

## Capital Markets Day

Lifting profitability, driving sustainability Hydro 2025



Oslo, December 13, 2021

## Cautionary note



Certain statements included in this announcement contain forward-looking information, including, without limitation, information relating to (a) forecasts, projections and estimates, (b) statements of Hydro management concerning plans, objectives and strategies, such as planned expansions, investments, divestments, curtailments or other projects, (c) targeted production volumes and costs, capacities or rates, start-up costs, cost reductions and profit objectives, (d) various expectations about future developments in Hydro's markets, particularly prices, supply and demand and competition, (e) results of operations, (f) margins, (g) growth rates, (h) risk management, and (i) qualified statements such as "expected", "scheduled", "targeted", "planned", "proposed", "intended" or similar.

Although we believe that the expectations reflected in such forward-looking statements are reasonable, these forward-looking statements are based on a number of assumptions and forecasts that, by their nature, involve risk and uncertainty. Various factors could cause our actual results to differ materially from those projected in a forward-looking statement or affect the extent to which a particular projection is realized. Factors that could cause these differences include, but are not limited to: our continued ability to reposition and restructure our upstream and downstream businesses; changes in availability and cost of energy and raw materials; global supply and demand for aluminium and aluminium products; world economic growth, including rates of inflation and industrial production; changes in the relative value of currencies and the value of commodity contracts; trends in Hydro's key markets and competition; and legislative, regulatory and political factors.

No assurance can be given that such expectations will prove to have been correct. Hydro disclaims any obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

## Agenda

09.00 - 09.05	Welcome
09.05 – 10.30	Hydro
10.30 – 10.45	Break
10.45 – 11.30	Financial priorities
11.30 – 12.30	Q&A





## Sustainable value creation

Capital Markets Day 2021 Hilde Merete Aasheim President & CEO

## Delivering on our key strategic priorities

Lifting profitability, Driving sustainability

Adjusted RoaCE Status 13Adjusted Deliver on three value-creation levers **EBITDA** • Improvement program, commercial ambition, strategic growth areas LTM Q3 2021 BNOK Finalize strategic review Hydro Rolling Achieve 10% RoaCE target over the cycle **2021 Shareholder** LTM Q3 2021 **Distribution** Reduce CO<sub>2</sub> emissions by 30% by 2030 **Greener products** Meet and shape demand for greener products sales volumes of adjusted net income

YTD Q3 2021

## A year of strong markets but also uncertainty



Long-term global agenda focusing on climate crisis



## Aluminium part of the solution to the global climate crisis



Rising demand across all segments





Times Square. New York City, USA

Bibliotheca Alexandrina. Alexandria, Egypt





## Snøhetta 🖄



Norwegian National Opera and Ballet. Oslo, Norway



National September 11 Memorial Museum Pavilion. New York City, USA



"Under" – Europe's First Underwater Restaurant. Lindesnes, Norway

## Expecting strong demand for greener aluminium



Ambitious abatement targets driving demand in all sectors but especially Automotive OEMs



1) Greener aluminium includes "near zero" tCO2/t, <2 tCO2/t and 50%+ PCS-aluminium Source: McKinsey market analysis (high level estimate)

## Supply side impacted by climate megatrends

Energy policy impacting Chinese supply and driving deficit in coming years

#### Global production estimates Million tonnes, primary aluminium





Global balance estimates<sup>1)</sup>

1) Downside, base, and upside cases are lowest, median, and highest balance selected from cited consultancies Source: CRU, Woodmac, Harbor, Citi and Goldman Sachs

Hydro

### Hydro well positioned for future value creation

#### Technology and people

Leading innovation and competence throughout entire aluminum and energy value chain

#### Market position

World leader in global aluminium industry, working closely with customers Sustainability

Leading low-carbon position enabling value creation from decarbonization trend

## Sustainability: the basis for future position and profitability $\mathcal{J}_{Hydro}$



Net zero products, net zero company, net zero society

Environment



Protect biodiversity and reduce our environmental footprint Society



Improve the lives and livelihoods wherever we operate

Climate: Solutions for eliminating emissions from our products, our operations and society





Circular and primary pathways

### Net Zero Hydro



Remove emissions from own operations



Reduce and avoid emissions in society through climate-friendly solutions

Renewables – energy storage – green hydrogen

## Primary path: HalZero and CCS

Technologies ready for pilot phase

### Carbon capture and storage decarbonizing existing smelters

Tonnes CO2e / tonne aluminium, scope 1 and 2 emissions, liquid metal



- Can reduce electrolysis emissions by 100% through a combination of off-gas capture and direct air capture
- Suited for decarbonization and securing value of existing smelters
- Access to infrastructure (transport and storage)
- Public/private partnership for industrialization

