

# Íslandsbanki Factbook

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#### **Investor relations**

#### IR contact

#### Email: ir@islandsbanki.is

Investor relations web-site

https://www.islandsbanki.is/en/landing/about/investor-relations

#### An earnings conference call and webcast in English on Friday 29 October

The Bank will host an investor meeting and webcast in English for investors and market participants on Friday 29 October at 8.30 Reykjavík/GMT, 9.30 London/BST, 10.30 CET. Birna Einarsdóttir, CEO, and Jón Guðni Ómarsson, CFO, will give an overview of the third quarter financial results and operational highlights.

Participant registration is accessible via this link. A recording will be available after the meeting on the Investor Relations website. To participate in the webcast via telephone and in order to be able to ask questions please use the following dial-in details:

Iceland: +354 800 74 37 Denmark: +45 354 45 577 Sweden: +46 8 566 42 651 Norway: +47 235 00 243

United Kingdom: +44 33 330 00 804 United States: +1 631 913 1422

Confirmation Code: 90140657#

#### Financial calendar

Íslandsbanki plans to publish its financial statements according to the financial calendar below:

4Q21 results — 10 February 2022 Annual General Meeting — 17 March 2022 1Q22 results — 5 May 2022 2Q22 results — 28 July 2022 3Q22 results — 27 October 2022

Please note that these dates are subject to change.

#### Additional investor material

All investor material will subsequently be available and archived on the Bank's Investor Relations website where other information on the Bank's financial calendar and silent periods is also available:

https://www.islandsbanki.is/en/landing/about/investor-relations

# Key performance indicators - 5 years

	9M21	2020	2019	2018	2017
Profitability					
Return on equity <sup>1</sup>	11.7%	3.7%	4.8%	6.1%	7.5%
Return on assets <sup>1</sup>	1.6%	0.5%	0.7%	1.0%	1.3%
Earnings per share	8.25	3.58	4.59	5.06	5.50
Core income / total operating income <sup>2</sup>	0.93	1.02	0.97	0.98	0.99
Net interest margin					
Net interest margin on total assets <sup>1</sup>	2.4%	2.6%	2.7%	2.9%	2.9%
Efficiency					
Cost-to-income ratio <sup>3</sup>	46.6%	54.3%	58.8%	66.3%	62.5%
Cost-to-total assets ratio <sup>1</sup>	1.64%	1.82%	2.11%	2.57%	2.67%
Cost of risk <sup>1</sup>	-0.30%	0.91%	0.39%	-0.20%	-0.21%
Number of FTEs at period end - Consolidated <sup>4</sup>	763	779	984	1,075	1,042
Number of FTEs at period end - Parent <sup>4</sup>	730	745	749	834	860
Number of branches at period end	12	12	14	14	14
Assets					
Loans to customers (ISKm)	1,081,418	1,006,717	899,632	846,599	755,175
LTV on mortgages to individuals <sup>5</sup>	66.0%	64.0%	62.0%	61.0%	63.3%
Risk exposure amount / total assets	63.0%	69.4%	73.7%	74.8%	74.9%
Non-performing loans (NPL) ratio <sup>6</sup>	2.0%	2.9%	3.0%	2.0%	1.0%
Asset encumbrance ratio	18.9%	18.7%	18.1%	18.0%	15.2%
Financial strength					
Equity as % of total assets	13.6%	13.9%	15.0%	15.6%	17.5%
Liquidity					
Net stable funding ratio (NSFR) - All currencies	121%	123%	119%	114%	117%
Net stable funding ratio (NSFR) - Foreign currencies	166%	179%	156%	149%	122%
Liquidity coverage ratio (LCR) - All currencies	225%	196%	155%	172%	142%
Liquidity coverage ratio (LCR) - Domestic currency	124%	95%	110%	n.a.	n.a.
Liquidity coverage ratio (LCR) - Foreign currencies	384%	463%	325%	544%	155%
Term deposits % of total deposits	20.3%	24.6%	28.0%	27.1%	29.4%
Customer loans to customer deposits ratio	143%	148%	145%	146%	133%
Capital _					
CET 1 ratio <sup>7</sup>	20.6%	20.1%	19.9%	20.3%	22.6%
Tier 1 ratio <sup>7</sup>	21.8%	20.1%	19.9%	20.3%	22.6%
Total capital ratio <sup>7</sup>	24.7%	23.0%	22.4%	22.2%	24.1%
Leverage ratio <sup>7</sup>	13.2%	13.6%	14.2%	14.6%	16.2%
Risk exposure amount (ISKm)	917,764	933,521	884,550	845,949	775,492

<sup>1.</sup> Calculated based on annualised figures.

<sup>2.</sup> Core income is defined as net interest income plus net fee & commission income.

<sup>3.</sup> Calculated as (Administrative expenses + Contribution to the Depositors' and Investors' Guarantee Fund – One-off items) / (Total operating income – One-off items).

<sup>4.</sup> Numbers exclude seasonal employees.

<sup>5.</sup> The average LTV can be calculated in many different ways and therefore the definition is important for comparison to other banks.

The weight is Íslandsbanki's total amount outstanding on the property and the LTV used is the maximum LTV of all Íslandsbanki's loans of the property.

<sup>6.</sup> Stage 3, loans to customers, gross carrying amount.

<sup>7.</sup> Including third quarter profit.

