 2024 we divested our business in France.

The facility services industry is inherently asset and resource light and our environmental impact from carbon emissions is driven more by our absolute scale than by its intensity, which is underpinned by the fact that our strategic choice to self-deliver services drives one of our main carbon emission sources; employee commuting.

Our supply chain and upstream value chain can roughly be divided into three groups: i) Goods and products used in our service performance such as food, cleaning detergents and equipment, paper towels and vehicle fleet, ii) subcontracted facility services that are same or similar in nature to what we provide and iii) temporary staff to supplement our own workforce.

Our main supply chain sustainability input relates to our scope 3 emissions and we are working with key supply chain members on enhancing the availability of primary data.

We do not perform fossil fuel activities, chemical production activities, controversial weapons activities or tobacco activities.

Our main sustainability-related goals are linked to our material people and environmental impacts. We aim to enhance our positive people impact and minimise our potential negative people impact by aspiring to become the leading frontline employer.

Our sustainability-related goals transcend markets and geographies. Very broadly speaking we will be able to impact societies and markets with lower levels of social and public support systems more positively from our social sustainability-related goals. Our environmental sustainability goals will impact markets and geographies depending on our local activity levels and service mix.

### **Employees**

(Headcount)	2024 End of period	2024 Average
Northern Europe	65,042	65,881
Central & Southern Europe	106,218	103,744
Asia & Pacific	125,208	126,938
Americas	28,376	29,630
Other	1,639	5,346
Total	326,483	331,539

#### Revenue

(DKKm)	2024	%
Office-based	33,273	40%
Production-based	19,256	23%
Healthcare	12,199	14%
Other	19,033	23%
Total	83,761	100%

#### NACE codes above 10% of Group revenue

CSC00 - Manufacturing

CSI00 - Information and communication

CSK00 - Financial and insurance activities

CSQ00 - Human health and social work activities

### Placemakers/Support staff

(Headcount)	2024 End of period	%
Placemakers	304,913	93%
Support staff	21,570	7%

### Number of employees in EEA countries

Headcount)	2024 End of period	%
Total employees in EEA countries	87,984	27%



### SBM-2

### **Stakeholders**

Engagement with stakeholders is organised in appropriate forums at the appropriate organisational level considering the purpose of the engagement and its participants. Feedback loops, escalation principles and reporting lines aim to ensure that the outcome of engagement is filtered appropriately and informs and influences considerations and decisions at the right level of the organisation, including at the level of the EGM and the Board.

From time to time we will engage with key stakeholders in dedicated stakeholder impact sessions to ensure that their views are mapped, understood and considered by us. In 2022, we conducted a stakeholder materiality assessment across 24 sustainability topics using a low-high importance scale. We involved key internal Subject Matter Experts at executive and other management levels, support staff and placemakers, as well as external stakeholders like investors, customers, suppliers, employee representative organisations and the European Works Council. The outcome shows a strong correlation with key impacts, risks and opportunities identified in our 2023 Double Materiality Assessment.

Our 2024 customer engagement survey has directly influenced the outcome of the strategy refresh exercise we completed in December 2024 and is a good example of stakeholder engagement having strategic impact.

## **Placemakers**

We use the term "placemakers" for our own employees. When required by context "placemakers" mean service performing staff sometimes referred to as "frontline" employees, and "support staff" means managerial or other support staff sometimes referred to as "whitecollar" employees.

### People, value-chain and end-users

Our strategic decision to self-perform our services provides us with line-of-sight within our organisational and managerial boundaries. We define, execute and control our management approach and response, which enables us to better mitigate negative impacts and enhance positive impacts to our workforce.

Through our interactions and business relationships with our supply chain members we may indirectly impact supply chain workers.

Our commitment to ethical business practices encompasses respect of privacy rights towards our own employees, customer end-users and others that we engage with as part of our activities. Just as we remain vigilant with third parties needing to process personal data of our own employees, we generally experience that our customers take great interest in ensuring that privacy rights of their employees, our end-users, are respected.

## **Key stakeholders** and how we engage

People

Day-to-day engagement with line managers, employee and safety committees, annual appraisal, daily teamboard talks, townhall meetings, MyISS and MyVoice, including our People Engagement Survey

Customers

Regular performance reviews, ongoing dialogue and ad-hoc workshops, customer surveys, end-user surveys, Account Development Plan

Shareholders Investor meetings, roadshows, annual General Meeting, Capital Markets Day, Quarterly Investor Calls, announcements and releases

**Suppliers** 

Continuous dialogue throughout the year, workshops, business review meetings, sitebased performance management meetings, training sessions

Unions

National and international works councils. ongoing dialogue with unions and local employee representatives, quarterly European Works Council meetings, semiannual UNI meetings

Media

Multi-channel and platform dialogue with media and NGOs on an ongoing basis

### SBM-3

## IRO and interaction with SBM

Our main impacts, risks and opportunities (IRO) relate to people in our workforce and in our value chain. Our 11 material impacts, risks and opportunities are provided in the overview on p. 60 and described in the following.

The material impacts to our own workforce are mainly a result of industry characteristics, including the relative low-skill profile of our services and its job positions. Self-performing our services and a strong values foundation are strategy and business model aspects directly influencing our people impacts.

### Our own workforce

Sometimes referred to as frontline employees or blue-collar workers our service performing placemakers are generally more exposed to our material impacts in regard to occupational health & safety, pressure on working conditions and equal treatment and opportunities. This employee category generally has lower skill requirements though it varies by service line, job type and service environment, but also the greatest potential for benefitting from positive impacts in regard to for example upskilling. Approximately 93% of our employees are servicing placemakers. Temporary workers engaged through temp agencies supplement or substitute our service performing placemakers.

We provide our services globally. Broadly speaking, people impacts are the same regardless of geography, but the intensity of impacts are affected by for example the regulatory climate, social welfare systems and cultural aspects of each jurisdiction. Our continued engagement with our placemakers and employee representatives at all levels of the organisation are important contributors of perspective and insight to areas or aspects of our operations and practices capable of causing harm or having positive influence on our placemakers.

# Our 11 material impacts, risks and opportunities

sG	Торіс	What	Impact, risks & opportunities	Effect				operations/ value chain
	Health & Safety (Own workforce)	Practices and work environments that are safe and non-hazardous to the health and well-being of workers	Our service performance comprise certain elements of hazardous activities – either isolated, of a repetitive nature or from specific customer environments. Focus on preventing work-related accidents is important for securing the safety and well-being of our placemakers.	IR	(-)	S	А	Own operations
	Working conditions (Own workforce)	Fair working conditions such as secure employment, adequate wages and freedom of association	Job positions in our service lines often have relatively low barriers of entry and offers attractive opportunities for people at the edge of labour markets. Without focus on ensuring proper working conditions, exploitation risk increases at the expense of individuals and the larger society.	IR	(+)/(-)	S	А	Own operations
	Working conditions (Value chain)	Safe and fair working conditions such as secure employment, adequate wages, freedom of association and work-life balance	To some extent we engage subcontractors that perform same or similar services to us. At the same time we rely on our value chain for consumables within areas that traditionally are labour intensive and with low barriers of entry for job positions such as within food, clothing and distribution. Without focus on ensuring proper working conditions, exploitation risk increases at the expense of individuals and the larger society.	IR	(-)	S	A	Value chain (upstream)
$\bigcirc$	Equal treatment and opportunity for all (Own workforce)	Environment of non-discrimination and equal opportunities	As a large global employer our commitment and active promotion of equal opportunities drives individual opportunity and financial value. Failing to do so – also in light of our workforce including less robust or vulnerable categories of people – will impact individual and societal prosperity as well as business and financial performance.	IR	(+)/(-)	S	A	Own operations
	Information-related impacts for consumers and/or end-users (Privacy)	GDPR and privacy practices related to customer end-user data	Our service performance touches and engages with millions of end-users every day and will regularly involve personal data of end-users either by contract or as a natural consequence of our services. Ensuring robust data privacy processes is necessary to avoid indivdual privacy harm as well as potential loss of business and cost exposure.	R		S		Value chain (downstream)
	Other work-related rights (Own workforce)	GDPR and privacy practices related to personal data of our placemakers	We employ more than 325,000 placemakers across the globe and will necessarily process personal data in this regard. Keeping personal data safe is not only part of our employer value proposition, but also a potential source of financial damage.	R		SML		Own operations
	Other work-related rights (Value chain)	Practicies and incidents in regard to e.g. child labour, forced labour and privacy	Working across industries in a diverse and large value-chain there is a need to uphold and enforce safe- guards on basic work-related rights such as child and forced labour particularly where such industries are people intensive or have known displays of violations.	R		S		Value chain (upstream)
90	Climate change mitigation	Reducing or preventing GHG emissions	Facility services in general are not high emitting activities with the footprint from food services being the most significant. However, our absolute emissions do leave an impact and we need to pull at least our share of the weight in the global combat against climate change.	IR	(-)	SML	А	Own operations/ value chain
	Corporate culture	Values, beliefs and norms that shape our behaviour and decision-making	A value based culture lays the foundation for fair and prosperous development by instilling the right behaviours and the right decisions.	R		S		Own operations
<del></del>	Corruption and bribery	Fair and transparent business practices	Principles around fair business practices are fundamental for prosperous societies. Regulatory frameworks and market perception can drive significant financial consequences where instances of corruption and bribery occur.	R		S		Own operations
	Management of relationships with suppliers, including payment practices	Practices and policies in regard to interaction with suppliers	Engaging suppliers on fair terms – particularly where power positions are imbalanced – is critical for driving prosperity for value chain businesses and value chain workers as well as society at large.	I	(-)	S	А	Own operations/ value chain (upstream)

# Strategy (continued)

### Value chain workers

It is a key strategic choice for us to primarily self-deliver our services and our impact on value chain workers is affected by this decision. Yet we still rely on a robust supply chain for goods and services associated with our service performance.

Our supply chain can largely be split into two categories. One part is the traditional supply chain that supplies goods and services that form part of our own service performance such as manufacturers of cleaning detergents and equipment, uniforms and food producers. The other category is our subcontractors that generally perform services of a same or similar nature as our own facility services. We engage with subcontractors for facility services that do not form part of our own self-delivery portfolio, for example pest control and lift and escalator maintenance. We also engage with subcontractors for performance of services within our own service portfolio in local markets where our self-delivery capabilities do not fully extend.

We do not by design distinguish between the two supply chain categories, but we believe that our ability to drive impact is more fluent or intrinsic in regard to subcontractors because we understand and acknowledge the context of our subcontractors as colleagues within the facility service industry and therefore often exposed to similar IROs as we are whereas workers in the traditional supply chain category are exposed to typical impacts associated with their respective industry and geography.

This materialises in the material impacts identified for our supply chain workers in relation to working conditions and other work-related rights that pinpoints occupational health & safety for our subcontractors driven by the same factors as for ourselves. It does not identify child labour or forced labour as concrete impact areas, but recognises its generic risk character within our supply chain. The latest ILO reports identifies child labour as predominantly centered around agriculture whereas forced labour is mostly present within the industry sector and the service sector.

We generally have access to a diverse supply chain and we are not dependent on any single monopolistic supply chain member. Further, we have not identified material impacts for value chain workers in our downstream value chain.

Our approach towards mitigating potential negative impacts – as explained below – centers around our due diligence activities where certain elements in regard to training will have a particular impact on subcontractor workers in reducing the risk of occupational health & safety incidents.

As a business-to-business operation we engage with public and private customers and through them with their employees as our end-users. Our service engagement frequently requires access to and processing of personal data of end-users for example food allergies relevant to our food services and contact details relevant for our reception services. Other of our service activities such as cleaning services are generally not dependent on personal end-user data.

We generally do not process or have access to very sensitive personal data of our end-users that would have significant harmful consequences for end-users if inappropriately managed.

There is a significant financial and reputational risk associated with not appropriately managing personal data of our end-users. It violates the trust with affected customers and taints our reputation in the market. Regulatory requirements such as those following from the General Data Protection Regulation (GDPR) can also lead to significant fines being imposed. Moreover, mitigating measures may be costly to implement to rectify weaknesses.

### Health & safety

### (Own workforce)

While the nature of the services that we perform is generally not dangerous, the scale of our operations as well as specific hazardous environments imply that accidents and incidents do occur leading to physical or psychological harm for our employees. It will be a risk to our ability to attract and retain employees, if we are not able to provide safe work environments.

Health & safety has been a key priority for us for many years and we continue to strengthen our organisation and practices to drive an even stronger safety culture. In 2024, we introduced "safety-stand-downs" for all leaders across the Group hosted by the Group CEO to address serious safety incidents. Despite our best efforts, we are unlikely to completely eliminate health & safety accidents and incidents.

We manage health & safety related IROs through a dedicated global Health & Safety function organised within our Operations function headed by our Group Chief People & Technology Officer.

## **Working conditions**

### (Own workforce)

Job positions in our service lines often have relatively low barriers of entry and offers attractive opportunities for people at the edge of labour markets. Without focus on ensuring proper working conditions, exploitation risk increases at the expense of individuals and the larger society, which may negatively impact our ability to attract and retain our workforce.

Our commitment to providing proper working conditions is a natural extension of our values. It is codified in our Code of Conduct and embedded in detail in our Global People Standards. Our Living Wage priority is a key action for us to drive working condition improvement.

We manage working condition related IROs to our own workforce through our global People & Culture function headed by our Group Chief People & Technology Officer.

### Working conditions

## (Value chain - upstream)

Though we perform the majority of our services with our own workforce, we do rely on subcontractors to perform facility services of same or similar nature as ours either because it is part of services that we manage on behalf of customers or because it sits outside of our service offering in a specific market. Impacts from working conditions including health & safety aspects of subcontracted services are largely similar to those from our own service performance and the negative impacts for such value chain workers are not materially different from what our own workforce is exposed to. At the same time, we rely on our value chain for consumables within areas that traditionally are labour intensive and with low barriers of entry for job positions such as within food, clothing and distribution where exploitation risk and improper working conditions may exist at the expense of individuals and the larger society.

Our Supplier Code of Conduct sets standards for our suppliers to meet in terms of working conditions including occupational health & safety. These have been revised and re-launched in 2024 and is supported by supplier engagement activities in our Supply Chain & Procurement function.

We address working condition related IROs to our value chain workers through our value chain engagement managed by our global Procurement function within our Operations function headed by our Group COO in close cooperation with particularly our People & Culture and Legal functions.





# Equal treatment and opportunity for all

### (Own workforce)

As a large global employer our commitment and active promotion of equal opportunities drives individual opportunity and financial value. Failing to do so – also in light of our workforce including less robust or vulnerable categories of people – will impact individual and societal prosperity as well as business and financial performance. We acknowledge that interaction and dependencies between people will cause positive and negative friction and we are unlikely to succeed in creating only positive experiences for all. But we continue to strive for providing work environments where tolerance, empathy and care are important guardrails.

Our Code of Conduct and our Global People Standards establish our commitment to equal treatment and opportunity for all. We have focused our efforts within our five most important diversity & inclusion dimensions and established dedicated global Employee Resource Groups (ERGs) for each dimension. We have set targets for gender balance at our corporate leadership levels, and we are ambitiously pursuing our goal of providing recognised qualifications for 100,000 employees and their families to drive additional opportunity for personal growth and prosperity. The target was recently updated to add an additional 250,000 recognised qualifications by 2030.

We manage working condition related IROs to our own workforce through our global People & Culture function headed by our Group Chief People & Technology Officer.

## Information-related impacts

## (Value chain – downstream)

Our service performance touches and engages with millions of end-users every day and will regularly involve personal data of end-users either by contract or as a natural consequence of our services. Ensuring robust data privacy processes is necessary to avoid individual privacy harm as well as potential loss of business and cost exposure.

Our continued efforts to minimise the risk of negative impacts is anchored in our Data Ethics Policy that provides overall requirements for the use of data in ISS based on the Charter of Fundamental Rights of the European Union. It is supported by our Data Protection Policy and our Global Information Security Policy.

We manage IROs related to information security through our Global Information Security function within our Global IT, Digitalisation and Services function headed by our Group Chief People & Technology Officer.

### Other work-related rights

### (Own workforce)

We employ approx. 325,000 employees across the globe and will necessarily process personal data in this regard. Keeping personal data safe and ensuring appropriate personal privacy is not only part of our employer value proposition, but also a potential source of financial damage.

Our continued efforts to minimise the risk of negative impacts is anchored in our Data Ethics Policy that provides overall requirements for the use of data in ISS based on the Charter of Fundamental Rights of the European Union. It is supported by our Data Protection Policy and our Global Information Security Policy.

We manage IROs related to information security through our Global Information Security function within our Global IT, Digitalisation and Services function headed by our Group Chief People & Technology Officer.

## Other work-related rights

### (Value chain upstream)

Working across industries in a diverse and large value-chain there is a need to uphold and enforce safeguards on basic work-related rights such as child and forced labour particularly where such industries are people intensive or have known displays of violations.

Our Supplier Code of Conduct sets standards for our suppliers to meet in terms of work-related rights. These have been revised and re-launched in 2024 and are supported by supplier engagement activities in our Supply Chain & Procurement function.

We manage IROs in regard to other work-related rights for our value chain workers through our value chain engagement managed by our global Procurement function within our Operations function headed by our Group Chief Operating Officer in close cooperation with particularly our People & Culture and Legal functions.

### Climate change mitigation

Facility services in general are low carbon emitting activities with the footprint from food services being the most significant. However, despite our limited relative impact, we recognise the importance of combining climate advocacy with climate action and demonstrate to stakeholders how we pull our share of the weight in the global combat against climate change.

We have anchored our position on climate change in our Sustainability Policy underpinned by the ambitious Net Zero targets for scope 1-3 we have set and work towards. As  $\sim$ 95% of our carbon emissions are within scope 3 we work closely together with our key supply chain partners to ensure credible and tangible reductions.

Our carbon emission insights have been significantly improved during 2024 with our new global carbon management platform Watershed that is close to being fully operational, which is an important stepping stone in moving our climate transition plan into a cohesive form in 2025.

We manage IROs related to climate change through our global Decarbonisation team within our Operations function headed by our Group COO.

### Corporate culture

A value based culture lays the foundation for fair and prosperous development by instilling the right behaviours and the right decisions. We touch and impact thousands of people every day in our direct operations and activities and through our indirect activities. We make mistakes every day that lead to harm for impacted people and the environment, but we are adamant on continuously seeking to improve by ensuring transparency and safety for information to flow that allow us to take improvement action.

Our fundamental values and beliefs are anchored in our Code of Conduct that forms the basis for mandatory training for all employees.

We manage IROs related to corporate culture through our global Legal function headed by our Group General Counsel in close cooperation with particularly our Group Internal Audit function.

## **Corruption & bribery**

Corrupt business practices undermine the stability and prosperity of societies and impairs fair competition. With business engagements counting thousands of customers and suppliers the risk of improper behaviour is real. One of our fundamental values is "Honesty" and our stance on and against corrupt business practices directly reflects this value.

Our public ISS Anti-Corruption and Anti-Bribery Policy Statement by our Group CEO is supported by our Anti-Corruption Policy leaves no doubt around our commitment to combat corrupt practices.

We manage IROs related to corruption and bribery through our global Legal function headed by our Group General Counsel in close cooperation with particularly our Group Internal Audit function.





### Management of relationships with suppliers

Engaging suppliers on fair terms - particularly where power positions are imbalanced - is critical for driving prosperity for value chain businesses and value chain workers as well as society at large. We have a large network of suppliers of all sizes across the globe with whom we can exert influence to drive positive change.

Our supply chain relationships are governed by our Supply Chain Policy and our Supplier Code of Conduct.

We manage IROs related to our supplier relationships through our value chain engagement managed by our global Procurement function within our Operations function headed by our Group COO in close cooperation with particularly our Group Finance function.

### **Current financial effects**

Our operating cost, operating margins and cash flows are impacted by our efforts to mitigate negative sustainability-related impacts and enhance positive sustainability-related impacts. Costs mainly relate to:

- People resources at group, country and account level fully or partly engaged in sustainability-related activities
- Training activities
- 3) IT systems

Our sustainability activities are integrated into our functional operations. It is not possible to separate cost and effect from ordinary business activities on the one hand and "excess" efforts in regard to sustainability-related impacts on the other hand. This is because our most material IROs relating to sustainability to a large extent are inherent business imperatives that we tackle because of its business importance and not because of a particular sustainability focus. Our efforts to reduce food waste makes our resource use more efficient, which saves cost. That is a business imperative for us as a low margin business. It also reduces our carbon footprint. Just as an example.

We are asset-light by nature and do not consider the carrying amounts of our asset or liability base to be at significant risk of material adjustments from material sustainability-related risks and opportunities.

### Future financial effects

Considering our mitigating efforts we do not anticipate any material financial effect in the short, medium or long term of our material sustainability-related risks and opportunities identified with our 11 defined IROs. We have not identified any significant need for investment or resource funding for specifically addressing our material sustainability-related risks and opportunities over and above what is as part of our ordinary investment and resource planning.

Future financial effects of our material sustainability-related risks and opportunities are associated with a high degree of uncertainty, particularly in regard to environmental aspects.

### Strategy resilience

Our strategy and business model is reviewed each year as part of our ordinary business cycle. The process is anchored with the Board and is informed by annual strategy reviews by country and region, which links into our planning. On a quarterly basis the EGM reviews our strategy execution and its resilience towards external factors. Our bi-annual enterprise risk cycle informs the strategy review process and highlights current and evolving themes of importance for the strategy review process. Sustainability-related IROs forms part of our enterprise risk cycle and is further supported by the annual work around our double materiality assessment. We believe that this approach ensures preparedness, responsiveness, adaptability and learning in our strategy and business model making it overall resilient, including resilient to sustainability-related IROs. Our recent strategy refresh completed in December 2024 reconfirms our strategic focus on environmental and social sustainability. Our resilience analysis was conducted as a desktop exercise using publicly available publications.



# Impact, risk & opportunities management

### IRO-1

### IRO and interaction with SBM

Our double materiality assessment uncovers our inherent exposure to sustainability-related IROs from, and to our business, as well as along our value chain. It ignores any actions, initiatives, controls and efforts already in place and instead assesses where we should be focusing. We completed the assessment at an IRO level as mandated by the ESRS standards and scored ourselves on a 1-4 scale, influenced by the principles we apply for operational and enterprise risk assessments, as well as statutory reporting and disclosure requirements. We set the materiality threshold based on which topics would need sign off from Executive Group Management (EGM).

We conduct a full double materiality assessment process in accordance with ESRS every 2-3 years – latest in 2023 where 20 ISS functional subject matter experts across People & Culture, Operations, Procurement, Finance, Legal and Strategy carried out the assessment, which covered our business activities and where relevant - value chain business activities. No site specific assessments or analysis were performed on own or customer sites and no standardised methodologies, assumptions or tools were used. It was validated by the four EGM members with functional sustainability responsibility. We used desktop exercises, workshops, validation processes and feedback loops. The outcome of the double materiality assessment was anchored with the Executive Group Management Board (the EGMB) and the Board of Directors (the Board) in December 2023 and sounded with the European Works Council as a key stakeholder. The process was supported by recognised external consultants and drew on the results of our 2022 Stakeholder Materiality Assessment covering internal and external stakeholders such as investors, customers, suppliers, employee representative organisations and the European Works Council.

In 2024, we performed a refresh exercise that resulted in smaller adjustments to the IROs identified and scored in 2023 mainly that "Resource inflow" moved out of the scope of material topics and "Corruption and bribery" moved into the scope of material topics. IROs in regard to water, biodiversity and pollution were not assessed as material. The results of the refresh exercise have been anchored with the ESG Committee, the EGM and the Board in December 2024.

Our methodology assesses negative impacts based on their severity and likelihood and positive impacts on their scale, scope and likelihood.

Sustainability-related risks and opportunities are not assessed differently from other risks that we are subject to and we generally do not consider risks and opportunities related to sustainability impacts to be of higher or lower importance than other business risks and opportunities. We are still learning how to fluently embrace sustainability-related topics and we are in this learning process exercising increased focus and attention to understand and adapt.

We are not employing a separate or dedicated lens to sustainability-related aspects. Sustainability-related IROs are business aspects that we strive to integrate into ordinary business processes rather than consider a stand-alone discipline. As an example, our enterprise risk management framework considers sustainability risks on an equal footing with any other enterprise risk.

### Physical climate risk

Our business operations are not high-emission activities and are closely linked with the physical locations of our customers' sites and their ability to continue operations. We rely mostly on our placemakers and only to a limited extent on consumables and physical assets due to our asset light business nature. The climate risk exposure associated with these assets are less prominent.

We are exposed to physical climate-risk from the frequency and intensity of extreme weather events (acute), particularly heavy rain, floodings and storms/hurricanes as well as temperature increase (chronical). It may impair our ability to perform continued services, but also provides business opportunities from additional work, for example clean-up after rain and floodings, that we can meet with our existing setup.

### Transition climate risk

The need for taking decisive climate action is clear and we acknowledge our responsibility to address our carbon emission footprint and to advocate action. Our dependencies on external factors – in particular the need for development of infrastructure and technology solutions and the lack of clarity on how cost implications are balanced to ensure a "just transition" – leave us exposed to transition risk from stakeholder expectations (market). Potential introduction of carbon taxes (policy) is also a transition risk to us, which is however generally mitigated by our ability to pass on cost increases.

In regard to our downstream value chain we have modelled the transition risk profile of our customer categories and from that concluded that our revenue base is not exposed to significant transition risk from this perspective. On the contrary the transition need in our downstream value chain represents a business opportunity for us in regard to demand for our energy management services and technical services.

### Resilience analysis

In December 2021 we concluded our first climate-related resilience analysis covering climate-related impacts, risks and opportunities across our upstream, downstream and own operations. It was conducted through interviews and workshop sessions with key internal Subject Matter Experts combined with desktop research facilitated and supported by external consultant experts. Since then, we have made minor refinements particularly in 2023 when we modelled potential financial impact of climate risk and opportunities for the first time. Our resilience analysis covers a low-carbon (SSP1 2.6) and a high-carbon scenario (SSP5 8.5) in the short (1 year), medium (2-5 years) and long (5+ years) term.

SSP1 2.6 assumes a "Taking the green road" scenario and reflects a global outcome where emission reduction commitments similar to our own are generally realised and resulting in a likely moderate temperature increase stabilising at around 1.8 degrees C by the end of the century. Socio-economic trends imply that more environmentally friendly practices are adopted by societies, with the focus shifting from economic growth to general well-being, and with increasing investments in education and health and decreasing inequality.

SSP5 8.5 assumes a "Taking the highway" scenario and reflects a continued global fossil-fuels dependency development leading to almost double CO<sub>2</sub> emission levels by 2050 compared to today and resulting in a likely temperature increase of 4.4 degrees C in 2100. Economic and social development benefit from investments in enhancing social and human capital that drive global economic growth.

For further details and impact descriptions please refer to the sixth assessment report (AR6) of the Intergovernmental Panel on Climate Change (IPCC).

The outcome of the climate-related resilience analysis has informed our strategy resilience analysis described on p. 63 and left a tangible imprint in our strategic priorities around environmental sustainability, including our Net Zero commitments.

Our choice of scenarios intends to provide an understanding of climate change exposure in more outlier scenarios to serve as guardrails for our considerations, including considerations on climate-related financial impact.

We will expand on our scenario-based analysis as part of our further transition plan development.

Our ongoing process to identify and assess climate-related impacts, risks and opportunities (IROs) is not different from any other business area and our risk management activities on functional and enterprise level capture climate-relate aspects as well. The responsibility is formally anchored with our dedicated Decarbonisation team under the functional ownership of our Group COO and our annual wheel for enterprise risk assessment and double materiality assessment ensures regular intervals at which considerations, changes and developments on climate-related IROs are consolidated and reported to senior stakeholders including the EGM and the Board.

Understanding climate IROs and the interaction with our strategy and business model in various scenarios has evolved significantly in recent years and underpinned that our identified operational decarbonisation levers are not significantly impacted by different climate scenarios. There is still a long way to go until we navigate climate aspects fluently throughout the business. Each iteration of our processes around climate IROs reduces uncertainties and moves us closer to a shared language and contextual understanding.

### IRO-2

# Disclosures covered by ISS's sustainability statement

We disclose information on material IROs that we consider to be material and relevant for stakeholders or that is prescribed by the relevant ESRS standards. Materiality is judged by reference to the size and nature of the information item. The deciding factor is whether the omission or misstatement could, individually or collectively, provide a materially incorrect basis for stakeholders acting reasonably to understand the sustainability-related context of the activities of the Group.

We acknowledge that ESRS standards intend to drive transparency across disclosers. Where data or information is available at negligible effort, our materiality assessment is influenced by standard setters transparency objectives. and we may therefore report slightly broader than strictly mandated by ESRS. Practices on disclosure levels are expected to develop and align over the coming years when the first iterations of ESRS reporting are digested. Our disclosure practices are likely to be impacted by these developments.

# **♡** Social

## How we create value

As a leading, global provider of workplace and facility services, our 'product' is our people.

With over 325,000 employees worldwide, and assuming each has five family members, we impact around two million people daily. This brings both responsibility and opportunities.

A large portion of our workforce consists of individuals from underrepresented groups, including those from disadvantaged backgrounds, displaced persons, and people with disabilities. By offering roles at ISS, we provide opportunities they might not find elsewhere, creating a positive ripple effect on families and communities.

Our focus is on safe, inclusive workplaces where everyone is respected, fairly compensated, and has opportunities for social mobility. At the same time, we collaborate with our customers to support their social efforts.

Our social ambitions provide purpose for everyone, and our social profile is a unique market differentiator.

Striving for becoming the Leading Frontline Employer embodies our approach to continuing and enhancing our positive people impact and protecting against potential negative impact.

## In this section

ESRS S1 – Own workforce	67
Reporting principles for Social	77
ESRS S2 – Workers in the value chain	79
ESRS S4 – Consumers and end-users	81

For Basis of preparation related to the standards above, see p. 57.



# Own workforce



# Impact, risk & opportunities management

**S1-1** 

## Our people policies

We are a people business and our most critical resource is our placemakers. Our approach and practices towards our placemakers have the ability to positively or negatively impact their lives and we are committed to providing a safe and inclusive environment.

### **Policies**

Our industry and business characteristics makes our people impact the most material of our sustainability impacts, which reflects directly in our people policy framework that moves from higher level commitments and principles in our Code of Conduct to detailed policies and principles aimed more specifically at our material impact areas with our Global People Standards focused towards working conditions and equal treatment, our ISS Group HSEQ Policy focused towards occupational health & safety and our ISS Diversity, Inclusion & Belonging Policy focused on equal opportunity.

Our fundamental promises to and requirements for our place-makers are anchored in our Code of Conduct. It is available in 22 languages and sets requirements to the personal conduct of all placemakers and provides fundamental principles that we will abide by in our people practices including commitments on upholding the United Nations Declaration of Human Rights, the United Nations Guiding Principles on Business and Human Rights, the ten Principles of the UN Global Compact and the Core Conventions of the International Labour Organisation. It directly addresses child labour, forced labour and trafficked labour. Our Code of Conduct is supported by several policies most notably our Global People Standards, our Diversity, Inclusion & Belonging Policy and our Group HSEQ Policy.

All placemakers are required to take mandatory Code of Conduct training to ensure that the basic principles are known and understood.

The Global People Standards provide a systematic and consistent approach to managing our people and others providing services under our direction and covers themes within human rights, labour practices, health and safety, legal compliance and supply chain management.

Examples of specific topics covered are recruitment, promotion and termination, discrimination, diversity & inclusion, appraisals, learning & development, employee relations, health, safety & working environment, remuneration, working hours, protection of families with children and the right to privacy.

In 2024, we did a major update to our Global People Standards particularly in regard to our living wage commitment and living wage benchmarks as well as our commitment to upholding and promoting human rights in all aspects of our operations.

The Diversity, Inclusion & Belonging Policy provides a common global framework and governance to support our commitment to a global diversity, inclusion & belonging agenda in order to promote and drive a culture that actively values diversity and inclusion at all levels of the organisation and that provides an environment of equal opportunity.

The **Group HSEQ Policy** provides our commitment and approach towards systematically improving our health and safety, environment and quality practices across the organisation, e.g. through engaging with employees and suppliers (including sub-suppliers). It is supported by our HSEQ Management System Manual which is aligned to ISO 9001, 14001 and 45001 and delivered through global minimum management and operational standards.

### Engagement

We engage with our placemakers on a daily basis as part of our service performance and management activities, including on material matters in regard to health & safety, working conditions and equal opportunities. As a principle in our Global People Standards employee appraisals are conducted at least annually for all placemakers and we actively support and promote indirect engagement through labour organisations or workplace representation whether established as a matter of law or not.

Friction is a natural consequence of people interaction and we have thousands of episodes each year that are managed and resolved and remedied as a natural part of our management activities. Any episode or incidents that cannot be resolved through ordinary management channels can be raised through our Speak Up system, see G1-1, p. 96.

## Alignment to policy commitments

Our policies in regard to our placemakers are aligned with our human rights policy commitments, including the UN Guiding Principles on Business and Human Rights.

Our Code of Conduct and Global People Standards prohibit discrimination and harassment including discrimination based on cultural background and ethnicity, race, age, gender, gender identity, disability, sexual orientation, religious beliefs, language and education or other characteristics such as professional skills, working style, location and life experiences. Further, our Global People Standards prescribe equal opportunities as a principle to be respected in regard to recruitment, compensation, access to training, promotion, termination, and retirement.

We have in our Diversity, Inclusion & Belonging Policy committed to promoting and driving a culture that actively values diversity and inclusion and to achieve and maintain a workforce that broadly reflects the local communities in which we operate.

## **Group policies**

Our policies mentioned in S1-1 are available at our corporate website (www.issworld.com) except for our Global People Standards. For internal stakeholders the policies, manuals and standards are available in our internal management system, Policy Hub.

### Non-employees

The composition of our workforce is clearly affected by our strategic decision to self-deliver our services. We want to employ our workforce rather than rely on subcontractors. In case of employee absence we will strive to re-shuffle resources or tasks as this is often the most cost effective solution, which – as a low margin operator – we constantly need to keep front and center. We do however rely on temp workers through temp agencies or similar when necessary. When within our instruction authority temp workers enjoy the same protection and rights as our own employees in terms of working environment, whereas individual and collective workers' rights are a matter for the temp agency or similar to secure, which we require as part of our contractual arrangements.



### **S1-2**

# Engaging with our people and employee representatives about impacts

Our day-to-day interaction with our placemakers and their direct managers is our most important engagement activity. It takes place as an integrated part of our management activities in connection with task and work assignment e.g. daily Team Board talks, coffee breaks, unplanned meetings etc. that allows for immediate feedback and swift calibration. It is supported by formal engagement activities such as annual appraisals and engagement activities prescribed by applicable statutory frameworks.

Regular town hall meetings (virtual and physical) and engagement surveys offer a direct engagement link between senior managers at local, country, regional and global level and placemakers.

### MyVoice survey

Our ongoing rollout of an employee app (MyISS) for engagement and two-way communication for all our placemakers has been joined in 2024 by the launch of the MyVoice Global Survey, the widest ever employee engagement survey run by ISS. The survey, which is now part of our annual engagement calendar, will be further augmented in 2025 with the introduction of pulse check-ins and lifecycle surveys to gather feedback at key employee lifecycle moments (e.g. onboarding, change of role, prior to exit, etc.).

54% of invited placemakers responded in our employee engagement survey. A satisfactory participation rate for a first installment. In parallel we conducted our voluntary diversity survey – Diversity Census, see S1-4.

## Employee representatives

As one of the largest private employers in the world we engage with employee representatives across the world. We respect the right to organise as firmly anchored in our Code of Conduct and believe that employee representation is a critical factor for ensuring a "just transition" and advancing human and workers' rights.

Engagement with employee representatives takes place at different levels of the organisation from site level to board level. It is subject to norms and practices of our operating jurisdictions and comply with legal frameworks applicable to our country operations.

At Group executive level, we engage with the European Works Council in at least quarterly meetings. The European Works Council consists of elected employee representatives across countries in the European Economic Area (EEA) where we have operations representing approximately 27% of our placemakers. At least once a year a physical meeting is hosted for the European Works Council at our headquarter in Copenhagen or Warsaw, which allows for formal and informal engagement and networking between senior executives and employee representatives.

Our Group Chief People & Technology Officer is the formal owner of the relationship with the European Works Council as well as the owner of the relationship with UNI Global Union with whom we have enjoyed a positive relationship since 2003 under a Global Framework Agreement with the intention to jointly further and support worker and union rights.

Further, in accordance with Danish law three employee elected representatives are members of the Board of Directors of ISS A/S – the ultimate governing body of the Group.

## **Employee Resource Groups (ERGs)**

Our diversity, inclusion and belonging agenda is owned by a dedicated function, Group Diversity, Inclusion & Belonging, within our People & Culture function. We have established Employee Resource Groups across the five diversity, inclusion and belonging themes most important and relevant for ISS: Generation and Age; Pride; Gender Balance, Abilities and Cultures; and Race and Ethnicity. They are run by voluntary members of our workforce and are sponsored by at least one member of our Executive Group Management (EGM), which ensures that the views of these particular groups are understood and heard.

### Safety survey

Impacts in regard to occupational health & safety are the operational responsibility of our Global Health & Safety function organised within our operations function headed by our Group Chief People & Technology Officer. Engagement activities in regard to health & safety aspects are managed by our Global Health & Safety function and often integrated into or coordinated with other people engagement activities. For example, our 2024 people engagement survey conducted through MyVoice includes health & safety aspects.

In 2024, we conducted our first annual Global Safety Culture survey which received over 70,000 responses from placemakers. The feedback from the survey has informed our new HSE strategy that will develop our safety culture over the next 3 years. This will be an ongoing annual survey to track progress and improvement in our safety culture.

### **S1-3**

# Processes to remediate negative impacts and channels for our people to raise concerns

As a general principle we aim to resolve issues and concerns at the lowest level of the organisation by ensuring continuous dialogue between placemakers and management at relevant levels. This principle is firmly prescribed in our Global People Standards.

We acknowledge that certain impacts or concerns may not be addressed or resolved appropriately at a lower organisational level and our Code of Conduct therefore formally codifies access to the Head of People & Culture, the Head of Legal and the CFO in each of our operating countries for raising concerns.

## Speak Up

In addition, we have for years made available a Speak Up channel for our placemakers as well as business partners and other stakeholders. Reports can be made anonymously or non-anonymously by phone or electronic form to an independent third-party or personally to our Head of Group Internal Audit.

For concerns and issues raised via our Speak Up channels we have adopted firm principles in our Speak Up Policy (available in 26 languages) for the handling and provision of remedy including feedback to the reporter. This also includes a firm "no retaliation" principle. Issues and concerns raised via our Speak Up channels are monitored through a dedicated function within our Group Internal Audit and addressed in our Business Integrity Committee. Reporting is regularly provided to the Audit & Risk Committee. We track the volume and categories of concerns and issues raised via our Speak Up channels as a measure for the trust in and effectiveness hereof.

Employee matters relating to employment terms and local workplace matters are primarily intended to be addressed and resolved through ordinary grievance mechanisms, but can be raised through our Speak Up channels if the reporter is uncomfortable using our ordinary grievance mechanisms.

Our Speak Up Policy refers to the EU external reporting channels available in countries for any matters that reporters are not comfortable reporting through ISS's available grievance mechanisms. We are not aware of any reports to any national authority designated to receive whistleblowing reports, including National Contact Points, in regard to our operations and practices having been made during 2024.

Our ordinary grievance mechanisms are supported by our Escalation Policy, which ensures that serious events across the organisation are ultimately escalated to the EGM level. Incidents covered by the scope of our Code of Conduct and Speak Up Policy are also covered by our Escalation Policy. When incidents or information within the scope of the Speak Up Policy is escalated outside our Speak Up reporting channel, it will manually be recorded within our Speak Up system.

For further details on our Speak Up Policy and channel and our Escalation Policy please refer to G1-1, p. 96.



### **S1-4**

## **Actions and approaches to** managing IRO and effectiveness of those actions

It is a fundamental characteristic of the facility services industry that our service performance to a very large degree does not rely on high pre-existing skill levels of our placemakers. A positive service attitude is more important than pre-existing skills. We are also dependent on highly skilled resources for example within technical and food services, but the majority of our positions are attractive to relatively unskilled people.

On average, unskilled persons belong to more vulnerable groups of people often at the edge of labour markets. This means that our business activities have the potential to positively impact and influence the lives of persons that can have difficulty finding a foothold in labour markets and offer opportunities for progression and prosperity for the benefit of themselves, their families and societies in general.

But it also means that our most important resource - our people - are at greater risk of being exploited with the therefrom following negative consequences. Low barriers of entry in terms of skill levels also means that being replaced is relatively easier.

As part of our ordinary management processes at executive, functional and country level we will consider and address the approach and actions directed towards our material topics.

## Health & safety

While from a holistic perspective our facility services are not inherently high-risk activities, we operate in public and customer environments that can be hazardous to the health and safety of our placemakers. Tragically, serious harm and even fatalities unfortunately do happen.

While this is always tragic no matter the context, it resonates stronger with us because our workforce in general may be less robust or daring to speak up through no fault of theirs.

Health & safety at ISS is often referred to as "priority zero". It comes before anything else and we have for many years been adamant on strengthening our safety culture. We will not accept that performing job duties may harm our placemakers.

Our approach to health & safety is anchored in our Group HSEQ Policy that defines our vision and key actions for enhancing our safety culture. Conducting our first Global Health Culture survey in 2024 followed by focus groups across a broad spectrum of placemakers around the world allowed us to fully understand our safety culture and to define a baseline and a safety culture improvement plan that will commence in 2025, including launch of a behavioral safety program unique to ISS.

At the core of our actions is dedicated specialist Health & Safety resources at Group and local level. They are the catalysts responsible for bringing our safety agenda to life and plan and execute actions within:

- 1) Driving awareness
- 2) Continuous improvement
- 3) Monitoring of performance
- 4) Engagement with stakeholders

Our key actions for driving awareness is mandatory and voluntary safety training programs for all placemakers primarily through our e-learning platform MyLearning and global awareness campaigns such as our Global Safety Week Campaign.

Our key actions for driving continuous improvement rests on strong due diligence processes detailed in the Group HSEQ Management Manual and supporting standards. Simple in its essence, our standardised risk registers down to site level compiles knowledge of hazards, risks, and controls that informs our risk assessments and allows us to detail specific procedures for more hazardous work environments. Standardised risk registers are continuously updated by feedback loops and lessons learned from root cause analysis of incidents. In 2024, we refreshed and simplified 20 management standards and 51

operational standards which together with any local legal reguirements define the minimum risk control requirements that are applied in all countries. Our Group Health & Safety team runs a global assurance program across country management health & safety systems, procedures and sites and customers' sites and requirements to ensure compliance with Global standard and our ISO14001, 9001 and 45001 accreditations.

Our key actions for monitoring performance is our HSEQ management system, which is globally certified under the latest ISO standards 45001 for occupational health & safety and 14001 for environmental management systems. The systems were recertified for a second four-year period in May 2022 by the global certification body, Det Norske Veritas (DNV). In 2024, we passed the latest surveillance audit with no major non-conformities. Health & safety incidents are tracked in our group-wide health & safety system "VelocityEHS" in accordance with the requirements of our Group HSE Data Reporting Manual.

Our key actions for engagement with stakeholders over and above the awareness activities described above includes Team Board sessions, mandatory meeting safety moments, regular Safety Walks at all key account sites, safety committees established under various legal frameworks and dialogue with employee representative organisations such as the European Works Council.

LTIF (Lost Time Injury Frequency) is one of our major non-financial KPIs and has been so for many years. We track LTIF as one of the measures of effectiveness of our health & safety actions and LTIF performance has been a component within our variable remuneration for several years. In addition, the Health & Safety function tracks a number of operational or supporting KPIs including those specified under S1-14.

Key controls relating to our Health & Safety operations are included within the scope of our internal baseline audit programme conducted by Group Internal Audit.

### Working conditions

The facility services industry is fragmented and competitive with low barriers of entry. There is a constant push from customers for efficiency and price optimisation and from investors for attractive return on their investments. We are a business and we need to yield financial benefits that allow us to meet these expectations and requirements. This affects our possibilities for driving positive impact for our placemakers.

At the same time we are a business strongly anchored in our values. They define parameters and red lines that no business rational can trump. This limits and mitigates our potential negative impacts on our placemakers.

Within this frame we approach working conditions by providing a strong foundation of minimum requirements prescribed within our Code of Conduct and our Global People Standards, combined with initiatives and actions aimed at providing increased benefit.

Our People & Culture function at Group level and in countries is overall responsible for our people agenda and for our approach to working conditions:

- 1) Setting and driving minimum requirements
- 2) Defining and executing actions and initiatives
- 3) Engaging with stakeholders

Our minimum requirements or basic promises to our placemakers are only effective and relevant if they are known by our placemakers. Our mandatory training programme requires all placemakers to be trained in our Code of Conduct, which ensures awareness of our minimum requirements in the Code of Conduct and our Global People Standards.

Our internal baseline audit programme conducted by Group Internal Audit provides assurance in regard to compliance with these training requirements as well as on other aspects of working conditions.



The minimum requirements in our Global People Standards address working condition areas as follows:

- Secure employment: To the extent possible provide reasonable advance notice and reasons for termination
- Working time: Respect national working hour regulation or relevant international standards
- Adequate wages: Pay compensation that meets or exceeds the higher of legal minimums and collective agreements
- 4) Social dialogue: Continuous dialogue with our placemakers, so that conflicts are resolved at the lowest level possible, as soon as possible
- Freedom of association: Support alternative forms of independent and free employee representation in case of restriction or prohibition of freedom of association under law
- Collective bargaining: Engage in collective bargaining with legally recognised employee representative organisations
- Work-life balance: Rights to protect families before and after child birth
- 8) Health & safety: Ensure that placemakers have the skills, knowledge, and resources necessary to maintain a safe and healthy work environment, one in which they can raise safety concerns without repercussions

Regularly we encounter difficult balancing exercises when principles meet reality. Working hours is a good example of the dilemma that we sometimes face. For good reasons and in order to protect workers against exploitation many jurisdictions prescribe a maximum number of hours that can be worked over a period of time. However, the minimum wages paid for working up to the legal maximum in some of these jurisdictions does not provide the necessary financial means to cover more than the basic needs for a family. We therefore from time to time receive requests from placemakers to work additional hours.

This dilemma illustrates the need for moving pay levels in our industry towards a **living wage** level, which is exactly one of our current key social initiatives. We have pledged to work together with our stakeholders to move pay levels in our industry to living wage levels and detailed our ambition as part of our Global

People Standards. Our initial activities have centered around establishing credible living wage benchmarks for each local market in order to focus our attention on the markets where current pay levels are below living wage levels thereby driving maximum positive impact. We now have a good understanding of the target markets and have run a pilot case in China and initiated a partner project with Uni Global Union in Indonesia to increase salaries and create job opportunities for underrepresented groups in the facility services industry.

Our key challenge around living wages is that – as a low margin business – we cannot absorb the immediate cost impact of moving our placemakers fully to living wage levels. We therefore rely on our partners and customers to co-fund the activities, which in a world of endless priorities and limited resources and bandwidth is not straight forward. Our Living Wage pledge remains a key action for the coming years to drive positive impact for our workforce.