#### HalZero chloride process

technology for decarbonizing greenfield developments

Tonnes CO2e / tonne aluminium, scope 1 and 2 emissions, liquid metal



- Full decarbonization of smelting process
- Eliminating emissions for both electrolysis and anode baking
- Relevant application for new capacity post 2030
- Public/private partnership for industrialization

## Circular path producing near zero volumes by 2022

Post Consumer Scrap (PCS): scaling up volumes in line with market demand

#### PCS Decarbonization





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## Net zero products: Market-paced approach

Capitalize on market demand through circularity while decarbonizing primary value chain



**Hydro** 

## Net zero Hydro: The roadmap

On track to achieve 30% carbon emissions reduction by 2030 and net zero by 2050 or earlier



GHG emissions – ownership equity Million tonnes CO2 (% of 2018 baseline emissions)



## Well positioned to deliver on our climate ambition

Hydro's unique position to capture commercial value from decarbonization





PCS technology ready for industrialization

Solutions to remove process emissions ready for piloting



## Customer collaboration

Leading position in high growth market segments

Shaping demand for greener products

Co-developing lower carbon and circular solutions with customers



## Partnerships and funding

Strong track record of partnering

Credibility to seek public funding and partner for industrialization

Green finance



#### Policy and regulations

Create a global level playing field – Incentivize electrification and decarbonization of industries and markets

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## Environment: Protect biodiversity and eliminate waste





# Social: Improve lives and livelihoods wherever we operate



Invest in education



Equip people with essential skills for future economy

Empower 500,000 people with education and skills development by 2030

Support just transition



Contribute to economic and social development in communities where we operate

#### **Business-specific targets**

Responsible supply chain



Ensure transparency and responsible business practices in our supply chains

Transparency and traceability of key sustainability data for our products



## Hydro 2025

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## Progress made on the 2025 strategy

Seizing opportunities where our capabilities match the megatrends



### 1 Strengthen position in low-carbon aluminium



#### 2 Diversify and grow in new energy



## Strengthen position in low-carbon aluminium

Improvement program, commercial ambition and recycling investments key strategic levers

#### Cost-competitive asset base



- Safety and operational excellence
- 1<sup>st</sup> quartile cost positions upstream
- Continuous improvement and optimization of portfolio

#### Commercial uplift



- New products, including greener brands
- Market share in attractive segments
- Margin expansion in customer projects
- Substitution potential

#### Recycling growth



- Double post-consumer scrap use by 2025
- Develop recycling value chain from sourcing to products and customers
- Strong market position across value chain



Hydro

## Increasing 2025 improvement program

Target NOK 8.5 billion in improvements by 2025





## First quartile cost positions upstream



Bauxite & Alumina



#### Aluminium Metal

Smelter Business Operating Cost curve<sup>1)</sup> (2021)



- Competitively positioned on the global cost curve at the 20<sup>th</sup> percentile
- Increased Alunorte and Paragominas production reaching nameplate capacity

- Competitive relative position on the global cost curve at the 25<sup>th</sup> percentile
- Strong portfolio of low carbon smelters
- Global carbon price would improve relative competitive position in Aluminium Metal

## Increased Commercial ambition to NOK 2.5 billion



Total sales of greener products to double by 2025



1) Gross uplift not including effects of inflation

Sales in Aluminium Metal – internal and external (rounded to nearest 5)

3) Capacity level requires upgrades and investments in recyclers; Some upgrades will be dependent on market conditions

4) Norwegian smelter portfolio currently Hydro REDUXA certified



## Hydro Bauxite & Alumina

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## Bauxite & Alumina the basis for greener aluminium

Focusing on operational robustness and sustainability

#### Alunorte at nameplate capacity in 2021



#### Robust maintenance plans



#### Eliminate landfilling of waste in the long term



### Reducing emissions: Switch from fuel oil to natural gas, electrification



#### Protecting biodiversity



Community engagement and human rights



**Hydro** 



## Hydro Extrusions

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# Extrusions with unrivalled position as largest extruder globally with a strong and diversified segment footprint



Unrivalled position as #1 extrusions provider globally Extrusion sales volume (2020), tonnes (000s)

1500



Four distinct Business Units, all with strong segment presence Total volume 2020: 1.1 million tonnes<sup>1)</sup>



## Extrusions well positioned for further growth



~200,000 tonnes announced in new capacity across portfolio in 2021

#### Key trends

#### Capacity additions to support growth

#### +160,000 tonnes recycled aluminium capacity



Navarra, Spain Sjunnen, Sweden

den The Dalle

The Dalles, USA Székesfehérvár, HUN

#### +12,000 tonnes directed toward the automotive industry

- E-mobility
- Light-weighting of vehicles

Products with low carbon footprint



Suzhou, China

Customer collaboration: high level of service, tailored solutions, short lead times