# Income statement - 5 year summary

ISK million	9M21	2020	2019	2018	2017
Interest income	42,455	55,695	61,965	61,675	56,767
Interest expense	(17,056)	(22,324)	(29,143)	(29,738)	(26,768)
Net interest income	25,399	33,371	32,822	31,937	29,999
Fee and commission income	10,776	12,651	12,052	19,853	20,855
Fee and commission expense	(1,580)	(2,126)	(1,153)	(7,626)	(7,105)
Net fee and commission income	9,196	10,525	10,899	12,227	13,750
Net financial income (expense)	1,853	(1,391)	(820)	(962)	(715)
Net foreign exchange gain	320	451	139	1	527
Other operating income	286	197	2,125	1,784	628
Other net operating income	2,459	(743)	1,444	823	440
Total operating income	37,054	43,153	45,165	44,987	44,189
Administrative expenses	(17,428)	(22,746)	(24,488)	(27,650)	(26,968)
Contribution to the Depositors' and Investors' Guarantee Fund	(517)	(679)	(936)	(1,173)	(1,083)
Bank tax	(1,294)	(1,588)	(3,528)	(3,281)	(2,892)
Total operating expenses	(19,239)	(25,013)	(28,952)	(32,104)	(30,943)
Profit before net impairment on financial assets	17,815	18,140	16,213	12,883	13,246
Net impairment on financial assets	2,379	(8,816)	(3,480)	1,584	1,556
Profit before tax	20,194	9,324	12,733	14,467	14,802
Income tax expense	(3,703)	(2,472)	(3,909)	(4,734)	(4,151)
Profit for the period from continuing operations	16,491	6,852	8,824	9,733	10,651
Discontinued operations held for sale, net of income tax	142	(97)	(370)	912	2,575
Profit for the period	16,633	6,755	8,454	10,645	13,226
Basic earnings per share from profit for the period	8.25	3.58	4.59	5.06	5.50

# **Balance sheet - 5 year summary**

ISK million	30.9.21	2020	2019	2018	2017
Cash and balances with Central Bank	110,233	78,948	146,638	135,056	189,045
Loans to credit institutions	81,117	89,920	54,376	41,577	26,617
Bonds and debt instruments	123,599	128,216	52,870	69,415	27,090
Derivatives	2,374	6,647	5,621	4,550	2,896
Loans to customers	1,081,418	1,006,717	899,632	846,599	755,175
Shares and equity instruments	31,456	14,851	18,426	13,074	10,177
Investments in associates	952	775	746	682	704
Property and equipment	7,082	7,341	9,168	5,271	7,128
Intangible assets	3,249	3,478	4,330	5,002	4,231
Other assets	13,954	4,125	6,608	9,177	12,759
Non-current assets and disposal groups held for sale	938	3,173	1,075	-	-
Total Assets	1,456,372	1,344,191	1,199,490	1,130,403	1,035,822
Deposits from Central Bank and credit institutions	20,409	39,758	30,925	15,619	11,189
Deposits from customers	754,442	679,455	618,313	578,959	567,029
Derivative instruments and short positions	10,869	6,936	6,219	5,521	5,492
Debt issued and other borrowed funds	397,672	387,274	306,381	300,976	217,748
Subordinated loans	36,923	27,194	22,674	16,216	9,505
Tax liabilities	6,256	5,450	7,853	7,150	7,787
Other liabilities	32,420	11,920	27,063	29,649	36,027
Total Liabilities	1,258,991	1,157,987	1,019,428	954,090	854,777
Share capital	10,000	10,000	10,000	10,000	10,000
Share premium	55,000	55,000	55,000	55,000	55,000
Reserves	5,738	6,181	7,065	6,499	6,179
Retained earnings	126,653	113,529	105,569	102,496	107,387
Total Shareholder's Equity	197,391	184,710	177,634	173,995	178,566
Non-controlling interests	(10)	1,494	2,428	2,318	2,479
Total Equity	197,381	186,204	180,062	176,313	181,045
Total Liabilities and Equity	1,456,372	1,344,191	1,199,490	1,130,403	1,035,822

# Net interest income - 5 year summary

ISK million	9M21	2020	2019	2018	2017
Cash and balances with Central Bank	556	1,750	4,452	7,279	10,541
Loans to credit institutions	103	215	812	543	224
Loans to customers	40,246	51,413	54,025	51,919	44,938
Financial assets mandatorily at fair value through profit or loss	1,544	2,314	2,630	1,825	-
Financial assets designated at fair value through profit or loss	-	-	-	-	50
Financial assets held for trading	-	-	-	-	879
Other assets	6	3	46	109	135
Total interest income	42,455	55,695	61,965	61,675	56,767
Deposits from Central Bank and credit institutions	(254)	(736)	(625)	(409)	(170)
Deposits from customers	(4,520)	(7,700)	(15,242)	(16,539)	(17,461)
Debt issued and other borrowed funds at fair value through profit and loss	(547)	(608)	(734)	(963)	-
Debt issued and other borrowed funds at amortised cost	(9,966)	(11,179)	(9,818)	(9,035)	(8,107)
Subordinated loans	(518)	(763)	(501)	(198)	(14)
Other liabilities	(1,251)	(1,338)	(2,223)	(2,594)	(1,016)
Total interest expense	(17,056)	(22,324)	(29,143)	(29,738)	(26,768)
Net interest income	25,399	33,371	32,822	31,937	29,999
Net interest income on loans <sup>1</sup>					
Personal Banking	5,665	5,835	3,868	3,838	n.a.
Business Banking	5,926	7,702	6,010	5,276	n.a.
Corporate & Investment Banking	5,900	6,986	5,292	4,578	n.a.
Total net interest income on loans	17,491	20,523	15,170	13,692	-
Net interest income on deposits <sup>1</sup>					
Personal Banking	3,217	4,761	5,832	5,239	n.a.
Business Banking	2,002	2,628	3,629	3,321	n.a.
Corporate & Investment Banking	668	930	1,045	1,160	n.a.
Total net interest income on deposits	5,887	8,319	10,506	9,720	-

<sup>1. 2017</sup> numbers are not applicable due to structural changes.

# Net fee & commission income - 5 year summary

ISK million	9M21	2020	2019	2018	2017	
Asset management	2,129	2,382	2,225	2,116	1,964	
Investment banking and brokerage	2,399	2,487	2,430	2,303	2,280	
Payment processing	3,339	4,378	3,810	12,065	13,094	
Loans and guarantees	1,604	2,014	1,510	1,467	1,427	
Other fee and commission income	1,305	1,390	2,077	1,902	2,090	
Total fees and commission income	10,776	12,651	12,052	19,853	20,855	
Brokerage	(317)	(360)	(337)	(300)	(128)	
Clearing and settlement	(1,255)	(1,766)	(806)	(7,302)	(6,956)	
Other fee and commission expense	(8)	-	(10)	(24)	(21)	
Total fee and commission expense	(1,580)	(2,126)	(1,153)	(7,626)	(7,105)	
Net fee and commission income	9,196	10,525	10,899	12,227	13,750	