We drive numerous actions in our local operations aimed at improving working conditions in ways that are most relevant to each market.

- Supporting mental and emotional wellbeing via ISS4U in India, a workplace wellness programme offering confidential support to address personal, family, and work-related challenges that impact health, well-being, and performance. This initiative, fully complementary for all frontline employees in the country.
- 2) In 2024, we partnered with Uni Global Union to deliver a social sustainability project, executed over 24 months in Indonesia. The project aims to build a sustainable and constructive platform for social dialogue with the wider cleaning industry focusing on educating and influencing customers to promote a wider understanding of the meaning of minimum versus living wage. The project also aims to create more job opportunities for women and individuals with disabilities in the Greater Jakarta area.

Strong labour unions are critical in our industry and we value the relationships we have built over decades with local, regional and global unions and labour organisations. We actively encourage and support unionisation and while we believe that we generally are open and receptive to input, critique and opinions from our placemakers, we acknowledge that there can be issues or personal circumstances that can be difficult to raise directly or that are better heard when spoken in "one voice". Engagement with unions in local markets follows local customs and practices. Our engagement with the European Works Council and the UNI Global Union is described above.

Directly connecting and engaging with our placemakers outside our normal management routines is difficult to orchestrate across the geographical span of our operations. Our roll out of the MyVoice programme addresses these challenges and as technological developments has made smart phones available and accessible across the globe it allows us to tap into its connectivity potential for engaging directly with all our placemakers. We have during 2024 reached full coverage of our MyVoice programme to the entirety of our placemakers with the two most important engagement points being:

- Employee engagement survey
- 2) Our diversity survey Diversity Census

Our continued dialogue with our placemakers and labour unions and employee organisations in combination with availability of channels for raising concerns locally as well as the Speak Up system is the most important markers for the effectiveness of our overall approach in regard to working conditions.

We make thousands of mistakes each year, including mistakes relating to working conditions. We rectify our mistakes and continuously improve our processes and structures, but we will continue to make mistakes despite our strongest efforts to avoid them.

### Equal treatment and opportunities for all

As with working conditions explained above our approach to equal treatment and opportunities for all is anchored around a set of red lines following from our value-based principles that define minimum behaviours and requirements that mitigate negative impacts combined with behaviours and actions aimed at driving positive impact.

Our People & Culture function at Group level and in countries is overall responsible for our people agenda with a dedicated sub-function, Group Diversity, Inclusion & Belonging, responsible for our diversity, inclusion and belonging:

- 1) Setting and driving minimum requirements
- 2) Defining and executing actions and initiatives
- 3) Engaging with stakeholders

Ensuring equal treatment and opportunities for all is part of our people agenda and rests on the same foundation for minimum requirements as our other people related topics, including our mandatory training program for our Code of Conduct. Our Global People Standards include minimum requirements that address equal treatment and opportunity areas as follows:

- Gender equality and equal pay: Remuneration policies based on a principle of equal pay for equal work and equal working conditions regardless of gender
- Training and skills development: Offer training opportunities for development of skills that enable growth and pursuance of career opportunities
- Persons with disabilities: Include abilities as part of our diversity, inclusion and belonging approach and provide physically accessible workplaces
- 4) Protection against violence and harassment: Provide work environments free from harassment and establish documented process for cases of alleged harassment or abuse



5) Diversity: Embrace and encourage diversity and inclusion in their broadest terms, including cultural background and ethnicity, race, age, gender, gender identity, ability, sexual orientation, religious beliefs, language, and education.

We actively promote and drive diversity, inclusion and belonging across the organisation with dedicated resources and activities. At its core, our diversity, inclusion and belonging agenda targets discriminatory practices and behaviour and is a conscious effort to avoid negative impact we might otherwise have on our placemakers. It also supports our continued access to talent and people resources by establishing us as a responsible employer that believe and action our Employer Value Proposition of providing a Place To Be You:

- 1) Be who you are
- 2) Become what you want
- 3) Be part of something bigger

Knowing and understanding the differences and diversities of our workforce is paramount. With a workforce as large as ours we have employee groups representing numerous diversity aspects. We recognise that it can be sensitive or even dangerous to address and speak up on personal matters of diversity just as there are strong privacy interests to be considered. As an employer it has to be carefully considered if even asking on a voluntary and anonymous basis is appropriate and justified. We believe that asking in the right way in itself sends an inclusive signal and considering the strong privacy safeguards we have established, we have decided to ask in order for us to listen.

Launched for the first time in 2024 Diversity Census was run in parallel with our Employee Engagement Survey. On a completely voluntary and anonymous basis our employees were offered the possibility to provide certain diversity and inclusion related demographic information about themselves on an anonymous basis. We received more than 10,000 responses across 25 countries, which will provide insights into diversity and inclusion areas where additional focus and support is needed. We are still analysing the data and will together with country organisations review the results and feedback to shape global and local diversity, inclusion and belonging initiatives and to build broader participation in the coming years.

We will use the survey responses to shape global and local diversity, inclusion and belonging initiatives.

Our learning & development activities provide a robust foundation for avoiding negative impact by combining mandatory training activities on areas such as health & safety, Code of Conduct, compliance areas and service line practices with voluntary skills development programmes. With our Code of Conduct training we specifically address discrimination and harassment themes.

In addition, to mandatory training requirements our learning & development agenda focuses on three pillars:

- Culture & Leadership Capabilities: Ensuring our people understand how they can be successful in the organisation and develop their careers with us. We put special emphasis on the development of leadership and management skills of our people leaders and train them in building a supportive working environment.
- Technical Capabilities: Specialised training tracks for specific lines of service and specialisations to equip our people with knowledge and skills enabling them to perform their jobs in line with quality and health & safety standards.
- Personal Effectiveness: Providing our people with training and tools that help them fulfill their personal aspirations. These programmes include personal development (communication skills, personal well-being, fundamental business skills) and digital upskilling.

Our dedicated Placemakers Path programme puts together all development, recognition and training activities targeted at our service placemakers into a comprehensive employee experience journey.

### Actions that drive positive impact

Two years ago we pledged to provide 100,000 recognised qualifications to placemakers and their family members by 2025. Importantly we define recognised qualifications as skills development that is broadly usable within and outside ISS; hence a strong social mobility enabler. As of 2024 we had provided 73,000 placemakers and their families with a Recognised Qualification under our pledge - well on the way to reach 100,000 in 2025. Together with partners, we aim to add an additional 250,000 by 2030 taking the total to 350,000

Our catalogue of Recognised Qualifications span from general life skills to advanced leadership skills (MBAs) and are conducted within the ISS learning environment or through external partners.

Taking action on diversity and inclusion beyond policy statements requires awareness and knowledge of the particular circumstances and characteristics of our diverse workforce. We have identified the five key diversity dimensions for our workforce as Generation & Age, Pride, Gender Balance, Abilities & Cultures and Race & Ethnicity. In 2022 we established global Employee Resource Groups (ERGs) for each dimension as forums for sharing and addressing topics and issues of particular relevance to each of them. This serves as strong platforms for creating awareness and sharing knowledge across. Each ERG is sponsored by at least one Executive Group Management (EGM) member and operated by volunteer employees who host regular global sessions attended by all types of employees from placemakers to executives. In turn, country organisations mirror or adapt local employee resource groups to cascade global messaging and address local context. As examples, in 2024 our headquarter locations in Warsaw and Copenhagen established umbrella ERGs under the headline of "Allyship" covering all five diversity dimensions.

Examples of the activities and initiatives undertaken within our ERGs in 2024 are provided to the right.

## **ERG activities in 2024**

Generations & Age focused on increasing generational inclusion and challenging age-related biases and stereotypes. A comprehensive guide "Inclusive Employment of Older Persons", explaining the merits of senior employees in the context of recruitment challenges arising due to aging populations are developed. The guide covers e.g. inclusive recruitment, promotion, learning & development and onboarding.

**The Pride** continued to support pride events during pride month in June Also delivered pride initiatives, such as LGBT+ Diamond Awards Gala and Crowns of Equality in Poland, pride event with a Danish customer and celebration of the International Day Against Homophobia, Biphobia, Interphobia and Transphobia. Further, workplace policies have been reviewed globally for pride relevant contents.

**Gender Balance** continued to raise awareness through activities including an International Women's Day webinar in March and development of a complete Toolkit supporting the International Men's Day webinar in November. The ERG Co-Chairs and Council Members set up a "Reverse Coaching" series for EGM members leading to individual commitments to support female talent promotion and development in ISS.

**Abilities** contributed greatly to the annual Virtual Social Sustainability Conference, which was largely dedicated to neurodivergence and inclusive workplaces, delivered on 3rd December 2024 the Day of Persons with Disabilities.

Cultures. Race & Ethnicities delivered monthly sharing sessions on topics celebrating cultural diversities, working in multi-national and -cultural teams, religion and cultural practices, migration stories, etc. Also delivered a webinar on the occasion of the World Day for Cultural Diversity in May.

# $\bigcirc$

# Impact, risk & opportunities management (continued)

Historically and up to present day domestic responsibilities have mainly been associated with females as evidenced by the need for one of the SDG targets (Target 5.4) on gender equality to center around domestic activities. Household activities such as cleaning, cooking, laundry and child-care is more often undertaken by females, while providing financially for the household is either shared responsibilities or skewed towards the male side. The nature of several of the services that we provide resemble household activities and we therefore play an important role in providing work opportunities to and empowering females. From our cleaning services began in Copenhagen, Denmark in the 1930s we have provided millions of female placemakers with work opportunities across our service portfolio often leveraging household skills. That has and continues to positively impact gender equality and female empowerment across our countries of operation.

Our **gender distribution across our global workforce** is largely 50/50 with an overweight of females in our workforce for most countries. In certain of our APAC countries we however have very people-intensive security operations that for cultural reasons remain very male dominated and therefore tip our global workforce from otherwise being skewed towards females to being balanced.

In management and leadership positions we acknowledge and recognise that female role models are important and that diversity in competencies and perspectives are value-adding. For that reason, we have set a target of reaching 40% gender balance in our corporate management by 2026 (please refer to S1-5). It is supported by positive actions defined in our Diversity, Inclusion and Belonging Policy such as the identifications of female short list candidates for vacant corporate leadership positions.

We truly believe that a diverse workforce is a value-driver and that our continued efforts to drive a strong diversity, inclusion and belonging agenda is not only impactful on the lives of the people in our workforce, but also drives positive business results.

### Other work-related rights

Forced labour and child labour is known to occur also within our broader industry and geographic footprint. Child labour and forced labour is generally associated with activities hidden away from the public eye. Our business model is the opposite. We drive value by having engaged service personnel that interact with people and places to create great service moments. We acknowledge the broader risk around child labour and forced labour. We are committed to upholding and promoting human rights and have taken strong policy positions in our Code of Conduct and Global People Standards against child labour and forced labour as well as precautionary measures against it such as pre-employment checks. Our business model, however, is focused on environments, markets and customers with different characteristics and we therefore do not consider child labour and forced labour as material risks to our workforce.

In terms of other work-related rights we process, store and manage personal information on our workforce – some of it of a very sensitive nature. It is imperative that our personal data management practices meet the legal requirements of the jurisdictions in which we operate and honor the trust of our placemakers.

We manage personal information across three defense lines. Our global IT security team focuses on preventing unauthorised access from external parties. Our Legal data privacy team establishes internal protocols for how to process personal information and our P&C organisation establishes and operates our people processes.

In regard to our general information security approach our work is supported by policies and standards such as our Global Information Security Policy and Global Information Security Standard. Our people processes are governed by our Global Standard on P&C Processes, which is specifically aimed at the information security aspects of our people processes. Our legal data protection framework is set within our Data Protection Policy and our Data Ethics Policy.

We have not set specific targets for performance on information security in regard to our workforce.

# **Metrics & targets**

#### **S1-5**

#### Targets related to managing IRO

We have set three global targets relating to managing our material people impacts as well as continuous targets relating to health & safety. Our material IROs reflect their inherent position and our structured work over many years has provided mitigation that leaves target setting for many aspects of our IROs obsolete or less relevant.

#### Living wage

Our Living Wage pledge follows directly from the policy objective in our Code of Conduct to support introducing living wages. It captures all positions paid below living wage levels and therefore imply an aspirational target of 100% of job positions across the organisation being paid at living wage level. It is not time-bound due to the strong dependencies on other stakeholders, particularly our customers, suppliers and policy makers. As an intermediary target that was met in 2023 we partnered with an independent consultant to develop living wage benchmarks across our countries of operation.

In 2024, we have utilised the benchmarks to conduct a living wage assessment in 19 of our countries. Over time we will work towards setting annual targets for the number of job positions being moved into living wage level.

#### Recognised qualifications

Upskilling our workforce and their families is an opportunity for us to drive positive people impact over and above what automatically follows from our ordinary business operations. We have pledged to provide 100,000 placemakers and their family members with a recognised qualification by 2025 from a 2022 starting point. For 2024 our target is to provide 26,000 individuals with a recognised qualification taking it to a target total of 55,000.

In 2024 we reached 73,000 recognised qualifications thereby outperforming our 2024 target that we now aim to increase by an additional 250,000 by 2030. Recognised qualifications are programs or training activities that meet certain pre-defined criteria and that strengthen professional, industry or personal development. Progress is recorded and tracked within our Learning & Development system "MyLearning".

#### Gender balance

Gender diversity is a clear policy objective in our Diversity, Inclusion & Belonging Policy and establishes a global 2025 gender diversity target of 40% across our corporate leadership teams at Group and country level.

Our 2024 progress does not support a realistic trajectory towards reaching our target. It has therefore been decided to move our target year from 2025 to 2026 and to introduce underlying internal pipeline metrics.

#### Fatalities and LTIF

Fatalities and serious injuries related to our work activities are never acceptable and we are therefore careful around setting specific targets in this regard, since it could be considered as acceptance of some level of unsafe practices. On the other hand, we recognise that lack of targets may not instil the right behavioural motivation for driving improvements. With that perspective we generally consider LTIF levels above 2.5 for the Group as "high" while striving for zero fatalities undoubtedly remains our goal.

Global targets are approved at Executive Group Management level. Additional targets addressing people impacts are set at functional or country level considering the specific aspects and context of the target.

#### **S1-6**

#### **Characteristics of our employees**

Our strategic decision to primarily self-deliver our services implies that we employ a large workforce that includes hundreds of nationalities and extends across all diversity aspects.

#### Number of employees by gender End of period 2024

(Headcount)	2024	%
Male	168,336	52%
Female	158,147	48%
Other	-	0%
Not reported	-	0%
Total	326,483	100%

The gender composition across the Group is close to 50/50, but varies across countries affected by our mix of service lines and local tradition.

#### Number of employees by contract type End of period 2024

(Headcount)	Male	%	Female	%	Total
Number of employees	168,336	52%	158,147	48%	326,483
Permanent employees	151,334	52%	137,852	48%	289,186
Temporary employees	12,880	46%	14,893	54%	27,773
Non-guaranteed hours employees	4,122	43%	5,402	57%	9,524
Part time employees Full time employees	16,954 151,382	25% 59%	51,563 106,584	75% 41%	68,517 257,966

We primarily employ people on permanent and full-time basis in line with our self-delivery model. Non-guaranteed hours employees are used only to a limited extent and not in all countries. We have a general skew towards more females working part-time positions.

#### Number of employees by contract type End of period 2024

(Number)	Northern Europe		Central & Southern Europe	%	Asia & Pacific	%	Ameri- cas	%	Other	%	Total
Permanent employees	55,726	19%	98,381	34%	105,137	36%	28,376	10%	1,566	1%	289,186
Temporary employees	5,356	19%	7,816	28%	14,528	52%	-	0%	73	1%	27,773
Non-guaranteed hours employees	3,960	42%	21	0%	5,543	58%	-	0%	-	0%	9,524
Part time employees	26,903	39%	28,111	41%	11,510	17%	1,960	3%	33	0%	68,517
Full time employees	38,139	15%	78,107	30%	113,698	44%	26,416	10%	1,606	1%	257,966

On a regional basis the use of part-time employees is a mostly European approach.

# Metrics & targets (continued)

#### Number of employees by country 2024

(Headcount)	End of period	%	Average	%
Finland	6,755	2%	6,630	2%
Netherlands	2,278	1%	2,259	1%
Norway	7,926	2%	8,248	2%
Sweden	6,339	2%	6,354	2%
Belgium	6,907	2%	6,978	2%
Luxembourg	511	0%	515	0%
Denmark	5,395	2%	5,375	2%
Poland	1,850	1%	1,845	1%
Lithuania	315	0%	293	0%
Ireland	1,819	0%	1,913	0%
United Kingdom	24,947	8%	25,471	8%
Northern Europe	65,042	20%	65,881	20%
Austria	6,714	2%	6,774	2%
Switzerland	14,294	4%	13,005	4%
Spain	30,725	10%	29,649	9%
Italy	1,210	0%	1,176	0%
Türkiye	44,035	14%	43,673	13%
Germany	9,240	3%	9,468	3%
Central & Southern Europe	106,218	33%	103,744	31%
China	7,794	2%	8,259	2%
Singapore	8,348	3%	8,465	3%
Indonesia	42,853	13%	43,610	13%
India	40,319	12%	40,536	12%
Hong Kong	12,690	4%	13,000	4%
Australia	12,047	4%	11,932	4%
New Zealand	1,157	0%	1,135	0%
Asia & Pacific	125,208	38%	126,938	38%
US & CA	5,564	2%	6,101	2%
Mexico	10,462	3%	10,806	3%
Chile	12,350	4%	12,723	4%
Americas	28,376	9%	29,630	9%
Other	1,639	0%	5,346	2%

#### Placemaker/Support staff End of period 2024

(Headcount)	Male	%	Female	%	Total
Placemakers	156,212	51%	148,701	49%	304,913
Support staff	12,124	56%	9,446	44%	21,570

Our ability to leverage support staff is a key efficiency parameter. For support staff we have a slightly better gender balance than for the narrower Corporate leadership team, see S1-9.

#### Employee turnover Average

(Headcount)	2024	% of total workforce
Leavers, resignations,		
retirements and deaths	111,633	34%
Leavers and resignations	106,523	32%

For internal management purposes we track employee turnover based on leavers and resignations as these are generally driven by factors that we can operationally influence. This is also a KPI we have reported externally for many years.

#### **S1-7**

#### **Characteristics of non-employees** in our own workforce

Our workforce predominantly consists of own employees as a result of our strategic decision to self-deliver our services. We generally engage with temp agency workers for short-term support such as holiday cover and other absence cover, event support or transition cover. Self-employed consultants are generally engaged only as support staff ("white collar") as part of our corporate and management activities, but not to any significant extent.

#### Number of non-employees End of period

(Full-time equivalent)	2024	%
Northern Europe	5,157	48%
Central & Southern Europe	3,222	30%
Asia & Pacific	2,014	19%
Americas	285	3%
Other	15	0%
Total	10,693	100%

Non-employees are not a significant share of our workforce when measured in full-time equivalents, but still play an important role in regard to ensuring our continued operations.

#### **S1-8**

#### **Collective bargaining** coverage and social dialogue

Collective bargaining and social dialogue is influenced by local practices and legislation. We adhere to legal requirements of the markets in which we operate and actively promote the right to collective bargaining. Our European Works Council has for many years been an important partner for social dialogue and

#### Collective bargaining and social dialogue<sup>1)</sup>

	Collective bargaining coverage		Social dialogue
(Coverage rate)	EEA countries	Regions Non-EEA countries only	Workplace representation
(coverage rate)	Countries	TYON ED ( Countries only	
0-19%	-	Central & Southern	n/a
		Europe; Other	
20-39%	-	·	n/a
40-59%	-	Asia & Pacific	n/a
60-79%	-	Northern Europe;	n/a
		Americas	
80-100%	-		n/a

<sup>1)</sup> For countries/regions with >50 empl. representing >10% total empl.

56% of our employees across the Group are covered by collective bargaining agreements with Northern Europe having the highest coverage ratio across the regions.



# Metrics & targets (continued)

#### **S1-9**

#### **Diversity metrics**

Our target of 60/40 gender diversity across our corporate leadership (top management) is not yet reached though we are moving closer. As described in S1-5 we have moved the target year to 2026. In regard to age distribution there are local variances across our operating countries with India and Indonesia each having less than 10% of employees above 50 years of age.

#### Gender diversity at top management

(Number, %)	2024	%
Male	748	63%
Female	436	37%
Total	1,184	100%

#### Age distribution

(%)	2024	%
< 30 years	72,219	22%
30-50 years	157,626	48%
> 50 years	96,638	30%
Total	326,483	100%

#### **S1-10**

#### **Adequate wages**

All employees are paid at least an adequate wage in accordance with applicable minimum wage or collective bargaining requirements.

#### **S1-12**

#### Persons with disabilities

Legal restrictions and privacy concerns are considered to significantly impact the accuracy and completeness of reporting.

#### Persons with disabilities

Disabilities End of period	2024	% of total workforce
Total	7,092	2%

#### **S1-13**

# Training and skills development metrics

#### Average performance and development reviews

(Appraisals per headcount)	Planned	Performed
Male	0.49	0.37
Female	0.54	0.40
Total	0.51	0.39

#### **Training hours**

(Number)	Total hours	employee
Male Female	2,170,267 1,419,014	12.6 8.9
Total	3,589,281	10.8

The difference in training hours between males and females is driven by India that provide above group average training hours to employees with a significant overweight of male employees in India. Approx. 18% of training hours are not recorded by gender for GDPR reasons. These training hours have been pro-rata allocated by country and gender based on the 82% training hours recorded by country and gender.

#### **S1-14**

#### **Health and safety metrics**

Our health and safety management system covers 100% of our workforce. In 2024, sadly we had one fatality in Spain.

#### Health & safety

(Number)	Employees	Non- employees
Fatalities	1	-
Total reportable cases (TRC)	3,916	29
Rate of recordable cases	6	1
Occupational illness cases	97	-
Lost work days	41,216	-

#### Lost-Time-Injury Frequency (LTIF)

incident frequency)	Employees
Employees Non-employees Contractor employees	3.1 0.5 0.9
Total	2.9

We have for many years measured and reported LTIF as a metric for our health & safety performance. Internally we measure across the categories of employees, non-employees and contractor employees working under our instruction authority, which aligns to our health & safety management system coverage.



#### **S1-16**

# Remuneration metrics (pay gap and remuneration ratio)

Salary levels for our servicing placemakers across our business are generally aligned to collective bargaining agreements or statutory minimum wage levels that do not provide gender specific rates. Our Global People Standards prescribe a remuneration principle of "equal pay for equal work".

Our CEO pay-ratio (remuneration ratio) is calculated on the basis of average salary rather than median salary, since we are not currently able to integrate salary details for all employees across our operations and people and salary systems. We have sense checked our approach by calculating the CEO pay-ratio for our operations in ISS Denmark using both an average and a median method showing a reasonable correlation. A relatively high CEO pay-ratio is a natural consequence of the composition of our workforce across geographies, the difference in purchasing power and a Danish-based headquarter.

#### Remuneration metrics

(%, number)	2024
Gender pay gap, %	(4)%
Remuneration ratio, number	112

#### **S1-17**

# Incidents, complaints and severe human rights impacts

Incidents of discrimination, including harassment, cover cases recorded in local people management systems as well as incidents filed through our Speak Up channel. Anonymity is guaranteed when complaints are filed through our Speak Up channel and we can therefore not always verify whether complaints are also filed and recorded in local people management systems. The right to anonymity is prioritised over the risk of double-counting.

We have not recorded any severe human rights incidents during 2024.

#### Incidents and complaints reported

(Number)	2024
Discrimination, incl. harassment	82
Complaints received through Speak-Up	
Work-related complaints, excl. discrimination & harassment	614
Complaints received through Group Speak-Up	
Code of conduct	29
Customer/competitor interaction	5
Data privacy	5
Discrimination including harassment	53
Fraud, bribery, corruption and misappropriation of funds	35
Health, Safety & environment	16
Labour law compliance	52
People & Culture concerns	281
Other	76
Total	552
Severe human rights incidents	0
Fines, penalties and compensation for damages (DKKm)	
For work-related incidents	9
For severe human rights violations	0



### **Reporting principles for Social**

#### S1-6: Workforce characteristics

People data is generally recorded and reported from people and/or payroll systems in countries.

Number of employees are the total number of headcount full-time and part-time at the end of the reporting period or averaged over the 12-month reporting period. Full-time employees are employees who work a minimum of 30 hours a week for ISS. Number of employees are specified into placemakers and support staff. Placemakers are employees that provide services to customers whereas support staff is management and support functions. Permanent employees have open-ended employment contracts while temporary employees have fixed term contracts. Non-guaranteed hours employees are employees that are not entitled to a minimum number of work hours.

Breakdown by gender is generally provided in male and female. We have prepared our consolidation system to allow our reporting units (countries) to voluntarily report employees that identify as other than male or female. If necessary for reporting purposes "other" employees are allocated as male or female on a pro-rated country basis.

In other reporting categories, e.g. training hours, gender is not a pre-set recording dimension for data privacy reasons and gender breakdowns will therefore often be based on gender distribution assumptions.

The turnover rate measures leavers (involuntary) and resignations (voluntary) during the reporting period relative to the average number of employees. As of 2024 it includes also retirements and deaths.

#### S1-7: Characteristics of non-employees

Non-employees are self-employed persons (e.g. consultants) and temporary workers engaged via staffing or temp agencies and normalised to a full-time-equivalent value using a standard work year of 2,000 hours to provide a comparison base to our own employees. Where headcount and actual hours are not recorded, an estimation is provided based on a spend conversion ratio.

#### S1-8: Collective bargaining and social dialoque

Collective bargaining coverage measures the number of employees covered by collective bargaining agreements relative to the total number of employees at the end of the year.

Social dialogue reporting requirements are determined on the basis of Q3 people reporting. At Q3 and Q4 2024, no EEA country represented 10% or more of our employees.

#### S1-9: Diversity indicators

Corporate leadership covers the Board of Directors (the Board), the Executive Group Management (the EGM), direct reports to the Board and the EGM, Country Leadership Teams and direct reports to Country Leadership Team members at the end of the year. This definition has been used for internal and external purposes for several years.

#### S1-10: Adequate wages

Adequate wage ratio measures the number of employees earning an adequate wage level relative to the total number of employees. Adequate wage levels are determined country-by-country in accordance with the principles of ESRS S1-10.

#### S1-12: Disabilities

In accordance with ESRS S1-12 persons with disabilities are defined as persons who have long-term physical, mental, intellectual or sensory impairments which in interaction with various barriers may hinder their full and effective participation in society on an equal basis with others. The metric is calculated relative to the end of year number of employees.

Privacy regulation including GDPR may hinder or impair the possibility to collect and store information necessary for reporting purposes. Further, information is to a large extent dependent on self-declaration by employees, which is a personal privacy matter. At ISS we intend to provide safe and inclusive environments for supporting transparency on disabilities, but fully accept and support that this is a personal right and decision of each employee.

As a consequence, our reporting on disabilities is associated with significant uncertainty.

#### S1-13: Performance reviews

Planned and performed performance reviews cover career and performance reviews that form part of a formalised appraisal framework mandated by for example Group or local policies. Metric is calculated relative to the average number of employees. For 2024 excluding France.

#### S1-13: Training hours

Training hours includes all training activities for ISS employees as a result of their employment with ISS that are fully or partly performed during work hours or fully or partly paid by ISS. Training can be performed in classrooms (at ISS premises or externally), on-site, online, at home etc. It also includes time spent on preparations by participants as well as time spent on exams or tests. Training hours are recorded in learning & development systems or calculated based on people and participation statistics. Average number of training hours is calculated relative to our average number of employees.

#### S1-14: Health & safety

Fatality means a work-related incident or work-related ill health leading to the death of an employee, temporary worker, agency worker and contract personnel and personnel of contractors delivering our services and working under our instruction authority.

Recordable work-related accidents cover fatalities, lost-time injuries, permanent total disabilities, restricted work cases, medical treatment cases and occupational illness cases (except for non-employees and contractor employees). The rate of recordable work-related accidents is calculated relative to the total exposure hours and multiplied by 1,000,000. Total exposure hours for our own employees are recorded or calculated actual work hours from time and attendance systems, people management systems and payroll systems. Total exposure hours for non-employees are calculated by multiplying the number of non-employees (see S1-7) with a standard work year of 2,000 hours.



### **Reporting principles for Social** (continued)

Lost Time Injury Frequency (LTIF) is calculated as the number of work-related injuries or illness that result in work incapability over and above the day the incident occurred, relative to total exposure hours and multiplied by 1,000,000. It is calculated for employees and non-employees combined. We have reported LTIF for many years as one of our key sustainability metrics that focuses on the more severe spectrum of work-related accidents.

Lost work days counts the number of calendar days where an employee is incapable of working as a result of a work-related accident. Work-days are counted in full days and does not include the day of the accident or incident and ends with the last full day of non-work for ISS. We have for many years internally reported on lost work hours, which follows a similar principle, but does not count weekends or unscheduled work days. Where relevant, conversion from lost work hours to lost work days is done at a factor of 4.3 hours per day.

Health & safety data is recorded in our dedicated Health & Safety management system "Velocity".

#### S1-16: Gender pay gap

Gender pay gap is calculated as average male hourly remuneration minus average female hourly remuneration divided by average male hourly remuneration times 100. Remuneration covers gross remuneration for male and female employees during the reporting year with hourly male and female remuneration calculated by applying a standardised work year of 1,000 and 2,000 hours for average part-time and full-time employees respectively. Remuneration for employees not identifying as male or female is either excluded or proportionally allocated to males and females by relevant country.

Significant work is being undertaken to prepare for the EU Pay Transparency Directive taking effect. The reporting obligations under ESRS S1-16 pre-empts the EU Pay Transparency Directive, which is unhelpful.

#### S1-16: CEO pay ratio (Remuneration ratio)

The CEO pay ratio is calculated as the ratio between the annual awarded remuneration of the Group CEO to the average annual remuneration for all employees (less remuneration for the Group CEO). The average number of employees is normalised to full-time equivalents by assuming that two part-time employees equal one full-time employee. We do not have data available to perform the calculation on a "median" basis. Our preparations for the EU Pay Transparency Directive will continue during 2025 and is expected to improve our ability to utilise median data. The remuneration considered for the Group CEO (highest-paid employee) is the awardbased amount. This reflects the cash value of remuneration earned for the year - including base salary, non-monetary benefits, short-term incentive programmes (STIP). In addition, this includes the value of long-term incentive programmes (LTIP) which is estimated as the fair value at 31 December of the shares to be received in March 2025, when the LTIP programme vests. The value is calculated as the actual number of shares received, if any, in March 2025 multiplied by the share price at 31 December of the reporting year.

#### S1-17: Work-related incidents

Work-related incidents of discrimination, including harassment, is recorded in local people management systems, local Speak-Up channels or in the Group Speak-Up channel. It covers incidents of discrimination including on the grounds of gender, racial or ethnic origin, nationality, religion or belief, disability, age, sexual orientation.

#### S1-17: Complaints filed through Speak-Up

Covers complaints received through established Speak-Up channels at Group or locally in regard to working conditions, equal treatment and opportunities and other work-related rights as defined in ESRS S1-17. Complaints that relate to more than one category is recorded under the category considered most serious and significant.

#### S1-17: Fines, penalties and compensation for damages as a result of work-related incidents and complaints and severe human rights violations

Includes fines and penalties finally imposed on ISS by competent regulators for work-related incidents and complaints and severe human rights violations as well as specific compensation amounts for damages to affected current or former ISS employees in this regard.

# Workers in the value chain



### Impact, risk & opportunities management

**S2-1** 

#### **Policies**

In our Supplier Code of Conduct and our Supply Chain Policy we lay down a set of minimum requirements, including on working conditions and equal treatment, that all suppliers must adhere to by signing up to ISS Supplier Code of Conduct or by having in place own policies of at least the same standard as the ISS Supplier Code of Conduct. It also defines our expectations and requirements towards suppliers in terms of human rights emphasising our expectation that suppliers comply with international standards such as the UN Guiding Principles on Business and Human Rights.

Human trafficking, forced labour and child labour are explicitly addressed in our Supplier Code of Conduct and our Supply Chain Policy and are subject to requirements to establish and maintain due diligence processes for these severe human rights areas.

In our Supplier Code of Conduct, which is referenced in our standard terms and conditions, we retain the right to terminate our business relationship with suppliers that do not comply with our requirements.

Our Supplier Code of Conduct and our Supply Chain Policy are both approved by the Executive Group Management (the EGM) and implemented operationally by our global Procurement function. Both policies are publicly available.

For incident reports from value chain workers, see S2-2 and S2-3.

**S2-2** 

# Processes for engaging with value chain workers about impacts

We do not have formalised structures or engagement activities directly with workers in our supply chain. Rather, we leverage and rely on the engagement and interaction that our Supply Chain & Procurement function have with our suppliers to influence their behavior towards their own workers and value chain workers and with labour organisation representatives. Our Speak-Up channels are available to workers in the supply chain as they are to all of our stakeholders. We have not during 2024 received reports of non-respect of the UN Guiding Principles on Business and Human Rights, ILO Declaration on Fundamental Principles and Rights at Work or OECD Guidelines for Multinational Enterprises involving supply chain workers.

It is our firm belief that labour organisations hold a key position as intermediaries for ensuring open and transparent dialogue with supply chain workers. They benefit from high trust levels and aligned interests with supply chain workers within and across industries and geographies and we are committed to supporting access to unionisation as evidenced by our long-standing global relationship with UNI Global Union. Please refer to ESRS S1 for additional details on our labour organisation relationships and engagement.

**S2-3** 

# Processes to remediate negative impacts and channels for value chain workers to raise concerns

Our process for managing and addressing concerns raised by supply chain workers will follow the principles laid down in our Speak-Up Policy with the adjustments required from the need to involve the member of our supply chain in the investigation and remediation process. The fundamental safeguards provided by our Speak-Up Policy in regard to "no retaliation" and confidentiality applies also to concerns raised by supply chain workers. Through our commitment to the UN Guiding Principles on Business and Human Rights and our ISS Supplier Code of Conduct we promote the establishment of suppliers' own relevant channels through which supply chain workers can raise concerns with relevant suppliers. For details on our Speak-Up Policy and process, see ESRS G1.

We have not during 2024 received reports of severe human rights issues in our supply chain.

We do not have an established framework for providing support in or to remedial action for negative impacts to supply chain workers, but we may on an ad-hoc basis offer for example insights or access to key internal resources as part of remediation. Ultimately, we retain the right to terminate our business relationship with suppliers that do not adequately address appropriate remediation actions.

In 2024, we have not terminated supplier relationships for violation of the Supplier Code of Conduct or for controversies in regard to workers or human rights. Through our supply chain assurance and compliance program we sample audit a small number of suppliers to assess our supplier's adherence to our policies and work with suppliers to close identified gaps.

**S2-4** 

# Actions related to IRO and effectiveness of those actions

We believe that our key contribution towards workers in the supply chain is achieved by setting a positive example through our own people practices and by pushing minimum standards or red lines for supplier behavior that protects against negative impacts for supply chain workers as well as encouragement around supplier behavior that can improve and positively impact supply chain worker conditions.

We may indirectly have negative impact on supply chain workers through the business relationships we maintain with our suppliers as explained above. Our actions to address these potential indirect negative impacts are centered around our supply chain due diligence and assurance practices deployed through our Procurement function.

Our supply chain policies described above are supported by a detailed set of internal procurement standards setting out requirements that our procurement and supplier engagement process must comply with.

At the core is our risk categorisation of our suppliers. Our risk categorisation considers the type of goods and services provided, the environment in which goods and services are delivered as well as geographical risks and potential customer impact. From these criteria suppliers are grouped in high, medium and low risk categories, which determines activities undertaken during each supplier lifecycle phase: Vetting, Contracting, On-boarding, Operations and Off-boarding.

#### 0 =

### Impact, risk & opportunities management (continued)

Regardless of risk category all suppliers are subject to **vetting** requirements that include a supplier self-assessment that cover among others acknowledgment of compliance to our fundamental policies, compliance to local law and regulations, and compliance with human rights, labour law rights and fundamental freedom conventions. Self-assessments are reviewed by a dedicated ISS supplier vetting team that raise potential concerns with Supply Chain and Procurement professionals locally or at Group level for decision on remediating action to be required or rejection. Certain very-low risk supplier categories such as legal fees, road fees, taxis and utilities are exempted from this process. Periodic reassessment is performed with high risk suppliers being reassessed annually. During 2024 approximately 1% of potential new suppliers were rejected due to lack of compliance with our requirements.

It is a further requirement that all suppliers as part of the **contracting** phase sign up to the ISS Supplier Code of Conduct.

**On-boarding** covers training and work permit requirements. Training requirements distinguish between legally required training applicable to all suppliers and risk-based training requirements that are applicable to medium and high risk supplier categories. Where service performance by a supplier involves high risk services that takes place at customer sites, it is mandatory for the supplier and its personnel to receive training in the health & safety requirements applicable at the customer site to mitigate the potential negative health & safety consequences that the service performance could have to the supply chain workforce.

As part of our **operations** we conduct supplier audits by ISS auditors or third-party auditors. Audit requirements are targeted among a sample number of high-risk suppliers and is influenced by the type and method of goods and service performance. For example, independent third-party audits are required in regard to GDPR and cyber-security for suppliers dealing with confidential or personal information. In addition, incident management is an integrated part of all supplier relationships where potential impacts on supply chain workers are addressed and actioned with the relevant supplier.

**Off-boarding** activities are aimed at ensuring continued operations and proper handling of sensitive or confidential information in connection with expiring supplier relationships.

Our baseline audit program conducted by our Group Internal Audit function provides internal assurance around the application and effectiveness of key elements of our vetting and contracting requirements. Further, we track LTIF (Lost Time Injury Frequency) for our subcontractors as the key indicator for the effectiveness of our actions to mitigate potential negative health & safety impact to supply chain workers. LTIF is the frequency of incidents relative to the activity level measured as worked hours by subcontractors.

Our global procurement approach does not include programs that specifically target positive impacts for supply chain workers.



### **Metrics & targets**

**S2-5** 

#### Targets related to managing IRO

Our actions to mitigate negative impacts to supply chain workers described above are applicable across our operations and the metrics used for tracking are considered appropriate. We have therefore not adopted or plan to adopt specific targets in this regard.

# Consumers and end-users



### Impact, risk & opportunities management

#### **S4-1**

#### **Policies**

We have not adopted policies specifically related to our endusers, but capture the interests of end-users as part of our data ethics, data protection and information security policies.

Our Data Ethics Policy provides the overarching framework for how we work with and manage data. It is aligned with the Charter of Fundamental Rights of the European Union and includes principles on the areas of self-determination, human dignity, responsibility, equality and fairness, progressiveness, diversity and inclusion and accountability. Further, it sets parameters around our use of AI systems. The policy applies to all ISS employees as well as suppliers and business partners that have access to data on behalf of or in collaboration with ISS. Implementation of the policy is the joint responsibility of our Group Data Privacy & Legal Compliance function and our Global IT, Digitalisation & Services function.

We collect and process personal data in accordance with our Group Data Protection Policy. It adheres globally to the principles of the EU General Data Protection Regulation, and additional higher standards, if required by local law and sets requirements around data protection principles, transfer of personal data, data breach, training & awareness and control & assurance. The Group Data Protection Policy is owned by our Group Legal function and our Group Data Protection Manager.

Where our Data Protection Policy establishes procedures for how we work with and manage personal data, our Group Information Security Policy aims at upholding the integrity of our IT ecosystem and among others prevent unauthorised access to personal data. It does so through an information security management system aligned with the ISO27001:2022 standard and is supported by documented procedures around organisational controls, people controls, physical controls and technological controls.

Our Global Information Security function – a sub-function within our Global IT, Digitalisation & Services function – is responsible for the implementation of the Group Information Security Policy.

Our human rights policy commitments do not particularly focus on data privacy related to our end-users. Please refer to S1-1 for a description of these commitments.

Our Supplier Code of Conduct and our Supply Chain Policy are both approved by the Executive Group Management (EGM) and implemented operationally by our global Procurement function. Both policies are publicly available.

Please refer to S2-2 and S2-3 in regard to incident reports from value chain workers.

#### C/-2

# Processes for engaging with consumers and end-users about impacts

Our potential data privacy impact for end-users is a result of our customers having outsourced their facility services to ISS, which requires ISS to have access to the necessary personal data of end-users to perform the services. Our customers therefore have an obligation to ensure that the partners and third parties to whom they provide access to personal data of their employees, are managing and processing that data in accordance with applicable regulation and standards. For that reason our primary engagement in regard to data privacy impacts for end-users is with our customers.

We do engage with our end-users on a daily basis as part of our service performance as well as through regular end-user surveys conducted in collaboration with our customers, which allows for concerns or views to be voiced directly by end-users also in regard to potential data privacy issues.

#### **S4-3**

# Processes to remediate negative impacts and channels for consumers and end-users to raise concerns

Our Group Data Protection Policy described above establishes a firm process for handling incidents of data breaches, which is the key enabler for us to provide remediation for negative impacts to end-users.

Just as for value chain workers our whistleblower channel is available to end-users for raising concerns though we would consider it a more natural and straight forward approach for end-users to raise concerns via their employer (our customer). During 2024 we have not received data privacy concerns from end-users via our whistleblower channel. For details on our whistleblower channel and Speak Up Policy, see S1-3 and G1-1. Our Speak Up Policy is publicly available to end-users at www.issworld.com.

#### **S4-4**

# Actions related to IRO and effectiveness of those actions

Our key actions in regard to data privacy of our end-users is our governance setup around data processing and information security and our training activities.

To support that our data processing practices comply with our policies we have appointed Data Protection Managers in each of our countries of operation that provide guidance on good data mapping and processing practices and serve as escalation point for managing breaches. Processes and procedures involving processing of personal data must be documented and any changes to the processes and procedures must be updated in OneTrust, the Group privacy management system applicable to all companies in the ISS Group. This is supported by mandatory data

protection training assigned in our digital Learning Management System to functions and positions typically exposed to processing personal data.

Our information security operations are managed by a dedicated central team within our Global IT, Digitalisation & Services function. They operate our information security management system across our global activities. Information security training is a mandatory training activity for more than 40,000 ISS employees.

We track training completion rates on an ongoing basis. Mandatory training on data protection and information security has to be retaken annually.

In 2020 ISS was the subject of a severe cyber attack that tested our resilience and defense mechanisms also in regard to data privacy. The cyber attack did not compromise any personal data of our end-users.



#### **Metrics & targets**

**S4-5** 

#### **Targets related to managing IRO**

Our framework and approach to avoiding data breaches and resulting negative impact for end-users is considered sufficient to reasonably mitigate the risk exposure and we have therefore not defined specific targets or metrics in this regard.

# **P** Environment

#### How we create value

The facility services sector is not a high-emitting sector and the emission profile from our direct and indirect activities is therefore relatively low with our food services having the highest intensity due to the impact from food consumption. Our insights into our customers' facilities and operations at the same time enable us to support them.

Our approach to carbon emissions is focused around these two aspects: Manage and reduce our own emissions while supporting our customers in their efforts to reduce emissions from buildings and facilities.

Our own Net Zero targets remain unchanged. We aim to reach Net Zero for scope 1 and 2 by 2030 and scope 3 by 2040. The key initiatives that support our Net Zero commitments are:

- 1) Electrify ~18,000 vehicles by 2030
- 2) Reduce emissions from food with 25% by 2030 and food waste with 50% by 2027

We support our customers' facility managers, delivering integrated services within cleaning, foods, energy asset management and technical support. We have deep insights into decarbonising the built environment, implementing energy-efficient solutions in daily operations and improving sustainable practices throughout the supply chain.

Our focus areas are: Carbon reductions, minimising energy consumption, waste reductions, sustainable use of materials, and optimising environmental sustainability in our customers' workplaces. In line with our key focus, we are advising on:

- energy optimisation based on monitoring and tracking of carbon emissions from workplaces
- space utilisation, including the re-design of office spaces to reduce portfolio of carbon emitting buildings, and the reuse of furniture
- integrating carbon reduction into our service products and working with our supply chain to reduce emissions from our service delivery, amongst other

#### In this section

For Basis of preparation related to the standard above, see p. 57.



# Climate change



## 🗘 🏛 Strategy & Governance

#### E1-1

#### **Transition plan**

We are a service organisation performing facility services with labour and people power as the primary input. Certain consumables are integrated aspects of our service performance such as food for our food services, cleaning detergents for our cleaning services and paper towels and hygiene products for our washroom services. We rely on various categories of equipment to support our service performance such as uniforms, trolleys for cleaning products, vacuum cleaners, scrubbers, kitchen equipment, instruments and technical devices for our technical services and ordinary office equipment (laptops, office furniture etc.). We are asset-light and our traditional CapEx related assets in all materiality are vehicles and leased facilities for our corporate support functions.

These characteristics flow through in our carbon emission profile across scope 1, 2 and 3. Our scope 1 emissions (approx. 3%) relate to fossil fuels for our fleet of vehicles, scope 2 emissions (less than 1%) relate to energy consumption in our corporate offices and scope 3 emissions (approx. 96%) primarily relate to consumables, use of sold products and employee commuting.

Understanding our carbon emission profile has significantly improved during 2024, but has also required focus and resources in excess of expectations going into 2024. Our climate transition plan is developed in pockets and still needs to come together in a coherent manner to fully define how each relevant lever shall contribute to our decarbonisation.

Our new carbon management platform – Watershed – will leave us better positioned to track ongoing performance and provide stronger insights from more detailed activity data. It will update our emission measurement approach and move our methodology away from relying on extrapolations by collecting data from more than 120 business and operations systems

across the Group. While our expectations were for our carbon management platform to be fully implemented in 2024, we are still working on the final process and documentation steps, which will be finalised in 2025. Emission calculations for 2024 will therefore apply unchanged methodology from previous years. From our preliminary back testing we do expect to see higher emission levels and movement within some of our main emission categories for the same underlying activities when we switch to our new carbon management platform because of our updated measurement and methodology approach.

#### **GHG** targets

In 2023, our near-term emission reduction targets for scope 1, 2, and 3 were validated by the Science-Based Target initiative. Beyond these validated targets, our decarbonisation ambition is anchored in our commitment to achieve Net Zero for scope 1 and 2 (market-based) by 2030 and for scope 3 by 2040. These ambitions align with the principles of the Paris Agreement's goal of limiting global warming to 1.5 degrees Celsius.

#### Decarbonisation levers and key actions

Our key decarbonisation levers are:

- 1) Decarbonising our supply chain
- 2) Driving efficiency in own operations
- 3) Downstream behavioral change
- 4) Renewable energy

Our key actions in regard to decarbonising our supply chain is related to our supplier engagement with a particular focus on our food supply chain and our largest category suppliers.

Our key actions in regard to driving efficiency in our own operations is the continued efficiency improvements in our service products currently focused on the roll out of our PureSpace cleaning service and our new efficiency and sustainability training for our placemakers currently being developed.

Our key actions in regard to driving downstream behavioral change is our continuous information, awareness and nudging activities as part of our customer and end-user engagement.

Our key action in regard to renewable energy is our ongoing fleet electrification, which will reduce our scope 1 emissions and allow for renewable energy to be used for vehicle charging under scope 2. We have switched a portion of our energy consumption to renewable energy, but are yet to formalise a renewable energy strategy and related actions.