Recyclability and keeping materials "in the loop"

Proximity as clear competitive advantage

#### +30,000 tonnes in press capacity in Europe and North America



Cressona, USA<sup>1)</sup> Nenzing, Austria

## More than 500 Hydro CIRCAL projects since 2018



## In Extrusions, improvements and restructuring have increased profitability, closing gap to peers



10.8

9.7

YTD 2021



Total HE portfolio (~100 sites), 1.3 million tonnes

# Further improvements and growth agenda providing attractive uplift toward 2025



#### Extrusions EBITDA NOK billions 2.1 8.0 2.4 -1.5 0.9 4.1 Adj. EBITDA Underlying Commercial Inflation and Adj. EBITDA Core 2018 market growth ambitions other target 2025 improvement levers adjustments

#### Key improvement levers towards 2025

#### Underlying market growth

 Capitalize on underlying growth in extrusion demand in key regions and segments

#### Dedicated cost reduction programs

- Procurement
- SG&A cost
- Restructuring
- Operational improvements through our way of working, Extrusion Business System (EBS)

#### **Commercial ambitions**

- · Market share growth
- Margin uplift through commercial excellence and dedicated segment focus
- Stronger market positions through greener products offering



## Recycling

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# Recycling becoming an increasingly important source of metal



Increasing customer awareness and regulatory push driving circular economy

Market: Post-consumer scrap to take larger share of future metal demand

Global semis demand (Mt)



Customers: Increased awareness and desire to use recycled aluminium





Regulatory: Green deal, Grønn Plattform; reduce waste & CO<sub>2</sub> footprint, promoting circularity



ALU GREEN
## Unique capabilities for further profitable growth in Recycling



Unique flexibility in scrap sourcing, developing advanced sorting technology



- Multiple product outlets allowing to sort and utilize complex, lower priced scrap of product outlets across company
- Developing LIBS<sup>2</sup> sorting technology in-house

#### Large recycling asset base covering North America<sup>1</sup> and Europe



- In total 25 recyclers across North America and Europe, with a total capacity of ~2 Mt
- Large smelter portfolio (total capacity 2.3 Mt) with potential to blend in complex scrap types

### Customer closeness to lead adaptation of innovative greener products



- Strong metallurgical, technical and commercial competence
- Customer closeness, both through integrated value-chain and innovative processes, driving adaption

## Several projects supporting the Recycling strategy in 2021

Scrap sourcing	Sorting	Recycling/ Casting	Products & Commercial
B JON PAST CAKSUNED			
	$\geq$		
	$\geq$		
Securing higher volumes and more complex scrap	Several projects in pipeline	Several projects in pipeline	Ramping up supply of recycled products to meet demand

Announced projects	Capacity increase
Greenfield recycler Cassopolis, Michigan	+120 kt
Høyanger Recycling, Norway	+36 kt <sup>1)</sup>
Expansion project Rackwitz, Germany	+25 kt
Expansion project Deeside, UK	+7 kt
LIBS sorting pilot	N/A
Greenfield recycler Székesfehérvár, HUN	+90 kt
Expansion project Sjunnen, Sweden	+20 kt
Expansion project Navarra, Spain	+23 kt
Expansion project The Dalles, Oregon	+27 kt

Project pipeline

1) New RSI production capacity, will not increase smelter output as it replace primary ingot

**Hydro** 

## Strong basis for profitable growth in Recycling



AM Recycling EBITDA margin USD/mt 200 150 100 50 0 2015 2010 2008 2009 2010 201 2012 2013 2014 2010 2017 2018 2020 2021/14 ----EBITDA Margin -Ave 2008-2013 —Ave 2014-2018 

Estimated first metal from announced projects



- AM Recycling improving margins by optimizing raw material input mix
- Historical AM Recycling RoaCE higher than Hydro average over the cycle

- Volume and EBITDA impact for announced projects coming already in 2022
- Solid returns expected

## 2021 est. EBITDA uplift of 160 MNOK, well underway to reach 2025 ambition





Strong recycling project pipeline under execution





## Hydro Energy

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## Sustainability trends creating strategic opportunities



Containing global warming only possible through massive electrification and decarbonization of industries

COP 26 concluded with nation state pledges towards contain global warming



Confirms the need for sustainable and smart mobility

Urgent need for industrial solutions to reduce emissions from operations











## Industrial sector will require new solutions



### Industrials represent ~40% of global emissions

Scope 1 and 2



## ~50% of fuel used for energy by industrials can be electrified using existing technology

Breakdown of global industrial energy consumption



#### Eliminating industry carbon footprint requires a combination of solutions and technologies



Renewable energy



Industrial solutions to replace fossil fuel



Energy storage and improved efficiency

## Soaring energy prices underline the need to accelerate the energy transition



Electricity and energy price commodities price development since 2019 €/ton and €/MWh