# Loans to customers - 5 year summary

ISK million	30.9.21	2020	2019	2018	2017
Individuals	513,555	437,377	349,181	319,390	299,350
Commerce and services	164,167	124,260	126,488	124,242	112,144
Construction	36,193	42,352	44,420	29,095	24,797
Energy	9,508	8,673	7,887	6,858	7,109
Financial services	2,025	1,539	2,315	1,704	26
Industrial and transportation	89,750	78,561	82,288	79,824	69,961
Investment companies	22,567	23,440	23,590	23,799	19,726
Public sector and non-profit organisations	9,919	10,911	12,312	12,087	11,871
Real estate	114,519	157,502	145,559	142,885	127,067
Seafood	119,215	122,102	105,592	106,715	84,853
Loans to customers before collective impairment allowance	1,081,418	1,006,717	899,632	846,599	756,904
Collective impairment allowance	-	-	-	-	(1,729)
Loans to customers	1,081,418	1,006,717	899,632	846,599	755,175
Loans to customers - by product					
Overdrafts	37,915	42,212	48,938	48,581	45,650
Credit cards	17,843	16,888	19,026	18,242	18,800
Mortgages	450,760	377,155	281,499	249,296	225,765
Capital leases	45,671	44,194	45,623	45,116	40,765
Government guarantee schemes	4,206	3,594	-	-	-
Other loans	525,023	522,674	504,546	485,364	425,924
Loans to customers before collective impairment allowance	1,081,418	1,006,717	899,632	846,599	756,904
Collective impairment allowance		-	-	-	(1,729)
Loans to customers	1,081,418	1,006,717	899,632	846,599	755,175

# Capital and risk exposure amount - 5 year summary

<b>30.9.21</b> 10,000	<b>2020</b> 10,000	<b>2019</b> 10,000	<b>2018</b> 10,000	<b>2017</b> 10,000
,	10,000	10,000	10,000	10 000
FF 000				.0,000
55,000	55,000	55,000	55,000	55,000
5,738	6,181	7,065	6,499	6,179
126,653	113,529	105,569	102,496	107,387
(7,587)	-	-	-	-
(10)	1,494	2,428	2,318	2,479
3,239	5,164	-	-	-
1,096	238	392	376	-
(4,523)	-	-	-	-
(826)	(259)	(476)	(215)	(4)
(3,249)	(3,478)	(4,330)	(5,002)	(4,231)
-	-	-	-	(1,285)
185,531	187,869	175,648	171,472	175,525
11,000	-	_	_	-
196,531	187,869	175,648	171,472	175,525
				9,505
25,923	27,194	22,674	16,216	9,505
-	-	-	-	1,729
222,454	215,063	198,322	187,688	186,759
818,932	830,141	789,180	750,801	682,525
12,659	16,626	7,919	7,622	8,102
11,408	11,306	6,488	6,649	6,709
1,251	5,320	1,431	973	1,393
1,147	1,728	2,027	2,385	1,534
85,026	85,026	85,424	85,141	83,331
917,764	933,521	884,550	845,949	775,492
20.6%	20.1%	19 9%	20.3%	22.6%
	20.1%	19.9%	20.3%	22.6%
·)1 XV/-			ZU.J/0	ZZ.U70
21.8% 24.7%	23.0%	22.4%	22.2%	24.1%
	126,653 (7,587) (10) 3,239 1,096 (4,523) (826) (3,249) 	126,653	126,653       113,529       105,569         (7,587)       -       -         (10)       1,494       2,428         3,239       5,164       -         1,096       238       392         (4,523)       -       -         (826)       (259)       (476)         (3,249)       (3,478)       (4,330)         -       -       -         185,531       187,869       175,648         11,000       -       -         196,531       187,869       175,648         25,923       27,194       22,674         25,923       27,194       22,674         25,923       27,194       22,674         25,923       27,194       22,674         222,454       215,063       198,322         818,932       830,141       789,180         12,659       16,626       7,919         11,408       11,306       6,488         1,251       5,320       1,431         1,147       1,728       2,027         85,026       85,026       85,424         917,764       933,521       884,550	126,653       113,529       105,569       102,496         (7,587)       -       -       -         (10)       1,494       2,428       2,318         3,239       5,164       -       -         1,096       238       392       376         (4,523)       -       -       -         (826)       (259)       (476)       (215)         (3,249)       (3,478)       (4,330)       (5,002)         -       -       -       -         185,531       187,869       175,648       171,472         11,000       -       -       -         25,923       27,194       22,674       16,216         25,923       27,194       22,674       16,216         25,923       27,194       22,674       16,216         25,923       27,194       22,674       16,216         25,923       27,194       22,674       16,216         222,454       215,063       198,322       187,688         818,932       830,141       789,180       750,801         12,659       16,626       7,919       7,622         11,408       11,306       6,488

<sup>1.</sup> Including third quarter profit.

# Average balances - 5 year summary

ISK million	9M21	2020	2019	2018	2017
Average assets					
Personal Banking	466,680	355,295	317,383	299,603	n.a.
Business Banking	237,145	237,632	233,470	225,408	n.a.
Corporate & Investment Banking	366,055	360,690	340,161	323,807	n.a.
Íslandsbanki	1,400,789	1,285,310	1,206,090	1,120,084	1,051,241
Average equity					
Personal Banking	35,405	30,995	28,222	24,632	n.a.
Business Banking	36,886	38,549	38,503	37,255	n.a.
Corporate & Investment Banking	62,683	61,792	58,972	57,200	n.a.
Íslandsbanki	189,488	181,587	176,967	174,183	176,891
Average loans to customers					
Personal Banking	463,349	351,584	315,128	299,429	n.a.
Business Banking	235,010	234,955	230,040	219,608	n.a.
Corporate & Investment Banking	360,236	355,760	336,244	322,974	n.a.
Íslandsbanki <sup>1</sup>	1,058,595	942,299	881,412	842,011	-
Average deposits from customers					
Personal Banking	330,586	306,871	279,627	275,265	n.a.
Business Banking	205,721	183,604	172,247	167,463	n.a.
Corporate & Investment Banking	138,961	130,655	107,431	101,417	n.a.
Íslandsbanki <sup>1</sup>	675,268	621,130	559,305	544,145	-

<sup>2018</sup> is year-end number for segments and 2017 numbers are not applicable due to structural changes.