In addition to the levers and actions identified we rely on external circumstances such as technology development and deployment, energy infrastructure build-out and local, regional and global policy development.

#### Cost and CapEx

Our decarbonisation activities have so far not required significant dedicated funding of operating expenses. The majority of activities are executed with existing resources as an integrated part of ordinary business operations. We have not allocated increased operating expenses to decarbonisation activities and we are sensitive to increased cost in our supply chain and our own operations in our cost base.

In terms of CapEx funding our transition initiatives have not identified significant CapEx investment needs. Our action in regard to fleet electrification is so far funded within our ordinary CapEx spend and we have not allocated excess CapEx funding capacity for this purpose.

#### Locked-in GHG emissions

We do not consider any significant carbon emissions to be locked-in or for any significant portion of assets to be considered as stranded. This is a result of our generally asset-light business operations and the structure and relatively short term of the contractual relationships behind our right-of-use assets, primarily vehicles and corporate facilities.

#### EU Taxonomy alignment and EU Paris-aligned benchmarks

Our activities and business profile are not within the target area of the EU taxonomy regulation and we do not plan to further align our activities with the EU taxonomy regulation. We are not excluded from the EU Paris-aligned Benchmarks.

#### Key elements of transition plan

Environmental sustainability including our net-zero commitments and decarbonisation journey has been embedded within our strategic priorities for years and remains an important component of our strategic direction. Key elements of our transition plan have evolved since 2020 when we made our initial science-based target commitment. As described above we are working to bring all elements together in one coherent transition plan, to be approved by Executive Group Management (EGM) and the Board of Directors (the Board) which is a key action for 2025.

#### Implementation of transition plan elements

Implementation of our defined transition plan elements is well underway and we are executing on the actions identified as global priorities supported by actions and initiatives identified locally. While we are optimistic that certain emission reductions will be achieved organically, we need to be realistic in regard to our overall target completion. Reaching our Net Zero targets requires - in addition to technology development - clear and aligned principles for addressing cost impacts.

Our scope 1, 2 and 3 ambitions are therefore to a significant extent dependent on regulatory intervention and technological progress and we welcome stronger local, regional and global regulation that will level the playing field for sustainable and renewable solutions with non-sustainable and non-renewable solutions.







### Impact, risk & opportunities management

#### E1-2

#### Mitigation policies

Our Sustainability Policy sets our overall direction and approach on sustainability, including on climate change. It is approved by our Board of Directors and owned by our Executive Group Management (EGM) with our Operations function - headed by our Group COO – having responsibility for executing our climate change strategy.

Our Sustainability Policy addresses climate change mitigation through decarbonization and our Net Zero journey. It applies across all of our operations and is supported by our Supply Chain Policy and our Supplier Code of Conduct aimed towards our supply chain covering among other our expectations around climate change focus.

We have globally signed up to the Science-Based targets initiative and the Coolfood Pledge. In addition, our local country organisations have signed up to initiatives and standards focused on or relevant for their particular markets.

Climate change has global attention and is a material topic across our stakeholder groups. As evidenced by our 2022 Stakeholder Impact assessment our stakeholders also consider climate change as a material topic for ISS, which was reaffirmed in our 2024 Customer Engagement Survey. Our relative impact on climate change from our carbon emissions is less significant. But we are influenced by the views of our stakeholders, which is why our policy and ambition on climate change combines an advocacy position with climate action.

Our policies mentioned above are available at our corporate website (www.issworld.com). For internal stakeholders the policies are also available in our internal management system "Policy Hub".

#### E1-3

#### **Actions and resources**

#### Scope 1 levers and actions

The vast majority of our scope 1 emissions relate to our vehicle fleet. With around 18,000 vehicles across the globe they are by far the largest carbon emission emitter within our scope 1. We plan to reduce scope 1 emissions using three levers:

- 1) Switching to low-emission or zero-emission vehicles (Decarbonising our supply chain)
- 2) Instilling low-emission driving through training in driving behavior and planning/logistics (Driving efficiency in own
- 3) Switching to renewable energy (Renewable energy)

Our key action in regard to Scope 1 emissions is to switch from fossil fuel vehicles to low-emission or zero emission vehicles for our 18,000 vehicle fleet across our operations by 2030. Only to the extent combined with sourcing of renewable fuel and electricity will this action lead to lower emissions. By 2024 our vehicle fleet includes approximately 20% low-emission and zero emission vehicles – an increase of 7%-points against 2023.

We have not allocated separate financial resources to this action, which is funded as part of our ordinary CapEx spend. When "Total-cost-of-ownership" metrics are on par with or favorable to traditional vehicles, we source low-emission or zero emission vehicles. For now, this depends heavily on government subsidies in local markets and technological development in the car and battery manufacturing industries.

#### Scope 2 levers and actions

The vast majority of our scope 2 emissions relate to our corporate buildings where management and the majority of our support staff work from though our transition from conventional to electric vehicles will lead to a shift in our emission sources. We plan to reduce scope 2 emissions using two levers:

- 1) Engaging with landlords (Decarbonising our supply chain)
- 2) Switching to renewable energy (Renewable energy)

We do not expect that activity levels or user behavior will materially change within our corporate buildings, which means that consumption reduction primarily will come from upgrading or improving the building environment in regard to energy efficiency by adapting existing corporate buildings or moving to more energy efficient buildings. We generally lease all of our corporate buildings and the energy efficiency of our corporate buildings therefore relies heavily on engaging and agreeing with landlords on upgrades and improvements of building environments and equipment. We do have expertise within energy efficiency and building management that allow us to engage deeply with landlords.

The energy consumption behind our scope 2 emissions is 18% from renewable sources in 2024. As we transition our fleet from conventional to electric vehicles our scope 2 energy consumption will increase, which will increase the need for procuring renewable energy within scope 2. We are sensitive to the cost impact from renewable energy and we are therefore more generally looking to switch to renewable energy as the price point between renewable and non-renewable solutions significantly narrow, which may be affected by market timing and market demand.

Because of the relatively low impact from our scope 2 emissions we have not at this stage prioritised specific actions. We plan to develop actions in regard to sourcing of renewable energy in the medium term.

#### Scope 3 levers and actions

Our scope 3 emissions can roughly be split into five buckets:

- 1) Emissions from food (Category 1)
- 2) Emissions from purchased goods and services other than food (Category 1)
- 3) Emissions associated with our service performance (Category 11)
- 4) Emissions from employee commuting to and from work (Category 7)
- 5) Other emissions

They primarily relate to our upstream value chain as illustrated

- 1) Upstream value chain 73%
  - a. Goods and services (category 1)
  - b. Employee commuting (category 7)
  - c. Other
- 2) Downstream value chain 27%
  - a. Use of sold products (category 11)
  - b. End-of-life treatment of sold products (category 12)
  - c. Other

Our scope 3 emissions – except for employee commuting – can be targeted in three ways:

- 1) Reduce the emission profile of consumables, equipment and assets used as part of our service performance (Decarbonising our supply chain)
- 2) Improve efficiency of how we use and apply consumables, equipment and assets as part of our service performance (Driving efficiency in own operations)
- 3) Change end-user impact by reducing or changing end-user consumption (Downstream behavioral change)

These can be targeted in isolation or in partnerships across the value chain with the aim to avoid, reduce or influence emissions.





### Impact, risk & opportunities management (continued)

#### Actions in regard to emissions from food

Our food suppliers are encouraged to drive carbon reductions through optimising sourcing and logistics processes and introducing low-emission products.

Our food and catering experts continuously develop low-emission practices and recipes that for example exchange meat for non-meat products within the boundaries set by our customers. A simple example of our low emission practices is switching to plated servings from buffet style servings.

We continuously engage with existing and prospective customers to introduce more plant based and low-emission diets and menus. While some customers fully embrace low-emission menus, we still experience hesitation influenced by end-user preferences and demands.

The actions are not timebound, but linked to our target of reducing emissions from food by 25% by 2030. Actions are executed as part of our ordinary functional operations and we have not allocated dedicated financial resources.

Our progress is tracked by our food service professionals and will benefit from our new carbon management tool - Watershed - once fully operational in 2025. Annual reporting is filed with the Cool Food Pledge organisation as part of our Cool Food Pledge commitment.

#### Actions in regard to food waste

Our global food waste reduction initiative is another important component. The primary positive emission impact of reducing food waste is that it reduces food consumption either because of more efficient food use in the preparation phase or because of more appropriate end-user consumption. It will also result in positive impact on downstream emissions relating to the handling and managing of the food waste itself, but these are small in relative and absolute comparison. Besides strong practices around food waste reductions we have partnered globally with Winnow to provide leading technology to capture better data insights on food waste.

We have set a target to reduce food waste by 50% in 2027. The emission reduction impact hereof will largely be part of our reduction of emissions from food described above.

#### Actions in regard to emissions from cleaning

Cleaning is our largest service type both in terms of revenue and people. We work with emission reductions as an integrated part of developing more efficient cleaning methods and our PureSpace cleaning method is now introduced globally in dedicated versions within our Office product segment and our Healthcare product segment. It drives emission reductions through a more efficient utilisation of cleaning consumables (upstream emissions) and higher productivity reducing e.g. electricity consumption used for vacuuming (downstream emissions) and therefore impacts emissions within Category 1 (Purchased goods & services) and Category 11 (Use of sold products).

We do not have fixed targets for the emission reductions from rolling out of PureSpace, but our use cases demonstrate emission reduction benefits as well as for example lower water consumption.

#### Actions in regard to employee commuting

We do not have a defined lever for reducing emissions from employee commuting. Our current focus centers around better understanding the actual employee commuting emissions by moving from modelling emissions based on geographical commute patterns to having primary commute input from our workforce enabled by our global roll out of MyISS. Reduction of actual employee commute emissions is heavily dependent on availability of low-cost and low-emission or zero-emission commute alternatives in public transport and infrastructure. We will continue advocating the need for significant investment in these areas as part of a just transition, but we do not foresee taking particular action over and above traditional nudging and information campaigns and we will not allocate significant financial resources to reduction initiatives.

#### Local actions

In addition to our global initiatives we have numerous local initiatives addressing emission reductions in a local context that are targeted at local emission sources or developed in partnership with customers, suppliers or other stakeholders locally.

#### No significant OpEx and CapEx

Climate change mitigation and decarbonisation activities are integrated into our functional operations and our operating expenses in this regard are therefore not possible to separate from other business activities. We have certain dedicated decarbonisation cost primarily relating to people resources and IT systems. These operating expenses are not significant.

As explained above our CapEx needs for climate mitigation actions are not currently significant.



### **Metrics & targets**

#### E1-4

#### Targets and adaptation

The Science-Based Target initiative validated our near-term emission reduction target in 2023, which implies reductions across scope 1 and 2 by 46.5%, and reductions in scope 3 by 27.6% by 2030.

For 2025, our goal is to achieve a 4.7% reduction from our baseline in each of Scope 1, Scope 2, and Scope 3 emissions. Throughout 2025, we will also establish specific reduction targets for individual Scope 3 categories. This effort is part of our broader strategy to meet our near-term target for 2030 and our net-zero ambitions in the long run.

In 2022, we committed to becoming net-zero by 2030 across scope 1 and 2 (market-based) and by 2040 across scope 3 categories. These net-zero targets are set in-house and are in addition to our validated near-term targets. Our net-zero targets are measured against a 2019 baseline, which we believe is unaffected by extraordinary events or circumstances, unlike the Covid-19 effects that impacted 2020.

Our net-zero targets assume an absolute reduction of at least 90% of our carbon emissions against the 2019 baseline. This includes an absolute reduction of 90% for each of scope 1 and 2 by 2030, and for scope 3 by 2040. These targets do not adjust for future developments.

For scope 1 emission reductions we have set a target of transitioning our fleet of vehicles to zero-emission vehicles by 2030. The target was set in 2020.

For scope 3 emissions we have set targets for reducing emissions from food by 25% in 2030 and reducing food waste by 50% by 2027 both against a 2019 baseline. In 2024 we reached the midway point in our food emission target having reduced food emissions by 13% against our 2019 baseline, while our food waste reductions reached 49% against our 2019 baseline almost meeting our 2027 target.

During 2025, we will use our improved insights into our carbon emission profile to map our decarbonisation journey by decarbonisation lever across scope 1, 2 and 3 against our stated emission reduction targets as part of completing our transition plan as described in E1-1. We expect to have a residual emission of up to 10% of our 2019 baseline value, which is expected to be offset.

#### E1-5

#### **Energy consumption and mix**

#### Consumption and mix

(MwH)	2024	%
Fossil energy	261,993	97%
Nuclear sources	3,254	1%
Renewable energy Fuel, incl. biomass	-	_
Purchased electriticy, heat steam and cooling Self-generated non-fuel energy	4,010 63	2% 0%
Total renewable energy	4,073	2%
Total	269,310	100%

#### **Energy intensity**

(MWh, DKKm)	2024
Total energy consumption (MWh)	269,310
Total net revenue	83,761
Energy intensity (MWh/mDKK)	3.22



### Metrics & targets (continued)

#### E1-6

#### Scopes 1, 2, 3 and GHG emissions

Our 2024 performance on scope 1 emissions are impacted by lower use of fossil fuels as a result of reductions of our total vehicle fleet combined with switching to more low and zero-emission vehicles in line with our fleet electrification target.

Our 2024 performance on scope 2 emissions are impacted by lower consumption of purchased energy in our corporate facilities, primarily lower electricity consumption. Market-based scope 2 performance is negatively impacted by a lower share of renewable energy purchased.

Our overall 2024 performance on scope 3 is impacted by activity levels and updated emission factors. On the positive side we start to see the impact of initiatives to reduce food emissions even with higher food volumes and despite the overall Category 1 increasing due to other factors. The reduction from employee commuting (Category 7) is primarily a result of slightly fewer employees and updated emission factors, while the increase in Category 11 is driven primarily by kitchens processing higher food volumes.

#### **GHG** intensity

(tCO <sub>2</sub> e, DKKm)	202

Total location based GHG (t CO₂e)	1,676,040
Total market based GHG (t CO₂e)	1,680,576
Total net revenue	83,761
GHG intensity location based (t CO₂e/mDKK)	20.01
GHG intensity market based (t CO₂e/mDKK)	20.06

#### E1-7

# GHG removals and mitigation projects financed via carbon credits

At this stage we have not considered or decided how to engage in carbon removal or carbon offsetting for the residual portion to meet our net-zero commitments.

#### E1-8

#### **Internal carbon pricing**

We do not currently apply any internal carbon pricing schemes.

#### **GHG** emissions

(tCO <sub>2</sub> e, unless otherwise stated)		Retrosp	ective		Annual target/Base year						
	2019 (Base year)	<b>2023</b> <sup>1)</sup>	2024	% 2024 vs 2023	2025	2030 Near-term <sup>2)</sup>	2040 Net Zero	Annual % target / Base year 4)			
Scope 1											
Gross	88,722	66,153	56,592	(14)%	52,422	47,466	8,872	4.2%			
hereof regulated trading schemes, %	-	-	-								
Scope 2											
Gross, location based	12,549	6,205	5,594	(10)%	-	-	-				
Gross, market based	10,556	10,301 <sup>3)</sup>	10,131	(2)%	9,634	5,647	1,055	4.2%			
Scope 3 (significant)											
Gross, indirect	1,631,811	1,617,882	1,613,854	0%	1,537,158	1,181,431	163,181	2.5%			
Cat. 1 Purchased goods and services	711,751	710,897	802,170	13%							
Cat. 2 Capital goods	12,142	9,901	12,606	27%							
Cat. 3 Fuel and energy-related activities	21,954	20,968	17,820	(15)%							
Cat. 5 Waste generated in operations	1,434	75	645	763%							
Cat. 6 Business traveling	10,453	9,822	11,846	21%							
Cat. 7 Employee commuting	543,421	480,207	340,374	(29)%							
Cat. 11 Use of sold products	259,937	329,984	371,138	12%							
Cat. 12 End-of-life treatment of sold products	71,978	56,028	57,255	(2)%							
Total											
Location based	1,733,082	1,690,240	1,676,040	(1)%	-	-	-				
Market based	1,731,089	1,694,336	1,680,576	(1)%	1,599,215	1,234,544	173,109				

Not covered by the Independent Auditor's limited assurance report. 2023 numbers for scope 2 (location- and market-based) and scope 3 (categories 3 and 11) have been updated with new energy emission factors used for our 2024 calculations to reflect a fair comparison.

<sup>&</sup>lt;sup>2)</sup> We have set net-zero targets in-house in addition to our validated near-term targets.

<sup>&</sup>lt;sup>31</sup> Due to a reclassification of our renewable energy consumption in 2023, we have restated our scope 2 (market-based) emissions for 2023, which drives an emission increase due to the generally higher residual grid mix emission factor applied in the affected markets. Our total energy consumption for 2023 is unaffected by the reclassification.

<sup>&</sup>lt;sup>4</sup> Targets are aligned to our near-term SBTi validated targets. For 2025 we internally target 4.7% emission reduction for scope 1, 2 and 3.



### **Reporting principles for Environmental**

#### E1-5 metrics

#### Fossil fuel consumption

Fossil fuels cover diesel, petrol, gas, biodiesel and bioethanol and primarily relate to consumption for our vehicles and to a small extent in our buildings. Fuel consumption data is primarily collected as actual volume consumption from external fleet management partners. For vehicles not managed through external partners consumption data is calculated from actual volume consumption on petrol cards or extrapolated from spend or mileage data. Gas consumption is actual consumption from meter readings or utility invoices, lessor supplied data or extrapolated from statistical sources based on m<sup>2</sup> occupancy.

#### Electricity

Electricity consumption primarily relates to our corporate facilities, but also covers electricity used for our vehicle fleet. Consumption data is metered readings, supplier data or extrapolated from statistical sources and primarily based on m<sup>2</sup> occupancy. For electricity relating to electric vehicles consumption is based on actual charging consumption or estimates based on e.g. mileage.

#### Heating, steam and cooling

Heating, steam and cooling consumption relates to our corporate facilities. Consumption data is metered readings, supplier data or extrapolated from statistical sources and primarily based on m<sup>2</sup> occupancy.

Energy consumption at customer sites is accounted for by customers. We include it within our scope 3 emissions in line with the GHG protocol.

#### **Energy consumption and mix**

#### a) Energy from fossil sources

Energy from fossil sources (diesel, petrol, gas, biodiesel and bioethanol) is converted from volumes to energy by applying volume-to-weight conversion factors in accordance with Annex 29 to the Stockholm Convention on persistent organic pollutants. Gas volumes are converted to energy at a conversion ratio of 0.01055 MWh per m<sup>3</sup> of gas.

Further, energy from fossil sources cover electricity, heating, cooling and steam that is not from renewable or nuclear sources.

#### b) Energy from nuclear sources

Energy from nuclear sources is calculated by applying statistics from the International Energy Agency (IEA) of the country-by-country energy mix for Total Energy Supply to each ISS operating country's non-renewable energy consumption from electricity, heating, steam and cooling.

#### c) Energy from renewable sources

Renewable electricity, heat, steam and cooling covers energy consumption where we have an "exclusive" right to the renewable claim e.g. under Guarantees of Origin or similar instruments. It also covers any part of self-generated renewable energy that is not self-consumed, but sold into the public grid. When calculating renewable energy we have in previous years also included renewable energy based on supplier energy mix information. We have changed this practice from 2024 and only include renewable energy based on supplier energy mix when calculating Scope 2 (market-based) emissions in accordance with the GHG Protocol data hierarchy.

Self-generated non-fuel energy is the self-consumed portion of energy from solar panels, windmills or similar renewable energy sources. It is an insignificant element of our energy mix.

We report no renewable energy from fuel, including biomass.

#### **Energy intensity**

We do not have operations in high climate impact sectors, but we do perform services for customers with operations in high climate impact sectors. Our energy consumption is not particularly affected by the customer segment we service, since our energy consumption relates to our own corporate real estate footprint and operation of our fleet of vehicles. Our energy intensity is therefore identical across our customer segments regardless if in high climate impact sectors or not.

Energy intensity is calculated as total energy consumption (MWh) relative to total net revenue (mDKK) in our consolidated financial statements

#### E1-6 metrics

#### Scope 1 emissions

Scope 1 emissions comprise direct CO<sub>2</sub> emissions from sources owned or controlled by the ISS Group calculated in accordance with the Greenhouse Gas Protocol. Consumption data is multiplied with emission factors from USEPA Hub April 2023 and Defra 2024 for each fuel type. Fuel relating to our chauffeur service in India is accounted for in Scope 3 (category 3) and excluded from scope 1. Please refer to fossil fuel consumption above for a description of our compilation of consumption data.

#### Scope 2 emissions

Scope 2 emissions comprise indirect tCO<sub>2</sub>e emissions from electricity, heating, steam and cooling consumed in buildings leased or owned by the ISS Group as well as electricity consumed for electric vehicles. Emissions are calculated in accordance with the Greenhouse Gas Protocol. Location-based electricity emissions are calculated using emission factors from IEA Electricity 2022, UK Defra 2023, AU National GHA 2024 and eGrid 2023. Market-based electricity emissions are calculated using emission factors from AIB Residual Mix 2023, IEA Electricity 2022, AU National GHA 2024 and eGrid 2023. Heating, cooling and steam emissions are calculated using emission factors from EU28 District Heat, DK district heat and ecoinvent 3.10.

#### Scope 3 emissions

Scope 3 emissions comprise the 8 most material categories out of the 15 scope 3 categories specified by the Greenhouse Gas Protocol. The remaining categories are not applicable and therefore not reported on. Spend data used relate to the financial year 2024 and is adjusted for inflation from the base year of the applicable emission factor.

Purchased goods and services (category 1) include emissions relating to external supplier spend. Spend relating to capital goods and business travel is separately calculated in categories 2 and 6. Purchased goods and services emissions mainly relate to food purchased for our food services. Emissions from subcontracted services spend and cleaning services related spend activities together with food spend account for approx. 93% of our category 1 emissions. Emissions are calculated from a mix of weight or quantity, direct spend and supplier data with extrapolations applied as necessary.



### **Reporting principles for Environmental** (continued)

Where emissions are not derived from primary source input, emission factors applied are mainly derived from Agribalyse v3.2 2024 (relating to food), USEEIO v1.2 (relating to subcontracting) and Sphera Solutions GmbH (relating to cleaning).

Capital goods (category 2) include emissions from cleaning and kitchen machines used in connection with our service provisions. Emissions are calculated from direct spend relating to cleaning and kitchen machines multiplied with emission factors derived from USEEIO v1.2.

Fuel and energy related activities (category 3) include upstream emissions of purchased fuels and electricity, steam, heating and cooling as well as transmission and distribution losses. Consumption data is identical to what is used for our scope 1 and 2 calculations. Category 3 also includes emissions from fuel and energy consumption relating to our chauffeur services in India. Emission factors are applied from WTT IPCC Natural Gas WTT, Defra 2023, Defra 2024 and IFA 2024

Waste disposal (category 5) includes waste disposal and water withdrawal relating to our leased or owned buildings. Waste disposal is calculated on the basis of the number of staff based at our corporate offices per country and the average weight of waste generated per person per year derived from 7 use cases with waste split into four waste streams used for emission calculations with one being zero-emission recyclable waste and three waste streams having landfill emission factors applied derived from Defra

2024. Water related emissions are based on actual consumption data of water withdrawal or estimated based on occupancy rate or m<sup>2</sup> to which Defra 2024 emission factors are applied.

Business travel (category 6) includes emissions related to air and train travel as well as hotel accommodation and is based on travel distance, transportation type and accommodation length data supplied by our travel agency. Emission factors for travel are applied in categories for each air and train travel depending on travel distance whereas a standard emission factor per accommodation night is applied to hotel accommodation. Emission factors are derived from Sphera Solutions GmbH and DEFRA 2024. For India and China extrapolation calculations were applied using the characteristics of Indonesia as the extrapolation base.

Employee commuting (category 7) includes travel to and from the work place for ISS employees. Due to our significant number of employees, our employee commuting emissions are sizeable. Calculations are based on actual number of employees per country split into placemakers and support staff and with different assumptions applying to full-time and part-time employees. Placemakers are generally assumed to commute 5 days per week for 52 weeks per year. No adjustments are made for holiday, sickness or other absence on the assumption that a temporary worker will perform the commute instead. Consequently, no emissions are separately calculated for non-employees. Support staff are assumed to commute 4 days per week to account for hybrid working patterns and work for 48 weeks per year to account for holiday and other absence. Travel distances and

commute patterns are calculated on a regional basis and emission factors are derived from Defra 2024. Increased electricity and heating consumption is accounted for in regard to homeworking for days where no commuting is assumed for support staff. Consumption and emission factors derived from Defra 2024 are applied on a regional basis.

Use of sold products (category 11) includes emissions from our use of cleaning equipment, kitchen equipment and technical equipment as part of our service at customer sites. Emission calculations are based on use cases for electricity consumption in regard to use of cleaning, kitchen and technical equipment and extrapolated based on equipment spend, equipment type and count or number of users. Emission factors applied are derived from eGrid 2021, UK Defra 2023, IEA Electricity 2022 and AU National GHA 2024 in regard to electricity consumption and IEA WTT 2024 and IEA T&D 2024 in regard to well-to-tank and transmission/ distribution loss.

#### End-of-life-treatment of sold products (category 12)

includes emissions from cleaning chemicals, washroom products (toilet paper, hand towels etc.), cleaning tools, machine spare parts and food waste used or generated as part of our service performance. Key supplier data is used to calculate consumption amounts from spend data and extrapolated to the remainder of spend in this category. Food waste is calculated using a fixed statistical food waste assumption on the weight of food purchase. The EU-28 emission factor for commercial waste in municipal waste incineration plant is applied to consumption data across the category except for food waste that uses Defra 2024.

#### **GHG** intensity

GHG intensity is calculated as total GHG emissions (tCO<sub>2</sub>e) relative to total net revenue (mDKK) in our consolidated financial statements.

#### Vehicles

Number of vehicles are all company vehicles that are owned or leased by the company and provided to an employee in order to carry out the requirements of their work i.e. to meet a particular business need, including pool vehicles and company cars. Vehicle data including the type of vehicle is recorded in internal or external fleet management systems and asset registers, including IFRS16 management modules.

# **EU** taxonomy

#### **Framework**

The EU Taxonomy aims to provide a common framework to determine to what degree an economic activity can be classified as environmentally sustainable. The objective of the taxonomy is to increase transparency for investors, companies, and policymakers and thereby support channeling capital towards greener activities, preventing of greenwashing, and help companies become more sustainable. The taxonomy presents six environmental objectives concerning climate change mitigation and adaptation, protection of water resources, circular economy, pollution prevention and protection of biodiversity. To be classified as environmentally sustainable, all technical screening criteria (Minimum Social Safeguards, Do No Significant Harm' and Substantial contribution) have to be met.

We have screened our revenue generating and investment activities against the activity descriptions of the EU Taxonomy for eligible revenue, CapEx and OpEx and assessed alignment criteria applicable to eligible activities.

The EU Taxonomy in its current form is directed towards activities in high emission industries such as manufacturing, transportation, energy and construction. As a workplace experience and facility management company, the overall activities of ISS within cleaning, food, technical services, front- and back-end service support, workplace management and security do not fall within the targeted scope of the EU Taxonomy. In addition, we are an asset-light business with generally low investment needs. Activity screening in regard to revenue has considered (i) the NACE codes assigned as guidance to the activity descriptions in the EU Taxonomy and (ii) an individual assessment of each of our service activities split into 48 service types. Our activity screening in regard to CapEx and OpEx has considered our key asset types and cost components as recorded in our financial system. Based on this approach we have also avoided double-counting across economic activities.

Our conclusion is that revenues relating to energy management service as well as CapEx and OpEx relating to vehicles and real property are taxonomy-eligible within climate change mitigation and adaption. Alignment criteria in regard to "substantial contribution" and "do-no-significant-harm" are challenging to document and we have not yet managed to establish and obtain appropriate confirmations from manufacturers and suppliers. Likewise, while we have no reason to believe that we do not comply and uphold minimum safeguards, we want to ensure that documentation is in place. As such, none of our taxonomy-eligible activities are assessed to be taxonomy-aligned.

#### **Technical services**

Certain sub-components of our technical services revenue could be considered taxonomy eligible as climate change mitigating activities. These relate to activities under "Construction and real estate" that we may undertake as part of our services; more specifically activities within installation, maintenance and repair of energy efficiency equipment (7.3) and installation, maintenance and repair of instruments and devices for measuring, regulating and controlling energy performance of buildings (7.5). The taxonomy relevant elements of our technical services are not distinct in nature, but performed as part as an overarching service for which we record revenue in accordance with IFRS 15. As we are not able to separate out the taxonomy-eligible elements, we do not consider any part of the service to be taxonomy-eligible.

#### **Energy management services**

Our energy management services are eligible activities (9.3) for climate change mitigation and mainly consist of managing and advising on energy flows and energy consumption in customer facilities. We mainly provide energy management services in the UK, but it is an identified growth area. Eligible revenue for 2024 amount to DKK 30 million.

#### **Vehicles**

Vehicles are used broadly across our service portfolio as part of service performance and for management purposes are not distinct to any particular service. Taxonomy specified CapEx and OpEx related to vehicles are taxonomy-eligible (6.5). We almost exclusively lease our vehicles and CapEx is therefore primarily recorded as right-of-use assets in accordance with IFRS 16.

Eligible CapEx and OpEx relating to vehicles amount to DKK 643 million and DKK 123 million respectively for 2024.

#### Real property

Our service performance takes place at our customer sites and our real property footprint is therefore largely used for our corporate facilities across our operating geographies. Taxonomy specified CapEx and OpEx related to real property are taxonomy-eligible (7.7).

We almost exclusively lease our real property and CapEx is therefore primarily recorded as right-of-use assets in accordance with IFRS 16.

Eligible CapEx and OpEx relating to real property amount to DKK 331 million and DKK 69 million respectively for 2024.

#### Minimum safeguards

As an overarching principle the EU Taxonomy requires business activities to be performed in accordance with principles of responsible business conduct within the areas of human rights, bribery/corruption, taxation and fair competiton. If these minimum safeguards are not met, it is not possible to make claims that activities are aligned within the definition of the EU Taxonomy.

We are strong supporters and advocates of human rights and we believe that we comply with the principles of the minimum safeguards through our foundational values, policy frameworks and ongoing due diligence activities. We recognise however that we have shortcomings in our ability to document our adherence. In the beginning of 2025 we will launch a human rights impact assessment supported by external experts that will help us to address our shortcomings in terms of documentation and pinpoint potential target areas for improvement. We have no reason to believe that our business practices do not uphold the minimum safeguards in regard to human rights and will confirm so when documented through our human rights assessment.

In regard to corruption ISS has in place an anti-corruption policy, internal controls and measures for preventing and detecting bribery that are considered adequate. None of ISS' top management members has been convicted in court of corruption. In regard to taxation ISS has in place a Tax Policy anchored with the Board of Directors and has put in place tax risk management controls and processes considered to be adequate. None of the legal entities within the ISS Group has been found guilty of tax evasion.

In regard to fair competition ISS has in place a Competition Law Policy and addresses fair competition as fundamental ISS principle in its Code of Conduct: Employee awareness is promoted and training programs and sessions are conducted at regular intervals. Code of Conduct training is mandatory for all employees. None of ISS' top management members has been convicted in court for breaching competition laws.

See p. 91 for a description of our taxonomy-related reporting principles and taxonomy reporting templates.



### Reporting principles for EU taxonomy

In accordance with Commission Delegated Regulation (EU) 2021/2178 which specifies the content and presentation to be disclosed, ISS discloses the proportion of our turnover, CapEx and OpEx that relates to Taxonomy-eligible and Taxonomy-aligned economic activities.

Taxonomy-eligibility states the share of ISS' turnover, CapEx and OpEx, which are covered by the activity descriptions in the Taxonomy delegated acts. Taxonomy-alignment states whether these Taxonomy-eligible economic activities qualify as environmentally sustainable as described in the Taxonomy Regulation's delegated acts. Eligibility and alignment performance is expressed with KPIs for each of turnover, CapEx and OpEx as explained below.

We have no nuclear economic activities as defined in Sections 4.26, 4.27, 4.28, 4.29, 4.30 and 4.31 of Annexes I and II to Delegated Regulation (EU) 2021/2139. Disclosing that we have no nuclear economic activities also in tabular format according to Annex XII of Commission Delegated Regulation (EU) 2022/1214 serves no separate purpose and is therefore excluded.

#### KPI for turnover

For purposes of calculating the eligibility KPI the denominator for turnover is defined as total revenue in accordance with IFRS as presented in note 1.1 of the consolidated financial statement. The numerator for turnover is the revenue associated with taxonomy-eligible activities.

#### **KPI for CapEx**

Total CapEx consists of additions to fixed assets (including right-of use) and intangible assets as well as such additions from acquisitions. For taxonomy reporting purposes goodwill is not included in CapEx as it is not defined as an intangible asset under IAS 38, which is also the main reason for the difference between our total CapEx for taxonomy purposes and our total CapEx reported in accordance with IFRS see note 2.6 of our consolidated financial statement.

The share of taxonomy-eligible CapEx is calculated as: Taxonomy-eligible CapEx KPI (additions) = eligible CapEx/total CapEx.

#### **KPI** for OpEx

Total OpEx consists of direct non-capitalised costs that relate to research and development, building renovation, short-term lease, maintenance and repair and any other direct expenditures relating to the day-to-day servicing of property, plant and equipment assets. It excludes amortisations and impairments.

The main difference between our total OpEx for taxonomy purposes and our total OpEx reported in accordance with IFRS is salary and employee cost that are recognised under IFRS, but not considered for taxonomy purposes.

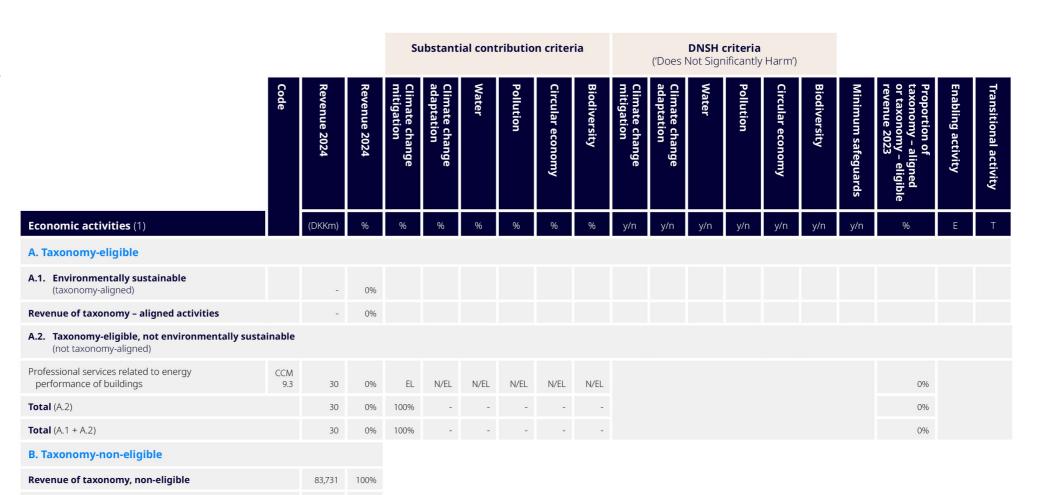
The share of taxonomy-eligible OpEX is calculated as: Taxonomy-eligible OpEx KPI (repair and maintenance) = eligible OpEx/total OpEx.



# Revenue

Proportion of revenue from products/services associated with taxonomy-aligned economic activities

Total (A + B)



83,761 100%

# CapEx

Proportion of CapEx from products/services associated with taxonomy-aligned economic activities

Total (A + B)

				Sı	Substantial contribution criteria						<b>DNSH criteria</b> ('Does Not Significantly Harm')								
	Code	CapEx 2024	CapEx 2024	Climate change mitigation	Climate change adaptation	Water	Pollution	Circular economy	Biodiversity	Climate change mitigation	Climate change adaptation	Water	Pollution	Circular economy	Biodiversity	Minimum safeguards	Proportion of taxonomy – aligned or taxonomy – eligible CapEx 2023	Enabling activity	Transitional activity
Economic activities (1)		(DKKm)	%	%	%	%	%	%	%	y/n	y/n	y/n	y/n	y/n	y/n	y/n	%	Е	Т
A. Taxonomy-eligible																			
A.1. Environmentally sustainable (taxonomy-aligned)		J	0%																
CapEx of taxonomy – aligned activities		-	0%																
A.2. Taxonomy-eligible, not environmentally su (not taxonomy-aligned)	ıstainable																		
Transport by motorbikes, passenger cars and light commercial vehicles	CCM/ CCA 6.5	643	33%	EL	EL	N/EL	N/EL	N/EL	N/EL								25%		
Acquisition and ownership of buildings	CCM/ CCA 7.7	331	17%	EL	EL	N/EL	N/EL	N/EL	N/EL								15%		
Total (A.2)		974	50%	100%	100%	-	-		-								40% 1)		
<b>Total</b> (A.1 + A.2)		974	50%	-	-	-	-	-	-										
B. Taxonomy-non-eligible																			
CapEx of taxonomy-non-eligible		978	50%																

1,952 100%

<sup>1)</sup> Restated based on higher Taxonomy non-eligible CapEx (customer contracts).

# **OpEx**

Proportion of OpEx from products/services associated with taxonomy-aligned economic activities

				Su	ubstant	ial cont	ributio	n criter	ia				<b>criteria</b> nificantly						
	Code	OpEx 2024	OpEx 2024	Climate change mitigation	Climate change adaptation	Water	Pollution	Circular economy	Biodiversity	Climate change mitigation	Climate change adaptation	Water	Pollution	Circular economy	Biodiversity	Minimum safeguards	Proportion of taxonomy – aligned or taxonomy – eligible OpEx 2023	Enabling activity	Transitional activity
Economic activities (1)		(DKKm)	%	%	%	%	%	%	%	y/n	y/n	y/n	y/n	y/n	y/n	y/n	%	Е	Т
A. Taxonomy-eligible																			
<b>A.1. Environmentally sustainable</b> (taxonomy-aligned)		-	0%																
OpEx of taxonomy – aligned activities		-	0%																
<b>A.2.</b> Taxonomy-eligible, not environmentally sust (not taxonomy-aligned)	ainable																		
Transport by motorbikes, passenger cars and light commercial vehicles	CCM 6.5	123	13%	EL	EL	N/EL	N/EL	N/EL	N/EL								8%		
Acquisition and ownership of buildings	CCM 7.7	69	8%	EL	EL	N/EL	N/EL	N/EL	N/EL								3%		
Total (A.2)		192	21%	100%	100%	-	-	-	-								11% 1)		
<b>Total</b> (A.1 + A.2)		192	21%	-	-	-	-	-	-										
B. Taxonomy-non-eligible																			
OpEx of taxonomy-non-eligible		741	79%																
Total (A + B)		933	100%																

# 

#### How we create value

In ISS, we are committed to carrying out our activities according to principles of good corporate governance and ensuring that human rights, social, environmental and ethical commitments of ISS are reflected in all our dealings with our placemakers, customers, suppliers, public institutions and other stakeholders.

We conduct our business in a lawful manner, and we are committed to combatting corruption and bribery and upholding the highest ethical standards in all areas of our business.

We promote and ensure that concerns can be raised, and grievances can be made without any risk of retaliation through our Speak Up Policy and system, which is available to all placemakers and stakeholders.

We have a defined set of values providing the foundational backbone for our business conduct:

- Entrepreneurship
- Honesty
- Quality
- Responsibility
- Unity

A strong value base is essential for us in ensuring that we interact with stakeholders in a fair and respectful manner just as we expect to be treated fairly and with respect by our stakeholders.

#### In this section

ESRS G1 – Business conduct Reporting principles for Governance

For Basis of preparation related to the standard above, see p. 57.



# **Business conduct**



### Impact, risk & opportunities management

#### G1-1

# Policies and corporate culture and assessment of IRO

Our purpose "Connecting people and places to make the world work better" is not just a pay-off. It also captures the essence of what we want to achieve as a business and how we want to achieve it. "Make the world work better" refers to the direct service value that our customers experience and that supports their specific needs, but it also refers to a general positive impact on the world and the people we interact with as a business.

We are guided by our values that have been our foundation for decades yet still influenced by the world around us. Listening lead us to the recent addition of our fifth value "Unity" that reflect trust, empowerment and belonging as part of our core fundamentals.

Our values come to life in our Code of Conduct that sets the overall parameters around how we want to do business and how we require our employees to conduct themselves as ISS representatives. This includes our commitments to and around good and fair business practices in accordance with international standards of United Nations Global Compact, United Nations Declaration of Human Rights, the Core Conventions of the International Labour Organisation and the United Nations Guiding Principles on Business and Human Rights.

It is anchored with the Board of Directors (the Board) and the Executive Group Management (EGM) and reviewed annually.

We engage with 40,000+ customers and ~49,000 suppliers on multiple organisational levels, which exposes us to risk in regard to business ethics. We are not generally a heavily regulated industry with deep interactions or dependencies on regulators or public authorities and our business ethics risk exposure towards public authorities is therefore primarily a result of participation in public tenders or public sector customer contracts.

We ensure that our core principles "flow up" to our supply chain through our Supplier Code of Conduct that hold all suppliers in our supply chain to a set of minimum standards as a prerequisite for doing business with us, please refer to G1-2. We ensure that our core principles "flow down" to our customers and other business partners through awareness activities typically by including our Code of Conduct as part of contractual negotiations. Training in the Code of Conduct is mandatory for our own employees and includes also specific awareness training on our Speak Up channel, please refer to S1.

Our commitment to ethical business practices around anti-corruption and anti-bribery is clearly stated in our Anti-Corruption and Anti-Bribery Policy statement endorsed by our Group CEO and available at our corporate website. It is supported by our Anti-Corruption Policy which provides principles and guidance for all employees on areas such as bribery, facilitation payments, gifts & entertainment and political contributions. Further, our belief in fair competition as a business fundamental is detailed in our Competition Law Policy applicable to all employees.

Ensuring that incidents are appropriately dealt with requires that information is escalated to the right management levels. Our Escalation Policy prescribes matters of particular importance that are to be escalated through defined management lines, which includes business integrity issues. The Escalation Policy in combination with our ordinary management practices, our Speak Up Policy and our internal audit programme provide our due diligence foundation in regard to business conduct.

#### Our whistleblowing channel - Speak Up

With global activities and millions of interactions daily there will be instances where our practices or actions are wrong or inconsiderate. We are committed to continuously improving our practices, which starts by establishing proper channels for listening. In a daily operational setting our management practices offer a variety of opportunities and channels to raise concerns as an employee, a supplier, a customer, an investor or other stakeholder. But we need to ensure that a separate channel is available for raising the most severe and harmful issues either because other channels are not appropriate or accessible or because our ordinary management practices fail to deliver proper resolution.

For years we have made available a Speak Up channel through which concerns can be raised anonymously, confidentially and without fear of retaliation by employees, business partners and other stakeholders. It is governed by our Speak Up Policy, which is publicly available on the global and all local ISS websites alongside our Code of Conduct and is translated into 26 local languages across our countries of operation. The policy identifies the reporting scope as suspected misconduct, possible breach of regulations or internal policies or concerns that could have an adverse impact on the reputation, operations and performance of the business of ISS and which, due to the nature of the concern, cannot be reported through the normal reporting lines.

Our Speak Up channel is operated by an external third-party provider and can be accessed via email, website and by phone. Instances reported are governed and managed in accordance with our Speak Up Policy and a detailed Speak Up protocol. Initial screening for conflicts of interest is done by and external law firm and subsequently reviewed by our Speak Up team within the Group Internal Audit function. Most reports received concern disagreements on traditional HR related issues such as salary levels and are referred back to local management functions for resolution. Reports received within the scope of

the Speak Up Policy are reviewed and assessed by the Business Integrity Committee, a committee under the EGM, that consists of the Group CFO, the Group Chief People & Technology Officer, the Group General Counsel and the Head of Group Internal Audit. The Chairman of the Business Integrity Committee reports to the Audit & Risk Committee as a fixed agenda item on all meetings.

Our Speak Up Policy and system for reporting concerns complies with the Danish Whistleblower Act, which implements the EU whistleblower directive in Denmark. In 2024 we continued to monitor the implementation of the directive in ISS's EU based countries and provided guidance on good practices around setting up local reporting channels, considering local legal requirements around whistleblowing.

All ISS Group Policies and Standards have a dedicated section with information on the Speak Up reporting system and channels for raising concerns.

We also operate an extensive internal audit program through our Group Internal Audit function. Our internal audit program has a general perspective and a topical perspective. The general perspective aims to audit all countries within a three year period on a set of baseline fundamental controls that include areas such as cascading of the Code of Conduct in accordance with policy requirements, mandatory training completion and adherence to core controls designed to mitigate business ethics risk such as our Corporate Governance Policy and our authority matrix. The topical perspective zooms in on areas of documented or perceived risk.

If issues that fall under the scope of the Speak Up Policy are identified in another manner or through another channel than our Speak Up channel, it will be recorded and added to the Speak Up system to ensure that we capture a consolidated view of issues identified and resolve them appropriately.





### Impact, risk & opportunities management (continued)

#### **Training**

Our Code of Conduct is a mandatory part of the employment agreement that we make with employees. All employees are required to take mandatory training in the ISS Code of Conduct, which includes business ethics themes such as corruption and bribery. Training is available in digital and physical (classroom) format and can therefore reach also employees with limited access to digital equipment or with limited digital or literacy skills.

Code of Conduct training assigned to employees digitally via our Learning Management platform has to be completed within 2 months from the employment commencement date and will need to be refreshed every two years. This will cover functions within procurement, finance, commercial, key account management and executive management at Group and country level, which are the functions considered most at risk in respect of corruption and bribery. Line management escalation is triggered in case of non-compliance with training requirements.

We track and monitor training progress and our statistics show overall strong coverage across our workforce.

#### G1-2

#### **Relationships with suppliers**

Our supply chain consists of approximately 49,000 suppliers. We manage our supply chain with a focus on ensuring resilience and continued availability of cost-efficient supplies at our customer sites in a compliant, sustainable and ethical manner. We do so by forming strategic partnerships with key suppliers to drive economies of scale and innovative power for larger procurement categories and by streamlining procurement practices for our remaining procurement spend.

We have an organically diverse supply chain that contains large, medium and small suppliers. Certain fundamental principles aimed at preventing negative impacts are non-negotiable and shall be adhered to by all suppliers, but for larger suppliers we require practices and ambitions that go beyond.

We manage our supply chain through our global Procurement function organised around procurement categories, operational geographies and supply chain-based risk assessments. All suppliers in ISS's supply chain are risk assessed to identify and mitigate the ESG risks through a centralised vetting and onboarding process. We continously monitor suppliers against sanctions and watchlists to eliminate any such risks. Our supply chain risk and assurance program ensures that the critical supply chain is monitored for performance risks.

A sample number of critical suppliers are audited, through an independent third-party agency, annually to close any gaps identified on the ESG compliance requirements of ISS. For further description of our supply chain engagement and practices please refer to S2-4.

In the ISS Supplier Code of Conduct we specify our fundamental principles as well as the minimum requirements that all suppliers must meet in order to do business with ISS. This includes areas within ethical and responsible business conduct, social sustainability & human rights and environmental sustainability & climate action.