Net-zero in 2050 relies on decarbonizing energy generation % share



In IEA's pathway to net zero, almost 90% of global electricity generation in 2050 comes from renewable sources

## Strong demand for renewables and storage/energy carrier solutions



Brazil renewable capacity forecast GW



### $\underset{\mathsf{TWh}}{\textbf{Global hydrogen demand}}$



Stationary storage
Vehicles
0.5

2025

European battery demand

TWh

Northern Europe<sup>1)</sup> renewable capacity forecast  $_{\mbox{GW}}$ 



1) Northern Europe includes Norway, Denmark, Sweden, Finland, Estonia, Lithuania and Latvia Source: BloombergNEF, IRENA – Corporate sourcing of renewables: Market and Industry Trends, Statnett, Rystad Energy 1,6 scenario IPCC for batteries 2030

## Hydro Energy aims to be the renewable energy leader enabling decarbonization of industry





The renewable energy leader enabling the decarbonization and energy transition for industries

46

## Large execution capacity due to strong platform

Business area with supporting competence as foundation for speed and de-risking





Strong industrial partners

Operational scale, commercial competence

Deliver on project pipeline in renewable energies and technologies Area specific competencies: technologies, business models, geographies Project development and implementation

## Hydro REIN: the one-stop-shop energy partner for industrials



Help the industry succeed in the energy transition

Utilize Hydro's position and extensive experience in power systems

Source power from captive portfolio of renewable assets





### Building a substantial portfolio of renewables assets and services in attractive growth markets





## Executing on portfolio strategy: Maturing several large-scale projects in the Nordics and Brazil



### Green sourcing





260MW ready-to-be-built wind power plant in Sweden (SE2) to be developed together with Eolus

Operations expected to start during second half of 2023

Covered by a long-term PPA with Hydro Energy Brazil



Maturing several large-scale attractive opportunities in Brazil, both within solar and wind power

Projects in late-stage development, getting close to completing signing

Sørlige Nordsjø II



Joint application with Equinor and RWE for the upcoming licensing round in the North Sea

Large-scale bottom-fixed offshore wind farm

### Energy solutions

North York, Canada



First battery project to be installed in Hydro Extrusions plant in North York, Canada

Battery energy storage system (BESS) owned and operated by Hydro REIN

Set up to perform peak shaving during constrained periods in the grid

## Hydro Havrand – creating a global green hydrogen leader



A green hydrogen producer and industrial integrator

Owned by Hydro, a global energy & aluminium player company Hydrogen's future is fossilfree: we do **green-only** 





Hydro potential offtake gives platform for growth

4 GW

80+



Global reach

Fully integrated – owner, developer and operator



- Maturing projects in Norway and Europe
- 2025: First mover portfolio realised
- 2030: Global footprint

Delivering across industries supported by partnerships







### Key enablers for a shift to green hydrogen



We need an ambition loop between industry and governments



### A large potential for decarbonization and economic development

Images (1) Hydro Karmøy plant (2) casting at a Hydro site (3) Hydro operated Tonstad wind farm (4) The German National Hydrogen Strategy

### A clear and scalable approach





### Hydrogen fuel switch projects





## Building a sustainable and substantial battery business



### Expanding battery footprint through partnerships

Strong project pipeline in selected parts of the battery value chain

- Recycling and second life
- Cell and pack solutions
- Anode material and technology
- Selected next generation technologies

### How we create value

- Leading sustainability competence
- Active industrial developer and owner use Hydro core capabilities to industrialize innovation
- Growth and scaling potential required, also strong team and owners with distinct contributions
- Early entry for impact and value creation
- Investing with strong, complementary partners

## Strong track record and excellent pipeline



Targeting 3x value uplift on invested equity



- Achieved value uplift **4.6x** of invested equity based on valuation in transactions to date
- Value uplift from revaluation of Northvolt and Corvus Energy
- Exploring further opportunities in selected parts of the battery value chain
- Aim to invest NOK 2.5 3.0 billion until 2025
- Target of 3x value uplift on invested equity
  - Portfolio capital uplift likely to dip below target in first years after new investments are made



## Lifting cash flow, delivering higher returns

Pål Kildemo EVP and CFO

### Strong financials in a record year





1) RoaCE figures as reported, where rolling is excluded in 2021. LTM Q3 2021 includes rolling in Q4 2020, while Q1-Q3 2021 excludes rolling. 2) Adjusted EBITDA figures as reported and excludes Rolling, except for 2019 which is estimated to exclude Rolling

3) TSR calculation (Share price Nov 30 2020 - Share price 30 Nov 2021 + Dividends paid in 2021)/Share price Nov 30 2020

4) Peers (in random order) include Alcoa, Rusal, Rio Tinto, Constellium and Chalco



### Backed by robust balance sheet

Hydro is well positioned to keep delivering going forward



1) Free cash flow defined as net cash provided by operating activities plus net cash used in investing activities less purchases of short term investments, less process from sales of short-term investments

2) Figures are as reported and excludes Rolling, except for 2019 which is estimated to exclude Rolling

3) Net debt figures are as reported. Net debt changed definition from and including 2020. 2019 as reported with old definition.