Average balances are calculated using month-end figures, including previous period end figure.

<sup>1.</sup> Sum of average loans to customers and sum of average deposits for Personal Banking, Business Banking and Corporate & Investment Banking

#### Key performance indicators - 9 quarters

	2004	0004	1001	1000	2000	2000	4000	1010	2010
	3Q21	2Q21	1Q21	4Q20	3Q20	2Q20	1Q20	4Q19	3Q19
Profitability									
Return on equity <sup>1</sup>	15.7%	11.6%	7.7%	7.6%	7.4%	2.8%	-3.0%	3.7%	4.7%
Return on assets <sup>1</sup>	2.1%	1.6%	1.1%	1.1%	1.0%	0.4%	-0.4%	0.5%	0.7%
Earnings per share	3.75	2.70	1.80	1.68	1.54	0.87	(0.50)	0.96	1.07
Core income / total operating income <sup>2</sup>	0.92	0.93	0.95	0.92	1.01	0.99	1.18	0.98	1.04
Net interest margin									
Net interest margin on total assets <sup>1</sup>	2.4%	2.4%	2.4%	2.5%	2.5%	2.6%	2.8%	2.7%	2.7%
Efficiency									
Cost-to-income ratio <sup>3,7</sup>	39.4%	49.9%	51.3%	51.7%	46.7%	57.5%	62.9%	62.9%	56.3%
Cost-to-total assets ratio <sup>1,7</sup>	1.45%	1.74%	1.75%	1.88%	1.57%	1.90%	1.93%	2.18%	1.89%
Cost of risk <sup>1</sup>	-0.64%	-0.42%	0.20%	0.73%	0.44%	1.03%	1.51%	0.64%	0.09%
Number of FTEs at period end - Consolidated <sup>4</sup>	763	768	774	779	778	770	780	984	1,022
Number of FTEs at period end - Parent <sup>4</sup>	730	733	739	745	744	735	746	749	784
Asset quality									
Loans to customers (ISKm)	1,081,418	1,089,723	1,029,415	1,006,717	970,309	933,320	923,850	899,632	909,175
LTV on mortgages to individuals <sup>5</sup>	66.0%	66.0%	65.0%	64.0%	64.0%	63.0%	62.0%	62.0%	61.0%
Risk exposure amount / total assets	63.0%	63.9%	68.9%	69.4%	70.9%	70.8%	72.6%	73.7%	74.0%
Non-performing loans (NPL) ratio <sup>6</sup>	2.0%	2.1%	2.4%	2.9%	3.3%	3.6%	2.8%	3.0%	2.8%
Asset encumbrance ratio	18.9%	18.9%	18.3%	18.7%	17.3%	17.9%	18.2%	18.1%	17.6%
Financial strength									
Equity as % of total assets	13.6%	13.2%	13.4%	13.9%	13.7%	13.8%	14.3%	15.0%	14.4%
Liquidity									
Net stable funding ratio (NSFR) - All currencies	121%	122%	119%	123%	113%	117%	120%	119%	117%
Net stable funding ratio (NSFR) - Foreign currencies	166%	154%	182%	179%	149%	147%	151%	156%	163%
Liquidity coverage ratio (LCR)	225%	187%	172%	196%	136%	179%	177%	155%	174%
Liquidity coverage ratio (LCR) - Domestic currency	124%	133%	93%	95%	96%	119%	n.a.	110%	n.a.
Liquidity coverage ratio (LCR) - Foreign currencies	384%	287%	235%	463%	405%	325%	324%	325%	484%
Term deposits % of total deposits	20.3%	20.3%	24.4%	24.6%	25.0%	25.7%	27.4%	28.0%	28.5%
Customer loans to customer deposits ratio	143%	142%	147%	148%	139%	137%	143%	145%	149%
Capital									
CET 1 ratio <sup>8</sup>	20.6%	20.1%	19.2%	20.1%	19.4%	19.4%	19.2%	19.9%	19.0%
Tier 1 ratio <sup>8</sup>	21.8%	20.1%	19.2%	20.1%	19.4%	19.4%	19.2%	19.9%	19.0%
Total capital ratio <sup>8</sup>	24.7%	22.9%	21.9%	23.0%	22.2%	22.2%	21.9%	22.4%	21.4%
Leverage ratio <sup>8</sup>	13.2%	12.4%	12.6%	13.6%	13.4%	13.4%	13.5%	14.2%	13.6%
Risk exposure amount (ISKm)	917,764	924,375	954,712	933,521	942,339	923,133	911,375	884,550	912,843
. tot osposa, o uniount (totall)	017,704	02-1,010	00-1,1 12	000,021	3-12,000	320,100	311,070	30-1,000	312,040

<sup>1.</sup> Calculated based on annualised figures.

<sup>2.</sup> Core income is defined as net interest income plus net fee & commission income.

<sup>3.</sup> Calculated as (Administrative expenses + Contribution to the Depositors' and Investors' Guarantee Fund – One-off items) / (Total operating income – One-off items).

<sup>4.</sup> Numbers exclude seasonal employees.

<sup>5.</sup> The average LTV can be calculated in many different ways and therefore the definition is important for comparison to other banks.

The weight is Íslandsbanki's total amount outstanding on the property and the LTV used is the maximum LTV of all Íslandsbanki's loans of the property.

<sup>6.</sup> Stage 3, loans to customers, gross carrying amount.

<sup>7.</sup> IPO costs in 1Q21 were not adjusted for when 1Q21 results were published.

<sup>8.</sup> Including third quarter profit.