Our own procurement practices are described in our Supply Chain Policy and further detailed in our Supply Chain & Procurement standard. Our standard payment term for small business suppliers is 30 days. For other suppliers our standard payment term is "end of month + 95 days". Payment terms are subject to compliance with local statutory regulation on payment terms.

Each country operates a Procure-to-Pay system where purchases are executed through purchase orders with service or goods receipt confirmed.

Business is awarded to suppliers on the basis of four key award criteria. Best value & financial benefits, compliance, supportive of sustainability goals and driving strategic service outcomes. In competitive sourcing processes environmental sustainability must have a minimum of 20% weight in the award criteria.

#### G1-3

# Prevention and detection of corruption and bribery

Our procedures for managing allegations or incidents of corruption and bribery follow similar principles as described above under G1-1. Investigations are conducted by our Group Internal Audit function and may involve internal and external resources in doing so. Findings are reported to the Business Integrity Committee and in turn to the Audit & Risk Committee.

Group Internal Audit is functionally separate from management with the Head of Group Internal Audit reporting directly to the Chair of the Audit & Risk Committee.

All employees including functions-at-risk employees are trained in our Code of Conduct, which includes anti-corruption and anti-bribery themes. We generally consider employees within Procurement, Finance, Commercial, Key Account Management and Executive Management (Group and Country) to be at-risk functions in regard to corruption and bribery. 100% of these functions are covered by training programmes.

On an ad-hoc basis in-depth training sessions on anti-corruption and anti-bribery are conducted by our Legal function. Training materials from these sessions are available to all ISS employees.

### **Metrics & targets**

#### **G1-4**

#### **Incidents of corruption or bribery**

During 2024 no legal entity within the ISS Group was convicted or fined for violation of anti-corruption and anti-bribery laws. Nor was any of our employees as far as we are aware convicted or fined for violation of anti-corruption and anti-bribery laws in their capacity as ISS employees.

We continuously monitor and refine our processes and practices around anti-corruption and anti-bribery and all our policies are subject to review annually or at regular specified intervals. During 2024 we have substantiated one alleged corruption and bribery incident that also resulted in employees being dismissed or disciplined and strengthening of control and policy frameworks.

#### Corruption and bribery (C&B) incidents

(Number)	2024
Confirmed incidents, number	1
Convictions for violations of anti-corruption and anti-bribery laws	0
Fines, penalties and compensation	
For violations of anti-corruption and anti-bribery laws	0

#### G1-6

#### **Payment practices**

Our standard payment terms are described above under G1-2. We are subject to statutory payment regulation in many of our operating geographies that often provide different payment terms than our standards.

We capture details of payment terms and payments made in our global spend management tool Sievo and we are able to track payment history and profile on each of our 49,000 suppliers.

Our calculations of payment terms cover our 2024 spend and more than 7.3 million invoices.

The average time to pay an invoice in 2024 was 48 days.

At the end of 2024 we did not have outstanding legal proceedings for late payments to suppliers.

#### Payment practices

(Number, %)	2024
Average time (days) to pay an invoice	48
Payments aligned with standard payment terms (% of spend)	
0-30 days	45%
31-60 days	31%
+60 days	23%
Other	1%
Outstanding legal proceedings for late payments	0

### m Reporting principles for Governance

#### G1-3: Functions-at-risk of corruption and bribery

The functional areas of Procurement, Finance, Commercial, Key Account Management and Executive Management (Group and Country), including direct reports, are considered as being "at-risk" functions across our operational countries.

### G1-4: Confirmed incidents of corruption

Corruption and bribery cover incidents of abuse of entrusted power by ISS employees in that capacity for private gain, hereunder financial as well as non-financial advantages, as provided in the ISS Anti-Corruption Policy. "Confirmed" means incidents that are assessed internally, e.g. by the Business Integrity Committee to be events of corruption or bribery or established so by a final ruling from an external authority or final court decision. It does not cover incidents under investigation.

Incidents of corruption and bribery are recorded in our Speak-Up system.

Employees being disciplined may include reprimands, formal warnings, training requirements, reassignment, and demotion.

#### G1-4: Convictions for violations of anti-corruption and anti-bribery laws

Includes final unappealable convictions in criminal proceedings against ISS or any ISS employee in their capacity as an ISS employee for violations of anti-corruption and anti-bribery laws.

#### G1-4: Fines for violations of anti-corruption and anti-bribery laws

Final and unappealable fines imposed by competent authorities for violations of anti-corruption and anti-bribery laws by ISS or any ISS employee in their capacity as an ISS employee.

#### G1-6: Average time to pay an invoice

Measures the number of days it takes to pay an invoice from the time that the applicable payment term commences. It is measured on an "invoice by invoice" level and does not consider the value of each invoice.

The average time to pay an invoice is measured and calculated in our global spend management system "Sievo" and is made on invoice and payment data consolidated from local ERP systems across our countries of operation.

#### G1-6: Payments aligned with standard payment terms

Breaks down our supplier spend on applicable payment terms in brackets of 0-30 days, 31-60 days and 60+ days. Data is captured in our global spend management system "Sievo".

#### G1-6 Legal proceedings outstanding for late payments

Legal proceedings currently outstanding instigated with a competent court by a supplier against an ISS entity for late payment. It does not include disputes relating to the quality, quantity or characteristics of the goods, services or similar supplied to ISS.



# List of datapoints that derive from other EU legislation

Mark   1908	Section	Data point		SFDR reference	Pillar 3 reference	Regulation reference	Law reference	Material (Yes/No)	Section	Page
BMS DOWN         358 month on our disjoined         X         STATE OF THE WINDS AND	ESRS 2 GOV-1	21 (d)	Board's gender diversity	X		X		Yes	General	57
SHS SEMIOR         40 july         involveror in activates related to closely place places         X         <	ESRS 2 GOV-1	21 (e)	Percentage of board members who are independent			Χ		Yes	General	57
Miles   Mile	ESRS 2 GOV-4	30	Statement on due diligence	Χ				Yes	General	56
EMS 25MM         49 (db)         Involvement nativities related to cultivation and production of tools and a production of tools and	ESRS 2 SBM-1	40 (d) i	Involvement in activities related to fossil fuel activities	Χ	Χ	Χ		No	-	-
First   Firs	ESRS 2 SBM-1	40 (d) ii	Involvement in activities related to chemical production	Χ		Χ		No	-	-
ESS F14         16 fg         Transistin plan to reach dimare requisibly 2000         X         X         X         No         C         CST           ESS F214         3 fg         Obstinations producted from Part-aligned Benchmark         X         X         X         Y         No         Section 10 miles         Section 10 miles         Section 10 miles         Y         X         X         X         Y         Y         No         Section 10 miles         Section 10 miles         Y <td>ESRS 2 SBM-1</td> <td>40 (d) iii</td> <td>Involvement in activities related to controversial weapons</td> <td>Χ</td> <td></td> <td>Χ</td> <td></td> <td>No</td> <td>-</td> <td>-</td>	ESRS 2 SBM-1	40 (d) iii	Involvement in activities related to controversial weapons	Χ		Χ		No	-	-
PRESEPTION   16 (g)   Undertakings-well-underform Park-aligner Renchmarks   X	ESRS 2 SBM-1	40 (d) iv	Involvement in activities related to cultivation and production of tobacco			Х		No	-	-
PAST	ESRS E1-1	14	Transition plan to reach climate neutrality by 2050				Х	Yes	Environment	83
ESS E15         Section of the poor computation for Sold Sources (single greated by sources (only high climate in pact sectors) impact sectors) in pact sectors)	ESRS E1-1	16 (g)	Undertakings excluded from Paris-aligned Benchmarks		Х	Х		No	-	-
Part	ESRS E1-4	34	GHG emission reduction targets	Х	Х	Х		Yes	Environment	86
ESS E1-5         43         Energy intensity associated with activities in high climate impact sectors         X         X         X         X         Yes         Environment         87           ERS E1-6         43-6         Goos Scope 1, 2 and Total GHz Gemissions         X         X         X         X         Yes         Privation         87           ESS E1-7         59-5         Gross Gene insinson intentions         X         X         X         N         No         9         Privation         5           ESS E1-7         56-6         GHz Ferrounds and carbon credits         X         X         N         Na         0         -         -         -         -         -         No         0         -         -         -         -         -         No         0         -	ESRS E1-5	38		Х				Yes	Environment	86
ESRS E1-6	ESRS E1-5	37	Energy consumption and mix	Х				Yes	Environment	86
ESRS E1-6   53-55   Gross GHG emissions intensity	ESRS E1-5	43	Energy intensity associated with activities in high climate impact sectors	Х				No	-	-
ESRS E1-7 56 GHG removals and carbon credits	ESRS E1-6	44	Gross Scope 1, 2, 3 and Total GHG emissions	Х	Χ	Χ		Yes	Environment	87
ESRS E1-9 66 Exposure of the benchmark portfolio to climate-related physical risks paragraph	ESRS E1-6	53-55	Gross GHG emissions intensity	Х	Х	Χ		Yes	Environment	87
ESRS E1-9 66 (a) Disaggregation of monetary amounts by acute and chronic physical risk	ESRS E1-7	56	GHG removals and carbon credits				Х	No	-	-
Case	ESRS E1-9	66	Exposure of the benchmark portfolio to climate-related physical risks paragraph			Х		No	-	-
ESRS E1-9 69 Degree of exposure of the portfolio to climate-related opportunities paragraph X No	ESRS E1-9				Х			No	-	-
ESRS E2-4 28 Amount of each pollutant listed in Annex II of the E-PRTR Regulation (European Pollutant Release and Transfer Register) emitted to air, water and soil  ESRS E3-1 9 Water and marine resources X No No	ESRS E1-9	67 (c)	Breakdown of the carrying value of its real estate assets by energy-efficiency		Х			No	-	-
Transfer Register) emitted to air, water and soil   SERS E3-1   9   Water and marine resources   X   No   -   -   -   -   -   -   -   -   -	ESRS E1-9	69	Degree of exposure of the portfolio to climate-related opportunities paragraph			Х		No	-	-
ESRS E3-1 13 Dedicated policy X No	ESRS E2-4	28		Х				No	-	-
ESRS E3-1 14 Sustainable oceans and seas X No	ESRS E3-1	9	Water and marine resources	Х				No	-	-
ESRS E3-4 29 Total water consumption in m³ per net revenue on own operations X  ESRS 2-IRO 1 - E4 16 (a) i - X  ESRS 2-IRO 1 - E4 16 (b) - X  ESRS 2-IRO 1 - E4 16 (c) - X  ESRS 2-IRO 1 - E4 16 (c) - X  ESRS 2-IRO 1 - E4 16 (c) - X  ESRS 2-IRO 1 - E4 16 (c) - X  ESRS 2-IRO 1 - E4 16 (c) - X  ESRS 2-IRO 1 - E4 16 (c) - X  ESRS 2-IRO 1 - E4 16 (c) - X  ESRS 2-IRO 1 - E4 16 (c) - X  ESRS 2-IRO 1 - E4 16 (c) - X  ESRS 2-IRO 1 - E4 16 (c) - X  ESRS E4-2 24 (b) Sustainable land / agriculture practices or policies X  ESRS E4-2 24 (c) Sustainable oceans / seas practices or policies X  ESRS E4-2 24 (d) Policies to address deforestation paragraph X	ESRS E3-1	13	Dedicated policy	Х				No	-	-
ESRS E3-4 29 Total water consumption in m³ per net revenue on own operations X  ESRS 2-IRO 1 - E4 16 (a) i - X  ESRS 2-IRO 1 - E4 16 (b) - X  No	ESRS E3-1	14	Sustainable oceans and seas	Χ				No	-	-
ESRS 2-IRO 1 - E4         16 (a) i         -         -         -         -           ESRS 2-IRO 1 - E4         16 (b)         -         X         No         -         -           ESRS 2-IRO 1 - E4         16 (c)         -         X         No         -         -           ESRS E4-1         24 (b)         Sustainable land / agriculture practices or policies         X         No         -         -           ESRS E4-2         24 (c)         Sustainable oceans / seas practices or policies         X         No         -         -           ESRS E4-2         24 (d)         Policies to address deforestation paragraph         X         No         -         -	ESRS E3-4	28 (c)	Total water recycled and reused	Χ				No	-	-
ESRS 2-IRO 1 - E4 16 (b) -	ESRS E3-4	29	Total water consumption in m <sup>3</sup> per net revenue on own operations	Х				No	-	-
ESRS 2-IRO 1 - E4 16 (c) - X	ESRS 2-IRO 1 – E4	16 (a) i	-	Х				No	-	-
ESRS E4-2 24 (b) Sustainable land / agriculture practices or policies X  ESRS E4-2 24 (c) Sustainable oceans / seas practices or policies X  ESRS E4-2 24 (d) Policies to address deforestation paragraph X  X  No  -  -  -  -  -  -  -  -  -  -  -  -  -	ESRS 2-IRO 1 – E4	16 (b)	-	Х				No	-	-
ESRS E4-2 24 (c) Sustainable oceans / seas practices or policies X ESRS E4-2 24 (d) Policies to address deforestation paragraph X X No	ESRS 2-IRO 1 – E4	16 (c)	-	Х				No	-	-
ESRS E4-2 24 (d) Policies to address deforestation paragraph X No	ESRS E4-2	24 (b)	Sustainable land / agriculture practices or policies	Х				No	-	-
	ESRS E4-2	24 (c)	Sustainable oceans / seas practices or policies	Х				No	-	-
ESRS E5-5 37 (d) Non-recycled waste X	ESRS E4-2	24 (d)	Policies to address deforestation paragraph	Х				No	-	-
	ESRS E5-5	37 (d)	Non-recycled waste	Х				No	-	-

Benchmark

**EU Climate** 

No.	Section	Data point		SFDR reference	Pillar 3 reference	Benchmark Regulation reference	EU Climate Law reference	Material (Yes/No)	Section	Page
September   14 (b)   Risk of Incidents of Forced Sabour	ESRS E5-5		Hazardous waste and radioactive waste	X					-	
FSRS 51-19									Social	67
Fire Set Set			Risk of incidents of child labour							67
Separation   Conventions   Total	ESRS S1-1	.3.	Human rights policy commitments	X				Yes	Social	67
ERR 51-1   23   Workplace accident prevention policy or management system	ESRS S1-1	21	<b>3</b> 1			Х		Yes	Social	67
September   Sept	ESRS S1-1	22	Processes and measures for preventing trafficking in human beings	Χ				Yes	Social	67
Sept. Sept. 1-14	ESRS S1-1	23	Workplace accident prevention policy or management system	Χ				Yes	Social	67
Seric   Seri	ESRS S1-3	32 (c)	Grievance/complaints handling mechanisms	Χ				Yes	Social	68
Seric   1-16	ESRS S1-14	88 (b) and (c)	Number of fatalities and number and rate of work-related accidents	Χ		Х		Yes	Social	75
ESRS 51-16 97 (b) Excessive CEO pay ratio X Yes Social 76 ESRS 51-17 103 (a) Incidents of discrimination X Yes Social 76 ESRS 51-17 104 (a) Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X X Yes Social 79 ESRS 2-58M3 - S2 11 (b) Significant risk of child labour or forced labour in the value chain X Yes Social 67, 79 ESRS 5-25M3 - S2 11 (b) Significant risk of child labour or forced labour in the value chain X Yes Social 67, 79 ESRS 5-21 17 Human rights policy commitments X Yes Social 67, 79 ESRS 5-2-1 18 Policies related to value chain workers X X X Yes Social 79 ESRS 5-2-1 19 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X X Yes Social 79 ESRS 5-2-1 19 Det diligence policies on issues addressed by the fundamental International Labour Organisation Conventions 1 to 8 ESRS 5-2-1 16 Human rights issues and incidents connected to its upstream and downstream value chain X Yes Social 79 ESRS 5-2-1 16 Human rights policy commitments X Yes Social 79 ESRS 5-2-1 17 Non-respect of UNGPs on Business and Human Rights, ILO principles or and OECD guidelines X X Non-respect of UNGPs on Business and Human Rights, ILO principles or and OECD guidelines X X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Yes Social 81 ESRS 5-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Yes Social 81 ESRS 5-4 16 Policies related to consumers and end-users X Yes Social 81 ESRS 5-4 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X Non-respect of UNGPs on Business and Human Rights and	ESRS S1-14	88 (e)	Number of days lost to injuries, accidents, fatalities or illness	Х				Yes	Social	75
ESRS 51-17   103 (a)   Incidents of discrimination   X   Yes   Social   76	ESRS S1-16	97 (a)	Unadjusted gender pay gap	Χ		Χ		Yes	Social	76
ESRS 51-17 104 (a) Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X Yes Social 79  ESRS 2-SBM3 - 52 11 (b) Significant risk of child labour or forced labour in the value chain X Yes General 60  ESRS 52-1 17 Human rights policy commitments X Yes Social 67, 79  ESRS 52-1 18 Policies related to value chain workers X X Yes Social 79  ESRS 52-1 19 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X Yes Social 79  ESRS 52-1 19 Due diligence policies on issues addressed by the fundamental International Labour X Yes Social 79  ESRS 52-1 19 Due diligence policies on issues addressed by the fundamental International Labour X Yes Social 79  ESRS 52-1 16 Human rights issues and incidents connected to its upstream and downstream value chain X Yes Social 79  ESRS 53-1 16 Human rights policy commitments X Yes Social 79  ESRS 53-1 17 Non-respect of UNGPs on Business and Human Rights, ILO principles or and OECD guidelines X X X No  ESRS 53-1 16 Policies related to consumers and end-users X X No  ESRS 53-1 16 Policies related to consumers and end-users X X No  ESRS 53-1 16 Policies related to consumers and end-users X X No  ESRS 54-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X No  ESRS 54-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No  ESRS 54-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No  ESRS 54-4 35 Human rights issues and incidents X No  ESRS 54-4 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No  ESRS 54-4 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No  ESRS 54-4 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No  ESRS 54-4 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No  ESRS 54-4 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No  ESRS 54-4 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No  ESRS 54-1 17 Non-re	ESRS S1-16	97 (b)	Excessive CEO pay ratio	Χ				Yes	Social	76
ESRS 2-5BM3 – SZ 11 (b) Significant risk of child labour or forced labour in the value chain X Yes General 60  ESRS 52-1 17 Human rights policy commitments X X Yes Social 67, 79  ESRS 52-1 18 Policies related to value chain workers X X Yes Social 79  ESRS 52-1 19 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X Yes Social 79  ESRS 52-1 19 Due diligence policies on issues addressed by the fundamental International Labour X Yes Social 79  ESRS 52-1 19 Due diligence policies on issues and incidents connected to its upstream and downstream value chain X Yes Social 79  ESRS 52-1 16 Human rights issues and incidents connected to its upstream and downstream value chain X Yes Social 79  ESRS 53-1 16 Human rights policy commitments X X X No  ESRS 53-1 17 Non-respect of UNGPs on Business and Human Rights, ILO principles or and OECD guidelines X X No  ESRS 53-1 16 Policies related to consumers and end-users X Yes Social 81  ESRS 53-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X No  ESRS 53-1 16 Policies related to consumers and end-users X Yes Social 81  ESRS 54-1 16 Policies related to consumers and end-users X Yes Social 81  ESRS 54-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X No  ESRS 54-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X No  ESRS 54-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect	ESRS S1-17	103 (a)	Incidents of discrimination	Χ				Yes	Social	76
ESRS 52-1 17 Human rights policy commitments X Yes Social 67, 79 ESRS 52-1 18 Policies related to value chain workers X X X Yes Social 79 ESRS 52-1 19 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X X Yes Social 79 ESRS 52-1 19 Due diligence policies on issues addressed by the fundamental International Labour X Yes Social 79 ESRS 52-1 19 Due diligence policies on issues addressed by the fundamental International Labour X Yes Social 79 ESRS 52-1 16 Human rights issues and incidents connected to its upstream and downstream value chain X Yes Social 79 ESRS 53-1 16 Human rights policy commitments X No ESRS 53-1 17 Non-respect of UNGPs on Business and Human Rights, ILO principles or and OECD guidelines X X No ESRS 53-1 16 Policies related to consumers and end-users X No ESRS 53-1 16 Policies related to consumers and end-users X No ESRS 53-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No ESRS 53-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No ESRS 54-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No ESRS 54-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No ESRS 54-1 10 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No ESRS 54-1 10 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No ESRS 54-1 10 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No ESRS 54-1 10 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No ESRS 54-1 10 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No ESRS 54-1 10 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No ESRS 54-1 10 Non-respect of UNGPs on Business and Human Rights and OECD guidelines Non-respect of UNGPs on Business and Human Rights and OECD guidelines Non-respect of UNGPs on Business and Human Rights and OECD guidelines Non-respect of UNGPs on Business and Human Rights Non-respect of UNGPs on Busin	ESRS S1-17	104 (a)	Non-respect of UNGPs on Business and Human Rights and OECD guidelines	Χ		Х		Yes	Social	79
ESRS S2-1 18 Policies related to value chain workers X X Yes Social 79 ESRS S2-1 19 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X X Yes Social 79 ESRS S2-1 19 Due diligence policies on issues addressed by the fundamental International Labour X X Yes Social 79 Organisation Conventions 1 to 8 ESRS S2-4 36 Human rights issues and incidents connected to its upstream and downstream value chain X Yes Social 79 ESRS S3-1 16 Human rights policy commitments X Nor-respect of UNGPs on Business and Human Rights, ILO principles or and OECD guidelines X Nor-respect of UNGPs on Business and Human Rights, ILO principles or and OECD guidelines X Nor-respect of UNGPs on Business and Human Rights, ILO principles or and OECD guidelines X Nor-respect of UNGPs on Business and Human Rights, ILO principles or and OECD guidelines X Nor-respect of UNGPs on Business and Human Rights, ILO principles X Nor-respect of UNGPs on Business and Human Rights, ILO principles X Nor-respect of UNGPs on Business and Human Rights and OECD guidelines X Nor-respect of UNGPs on Business and Human Rights and OECD guidelines X Nor-respect of UNGPs on Business and Human Rights and OECD guidelines X Nor-respect of UNGPs on Business and Human Rights and OECD guidelines X Nor-respect of UNGPs on Business and Human Rights and OECD guidelines X Nor-respect of UNGPs on Business and Human Rights and OECD guidelines X Nor-respect of UNGPs on Business and Human Rights and OECD guidelines X Nor-respect of UNGPs on Business and Human Rights and OECD guidelines X Nor-respect of UNGPs on Business and Human Rights and OECD guidelines X Nor-respect of UNGPs on Business and Human Rights and OECD guidelines X Nor-respect of UNGPs on Business and Human Rights and OECD guidelines X Nor-respect of UNGPs on Business and Human Rights and OECD guidelines X Nor-respect of UNGPs on Business and Human Rights and OECD guidelines X Nor-respect of UNGPs on Business A Nor-respect of UNGPs on Business A Nor-respect of UNGPs on Business A Nor-respect of UNGPs o	ESRS 2-SBM3 – S2	11 (b)	Significant risk of child labour or forced labour in the value chain	Χ				Yes	General	60
ESRS 52-1 19 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X Yes Social 79 ESRS 52-1 19 Due diligence policies on issues addressed by the fundamental International Labour Organisation Conventions 1 to 8  ESRS 52-4 36 Human rights issues and incidents connected to its upstream and downstream value chain X  ESRS 53-1 16 Human rights policy commitments X  ESRS 53-1 17 Non-respect of UNGPs on Business and Human Rights, ILO principles or and OECD guidelines X  ESRS 53-4 36 Human rights issues and incidents X  ESRS 53-4 16 Policies related to consumers and end-users X  ESRS 53-4 16 Policies related to consumers and end-users X  ESRS 54-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X  ESRS 54-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X  ESRS 54-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X  ESRS 54-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X  ESRS 54-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X  ESRS 54-1 10 (b) United Nations Convention against Corruption X	ESRS S2-1	17	Human rights policy commitments	Χ				Yes	Social	67, 79
ESRS 52-1 19 Due diligence policies on issues addressed by the fundamental International Labour Organisation Conventions 1 to 8  ESRS 52-4 36 Human rights issues and incidents connected to its upstream and downstream value chain X  ESRS 53-1 16 Human rights policy commitments X  ESRS 53-1 17 Non-respect of UNGP's on Business and Human Rights, ILO principles or and OECD guidelines X  ESRS 53-4 36 Human rights issues and incidents X  ESRS 53-4 36 Human rights issues and incidents X  ESRS 53-4 16 Policies related to consumers and end-users X  ESRS 54-1 16 Policies related to consumers and end-users X  ESRS 54-1 17 Non-respect of UNGP's on Business and Human Rights and OECD guidelines X  ESRS 54-1 17 Non-respect of UNGP's on Business and Human Rights and OECD guidelines X  ESRS 54-4 35 Human rights issues and incidents X  ESRS 54-1 10 (b) United Nations Convention against Corruption X  ESRS 61-1 10 (b) United Nations Convention against Corruption X	ESRS S2-1	18	Policies related to value chain workers	Х		Х		Yes	Social	79
Organisation Conventions 1 to 8  ESRS 52-4 36 Human rights issues and incidents connected to its upstream and downstream value chain X Yes Social 79  ESRS 53-1 16 Human rights policy commitments X Non-respect of UNGPs on Business and Human Rights, ILO principles or and OECD guidelines X Non-respect of UNGPs on Business and Human Rights, ILO principles or and OECD guidelines X Non-respect of UNGPs on Business and Human Rights, ILO principles or and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Incidents X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights and OECD guidelines X Non-respect of UNGPs on Business and Human Rights Non-respect of UNGPs on B	ESRS S2-1	19	Non-respect of UNGPs on Business and Human Rights and OECD guidelines	Х		Х		Yes	Social	79
ESRS S3-1 16 Human rights policy commitments X X Non-respect of UNGPs on Business and Human Rights, ILO principles or and OECD guidelines X X No No SESRS S3-4 36 Human rights issues and incidents X No Session	ESRS S2-1	19	<b>3</b> ,			Х		Yes	Social	79
ESRS S3-1 17 Non-respect of UNGPs on Business and Human Rights, ILO principles or and OECD guidelines X X No  ESRS S3-4 36 Human rights issues and incidents X No  ESRS S4-1 16 Policies related to consumers and end-users X Yes Social 81  ESRS S4-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X No  ESRS S4-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X No  ESRS S4-1 10 (b) United Nations Convention against Corruption X No	ESRS S2-4	36	Human rights issues and incidents connected to its upstream and downstream value chain	Х				Yes	Social	79
ESRS S3-4 36 Human rights issues and incidents X No  ESRS S4-1 16 Policies related to consumers and end-users X Yes Social 81  ESRS S4-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X X No  ESRS S4-4 35 Human rights issues and incidents X No  ESRS G1-1 10 (b) United Nations Convention against Corruption X No	ESRS S3-1	16	Human rights policy commitments	Х				No		
ESRS S4-1 16 Policies related to consumers and end-users X Yes Social 81  ESRS S4-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X X No  ESRS S4-4 35 Human rights issues and incidents X No  ESRS G1-1 10 (b) United Nations Convention against Corruption X No	ESRS S3-1	17	Non-respect of UNGPs on Business and Human Rights, ILO principles or and OECD guidelines	Х		Х		No		
ESRS S4-1 17 Non-respect of UNGPs on Business and Human Rights and OECD guidelines X X X No ESRS S4-4 35 Human rights issues and incidents X No ESRS G1-1 10 (b) United Nations Convention against Corruption X No	ESRS S3-4	36	Human rights issues and incidents	Χ				No		
ESRS S4-4 35 Human rights issues and incidents X No ESRS G1-1 10 (b) United Nations Convention against Corruption X No	ESRS S4-1	16	Policies related to consumers and end-users	Χ				Yes	Social	81
ESRS G1-1 10 (b) United Nations Convention against Corruption X No	ESRS S4-1	17	Non-respect of UNGPs on Business and Human Rights and OECD guidelines	Χ		Χ		No		
	ESRS S4-4	35	Human rights issues and incidents	Χ				No		
	ESRS G1-1	10 (b)	United Nations Convention against Corruption	Х				No		
ESRS G1-1 10 (d) Protection of whistleblowers X No	ESRS G1-1	10 (d)	Protection of whistleblowers	Х				No		
ESRS G1-4 24 (a) Fines for violation of anti- corruption and anti-bribery laws X X Yes Governance 98	ESRS G1-4	24 (a)	Fines for violation of anti- corruption and anti-bribery laws	Х		Х		Yes	Governance	98
ESRS G1-4 24 (b) Standards of anti-corruption and anti-bribery X No	ESRS G1-4	24 (b)	Standards of anti-corruption and anti-bribery	X				No		





#### **SOCIAL**

# When ISS is more than a job – Sampatti Chavan's inspiring story

India is the world's most populous nation and the fifthlargest economy, however, it continues to grapple with substantial unemployment. ISS India, a certified "Great Place to Work", with a dedicated workforce of 42,000 placemakers, is actively addressing these challenges. By empowering its placemakers and fostering growth, ISS contributes to nation-building and stability in the workforce.

One of ISS's placemakers, Sampatti Chavan, exemplifies this mission. Before joining ISS, Sampatti lived in rented accommodation with fears over being evicted at any point, and faced constant job insecurity – a challenge that grew as family responsibilities increased. In 2000, ISS offered him a role as a Training Supervisor, providing not only stability but also the opportunity to grow and buy his own house in 2010. Today, he has risen to Recruitment Manager for ISS India in Mumbai. ISS India's new initiative "Education for All" programme (also known as "Shikhar") provides full funding for placemakers to complete 10th to 12th grade education, putting them on the path towards a brighter future, and Sampatti is using the programme to complete his 12th-grade education.

Sampatti's journey reflects ISS's support beyond just career development. When his young son needed emergency medical care, ISS stepped in with financial assistance, easing a crucial burden for his family. By paying placemakers on the 1st of every month – a rare practice today and unlike other organisations, ISS India provides Sampatti with added security, as those living in Virar face their electrical power being cut if they do not pay their bills on time.

The Chavan family's connection with ISS has only deepened over time. Sampatti's wife now holds a Senior Supervisor role at ISS, and their daughter, inspired by her parents' journey, recently joined as a Front Office Executive. ISS also supported Sampatti in getting the admission loan for his daughter's university studies.

Sampatti reflects: "The security ISS provides my family is why I have faith in them. We will always give our 100%." For him, ISS is more than a job – it's a foundation for growth and a testament to ISS's commitment to uplifting India's workforce.





#### **GOVERNANCE**

# Engagement model with Diversey: enhancing operations and sustainability

ISS's supplier engagement model with Diversey demonstrates how a strategic, long-term partnership can go beyond a traditional client-supplier relationship to drive impactful operational improvements while advancing sustainability. Our collaboration focuses on reducing both environmental impact and operational costs, resulting in tangible benefits across our global operations.

This model operates across both global and local levels. Solutions identified globally are adapted to local needs, while locally successful solutions can be scaled internationally, maximising impact and improving efficiency throughout ISS. Two key forums – the Sustainability Board and the Product Innovation Blueprinting process – help guide and prioritise initiatives, ensuring alignment with our sustainability and operational needs.

The Sustainability Board is dedicated to identifying and tracking solutions that reduce ISS's environmental footprint while optimising performance. One example is the rollout of Diversey's advanced chemical dosing systems in the UK, projected to reduce costs by 43%, plastic waste by 32%, and CO2 emissions by 9.5% by year-end. James Reynolds, Managing Director, Services – Operations Performance for UK & Ireland, highlights that "through our collaboration with Diversey on this initiative, we're able to achieve key cost efficiencies and sustainability benefits that support the UK's 2024 commitments and beyond. This partnership allows us to bring effective solutions into our operations, aligning with both our local goals and ISS's global sustainability vision."

The Product Innovation Blueprinting process further enhances our collaboration by allowing Diversey to pinpoint specific needs within ISS's operations. Recent interviews with ISS teams across multiple countries identified high-priority areas such as robotics for operational efficiency, streamlined product portfolios, and sustainable product ranges.

Beyond individual initiatives, our engagement model ensures that Diversey's operations and supply chain support ISS's ambitious Science-Based Targets initiative (SBTi) goals for net-zero emissions by 2040. This alignment strengthens our sustainability commitments and enhances the effectiveness of our cleaning operations.

This collaborative approach highlights how working with the right supplier creates a mutually beneficial partnership where sustainability and cost reduction go hand in hand, enabling both companies to achieve their broader business goals.





# **Consolidated financial statements**

Primary financial statements	
Statement of profit or loss	105
Statement of comprehensive income	105
Statement of cash flows	106
Statement of financial position	106
Statement of changes in equity	107
Significant events	108
Significant estimates and judgements	109
1 Operating profit	110
1.1 Segments	111
1.2 Revenue	113
1.3 Employee costs	116
<b>1.4</b> Other income and expenses, net	116
2 Operating assets, liabilities	
and free cash flow	117
2.1 Trade receivables and credit risk	118
2.2 Other receivables	119
2.3 Other liabilities	119
<b>2.4</b> Changes in working capital	119
<b>2.5</b> Provisions, contingencies, guarantees and commitments	120
<b>2.6</b> Right-of-use assets, property and equipment	123
2.7 Free cash flow	124

3	Strategic investments and divestments	125
3.1	Intangible assets	126
3.2	Impairment tests	127
3.3	Acquisitions	130
3.4	Discontinued operations and divestments	131
	Caultal atmostration	
ł	Capital structure	132
.1	Equity	133
.2	Financing	135
1.3	Financial risk management	136
.4	Interest rate risk	137
1.5	Liquidity risk	138
1.6	Currency risk	139
	<b>T</b>	
5	Tax	140
5.1	Income tax	141
5.2	Deferred tax	142

<ul><li>6 Remuneration</li><li>6.1 Management remuneration</li><li>6.2 Share-based payments</li></ul>	143 144 144
7 Other required disclosures	147
7.1 Pensions and similar obligations	147
7.2 Hyperinflation in Türkiye	150
7.3 Related parties	151
7.4 Fees to auditors	151
<b>7.5</b> Subsequent events	151
8 Basis of preparation	152
<b>8.1</b> Other material accounting policies	152
8.2 In-year changes	153
8.3 New regulations	153
8.4 Group companies	154
8.5 Definitions	155

### Statement of profit or loss

#### 1 January – 31 December

(DKKm)	Note	2024	2023
Revenue	1.1, 1.2	83,761	78,681
Employee costs	1.3	(52,822)	(49,607)
Consumables		(7,519)	(7,323)
Other operating expenses		(17,808)	(17,034)
Depreciation and amortisation	2.6, 3.1	(1,469)	(1,417)
Operating profit before other items		4,143	3,300
Other income and expenses, net	1.4	(163)	(93)
Amortisation/impairment of customer contracts	3.1	(91)	(69)
Operating profit	1.1	3,889	3,138
Finance income	4.2	314	185
Finance costs	4.2	(904)	(792)
Profit before tax		3,299	2,531
Income tax	5.1	(658)	(554)
Net profit from continuing operations		2,641	1,977
Net profit from discontinued operations	3.4	(52)	(1,652)
Net profit		2,589	325
Attributable to:			
Owners of ISS A/S		2,581	279
Non-controlling interests		8	46
Net profit		2,589	325
Earnings per share, DKK			
Basic earnings per share (EPS)	4.1	14.3	1.5
Diluted earnings per share	4.1	14.1	1.5
Earnings per share for continuing operations, DKK			
Basic earnings per share (EPS)	4.1	14.5	10.4
Diluted earnings per share	4.1	14.4	10.3

#### FINANCIAL STATEMENTS 105



### Statement of comprehensive income

#### 1 January – 31 December

(DKKm)	Note	2024	2023
Net profit		2024 2,589  (140) (28) 36  6 477 351 2,940	325
Items that will not be reclassified to profit or loss:			
Remeasurement gain/(loss), defined benefit plans	7.1	(140)	(462)
Asset ceiling, defined benefit plans	7.1	(28)	299
Tax	5.2	36	33
Items that may be reclassified to profit or loss:			
FX adjustments of foreign entities	4.1	6	(478)
Recycling of accumulated FX adj., country exits	4.1	-	(18)
Hyperinflation restatement of equity at 1 January	7.2	477	467
Fair value adjustments of net investment hedges	4.1	-	(84)
Other comprehensive income		351	(243)
Comprehensive income		2,940	82
Attributable to:			
Owners of ISS A/S		2,799	55
Non-controlling interests		141	27
Comprehensive income		2,940	82

### Statement of cash flows

#### At 31 December

(DKKm)	Note	2024	2023
Operating profit before other items		4,143	3,300
Operating profit before other items from discontinued operations	3.4	(38)	(154)
Depreciation and amortisation	2.6, 3.1	1,469	1,464
Non-cash items related to hyperinflation	7.2	(80)	(90)
Share-based payments		93	72
Changes in working capital	2.4	(495)	196
Changes in provisions, pensions and similar obligations		(380)	(468)
Other expenses paid		(59)	(42)
Interest received		207	120
Interest paid		(671)	(578)
Income tax paid		(462)	(428)
Cash flow from operating activities		3,727	3,392
Acquisitions	3.3	(510)	(373)
Divestments	3.4	(350)	25
Acquisition of intangible assets, property and equipment		(634)	(719)
Disposal of intangible assets, property and equipment		15	16
Change in financial assets		(57)	9
Cash flow from investing activities		(1,536)	(1,042)
Proceeds from issued bonds	4.2	3,696	-
Repayment of bonds	4.2	(2,237)	-
Repayment of lease liabilities	4.2	(963)	(791)
Other financial payments, net	4.2	(259)	(147)
Transactions with non-controlling interests		-	(6)
Dividends paid to shareholders	4.1	(425)	(390)
Purchase of treasury shares	4.1	(1,217)	-
Cash flow from financing activities		(1,405)	(1,334)
Total cash flow		786	1,016
Cash and cash equivalents at 1 January		6,093	5,214
Total cash flow		786	1,016
Foreign exchange adjustments		(50)	(137)
Cash and cash equivalents at 31 December	4.2, 4.5	6,829	6,093

#### FINANCIAL STATEMENTS 106

### Statement of financial position

#### At 31 December

3.1, 3.2 2.6 2.6 5.2 7.1.4	24,359 2,424 998 885 605	23,272 2,200 926 962 195
2.6 2.6 5.2	2,424 998 885 605	2,200 926 962
2.6 5.2	998 885 605	926 962
5.2	885 605	962
	605	
7.1.4		195
	20.271	
	29,271	27,555
	251	239
2.1	12,449	11,354
	120	126
2.2	1,721	1,628
4.2, 4.5	6,829	6,093
3.4	-	698
	21,370	20,138
	50,641	47,693
4.1 4.1	11,143 770	9,893 629
	11,913	10,522
4.2	13,584	13,427
7.1	1,316	1,135
5.2	1,156	1,320
2.5	372	387
	16,428	16,269
4.2	4,757	3,292
	7,387	7,259
	420	155
2.3	9,505	8,482
2.5	231	365
3.4	-	1,349
	22,300	20,902
	38,728	37,171
	50,641	47,693
	4.2, 4.5 3.4 4.1 4.1 4.2 7.1 5.2 2.5	2.2 1,721 4.2,4.5 6,829 3.4 -  21,370  50,641  4.1 11,143 4.1 770  11,913  4.2 13,584 7.1 1,316 5.2 1,156 2.5 372  16,428  4.2 4,757 7,387 420 2.3 9,505 2.5 231 3.4 -  22,300 38,728

## Statement of changes in equity

1 January – 31 December

Attributable	to owners	of ISS	Δ/\$

(DKKm)	Note	Share capital	Treasury shares	Retained earnings	Translation reserve	Total	Non- controlling interests	Total equity
2024								
Equity at 1 January		185	(66)	11,051	(1,277)	9,893	629	10,522
Net profit		-	-	2,581	-	2,581	8	2,589
Other comprehensive income	4.1	-	-	(88)	306	218	133	351
Comprehensive income		-	-	2,493	306	2,799	141	2,940
Dividends	4.1	-	-	(425)	-	(425)	-	(425)
Share-based payments	6.2	-	-	93	-	93	-	93
Settlement of vested PSUs/RSUs	4.1	-	79	(79)	-	-	-	-
Purchase of treasury shares	4.1	-	(1,217)	-	-	(1,217)	-	(1,217)
Transactions with owners		-	(1,138)	(411)	-	(1,549)	-	(1,549)
Changes in equity		-	(1,138)	2,082	306	1,250	141	1,391
Equity at 31 December		185	(1,204)	13,133	(971)	11,143	770	11,913
2023								
Equity at 1 January		185	(185)	11,310	(1,154)	10,156	659	10,815
Net profit		-	-	279	-	279	46	325
Other comprehensive income	4.1	-	-	(101)	(123)	(224)	(19)	(243)
Comprehensive income		-	-	178	(123)	55	27	82
Dividends	4.1	-	-	(390)	-	(390)	-	(390)
Share-based payments	6.2	-	-	72	-	72	-	72
Settlement of vested PSUs/RSUs	4.1	-	119	(119)	-	-	-	-
Non-controlling interests	4.1	-	-	-	-	-	(57)	(57)
Transactions with owners		-	119	(437)	-	(318)	(57)	(375)
Changes in equity		-	119	(259)	(123)	(263)	(30)	(293)
Equity at 31 December		185	(66)	11,051	(1,277)	9,893	629	10,522



# Significant events

In 2024, the Group's performance and financial position was particularly affected by the significant events (and transactions) highlighted below. A detailed review of the Group's performance is provided in the Management's review on pp. 18-31.

#### France

#### Divestment completed

On 22 December 2023, ISS signed an agreement to divest ISS France to Onet SA, a French facility services company. The divestment was completed on 9 April 2024.

Net profit generated in ISS France up until the completion of the divestment amounted to DKK (52) million, see the specification in 3.4.1, Discontinued operations.

#### **DTAG**

#### **Arbitration process**

As previously informed, ISS and Deutsche Telekom (DTAG) have certain contractual disagreements. In December 2022, ISS has initiated the establishment of an Arbitration Tribunal under the German Institute of Arbitration (DIS) to decide on these disagreements. The final oral hearing in the arbitration proceedings is scheduled to take place in mid July 2025. ISS and DTAG have exchanged claims against each other, but the outcome of the proceedings remains uncertain.

Management has carefully considered the various aspects of the dispute in making their estimates and judgements, mainly in relation to receivables, provisions and contingent liabilities.

See 2.5, Provisions, contingencies, guarantees and commitments for further details.

#### **Macroeconomic environment**

#### **Continued uncertainty**

The macroeconomic environment continued to be volatile and create uncertainty in 2024.

Interest rates increased in the majority of our countries, and inflation remained relatively high, the latter touching certain aspects of our business, such as increasing our cost base, mainly because of increasing minimum wages and collective wage agreements. To mitigate the effect, we continued to utilise the price adjustment mechanisms in our customer contracts.

Türkiye also continued to be considered a hyperinflationary economy and eligible for accounting in accordance with IAS 29.

In preparing these consolidated financial statements, we considered these impacts when making accounting estimates, most significantly in relation to:

- Impairment tests, 3.2
- Pensions and similar obligations, 7.1
- Hyperinflation in Türkiye, 7.2

# Significant estimates and judgements

## Accounti

## **Accounting estimates**

1.2 Revenue	<ul><li>Large and complex IFS contracts:</li><li>Determining the transaction price, including the impact of scope changes (contract modifications)</li></ul>
2.5 Provisions	Estimate of future profitability and likely outcomes:  Onerous contracts  Claims, disputes and legal proceedings
3.2 Goodwill and customer contracts	Key assumptions applied for the purpose of impairment testing: • Recoverable amounts of CGUs
5.2 Deferred tax	<ul> <li>Financial forecasts of future taxable profit impacting recognised deferred tax asset</li> <li>Uncertain tax positions – estimate of the amount required to settle the obligation</li> </ul>
7.1 Pensions and similar obligations	<ul> <li>Impact from key assumptions such as salary levels, interest rates, inflation, mortality and guaranteed benefits</li> </ul>

## Accounting judgements

1.2 Revenue	Large and complex IFS contracts:  • Assessment of contractual terms and impact on transaction price
2.2 Other receivables	<ul> <li>Transition and mobilisation costs – assessment of capitalisation criteria (generating or enhancing resources to be used in satisfying performance obligations and are expected to be recovered)</li> </ul>
2.5 Provisions	<ul> <li>Large and complex IFS contracts – assessment of risks and disputes</li> <li>Onerous contracts – assessment of termination and extension options</li> </ul>
2.6 Right-of-use assets	<ul> <li>Lease term – determining whether extension options are reasonably certain to be exercised</li> </ul>
3.1 Intangible assets	<ul> <li>Cloud-based arrangements – assessment of control and whether configuration/customisation costs result in an intangible assets</li> <li>Software (owned) – capitalisation of configuration/customisation costs</li> </ul>
7.2 Hyperinflation in Türkiye	<ul> <li>Price index – assessment of which approach to apply in calculating the conversion factor when restating for hyperinflation, i.e. average year-to-date or average month-to-date</li> </ul>

## Making judgements, estimates and assumptions

The preparation of the Group's consolidated financial statements required management to make judgements, estimates and assumptions that affected the reported amounts of assets, liabilities, income and expenses, the accompanying disclosures, including contingent liabilities. Uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of assets or liabilities in future periods.

Estimates and assumptions are reviewed on an ongoing basis and have been prepared taking macroeconomic and geopolitical developments into consideration as well as climate-related matters, but still ensuring that one-off effects which are not expected to exist in the long term do not affect estimation and determination of these key factors, including discount rates and expectations for the future.

#### **Climate-related matters**

#### - no material impact

In preparing the Group's consolidated financial statements, management considered the impact of climate matters and related risks in relation to 1) the going concern assessment; and 2) applying significant estimates and assumptions. This included both transitional risks in the form of increased costs incurred as part of transitioning toward a more sustainable economy, and physical risks due to specific weather events.

Generally, we do not believe that our profitability, cash flow generation or asset base is significantly exposed to climate risk, which is based on our general ability to pass on cost increases to customers as evidenced by our relative historic margin stability and on the fact that we are an asset-light operation with low operational investment needs.

As a result, it is management's assessment, that climate-related matters 1) will not have a significant impact on the Group's going concern assessment, or in the long term (next five years); and 2) did not have a material impact on the Group's significant accounting estimates and assumptions applied in these consolidated financial statements.

# 1 Operating profit

ISS is a leading, global provider of workplace and facility services. With more than 325,000 employees, 40,000 customers and operations in over 60 countries, we have a strong global footprint.

The vast majority of our services are delivered on a daily basis by our own locally employed people directly at our customers' sites in the respective countries. As a result, our business model is decentralised with separate and fully operational subsidiaries in countries with significant business activities (around 30 countries).

Given our self-delivery model, our placemakers are our "product" and our most important asset. Thus, the single largest operating cost incurred in generating our revenue is employee costs. In 2024, employee costs comprised 66% of total operating costs and remained at the level of 2023.

While goods and services price growth slowed, wage inflation remained high, reaching peak values in some regions. We continued to successfully utilise contractual terms of our customer contracts to implement price increases and/or scope adjustments to mitigate the increasing operating costs.

In 2024, **revenue** was DKK 83,761 million with an organic growth of 6.3% driven by price increases and higher activity levels at customers' sites. Key accounts accounted for 71% of Group revenue in 2024 (2023: 71%).