4) Adjusted EBITDA from 2019-2020 includes Rolling (as reported), no rolling in 2021

Hydro

## Solid framework for lifting returns and cash flow





## Hydro is recognized as an industry leader

### Continuing efforts to further improve reporting and increase transparency

- Transparent and consistent reporting approach for more than three decades
- Sustainability is fully integrated in Hydro's strategy
- Continue to seek improvements to be even more transparent

### Member of Dow Jones Sustainability Indices



Powered by the S&P Global CSA

PA M

PART OF Moody's ESG Solutions



Europe Index inclusion DJSI inclusion since

65%

1999

**71/100** #1 rank in sector (1/43) #15 rank in universe (15/4963) AA rating Industry leader Among top 10% performers

### BloombergNEF

**Top mining company** Climate Transition Ranking for Extractive Industries

20.6 (Medium risk)

#3 in sector (3/161)

Limit for low risk is 20

ecovadis

68/100 96<sup>th</sup> percentile



THE GOVERNANCE GROUP

A+ Top out of 100 Norwegian listed firms

### Hydro expects strong taxonomy position among peers



Aligned share estimated to be 22 - 27% of revenue and 30 - 35% of CAPEX



## ~40% of capex expected to align with the EU taxonomy

Taxonomy sensitivity Accumulated 2022-25e



An additional ten percentage points may align with the EU Taxonomy

#### The EU Taxonomy aims to incentivise

- · Switching to low carbon electricity
- Reducing production emissions

#### 2022-25 CAPEX

- Expected to align
  - Smelter investments, excluding anode plants
  - CO<sub>2</sub> technology investments
  - Recycling adhering to EU emissions standards
  - Hydropower in Norway<sup>1)</sup>
- · Investments not reflected in the taxonomy
  - Activities not defined: Alunorte fuel switch
  - Capex definition differences<sup>2</sup>): Investments into minorityowned assets
- REIN and Havrand are not included in this assessment



1) Uncertainties remain regarding share of hydropower that is aligned

## Continuing to develop our sustainable financing framework $\mathcal{J}_{Hydro}$

Access to favorable financing and positive impact on the cost of capital

#### **Current positions**

- Sustainability linked Revolving Credit Facility (2019-2026)
- Green Loan water treatment facility at Alunorte (2019)
- Sustainability linked club loan for financing the Fuel Switch at Alunorte (ongoing)
- Green bank deposits
- Public funding

### Potential new transactions

- Green/sustainable loans
- Green/sustainable bonds
- New banking products
- Public funding

### A comprehensive sustainable financing framework

- ✓ Access to capital
- ✓ Cost of capital advantage
- ✓ Transparent reporting
- Clear link to Hydro's sustainability strategy

### Capital allocated according to strategic modes

Strategic modes reflect global megatrends and high-return opportunities





### Investments based on strategic priorities



~50% of capex 2022-25 is related to return seeking and growth capex

2022-25e CAPEX outlook NOK billion



#### **Growth & Return-seeking**

- Capacity investments in Extrusions with new presses in USA, Europe and China
- Recycling investments including greenfield investments in Michigan (USA) and Hungary, capacity increases in Sweden, Spain and Germany
- Investments in batteries
- Alunorte Fuel Switch project
- CO2 reduction technology in AM

#### Sustaining investments

- Opening of the new M5 mine in Paragominas
- Maintenance of the bauxite pipeline between Paragominas and Alunorte
- Operational robustness investments at Alunorte (incl. water management)
- Lifetime extension of the SU3 line at Sunndal

#### **REIN & Havrand**

- Not included in CAPEX guidance
- Limited Hydro cash spend; investments based on external equity injection in respective companies
- Debt financing using special purpose vehicles (SPVs)

## Annual capex guidance of BNOK ~10 for 2023-2025



Inorganic growth in line with strategic modes could come in addition



Capex including Extrusions

Growth and return-seeking capex guidance 2022-25 avg only includes capex necessary for delivering on targeted improvement ambitions and commercial initiatives

1) Excluding the Pis/Cofins adjustments in Brazil in 2018. Including the adjustment, 2018 capex amounted to BNOK 7.0