## Income statement - 9 quarter summary

ISK million	3Q21	2Q21	1Q21	4Q20	3Q20	2Q20	1Q20	4Q19	3Q19
Net interest income	8,792	8,417	8,190	8,258	8,305	8,228	8,580	8,291	8,190
Net fee and commission income	3,427	2,907	2,862	2,865	2,862	2,307	2,491	2,945	2,549
Net financial income (expense)	941	619	293	783	(255)	(181)	(1,738)	(840)	(602)
Net foreign exchange gain (loss)	95	95	130	87	101	208	55	116	159
Other operating income	82	82	123	63	44	71	19	920	37
Other net operating income	1,118	796	546	933	(110)	98	(1,664)	196	(406)
Total operating income	13,337	12,120	11,598	12,056	11,057	10,633	9,407	11,432	10,333
Administrative expenses	(5,088)	(6,488)	(5,852)	(6,073)	(5,110)	(5,871)	(5,692)	(6,447)	(5,608)
Contribution to the Depositors' and Investors' Guarantee Fund	(173)	(162)	(183)	(154)	(50)	(247)	(228)	(216)	(210)
Bank tax	(433)	(451)	(410)	(414)	(416)	(399)	(359)	(814)	(900)
Total operating expenses	(5,694)	(7,101)	(6,445)	(6,641)	(5,576)	(6,517)	(6,279)	(7,477)	(6,718)
Profit before net impairment on financial assets	7,643	5,019	5,153	5,415	5,481	4,116	3,128	3,955	3,615
Net impairment on financial assets	1,757	1,140	(518)	(1,829)	(1,058)	(2,439)	(3,490)	(1,463)	(208)
Profit (loss) before tax	9,400	6,159	4,635	3,586	4,423	1,677	(362)	2,492	3,407
Income tax expense	(1,898)	(769)	(1,036)	(234)	(1,350)	(119)	(769)	(659)	(1,328)
Profit (loss) for the period from continuing operations	7,502	5,390	3,599	3,352	3,073	1,558	(1,131)	1,833	2,079
Discontinued operations held for sale, net of income tax	85	41	16	173	288	(313)	(245)	(174)	7
Profit (loss) for the period	7,587	5,431	3,615	3,525	3,361	1,245	(1,376)	1,659	2,086

## **Balance sheet - 9 quarter summary**

ISK million	30.9.21	30.6.21	31.3.21	31.12.20	30.9.20	30.6.20	31.3.20	31.12.19	30.9.19
Cash and balances with Central Bank	110,233	130,968	88,748	78,948	95,022	103,569	123,062	146,638	129,115
Loans to credit institutions	81,117	57,793	103,333	89,920	61,898	70,307	84,263	54,376	66,409
Bonds and debt instruments	123,599	110,499	103,627	128,216	149,426	140,422	69,368	52,870	73,899
Derivatives	2,374	2,649	2,536	6,647	3,731	6,366	4,772	5,621	5,438
Loans to customers	1,081,418	1,089,723	1,029,415	1,006,717	970,309	933,320	923,850	899,632	909,175
Shares and equity instruments	31,456	31,751	25,763	14,851	14,657	10,943	12,496	18,426	19,200
Investments in associates	952	911	841	775	750	750	712	746	687
Property and equipment	7,082	7,246	7,191	7,341	7,409	7,549	8,015	9,168	9,442
Intangible assets	3,249	3,307	3,357	3,478	3,554	3,667	3,736	4,330	4,709
Other assets	13,954	10,474	17,566	4,125	17,159	6,370	5,154	6,608	15,781
Non-current assets and disposal groups held for sale	938	1,539	2,858	3,173	4,809	19,993	20,263	1,075	<u>-</u>
Total Assets	1,456,372	1,446,860	1,385,235	1,344,191	1,328,724	1,303,256	1,255,691	1,199,490	1,233,855
Deposits from Central Bank and credit institutions	20,409	32,240	31,565	39,758	36,438	35,461	33,773	30,925	31,808
Deposits from customers	754,442	765,614	698,575	679,455	698,610	681,223	647,795	618,313	610,281
Derivative instruments and short positions	10,869	10,079	9,533	6,936	8,406	7,519	12,045	6,219	7,910
Debt issued and other borrowed funds	397,672	398,786	398,225	387,274	324,752	321,803	322,280	306,381	331,938
Subordinated loans	36,923	25,297	25,259	27,194	26,798	25,834	24,456	22,674	21,993
Tax liabilities	6,256	6,025	5,947	5,450	7,137	6,438	8,155	7,853	10,127
Other liabilities	32,420	18,464	30,660	11,920	44,074	45,256	27,645	27,063	41,814
Total Liabilities	1,258,991	1,256,505	1,199,764	1,157,987	1,146,215	1,123,534	1,076,149	1,019,428	1,055,871
Share capital	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Share premium	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000
Reserves	5,738	5,401	6,353	6,181	7,258	7,262	8,016	7,065	6,801
Retained earnings	126,653	119,535	113,335	113,529	108,383	105,681	104,349	105,569	103,785
Total Shareholder's Equity	197,391	189,936	184,688	184,710	180,641	177,943	177,365	177,634	175,586
Non-controlling interests	(10)	419	783	1,494	1,868	1,779	2,177	2,428	2,398
Total Equity	197,381	190,355	185,471	186,204	182,509	179,722	179,542	180,062	177,984
Total Liabilities and Equity	1,456,372	1,446,860	1,385,235	1,344,191	1,328,724	1,303,256	1,255,691	1,199,490	1,233,855

## Net interest income - 9 quarter summary

ISK million	3Q21	2Q21	1 <b>Q</b> 21	4Q20	3Q20	2Q20	1Q20	4Q19	3Q19
Cash and balances with Central Bank	298	153	105	105	235	408	1,002	1,009	993
Loans to credit institutions	61	21	21	14	16	33	152	162	192
Loans to customers	13,272	14,754	12,220	12,497	12,985	13,993	11,938	13,111	13,002
Financial assets mandatorily at fair value through profit or loss	684	424	436	661	583	519	551	606	743
Other assets	3	1	2	-	1	-	2	14	10
Total interest income	14,318	15,353	12,784	13,277	13,820	14,953	13,645	14,902	14,940
Deposits from Central Bank and credit institutions	(63)	(98)	(93)	(124)	(192)	(199)	(221)	(237)	(159)
Deposits from customers	(1,400)	(1,925)	(1,195)	(1,376)	(1,625)	(2,236)	(2,463)	(3,064)	(3,475)
Debt issued and other borrowed funds at fair value through profit and loss	(183)	(179)	(185)	(162)	(150)	(154)	(142)	(176)	(184)
Debt issued and other borrowed funds at amortised cost	(3,219)	(4,096)	(2,651)	(2,826)	(2,979)	(3,327)	(2,047)	(2,414)	(2,271)
Subordinated loans	(179)	(176)	(163)	(193)	(211)	(193)	(166)	(160)	(168)
Other liabilities	(482)	(462)	(307)	(338)	(358)	(616)	(26)	(560)	(493)
Total interest expense	(5,526)	(6,936)	(4,594)	(5,019)	(5,515)	(6,725)	(5,065)	(6,611)	(6,750)
Net interest income	8,792	8,417	8,190	8,258	8,305	8,228	8,580	8,291	8,190
Net interest income on loans									
Personal Banking	1,887	1,892	1,885	1,794	1,562	1,354	1,155	1,062	968
Business Banking	1,986	1,967	1,973	2,042	2,038	1,932	1,690	1,605	1,493
Corporate & Investment Banking	2,045	1,975	1,881	1,848	1,829	1,726	1,587	1,447	1,305
Total net interest income on loans	5,918	5,739	5,739	5,684	5,429	5,012	4,432	4,114	3,766
Net interest income on deposits									
Personal Banking	1,152	1,062	1,003	987	1,041	1,283	1,450	1,462	1,484
Business Banking	784	634	584	599	586	658	784	858	915
Corporate & Investment Banking	258	210	201	168	220	253	288	272	265
Total net interest income on deposits	2,194	1,788	1,788	1,754	1,847	2,194	2,522	2,592	2,664