The majority of revenue is portfolio revenue (recurring), which is contractually committed at the inception of the contract, whereas the remaining revenue, contracts and above-base, is demanded on a non-recurring basis and agreed as separate transactions. In 2024, portfolio revenue accounting for 84% (2023: 84%) of Group revenue.

Operating profit before other items was DKK 4,143 million for an operating margin of 4.9%. Excluding the effect from hyperinflation in Türkiye, operating margin was 5.0% (2023: 4.3%).

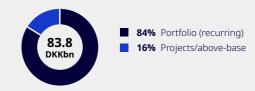
#### In this section:

- 1.1 Segments
- 1.2 Revenue
- 1.3 Employee costs
- **1.4** Other income and expenses, net

## Our revenue base

- high level of recurring revenue

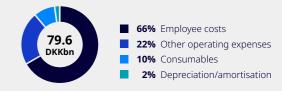
FINANCIAL STATEMENTS 110



% of Group revenue

## Our cost base

- self-delivery by our placemakers



% of total operating costs

# 1.1 Segments

## 1.1.1 Operating segments

ISS is a leading, global provider of workplace and facility service solutions operating in ~30 countries. Operations and business performance are generally managed based on a geographical structure in which countries are grouped into four regions. These regions make up the Group's reportable segments.

The regions have been identified based on a key principle of grouping countries that share market conditions and cultures. Countries where we do not have a full country-based support structure (global managed services) are combined in a separate segment "Other countries".

An overview of the grouping of countries into regions is presented in 8.4, Group companies.

(DKKm)	Northern Europe	Central & Southern Europe	Asia & Pacific	Americas	Other countries	Total segments	Unall./ IC elim	Group
2024								
Revenue, excl. IAS 29	31,328	27,159	14,403	9,407	767	83,064	(59)	83,005
Revenue	31,328	27,915	14,403	9,407	767	83,820	(59)	83,761
Employee costs	(18,239)	(18,686)	(9,928)	(4,733)	(176)	(51,762)	(1,060)	(52,822)
Depreciation and amortisation	(560)	(520)	(141)	(109)	(4)	(1,334)	(135)	(1,469)
Operating profit before other items, excl. IAS 29	1,803	1,867	1,032	547	30	5,279	(1,124)	4,155
Operating profit before other items	1,803	1,855	1,032	547	30	5,267	(1,124)	4,143
Operating margin, excl. IAS 29	5.8%	6.9%	7.2%	5.8%	3.9%	6.4%	-	5.0%
Operating margin	5.8%	6.6%	7.2%	5.8%	3.9%	6.3%	-	4.9%
Other income and expenses, net	6	(43)	(2)	(60)	-	(99)	(64)	(163)
Amortisation/impairment of customer contracts	(14)	(60)	-	(17)	-	(91)	-	(91)
Operating profit	1,795	1,752	1,030	470	30	5,077	(1,188)	3,889
2023								
Revenue, excl. IAS 29	29,324	24,807	14,229	9,605	783	78,748	(65)	78,683
Revenue	29,324	24,805	14,229	9,605	783	78,746	(65)	78,681
Employee costs	(17,033)	(16,388)	(10,090)	(4,822)	(251)	(48,584)	(1,023)	(49,607)
Depreciation and amortisation	(543)	(493)	(132)	(121)	(4)	(1,293)	(124)	(1,417)
Operating profit before other items, excl. IAS 29	1,572	1,487	875	489	48	4,471	(1,123)	3,348
Operating profit before other items	1,572	1,439	875	489	48	4,423	(1,123)	3,300
Operating margin, excl. IAS 29	5.4%	6.0%	6.1%	5.1%	6.1%	5.7%	-	4.3%
Operating margin	5.4%	5.8%	6.1%	5.1%	6.1%	5.6%	-	4.2%
Other income and expenses, net Amortisation/impairment of	-	(43)	13	(4)	-	(34)	(59)	(93)
customer contracts	(13)	(37)	(2)	(17)	-	(69)	-	(69)
Operating profit	1,559	1,359	886	468	48	4,320	(1,182)	3,138



1) Based on total segments

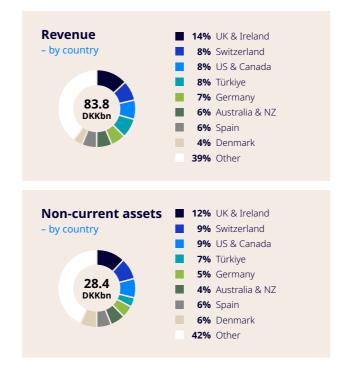
# 1.1 Segments (continued)

## 1.1.2 Geographical distribution

	Rever	nue	Non-current assets 1)		
(DKKm)	2024	2023	2024	2023	
UK & Ireland	11,939	10,611	3,251	3,117	
Switzerland	7,052	6,383	2,493	2,206	
US & Canada	6,870	7,004	2,481	2,368	
Türkiye	6,622	4,833	1,929	1,525	
Germany	5,713	5,864	1,479	974	
Australia & New Zealand	5,279	5,102	1,312	1,343	
Spain	5,136	4,460	1,719	1,576	
Denmark (country of domicile)	3,224	2,994	1,745	1,730	
Other countries 2)	31,926	31,430	11,977	11,754	
Total	83,761	78,681	28,386	26,593	

<sup>1)</sup> Excluding deferred tax assets.

For further information, revenue per country is disclosed on p. 31.



## Accounting policy

The Group's four reportable segments reflect the geographical and strategic management, decision and reporting structure applied by the Executive Group Management (EGM).

The segments are managed by the EGM primarily based on business performance measured by Operating profit. Segment revenue and costs comprise items that are directly attributable to the individual segments. Unallocated items mainly consist of revenue and cost relating to the Group's corporate functions. Decisions on financing (finance income or finance costs) and tax planning (income tax) are managed at Group level and are therefore not managed and allocated to segments.

Segment revenue is presented including internal revenue which due to the nature of the business is insignificant and therefore not disclosed.

The geographical distribution of segment revenue and noncurrent assets is based on the geographical location of the individual subsidiary rendering the service. Significant countries are defined as countries representing more than 5% of Group revenue as well as the domicile country, Denmark. No customer comprises more than 10% of Group revenue.

<sup>2)</sup> Including unallocated items and eliminations.

## 1.2 Revenue

The Group's revenue is generated from rendering of workplace and facility service solutions to more than 40,000 customers. Our services are provided on a daily basis at our customers sites, largely by our own employees (placemakers) given our selfdelivery business model. Subcontractors are only used to a limited extent and primarily for delivery of highly specialised services (e.g. within technical) and/or infrequently delivered services.

The vast majority of our revenue is portfolio revenue 84% (2023: 84%), which means that revenue is contractually agreed (committed) with the customer at contract inception. With initial contract terms typically of 3-5 years, this revenue base offers a relatively high stability and predictability. The remaining part of our revenue is non-recurring (not committed) in the form of projects and above-base work (e.g. capital projects, events, etc.), which is demanded on a non-recurring basis and agreed separately with the customer.

Start-up of new key account contracts often requires ISS to incur significant transition and mobilisation costs (costs to fulfil a contract) before service delivery commences in order to be able to fulfil the performance obligations under the contracts.

Capitalised transition and mobilisation costs are presented in 2.2. Other receivables.

#### 1.2.1 Commercial models

Our contracts are individually negotiated with each customer based on their specific needs. Despite individuality in contracts,

- 1) Fixed price contracts;
- 2) Cost-plus contracts; and
- 3) Cost-plus variations (typically capped)

Determining the transaction price varies depending on the model as described in Accounting policies. However, they all include mechanisms to adjust prices due to a) inflation and regulatory changes and b) scope changes. These contractual mechanisms, along with strong and well-embedded processes for implementing such adjustments, are essential in mitigating the risk of contracts becoming onerous due to e.g. changing customer needs, macroeconomic or regulatory events etc.

## 1.2.2 Disaggregation

Aligned with our strategy, we disaggregate revenue from contracts with customers based on:

- Revenue base (portfolio vs. projects and above-base)
- Customer category
- Customer segment
- Core services

The distribution of revenue among our portfolio and above-base, customer category, customer segment and services within the regions is largely the same as the overall distribution for the Group. However, in Americas, the share of food services is relatively higher and healthcare significantly lower than compared to the rest of the Group.

The overview on the next page illustrates the relationship between disaggregation of revenue and revenue per reportable segments.

## **Accounting estimates & judgements**

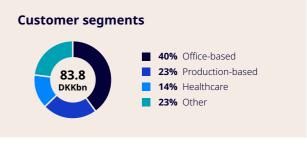
Due to our strategic focus on key accounts, our customer base contains a number of large and complex IFS contracts in terms of determining the transaction price, including the impact of scope changes (contract modifications).

Management makes detailed assessments of the contractual terms and on that basis estimates the amount of revenue expected to be received based on services delivered, including an assessment of the probability of such amount being reversed subsequently.

For large and global complex contracts, the outcome may vary significantly, should the judgements and assumptions applied by management in their assessments not be realised as expected.









we do however generally operate based on variations of the following three commercial models:

# 1.2 Revenue (continued)

## Disaggregation of revenue

2024 2023

2024				2025																				
(DKKm)	Northern Europe	%	Central & Southern Europe	%	Asia & Pacific	%	Ameri- cas	%	Other coun- tries	Unall./ IC elim.	Total	%	Northern Europe	%	Central & Southern Europe	%	Asia & Pacific	%	Ameri- cas	%	Other coun- tries	Unall./ IC elim.	Total	%
Revenue base																								
Portfolio	25,189	80%	23,574	84%	12,998	90%	7,795	83%	513	(43)	70,026	84%	23,731	81%	20,426	82%	12,585	88%	8,484	88%	525	(41)	65,710	84%
Projects and above-base work	6,139	20%	4,341	16%	1,405	10%	1,612	17%	254	(16)	13,735	16%	5,593	19%	4,379	18%	1,644	12%	1,121	12%	258	(24)	12,971	16%
Total	31,328	100%	27,915	100%	14,403	100%	9,407	100%	767	(59)	83,761	100%	29,324	100%	24,805	100%	14,229	100%	9,605	100%	783	(65)	78,681	100%
Customer category																			-					
Key accounts	22,694	73%	18,134	65%	10,299	72%	7,433	79%	759	(57)	59,262	71%	20,690	70%	16,995	68%	10,182	72%	7,660	80%	772	(46)	56,253	71%
Large and medium	6,688	21%	8,425	30%	3,235	22%	1,958	21%	-	-	20,306	24%	6,631	23%	6,918	28%	3,187	22%	1,926	20%	-	(17)	18,645	24%
Small and route-based	1,946	6%	1,356	5%	869	6%	16	0%	8	(2)	4,193	5%	2,003	7%	892	4%	860	6%	19	0%	11	(2)	3,783	5%
Total	31,328	100%	27,915	100%	14,403	100%	9,407	100%	767	(59)	83,761	100%	29,324	100%	24,805	100%	14,229	100%	9,605	100%	783	(65)	78,681	100%
Customer segments																								
Office-based	13,436	43%	11,096	40%	4,465	31%	3,951	42%	378	(53)	33,273	40%	12,052	41%	9,991	40%	4,424	31%	3,822	40%	442	(62)	30,669	39%
Production-based	6,209	20%	6,057	22%	3,245	22%	3,397	36%	354	(6)	19,256	23%	5,957	20%	5,742	23%	3,349	23%	3,578	37%	283	(3)	18,906	24%
Healthcare	4,693	15%	4,291	15%	3,112	22%	103	1%	-	-	12,199	14%	4,496	16%	3,290	13%	3,074	22%	91	1%	-	-	10,951	14%
Other	6,990	22%	6,471	23%	3,581	25%	1,956	21%	35	-	19,033	23%	6,819	23%	5,782	24%	3,382	24%	2,114	22%	58	-	18,155	23%
Total	31,328	100%	27,915	100%	14,403	100%	9,407	100%	767	(59)	83,761	100%	29,324	100%	24,805	100%	14,229	100%	9,605	100%	783	(65)	78,681	100%
Core services																								
Cleaning	13,090	42%	12,697	45%	6,808	47%	2,253	24%	102	(23)	34,927	42%	12,535	43%	10,930	44%	7,277	51%	2,285	24%	186	(48)	33,165	42%
Technical	7,408	24%	8,241	30%	1,157	8%	2,487	26%	140	(20)	19,413	23%	6,735	23%	7,861	32%	1,229	9%	2,310	24%	152	(2)	18,285	23%
Food	5,720	18%	2,554	9%	1,234	9%	3,436	37%	57	(7)	12,994	15%	5,250	18%	2,007	8%	1,165	8%	3,532	37%	51	(14)	11,991	15%
Other	5,110	16%	4,423	16%	5,204	36%	1,231	13%	468	(9)	16,427	20%	4,804	16%	4,007	16%	4,558	32%	1,478	15%	394	(1)	15,240	20%
Total	31,328	100%	27,915	100%	14,403	100%	9,407	100%	767	(59)	83,761	100%	29,324	100%	24,805	100%	14,229	100%	9,605	100%	783	(65)	78,681	100%

## **1.2 Revenue** (continued)



## Accounting policy

Transaction price Our customer contracts are based on three commercial models:

- 1) Fixed price contracts;
- 2) Cost-plus contracts; and
- 3) Cost-plus variations (typically capped)

All three models include mechanisms to adjust the transaction price for a) inflation and regulatory changes and b) scope changes (contract modifications).

Inflation and regulatory adjustments are typically implemented annually based on the actual development in salaries/minimum wages or cost of consumables (e.g. food) based on changes to a price index.

Scope changes regularly occur, particularly for key account customers, to ensure that service solutions reflect our customers' current needs. Such modifications are generally agreed with the customer in advance as per a specified change management procedure in the contract.

In addition to these general adjustment mechanisms applicable for all commercial models, the differences between models in determining the transaction price are highlighted below.

For *fixed price contracts* the transaction price stated in the contract is based on a fixed amount for the agreed services.

For *cost-plus contracts* the transaction price is determined based on actual costs incurred with the addition of an agreed markup/ management fee. In addition, the transaction price may include a variable consideration element determined based on achievement of certain defined key performance indicators (KPIs). Variable consideration is assessed on a contract-by-contract basis on a recurring basis in alignment with the customer, and is measured based on the most likely amount management expects ISS to be entitled to.

For *cost-plus variations*, determining the transaction price is similar to the cost-plus (including variable consideration), however typically with a cap, i.e. if ISS's actual costs exceed a guaranteed maximum price (GMP), the consideration is reduced to the GMP. Determining the transaction price requires assessment of which costs may be included in the calculation basis and if relevant, whether within the capped maximum.

Recognition Revenue from contracts with customers is recognised when control of the services is transferred to the customer. Control is transferred over time as the customer simultaneously receives and consumes the benefits provided by the Group.

Revenue is recognised based on the actual services provided in the reporting period as a proportion of the total services to be provided. This is determined based on the actual labour hours and costs expensed relative to the total expected labour hours and costs to complete the service. Estimates of labour hours and costs or extent of progress toward completion are revised if circumstances change. Any resulting increases or decreases in estimated revenues or costs are reflected in profit or loss in the period in which the circumstances that give rise to the revision become known by management.

Contract modifications are accounted for going forward with no impact on recognised revenue up to the date of modification.

Variable consideration is recognised as services are performed to the extent that it is highly probable that the amount will not be subject to significant reversal.

Customers are invoiced on a monthly basis in accordance with contractual terms, and payment terms are agreed on an individual basis. Gross or net presentation Our strategy and business model are based on delivery of integrated facility services (IFS) to our customers with ISS carrying the responsibility and risks related to the services provided. The Group has generally concluded that it is the principal in its revenue arrangements, and consequently as a main rule recognises revenue on a gross basis.

In arrangements where ISS uses subcontractors, the Group assesses on a contract-by-contract basis, whether ISS is the principal or ISS is acting as the agent. The assessment is based on whether ISS controls the services before transferring them to the customer.

Typically, when the Group has concluded that ISS controls the services and is the principal, ISS:

- 1) engages with the customer before and after the services are provided, and takes the responsibility for fulfilment of services according to the contract;
- 2) has discretion in establishing the price for the agreed services;
- 3) selects and engages with the subcontractor; and
- 4) agrees changes to services directly with the customer.

## 1.2.3 Revenue backlog

Our revenue base consists of a mix of yearly contracts, which are renewed tacitly, and thousands of multi-year contracts, the majority of which have an initial term of 3-5 years. Contracts regularly include options for the customer to terminate for convenience within 3-9 months. However, both for key accounts and others, we maintain a high retention rate of 93%, supporting that these options are rarely exercised.

The vast majority of our revenue is portfolio revenue, see 1.2, Revenue. The remaining part is non-recurring in the form of projects and above-base work (not committed) and thus, excluded from the revenue backlog. In addition, the Group has excluded contracts with a term of less than 12 months and contracts where the Group invoices a fixed amount for each hour of service provided.

As a result, the amounts disclosed in the maturity table is significantly lower than reported revenue and will likely not reflect the degree of certainty in future revenue (and cash inflows) to the Group. Therefore, as a supplement, in the management review, p. 20, a maturity overview for our largest key accounts (> DKK 200 million of annual revenue) is presented.

Total	67,245	100%	63,612	100%
> 5 years	7,553	11%	7,463	11%
1-5 years	36,182	54%	35,356	56%
< 1 year	23,510	35%	20,793	33%
(DKKm)	2024		2023	

# 1.3 Employee costs

(DKKm)	Note	2024	2023
Wages and salaries		42,716	39,992
Social security costs		8,525	8,141
Pensions	7.1	1,488	1,402
Share-based payments	6.2	93	72
Total		52,822	49,607
Average number of employees 1)		327,767	334,962

<sup>1)</sup> Excluding France.

Our strategy is based on self-delivery of our services by our placemakers. They are our key resource and fundamental to our value creation.

Our business model is asset-light and therefore employee costs is our single largest cost category.

In 2024, employee costs comprised 66% of the total operating costs (2023: 66%).

#### **Government grants**

In 2024, the Group recognised government grants of DKK 178 million (2023: DKK 184 million) in the form of wage subventions, which have been recognised as a reduction of employee costs. The grants compensated the Group primarily for social security, wage increases as well as for employing certain categories of employees such as trainees, disabled persons, long-term unemployed and employees in certain age groups.

# 1.4 Other income and expenses, net

(DKKm)	2024	2023
Gain on divestments	9	14
Other income	9	14
Loss on divestments	(64)	(32)
Acquisition and integration costs	(32)	(16)
Other	(76)	(59)
Other expenses	(172)	(107)
Other income and expenses, net	(163)	(93)

Loss on divestments mainly related to an adjustment of the deferred consideration for the Specialized Services business in the US, which was divested in 2021. In 2023, the loss mainly related to divestments in Spain.

Acquisition and integration costs related to the Group's acquisitions in Spain, Switzerland and Austria. Of the total amount, DKK 10 million was acquisition costs (2023: DKK 8 million).

Other comprised mainly remeasurement of the contingent consideration related to the transaction in Türkiye in 2021.



## **Accounting policy**

Other income and expenses, net consists of recurring and non-recurring items that management does not consider to be part of the Group's ordinary operating activities, i.e. divestment gains and losses, remeasurement of disposal groups classified as held for sale, the winding-up of operations, disposal of property as well as acquisition and integration costs.

Other income and expenses, net are presented separately from the Group's ordinary operating activities as management believes that this best reflects the Group's financial performance.

# 2 Operating assets, liabilities and free cash flow

Our ability to continuously manage our working capital is essential to securing the liquidity required to operate, grow and improve our business as well as to drive strong cash flows for the benefit of our shareholders.

Driving strong cash flows remained a key priority for ISS in 2024 and our free cash flow increased to DKK 2.0 billion (2023: DKK 1.8 billion) compared to last year. This was mainly due to improved operating profit performance and continued tight management of working capital, despite high revenue growth.

Our focus on the development in trade receivables continued, especially overdue and unbilled receivables. Despite increased trade receivables, the ageing profile remained strong with 90% of receivables, gross in the not past due category (2023: 88%).

ISS is a people business operating based on an asset-light business model. Our model is mainly based on leasing, rather than owning property, vehicles and equipment.

In 2024, investments in property and equipment (including right-of-use assets) remained low and comprised 1.7% of Group revenue (2023: 1.5%) reflecting our asset-light business model.

## In this section:

- 2.1 Trade receivables and credit risk
- 2.2 Other receivables
- **2.3** Other liabilities
- **2.4** Changes in working capital
- **2.5** Provisions, contingencies, guarantees and commitments
- 2.6 Right-of-use assets, property and equipment
- 2.7 Free cash flow

#### FINANCIAL STATEMENTS 117

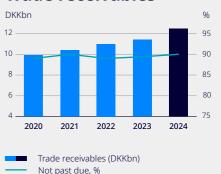


## **Asset-light business model**



% of total assets

## Trade receivables



## Free cash flow



Free cash flow (non-IFRS)

1) From continuing operations

## 2.1 Trade receivables and credit risk

(DKKm)	Gross	Expected credit losses	Carrying amount
2024			
Central & Southern Europe	5,371	(45)	5,326
Northern Europe	3,879	(67)	3,812
Asia & Pacific	2,113	(30)	2,083
Americas	1,105	(12)	1,093
Other countries	135	-	135
Total	12,603	(154)	12,449
Not past due	11,285	(4)	11,281
Past due 1 to 60 days	754	(6)	748
Past due 61 to 180 days	120	(11)	109
Past due 181 to 360 days	89	(37)	52
More than 360 days	355	(96)	259
Total	12,603	(154)	12,449
2023			
	4.401	(20)	4.451
Central & Southern Europe	4,481	(30)	4,451
Northern Europe Asia & Pacific	3,632 2,072	(59) (30)	3,573 2,042
Asia & Pacific Americas	1,194	(8)	1.186
Other countries	1,194	(0)	1,100
 Total	11,481	(127)	11,354
	11,401	(127)	11,334
Not past due	10,148	(1)	10,147
Past due 1 to 60 days	878	(2)	876
Past due 61 to 180 days	220	(40)	180
Past due 181 to 360 days	113	(28)	85
More than 360 days	122	(56)	66
Total	11,481	(127)	11,354

#### Development in 2024

In 2024, trade receivables increased to DKK 12,449 million (2023: DKK 11,354 million) generally as a result of organic growth driven by price increases and higher activity levels at customer sites across the Group as well as acquisitions in Switzerland and Spain. In addition, the increase was driven by Türkiye, where payment cycles are longer than Group average, and by adverse timing effects of certain payments relating to the contractual dispute with Deutsche Telekom.

Commercial use of factoring with certain large key account customers and participation in certain customers' supply chain finance arrangements was DKK 1.53 billion (2023: DKK 1.45 billion) at 31 December 2024. The development reflected increasing revenue from key account customers, where invoices, as per the Group's factoring policy, are eligible for factoring.

Expected credit losses comprised 1.2% (2023: 1.1%) of trade receivables (gross) and trade receivables not past due was 90% of trade receivables (gross) (2023: 88%).

#### **Expected credit losses**

(DKKm)	2024	2023
At 1 January	(127)	(124)
FX adjustments	(2)	4
Acquisitions	(18)	(5)
Additions	(68)	(86)
Unused amounts reversed	40	52
Unrecoverable amounts written off	21	18
Reclass to Assets held for sale	-	14
At 31 December	(154)	(127)

#### Credit risk

#### low exposure

The Group's exposure to credit risk is inherently low due to its business model and strategic choices leading to a diversified customer portfolio, both in terms of geography, industry sector, customer size and services.

#### Risk management

Exposure to credit risk and expected credit losses are managed locally in the operating entities.

We have a strong ongoing assessment and monitoring of customers' creditworthiness and the credit limits are set as deemed appropriate taking into account the customer's financial position and the current market conditions.

In 2024, we continued to manage inflation tightly through price increases. The vast majority of cost increases were passed on to customers as per the agreed contractual terms with no increase in credit losses.

Generally, the Group does not hold collateral as security for trade receivables.



## **Accounting policy**

Trade receivables comprise invoiced and unbilled revenue. Unbilled revenue represents service deliveries where the performance obligation has been fulfilled, but not yet invoiced. Trade receivables are recognised at the invoiced amount less expected credit losses, which equals amortised costs due to their short-term nature.

The Group applies the simplified approach to measuring expected credit losses which uses a lifetime expected loss allowance for all trade receivables.

The expected loss rates are calculated based on days past due for grouping of customers with similar loss patterns, e.g. geographical region, industry sector and customer rating. The historical loss rates are adjusted to reflect current and forecasts of future economic conditions on macroeconomic factors affecting the ability of the customers to settle the receivables.

Trade receivables are generally written off if they are past due more than 180 days or when there is no reasonable expectation of recovery. Write-offs are presented in Other operating expenses. Subsequent recovery or reversal of expected credit losses are credited against the same line item.

Factoring and participation in customers' supply chain finance arrangements (together referred to as factoring) are mainly used to optimise cash collection and to finance working capital impacts related to growth with certain key account customers, including from general pressure for longer payment terms and necessary investments in transition and mobilisation of such contracts. Trade receivables subject to factoring are derecognised when the derecognition criteria are met and the substantial risks and rewards are transferred to the factor. Once the trade receivables are derecognised, the Group does not carry any risk and has no continuing involvement in these.

## 2.2 Other receivables

(DKKm)	2024	2023
Supplier rebates and bonuses	531	434
Prepayments to suppliers	357	379
Securities	140	117
Sign-on fees	132	98
Receivable divestment proceeds	70	114
Government grants	69	23
Transition and mobilisation costs	44	42
Derivatives	51	24
Other	327	397
Total	1,721	1,628

Supplier rebates and bonuses comprised volume-related supplier discounts and reflects the Group's continued efforts to minimise the number of suppliers and drive synergies and cost savings.

Prepayments to suppliers comprised various payments mainly related to IT licences, utilities and insurance.

Securities related to a savings plan in the US administered by ISS on behalf of certain senior employees.

Sign-on fees comprised upfront discounts to certain large customers incurred in the normal course of business, most significantly in the UK, Australia and the US and on certain global key accounts.

Receivable divestment proceeds mainly related to the divestment of Specialized Services in the US, where part of the consideration is deferred.

Government grants related to wage subventions mainly in Singapore and Spain.



## Accounting judgements

Transition and mobilisation costs (costs to fulfil a contract) comprise costs directly related to start-up of operations of certain large long-term contracts, such as transfer of employees from previous suppliers, site due diligence, planning and developing service plans. The costs include internal direct costs and external costs e.g. to consultants.

Capitalisation of transition and mobilisation costs involves management's judgement to assess if the criteria for capitalisation are fulfilled, including determining if the costs relate directly to the contract, generate resources that will be used in satisfying the performance obligations, and are expected to be recovered, i.e. reflected in the pricing of the contracts.

**Bid-related costs**, including costs relating to sales work and securing contracts, are expensed as incurred.

Transition and mobilisation costs comprised costs to fulfil the performance obligation under certain large long-term contracts. At 31 December 2024, capitalised transition and mobilisation costs amounted to DKK 44 million (2023: DKK 42 million). The increase in 2024 was due to mobilisation activities for the startup of Defra in the UK and the Danish Building and Property Agency in Denmark, partly offset by ordinary amortisation.

Other comprised refunds from customers, accrued interest, VAT, employee-related taxes and other recoverable amounts.



## **Accounting policy**

Other receivables comprise various items of different nature and thus different measurement methods are applied. As these items are considered individually immaterial, they are presented together as Other receivables.

Except for the items described below, other receivables are recognised initially at cost and subsequently at amortised cost. Due to the short-term nature of other receivables, amortised cost will equal the cost.

Sign-on fees and transition and mobilisation costs are capitalised and amortised over the initial secured contract term consistent with ISS's transfer of the related services to the customer.

Securities and derivatives are measured at fair value with fair value adjustments being recognised in profit or loss. The fair value of derivatives is presented in Other receivables when the fair value is positive and in Other liabilities when the fair value is negative.

## 2.3 Other liabilities

(DKKm)	2024	2023
Accrued wages, pensions, holiday		
allowances and social security	5,642	5,181
Tax withholdings, VAT etc.	1,813	1,778
Prepayments from customers	1,110	989
Contingent consideration and		
deferred payments	227	29
Accrued interests	175	96
Savings plan	140	117
Derivatives	19	63
Other	379	229
Total	9,505	8,482

In 2024, other liabilities increased DKK 1,023 million mainly due to higher activity levels and inflation leading to higher accruals for wages, pensions, holiday allowances and social security of DKK 461 million. Furthermore, contingent consideration and deferred payments increased DKK 198 million mainly related to the divestment of ISS France, where part of the consideration is deferred up to three years from the divestment date, see 3.4, Discontinued operations and divestments.

Savings plan related to a plan in the US under which ISS has invested in securities, see 2.2, Other receivables. The plan is administered by ISS on behalf of certain senior employees.

Other comprised customer discounts, etc.

# 2.4 Changes in working capital

DKKm)	2024	2023
Changes in inventories Changes in receivables Changes in payables	(14) (1,014) 533	(24) (800) 1,020
Total Total	(495)	196

# 2.5 Provisions, contingencies, guarantees and commitments

ISS is exposed to various risks and uncertainties, and party to certain disputes, claims, investigations and legal proceedings arising out of the normal conduct of its business. These are mainly within:

- Commercial/contractual matters
- Labour-related
- Divestments and M&A
- Tax/social regulations

Provisions are recognised in relation to such obligations for probable losses that management deems reasonable and appropriate at 31 December 2024 as reflected in the table to the right. In addition, ISS is exposed to possible obligations in relation hereto, see 2.5.2, Contingencies.

#### 2.5.1 Provisions

#### Legal claims and disputes

The provision primarily relates to labour-related claims and disputes regarding wages, overtime, holiday, pensions, severance etc., claims and disputes in relation to contractual disagreements with customers and suppliers as well as sales and service tax disputes. In addition, the provision includes claims and disputes associated with our divestment activities. Such claims and disputes arise out of the normal conduct of business. In 2024, the decrease was primarily due to payments for a divestment-related dispute in the US and for the VAT dispute on canteen services in Norway as well as settlement of various labour-related disputes in the ordinary course of business. At 31 December 2024, the remaining provision predominantly concerned Spain, Türkiye, and Norway.

#### Self-insurance

The provision mainly relates to employers' liability and/or workers compensation in certain countries and covers claims by employees for medical benefits and lost wages associated with injuries/illness incurred in the course of their employment.

Listed below are the relevant countries, including self-insurance limits:

- Hong Kong: DKK 27.6m, yearly (2023: DKK 25.9m)
- UK: DKK 27.0m, yearly aggregated limit (2023: DKK 25.7m) and DKK 4.5m per claim (2023: DKK 4.3m)
- **Australia:** DKK 4.5m per claim (2023: DKK 4.6m)
- **US:** DKK 3.6m per claim (2023: DKK 3.4m)

The provision also includes obligations not covered by the global general business liability insurance in relation to damage caused in the ordinary course of service delivery, e.g. property damage and bodily injury. The Group is self-insured for claims below DKK 7.5 million (EUR 1 million per claim).

#### Restructurings

The provision mainly relates to restructuring projects conducted in the ordinary course of our business to ensure continuous optimisation and adjustment of our cost base involving mainly overhead reductions, including termination of employees. In 2024, payments mainly related to severance costs in Germany following the OneISS strategic review in late 2023.

#### Onerous contracts

The provision covers unavoidable costs for certain loss-making contracts. In 2024, we continued to manage inflation through price increases and cost efficiencies. As a result, we did not identify any significant new onerous contracts or increased provision for contracts already recognised as onerous.

#### Other

The provision comprises various other risks and obligations incidental to our business, most significantly related to customer and contract-related risks and disputes, acquisitions, divestments and decommissioning liabilities. In 2024, the provision increased to DKK 238 million (2023: DKK 225 million) mainly due to indemnities granted by ISS in connection with the divestment of ISS France. This was offset by utilisations (payments) related to customer disputes and contract-related risks. At 31 December 2024, the provision mainly related to risks and disputes related to customer contracts and divestments in Germany, France and the US.

(DKKm)	Legal claims and disputes	Self- insurance	Restruc- turings	Onerous contracts	Other	Total
2024						
At 1 January	162	263	76	26	225	752
FX adjustments	_	21	-	-	6	27
Profit or loss impact:						
Additions	54	296	-	13	3	366
Unused amounts reversed	(33)	(40)	-	(13)	(1)	(87)
Used during the year (payment)	(88)	(299)	(73)	(3)	(59)	(522)
Acquisitions	-	1	-	2	-	3
Reclass (to)/from other liabilities	-	-	-	-	64	64
At 31 December	95	242	3	25	238	603
Non-current	29	139	1	10	193	372
Current	66	103	2	15	45	231
2023						
At 1 January	268	245	71	77	410	1,071
FX adjustments	-	(8)	-	(1)	(2)	(11)
Profit or loss impact:						
Additions	70	198	160	14	10	452
Unused amounts reversed	(76)	(32)	-	(19)	(138)	(265)
Used during the year (payment)	(140)	(203)	(150)	(28)	(41)	(562)
Acquisitions	-	3	-	4	-	7
Reclass to Liabilities held for sale	(48)	-	-	-	-	(48)
Reclass (to)/from other liabilities	88	60	(5)	(21)	(14)	108
At 31 December	162	263	76	26	225	752
Non-current	78	154	1	5	149	387
Current	84	109	75	21	76	365

# 2.5 Provisions, contingencies, guarantees and commitments (continued)

## 2.5.2 Contingencies

ISS is party to pending disputes, claims, investigations and litigations arising out of the normal conduct of its business and is therefore exposed to possible obligations. Management believes that these will not have a material impact on the Group's financial position beyond the assets and liabilities recognised in the statement of financial position at 31 December 2024. However, the existence of such possible obligations will only be confirmed by the occurrence of future events, not entirely within ISS's control. Due to the inherent uncertainty, future events may lead to material adverse effects on the Group's profit or loss, financial position and cash flows from one or more of these possible obligations.

## Contractual disagreements

Contractual disagreements with customers arise on a recurring basis in the ordinary course of ISS's business. While most are resolved as part of the daily contract management procedures, in some cases the contractual disagreements will lead to legal proceedings.

The Group is currently party to certain disputes and legal proceedings, including in relation to the contract with Deutsche Telekom (DTAG). As previously informed, ISS has initiated the establishment of an Arbitration Tribunal under the German Institute of Arbitration (DIS) to decide on the contractual disagreements between ISS and DTAG. The final oral hearing in the arbitration proceedings is scheduled to take place in mid July 2025. In the proceedings, ISS and DTAG have exchanged claims against each other. ISS has claimed remuneration for services performed. DTAG has disputed the claims and is withholding certain payments to ISS related to the services delivered. The outcome of the proceedings remains uncertain. Management believes that this would not have a material impact on the Group's financial position beyond the assets and liabilities already recognised at 31 December 2024.

#### Labour-related risks

Being a people company operating across different geographies and service areas exposes us to varying and changing labour laws, including regulations on pension schemes. Although we have policies and procedures in place to ensure that we comply with current regulations, interpretations and procedures applied by ISS could be challenged in certain jurisdictions and result in disputes and possibly liabilities.

The Group is currently party to certain labour-related claims, disputes and legal proceedings, e.g. around wages, overtime, holiday and severance. Additionally, the Group is aware of certain legal rulings implying that practices applied by ISS could potentially be challenged and possibly lead to liabilities in the future. Management believes that these would not have a material impact on the Group's financial position beyond the assets and liabilities already recognised at 31 December 2024.

#### **Divestments**

The Group makes provisions for claims from purchasers or other parties in connection with divestments and the representations and warranties given in relation to such divestments. In addition, the Group's divestment activities can give rise to possible obligations, mainly labour-related, including pension plans, and disputes regarding sales price.

#### Restructurings

Restructuring projects are being undertaken on an ongoing basis across different geographies and service areas. Labour laws especially in Europe include restrictions on dismissals and procedural rules to be followed. The procedures applied by ISS could be challenged in certain jurisdictions resulting in disputes and possibly liabilities. Management believes that this would not have a material impact on the Group's financial position beyond the assets and liabilities already recognised at 31 December 2024.

#### Sales and consumption tax disputes

Being a global company operating in various jurisdictions exposes us to varying and changing laws and regulations, including interpretations from authorities on sales and consumption taxes. Although we have policies and procedures in place to ensure that we comply with current regulations, interpretations and procedures applied by ISS could be challenged in certain jurisdictions and result in disputes and possibly liabilities and future cash outflows. The Group is currently party to certain disputes, mainly in relation to VAT on canteen services in Norway.





## Accounting estimates & judgements

Due to our strategic focus on key accounts, our customer base contains a number of large complex contracts in terms of performance obligations towards our customers. The size and complexity of such contracts requires ISS to incur significant transition and mobilisation costs before service delivery commences to enable fulfilment of the performance obligations. Furthermore, complex restructuring projects may need to be initiated and recognised as provisions.

Onerous contracts Management assesses whether contracts may be onerous by estimating the expected future profitability. This involves estimating total contract revenue and the unavoidable costs of meeting the performance obligations under the contract, including any transition and mobilisation costs incurred. In estimating the future profitability, management makes judgements, including in relation to termination and extension options.

Certain contracts are large, complex and longer-term facility service partnerships. When estimating unavoidable costs for such contracts, management makes assumptions around future costs taking expected optimisations and efficiency gains from improvement initiatives into consideration. While ISS has inherent risk in this respect, ISS is by nature also dependent on aligning interests with the customer within the framework of the agreement for the benefit of both parties. The outcome may vary significantly should the assumptions and judgements applied not be realised as expected by management and applied as basis for their assessment of whether a contract is onerous.

**Restructurings** and **Other** provisions Management makes judgements related to various other matters and obligations, primarily relating to planned/initiated restructurings, and complex customer and contract-related risks and disputes, including ongoing lawsuits. Management's assessment of the likely outcome of lawsuits, etc., is based on external legal assistance and established precedents.

For large, complex contracts, the outcome may vary significantly should the judgements and assumptions applied by management in their assessment of the risks and disputes not be realised as expected.

## FINANCIAL STATEMENTS 122

# 2.5 Provisions, contingencies, guarantees and commitments (continued)

#### 2.5.3 Guarantees

ISS has issued certain guarantees in the normal course of business.

(DKKm)	2024	2023
Bank-guaranteed performance bonds	1,955	1,845
Other performance bonds	6,696	4,824
Performance guarantees		
(service contracts)	8,651	6,669
Indemnity and guarantee		
commitments	546	575

#### Performance quarantees

ISS regularly issues performance guarantees to customers to guarantee satisfactory completion of work in accordance with the service contract. Such guarantees are issued in the ordinary course of business, either in the form of bank guarantees, parent guarantees or insurances.

In 2024, other performance bonds increased mainly due to a new customer contract in the UK.

## Indemnity and quarantee commitments

Other guarantees are mainly issued to insurance companies towards self-insurance liabilities as well as to owners of rental property occupied by ISS in certain countries. Furthermore, in a few instances quarantees have been issued to public authorities towards tax withholding liabilities.

#### 2.5.4 Commitments

The Group has entered into various contractual agreements under which the Group is obligated to pay a continued fee in the short to long term.

(DKKm)	2024	2023
License agreements	725	792
Leases	12	60
Purchase obligations, suppliers and subcontractors	57	44
Total not recognised	794	896
Non-current	556	673
Current	238	223

License agreements comprise multi-year software license agreements with non-cancellable obligations to pay future license fees. The majority relates to an enterprise agreement of a suite of office-related productivity and security software.

Leases relates to various contracts not yet commenced at 31 December, but entailing obligations for future lease payments.

Furthermore, the Group has entered into contracts with a limited number of suppliers and subcontractors that contain future purchase obligations.



## Accounting policy

Provisions are recognised at the estimated costs when the Group, as a result of a past event, has a present legal or constructive obligation, it is probable that an outflow of economic benefits will be required to settle the obligation and the amount can be reliably estimated. Provisions are not recognised for future operating losses. The estimated amount is discounted using the Group's average borrowing rate, if this significantly impacts the measurement of the liability. Provisions are recognised for:

Legal claims and disputes, e.g. lawsuits and other disputes, based on external legal assistance and established precedents.

Self-insurance on employers' liability and/or workers compensation based on valuations from external actuaries.

Restructurings when a detailed, formal restructuring plan is announced to the affected parties on or before the reporting date. The plan must identify the business concerned, the location and number of employees affected, and include a detailed estimate of costs as well as a timeline.

Onerous contracts, when the unavoidable costs, including directly allocated overhead costs, of meeting the obligations under the contract exceed the economic benefits expected to be received under it, corresponding to the lower of the costs to fulfil the obligations under the contract and the costs of exiting.

Customer and contract-related disputes (presented in "Other" provisions) based on an assessment of available facts and circumstances in respect of the specific risks or disputes, when it is deemed that a contractual, non-contractual or constructive obligation exists, and it is probable that this will lead to an outflow of economic resources from the Group.

Decommissioning liability (presented in "Other" provisions) if the Group has a legal obligation to dismantle or remove an asset or restore a site or leased facilities (right-of-use assets) when vacated. The present value of the obligation is included in the cost of the relevant asset and depreciated accordingly. The estimated future costs and applied discount rate are reviewed annually and any changes are included in the cost of the asset.

#### Contingencies and commitments

Contingent liabilities are possible obligations whose existence will be confirmed by the occurrence or non-occurrence of future events. An obligation may also be contingent if the amount cannot be estimated reliably or settlement is not probable.

Contingent assets are possible assets whose existence will be confirmed by the occurrence or non-occurrence of uncertain future events that are not wholly within the control of the entity.

Commitments are the Group's promise resulting from a contractual agreement to assume a future obligation for a future delivery.

Contingent assets, liabilities and commitments do not represent a present legal or constructive obligation. Thus, they are not recognised, but disclosed in the notes.

# 2.6 Right-of-use assets, property and equipment

## 2.6.1 Right-of-use assets

At 31 December 2024, ISS was party to around 18,600 (2023: 17,500) lease agreements of which the majority related to vehicles. In terms of value, the main part related to property leases which generally fall in two categories:

- HQ office leases (Group headquarters in Søborg as well as HQ buildings and regional offices in each ISS Country)
- Customer-specific property leases (offices, storage etc.)

In 2024, additions were DKK 1,077 million (2023: DKK 908 million). The increase was primarily attributable to new vehicle leases driven by lease cycle renewals, particularly in Germany, the UK, Belgium & Luxemburg and Finland. Also, new or extended property leases contributed, mainly in Finland and Sweden.

## Lease-related costs recognised in profit or loss

(DKKm)	2024	2023
Depreciation of right-of-use assets	916	879
Leases of low-value assets	120	138
Short-term leases	104	49
Variable lease payments	8	7
Other operating expenses	1,148	1,073
Interest expenses on lease liabilities	154	121
Finance costs	154	121
Hereof cash outflow	386	315

#### Lease liabilities

In 2024, total cash outflow for leases was DKK 1,349 million (2023: DKK 1,106 million).

For the carrying amount of lease liabilities and maturity, see 4.2.1, Borrowings and 4.5.1, Financial liabilities, respectively.

#### Leases not yet commenced

For the amount of leases not yet commenced is disclosed in 2.5.4, Commitments.



## 2.6.2 Property and equipment

Comprise mainly vehicles, production equipment and leasehold improvements.

In 2024, additions of DKK 355 million (2023: DKK 394 million) primarily related to equipment for new and existing contracts, and leasehold improvements.

	Right-of-use-assets							
(DKKm)	Properties	Vehicles	Other	Total	and equipment			
2024								
Carrying amount at 1 January	1,116	691	393	2,200	926			
FX adjustments	3	(3)	(16)	(16)	(7)			
Hyperinflation restatement	2	13	54	69	42			
Additions	320	612	145	1,077	355			
Acquisitions/divestments, net	5	3	2	10	32			
Disposals	-	-	-	-	(11)			
Depreciation	(376)	(376)	(164)	(916)	(329)			
Reclass	-	-	-	-	(10)			
Carrying amount at 31 December	1,070	940	414	2,424	998			
Cost	2,613	1,614	816	5,043	3,375			
Accumulated depreciation and impairment	(1,543)	(674)	(402)	(2,619)	(2,377)			
Carrying amount at 31 December	1,070	940	414	2,424	998			
2023								
Carrying amount at 1 January	1,385	639	379	2,403	917			
FX adjustments	9	(1)	(46)	(38)	(33)			
Hyperinflation restatement	2	13	53	68	47			
Additions	258	440	210	908	394			
Acquisitions/divestments, net	(5)	(4)	-	(9)	2			
Disposals	-	-	-	-	(16)			
Depreciation	(392)	(355)	(159)	(906)	(347)			
Impairment	(141)	(36)	(33)	(210)	(38)			
Reclass to Assets held for sale	-	(5)	(11)	(16)	-			
Carrying amount at 31 December	1,116	691	393	2,200	926			
Cost	2,515	1,451	735	4,701	3,148			
Accumulated depreciation and impairment	(1,399)	(760)	(342)	(2,501)	(2,222)			
Carrying amount at 31 December	1,116	691	393	2,200	926			

# 2.6 Right-of-use assets, property and equipment (continued)

## **Accounting judgements**

Lease term The majority of the Group's lease contracts for HQ office buildings contain extension options, and additionally a few have no contractual fixed term. This contract structure, which combines fixed term with extension options, is essential to the Group to ensure the right balance of stability and efficiency, while at the same time securing flexibility to adjust based on future business needs.

Management exercises judgement in determining the lease term, including whether extension options are reasonably certain to be exercised. All relevant facts and circumstances are considered, including whether these create an economic incentive for the Group to exercise an option or not:

- Strategic and operational development of the ISS business in the specific country, including management's expectations for organic growth, acquisitions, divestments and restructurings
- Suitableness of the location in the longer term
- Development in market prices in the specific geographic area
- The property's condition, including significant leasehold improvements undertaken or expected to be undertaken
- Termination-related costs, such as penalties, obligations to restore the facility, relocation costs and potential business disruption
- Historical length of occupying similar buildings

If the term cannot be reasonably determined, the term for HQ office building contracts without an end date is set to 10 years based on the Group's past experience.

Management reassesses the lease term based on the above facts and circumstance, if significant changes or events occur, and revises the lease term if appropriate.



## Accounting policy

Right-of-use assets are recognised at the commencement date of the lease and measured at cost less accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities, including extension options.

Certain leases comprise a liability to dismantle or remove the asset or restore the facility. Estimated costs related to such liability are recognised as part of the cost of the asset.

Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful life of the asset.

#### Average lease term applied

#### Properties:

HQ office leases	10-12 years
Customer-specific leases (contract term)	3-5 years
/ehicles	3-5 years
Other equipment	2-5 years

Depreciation methods, lease terms (including extension options) and residual values are reassessed at the reporting date.

The recognition exemption is applied for short-term leases (term of 12 months or less) and leases of low-value assets (e.g. minor cleaning and IT equipment and office furniture). Related lease payments are recognised in Other operating expenses on a straight-line basis over the lease term.

Property and equipment is measured at cost, less accumulated depreciation and impairment losses.

Property and equipment is depreciated on a straight-line basis over the estimated useful lives of the assets.

#### Estimated useful life

Equipment	3-10 years
Leasehold improvements (lease term)	3-10 years
Buildings	20-40 years
Land	Not depreciated

Depreciation methods, useful lives and residual values are reassessed at the reporting date.

Gains and losses arising on the disposal or retirement of property and equipment are recognised in Other operating expenses in the year of sale, except gains and losses arising on disposal of property, which are recognised in Other income and expenses, net.

