



3Q21 Financial Results

28 October 2021

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Agenda

- 1. Financial and operational highlights
- 2. Income statement
- 3. Balance sheet
- 4. Q&A
- 5. Annex: About Íslandsbanki and financial overview
- 6. Annex: Icelandic economy update



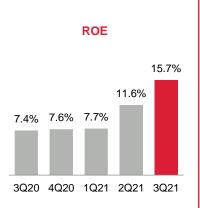
1. Financial and operational highlights

3Q21 Financial highlights – above market expectations

ROE above financial targets supported by economic recovery and resilience of borrowers

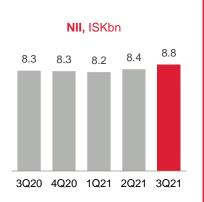
Exceptionally strong third quarter earnings

- Profit of ISK 7.6bn and ROE of 15.7% best quarter in +5 years
- Impacted by positive impairment due to improving economic conditions along with robust income generation
- Annualised cost of risk was -64bps in the quarter compared with 0.44bps in 3Q20



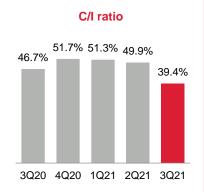
Strong customer relationships lay foundation for growing income generation

- Total operating income up 21% YoY, with solid growth in main line items
- Core income (NII and NFCI) up 9.4% YoY
- Having defended margin erosion as rates fell, NIM can be expected to improve in a rising rates environment



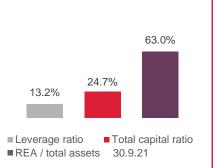
3 Improved operational efficiency with C/I ratio substantially down

- Substantial YoY
 reduction in C/I ratio due
 to revenue and cost
 improvements and
 seasonality in Q3
- Strong track record of cost savings (incl. FTE and branch reductions) without impacting revenue growth



High quality balance sheet and stable deposits the base for profitable bank operations

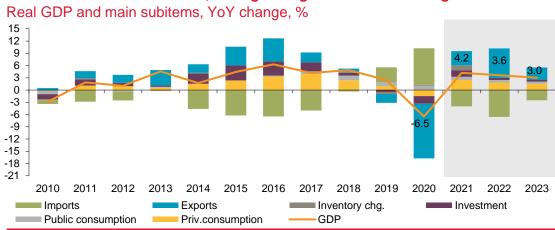
- Positive IFRS 9 stage migration, payments have resumed for 59% of loans in forbearance
- Robust liquidity and capital metrics, high REA density and low leverage versus Nordic peers

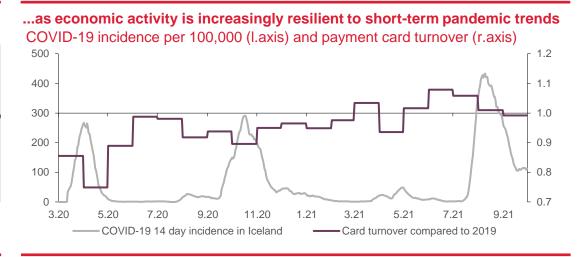


Economic recovery underway following COVID-19 recession

Strong foundations facilitate a robust recovery as world-wide pandemic impact fades

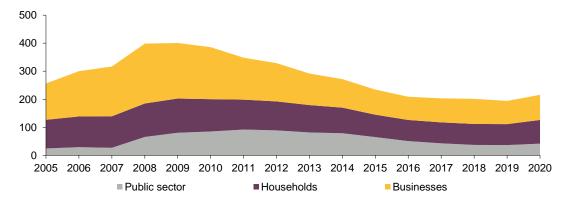
Corona Crisis takes its leave, strong GDP growth takes the stage..



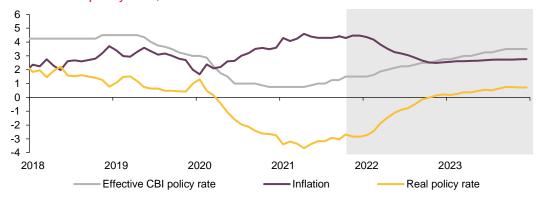


Moderate leverage throughout the economy increases resilience to shock..