## Net fee and commission income - 9 quarter summary

ISK million	3Q21	2Q21	1Q21	4Q20	3Q20	2Q20	1Q20	4Q19	3Q19
Asset management	705	769	655	636	576	605	565	590	512
Investment banking and brokerage	1,050	689	660	656	684	576	571	688	598
Payment processing	1,240	1,154	945	1,081	1,697	786	814	987	947
Loans and guarantees	540	526	538	690	514	427	383	389	367
Other fee and commission income	405	391	509	410	322	228	430	734	373
Total fee and commission income	3,940	3,529	3,307	3,473	3,793	2,622	2,763	3,388	2,797
Brokerage	(91)	(136)	(90)	(127)	(67)	(113)	(53)	(128)	(65)
Clearing and settlement	(420)	(486)	(349)	(481)	(864)	(202)	(219)	(324)	(174)
Other fee and commission expense	(2)	-	(6)	-	-	-	-	9	(9)
Total fee and commission expense	(513)	(622)	(445)	(608)	(931)	(315)	(272)	(443)	(248)
Net fee and commission income	3,427	2,907	2,862	2,865	2,862	2,307	2,491	2,945	2,549

## Loans to customers - 9 quarter summary

ISK million	30.9.21	30.6.21	31.3.21	31.12.20	30.9.20	30.6.20	31.3.20	31.12.19	30.9.19
Individuals	513,555	501,025	468,256	437,377	379,966	355,524	347,539	349,181	345,234
Commerce and services	164,167	175,647	119,916	124,260	121,951	122,581	127,887	126,488	130,879
Construction	36,193	38,987	41,186	42,352	44,550	46,463	45,621	44,420	33,865
Energy	9,508	9,239	8,543	8,673	8,316	8,344	8,024	7,887	6,803
Financial services	2,025	1,440	1,418	1,539	1,776	2,239	1,436	2,315	2,768
Industrial and transportation	89,750	91,670	76,262	78,561	82,458	83,731	84,709	82,288	84,127
Investment companies	22,567	23,805	22,337	23,440	24,747	24,578	25,184	23,590	27,507
Public sector and non-profit organisations	9,919	10,113	10,497	10,911	11,622	11,641	11,339	12,312	11,615
Real estate	114,519	120,276	157,451	157,502	165,370	150,090	149,138	145,559	156,548
Seafood	119,215	117,521	123,549	122,102	129,553	128,129	122,973	105,592	109,829
Loans to customers	1,081,418	1,089,723	1,029,415	1,006,717	970,309	933,320	923,850	899,632	909,175
Loans to customers - by product									
Overdrafts	37,915	42,236	39,512	42,212	43,294	47,513	44,929	48,938	54,510
Credit cards	17,843	17,308	14,811	16,888	16,060	16,704	15,621	19,026	19,777
Mortgages	450,760	439,797	410,781	377,155	316,896	293,838	285,670	281,499	274,186
Capital leases	45,671	43,377	41,905	44,194	45,514	45,039	47,872	45,623	46,583
Government guarantee schemes	4,206	4,189	3,986	3,594	1,658	-	-	-	-
Other loans	525,023	542,816	518,420	522,674	546,887	530,226	529,758	504,546	514,119
Loans to customers	1,081,418	1,089,723	1,029,415	1,006,717	970,309	933,320	923,850	899,632	909,175

## Capital and risk exposure amount - 9 quarter summary

ISK million	30.9.21	30.6.21	31.3.21	31.12.20	30.9.20	30.6.20	31.3.20	31.12.19	30.9.19
Ordinary share capital	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
Share premium	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000	55,000
Reserves	5,738	5,401	6,353	6,181	7,258	7,262	8,016	7,065	6,801
Retained earnings	126,653	119,535	113,335	113,529	108,383	105,681	104,349	105,569	103,785
Unaudited interim net earnings	(7,587)	-	-	-	-	-	-	-	-
Non-controlling interests	(10)	419	783	1,494	1,868	1,779	2,177	2,428	2,398
IFRS 9 reversal due to transitional rules	3,239	3,699	3,853	5,164	4,088	3,810	-	-	-
Fair value changes due to own credit standing	1,096	958	434	238	(239)	(427)	(773)	392	731
Expected or proposed dividend payment	(4,523)	(4,271)	(1,725)	-	-	-	-	-	-
Tax assets	(826)	(1,200)	(1,087)	(259)	(173)	(88)	(30)	(476)	(445)
Intangible assets	(3,249)	(3,307)	(3,357)	(3,478)	(3,554)	(3,667)	(3,736)	(4,330)	(4,709)
Total CET1 capital	185,531	186,234	183,589	187,869	182,631	179,350	175,003	175,648	173,561
Additional Tier 1 capital	11,000	-	-	-	-	-	-	-	_
Tier 1 capital	196,531	186,234	183,589	187,869	182,631	179,350	175,003	175,648	173,561
Qualifying subordinated loans	25,923	25,297	25,259	27,194	26,798	25,834	24,456	22,674	21,993
Tier 2 capital	25,923	25,297	25,259	27,194	26,798	25,834	24,456	22,674	21,993
Total regulatory capital	222,454	211,531	208,848	215,063	209,429	205,184	199,458	198,322	195,554
Risk exposure amount									
- due to credit risk	818,932	819,122	851,309	830,141	836,662	821,457	811,936	789,180	815,266
- due to market risk:	12,659	18,566	17,447	16,626	18,748	14,435	12,350	7,919	10,482
Market risk, trading book	11,408	16,274	14,062	11,306	15,281	12,024	9,095	6,488	8,736
Currency risk	1,251	2,292	3,385	5,320	3,467	2,411	3,255	1,431	1,746
- due to credit valuation adjustment	1,147	1,661	930	1,728	1,505	1,817	1,665	2,027	1,954
- due to operational risk	85,026	85,026	85,026	85,026	85,424	85,424	85,424	85,424	85,141
Total risk exposure amount	917,764	924,375	954,712	933,521	942,339	923,133	911,375	884,550	912,843
Capital ratios									
CET 1 ratio <sup>1</sup>	20.6%	20.1%	19.2%	20.1%	19.4%	19.4%	19.2%	19.9%	19.0%
Tier 1 ratio <sup>1</sup>		20.1%	19.2%	20.1%	19.4%	19.4%	19.2%	19.9%	19.0%
	21.8%	20.1%	19.270	20.170	10.77	10.77	10.2/0	13.370	10.070
Total capital ratio <sup>1</sup>	21.8% 24.7%	20.1%	21.9%	23.0%	22.2%	22.2%	21.9%	22.4%	21.4%