## 2.7 Free cash flow

Free cash flow as defined by management, see 8.5, Definitions, is summarised below. Free cash flow is not a financial performance measure defined by IFRS. Accordingly, the measure and its calculation is presented as it is used by management as an alternative performance measure in managing the business.

The free cash flow measure should not be considered a substitute for those measures required by IFRS and may not be calculated by other companies in the same manner. As such, reference is made to the IFRS measures included in the consolidated statement of cash flows of the consolidated financial statements.

(DKKm)	Note	2024	2023
Cash flow from operating activities Acquisition of intangible assets, property	,	3,727	3,392
and equipment		(634)	(719)
Disposal of intangible assets, property	,		
and equipment		15	16
Change in financial assets 1)		(35)	(6)
Addition of right-of-use assets, net	2.6	(1,077)	(908)
Free cash flow		1,996	1,775

<sup>1)</sup> Excluding changes in equity-accounted investments of DKK 22 million (2023: DKK (15) million).

# 3 Strategic investments and divestments

We are committed to investing in our business to drive long-term sustainable growth. In line with our capital allocation policy, value-creating acquisitions play a key part in enhancing our business and we will continuously consider and evaluate opportunities to build an M&A pipeline.

In 2024, we further strengthened our market positions in Switzerland and Spain through the bolt-on acquisitions of gammaRenax and Grupo BN. Both acquisitions have a strong strategic fit, a country-wide footprint, and generate operational synergies for ISS. In addition, we made two minor acquisitions in Belgium focused on developing our technical service offering as well as a minor acquisition in Austria.

The divestment of ISS France was completed in April 2024, marking the final step in the divestment programme outlined in the OneISS Strategy. At 31 December 2024, no businesses were classified as held for sale.

## Investing in technology

In recent years, we have invested significantly in technology with the ambition of becoming technology leader in our industry. Our focus has been on building digital applications for our customers and employees as well as a cybersecure infrastructure. In 2024, we continued to invest in and develop software, which added DKK 277 million to the balance of capitalised software.

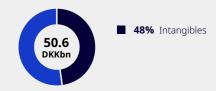
Going forward our focus will shift from technology leadership to technology as an enabler for our business and our strategic goals in line with our updated strategic priorities launched in December 2024. As a result, we will continue to invest in technology as part of our strategic initiatives to drive our commercial agenda, improve our people processes and drive efficiencies in our overhead and service costs.

#### In this section:

- **3.1** Intangible assets
- 3.2 Impairment tests
- 3.3 Acquisitions
- **3.4** Discontinued operations and divestments

## **Intangible assets**

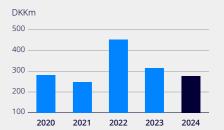
our largest asset category



% of total assets

## **Investing in technology**

software additions



# 3.1 Intangible assets

(DKKm)	Goodwill	Brands	Customer contracts	Software	Total
2024					
Carrying amount at 1 January	19,696	1,589	934	1,053	23,272
FX adjustments	51	-	(34)	(4)	13
Hyperinflation restatement	339	-	164	3	506
Additions	-	-	-	277	277
Acquisitions/divestments, net	415	-	181	-	596
Amortisation	-	-	(91)	(224)	(315)
Reclass	-	-	-	10	10
Carrying amount at 31 December	20,501	1,589	1,154	1,115	24,359
Cost	21,751	1,673	9,067	3,207	35,698
Accumulated amortisation and impairment	(1,250)	(84)	(7,913)	(2,092)	(11,339)
Carrying amount at 31 December	20,501	1,589	1,154	1,115	24,359
2023					
Carrying amount at 1 January	20,450	1,589	857	1,024	23,920
FX adjustments	(369)	-	(163)	(4)	(536)
Hyperinflation restatement	337	-	173	2	512
Additions	-	-	-	315	315
Acquisitions/divestments, net	215	-	136	-	351
Disposals	-	-	-	(1)	(1)
Amortisation	-	-	(69)	(211)	(280)
Impairment	(937)	-	-	(72)	(1,009)
Carrying amount at 31 December	19,696	1,589	934	1,053	23,272
Cost	20,943	1,669	8,728	2,943	34,283
Accumulated amortisation and impairment	(1,247)	(80)	(7,794)	(1,890)	(11,011)
Carrying amount at 31 December	19,696	1,589	934	1,053	23,272

#### Goodwill and customer contracts

In 2024, the Group's acquisitions added DKK 417 million to goodwill and DKK 181 million to customer contracts, see 3.3, Acquisitions. Furthermore, hyperinflation in Türkiye added DKK 339 million to goodwill and DKK 164 million to customer contracts. Goodwill relates mainly to assembled workforce, technical expertise and know how, synergies and scale benefits as well as platform for growth.

#### Brands

The carrying amount of brands relates to the ISS brand, which is considered to have an indefinite useful life. Thus, the ISS brand is not amortised but tested for impairment annually, see 3.2, Impairment tests.

#### Software

Technology is a key enabler of the Group's strategy and an integrated part of our customer value propositions. Overall, the Group's software investments relate to 1) customer-facing solutions, 2) employee-facing solutions and 3) IT security. A significant part of our software is mandatory Group-managed solutions as we wish to harvest scale-benefits and ensure consistency across the Group. Our capitalised software is mainly owned – either "off-the-shelf" or solutions being fully or partially customised to ISS – whereas the remaining (mainly the most recent software solutions) relates to Software as a Service (SaaS solutions).

In 2024, additions amounted to DKK 277 million (2023: DKK 315 million) and software included DKK 136 million related to assets under development at Group level (2023: DKK 175 million).

## **10** Accounting judgements

Software as a Service (SaaS) Generally, the right to access a cloud provider's software does not give rise to an intangible asset because that right does not in itself give ISS control over the software asset. At the commencement date, management assesses whether the Group acquires an intangible asset, leases an asset or solely receives software as a service over the term of the contract.

If the Group receives a right to use cloud hosted software managed by a software provider without further rights or control, it is neither a lease nor an intangible asset and costs are expensed as the Group receives the SaaS. However, in some circumstances the Group may obtain control, which may be the case when:

- a) ISS has the contractual right to take possession of the software during the hosting period without incurring significant costs;
- b) ISS has the ability to use software separately without significant diminution in utility or value; and
- c) It is feasible for ISS to run the software on its own hardware or contract with a party (unrelated to the cloud provider) to do so.

#### Capitalisation of configuration or customisation costs

In SaaS arrangements, capitalisation requires management's assessment of the nature of the activities performed and the output. Such activities would typically entail development of additional software code that enhances, modifies or creates additional capability. If activities performed result in the creation of a resource that the Group controls, such configuration and customisation costs are capitalised.

# 3.1 Intangible assets

(continued)



## Accounting policy

Goodwill and brands (the ISS brand) with indefinite useful lives are not amortised but recognised at cost less accumulated impairment losses.

Acquisition-related customer contracts are recognised at fair value at the acquisition date and subsequently, at cost less accumulated amortisation and impairment losses.

Software is measured at cost less accumulated amortisation and impairment losses. The cost of software developed for internal use includes external costs to consultants and software as well as internal direct costs related to the development. Other development costs for which it cannot be demonstrated that future economic benefits will flow to the Group are recognised in profit or loss.

Amortisation is calculated on a straight-line basis over the estimated useful lives except for certain customer contracts where the unit of production method better reflects the expected pattern of consumption.

#### Estimated useful life

Customer contracts	10-24 years
Software	3-10 years

Amortisation methods and useful lives are reassessed at the reporting date.

Software as a Service (SaaS) arrangements are service contracts providing the Group with the right to use cloud hosted software managed by the software provider over the contract term.

Generally, costs related to SaaS are expensed as incurred in Operating expenses, including cloud-hosting fees, software licenses, internal costs to select a cloud provider as well as data conversion, training and testing costs.

Certain costs related to configuration and customisation activities may be capitalised as an intangible asset if they meet the recognition criteria, see Accounting judgements. Such assets are amortised over their useful lives when ready for use.

# 3.2 Impairment tests

## 3.2.1 Impairment test results

The impairment tests of goodwill and customer contracts performed at 31 December 2024 did not result in recognition of impairment losses (2023: no impairment losses).

In the majority of the Group's CGUs, excess values increased in 2024 due to improved financial results leading to higher financial forecasts, which was only partially offset by broad-based increases in discount rates.

It is management's view that excess values in the Group's CGUs, including in Türkiye, are fairly resilient to any likely and reasonable deteriorations in the key assumptions applied, see sensitivity analyses in 3.2.2, Goodwill and customer contracts.

#### Türkiye

In 2024, ISS Türkiye continued to perform well in terms of revenue growth, operating margin and free cash flow despite the difficult macroeconomic environment with continued high inflation and increasing interest rates. However, due to the IAS 29 hyperinflation adjustments goodwill and customer contracts also continued to increase. At 31 December 2024, intangibles amounted to DKK 1.6 billion (2023: DKK 1.3 billion) of which DKK 1.4 billion (2023: DKK 1.0 billion) was attributable to hyperinflation. The Group continued to apply a normalised WACC rate in the terminal period (in line with last year), as it is management's view that it is most appropriate given the circumstances.

## Accounting estimates

In performing the impairment test, management assesses whether the CGU to which the goodwill relates will be able to generate positive net cash flows sufficient to support the value of intangibles and other non-current assets. The assessment is based on estimates of expected future cash flows (value in use) for the individual CGU, which by nature are uncertain.

Estimates are based on financial forecasts for the following year as approved by management, and estimated discount rates, growth and market developments. Assumptions applied in the short to medium term (forecasting period of five years) as well as terminal growth rates and margins applied are described in 3.2.4, Determining value in use.

In Türkiye, as a result of the highly unusual macroeconomic situation, the normal Group methodology of applying a constant WACC rate in both the forecasting and terminal period, would lead to an understatement of the value in use (especially in the terminal period) due to the disproportionate negative gap between the risk-free interest rate and the consistently applied terminal growth rate. Instead, the Group applies a normalised WACC rate in the terminal period, while the WACC applied in the forecasting period is determined based on the normal Group methodology. Given the circumstances, it is management's view that this is more appropriate and leads to a more reasonable estimate of the value in use.

The outcome of the impairment test may vary significantly should the assumptions and estimates not be realised as expected and applied as basis for management's conclusion of whether impairment of a CGU has occurred.



## **Accounting policy**

The Group performs impairment test of goodwill and the ISS brand at the reporting date or when indications of impairment exist. Other non-current assets are tested annually for indications of impairment.

When performing the impairment test, the recoverable amount of the asset is determined, i.e. the higher of the fair value of the asset less anticipated costs of disposal and its value in use. The value in use is calculated as the present value of expected future cash flows from the asset or the CGU to which the asset belongs. Corporate costs for services performed by the Group's head office functions for the benefit of the CGUs are allocated to the individual CGUs and taken into account in the calculation.

Impairment of goodwill is recognised in profit or loss in a separate line if the carrying amount of the CGU exceeds its estimated recoverable amount.

The carrying amount of goodwill is tested for impairment together with other non-current assets in the CGU to which goodwill is allocated.

Impairment of goodwill is not reversed. Impairment of other assets is reversed if estimates used to calculate the recoverable amount have been changed. An impairment loss is reversed to the extent that the carrying amount does not exceed the carrying amount that would have been determined, net of depreciation and amortisation, if no impairment loss had been recognised.

Management believes that the value of the ISS brand supports the ISS Group in its entirety rather than any individual CGU. Accordingly, the ISS brand is tested for impairment at Group level. The impairment test is based on group-wide cash flows adjusted for the Group's total goodwill and other non-current assets.

9.3%

36.2%

9.0%

9.2%

9.7%

9.2%

2.6%

5.3%

8.7%

6.5%

>9.7%

>9.2%

11.6%

43.7%

11.5%

11.8%

13.3%

11.2%

Discount rate

**Terminal period** 

>2.0%

8.4%

>2.5%

>2.5%

>3.0%

>3.0%

6.0%

8.0%

6.5%

6.5%

7.5%

7.9%

2.0%

3.6%

4.6%

7.5%

>7.9%

2.0%

10.0%

2.5%

2.5%

3.0%

3.0%

Margin 1)

Growth

# 3.2 Impairment tests (continued)

### 3.2.2 Goodwill and customer contracts

The carrying amounts of intangibles for CGUs representing more than 5% of intangibles are disclosed in the table to the right together with a sensitivity analysis on the key assumptions in the impairment testing.

#### Sensitivity analysis

The allowed change represents the percentage points by which the specific key assumption can change, all other things being equal, before the CGU's recoverable amount equals its carrying amount.

## 3.2.3 Cash-generating units (CGUs)

Consistent with the Group's management and reporting structure, the lowest level of CGUs is individual countries, as cash inflows are generated largely independent of cash inflows in other ISS countries (the majority of our contract portfolio is locally based with no cross-border activities). Accordingly, impairment tests are carried out per country, and intangibles (goodwill and customer contracts) are allocated to these.

For a few countries, management has been combined to take advantage of similarities in terms of markets, shared customers and cost synergies. In these exceptional cases, the countries are regarded as one CGU when performing the impairment test.

	Cu	ir ynng announc		0.00	ven	widig		a.ov	ven	wa y			oiscount rate	
(DKKm)	Goodwill	Customer contracts	Total	Avg.	Allowed decrease	Avg.	Allowed decrease	Rate	Allowed decrease	Rate	Allowed decrease	Net of tax	Allowed increase	Pre-tax
2024														
UK & Ireland	2,737	79	2,816	5.1%	>5.1%	5.2%	>5.2%	2.5%	>2.5%	5.5%	3.0%	11.7%	6.1%	15.2%
US & Canada	2,262	125	2,387	4.5%	>4.5%	5.4%	>5.4%	3.0%	>3.0%	6.0%	3.7%	11.3%	8.8%	14.5%
Switzerland	1,904	252	2,156	1.2%	>1.2%	8.0%	>8.0%	1.5%	>1.5%	8.0%	7.6%	6.2%	>6.2%	7.4%
Finland	2,104	-	2,104	2.9%	>2.9%	6.4%	>6.4%	2.5%	> 2.5%	6.4%	2.6%	8.6%	2.9%	10.4%
Denmark	1,620	-	1,620	1.3%	>1.3%	5.8%	>5.8%	2.0%	>2.0%	6.0%	3.5%	8.5%	5.6%	10.6%
Türkiye 2)	1,101	509	1,610	25.3%	17.9%	7.9%	>7.9%	10.0%	>10.0%	8.0%	5.4%	36.3%	10.2%	42.5%
Spain	1,278	161	1,439	3.9%	>3.9%	6.5%	>6.5%	2.5%	>2.5%	6.5%	4.4%	9.3%	7.8%	11.9%
Belgium & Lux.	1,385	22	1,407	3.0%	>3.0%	6.6%	>6.6%	2.5%	>2.5%	6.6%	3.7%	9.1%	5.4%	11.7%
Australia & NZ	1,244	-	1,244	3.0%	>3.0%	7.0%	>7.0%	3.0%	>3.0%	7.0%	7.0%	10.4%	>10.4%	14.2%
Norway	1,097	-	1,097	1.4%	>1.4%	8.0%	>8.0%	2.5%	>2.5%	8.0%	>8.0%	9.5%	>9.5%	11.8%
Other	3,769	6	3,775											
Total	20,501	1,154	21,655											
2023														
UK & Ireland	2,617	88	2,705	3.0%	>3.0%	5.4%	>5.4%	2.5%	>2.5%	6.0%	3.5%	10.4%	6.5%	13.7%
US & Canada	2,125	134	2,259	4.3%	>4.3%	6.0%	>6.0%	3.0%	>3.0%	6.0%	3.4%	10.9%	7.1%	14.1%
Switzerland	1,708	156	1,864	1.9%	>1.9%	7.8%	>7.8%	2.0%	>2.0%	7.8%	7.4%	6.9%	>6.9%	8.1%
Finland	2,102	-	2,102	2.6%	>2.6%	6.2%	>6.2%	2.5%	2.5%	6.2%	1.8%	8.6%	1.9%	10.4%

5.3%

7.8%

6.4%

6.5%

7.5%

7.9%

>5.3%

6.9%

>6.4%

>6.5%

>7.5%

>7.9%

Margin 1

Forecasting period

Growth

Denmark

Türkiye 2)

Norway Other

Total

Belgium & Lux.

Australia & NZ

1.620

857

1,157

1.322

1,283

1,151

3,754

19,696

1.620

1,274

1,289

1.322

1,283

1,151

3,761

20,630

417

132

934

2.1%

31.7%

4.5%

2.9%

2.0%

3.1%

>2.1%

11.5%

>4.5%

>2.9%

>2.0%

>3.1%

Carrying amount

<sup>1)</sup> Excluding allocated corporate costs.

<sup>&</sup>lt;sup>2)</sup> Discount rate applied in the terminal period was 20.5%.

# 3.2 Impairment tests (continued)

## 3.2.4 Determining value in use

The recoverable amount of each CGU is calculated on the basis of its value in use using certain key assumptions per CGU, i.e. revenue growth, operating margin and discount rate.

#### Forecasting period

Cash flow projections for the individual CGUs are based on financial forecasts for the following year as approved by management.

Generally, assumptions applied in the short to medium term (forecasting period of five years) reflect management's expectations considering all relevant factors, including the Group's strategic initiatives, local initiatives, past experience and external sources of information, where possible and relevant. This also includes expected development in local markets in terms of competition, inflation and growth.

Specifically, management has considered the expected impacts from the Group's updated strategic priorities from 2025 and onwards, especially increased investments in our commercial agenda, our people processes and in driving efficiencies in our overhead and service costs. Where relevant, initiated restructurings and other improvement initiatives, have also been taken into consideration when estimating the expected future performance and cash flows.

Management also assessed the impact from macroeconomic developments, mainly inflation rates. In the year, the Group demonstrated its continued ability to manage and mitigate wage increases and price increases in the supply chain, including activating indexation mechanisms in the customer contracts to increase prices.

#### Terminal period

Assumptions applied in the terminal period generally reflect management's long-term expectations for the individual country. Revenue growth reflects inflation and GDP growth and is determined based on input from external sources like IMF's "World Economic Outlook". Operating margin reflects the expected normalised earnings level in the long term.

### 3.2.5 The ISS brand

The carrying amount of brands relates to the ISS brand and was DKK 1,589 million at 31 December 2024 (2023: DKK 1,589 million). In 2024, no impairment of the ISS brand was identified.

No sensitivity is shown for the ISS brand, as the group-wide cash flows adjusted for the Group's total goodwill and other non-current assets significantly exceed the carrying amount. This is additionally supported by ISS's market capitalisation at 31 December 2024 of approximately DKK 24 billion exceeding the carrying amount of equity, which amounted to DKK 12 billion.

#### Key assumptions 1)

# Revenue growth

#### Year 1

· Financial forecasts as approved by management

#### Forecasting period (year 2-5)

- Based on expected market development, including maturity and inflation
- Impact from local and Group initiatives are considered, including key account focus

#### Terminal period

- Long-term expectations based on external sources such as IMF "World Economic Outlook", OECD, etc.
- Not exceeding expected long-term average for the country, including inflation

# Operating margin

#### Year 1

• Financial forecasts as approved by management

#### Forecasting period (year 2-5)

- Impact from Group initiatives are considered, including key account focus and investments in our commercial agenda, our people processes and driving efficiencies in our overhead and service costs
- · Restructurings and local improvement initiatives are considered

### Terminal period

• Reflects the expected normalised earnings level in the long term

## **Discount rates** (net of tax)

- Risk-free interest rate based on 30-year government bonds (country-specific) where
  available, except that for Türkiye a normalised interest rate is applied in the terminal
  period (see Accounting estimates). If 30-year bonds are not available for the given
  CGU, the rate is based on a 20-year or 10-year government bond
- Country specific estimation risk premium added (to reflect possible variations in amounts/timing of the projected cash flows)
- Equity risk premium: 5.5% (2023: 6.0%) 2)
- Debt/equity target ratio (market values): 25/75 (2023: 25/75)

The key assumptions applied are used for accounting purposes and should not be considered a forward-looking statement within the meaning of the US Private Securities Litigation Act of 1995 and similar laws in other countries regarding expectations to the future development.

<sup>&</sup>lt;sup>2)</sup> For Türkiye a country specific risk premium of 5.0% is added (2023: 9.0%).

# 3.3 Acquisitions

### 3.3.1 Acquisition impact

In line with the Group's normal procedure and due to the short time between completion of the acquisitions and finalisation of the consolidated financial statements, the acquisition accounting has not yet been completed. Thus, the fair value of certain assets and liabilities, such as customer contracts and trade receivables, are determined based on management's best estimates as the necessary analyses and calculations could not be completed.

#### gammaRenax

On 25 April 2024, ISS acquired 100% of the shares in gammaRenax AG. The acquisition strengthens our market position in Switzerland by adding scale within our existing core services as well as creating better density across the country and growth in our prioritised customer segments.

Goodwill is attributable mainly to: 1) platform for growth, 2) synergies and scale benefits and 3) assembled workforce.

## Grupo BN

On 10 September 2024, ISS acquired 100% of the shares in Grupo BN. The acquisition strengthens our market position in Spain and has a strong strategic fit. It enables us to expand our cleaning services thus supporting our global leadership in the cleaning sector.

Goodwill is attributable mainly to: 1) synergies and scale benefits and 2) assembled workforce.

## Bluebridge

On 16 December 2024, ISS acquired 100% of the shares in Bluebridge in Belgium. The acquisition enables us to expand and develop our technical service offering.

Goodwill is attributable mainly to 1) expertise and know-how in technical services, 2) synergies and 3) assembled workforce.

#### Acquisitions completed in 2024

Company/activity	Country	Service type	Interest	Consoli- dated	since completion	revenue (DKKm) 1)	Employees (number) 1)
Med-Serv	Austria	Cleaning	100%	February	53	69	226
gammaRenax	Switzerland	Cleaning	100%	April	395	590	1,800
Grupo BN	Spain	Cleaning	100%	September	117	309	2,300
Bluebridge	Belgium	Technical	100%	December	-	142	102
Vinca	Belgium	Technical	Activities	December	-	11	9
Total					565	1,121	4,437

<sup>1)</sup> Unaudited

#### Net assets and cash flow

	gamma-	Grupo	Blue-	Other/Prior		
(DKKm)	Renax	BN	bridge	year adj.	2024	2023
Customer contracts	114	45	22	-	181	136
Other non-current assets	20	36	10	1	67	83
Trade receivables	74	110	28	10	222	200
Other current assets	78	10	14	11	113	205
Non-current liabilities	(41)	(109)	(20)	(10)	(180)	(86)
Current liabilities	(128)	(80)	(34)	(19)	(261)	(355)
Fair value of net assets	117	12	20	(7)	142	183
Goodwill	220	116	55	26	417	221
Consideration transferred	337	128	75	19	559	404
Cash in acquired business	(49)	(8)	(3)	(10)	(70)	(9)
Consideration transferred, net	288	120	72	9	489	395
Contingent and deferred consideration	17	(2)	-	6	21	(22)
Acquisition (cash flow)	305	118	72	15	510	373

## 3.3.2 Subsequent acquisitions

The Group completed no acquisitions from 1 January to 15 February 2025.

## 3.3.3 Pro forma revenue/operating profit

Revenue

Annual

Pro forma revenue was DKK 84,220 million and operating profit before other items was DKK 4,175 million, corresponding to adjustments of the reported amounts of DKK 459 million and DKK 32 million, respectively.



## **Accounting policy**

Business combinations (acquisitions) are accounted for using the acquisition method. The consideration transferred is measured at acquisition date fair value of net assets and any contingent consideration as well as the amount of any non-controlling interests in the acquiree. For each acquisition, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at the proportionate share of the acquiree's identifiable net assets.

Acquisition-related costs are expensed as incurred and presented in Other income and expenses, net.

Contingent consideration is classified as financial liabilities and presented in Other liabilities with changes in fair value recognised in Other income and expenses, net.

Depending on the size, complexity, and timing of the acquisition, uncertainties regarding identification or measurement of assets, liabilities and contingent liabilities may arise, and the initial recognition is based on provisionally determined fair values. Changes to fair values are adjusted against goodwill up until 12 months after the acquisition date. Comparatives are restated, accordingly. Changes in fair values after 12 months are recognised in Other income and expenses, net.

Goodwill is initially measured at cost being the excess of the consideration transferred, over the fair value of the net identifiable assets acquired. Subsequently, goodwill is measured at cost less accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the Group's cash-generating units (CGUs) that are expected to benefit from the combination. Goodwill is not deductible for tax purposes.

#### Pro forma revenue and operating profit before other items

include adjustments assuming that acquisitions/divestments were in-/excluded in/from profit or loss from 1 January. Estimates are made by local ISS management at the time of acquisition/divestment or actual results where available, and are based on unaudited financial information.

# 3.4 Discontinued operations and divestments

## 3.4.1 Discontinued operations

On 9 April 2024, the divestment of ISS France was completed, and consequently, at 31 December 2024 no businesses were classified as assets held for sale.

Net profit generated in ISS France up until the completion of the divestment is specified below. The preliminary divestment loss recognised in 2023 was reassessed on the basis of the final sales price and closing balance. This led to a negative adjustment of DKK 5 million recognised in Other income and expenses, net.

#### Profit or loss 1)

(DKKm)	lote	2024	2023
Revenue Expenses		665 (703)	2,662 (2,816)
Operating profit before other items Other income and expenses, net Goodwill impairment	3.2	<b>(38)</b> (6)	(154) (489) (937)
Operating profit Finance income/(costs), net		<b>(44)</b> (7)	<b>(1,580)</b> (55)
Net profit before tax Income tax		<b>(51)</b> (1)	<b>(1,635)</b> (17)
Net profit		(52)	(1,652)

<sup>1)</sup> Included France in 2024 (2023: Brunei and France).

#### Cash flows

(DKKm)	2024	2023
Operating activities	(62)	(44
Investing activities	(323)	(2
Financing activities	(48)	(41

#### Earnings per share

(DKK)	2024	2023
Basic earnings per share	(0.3)	(8.9)
Diluted earnings per share	(0.3)	(8.8)

#### 3.4.2 Divestments

Divestments completed in 2024

Company/activity	Country	Service type	Excluded from P/L	Interest	revenue (DKKm) 1)	Employees (number) 1)
Ground Service	Austria	Other	March	100%	35	78
ISS France	France	Country exit	April	100%	2,658	14,925
Travel Management	Sweden	Other	April	100%	46	5
Total					2,739	15,008

<sup>1)</sup> Unaudited

#### Net assets and cash flow impact

(DKKm)	2024	2023
Goodwill	2	17
Other non-current assets	35	18
Current assets	883	59
Non-current liabilities	(111)	-
Borrowings	(260)	(5)
Current liabilities	(866)	(27)
Net assets disposed	(317)	62
Gain/(loss) on divestment, net 1)	(61)	(5)
Divestment costs	174	42
Consideration received	(204)	99
Cash in divested businesses	(263)	(23)
Consideration received, net	(467)	76
Contingent and deferred consideration	233	(4)
Divestment costs paid	(116)	(47)
Divestments (cash flow)	(350)	25

In addition, DKK 0 million (2023: DKK 18 million) was recognised in Other income and expenses, net related to recycling of accumulated FX adjustments on country exits.

Contingent and deferred consideration related to the divestment of ISS France, where part of the consideration is deferred up to three years from the date of divestment.

## 3.4.4 Subsequent divestments

No divestments were completed from 1 January to 15 February 2025.

Annual



## Accounting policy

A disposal group is presented as discontinued operations if it is a geographical area, i.e. a CGU (country), that either has been disposed of, or is classified as held for sale.

The classification as discontinued operations is assessed based on several factors; quantitative and qualitative. Overall, it is assessed whether the disposal group represents a component of an entity (i.e. a CGU), which in ISS is defined as a country. Further, it is assessed whether the classification is significant for understanding the financial performance of the Group's continuing operations. For a single country, the assessment of significant is made separately for that country. However, in case of a coordinated strategic plan to dispose of several businesses (CGUs), the assessment of significant is made for these countries as a whole.

Discontinued operations are presented separately as Net profit from discontinued operations and specified in the notes. Comparatives are restated.

Cash flows from discontinued operations are included in cash flow from operating, investing and financing activities together with cash flows from continuing operations, but separately specified in 3.4, Discontinued operations and divestments.

Divestments Gain or loss on disposal of an operation that is part of a CGU includes a portion of the related goodwill allocated to that CGU. Goodwill related to the disposed operation is measured based on the fair value of the disposed operation relative to the fair value of the entire CGU.

If the Group loses control over a subsidiary, it derecognises the related assets (including goodwill), liabilities, non-controlling interests and other components of equity, while any resultant gain or loss is recognised in Other income and expenses, net.

# 4 Capital structure

Our primary capital allocation priority is to ensure a strong and efficient balance sheet and that our liquidity position supports operational needs, financial flexibility and our continued strategy execution, while maintaining our investment grade rating.

In 2024, the Group's liquidity position remained strong as a result of the solid free cash flow generation. At 31 December 2024, the Group's liquidity reserves increased to DKK 12.8 billion (2023: DKK 12.1 billion) and net debt to DKK 11.5 billion (2023: DKK 10.5 billion) resulting in a financial leverage of 2.0x (2023: 2.2x).

## Sharing excess capital with shareholders

On 22 February 2024, we announced a share buyback programme of DKK 1.0 billion over the 12 months period running until 19 February 2025. Due to the strong liquidity position and cash flow outlook, the programme was increased twice during 2024, bringing the total value of the programme to DKK 1.5 billion. The programme was successfully concluded on 19 February 2025.

Furthermore, we are today announcing that we will initiate a new share buyback programme of DKK 2.5 billion to be executed until 13 February 2026.

As a result of the strong liquidity position, the Board of Directors (the Board) will at the annual general meeting propose a dividend for 2024 of 20% of adjusted net profit, corresponding to a total dividend of DKK 575 million (DKK 3.1 per share).

#### Debt maturities and refinancing

On 29 May 2024, ISS issued a 5-year EUR 500 million bond under the European Medium-Term Note (EMTN) programme, which is listed on the Luxembourg Stock Exchange. The net proceeds were mainly used for repayment of the Group's EUR 300 million EMTNs maturing in December 2024.

EUR 500 million of EMTN bonds will mature in July 2025. In the first half of 2025, the Group will evaluate different financing options. Except for this, ISS has no material short-term debt maturities.

#### Low financial risk exposure

We are exposed to financial risks, mainly liquidity and currency risk. Risk is a natural part of our business activities and a condition for creating value. Through effective risk management, risks are monitored and mitigated to an acceptable level. In 2024, financial risk exposure to the consolidated financial statements continued to be low.

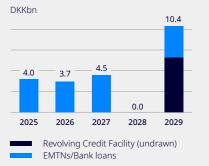
#### In this section:

- 4.1 Equity
- **4.2** Financing
- **4.3** Financial risk management
- 4.4 Interest rate risk
- 4.5 Liquidity risk
- 4.6 Currency risk

# low

Financial risk exposure

## **Debt maturity profile**



## Net debt and financial leverage<sup>1)</sup>



## **Proposed dividends 2024**

**20%** of adjusted profit 1)

1) See 8.5, Definitions p. 155

# 4.1 Equity

## 4.1.1 Share capital and share premium

At 31 December 2024, ISS's share capital comprised a total of DKK 185,668,226 shares (2023: 185,668,226) with a nominal value of DKK 1 each. All shares were fully paid and freely transferable.

ISS has one class of shares, and no shares carry special rights. Each share gives the holder the right to one vote at our general meetings.

Share premium included in retained earnings at 31 December 2024 amounted to DKK 19,168 million (2023: DKK 19,168 million).

## 4.1.2 Treasury shares

(DKKm)	Purchase price	Number
2024		
At 1 January	66	331,906
Settlement of vested PSUs/RSUs	(79)	(624,352)
Purchased	1,217	9,512,211
At 31 December	1,204	9,219,765
2023		
At 1 January	185	938,343
Settlement of vested PSUs/RSUs	(122)	(623,774)
Purchased	3	17,337
At 31 December	66	331,906

At 31 December 2024, ISS A/S owned a total of 9,219,765 treasury shares corresponding to 4.97% of the share capital.

#### Share buyback programmes

#### 2024 programme

On 22 February 2024, ISS announced a share buyback programme, under which ISS would buy back own shares for a maximum consideration of DKK 1.0 billion over the 12 months period from 22 February 2024 to 19 February 2025. During 2024, due to the strong liquidity position and cash flow outlook, the programme was increased twice, bringing the total value of the programme to DKK 1.5 billion.

On 19 February 2025, ISS completed the programme as shares for a total consideration of DKK 1.5 billion had been repurchased.

At the annual general meeting on 11 April 2025, the Board of Directors expects to propose a decrease of ISS A/S's share capital in accordance with the share buyback programme by cancellation of own shares.

#### 2025 programme

The Board of Directors has decided to initiate a new share buy-back programme under which ISS will buy back own shares for a maximum consideration of DKK 2.5 billion over a 12-months period from 20 February 2025 to 13 February 2026 at the latest, both days inclusive. The purpose of the share buyback programme is to reduce the share capital and to meet obligations arising from ISS's share-based incentive programmes (LTIP).

#### 4.1.3 Translation reserve

(DKKm)	Hedging	diaries	Total
2024			
At 1 January	(269)	(1,008)	(1,277)
FX adjustments	-	306	306
At 31 December	(269)	(702)	(971)
2023			
At 1 January	(185)	(969)	(1,154)
Hedging and FX adjustments	(84)	(39)	(123)
At 31 December	(269)	(1,008)	(1,277)

A specification of hedging and FX adjustments in the year is provided in 4.1.7, Other comprehensive income.

## Hedging reserve

The hedging reserve comprises accumulated fair value adjustments of net investment hedges in previous years. At 31 December 2024, the accumulated fair value adjustments, net of tax amounted to DKK (269) million of which DKK (140) million related to GBP, DKK (75) million related to CHF and DKK (54) million related to USD. The total tax effect was DKK 12 million. The amounts will remain in the translation reserve until full realisation of the foreign entity.

## 4.1.4 Earnings per share

(in '000)	2024	2023
Average number of shares Average number of treasury shares	185,668 (4,714)	185,668 (334)
Average number of shares (basic) Average number of PSUs and RSUs	180,954	185,334
expected to vest	2,404	2,620
Average number of shares (diluted)	183,358	187,954

The table reflects the share data used in the basic and diluted EPS calculations, see 8.5, Definitions. The calculation of average number of diluted shares excluded a total of 1,268,950 PSUs and RSUs (2023: 833,977) which are not expected to vest.

#### 4.1.5 Dividends

At the annual general meeting to be held on 11 April 2025, the Board of Directors will propose a dividend for 2024 of DKK 3.1 per share of DKK 1 (2023: DKK 2.3 per share), equivalent to DKK 575 million and a pay-out ratio of 20% (2023: DKK 427 million/pay-out ratio: 20%). There are no tax consequences of proposed dividends for the Group.

In 2024, dividends paid, net of dividends on treasury shares, amounted to DKK 425 million (2023: DKK 390 million).

# **4.1 Equity** (continued)

### 4.1.6 Non-controlling interests

The Group's non-controlling interests predominantly relates to ISS Türkiye, where Actera, a leading Türkiyish private equity company, owns 39.9%. Actera became minority shareholder of ISS Türkiye as part of the acquisition of Rönesans Facility Management Company in September 2021. Further, certain members of management of ISS Türkiye together hold a minority shareholding of 10% in ISS Türkiye.

The shareholders' agreement between ISS, Actera and management establishes the rights and obligations of the parties, including rights and restrictions on transferring shares, such as right of first refusal, drag along rights from Q4 2024 and right to explore a potential Initial Public Offering (IPO).

## 4.1.7 Other comprehensive income

		Attributal	ole to owners of ISS	A/S		
(DKKm)	Note	Retained earnings	Translation reserve	Total	Non- controlling interest	Total equity
2024						
Defined benefit plans						
Remeasurement (gain)/loss	7.1	(85)	-	(85)	(55)	(140)
Asset ceiling	7.1	(28)	-	(28)	-	(28)
FX adjustments						
Subsidiaries		-	77	77	(71)	6
Hyperinflation, Türkiye		-	229	229	248	477
Тах						
Tax related to the items above		25	-	25	11	36
Total		(88)	306	218	133	351
2023						
Defined benefit plans						
Remeasurement (gain)/loss	7.1	(423)	-	(423)	(39)	(462)
Asset ceiling	7.1	299	-	299	-	299
FX adjustments						
Subsidiaries		-	(330)	(330)	(148)	(478)
Recycling of accumulated FX adj., country exits		-	(18)	(18)	-	(18)
Hyperinflation, Türkiye		-	309	309	158	467
Hedging						
Fair value adj. of net investment hedges		-	(84)	(84)	-	(84)
Tax						
Tax related to the items above		23	-	23	10	33
Total		(101)	(123)	(224)	(19)	(243)

### Development in 2024

In 2024, other comprehensive income was DKK 351 million, an increase of DKK 594 million compared to 2023. The increase mainly related to a positive impact from FX adjustments of subsidiaries primarily in Türkiye and the UK partly offset by Switzerland.



## **Accounting policy**

Retained earnings is the Group's free reserves, which includes proposed dividends and share premium. Proposed dividends are recognised as a liability at the date when they are adopted at the annual general meeting. Share premium comprises amounts above the nominal share capital paid by shareholders when shares are issued by ISS A/S.

Treasury shares The cost of acquisition and proceeds from sale of treasury shares are recognised in reserve for treasury shares. Dividends received in relation to treasury shares are recognised in retained earnings.

Translation reserve comprises foreign exchange differences arising from the translation of financial statements of foreign entities with a functional currency other than DKK and from the translation of non-current balances which are considered part of the investment in foreign entities. Furthermore, fair value adjustments of net investment hedges and hyperinflation restatement are included. On full realisation of a foreign entity the accumulated foreign exchange adjustments are transferred to profit or loss in the same line item as the gain or loss. exchange adjustments are transferred to profit or loss in the same line item as the gain or loss.

## =

# 4.2 Financing

## 4.2.1 Borrowings

(DKKm)	Note	2024	2023
Issued bonds		15,635	14,073
Lease liabilities		2,464	2,335
Bank loans		242	311
Borrowings		18,341	16,719
Non-current liabilities		13,584	13,427
Current liabilities		4,757	3,292
Borrowings		18,341	16,719
Cash and cash equivalents		(6,829)	(6,093)
Derivatives, net	2.2, 2.3	(32)	39
Securities	2.2	(140)	(117)
Net debt		11,340	10,548

#### Refinancing

On 29 May 2024, ISS issued a 5-year bond with a principal amount of EUR 500 million and a coupon of 3.875%. The bond was issued under the Group's EUR 3 billion European Medium Term Note (EMTN) programme, which is listed on the Luxembourg Stock Exchange. The net proceeds were used for repayment of the Group's EUR 300 million EMTNs maturing in December 2024 as well as for general corporate purposes.

#### Financing fees

At 31 December 2024, accumulated financing fees recognised in borrowings amounted to DKK 80 million (2023: DKK 54 million). The increase compared to last year was due to financing fees of DKK 49 million (2023: DKK 26 million) being capitalised in relation to the bond issue in May 2024, partly offset by ordinary amortisation of DKK 23 million (2023: DKK 29 million) recognised in finance costs.

#### Fair value

At 31 December 2024, the fair value of bonds was DKK 15,477 million (2023: DKK 13,474 million). The fair value of bonds was based on the quoted market price on the Luxembourg Stock Exchange and measurement is categorised as Level 1 in the fair value hierarchy due to the use of quoted market inputs.

For the remaining borrowings, the fair values are not materially different from their carrying amounts due to their short-term nature.

#### 4.2.2 Finance income and costs

(DKKm)	2024	2023
Interest income on cash and cash equivalents	216	98
Hedge ineffectiveness of interest rate swaps	12	-
Monetary gain on hyperinflation restatement	86	87
Finance income	314	185
Interest expenses on borrowings 1)	(506)	(356)
Interest expenses on lease liabilities 1)	(154)	(121)
Interest expenses on factoring 1)	(71)	(71)
Bank fees	(61)	(62)
Net interest on defined benefit obligations	(33)	(24)
Amortisation of financing fees (non-cash) 1)	(23)	(29)
Commitment fees	(8)	(16)
Other	(25)	(13)
Foreign exchange losses	(23)	(100)
Finance costs	(904)	(792)

The total interest expensed determined on an amortised cost basis was DKK 754 million (2023: DKK 577 million).

Interest income on cash and cash equivalents The increase compared to 2023 was mainly driven by interest income on the proceeds from the issued bond under the EMTN programme in May 2024 until repayment of the bond maturing in December 2024.

Monetary gain on hyperinflation restatement related to the adjustment for hyperinflation (IAS 29) in Türkiye.

Interest expenses on borrowings comprised mainly interest on issued bonds. The increase compared to 2023 was driven by issuance of new EMTNs in May 2024 and increased interest rates throughout 2024 of which DKK 65 million related to the interest rate swaps on part of the bonds.



## **Accounting policy**

Issued bonds and bank loans are recognised initially at fair value net of transaction costs (financing fees) and subsequently at amortised cost. Any difference between the proceeds and the nominal value is recognised in Finance costs over the term of the loan using the effective interest method.

Lease liabilities are initially recognised at the present value of the payments to be made over the lease term. The present value is calculated using the Group's incremental borrowing rate if the interest rate implicit in the lease is not readily determinable. Subsequently, the liability is measured at amortised cost and remeasured due to modifications such as changes in; 1) lease term, 2) the assessment to purchase the underlying asset, 3) future lease payments (e.g. a change in an index or rate), or 4) the Group's estimate of the amount expected to be payable under a residual guarantee.

Foreign exchange losses were mainly driven by the unhedged TRY and EUR positions. The highest contributor was TRY, which remained unhedged due to high cost. The decrease compared to 2023 was driven by TRY which depreciated 11% against DKK in 2024 compared to 39% against DKK in 2023.

#### =

# **4.2 Financing** (continued)

## 4.2.3 Cash flow impact from changes in borrowings

(DKKm)	Note	Issued bonds	Lease liabilities	Bank loans	Total
2024					
At 1 January		14,073	2,335	311	16,719
FX adjustments		9	(13)	(8)	(12)
Cash flows		1,459	(963)	(259)	237
Acquisitions/divestments, net		-	11	89	100
Lease additions	2.6	-	1,077	-	1,077
Fair value adjustments	4.4	88	-	-	88
Other		6	17	109	132
At 31 December		15,635	2,464	242	18,341
2023					
At 1 January		13,973	2,464	363	16,800
FX adjustments		31	(16)	(118)	(103)
Cash flows		-	(791)	(147)	(938)
Acquisitions/divestments, net		-	(9)	207	198
Lease additions	2.6	-	908	-	908
Fair value adjustments	4.4	51	-	-	51
Reclass to Liabilities held for sale		-	(243)	(11)	(254)
Other		18	22	17	57
At 31 December		14,073	2,335	311	16,719

# 4.3 Financial risk management

The Group is exposed to a number of financial risks arising from its operating and financing activities, mainly interest rate risk, liquidity risk, currency risk and credit risk. It is management's assessment that the Group's exposure to these risks is low. The Group has not identified additional financial risk exposures in 2024 compared to 2023.

Financial risks are managed centrally by Group Treasury based on the Financial Policy, which is reviewed and approved annually by the Board of Directors. Due to our decentralised business model, exposure to credit risk on trade receivables and expected credit losses is however managed locally in the operating entities, see 2.1, Trade receivables and credit risk. Through our risk management procedures, financial risks are monitored and reduced to an acceptable level.

It is the Group's policy to mitigate risk exposure derived from its business activities. Group policy does not allow taking speculative positions in the financial markets.

On an ongoing basis the Group considers whether the financial risk management approach appropriately addresses the risk exposures.

#### Risk assessment

The Group's objectives and policies for measuring and managing risk exposure are explained in the respective notes. An overview of financial risks and impact assessment at 31 December 2024 is provided in the table to the right.

#### Risk assessment at 31 December

<ul> <li>Not past due on trade receivables is around 90% (aging analysis)</li> <li>Expected credit losses on trade receivables are less than 2% of gross receivables (credit ratings)</li> <li>The Group transacts only with financial institutions with a credit rating of at least A- (cash and cash equivalents)</li> </ul>	Note 2.1
• 58% of the Group's gross debt carried fixed rates (2023: 65%)	Note 4.4
<ul> <li>Diversified funding portfolio of debt (bonds and bank loans)</li> <li>No financial covenants in our main Group facilities (certain covenants apply to the local loan facility in Türkiye)</li> <li>Revolving credit facility of EUR 900 million (established in 2023) maturing in 2029</li> <li>Uncommitted facilities in place to ensure flexible and efficient liquidity management</li> <li>Duration of gross debt is 2.1 years (2023: 2.1)</li> </ul>	Note 4.5
<ul> <li>The Group benefits from a natural hedge in having income, costs and investments in the same functional currency, country-by-country</li> <li>98.3% of the bonds and bank loans denominated in EUR (2023: 97.7%)</li> </ul>	Note 4.6
	<ul> <li>Expected credit losses on trade receivables are less than 2% of gross receivables (credit ratings)</li> <li>The Group transacts only with financial institutions with a credit rating of at least A- (cash and cash equivalents)</li> <li>58% of the Group's gross debt carried fixed rates (2023: 65%)</li> <li>Diversified funding portfolio of debt (bonds and bank loans)</li> <li>No financial covenants in our main Group facilities (certain covenants apply to the local loan facility in Türkiye)</li> <li>Revolving credit facility of EUR 900 million (established in 2023) maturing in 2029</li> <li>Uncommitted facilities in place to ensure flexible and efficient liquidity management</li> <li>Duration of gross debt is 2.1 years (2023: 2.1)</li> <li>The Group benefits from a natural hedge in having income, costs and investments in the same functional currency, country-by-country</li> </ul>

## 4.4 Interest rate risk

#### Interest rate risk

low exposure

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows or the fair value of financial instruments. Exposure relates to bank loans, bonds or interest rate swaps with floating interest rates.

#### Risk management policy

 At least 50% of the Group's gross debt must carry fixed interest rates directly or through derivatives

#### Mitigation

- The fixed/floating ratio is measured on a monthly basis
- Interest rate swaps (fair value hedge) are used to manage the fixed/floating ratio on gross debt

## 4.4.1 Interest-bearing borrowings

(DKKm)	Maturity	Nominal interest rate	Nominal value	Carrying amount	Carrying amount
Issued bonds (fixed interest rate)					
EMTNs (EUR 300 million)	2024	2.13%	-	-	2,237
EMTNs (EUR 500 million) 1)	2025	1.25%	3,729	3,711	3,660
EMTNs (EUR 500 million)	2026	0.88%	3,729	3,721	3,713
EMTNs (EUR 600 million)	2027	1.50%	4,474	4,468	4,463
EMTNs (EUR 500 million) 1)	2029	3.88%	3,729	3,735	-
			15,661	15,635	14,073
Bank loans (floating interest rate)		_			
Loan facility Türkiye (TRY)	2026	TLFREF	52	51	97
Bank loans and overdrafts (Multi)	-	-	213	191	214
The carrying amount included the accumulated fair value adju	ustments		265	242	311

## Interest rate sensitivity

at 31 December 2024 of the hedged items, see 4.4.2 below.