2) Excluding NOK (0.1) billion from, e.g., changes in prepayments/payables for capex. Cash effective capex based on the cash flow statement amounts to NOK 6.5 billion (adjusted for changes in short-term investments)

## Optimizing net operating capital in tight markets

Balancing capital release and supply chain robustness

Net operating capital book value – quarter end<sup>2)</sup> NOK Billions



- Net operating capital days, quarterly<sup>1,2)</sup>

Focus on balancing capital release and supply chain robustness

NOC-days significantly down in 2021, driven by strong customer demand and stretched supply chain

- Very low inventory levels beginning of year due to tight metal balance in Europe
- Absolute NOC level primarily driven by increasing aluminium prices

Build in NOC to slow down in 2022

- Some increase expected from normalizing supply chain
- High exposure to prices and exchange rates

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## Hydro to increase shareholder payout

- Strong financials in 2021 and robust balance sheet allows higher shareholder distribution
- Hydro aims to pay out 70-80% of adjusted net income for 2021
  - As a combination of ordinary dividends and either extraordinary dividends, or a combination of extraordinary dividends and share buybacks
- Final proposal for distribution at Q4 reporting in February
  - Includes whether to distribute distribution on top of ordinary dividend as extraordinary dividends or a combination of extraordinary dividends and share buybacks
  - Proposal conditional upon Annual General Meeting approval



### Hydro's Dividend Policy

- Pay out minimum 50 percent of adjusted net income as ordinary dividend over the cycle
- The dividend policy has a floor of NOK 1.25 per share
- Share buybacks or extraordinary dividends will supplement dividends during periods of strong financials, due consideration being given to the commodity cycle and capital requirements for future growth
- The payout should reflect Hydro's aim to give its shareholders competitive returns, benchmarked against alternative investments in comparable companies

### Raising the improvement ambitions toward 2025

)))) Hydro

Cost improvements, commercial ambitions, and strategic growth initiatives

		Improvement program BNOK 8.5 on EBITDA by 2025 <sup>1,2)</sup>					+	Commercial ambition BNOK 2.5 <sup>2)</sup>	Strategic growth initiatives
			Base volumes	Operational excellence	Fixed costs	Procurement and other		Commercial	Recycling growth initiatives
Business areas	Hydro Group	8.5	3.8	1.9	1.6	1.2		BNOK 2.5 by 2025 <sup>4)</sup>	
	Bauxite & Alumina	3.0	2.7	0.6	-0.2			0.2	
	Aluminium Metal	3.0	1.1	0.8	0.6	0.5		0.2	Recycling EBITDA uplift BNOK 0.7 – 1.1 across Aluminium Metal, Extrusions
	Extrusions	2.4	0.0	0.5	1.1	0.8		2.1	
	Staffs	0.1			0.1				
1) 2) ca re cc	Against 2018 baseline ~2 BNOK in annual average pex required to meet maining improvement and mmercial ambitions		<ul> <li>Production ramp up to full capacity in B&amp;A and AM</li> </ul>	<ul> <li>Improved production parameters, productivity and raw material</li> <li>Energy mix and fuel switch</li> </ul>	Restructuring and staff cost optimization	<ul> <li>Improvement within supplier, demand and specification, and process management</li> </ul>		<ul> <li>Customer driven growth initiatives</li> <li>New products and greener brands</li> <li>Market share gain and margin improvements</li> </ul>	<ul> <li>Larger changes in business portfolio and strategic direction</li> </ul>

### Hydro profitability roadmap



Main drivers – improvement measures and market developments

#### ARoaCE potential



#### Market scenarios 2025



#### Main further upside drivers

- Sustainability differentiation and ability to produce greener aluminium
- Positive market and macro developments
- High-return growth projects
- Technology and digitization
- Portfolio optimization

#### Main downside risks

- Negative market and macro developments, incl. trade restrictions
- Operational disruptions
- Inflation pressure
- Project execution and performance
- · Deteriorating relative positions
- Regulatory frameworks, CSR and compliance

AEBITDA potential



# AEBITDA @spot AEBITDA @ last 5 year average

Cash flow potential after capex, tax and dividend floor BNOK



#### Market scenarios 2025



Assumptions and sources behind the scenarios can be found in the Additional information Sources: Republished under license from CRU International Ltd., LME, Hydro analysis

### Bauxite & Alumina profitability roadmap

Main drivers – volumes and raw material optimization, market developments



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Q3-21 LTM

potential

## Aluminium Metal and Metal Markets profitability roadmap

Main drivers – volumes, cost reductions, efficiency gains, and market development





AEBITDA potential BNOK 11.1 AEBITDA Improvement Commercial AEBITDA AEBITDA @ spot AEBITDA