<sup>1.</sup> Including third quarter profit.

# Average balances - 9 quarter summary

ISK million	3Q21	2Q21	1Q21	4Q20	3Q20	2Q20	1Q20	4Q19	3Q19
Average assets									
Personal Banking	492,230	469,726	439,696	395,822	352,537	335,158	332,523	330,340	321,852
Business Banking	238,867	237,992	235,390	238,179	238,376	238,687	235,938	235,601	237,976
Corporate & Investment Banking	370,586	368,735	357,527	369,606	370,135	361,538	345,602	341,460	349,150
Íslandsbanki	1,452,094	1,397,070	1,360,832	1,326,162	1,310,526	1,285,319	1,227,167	1,221,755	1,228,714
Average equity									
Personal Banking	36,077	35,051	35,157	32,695	29,837	30,192	30,637	29,765	28,947
Business Banking	35,849	37,803	37,486	38,305	38,032	38,536	39,479	39,246	39,401
Corporate & Investment Banking	62,548	63,251	62,325	63,989	62,166	61,944	59,102	59,630	59,932
Íslandsbanki	193,348	187,638	186,690	184,489	180,698	179,761	180,651	178,999	177,261
Average loans to customers									
Personal Banking	488,801	466,541	436,336	391,334	347,944	331,929	329,133	327,458	319,925
Business Banking	236,675	235,871	233,281	235,927	235,921	235,820	232,786	232,459	234,609
Corporate & Investment Banking	364,769	362,002	351,879	365,229	366,410	357,988	338,908	340,941	342,634
Íslandsbanki <sup>1</sup>	1,090,245	1,064,414	1,021,496	992,490	950,275	925,737	900,826	900,858	897,168
Average deposits from customers									
Personal Banking	334,248	334,044	324,613	317,155	310,144	305,232	293,117	285,445	278,734
Business Banking	223,235	200,692	192,024	195,641	191,660	180,183	169,702	172,685	172,649
Corporate & Investment Banking	142,432	136,005	137,747	136,071	146,686	131,423	115,840	106,500	111,106
Íslandsbanki <sup>1</sup>	699,915	670,741	654,384	648,866	648,490	616,838	578,660	564,631	562,490

Average balances are calculated using month-end figures, including previous period end figure.

<sup>1.</sup> Sum of average loans to customers and sum of average deposits for Personal Banking, Business Banking and Corporate & Investment Banking

### Allocation and Impact of Eligible Projects for Íslandsbanki's Sustainable Financing Framework

	Allocation	to Eligible F	Projects			S	elected impa	ct indicators	3			Avoided	Avoided
	Amount outstanding 31.12.2020	Share of funding	Share of capex	Avoided greenhouse gas emissions	Clean vehicles <sup>1</sup>	Clean energy produced	Green bulding	Additional waste recycled	Companies supported <sup>2</sup>	Dwellings	Students reached	greenhouse gas emissions per million	greenhouse gas emissions per million
	ISK million	%	%	tCO2e	number of	GWh	number of	tonnes	number of	number of	number of	tCO2e	tCO2e
Clean Transportation	3,392	100%	100%	1,734	1,190							0.5	79.7
Renewable energy	6,307	100%	100%	3,500		87						0.6	86.6
Green buildings	1,502	11%	100%				1						
Sustainable waste management	902	30%	100%	530				800				0.6	91.7
Government defined company support	3,271	n.a.	0%						342				
Affordable housing	2,242	100%	100%							140			
Education and vocational training	7,061	60%	100%								3,000		
	24,677			5,764	1,190	87	1	800	342	140	3,000		