An increase in relevant interest rates of 1%-point, with all other variables held constant, would have decreased net profit and equity by DKK 44 million (2023: DKK 26 million).

The estimate was based on the Group's floating rate borrowings, i.e. disregarding cash and cash equivalents, as the level at 31 December is typically the highest in the year and thus not representative for the purpose of this analysis.

2024

## 4.4.2 Fair value hedge

(DKKm)	Nominal amount	Carrying amount	Accumulated fair value adj.	Change in FV
Interest rate swap	EUR 300 million	(15)	(15)	42
EMTNs 2025	EUR 500 million	3,711	15	(42)
Interest rate swaps EMTNs 2029	EUR 250 million	58	58	58
	EUR 500 million	3,735	(46)	(46)

At 31 December 2024, the Group had interest rate swap agreements with a total nominal amount of EUR 550 million whereby the Group receives a fixed rate interest and pays a variable interest rate on the nominal amount. The swaps hedge the exposure to fair value changes of the Group's fixed rate bond

and mature in 2025 and 2029, which equals the maturity of the bonds.

In 2024, DKK 12 million (income) was recognised in profit or loss related to the ineffective part of the interest rate swaps (2023: no ineffectiveness).



2023

## **Accounting policy**

The Group's interest rate swaps qualifies as a fair value hedge as the risk being hedged is the possible change in the fair value of a recognised liability. Hedge accounting is applied.

The change in the fair value of the interest rate swap (the hedging instrument) is recognised in profit or loss under Finance income or Finance costs. The change in the fair value of the hedged item (the bond) attributable to the risk being hedged is recognised as part of the carrying amount of the hedged item and is also recognised in profit or loss under Finance income or Finance costs. The gain or loss relating to the ineffective portion is recognised in profit or loss under Finance income or Finance costs.

The unamortised fair value is recognised in profit or loss if the hedged item is derecognised.

Fair value measurement takes current market data into account. The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value. Measurement is categorised as Level 2 in the fair value hierarchy as it is based on directly observable market data.

# 4.5 Liquidity risk

## **Liquidity risk**

low exposure

Liquidity risk results from the Group's potential inability or difficulty in meeting the contractual obligations associated with its financial liabilities due to insufficient liquidity.

#### Risk management policy

- Maintain an appropriate level of short- and long-term liquidity reserves (liquid funds and committed credit facilities)
- Maintain a smooth maturity profile in terms of different maturities
- Maintain access to diversified funding sources
- Maintain a duration of gross debt above 2 years

#### Mitigation

- Raising capital is managed centrally by Group Treasury to ensure efficient liquidity management
- Group Treasury monitors the risk of insufficient liquidity on a daily basis
- Liquidity is transferred to/from ISS Global A/S, which operates as the Group's internal bank
- For day-to-day liquidity management cash pools have been established in the majority of the local entities
- No financial covenants in our main Group facilities (certain covenants apply to the local loan facility in Türkiye)

#### 4.5.1 Financial liabilities

#### Contractual maturities

(DKKm)	Carrying amount	Contractual cash flows	< 1 year	1-2 years	2-3 years	3-4 years	4-5 years	> 5 years
2024								
Bonds and bank loans	15,877	16,859	4,256	3,984	4,683	145	3,791	-
Lease liabilities	2,464	2,792	939	676	461	291	166	259
Trade payables and other	4,486	4,486	4,486	-	-	-	-	-
Derivatives	19	19	19	-	-	-	-	-
Total financial liabilities	22,846	24,156	9,700	4,660	5,144	436	3,957	259
2023								
Bonds and bank loans	14,384	14,998	2,725	3,905	3,852	4,516	-	-
Lease liabilities	2,335	2,572	1,028	564	382	235	126	237
Trade payables and other	4,979	4,979	4,979	-	-	-	-	-
Derivatives	63	63	63	-	-	-	-	-
Total financial liabilities	21,761	22,612	8,795	4,469	4,234	4,751	126	237

The contractual maturities of financial liabilities above are based on the undiscounted contractual cash flows, i.e. including interest payments estimated based on market expectations at 31 December.

The risk implied from the values reflects the one-sided scenario of cash outflows only. Trade payables and other financial liabilities are mainly used to finance operating assets such as trade receivables and property and equipment.

## **Maturity profile**

- nominal values

The maturity profile of the Group's current financing, i.e. issued bonds, bank loans and committed bank facilities (excluding interest payments) is illustrated in the chart to the right.



## 4.5.2 Liquidity reserves

(DKKm)	2024	2023
Cash and cash equivalents Hereof restricted cash Unused revolving credit facilities	6,829 (35) 6,712	6,093 (46) 6,708
<b>Liquidity reserves</b> Not readily available	<b>13,506</b> (751)	<b>12,755</b> (686)
Readily available liquidity	12,755	12,069

Cash and cash equivalent reflects the strong liquidity position of the Group. The level is typically highest at 31 December and not a representative level for the rest of the year.

Restricted cash DKK 35 million of the total cash and cash equivalents at 31 December 2024 was placed on blocked or restricted bank accounts due to legal cases or tax-related circumstances.

Unused revolving credit facilities The Group has a EUR 900 million committed revolving credit facility maturing in June 2029 with a one year extension option. In addition, uncommitted credit facilities are available in countries and at Group level, which are not considered part of the readily available liquidity. At 31 December 2024, these amounted to DKK 4.2 billion of which DKK 0.0 billion was drawn (2023: DKK 3.9 billion of which DKK 0.1 billion was drawn).

Not readily available Cash is considered readily available when upstreaming to the parent company (ISS A/S) is possible within five days. In a number of countries, transfer to ISS A/S is assessed to take more than five days due to local administrative processes, and thus such cash is not deemed readily available.

# 4.6 Currency risk

## **Currency risk**

low exposure

Currency risk arises from changes in exchange rates, and affects the Group's result, investments or value of financial instruments.

The Group's exposure to currency risk on transaction level is low since income, costs and investments are in the same functional currency country-by-country. Currency risk therefore predominantly arises from funding and investments in subsidiaries.

#### Risk management policy

- It is Group policy to pool funding activities centrally and fund investments in subsidiaries through a combination of intercompany loans and equity
- Currency risk on intercompany loans is generally hedged against DKK or EUR when exposure exceeds DKK 5 million. Some currencies cannot be hedged within a reasonable price range why correlation to a proxy currency is considered and, if deemed appropriate, proxy hedging is applied
- Exposure to EUR is monitored but not hedged due to the fixed rate exchange policy between DKK/EUR
- Currency risk on net investments are as a main policy not hedged

#### Mitigation

- Currency swaps are used to hedge currency risk on borrowings (external), intercompany balances and long-term receivables (external)
- Currency exposure on borrowings (external), intercompany balances and cash and cash equivalents is measured at least on a weekly basis

## 4.6.1 Borrowings

(DKKm)	Currency exposure (nominal)	Currency swaps (contractual)	Exposure, net	Increase in FX	Profit or loss	Equity
2024						
EUR/DKK	(13,310)	10,737	(2,573)	1%	(26)	(26)
TRY/DKK 1)	371	-	371	30%	45	111
USD/DKK	968	(1,215)	(247)	10%	(25)	(25)
Other/DKK	(429)	835	406	10%	41	41
Total	(12,400)	10,357	(2,043)			
2023						
EUR/DKK	(17,593)	8,104	(9,489)	1%	(95)	(95)
TRY/DKK 1)	322	-	322	30%	71	97
USD/DKK	1,043	(1,200)	(157)	10%	(16)	(16)
Other/DKK	(957)	1,352	395	10%	40	40
Total	(17,185)	8,256	(8,929)			

<sup>1)</sup> TRY is not hedged due to high costs of hedging.

## Foreign currency sensitivity

A change in relevant currencies, with all other variables held constant, would have impacted profit or loss and equity with the amounts above. The analysis is based on the Group's internal monitoring of currency exposure on borrowings, intercompany loans, external long-term receivables, cash and cash equivalents as well as accrued royalties (Group internal).

The impact on profit or loss related to a change in TRY is adjusted for the translation effect related to receivables considered part of the net investment in Türkiye.

## Change in average FX rates

	2024	2023
TRY	(29.6)%	(30.7)%
GBP	2.8%	(1.8)%
CHF	2.1%	3.4%
USD	(0.0)%	(2.7)%
AUD	(0.6)%	(6.7)%
NOK	(1.8)%	(11.4)%
SEK	0.5%	(7.2)%
HKD	0.3%	(2.7)%
EUR	0.1%	0.2%

Sensitivity

#### 4.6.2 Translation risk

### Impact on profit or loss

In 2024, changes in average FX rates resulted in a decrease in Group revenue of DKK 587 million or 0.7% (2023: decrease of DKK 2,476 million or 3.4%) and a decrease of the Group's operating profit before other items of DKK 73 million or 2.2% (2023: decrease of DKK 175 million or 5.9%), including the impact of hyperinflation in Türkiye.

Excluding hyperinflation impact, changes in average FX rates resulted in a decrease in Group revenue of DKK 1,346 million or 1.7% (2023: decrease of DKK 2,320 million or 3.1%) and a decrease of the Group's operating profit before other items of DKK 109 million or 3.3% (2023: decrease of DKK 157 million or 5.3%).

#### Foreign currency sensitivity

A 10% change (TRY: 30% and EUR: 1% change) in relevant currencies, with all other variables held constant, would have impacted profit or loss with the amounts below.

(DKKm)	Revenue	Operating profit before other items
TRY	1,986	132
GBP	1,137	47
CHF	705	60
USD	662	32
AUD	502	43
NOK	373	31
SEK	311	20
HKD	242	16
EUR	239	14
Other	1,071	46
Total	7,228	441

<sup>( ) =</sup> Weakened against DKK

# 5 Tax

#### Our commitment

ISS is committed to comply with applicable rules and regulations in the countries where we operate and to ensuring accurate and timely tax payments. We adopt a compliant and transparent approach to tax and tax planning, and we do not tolerate evasion of income taxes, payroll taxes, social charges, etc. For the benefit of society, our employees, and customers, we support governmental and industry-specific initiatives that introduce tighter controls and sanctions to ensure that companies in our industry play by the rules.

## The right balance

We acknowledge our responsibility to safeguard our shareholders' interests. Through efficient management and strategic planning of tax payments, we maintain a competitive effective tax rate and aim to limit double taxation to the extent possible.

## Our approach to tax risks

ISS maintains a conservative stance towards tax risks. We consistently oversee and address tax risks to the extent possible. We do not, and will not, employ aggressive tax strategies to enhance our tax position.

## Transfer pricing

Intercompany transactions are carried out based on market terms (arms' length principles) and adhere to current OECD guidelines for internal transfer pricing. Cross-border transactions primarily include royalty payments, management fees, and financing. Transfer pricing is typically viewed as the tax area with the greatest risk for the ISS Group and may be subject to very complex tax audits.

#### Tax payments

In 2024, income tax paid was DKK 462 million (2023: DKK 428 million) resulting in a cash tax rate of 14.0% (2023: 16.9%). Tax payments comprised corporate income taxes due in 2024, including state and withholding taxes. Withholding taxes are recorded as paid in the country that bears the cost.

In addition to corporate income taxes, ISS also contributes with payment of payroll taxes, including social charges, and VAT in the countries where we operate.

### In this section:

- **5.1** Income tax
- 5.2 Deferred tax

## **Tax payments**



## 5.1 Income tax

## 5.1.1 Tax expense and effective tax rate

#### Tax in profit or loss

(DKKm)	2024	2023
Current tax	658	487
Deferred tax	59	66
Prior year adjustments, net	(59)	1
Income tax	658	554

#### Effective tax rate

2024	2023
22.0 %	22.0 %
0.4 %	0.0 %
22.4%	22.0%
(1.3)%	1.0 %
(1.8)%	0.0 %
(2.9)%	(3.9)%
0.0 %	0.4 %
1.1 %	1.1 %
2.4 %	1.3 %
20.0%	21.9%
	22.0 % 0.4 % 22.4 % (1.3)% (1.8)% (2.9)% 0.0 % 1.1 % 2.4 %

#### Development in 2024

Income tax amounted to DKK 658 million (2023: DKK 554 million), resulting in an effective tax rate of 20.0% (2023: 21.9%). The effective tax rate was favourably influenced by interest limitation rules and release of valuation allowances on deferred tax assets in Germany, whereas hyperinflation adjustments (IAS 29) in Türkiye impacted negatively.

#### Non-tax-deductible expenses less non-taxable income

comprised various income and expenses. In 2024, the net position was driven mainly by the positive impact of interest limitation rules in Denmark.

Change in valuation of tax assets, net related mainly to release of valuation allowance on tax losses in Germany due to expected improvements in future profitability (2023: Netherlands and Germany).

Hyperinflation related to the hyperinflation adjustment in Türkiye.

Other taxes mainly comprised withholding tax, e.g. in Denmark.

#### **OECD Pillar Two**

The Group is subject to the OECD Pillar Two rules, which aim to ensure that multinational enterprises (MNEs) pay a minimum level of tax. Denmark, where ISS A/S is incorporated, has enacted Pillar Two legislation, which took effect on 1 January 2024. The Group applies the IAS 12 exception, allowing it to avoid recognising or disclosing deferred tax assets and liabilities related to Pillar Two income taxes.

Under the new legislation, the Group will be obligated to pay a top-up tax for any subsidiary that does not meet the Pillar Two minimum effective tax rate of 15%. However, the new rules include a set of "Transitional Safe Harbor" exemptions that lessen the requirement to submit a full Pillar Two minimum tax calculation, provided the Group meets at least one of the three Safe Harbor tests. In 2024, the Group can leverage these Safe Harbor exemptions where it operates based on the tests and no or minimal top-up tax will need to be paid.

Management has evaluated the impact of the Pillar Two legislation and anticipates that during future years it may increase the Group's annual effective tax rate by approximately 0.5 to 1.0 percentage points, depending on future developments and the Group's evolving tax position. This evaluation is based on the current understanding of the legislation and the Group's existing tax positions. The Group will continue to monitor developments and ensure compliance with the new requirements.

## 5.2 Deferred tax

## 5.2.1 Recognised deferred tax

(DKKm)	2024	2023
Tax losses carried forward	587	561
Goodwill	4	4
Customer contracts	7	7
Property and equipment (incl. right-of-use)	235	176
Provisions, lease and other liabilities	1,006	981
Pensions	195	157
Set-off within legal tax units/jurisdictions	(1,149)	(924)
Total assets	885	962
Goodwill	420	423
Brands	350	350
Customer contracts	255	187
Property and equipment (incl. right-of-use)	579	487
Provisions, lease and other liabilities	581	692
Pensions	97	82
Tax losses in foreign subsidiaries		
under Danish joint taxation	23	23
Set-off within legal tax units/jurisdictions	(1,149)	(924)
Total liabilities	1,156	1,320

#### Development in deferred tax

(DKKm)	2024	2023
Liabilities, net at 1 January	358	266
Prior year adjustments, net	(31)	18
FX adjustments	21	26
Hyperinflation restatement	23	(4)
Acquisitions/divestments, net	19	(2)
Actuarial (gain)/losses on pensions	(36)	(33)
Reclass to Assets/(Liabilities) held for sale	-	21
Tax on profit before tax	59	66
Reclass	(142)	-
Liability, net at 31 December	271	358

Prior year adjustments, net mainly related to adjustment of tax deductions (temporary differences) in the final tax returns.

Acquisitions/divestments, net in 2024 related mainly to adjustments to previous years divestments.

Reclass related to uncertain tax positions being reclassified from deferred tax to tax payables.

## **5.2.2 Unrecognised deferred tax assets**

At 31 December 2024, the Group had unrecognised deferred tax assets which comprised tax losses carried forward and other deductible temporary differences of DKK 952 million (2023: DKK 1,032 million) mainly related to Germany.



## Accounting estimates

Deferred tax assets relating to tax losses carried forward are recognised, when management assesses that these can be offset against positive taxable income in the foreseeable future. The assessment is made at the reporting date taking into account the impact from limitation in interest deductibility and local tax restrictions in utilisation of tax losses. Future taxable income is based on financial forecasts approved by management and expectations for operational development, mainly in terms of organic growth and operating margin, i.e. the cash flow projections made for the purpose of the Group's impairment tests, see 3.2, Impairment tests. These represent management's best estimates, but are by nature associated with significant uncertainty.

Uncertain tax positions As part of operating a global business, disputes with tax authorities around the world may occur. Management periodically evaluates positions taken in tax returns with respect to situations where applicable tax regulation is subject to interpretation and considers whether it is probable that a tax authority will accept an uncertain tax treatment. The possible outcome of uncertain tax positions is measured based on management's best estimate of the amount required to settle the obligation and recognised in tax payables or income tax depending on the tax position.

Management believes that the provisions made are adequate. However, the actual obligations may deviate as they depend on the result of litigations and settlements with the relevant tax authorities.



## **Accounting policy**

Deferred tax is provided using the liability method on temporary differences between tax bases of assets and liabilities and their carrying amounts, except for goodwill which is not deductible for tax purposes. Where alternative taxation rules can be applied to determine the tax base, deferred tax is measured according to management's intended use of the asset or settlement of the liability.

Deferred tax is measured according to the taxation rules and tax rates in the respective countries applicable at the reporting date when the deferred tax becomes current tax.

Deferred tax assets, including the tax base of tax loss carry forwards, are recognised in non-current assets at the expected value of their utilisation, either as a set-off against tax on future income, or as a set-off against deferred tax liabilities in the same legal tax entity and jurisdiction.

The Group has applied the mandatory exception for recognition and disclosure of deferred tax assets and liabilities arising from Pillar Two Income taxes.

# **6 Remuneration**

At ISS, remuneration is based on responsibilities, competencies and performance and is designed to be competitive, affordable and in line with market practice of comparable listed companies.

#### Remuneration elements

Remuneration of the members of the Executive Group Management (EGM) consists of an annual base salary (fixed), customary benefits and certain variable elements. The annual base salary primarily serves the purpose of being able to attract and retain high-performing leaders. In addition, the members of the EGM may receive variable remuneration, which shall be based on performance and accountability in relation to established objectives, both short and long-term, as well as the overall performance of ISS in alignment with the shareholders.

## Short-term incentive programme

To drive delivery of short-term financial results and implementation of the OneISS strategy, including progression on the ESG agenda, the Group has implemented a short-term incentive programme (STIP) allowing members the opportunity to earn a cash bonus. The bonus is measured annually and subject to achieving certain financial and non-financial KPIs.

## Long-term incentive programme

To drive delivery of long-term financial results, retention of leaders and alignment to shareholder value creation, the Group has implemented two share-based incentive programmes:

- long-term incentive programme (LTIP)
- special incentive programme (SIP)

Under both LTIP and SIP, members are granted a number of share units, which each entitles the holder to one share at no cost, subject to achievement of certain performance, service or individual criteria. For LTIP, the share units (PSUs) will vest after three years. For SIP, the share units (RSUs) will vest after 18 months.

Performance criteria for LTIP 2021 were achieved, and the programme vested at 64% in March 2024. Based on annual EPS and TSR performances for 2022, 2023 and 2024, 75% of the PSUs under the LTIP 2022 will vest in March 2025.

Based on individual service criteria, 100% of the RSUs under the SIP 2023 will yest in March 2025

#### In this section:

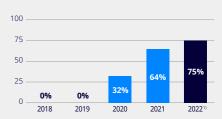
- **6.1** Management remuneration
- **6.2** Share-based payments

## FINANCIAL STATEMENTS 143



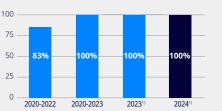
## **Incentive programmes**

## Vesting of LTIP



<sup>1)</sup> Will vest in March 2025

## Vesting of SIP



<sup>1)</sup> SIP 2023 will vest in March 2025, and SIP 2024 in March 2026

## **Remuneration report**



Our 2024 Remuneration Report includes a description of the work of our Remuneration Committee and our remuneration policy. In addition, a specification of remuneration to the members of the Executive Group Management Board and the Board of Directors is included.

# 6.1 Management remuneration

## 6.1.1 Key management personnel

		EGM	I
(DKK thousand)	Board	EGMB	Corporate Senior Officers
2024			
Base salary and non-monetary benefits	9,121	11,776	38,523
Annual bonus (STIP)	-	10,707	21,556
Sign-on bonus	-	1,552	-
Pensions	-	1,113	2,086
Share-based payments	-	5,117	13,943
Severance payments	257	-	1,461
Total	9,378	30,265	77,569
2023			
Base salary and non-monetary benefits	9,176	13,484	50,671
Annual bonus (STIP)	-	7,176	15,709
Sign-on bonus	-	-	11,658
Pensions	-	386	3,916
Share-based payments 1)	-	(4,603)	18,664
Severance payments	-	-	16,161
Total	9,176	16,443	116,779

<sup>&</sup>lt;sup>1)</sup> Including a cost reversal of DKK 7 million due to forfeited PSUs as the Group CEO Jacob Aarup-Andersen left ISS.

The Executive Group Management (EGM) comprises the Executive Group Management Board (EGMB) and Corporate Senior Officers of the Group.

Members of the EGM have authority and responsibility for planning, implementing and controlling the Group's activities and are together with the Board of Directors (Board) considered as the Group's key management personnel.

On 3 June 2024, Mads Holm joined ISS as Group CFO. In the period until 31 July 2024, the EGMB comprised only one member, the Group CEO.

Remuneration policy is described in the Remuneration report which is available  $\ensuremath{\mathbf{here}}$ 

# 6.2 Share-based payments

## **6.2.1 Long-term incentive programme**

Members of the EGM and other senior officers of the Group are granted a number of performance share units (PSUs) under the annual LTIP. Participants are compensated for any dividend distributed between time of grant and time of vesting. Upon vesting, each PSU entitles the holder to receive one share at no cost.

Subject to certain criteria, the PSUs will vest after three years.

In 2024, the Group recognised a cost of DKK 93 million (2023: DKK 72 million) related to share-based payment programmes (see overview below for PSUs and overview in 6.2.2, Special incentive programmes (SIP) for RSUs) with a corresponding increase in equity.

### Fair value and profit or loss impact

	LTIP 2021 1)	LTIP 2022	LTIP 2023	LTIP 2024
Fair value (DKKm)				
At grant date	116	129	116	113
At 31 December 2024	-	93	95	105
Profit or loss impact (DKKm)				
Recognised in 2024	7	35	26	21
Not yet recognised	-	4	29	62
PSUs and participants (number)				
Participants	122	140	147	132
PSUs granted	1,362,540	1,448,791	1,011,072	1,171,299
PSUs expected to vest (of outstanding PSUs), %	64%	75%	44%	51%

<sup>1)</sup> Vested in March 2024.

## Fair value assumptions

	LTIP 2021	LTIP 2022	LTIP 2023	LTIP 2024
At the time of grant				
Share price, DKK 1)	111-153	117-153	122-153	124-127
Expected volatility 2)	41.2 %	42.3 %	33.8 %	32.8 %
Expected life of grant, years	3	3	3	3
Risk-free interest rate <sup>2)</sup>	(0.6) %-0.9 %	(0.1%)-1.5 %	1.0%-3.1%	0.8%-4.2%

<sup>1)</sup> Based on five-day average.

<sup>&</sup>lt;sup>2)</sup> Based on observable market data for peer groups.

## **6.2 Share-based payments** (continued)

#### Vesting criteria

The vesting criteria are total shareholder return (TSR), measured relative to peer group performance, and earnings per share (EPS).

The weight of the individual criteria are:

- TSR: 40 %
- EPS: 40 %
- Service-based objective: 20 %

#### TSR criteria

Threshold	Vesting	TSR
Below threshold	0 %	Below median of peers
Threshold	25 %	At median of peers
Maximum	100 %	At upper quartile of peers or better

TSR peers are the Nasdaq Copenhagen OMX C25 and a peer group of comparable international service companies.

#### Vested programmes

In March 2024, the LTIP 2021 programme vested. Based on the annual EPS and TSR performances for 2021, 2022 and 2023, 64% of the granted PSUs vested at a weighted average price of DKK 126 at the date of exercise. After this vesting, no further PSUs are outstanding under the LTIP 2021 and the programme has lapsed.

Furthermore, in March 2025, the PSUs granted under LTIP 2022 will vest with 75% based on the annual EPS and TSR performances for 2022, 2023 and 2024.

Outstanding PSUs	EGM	EGM		
<b>LTIP 2021</b> (vested in 2024)	EGMB	Corporate Senior Officers	Other Senior Officers	Total
Outstanding at 1 January 2023	148,297	185,756	759,596	1,093,649
Granted	451	18,857	26,414	45,722
Forfeited	(118,308)	-	(50,695)	(169,003)
Transferred	-	(57,053)	57,053	-
Outstanding at 31 December 2023	30,440	147,560	792,368	970,368
Exercised	(19,631)	(95,162)	(510,920)	(625,713)
Expired	(10,809)	(52,398)	(281,448)	(344,655)
Outstanding at 31 December 2024	-	-	-	-
<b>LTIP 2022</b> (vesting in 2025)				
At 1 January 2023	139,713	237,859	842,534	1,220,106
Granted	516	17,149	57,460	75,125
Forfeited	(105,396)	(6,085)	(102,561)	(214,042)
Transferred	-	(58,320)	58,320	-
Outstanding at 31 December 2023	34,833	190,603	855,753	1,081,189
Granted	646	3,536	15,629	19,811
Forfeited	-	(13,648)	(27,653)	(41,301)
Outstanding at 31 December 2024	35,479	180,491	843,729	1,059,699
<b>LTIP 2023</b> (vesting in 2026)				
Granted	47,698	191,237	755,981	994,916
Forfeited	-	(17,357)	(100,948)	(118,305)
Transferred	-	(30,068)	30,068	-
Outstanding at 31 December 2023	47,698	143,812	685,101	876,611
Granted	883	2,668	12,605	16,156
Forfeited	-	(13,823)	(48,084)	(61,907)
Outstanding at 31 December 2024	48,581	132,657	649,622	830,860
<b>LTIP 2024</b> (vesting in 2027)				
Granted	115,713	163,197	892,389	1,171,299
Forfeited	-	(19,452)	(60,697)	(80,149)
Outstanding at 31 December 2024	115,713	143,745	831,692	1,091,150

## 6.2 Share-based payments (continued)

#### 6.2.2 Special incentive programmes (SIP)

The Group has a Special Incentive Programme (SIP) under which Restricted Share Units (RSUs) are granted to certain EGM members and Other senior officers of the Group. Subject to individual service criteria, the RSUs will vest after 1.5 years. Upon vesting, each RSU entitles the holder to receive one share at no cost.

In 2024, a total of 72,772 RSUs were granted to the new Group CFO and certain Other Senior Officers under the SIP 2024 programme.

#### Vested programmes

No SIP programmes have vested in 2024.

In March 2025, the RSUs granted under the SIP 2023 programme will vest 100% subject to achievement of individual service criteria.

#### Fair value and profit or loss impact

	SIP 2023	SIP 2024
Fair value (DKKm)		
At grant date	1	9
At 31 December 2024	1	9
Profit or loss impact (DKKm)		
Recognised in 2024	1	3
Not yet recognised	-	6
RSUs and participants (number)		
Participants	4	6
RSUs granted	10,365	72,772
RSUs expected to vest, %	100%	100%

#### Fair value assumptions

	31F 2U23	31F 2U24
At the time of grant		
Share price, DKK	122	124-127
Expected life of grant, years	1.5	1.5

CID 2022

CTD 2024

#### **Outstanding RSUs**

<b>SIP 2023</b> (vesting in 2025)	EGMB	Other Senior Officers	Total
Granted	-	10,178	10,178
Outstanding at 31 December 2023	-	10,178	10,178
Granted	-	187	187
Outstanding at 31 December 2024	-	10,365	10,365
<b>SIP 2024</b> (vesting in 2026)			
Granted	3,003	69,769	72,772
Outstanding at 31 December 2024	3,003	69,769	72,772



#### **Accounting policy**

The value of services received in exchange for granted performance-based share units (PSUs) and restricted share units (RSUs) are measured at fair value at the grant date and recognised in employee costs over the vesting period with a corresponding increase in equity, as both schemes are equity-settled.

The fair value of granted PSUs under the long-term incentive programme is measured using a generally accepted valuation model taking into consideration the terms and conditions upon which the PSUs were granted including market-based vesting conditions (Total Shareholder Return (TSR)), see Vesting criteria in 6.2.1. Fair value assumptions are disclosed in the tables in 6.2.1 and 6.2.2.

On initial recognition, an estimate is made of the number of PSUs and RSUs expected to vest. The estimated number is revised for changes in the number of PSUs and RSUs expected to vest due to non-market based vesting conditions.

# 7 Other required disclosures

#### In this section:

- **7.1** Pensions and similar obligations
- **7.2** Hyperinflation in Türkiye
- 7.3 Related parties
- 7.4 Fees to auditors
- 7.5 Subsequent events

## 7.1 Pensions and similar obligations

#### 7.1.1 Pension schemes

The Group has a significant number of pension schemes with different characteristics. The majority of the schemes are defined contribution plans, but in a number of countries, the Group is also party to defined benefit plans.

#### Defined contribution plans

Under these schemes contributions are paid to a publicly or privately administered pension plans. The Group has no further payment obligations once the contributions have been paid. In 2024, contributions amounted to DKK 1,249 million (2023: DKK 1,161 million), or 84% of the Group's pension costs (2023: 83%).

#### Defined benefit plans

Under these schemes the obligation towards the employees and risk associated with future developments in salary, interest rate, inflation, mortality, etc. rests with the Group. The plans are primarily based on years of service, and benefits are determined on the basis of salary and position.

The majority (93%) of the obligations are funded with assets placed in independent pension funds. In some countries, primarily Türkiye, Sweden, Hong Kong and Mexico, the obligation is unfunded. For unfunded plans, the obligation amounted to DKK 728 million or 7% of the present value of the total gross obligation (2023: DKK 665 million or 8%).

#### Multiemployer plans

In the US and the Netherlands, the Group participates in multiemployer pension schemes that by nature are defined benefit plans. Due to the unavailability of necessary information, including information on surplus or deficit if any, from the relevant funds, the Group account for the schemes as defined contribution plans.

In 2024, the Group contributed DKK 74 million (2023: DKK 64 million) to multiemployer pension plans of which DKK 32 million (2023: DKK 27 million) related to the Netherlands and DKK 42 million (2023: DKK 37 million) to the US. In total, these corresponded to 6% of the Group's total contribution to defined contribution plans (2023: 6%).

#### 7.1.2 Major defined benefit plans

The Group's largest defined benefit plans:

#### Switzerland

Participants are insured against the financial consequences of:

- · retirement;
- · disability; and
- death

The pension plans guarantee a minimum interest credit and fixed conversion rates at retirement and include a risk-sharing element between ISS and the plan participants.

Contributions are paid by both ISS and the employees and the plans must be fully funded. In case of underfunding, recovery measures must be taken, such as additional financing from ISS or from ISS and the employees, reduction of benefits or a combination of both.

#### Germany

Participants are insured against the financial consequences of:

- retirement:
- · disability; and
- death

The majority of the pension plans guarantee a life-long monthly pension payment after retirement. Most of the plans are closed for new entrants. Contributions are paid by ISS, and the plans do not include a risk-sharing element.

#### UK

Participants are insured against the financial consequences of:

- · retirement; and
- death

The pension plans guarantee a defined benefit pension at retirement on a final salary basis, but do not provide any insured disability benefits. The majority of the plans does not include a risk-sharing element between ISS and the plan participants.







## 7.1 Pensions and similar obligations (continued)

#### 7.1.3 Defined benefit plans, net obligation

		2024			2023			
(DKKm)	<b>Obligation</b> (present value)	Plan assets (fair value)	Total	<b>Obligation</b> (present value)	Plan assets (fair value)	Total		
At 1 January	8,755	9,338	(583)	7,953	8,663	(710)		
Current service costs	208	-	208	199	-	199		
Interest on obligation/plan assets	216	183	33	257	233	24		
Past service costs	(2)	-	(2)	18	-	18		
Recognised in profit or loss	422	183	239	474	233	241		
Remeasurement (gain)/loss:								
Demographic assumptions	(13)	-	(13)	(7)	-	(7)		
Financial assumptions	254	-	254	399	-	399		
Experience adjustments	(39)	-	(39)	90	-	90		
Return on plan assets	-	62	(62)	-	20	(20)		
Asset ceiling	-	(28)	28	-	299	(299)		
Recognised in Other comprehensive income	202	34	168	482	319	163		
FX adjustments	(65)	(58)	(7)	328	501	(173)		
Contributions, plan participants	179	179	-	173	173	-		
Contributions, employer	-	237	(237)	-	260	(260)		
Benefits paid	(548)	(470)	(78)	(605)	(512)	(93)		
Asset ceiling	-	28	(28)	-	(299)	299		
Acquisitions/divestments, net	150	165	(15)	-	-	-		
Reclass	641	355	286	(50)	-	(50)		
Other changes	357	436	(79)	(154)	123	(277)		
At 31 December	9,736	9,991	(255)	8,755	9,338	(583)		

#### Recognised in the statement of financial position

(DKKm)	2024	2023
Carrying amount of defined benefit plans	(255)	(583)
Accumulated impact from asset ceiling <sup>1)</sup>	1,207	1,172
Defined benefit obligation, net <sup>2)</sup>	952	589
Other long-term employee benefits	364	546
Pensions and similar obligations	1,316	1,135

<sup>&</sup>lt;sup>1)</sup> Including an FX adjustment on the opening balance of DKK 7 million (2023: DKK 119 million).

#### Development in 2024

The net pension liability increased by DKK 363 million in 2024, mainly due to a prior year adjustment in Germany, see 7.1.4 below. Additionally, the net impact from actuarial calculations was a loss of DKK 168 million, mainly stemming from actuarial losses of DKK 254 million due to decreased discount rates (financial assumptions), primarily in Switzerland. This was partly offset by a net positive return on plan assets of DKK 62 million as market conditions for our plan assets in Switzerland (mainly listed shares and bonds) improved compared to 2023, resulting in a gain of DKK 212 million. However, in the UK a loss on plan assets of DKK 157 million was realised and thus significantly reducing the positive impact.

In recent years, we have experienced strong asset returns and actuarial gains, which led to a significant surplus on the major plans in Switzerland and the UK. Due to surplus restrictions (ISS does not have access to the overfunding), a significant asset ceiling has been recognised in prior years. In 2024, the net change in the asset ceiling was an increase of DKK 28 million (2023: decrease of DKK 299 million) resulting in an accumulated impact from the asset ceiling of DKK 1,207 million by the end of 2024 (2023: DKK 1,172 million).

#### Contributions in 2024

In 2024, the Group contributed DKK 315 million to defined benefit plans (2023: DKK 353 million). The Group expects to contribute DKK 318 million in 2025.

#### 7.1.4 Reimbursement rights in Germany

In 2024, the contractual terms of a specific pension plan in Germany were reassessed, which resulted in recognition of a gross obligation of DKK 641 million, plan assets of DKK 355 million and a reimbursement right of DKK 286 million. The reimbursement right does not qualify for recognition as a plan asset and has therefore been reported in Other financial assets. The net impact of the adjustment on the Group's balance sheet is neutral.



#### **Accounting policy**

Defined contribution plans The Group's contributions are recognised in Employee costs when the related service is provided.

Defined benefit plans The Group's net obligation is calculated by a qualified actuary using the projected unit credit method, separately for each plan by estimating the amount of future benefits that employees have earned in return for their service in the current and prior periods. The present value less the fair value of plan assets is recognised in Pensions and similar obligations. If the calculation results in a net asset, the asset is recognised if it offsets refunds from or leads to reduced future contributions to the plan. Consideration is given to applicable minimum funding requirements.

Pension costs are calculated based on actuarial estimates and financial expectations at the beginning of the year. Service costs are recognised in Employee costs and net interest is recognised in Finance costs. Remeasurements (actuarial gains/losses), comprising the differences between the expected development in pension assets and liabilities and the realised amounts at the reporting date as well as the effect of asset ceiling are recognised in other comprehensive income.

When the benefits are changed or a plan is curtailed, the resulting change in benefits that relates to past service or the gain or loss on curtailment is recognised in Employee costs.

Gains and losses on settlements are recognised when incurred.

The aggregated value of unfunded plans is presented as a net liability and the aggregated value of funded plans are presented as a net asset.

Multiemployer plans The Group does not have the necessary information to account for the schemes as defined benefit plans, and they are therefore accounted for as defined contribution plans.

Other long-term employee benefits are calculated as defined pension plans, except that actuarial gains and losses are recognised in Employee costs. Other long-term employee benefits comprise jubilee benefits, long-service or sabbatical leave, etc.

<sup>&</sup>lt;sup>2)</sup> Including an asset of DKK 391 million (2023: DKK 326 million) related to defined benefit plans in the UK.

## 7.1 Pensions and similar obligations (continued)

#### 7.1.5 Plan assets

	Switzer-		Ger-		
(DKKm)	land	UK	many	Other	Total
2024					
Investment funds:					
Listed shares	3,036	-	-	-	3,036
Corporate bonds	1,738	-	-	-	1,738
Property	1,729	-	-	-	1,729
Other	1,209	23	40	-	1,272
Corporate bonds 1)	-	700	159	-	859
Government bonds	-	362	-	-	362
Cash/cash equivalents	235	123	11	-	369
Insurance contracts	226	-	-	156	382
Listed shares 1)	-	1	113	-	114
Other	-	-	88	42	130
Total	8,173	1,209	411	198	9,991
2023					
Investment funds:					
Listed shares	2,926	-	-	_	2,926
Corporate bonds	1,755	_	_	-	1,755
Property	1,781	_	_	-	1,781
Other	1,076	302	-	-	1,378
Corporate bonds 1)	_	544	_	-	544
Cash/cash equivalents	41	250	-	-	291
Insurance contracts	258	-	-	139	397
Listed shares 1)	-	1	-	-	1
Other	-	186	47	32	265
Total	7,837	1,283	47	171	9,338

<sup>1)</sup> Traded in active markets (listed).

The majority of the Group's pension obligations are funded with assets placed in independent pension funds (unlisted), mainly in Switzerland, the UK and Germany.

Plan assets are predominantly placed in investment funds that invest in listed shares, corporate bonds, property or other, such as investments in infrastructure and energy projects and senior loans.

#### 7.1.6 Actuarial assumptions

	CHF	GBP	EUR	Other countries
2024				
Discount rates	1.0%	5.5-5.6%	3.5-4.2%	3.0-28.5%
Salary increase	1.0%	0.0-5.0%	0.0-3.2%	2.0-25.0%
Pension increase	0.0%	2.7-3.0%	0.0-1.9%	0.0-1.9%
Price inflation	1.0%	2.5-2.8%	0.0-2.2%	0.0-3.5%
2023				
Discount rates	1.5%	4.5%	3.3-4.3%	5.7-26.6%
Salary increase	1.1%	0.0-3.1%	0.0-3.6%	3.0-24.3%
Pension increase	0.0%	2.6-3.0%	0.0-2.8%	0.0-1.8%
Price inflation	1.1%	2.4-2.6%	0.0-2.6%	0.0-3.5%

#### Sensitivity analysis

The sensitivities related to significant actuarial assumptions used in the calculation of the defined benefit obligation in terms of estimated increase/(decrease) in the obligation are illustrated below.

The analysis is based on changes in assumptions, with all other variables held constant, that the Group considered to be reasonably possible at the reporting date.

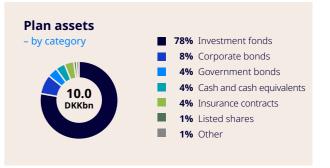
		2023		
(DKKm)	+0.5%	(0.5)%	+0.5%	(0.5)%
Discount rate	(421)	491	(376)	409
Price inflation	82	(37)	64	(55)
Salary increase	98	(61)	76	(76)
Pension increase	259	(213)	241	(236)
	+1 year	-1 year	+1 year	-1 year
Life expectancy	206	(166)	147	(144)

#### Duration

The estimated weighted average duration of the defined benefit obliqation was 10 years (2023: 9 years) and is split into:

(Years)	2024	2023
Active employees	9	8
Retired employees	12	12
Deferred vested 1)	15	15
Total employees	10	9

The impact from deferred vested on total estimated weighted average duration is minor due to the fact that deferred vested make up less than 2% of the participants, and do not exist in many of the shorter duration plans.





### 0

#### **Accounting estimates**

Actuarial calculations and valuations are performed annually for all major plans. The present value of defined benefit obligations is determined based on country-specific assumptions about the future development in variables such as salary levels, interest rates, inflation, mortality and guaranteed benefits. Assumptions are assessed at the reporting date.

The discount rates used for calculating the present value of expected future cash flows are based on the market yield of high-quality corporate bonds or government bonds with a maturity approximating to the terms of the defined benefit obligations.

## 7.2 Hyperinflation in Türkiye

#### 7.2.1 Impact on the consolidated financial statements

#### Inflation restatement, in year

(DKKm)	<b>Total</b> (excl. IAS 29)	Non- monetary	Profit or loss	Retransla- tion (YE FX)	Total adjust- ments	Total
2024						
Profit or loss						
Revenue	83,005	-	943	(187)	756	83,761
Operating profit before other items	4,155	(78)	80	(14)	(12)	4,143
Operating profit	3,923	(99)	79	(14)	(34)	3,889
Net profit	2,592	(3)	-	(0)	(3)	2,589
Financial ratios						
Organic growth (non-IFRS)	6.3%	-	-	-	-	6.3%
Operating margin (non-IFRS)	5.0%	(0.1)%	0.0%	0.0%	(0.1)%	4.9%
Cash flows						
Operating activities	3,729	-	-	(2)	(2)	3,727
Investing activities	(1,537)	-	-	1	1	(1,536)
Financing activities	(1,410)	-	-	5	5	(1,405)
Free cash flow (non-IFRS)	1,995	-	-	1	1	1,996
2023						
Profit or loss						
Revenue	78,683	_	1,130	(1,132)	(2)	78,681
Operating profit before other items	3,348	(58)	90	(80)	(48)	3,300
Operating profit	3,199	(73)	90	(78)	(61)	3,138
Net profit	319	22	-	(16)	6	325
Financial ratios						
Organic growth (non-IFRS)	9.7%	-	-	-	-	9.7%
Operating margin	4.3%	(0.1)%	0.1%	(0.1)%	(0.1)%	4.2%
Cash flows						
Operating activities	3,433	-	-	(41)	(41)	3,392
Investing activities	(1,051)	-	-	9	9	(1,042)
Financing activities	(1,317)	-	-	(17)	(17)	(1,334)
Free cash flow (non-IFRS)	1,791	-	-	(16)	(16)	1,775

(DKKm)		Inflation restatement, accumulated	Total
2024			
Financial position			
Goodwill	19,509	992	20,501
Other intangible assets	3,453	405	3,858
Right-of-use assets, property and equipment	3,288	134	3,422
Total assets	49,110	1,531	50,641
Other comprehensive income 1)	(948)	1,299	351
Other equity elements	11,466	96	11,562
Total equity	10,518	1,395	11,913
Deferred tax liabilities	1,020	136	1,156
Total equity and liabilities	49,110	1,531	50,641
2023			
Financial position			
Goodwill	18,964	732	19,696
Other intangible assets	3,281	295	3,576
Right-of-use assets, property and equipment	3,017	109	3,126
Total assets	46,557	1,136	47,693
Other comprehensive income 1)	(1,179)	936	(243)
Other equity elements	10,666	99	10,765
Total equity	9,487	1,035	10,522
Deferred tax liabilities	1,219	101	1,320
Total equity and liabilities	46,557	1,136	47,693

<sup>&</sup>lt;sup>1)</sup> In year impact of restatement amounted to DKK 477 million (2023: DKK 467 million).

#### Development in 2024

In 2024, the impact of hyperinflation restatement on our three key KPIs, i.e. organic growth (non-IFRS), operating margin (non-IFRS) and free cash flow (non-IFRS) continued to be immaterial.

The Group's financial position continued to be significantly impacted. At 31 December 2024, goodwill had increased by DKK 992 million (2023: DKK 732 million), customer contracts had increased by DKK 405 million (2023: DKK 295 million) and equity had increased by DKK 1,395 million (2023: DKK 1,035 million) (accumulated hyperinflation adjustment impacts).

During the year, the inflation rate decreased to 44.38% (2023: 64.77%) and the exchange rate for TRY/DKK decreased from 22.82 in the beginning of the year to 20.30 in December 2024, leading to an average rate of 20.97 (2023: 29.80).

## 7.2 Hyperinflation in Türkiye (continued)



#### Accounting policy

#### Inflation restatement

The financial statements of ISS Türkiye based on historical costs are restated for inflation to reflect the purchasing power at the reporting date using the consumer price index.

Non-monetary items such as goodwill, customer contracts, right-ofuse assets, property and equipment and deferred tax, are restated for the effect of inflation based on changes in the price index for the period from initial recognition to 31 December 2024 or to the date of disposal, where relevant. The restatement was made effective from the time, the items were initially recognised, which was no earlier than 2005, when ISS first entered Türkiye through an acquisition. The restatement effect related to prior years is recognised in Other comprehensive income and current year effect is recognised in Finance income and costs.

Management assesses whether the restatement of non-monetary items represents an indication of impairment to ensure that the restated amounts do not exceed the recoverable amounts of the assets, see 3.2, Impairment tests.

Monetary items such as receivables, payables and borrowings are not restated as these items already reflect the purchasing power at the reporting date.

Equity includes the opening effect of restating non-monetary items. The restatement effects based on in-year changes in the price index are recognised in other comprehensive income with set-off within finance income or costs in profit or loss.

Profit or loss transactions are restated to reflect changes in the price index from the time of transaction to the end of the reporting period except for depreciation and amortisation, which are recalculated based on the inflation-adjusted carrying amounts. The restating gain or loss is recognised in finance income or costs, except for the tax effect, which is recognised in income tax.

Cash flow statement Operating profit before other items includes a non-cash effect from the inflation restatement, and is eliminated in the line Non-cash items related to hyperinflation.

#### Price index

Restatement for hyperinflation of the financial statements of ISS Türkiye is based on the development in the consumer price index provided by the Türkiyish Statistical Institute calculated as an average year to date conversion factor. For 2024, the inflation rate in Türkiye was 44.38% (2023: 64.77%). In 2024, the conversion factor was 17% (2023: 31%).

#### Retranslation from TRY to DKK

The financial statements of ISS Türkiye, including effects of inflation restatement, are translated into DKK applying the TRY/DKK exchange rate at the reporting date as opposed to the Group's normal practice of translating the profit or loss using the exchange rate at the transaction date or an average exchange rate for the month.

The TRY/DKK exchange rate decreased from 22.82 at the beginning of 2024 to 20.30 at 31 December 2024. The average rate was 20.97 (2023: 29.80).

## 7.3 Related parties

#### Parent and ultimate controlling party

The Group's parent, ISS A/S, is the ultimate controlling party. At 31 December 2024, ISS had no related parties with either control of the Group or significant influence in the Group.

#### Key management personnel

The Board of Directors (Board) and the Executive Group Management (EGM) are considered the Group's key management personnel as defined in 6.1, Management remuneration.

Apart from remuneration, including share-based incentive programmes, there were no significant transactions with members of the Board and the EGM in 2024.