# AEBITDA @ spot AEBITDA @ last 5 year average AEBITDA @ last CRU real '21

Main further upside drivers

- Positive market and macro developments
- Commercial differentiation, incl. greener brands
- Additional CO2 compensation from 2022
- Recycling opportunities
- Portfolio optimization

Cash flow potential

Improvement

potential

after capex, tax

**BNOK** 

6.2

CF Q3-

21 LTM

 Further potential in automation, process control and efficiency, operational excellence

CAPEX

and tax

### Main downside risks

- Negative market and macro developments
- Deteriorating relative cost and market positions
- Operational disruptions and project execution
- Regulatory and country risks, incl. tax



Assumptions and sources behind the scenarios can be found in the Additional information Sources: Republished under license from CRU International Ltd., LME, Hydro analysis

potential after

improvements

potential

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## Extrusions profitability roadmap

Main drivers - improvement program and commercial ambition



**AEBITDA** potential



### Main further upside drivers

- Selective profitable growth including larger projects
- Continuous portfolio review and optimization
- Operating and fixed cost optimization
- Positive market and macro developments

### Main downside risks

- Negative market and macro developments, incl. trade restrictions
- Inflation pressure
- Operational disruptions and project execution
- Loss of large customer contracts

### Cash flow potential after capex and tax BNOK



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## Energy

### Main further upside drivers

- Additional growth opportunities
- Further commercial and operational improvements
- Positive market and macro developments

### Main downside risks

- Negative market and macro developments
- Regulatory and framework conditions, incl. tax
- New project execution

### New Energy initiatives

• Growth projects in REIN, Havrand and Batteries



### Accounting treatment New Energy initiatives

### EBITDA

- Holding companies fully included
- Investments in part-owned project companies included with share of net income

### Capex

Capital contributions to part-owned vehicles included

### Cash flow statement

Includes cash flow to/from Hydro subsidiaries, including equity contributions from external companies

### Balance sheet

- Parent companies fully consolidated, including any controlled project vehicles
- Part-owned project vehicles included with share of equity

## Guidance 2022

Aluminium hedges of 20-490 kt/yr 2022-24 in place per November 30

- 2022: 490 kt hedged at a price of ~2200 USD/t
- 2023: 460 kt hedged at a price of ~2200 USD/t
- 2024: 20 kt hedged at a price of ~2350 USD/t
- Pricing mainly in NOK, with USD hedges converted to NOK via USDNOK derivatives
- Corresponding raw material exposure partially secured using financial derivatives or physical contracts

### B&A and AM BRL/USD Hedge

- USD 1109 million sold forward for 2021-2024
  - USD 269 million 2021 at rate 5.45
  - USD 339 million 2022 at rate 5.53
  - USD 330 million 2023 at rate 6.03
  - USD 171 million 2024 at rate 6.60
- Aim to reduce volatility and uncertainty in Alunorte and Albras cash flows, as well as support robust cost curve positions

Utilizing Hydro's hedging policy to deliver on strategic ambitions

- · Flexibility to hedge in certain cases
  - Support strong cost position
  - Strong margins in historical perspective, e.g., supporting RoaCE target
  - Larger investments

### B&A

Alunorte expected at nameplate capacity (6.3 mt)

### **Aluminium Metal and Metal Markets**

- Liquid production around 2.2 2.3 million tonnes
- Recycling production around 580 600 kt

### **Extrusions**

• 2022 volumes expected to be broadly in line with market growth estimates

### Energy

Estimate normal production levels (9.4 TWh)



Hvdrc



## Why invest in Hydro: key takeaways from today



### Attractive asset base



### Strong market position



### Leadership in greener aluminium



### Profitable growth journey



### Strong balance sheet and shareholder focus



### Sustainability position





# Additional information

Capital Markets Day 2021

## Capital return dashboard for Hydro



Hydro targets URoaCE above 10% over the cycle



## Capital return dashboard for Bauxite & Alumina

Returns below the cost of capital reflecting challenging markets, embargo and operational issues during the early years





# Capital return dashboard for Aluminium Metal & Metal Markets

Investments in recycling capacity to support growth



2) Includes the average RoaCE over the last twelve months per Q3 2021. Annual RoaCE figures for Aluminium Metal only

Hydro

## Capital return dashboard for Extrusions



Returns in line with the cost of capital reflecting leading market positions in high value segments and portfolio optimization



## Capital return dashboard for Energy



Returns above the cost of capital reflecting the depreciated asset base



# Significant exposure to commodity and currency fluctuations



### Aluminium price sensitivity +10%



### Other commodity prices, sensitivity +10%



### Currency sensitivities +10%

Sustainable effect:

NOK million	USD	BRL	EUR
AEBITDA	4,940	(860)	(250)
One-off reevaluation effect:			
Financial items	(540)	700	(4,420)

- Annual adjusted (unhedged) sensitivities based on normal annual business volumes. LME USD 2,600 per mt, standard ingot premium 360 USD/mt, PAX 380 USD/mt, fuel oil USD 720 per mt, petroleum coke USD 455 per mt, pitch 740 EUR/t, caustic soda USD 435 per mt, coal USD 140 per mt, USD/NOK 9.00, BRL/NOK 1.68, EUR/NOK 10.33
- Aluminium price sensitivity is net of aluminium price indexed costs and excluding unrealized effects
   related to operational hedging
- BRL sensitivity calculated on a long-term basis with fuel oil assumed in USD. In the short-term, fuel oil
  is BRL-denominated
- Excludes effects of priced contracts in currencies different from underlying currency exposure (transaction exposure)
- Currency sensitivity on financial items includes effects from intercompany positions
- 2022 Platts alumina index (PAX) exposure used
- Adjusted Net Income sensitivity calculated as AEBITDA sensitivity after 30% tax

## Bauxite & Alumina sensitivities



### Annual sensitivities on adjusted EBITDA if +10% in price NOK million



### Revenue impact

- ~14% of 3-month LME price per tonne alumina with one month lag
- · Realized alumina price lags PAX by one month

### Cost impact

### Bauxite

- ~2.45 tonnes bauxite per tonne alumina
- Pricing partly LME-linked

#### Caustic soda

- ~0.1 tonnes per tonne alumina
- Prices based on IHS Chemical, pricing mainly monthly per shipment

### Energy

- ~0.12 tonnes coal per tonne alumina, Platts prices, one year volume contracts, weekly per shipment pricing
- ~0.11 tonnes heavy fuel oil per tonne alumina, prices set by ANP/Petrobras in Brazil, weekly pricing (ANP) or anytime (Petrobras)

Annual adjusted (unhedged) sensitivities based on normal annual business volumes. LME USD 2,600 per mt, standard ingot premium 360 USD/mt, PAX 380 USD/mt, fuel oil USD 720 per mt, petroleum coke USD 455 per mt, pitch 740 EUR/t, caustic soda USD 435 per mt, coal USD 140 per mt, USD/NOK 9.00, BRL/NOK 1.68, EUR/NOK 10.33 BRL sensitivity calculated on a long-term basis with fuel oil assumed in USD. In the short-term, fuel oil is BRL-denominated. 2022 Platts alumina index (PAX) exposure used

## Aluminium Metal sensitivities



### Annual sensitivities on adjusted EBITDA if +10% in price NOK million



### Revenue impact

- Realized price lags LME spot by ~1-2 months
- Realized premium lags market premium by ~2-3 months

### Cost impact

#### Alumina

- ~1.9 tonnes per tonne aluminium
- ~14.5% of 3-month LME price per tonne alumina, increasing volumes priced on Platts index
- ~ 2-3 months lag

### Carbon

- ~0.40 tonnes petroleum coke per tonne aluminium, Pace Jacobs Consultancy, 2-3 year volume contracts, quarterly or half yearly pricing
- ~0.08 tonnes pitch per tonne aluminium, CRU, 2-3 year volume contracts, quarterly pricing

#### Power

- 14.0 MWh per tonne aluminium
- Long-term power contracts with indexations

## Assumptions behind scenarios



Scenarios are not forecasts, but illustrative earnings, cash flow and return potential based on sensitivities

- Starting point AEBITDA Q3-21 LTM
- Improvement potential in real 2018 terms, upstream margins based on 2016-2018 average.
- Cash flow calculated as AEBITDA less EBIT tax and 2023-2025 average capex, less 1.25 NOK/share in dividend floor for the Hydro Group
  - Tax rates: 25% for business areas, 55% for Energy
- ARoaCE calculated as AEBIT after tax divided by Q3-21 LTM average capital employed<sup>2</sup>
- The actual earnings, cash flows and returns will be affected by other factors not included in the scenarios, including, but not limited to:
  - Production volumes, alumina sales priced on PAX, raw material prices, downstream margin developments, premiums, inflation, currency, depreciation, taxes, investments, interest expense, competitors' cost positions, and others

### Price assumptions

Prices used in scenarios	Q3 2021 LTM	2025		
		Spot	5-year average	CRU real
LME USD/t	2250	2600	1945	2416 (deflated by 2%)
PAX, USD/t	290	380	319 <sup>1</sup>	333 (deflated by 2%)
USDNOK BRLNOK	8.67 1.62	9.00 1.60	8.64 2.13	8.23 1.55

## Next event Fourth quarter results and Annual report February 22, 2022

For more information see www.hydro.com/ir

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Industries that matter