Gross debt as % of GDP



...and economic policy is on a normalisation path as economy recovers Inflation and policy rate, %







3Q21 operational highlights

The app is now the primary channel for active retail customers as digital journey continues

	Corporate activity		Sustainability		#1 for service
(%)	Strong business activity in all business areas	ā	Social bond issue for Grunnstoð, subsidiary of Reykjavík University of ISK 12bn	<u></u>	Assets in funds managed by Iceland Funds have increased by 28.1bn YTD
$\stackrel{\wedge}{\sim}$	Business banking had 39% market share in September ¹	\sim	Green/blue bond for seafood company Brim of ISK 2.5bn		30% of all fund sales now take place via the Íslandsbanki app
::-@ <u></u>	Highest YTD market share in bonds brokerage, 18%	E 2	Íslandsbanki became a supporter of Grænvangur, a collaboration forum on climate issues and green solutions	Q	Users of Fríða, Íslandsbanki's cashback reward system more than tripled YTD
	Íslandsbanki launched its inaugural AT1 of SEK 750m	9co2	29% of all Ergo car loans in 3Q21 were for electric cars		The Bank's chatbot, Fróði, 4 th best chatbot in Europe by Boost.ai
Ü	Software development centre in Poland, aim to evolve extended delivery model and gain access to talent		5,674 tco2í avoided emissions by IS Green Bonds fund in 2020 according to impact report presented in September	\mathbb{Q}	Íslandsbanki was recognised for Excellence in Corporate Governance for the eighth year in a row
✓	Nomination committee appointed	(E)	Customers can now estimate their carbon footprint based on their spending profile via the app	× ×	ISK 50m was raised for charity despite a cancelled Íslandsbanki Reykjavik Marathon

Íslandsbanki's shares have performed better than any other Nordic bank since IPO

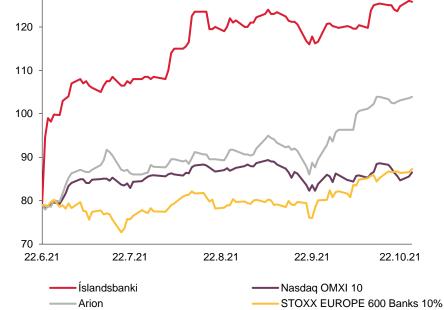
Both compared to large, mid and small cap banks