### 7.4 Fees to auditors

(DKKm)	2024	2023
Statutory audit	52	70
Other assurance services	5	2
Tax and VAT advisory services	2	6
Other services	3	8
Total	62	86

Fees for services other than the statutory audit of the financial statements provided by PricewaterhouseCoopers Statsautoriseret Revisionspartnerselskab, Denmark mainly consist of other assurance opinions including limited assurance on the sustainability statement and agreed-upon procedures.

Other assurance services comprised work related to the interim financial statements and other assurance services. The increase compared to 2023 related to ESG.

Tax and VAT advisory services mainly related to tax compliance services.

Other services mainly related to software implementation services.

## 7.5 Subsequent events

No events have occurred subsequent to 31 December 2024, which are expected to have a material impact on the consolidated financial statements.

# 8 Basis of preparation

This section includes material accounting policies of a more general nature relevant for the understanding of the basis for preparation of the Group's consolidated financial statements. Material accounting policies for specific accounting items are included in the relevant notes to the consolidated financial statements. A list of the notes is presented on p. 104.

In 2024, no changes with material effect on recognition and measurement were implemented.

#### In this section:

- **8.1** Other material accounting policies
- 8.2 In-year changes
- **8.3** New regulations
- 8.4 Group companies
- **8.5** Definitions

## 8.1 Other material accounting policies

ISS A/S is listed on Nasdaq Copenhagen. The consolidated financial statements of ISS A/S for the year ended 31 December 2024 comprise ISS A/S and its subsidiaries (collectively, the Group). Significant subsidiaries are listed in 8.4, Group companies.

The 2024 Annual Report for ISS A/S was discussed and approved by the Executive Group Management Board and the Board of Directors on 20 February 2025 and issued for approval at the subsequent annual general meeting on 11 April 2025.

#### **Basis of preparation**

The consolidated financial statements of the Group have been prepared in accordance with IFRS Accounting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act (class D). In addition, the consolidated financial statements have been prepared in compliance with the IFRS Accounting Standards issued by the IASB.

The consolidated financial statements have been prepared on the basis that the Group will continue to operate as a going concern.

The consolidated financial statements are presented in Danish kroner (DKK), which is ISS A/S's functional currency. All amounts have been rounded to nearest DKK million (DKKm), unless otherwise stated.

#### Fair value measurement and disclosure

Items are measured at historical cost, except for plan assets under defined benefit plans, derivatives and contingent consideration that are measured at fair value. Fair value measurements are categorised within the fair value hierarchy and disclosed in the relevant notes.

For the purpose of fair value disclosures, management has assessed that the fair values of cash and cash equivalents, trade receivables, trade payables and other current and non-current financial assets and liabilities approximates their carrying amount largely due to the short-term nature of these items.

The fair value of borrowings, including methods and assumptions used to estimate the fair value, are disclosed in 4.2.1, Borrowings.

#### Materiality

The consolidated financial statements separately present items or groups of items that are considered material. In addition, information that is considered material, either individually or in combination with other information, is disclosed.

Materiality is judged by reference to the size and nature of the item, either individually or combined. The deciding factor is whether the omission or misstatement could, individually or collectively, influence the economic decisions made by the primary users on the basis of the consolidated financial statements.

#### **Basis of consolidation**

The consolidated financial statements comprise ISS A/S and entities controlled by ISS A/S. Consolidation is performed after elimination of intra-group balances, income and expenses. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

By virtue of agreement certain non-controlling shareholders are only eligible of receiving benefits from their non-controlling interest when ISS as controlling shareholder has received their initial investment and compound interest on such. In such instances the subsidiaries' result and equity are fully allocated to ISS until the point in time where ISS has recognised amounts exceeding their investment including compound interest on such.

#### **Foreign currency**

Transactions in currencies other than the functional currency of the respective Group companies are considered transactions denominated in foreign currencies.

On initial recognition, foreign currency transactions are translated to the functional currencies of the Group companies at the exchange rates at the transaction date. Translation differences between the exchange rates at the transaction date and the date of payment are recognised in Finance income or Finance costs.

Monetary items denominated in foreign currencies are translated at the exchange rates at the reporting date. The difference between the exchange rates at the reporting date and at the transaction date or the exchange rate used in the latest financial statements is recognised in Finance income or Finance costs.

On recognition in the consolidated financial statements of Group companies with a functional currency other than DKK, except for companies operating in hyperinflationary environments, the statements of profit or loss and statement of cash flows are translated at the average exchange rates for the period and the statements of financial position are translated at the exchange rates at the reporting date. Foreign exchange adjustments arising on translation of the opening balance of equity of foreign entities and on translation of receivables considered part of the net investment in the entity and on translation of the profit or loss statements from the exchange rates at the transaction date to the exchange rates at the reporting date are recognised in other comprehensive income. However, if the foreign entity is a non-wholly owned subsidiary, the relevant proportion of the translation difference is allocated to the non-controlling interest.

## 8.2 In-year changes

#### Changes in accounting policies

From 1 January 2024, the Group has adopted certain new and amended standards with no significant impact on recognition and measurement.

The Group is within the scope of the Pillar Two rules applying from 1 January 2024. For a description of Pillar Two, see 5.1, Income tax.

## 8.3 New regulations

IASB issued certain amended standards and interpretations, that are not mandatory for the consolidated financial statements of the Group at 31 December 2024. The Group expects to adopt the new standards and interpretations when they become mandatory.

Based on the current business setup and level of activities, none of these standards and interpretations are expected to have a material impact on the recognition and measurement in the consolidated financial statements.

The standard below will impact presentation and the definition of certain required subtotals.

## IFRS 18: Presentation and Disclosure in Financial statements

From 1 January 2027, IFRS 18 will replace IAS 1, introducing new requirements that will help to achieve comparability of financial performance of similar entities and provide more relevant information and transparency to users.

Even though IFRS 18 will not impact the recognition and measurement of items, its impact on presentation (including definition of certain required subtotals) and disclosures is expected to be pervasive, in particular those related to the statement of profit or loss and providing management-defined performance measures within the financial statements. The key new concepts introduced in IFRS 18 relate to:

- the structure of the statement of profit or loss;
- required disclosures in the financial statements for certain profit or loss performance measures that are reported outside an entity's financial statements (that is, management-defined performance measures); and
- enhanced principles on aggregation and disaggregation which apply to the primary financial statements and notes in general

ISS has not yet analysed the impact of the new standard, but will do so in due course.

## 8.4 Group companies

Northern Europe Denmark (ISS A/S's country of domicile)		Central & Southern Europe Austria		Asia & Pacific Australia & New Zealand	
ISS Facility Services A/S	100%	ISS Austria Holding GmbH	100%	ISS Facility Management Pty Ltd	100%
ISS Finance B.V.	100% 4)	ISS Facility Services GmbH	100%	ISS Facility Services Australia Ltd	100%
ISS World Services A/S	100% 4)	med-serv GmbH	100%	ISS Facility Services Pty Ltd.	100%
ISS Global A/S	100% 4)	ISS Ground Services	100%	ISS Health Services Pty Ltd.	100%
ISS Global Management A/S	100% 4)	Germany		ISS Integrated Services Pty Ltd	100%
ISS Holding France A/S	100% 4)	ISS Automotive Services GmbH	100%	ISS Property Services Pty Ltd	100%
ISS Lending A/S	100% 4)	ISS Facility Services Holding GmbH	100%	ISS Security Pty Ltd	100%
Belgium & Luxembourg		ISS Integrated Facility Services GmbH	100%	Pacific Invest December 2004 Pty Ltd.	100%
ISS Catering N.V.	100%	ISS Energy Services GmbH	100%	Pacific Service Solutions Pty Ltd.	100%
ISS Facility Services N.V.	100%	ISS Communication Services GmbH	100%	ISS Facility Services Ltd.	100%
ISS Reception & Support Services N.V.	100%	ISS Pluralis GmbH	100%	ISS Holdings NZ Ltd.	100%
ISS Facility Services S.A.	100%	Hungary		China	
ISS Luxinterim SARL	100%	ISS International Hungary Kft	100% 5)	ISS Facility Services (Shanghai) Ltd.	100%
Finland			10070	ISS Hongrun (Shanghai) Cleaning Services Ltd	100%
ISS Palvelut Holding Oy	100%	Italy ISS Facility Services S.r.l.	100%	Shanghai B&A Property Management Co., Ltd.	100%
ISS Palvelut Oy	100%		100%	Shanghai B&A Security Co., Ltd.	100%
Netherlands	10070	Portugal		Shanghai ISS Catering Management Ltd.	100%
	1000/	ISS Tech Portugal, Unipessoal Lda.	100% 4)		100%
ISS Catering Services B.V.	100%	Romania		Hong Kong	4000/
ISS Holding Nederland B.V.	100%	ISS Romania Group S.R.L.	100% 5)	Hung Fat Cleaning Transportation Co., Ltd.	100%
ISS Integrated Facility Services B.V.	100%	ISS Facility Services International S.R.L	100% 5)	ISS Adams Secuforce Ltd.	100%
ISS Nederland B.V. Norway	100%	Spain		ISS China Holdings Ltd.	100%
ISS Holding AS	100%	Integrated Service Solutions, S.L.	100%	ISS China Holdings I Ltd.	100%
3	100%	ISS Facility Services, S.A.	100%	ISS EastPoint Properties Ltd.	100%
ISS Management AS		UTE-HOSPITALES S.A.S	65% 1)	ISS EastPoint Property Management Ltd.	100%
ISS Facility Services AS	100% 100%	Gelim Madrid, S.A.	100%	ISS Facility Services Ltd.	100%
ISS Serveringspartner AS		Switzerland		ISS Greater China Ltd.	100%
ISS Service Management AS	100%	ISS Facility Services AG	100%	ISS Mediclean (HK) Ltd.	100%
Poland		ISS Schweiz AG	100%	ISS Pan Asia Security Services Ltd.	100%
ISS Facility Services Sp. Z.o.o.	100%	Türkiye		JSL Ltd.	100%
ISS World Services Poland Sp. Z.o.o	100% 4)	ISS Hazir Yemek Üretim ve Hizmet A.Ş.	50.1% <sup>3)</sup>	Silvertech E&M Engineering Co., Ltd.	100%
Sweden		ISS Proser Koruma ve Güvenlik Hizmetleri A.Ş.	50.1% <sup>3)</sup>	India	
ISS Facility Services Holding AB	100%	ISS Tesis Yönetim Hizmetleri A.Ş.	50.1% <sup>3)</sup>	ISS Facility Services India Pvt. Ltd.	100%
ISS Facility Services AB	100%	ISS İşletme Hizmetleri A.Ş (Rönesans)	50.1% <sup>3)</sup>	ISS SDB Security Services Pvt. Ltd.	46% 2
ISS Palvelut Holding AB	100%	ISS Bitki Bakim ve Hasere Kontrol Hizmetleeri A.Ş.	50.1% <sup>3</sup>	Indonesia	
UK & Ireland		133 BILKI BAKITI VE HASETE KOTILI DI HIZTHELIERITA.Ş.	30.1%	PT ISS Facility Services	100%
ISS UK Holding Limited	100%			PT ISS Indonesia	100%
ISS UK Limited	100%			PT ISS Jasa Fasilitas	O% <sup>2</sup>
ISS Facility Services Ltd.	100%			Singapore	
ISS Mediclean Ltd	100%			ISS Asia Pacific Pte. Ltd.	100%
ISS Ireland Ltd.	100%			ISS Catering Services Pte. Ltd.	100%
				ISS Facility Services Pte. Ltd.	100%
				ISS M&E Pte. Ltd.	100%
				133 MIXE I IC. EIU.	100%

#### **Americas**

Apunto Servicios de Alimentacion S.A.	100%
ISS Chile S.A.	100%
ISS Facility Services S.A.	100%
ISS Servicios Generales Ltda.	100%
ISS Servicios Integrales Ltda.	100%
Mexico	
ISS Centro América, S. de R.L. de C.V.	100%
ISS Facility Services, S.A. de C.V.	100%
US & Canada	
ISS Facility Services Holding, Inc.	100%
ISS Management and Finance Co, Inc.	100%
ISS Facility Services, Inc (US)	100%
Guckenheimer Enterprises Inc.	100%
ISS Holding Inc.	100%
ISS Facility Services Inc. (CA)	100%

- Joint venture.
- <sup>2)</sup> By virtue of the governance structure, the Group has the power to govern the financial and operating policies of the company. Consequently, the company is consolidated as a subsidiary.
- <sup>3)</sup> Under certain circumstances or events, ISS may be obliged to choose to purchase other shareholders' shareholdings or dispose of its own shareholdings.
- 4) Group HQ entity.
- 5) Global managed services.

On this page, the Group's significant subsidiaries and joint ventures are presented per region. Together these are referred to as "Companies within the ISS Group".

### 8.5 Definitions

ISS uses various key figures, financial ratios and non-financial ratios, all of which provide our stakeholders with useful and necessary information about the Group's financial position, performance, cash flows and development in a consistent way. In relation to managing the business, achieving our strategic goals and ultimately creating value for our shareholders, these measures are considered essential.

In addition, the Group uses alternative performance measures (APMs) to provide stakeholders with additional measures to evaluate and analyse the Group's performance. The APMs are non-IFRS financial measures defined by the Group and thus may not be comparable with measures provided by peers or other companies' measures.

#### Alternative performance measures

#### RITDA

Operating profit + Depreciation and amortisation + Amortisation/impairment of customer contracts

#### **EBITDA** before other items

Operating profit before other items + Depreciation and amortisation

#### Pro forma adjusted EBITDA

EBITDA before other items, excluding hyperinflation (IAS 29) + EBITDA before other items in discontinued operations, and adjusted as if all acquisitions and divestments had occurred on 1 January of the respective year

#### Net profit (adjusted)

Net profit excluding Other income and expenses, net, Goodwill impairment, Amortisation/impairment of customer contracts, impact from hyperinflation (IAS 29) and Net profit from discontinued operations (comparatives are not restated)

#### Free cash flow

Cash flow from operating activities – Acq. of intangible assets, property and equipment, net – Change in financial assets (excl. equity-accounted investees) – Addition of right-of-use assets, net

#### Financial leverage

Net debt

Pro forma adjusted EBITDA

#### Organic growth, %

(Revenue current year excl. hyperinflation

- Comparable revenue<sup>1)</sup> prior year) x 100

Comparable revenue<sup>1)</sup> prior year

Acquisitions are treated as having been integrated with ISS at the acquisition date. Consequently, organic growth includes changes in revenue of such acquisitions compared with expectations at the acquisition date.

#### Operating margin, %

Operating profit before other items x 100

#### Revenue

#### Total revenue growth, %

(Revenue current year – Revenue prior year) x 100 Revenue prior year

#### **Financial ratios**

#### Acquisitions, %

Revenue from acquisitions<sup>2)</sup> x 100 Revenue prior year

#### Cash conversion. %

Free cash flow x 100

Operating profit before other items

#### **Currency adjustments**

Total revenue growth - Organic growth

- Acquisition/divestment growth, net3)

#### Divestments, %

Revenue from divestments<sup>4)</sup> × 100

Revenue prior year

#### Equity ratio, %

Total equity × 100

Total assets

#### Gross debt

Borrowings + utilisation of factoring and certain customer's supply chain finance arrangements

#### Net debt

Borrowings – Securities – Cash and cash equivalents +/– Fair value of derivatives + Net debt included in Liabilities held for sale

#### Share ratios

#### Basic earnings per share (EPS)

Net profit attributable to owners of ISS A/S Average number of shares (basic)

#### Diluted earnings per share (EPS)

Net profit attributable to owners of ISS A/S Average number of shares (diluted)

#### Average number of shares (basic)

Average number of issued shares, excluding average treasury shares, for the year

#### Average number of shares (diluted)

Average number of shares (basic) + Average number of outstanding PSUs and RSUs expected to vest in the year

#### Other ratios

#### Customer retention. %

Portfolio revenue (annual value) retained at 31 December of the portfolio at 1 January Portfolio revenue (annual value) at 1 January

#### Gender diversity, Board, %

Female board members (AGM<sup>5)</sup>) elected) × 100 Board members (AGM<sup>5)</sup>) elected)

#### Board meeting attendance, %

Accumulated number of attended board meetings for all board members x 100

Number of board meetings possible to attend for all board members

- Omparable revenue prior year excludes impacts from changes in exchange rates and acquisitions/divestments, net as well as impact from hyperinflation restatement. To arrive at comparable revenue, prior year's revenue is retranslated by applying current year's exchange rates, divestments and impacts from hyperinflation restatements are excluded and estimated impacts from acquisitions are added.
- 2) Expectations at the acquisition date.
- 3) Estimated or actual revenue where available at the divestment date.
- <sup>4)</sup> Incl. the effect from exclusion of currency effects from the calculation of organic growth and acq./div., net.
- 5) AGM: Annual general meeting.

## Parent company financial statements

#### **Primary financial statements** Statement of profit or loss 157 Statement of comprehensive income 157 Statement of cash flows 157 Statement of financial position 158 Statement of changes in equity 158 **Accounting policies** 1 Material accounting policies 159 2 Significant estimates and judgements 159 Statement of profit or loss 3 Fees to auditors 159 4 Finance costs 159 5 Income tax 160 Statement of financial position 6 Investment in subsidiary 160 7 Deferred tax 160 Other 8 Management remuneration 160 9 Contingent liabilities 160 10 Financial risk management 160 11 Currency risk 160 12 Liquidity risk 161 13 Credit risk 161 **14** Related parties 161 15 New regulations 161

## Statement of profit or loss

#### 1 January – 31 December

(DKKm) Note	2024	2023
Employee costs Other operating expenses	(30) (76)	(21) (70)
Operating profit	(106)	(91)
Finance costs 4	(268)	(197)
Profit before tax	(374)	(288)
Income tax 5	38	37
Net profit	(336)	(251)

## Statement of comprehensive income

#### 1 January – 31 December

(DKKm)	2024	2023
Net profit	(336)	(251)
Comprehensive income	(336)	(251)

#### FINANCIAL STATEMENTS 157

#### Statement of cash flows

#### 1 January – 31 December

(DKKm)	2024	2023
Operating profit	(106)	(91)
Share-based payments	5	(5)
Changes in working capital	17	(4)
Interest (paid)/received to/from companies within the ISS Group	(266)	(197)
Income tax (paid)/received	3	1
Joint taxation contribution (paid)/received, net	110	125
Cash flow from operating activities	(237)	(171)
Cash flow from investing activities	-	-
Other financial payments, net	(1)	(1)
Payments (to)/from companies within the ISS Group, net	1,880	514
Dividends paid to shareholders	(425)	(390)
Purchase of treasury shares	(1,217)	-
Cash flow from financing activities	237	123
Total cash flow	0	(48)
Cash and cash equivalents at 1 January	0	48
Total cash flow	0	(48)
Cash and cash equivalents at 31 December	0	0

## Statement of financial position

#### At 31 December

(DKKm)	Note	2024	2023
Assets			
Investment in subsidiary	6	27,674	27,674
Non-current assets		27,674	27,674
Receivables from companies within the ISS Group		139	149
Tax receivables		-	8
Cash and cash equivalents		0	0
Current assets		139	157
Total assets		27,813	27,831
Equity and liability			
Total equity		21,714	23,599
Debt to companies within the ISS Group		5,613	3,821
Deferred tax liabilities	7	370	366
Non-current liabilities		5,983	4,187
Debt to companies within the ISS Group		50	31
Tax payables		36	-
Trade payables and other liabilities		30	14
Current liabilities		116	45
Total liabilities		6,099	4,232
Total equity and liabilities		27,813	27,831

#### FINANCIAL STATEMENTS 158



#### 1 January - 31 December

(DKKm)	Share capital	Treasury shares	Retained earnings	Total
2024				
Equity at 1 January	185	(66)	23,480	23,599
Net profit	-	-	(336)	(336)
Comprehensive income	-	-	(336)	(336)
Dividends	-	-	(425)	(425)
Share-based payments	-	-	93	93
Settlement of vested PSUs/RSUs	-	79	(79)	-
Purchase of treasury shares	-	(1,217)	-	(1,217)
Transactions with owners	-	(1,138)	(411)	(1,549)
Changes in equity	-	(1,138)	(747)	(1,885)
Equity at 31 December	185	(1,204)	22,733	21,714
2023				
Equity at 1 January	185	(185)	24,168	24,168
Net profit	-	-	(251)	(251)
Comprehensive income	-	-	(251)	(251)
Dividends	-	-	(390)	(390)
Share-based payments	-	-	72	72
Settlement of vested PSUs/RSUs	-	119	(119)	-
Transactions with owners	-	119	(437)	(318)
Changes in equity	-	119	(688)	(569)
Equity at 31 December	185	(66)	23,480	23,599

## 1 Material accounting policies

#### **Basis of preparation**

The financial statements of ISS A/S have been prepared in accordance with IFRS Accounting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act. In addition, the financial statements have been prepared in compliance with the IFRS Accounting Standards issued by the IASB.

#### Changes in accounting policies

No changes with material effect on recognition and measurement were implemented in 2024.

#### **Material accounting policies**

With the exception of the items described below, the material accounting policies for ISS A/S are identical to the Group's material accounting policies, which are described in the notes to the consolidated financial statements

#### Statement of financial position

Investment in subsidiary is measured at cost, which comprises consideration transferred measured at fair value and directly attributable transaction costs. Where the recoverable amount is lower than the cost, the investment is written down to this lower value. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount, but only to the extent that the recoverable amount does not exceed the original cost.

Tax As required by Danish legislation, ISS A/S is jointly taxed with all Danish resident subsidiaries. ISS A/S acts as administration company for the joint taxation and consequently settles all payments of corporation tax with the tax authorities. Joint taxation contributions to/from jointly taxed companies are recognised in profit or loss and in Income tax and in the statement of financial position in Receivables from or Debt to companies within the ISS Group.

Companies which utilise tax losses in other companies pay joint taxation contribution to ISS A/S equivalent to the tax base of the tax losses utilised. Companies whose tax losses are utilised by other companies receive joint taxation contributions from ISS A/S equivalent to the tax base of the tax losses utilised (full absorption).

## 2 Significant estimates and judgements

Significant estimates and judgements relating to the applied accounting policies for ISS A/S are the same as for the Group to the extent of similar accounting items, see Significant estimates and judgements on p. 109 for a description. The specific risks for ISS A/S are described in the notes to the financial statements of the parent company.

Investment in subsidiary If there is identification of impairment, an impairment test is performed as described in the accounting policies in 3.2 to the consolidated financial statements. The assessment of whether there is an indication of impairment is based on both external and internal sources of information such as performance of the subsidiary, significant decline in market values etc.

### 3 Fees to auditors

(DKKm)	2024	2023
Statutory audit	1	1
Other assurance services	-	0
Total	1	1

### 4 Finance costs

(DKKm)	2024	2023
Interest expenses to companies within the ISS Group Bank fees	(265)	(196)
Finance costs	(268)	(197)

### 5 Income tax

(DKKm)	2024	2023
Current tax	45	114
Deferred tax	(4)	(75)
Prior year adjustments, net	(3)	(2)
Income tax	38	37

#### Effective tax rate

(DKKm)	2024	2023
Statutory income tax rate, Denmark	22.0 %	22.0 %
Non-tax-deductible expenses less non-taxable income	(11.0)%	(8.5)%
Prior year adjustments, net	(0.8)%	(0.7)%
Effective tax rate	10.2 %	12.8 %

## 6 Investment in subsidiary

(DKKm)	2024	2023
Cost at 1 January	27,674	27,674
Cost at 31 December	27,674	27,674
Carrying amount at 31 December	27,674	27,674

#### Subsidiary

ISS World Services A/S, Søborg, Denmark, 100%.

### 7 Deferred tax

(DKKm)	2024	2023
Liabilities, net at 1 January Tax on profit before tax	366 4	291 75
Liabilities, net at 31 December	370	366

Deferred tax liability at 31 December 2024 and at 31 December 2023 related to deferred re-taxation of foreign exchange gains/losses.

ISS A/S has no unrecognised deferred tax assets regarding tax losses carried forward (2023: None).

## 8 Management remuneration

Key management personnel of the Group as defined in 6.1 to the consolidated financial statements are also considered key management personnel of the parent.

Remuneration to the Board of Directors and the Executive Group Management is specified in 6.1 to the consolidated financial statements.

## 9 Contingent liabilities

ISS A/S is jointly taxed with all Danish resident subsidiaries. As administration company ISS A/S and companies within the joint taxation have a joint and unlimited liability of Danish corporate and withholding taxes related to dividends, interests and royalties. As per 31 December 2024, Danish corporate tax and Danish withholding taxes amounted to DKK 0 million (2023: DKK 0 million). Any subsequent adjustments to Danish withholding taxes may change this joint and unlimited liability.

#### VAT

ISS A/S and certain Danish Group companies are jointly registered for VAT and are jointly liable for the payment hereof.

## 10 Financial risk management

ISS A/S's financial risks are managed centrally by Group Treasury based on the Financial Policy, which is reviewed and approved annually by the Board of Directors.

The objectives, policies and processes for measuring and managing the exposure to financial risks is described in 4.3 to the consolidated financial statements. The risks specific to ISS A/S are described below.

## 11 Currency risk

At 31 December 2024 and at 31 December 2023, ISS A/S was not exposed to currency risk as no assets or liabilities were denominated in currencies other than DKK.

## 12 Liquidity risk

Liquidity risk results from ISS A/S's potential inability or difficulty in meeting the contractual obligations associated with its financial liabilities due to insufficient liquidity. ISS A/S is a holding company and its primary assets consist of shares in ISS World Services A/S and receivables from companies within the ISS Group. ISS A/S has no revenue generating activities of its own, and therefore ISS A/S's cash flows and ability to service its indebtedness and other obligations, will depend primarily on the operating performance and financial condition of ISS World Services A/S and its operating subsidiaries, and the receipt by ISS A/S of funds from ISS World Services A/S and its subsidiaries in the form of dividends or otherwise.

At 31 December 2024, ISS A/S carried no significant financial liabilities outside of the Group. Thus the liquidity risk was primarily related to ISS A/S's obligations under the Danish joint taxation where ISS A/S acts as the administration company.

### 13 Credit risk

ISS A/S has no revenue generating activities and therefore no trade receivables. Consequently, credit risk is limited to an insignificant amount of cash and cash equivalents and an insignificant intercompany receivable with various indirectly owned subsidiaries in relation to joint taxation.

## 14 Related parties

In addition to the description in 7.3 to the consolidated financial statements of related parties, related parties of ISS A/S comprise ISS World Services A/S and its subsidiaries, associates and joint ventures, see 8.4 to the consolidated financial statements.

In 2024, ISS A/S had the following transactions with other related parties, which were all made on market terms:

- ISS A/S had a debt against ISS Global A/S of DKK 5,613 million (2023: DKK 3,821 million)
- ISS A/S paid interests to ISS Global A/S, see 4, Finance costs
- ISS A/S received/paid joint taxation contribution equal to 22% of taxable income from/to jointly taxed Danish resident subsidiaries

## 15 New regulations

New regulations are described in 8.3 to the consolidated financial statements.

## Management statement

#### Copenhagen, 20 February 2025

The Board of Directors and the Executive Group Management Board have today considered and adopted the Annual Report of ISS A/S for the financial year 2024.

The consolidated financial statements and Parent company financial statements have been prepared in accordance with IFRS Accounting Standards as adopted by the EU and additional requirements of the Danish Financial Statements Act (class D). In addition, the consolidated financial statements and Parent company financial statements have been prepared in compliance with the IFRS Accounting Standards issued by the IASB. The Management review have been prepared in accordance with the Danish Financial Statements Act.

In our opinion, the consolidated financial statements and the Parent company financial statements give a true and fair view of the financial position at 31 December 2024 of the Group and the Parent company and of the results of the Group's and the Parent companys operations and cash flows for the financial year 2024.

In our opinion, the Management review includes a fair review of the development in the operations and financial circumstances of the Group and the Parent company, of the results for the year and of the financial position of the Group and the Parent company as well as a description of the most significant risks and elements of uncertainty, which the Group and the Parent company are facing. Additionally, the Sustainability statement, which is part of Management review, has been prepared, in all material respects, in accordance with paragraph 99a of the Danish Financial Statements Act. This includes compliance with the European Sustainability Reporting Standards (ESRS), including that the process carried out by the management to identify the reported information (the Process) is in accordance with the description set out in the subsection titled Double Materiality Assessment in the General section. Furthermore, disclosures within EU Taxonomy in the Environmental section of the Sustainability statement are, in all material aspects, in accordance with Article 8 of EU Regulation 2020/852 (the Taxonomy Regulation Reporting).

The year 2024 marks the initial implementation of paragraph 99a of the Danish Financial Statements Act concerning compliance with ESRS. As such, more clear guidance and practice are anticipated in various areas, which are expected to be issued in the coming years. Furthermore, the Sustainability statement includes forward-looking statements based on disclosed assumptions about events that may occur in the future and possible future actions by the Group. Actual outcomes are likely to be different since anticipated events frequently do not occur as expected.

In our opinion, the Annual Report for 2024 of ISS A/S for the financial year 2024 with the file name ISS-2024-12-31-en.zip is prepared, in all material respects, in compliance with the ESEF Regulation.

We recommend that the Annual Report be adopted at the annual general meeting on 11 April 2025.

#### **Executive Group Management Board**

Kasper FangelMads HolmGroup CEOGroup CFO

#### **Board of Directors**

Niels SmedegaardLars PeterssonKelly KuhnChairDeputy Chair

Reshma Ramachandran Ben Stevens Søren Thorup Sørensen

Henriette Hallberg Thygesen Signe Adamsen (E) Rune Christensen (E)

Tove Møller Eriksen (E)

## **Independent Auditor's Reports**

#### To the shareholders of ISS A/S

## Report on the audit of the Financial Statements

#### **Our opinion**

In our opinion, the Consolidated Financial Statements and the Parent Company Financial Statements give a true and fair view of the Group's and the Parent Company's financial position at 31 December 2024 and of the results of the Group's and the Parent Company's operations and cash flows for the financial year 1 January to 31 December 2024 in accordance with IFRS Accounting Standards as issued by the International Accounting Standards Board ('IASB') and in accordance with IFRS Accounting Standards as adopted by the EU and further requirements in the Danish Financial Statements Act.

Our opinion is consistent with our Auditor's Long-form Report to the Audit & Risk Committee and the Board of Directors.

#### What we have audited

The Consolidated Financial Statements and Parent Company Financial Statements of ISS A/S for the financial year 1 January to 31 December 2024 comprise statement of profit or loss, statement of comprehensive income, statement of cash flows, statement of financial position, statement of changes in equity and notes, including material accounting policy information for the Group as well as for the Parent Company. Collectively referred to as the "Financial Statements".

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs) and the additional requirements applicable in Denmark. Our responsibilities under those standards and requirements are further described in the *Auditor's responsibilities for the audit of the Financial Statements* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Independence

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark. We have also fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

To the best of our knowledge and belief, prohibited non-audit services referred to in Article 5(1) of Regulation (EU) No 537/2014 were not provided.

#### Appointment

We were appointed auditors of ISS A/S for the first time on 11 April 2024 for the financial year 2024.

#### **Key audit matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the Financial Statements for 2024. These matters were addressed in the context of our audit of the Financial Statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For key audit matters, see the next page.

#### **Statement on Management Review**

Management is responsible for Management Review.

Our opinion on the Financial Statements does not cover Management Review, and we do not as part of the audit express any form of assurance conclusion thereon.

In connection with our audit of the Financial Statements, our responsibility is to read Management Review and, in doing so, consider whether Management Review is materially inconsistent with the Financial Statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

Moreover, we considered whether Management Review includes the disclosures required by the Danish Financial Statements Act. This does not include the requirements in paragraph 99 a related to the sustainability statement covered by the separate auditor's limited assurance report hereon.

Based on the work we have performed, in our view,
Management Review is in accordance with the Consolidated
Financial Statements and the Parent Company Financial
Statements and has been prepared in accordance with the
requirements of the Danish Financial Statements Act, except for
the requirements in paragraph 99 a related to the sustainability
statement, cf. above. We did not identify any material
misstatement in Management Review.

## Management responsibilities for the Financial Statements

Management is responsible for the preparation of consolidated financial statements and parent company financial statements that give a true and fair view in accordance with IFRS Accounting Standards as issued by the International Accounting Standards Board ('IASB') and in accordance with IFRS Accounting Standards as adopted by the EU and further requirements in the Danish Financial Statements Act, and for such internal control as Management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the Financial Statements, Management is responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless Management either intends to liquidate the Group or the Parent Company or to cease operations, or has no realistic alternative but to do so.

#### **Key audit matter**

#### Revenue recognition

Revenue from contracts is recognised as the services are rendered to the customers.

Recognition of revenue is complex due to volume of transactions, the geographical spread of the Group's operations and furthermore from large integrated facility service contracts being subject to interpretations, including impact from contract modifications and variable consideration.

Accordingly, appropriate recognition and timing of revenue is critical and involves management judgement, especially in relation to integrated and complex facility service contracts.

We focused on this area because of the significance to the Consolidated Financial Statements, as well as the complexity. In addition, we focused on this area as revenue comprises a substantial number of transactions with different characteristics.

Refer to Note 1.2 in the Consolidated Financial Statements.

#### How our audit addressed the key audit matter Key audit matter

We considered the appropriateness of the Group's accounting policies for revenue recognition and assessed compliance with applicable IFRS Accounting Standards.

We carried out risk assessment procedures in order to obtain an understanding of IT systems, business processes and relevant controls regarding recognition of revenue. For the controls, we assessed whether they were designed and implemented to effectively address the risk of material misstatement. For selected controls that we planned to rely on, we tested whether they were performed on a consistent basis.

We applied data analytics for revenue streams in order to identify and test transactions outside the ordinary transaction flow and performed substantive procedures over invoicing and relevant contracts in order to assess the accounting treatment and principles applied, and tested journal entries within revenue.

We tested that the revenue is recognised in the correct financial year.

Finally, we assessed the adequacy of disclosures provided by Management in the Consolidated Financial Statements.

#### Impairment assessment of goodwill

Goodwill comprise a significant part of the consolidated statement of financial position.

The cash generating units (CGUs) in which goodwill is included is impairment tested by management on an annual basis.

We focused on this area, as the carrying amounts are significant and as Management is required to exercise considerable judgement because of the inherent complexity in estimating the fair value in use.

Refer to Note 3.1 and Note 3.2 in the Consolidated Financial Statements.

#### How our audit addressed the key audit matter

We considered the appropriateness of the defined CGUs within the business and examined the methodology used by Management to assess the carrying amount of goodwill assigned to groups of CGUs to determine compliance with applicable IFRS Accounting Standards.

We performed detailed testing, including a test of mathematical accuracy of Management's impairment tests for goodwill, and challenged the significant assumptions affecting the future cash flows, including assumptions related to revenue growth, operating margins and discount rates.

We used our internal valuation specialists to independently challenge the discount rates and terminal growth rate. In calculating the discount rates, the key inputs used were independently sourced from market data, and we assessed the methodology applied.

Finally, we assessed the adequacy of disclosures provided by Management in the Consolidated Financial Statements.

## Auditor's responsibilities for the audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs and the additional requirements applicable in Denmark will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Financial Statements.

As part of an audit in accordance with ISAs and the additional requirements applicable in Denmark, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's and the Parent Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant

doubt on the Group's and the Parent Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group or the Parent Company to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content
  of the Financial Statements, including the disclosures, and
  whether the Financial Statements represent the underlying
  transactions and events in a manner that gives a true and
  fair view.
- Plan and perform the group audit to obtain sufficient appropriate audit evidence regarding the financial information of the entities or business units within the group as a basis for forming an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and review of the audit work performed for purposes of the group audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence and, where applicable, actions taken to eliminate threats or safeguards applied.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the Financial Statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter.

## Report on compliance with the ESEF Regulation

As part of our audit of the Financial Statements we performed procedures to express an opinion on whether the annual report of ISS A/S for the financial year 1 January to 31 December 2024 with the filename ISS-2024-12-31-en.zip is prepared, in all material respects, in compliance with the Commission Delegated Regulation (EU) 2019/815 on the European Single Electronic Format (ESEF Regulation) which includes requirements related to the preparation of the annual report in XHTML format and iXBRL tagging of the Consolidated Financial Statements including notes.

Management is responsible for preparing an annual report that complies with the ESEF Regulation. This responsibility includes:

- · The preparing of the annual report in XHTML format;
- The selection and application of appropriate iXBRL tags, including extensions to the ESEF taxonomy and the anchoring thereof to elements in the taxonomy, for all financial information required to be tagged using judgement where necessary;
- Ensuring consistency between iXBRL tagged data and the Consolidated Financial Statements presented in human-readable format; and
- For such internal control as Management determines necessary to enable the preparation of an annual report that is compliant with the ESEF Regulation.

Our responsibility is to obtain reasonable assurance on whether the annual report is prepared, in all material respects, in compliance with the ESEF Regulation based on the evidence we have obtained, and to issue a report that includes our opinion. The nature, timing and extent of procedures selected depend on the auditor's judgement, including the assessment of the risks of material departures from the requirements set out in the ESEF Regulation, whether due to fraud or error. The procedures include:

- Testing whether the annual report is prepared in XHTML format;
- Obtaining an understanding of the company's iXBRL tagging process and of internal control over the tagging process;
- Evaluating the completeness of the iXBRL tagging of the Consolidated Financial Statements including notes;
- Evaluating the appropriateness of the company's use of iXBRL elements selected from the ESEF taxonomy and the creation of extension elements where no suitable element in the ESEF taxonomy has been identified;
- Evaluating the use of anchoring of extension elements to elements in the ESEF taxonomy; and
- Reconciling the iXBRL tagged data with the audited Consolidated Financial Statements.

In our opinion, the annual report of ISS A/S for the financial year 1 January to 31 December 2024 with the filename ISS-2024-12-31-en.zip is prepared, in all material respects, in compliance with the ESEF Regulation.

#### Hellerup, 20 February 2025

#### PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab CVR no 33 77 12 31

## Rasmus Friis Jørgensen State Authorised Dublic Association

State Authorised Public Accountant mne28705

#### Mads Melgaard

State Authorised Public Accountant mne34354

# Independent auditor's limited assurance report on the Sustainability Statement

#### To the stakeholders of ISS A/S

#### Limited assurance conclusion

We have conducted a limited assurance engagement on the sustainability statement of ISS A/S (the "Group") included in the Management review (the "Sustainability Statement"), pp. 51-100 for the financial year 1 January - 31 December 2024.

Based on the procedures we have performed and the evidence we have obtained, nothing has come to our attention that causes us to believe that the Sustainability Statement is not prepared, in all material respects, in accordance with the Danish Financial Statements Act paragraph 99 a, including:

- compliance with the European Sustainability Reporting Standards (ESRS), including that the process carried out by the management to identify the information reported in the Sustainability Statement (the "Process") is in accordance with the description set out in the "IRO and interaction with SBM" section (pp. 59-65); and
- compliance of the disclosures in subsection "EU Taxonomy" within the "Environmental" section (pp. 90-94) of the Sustainability Statement with Article 8 of EU Regulation 2020/852 (the "Taxonomy Regulation").

#### **Basis for conclusion**

We conducted our limited assurance engagement in accordance with International Standard on Assurance Engagements (ISAE) 3000 (Revised), Assurance engagements other than audits or reviews of historical financial information ("ISAE 3000 (Revised)") and the additional requirements applicable in Denmark.

The procedures in a limited assurance engagement vary in nature and timing from, and are less in extent than for, a reasonable assurance engagement. Consequently, the level of assurance obtained in a limited assurance engagement is substantially lower than the assurance that would have been obtained had a reasonable assurance engagement been performed.

We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our conclusion. Our responsibilities under this standard are further described in the Auditor's responsibilities for the assurance engagement section of our report.

#### Our independence and quality management

We are independent of the Group in accordance with the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (IESBA Code) and the additional ethical requirements applicable in Denmark. We have also fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code.

Our firm applies International Standard on Quality Management 1, which requires the firm to design, implement and operate a system of quality management including policies or procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

#### Management's responsibilities for the Sustainability statement

Management is responsible for designing and implementing a process to identify the information reported in the Sustainability Statement in accordance with the ESRS and for disclosing this Process as included in the "IRO and interaction with SBM" section (pp. 59-65) of the Sustainability Statement. This responsibility includes:

- understanding the context in which the Group's activities and business relationships take place and developing an understanding of its affected stakeholders;
- the identification of the actual and potential impacts (both negative and positive) related to sustainability matters, as well as risks and opportunities that affect, or could reasonably be expected to affect, the Group's financial position, financial performance, cash flows, access to finance or cost of capital over the short-, medium-, or long-term;
- · the assessment of the materiality of the identified impacts, risks and opportunities related to sustainability matters by selecting and applying appropriate thresholds; and
- making assumptions that are reasonable in the circumstances.

Management is further responsible for the preparation of the Sustainability Statement, which includes the information identified by the Process, in accordance with the Danish Financial Statements Act paragraph 99 a, including:

- compliance with the ESRS;
- preparing the disclosures as included in subsection "EU Taxonomy" within the "Environmental" section of the Sustainability Statement, in compliance with Article 8 of the Taxonomy Regulation;
- designing, implementing and maintaining such internal control that management determines is necessary to enable the preparation of the Sustainability Statement that is free from material misstatement, whether due to fraud or error; and
- the selection and application of appropriate sustainability reporting methods and making assumptions and estimates that are reasonable in the circumstances.

#### Inherent limitations in preparing the Sustainability Statement

In reporting forward-looking information in accordance with ESRS, management is required to prepare the forward-looking information on the basis of disclosed assumptions about events that may occur in the future and possible future actions by the Group. Actual outcomes are likely to be different since anticipated events frequently do not occur as expected.

#### Auditor's responsibilities for the assurance engagement

Our responsibility is to plan and perform the assurance engagement to obtain limited assurance about whether the Sustainability Statement is free from material misstatement, whether due to fraud or error, and to issue a limited assurance report that includes our conclusion. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence decisions of users taken on the basis of the Sustainability Statement as a whole.

As part of a limited assurance engagement in accordance with ISAE 3000 (Revised) we exercise professional judgement and maintain professional scepticism throughout the engagement.

Our responsibilities in respect of the Process include:

- Obtaining an understanding of the Process, but not for the purpose of providing a conclusion on the effectiveness of the Process, including the outcome of the Process;
- Considering whether the information identified addresses the applicable disclosure requirements of the ESRS; and
- Designing and performing procedures to evaluate whether the Process is consistent with the Group's description of its Process, as disclosed in the "IRO and interaction with SBM" section of the Sustainability Statement.



Our other responsibilities in respect of the Sustainability Statement include:

- Identifying where material misstatements are likely to arise, whether due to fraud or error; and
- Designing and performing procedures responsive to disclosures in the Sustainability Statement where material misstatements are likely to arise. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

#### Summary of the work performed

A limited assurance engagement involves performing procedures to obtain evidence about the Sustainability Statement. The nature, timing and extent of procedures selected depend on professional judgement, including the identification of disclosures where material misstatements are likely to arise, whether due to fraud or error, in the Sustainability Statement.

In conducting our limited assurance engagement, with respect to the Process, we:

- Obtained an understanding of the Process by performing inquiries to understand the sources of the information used by management; and reviewing the Group's internal documentation of its Process; and
- Evaluated whether the evidence obtained from our procedures about the Process implemented by the Group's was consistent with the description of the Process set out in the "IRO and interaction with SBM" section.

In conducting our limited assurance engagement, with respect to the Sustainability Statement, we:

- Obtained an understanding of the Group's reporting processes relevant to the preparation of its Sustainability Statement including the consolidation processes by obtaining an understanding of the Group's control environment, processes and information systems relevant to the preparation of the Sustainability Statement but not evaluating the design of particular control activities, obtaining evidence about their implementation or testing their operating effectiveness;
- Evaluated whether the information identified by the Process is included in the Sustainability Statement;
- Evaluated whether the structure and the presentation of the Sustainability Statement are in accordance with the ESRS;
- Performed inquiries of relevant personnel and analytical procedures on selected information in the Sustainability Statement:
- Performed substantive assurance procedures on selected information in the Sustainability Statement;
- Where applicable, compared disclosures in the Sustainability Statement with the corresponding disclosures in the financial statements and Management review;
- Evaluated the methods, assumptions and data for developing estimates and forward-looking information; and
- Obtained an understanding of the Group's process to identify taxonomy-eligible and taxonomy-aligned economic activities and the corresponding disclosures in the Sustainability Statement.

#### **Other Matter**

The comparative information included in the Sustainability Statement was not subject to our assurance engagement. Our conclusion is not modified in respect of this limitation of scope.

#### Hellerup, 20 February 2025

#### PricewaterhouseCoopers

Statsautoriseret Revisionspartnerselskab CVR no 33 77 12 31

#### Rasmus Friis Jørgensen

State Authorised Public Accountant mne28705

#### **Mads Melgaard**

State Authorised Public Accountant mne34354



## Forward-looking statements and ESEF

#### **Forward-looking statements**

This Annual Report contains forward-looking statements, including, but not limited to, the guidance and expectations provided in Outlook on p. 13. Statements herein, other than statements of historical fact, regarding future events or prospects, are forward-looking statements.

The words may, will, should, expect, anticipate, believe, estimate, plan, predict, intend or variations of such words, and other statements on matters that are not historical fact or regarding future events or prospects, are forwardlooking statements. ISS has based these statements on its current views with respect to future events and financial performance. These views involve risks and uncertainties that may cause actual results to differ materially from those predicted in the forward-looking statements and from the past performance of ISS.

Although ISS believes that the estimates and projections reflected in the forward-looking statements are reasonable, they may prove materially incorrect. Actual results may differ materially. For example as a result of risks related to the facility service industry in general or to ISS in particular, including those described in this report and other information made available by ISS. As a result, you should not rely on these forward-looking statements.

ISS undertakes no obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, except to the extent required by law.

#### Reporting under the ESEF Regulation

The Group is required to prepare and file the Annual Report in the European Single Electronic Format (ESEF) using a combination of the XHTML format and to tag the primary statements and the notes to the consolidated financial statements using iXBRL (Inline eXtensible Business Language).

The Group's iXBRL tags comply with the ESEF taxonomy, which has been developed on the basis of IFRS taxonomy published by the IFRS Foundation. The line items in the

consolidated financial statements are tagged to elements in the ESEF taxonomy. For financial line items that are not directly defined in the ESEF taxonomy, an extension to the taxonomy has been created.

The Annual Report submitted to the Danish Financial Supervisory Authority (the Officially Appointed Mechanism) consists of the XHTML document together with the technical files, all of which are included in the zip file ISS-2024-12-31-en.zip.

#### **ESEF** data

Name of reporting entity: Domicile of entity: Legal form of entity: A/S Country of incorporation: Denmark

Address:

Principal place of business:

Principal activities:

Name of the parent entity:

Name of ultimate parent and Group:

ISS A/S Denmark

Buddingevej 197, DK-2860 Søborg

Global

Workplace and facility service solutions

ISS A/S ISS A/S

#### **Contact information**

#### ISS A/S

Buddingevej 197 DK - 2860 Søborg

Denmark

Tel.: +45 38 17 00 00

Fax: +45 38 17 00 11

www.issworld.com

CVR 28 50 47 99

#### **Investor relations**

Michael Vitfell-Rasmussen Head of Group Investor Relations

Tel. +45 38 17 00 00

#### **Edited by**

Group Compliance and Financial Controlling ISS A/S

#### Design & production

KIRK & HOLM