<sup>1.</sup> in addition 11 charging stations and 24 electric bikes were funded

<sup>2.</sup> Average loan size ISK 9.6 m

<sup>3.</sup> EUR/ISK=156 on 31.12.2020

#### **Macroeconomics - summary**

	2Q21	1Q21	4Q20	3Q20	2Q20	1Q20	4Q19	3Q19	2Q19
YoY change, %									
GDP growth	7.3	-0.2	-4.9	-9.2	-10.5	-0.9	4.8	1.8	2.6
Total investment	25.9	-0.7	-2.1	-12.5	-13.3	-6.3	-0.6	6.3	-6.2
Business investment	41.9	0.8	-9.7	-23.2	-13.7	-8.9	6	-0.7	-22.8
Residential investment	-2.7	-10.6	14.2	3.4	9.3	-2.0	13.7	52.9	39.3
Personal consumption	8.5	1	-2.7	-1.2	-8.8	1.1	1.1	2.7	1.2
Unemployment rate, % of workforce	9	11.3	7.6	5.8	7.9	4.4	3.3	3.5	4.4
Current account, % of GDP	-3.9	-3.1	2.8	0.1	-0.9	1.7	6.6	8.7	2.1
International investment position, % of GDP	36.6	35.1	34.6	33.6	27.3	21.1	19.6	18.3	15.8
Gross general govt. debt, % of GDP			79.9				68.3		
Household debt, gross, % of GDP	85.5	85.5	84.3	81.7	78.3	75.6	74.1	74.6	74.8
Corporate debt, gross, % of GDP	86	87.5	89.4	91.8	89.5	88.0	83.0	85.2	88.1
YoY change, %									
Inflation	4.4	4.2	3.6	3.2	2.5	2.1	2.5	3.1	3.4
Residential real estate price index	7.2	4.2	3.5	4.1	3.6	2.6	1.9	0.2	1.3
Wages	7.5	10.5	7.2	6.5	6.7	4.9	4.3	4.3	5.4
Real wages	3	6	3.5	3.1	4.1	2.8	1.7	1.2	1.9
ISK index, average	193.8	200	206.3	207.8	203.2	186.4	180.6	182.1	181.8
Central bank policy rate (1W)	0.88	0.75	0.9	1.0	1.0	1.8	3.1	3.6	4.3
Long-term nominal yield	3.7	3.5	3.1	2.6	2.5	3.1	3.6	3.8	4.2
Long-term real yield	0.5	0.6	0.5	-0.4	0.0	0.5	0.8	0.8	1.1

#### Currencies

	30.9.21	30.6.21	31.3.21	31.12.20	30.9.20	30.6.20	31.3.20	31.12.19	30.9.19
Currencies									
USD	130.3	123.2	126.3	127.2	138.5	138.6	141.7	121.1	123.7
GBP	175.4	170.7	173.8	173.6	177.7	170.2	175.2	159.4	152.2
EUR	150.9	146.5	148.1	156.1	162.2	155.4	155.3	135.8	135.1
DKK	20.3	19.7	19.9	21.0	21.8	20.9	20.8	18.2	18.1
SEK	14.8	14.5	14.5	15.6	15.4	14.8	14.0	13.0	12.6
CHF	139.3	133.4	133.8	144.4	150.1	145.8	146.8	125.1	124.3

# Attractive and achievable financial targets

Updated targets define a clear path to ROE expansion, attractive capital return and optimisation

	Financial targets	3Q21	2Q21	2020	Guidance
					<ul> <li>Based on average expected risk-free rates through the business cycle</li> </ul>
Return on equity <sup>1</sup>	8-10% by 2023	15.7% 🗸	11.6% 🗸	3.7%	<ul> <li>The Bank has a clearly identified path to ROE improvements, supported by a clear action plan and economic recovery</li> </ul>
	>10% long-term				— The Bank assumes the loan book will grow in line with nominal GDP on average
					through the business cycle
				_	— The Bank continues to invest in IT infrastructure and process efficiency to improve the C/I
Cost-to-income ratio <sup>2</sup>	<45% by 2023	39.4% 🗸	49.9% 🗸	54.3% 🗸	ratio in the medium to long-term
					<ul> <li>Costs to remain broadly flat over the next 3 years</li> </ul>
					— Based on current regulatory requirements and management buffer of 50-200bps, the
					CET1 target range is currently 13.7-15.2%
CET1 capital ratio	>16%	20.6% 🗸	20.1% 🗸	20.1% 🟏	<ul> <li>The target assumes that the countercyclical buffer increases from 0% to 2% which will take effect from September 2022</li> </ul>
					— The Bank will start paying out a part of its excess capital in parallel with its ordinary
					dividend payable for the FY 2021 - the amount to be decided at that time
					<ul> <li>Based on current regulatory requirements and management buffer of 50-200bps</li> </ul>
					— Long term target range is 19.5-21.0%, assuming that the countercyclical buffer increases
Total capital ratio	18.3-19.8%	24.7% 🗸	22.9% 🗸	23.0% 🗸	from $0\%$ to $2\%$ , which will take effect from September 2022, and the COVID-19 effects on the Pillar 2-R requirements is reversed
					<ul> <li>Íslandsbanki issued AT1 notes amounting to SEK 750m as part of its plan to optimise</li> </ul>
					its capital structure. Further headroom for AT1 issuance remains ISK 6bn
					Target for annual regular dividend
Dividend payout ratio	c. 50%			50% 🗸	<ul> <li>Excess capital to support further dividend payments, buybacks, and/or ROE enhancing growth</li> </ul>
					<ul> <li>Additional capital return to approach capital targets over the medium term</li> </ul>

<sup>1.</sup> ROE excluding one-off cost is 12.6% for 2Q21, one-off cost for 2Q21 is 627m. 2. Calculated as (Administrative expenses + Contribution to the Depositors' and Investors' Guarantee Fund – One-off items) / (Total operating income – One-off items).

IPO costs in 1Q21 were not adjusted for in the 1Q21 results.

# Íslandsbanki S&P credit ratings

#### **BBB/A-2 Stable Outlook**

#### Rating Report 18 October 2021

In S&P's latest report on Íslandsbanki, dated 18 October 2021, Íslandsbanki's key strengths are stated as **high leverage ratio and very strong capital**, **stable franchise and market position across all domestic business lines and limited wholesale financing needs**. The rating agency views key risks as material exposure to tourism and commercial real estate (CRE), concentration in Iceland and exposure to the volatile domestic economy and unpredictable operating environment and strong competition, which could weigh on profitability prospects in S&P's view.

S&P states that they could raise the Bank's ratings if it proves able to strengthen its returns, efficiency, and risk profile such they are significantly better than those of its domestic peers, with no further widening of the gap between the Bank and its foreign peers. They could lower the ratings on Íslandsbanki if the economic environment in Iceland becomes even more difficult, causing banks' profitability prospects to weaken for a prolonged period and Íslandsbanki's RAC ratio to decline below 15%.

Íslandsbanki	S&P
Long-term	BBB
Short-term	A-2
Outlook	Stable
Affirmed (date)	April 20

Icelandic sovereign	S&P	FITCH	MOODY'S
Long-term	А	А	A-2
Short-term	A-1		
Outlook	Stable	Negative	Stable
Affirmed (date)	November 20	September 21	August 21

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