Íslandsbanki's share price development since IPO Closing price¹



Average daily turnover

from end June 2021

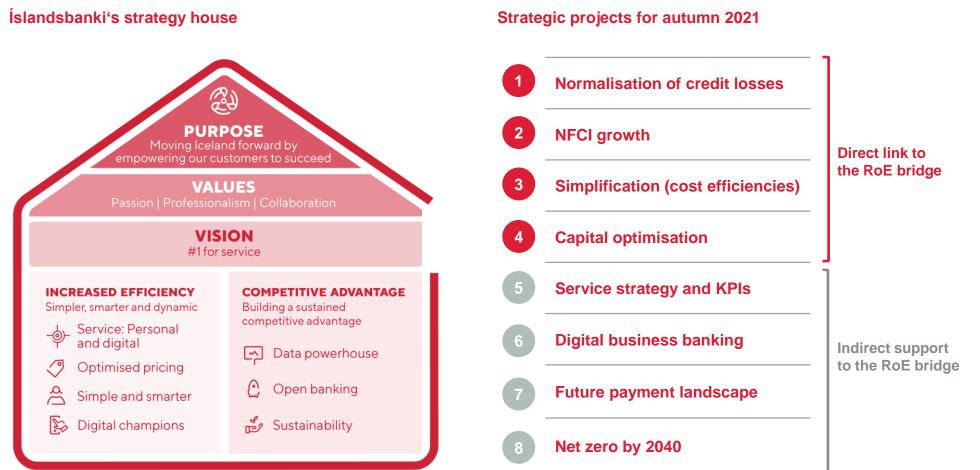


Íslandsbanki's shareholders Ten largest shareholders, 30.9.21

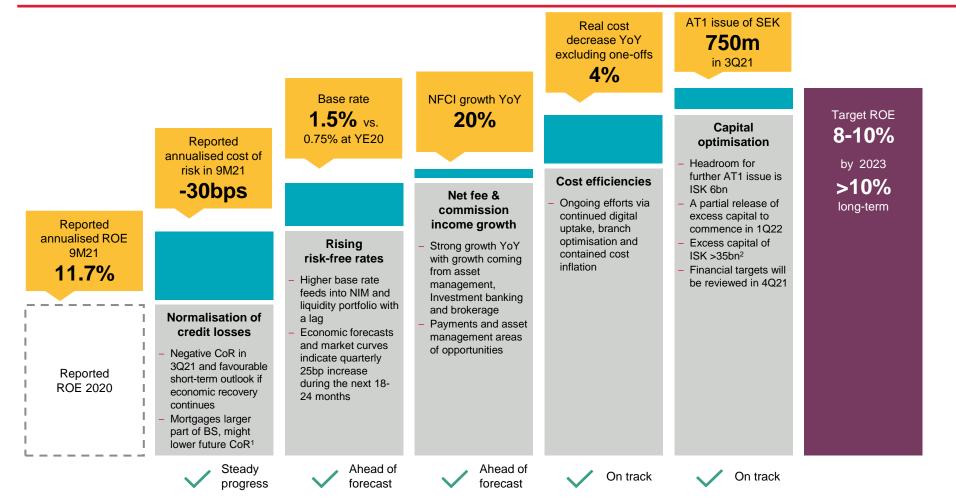
Total	100.0%
Other shareholders with less than 0.82% shareholding	16.2%
Almenni Pension Fund	0.8%
Landsbankinn – Nominee account 1	0.8%
Kvika banki hf.	0.9%
Iceland Funds	1.0%
RWC Asset Management	1.3%
LSR Pension Fund	2.9%
Gildi Pension Fund	3.3%
Live Pension Fund	3.4%
Capital Group	4.3%
The Icelandic Government	65.0%

Strategic projects for autumn 2021 on track

Íslandsbanki's strategy house, introduced in 2019, remains a guiding light in the Bank's actions



Strong revenue generation and reversed impairments main drivers in a vigorous quarter







2. Income statement

Substantial increase in total operating income YoY

Economic recovery yields positive net impairment

Highlights

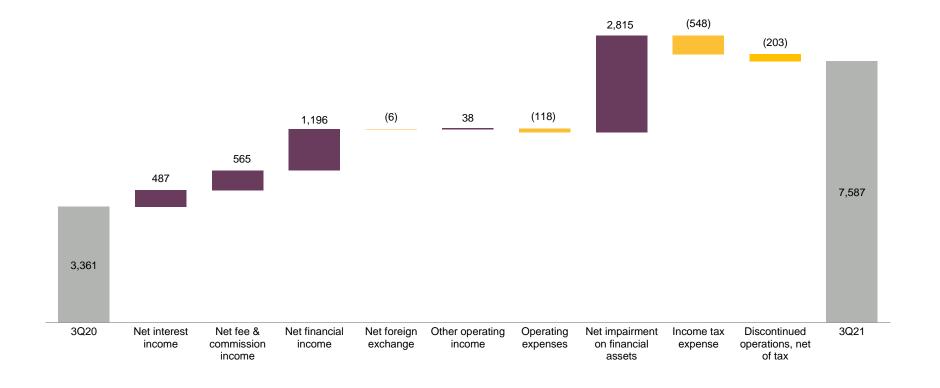
- The Bank focuses on core banking operations with NII and NFCI accounting for around 92% of total operating income in 3Q21
- Cost-to-income is 39.4%, below target, due to strong revenue generation, cost reduction efforts and seasonality in other operating expenses
- Annualised cost of risk was -0.64% in 3Q21 and -0.30% in 9M21, compared to +0.91% for the full year 2020 and +0.44% for 3Q20
- The average cost of risk in 2019 and 2020 excluding the effect of COVID-19 amounted to +0.35%, which would have been closer to +0.30bp based on the current composition of the loan book with a higher proportion of mortgages
- The positive net impairment in 3Q21 is mostly due to the brightening outlook for the tourism industry and reduced impairments on loans to individuals resulting from an updated risk assessment model
- Lower effective tax rate due to tax treatment of equity forwards

Income statement, ISKm	3Q21	3Q20	Δ%	2Q21	Δ%	9M21	9M20	Δ%	2020
Net interest income	8,792	8,305	6%	8,417	4%	25,399	25,113	1%	33,371
Net fee and commission income	3,427	2,862	20%	2,907	18%	9,196	7,660	20%	10,525
Net financial income (expense)	941	(255)	-	619	52%	1,853	(2,174)	-	(1,391)
Net foreign exchange gain	95	101	(6%)	95	0%	320	364	(12%)	451
Other operating income	82	44	86%	82	0%	286	134	113%	197
Total operating income	13,337	11,057	21%	12,120	10%	37,054	31,097	19%	43,153
Salaries and related expenses	(2,953)	(2,842)	4%	(3,594)	(18%)	(10,121)	(9,536)	6%	(12,917)
Other operating expenses	(2,135)	(2,268)	(6%)	(2,894)	(26%)	(7,307)	(7,137)	2%	(9,829)
Administrative expenses	(5,088)	(5,110)	(0%)	(6,488)	(22%)	(17,428)	(16,673)	5%	(22,746)
Contribution to the Depositor's and Investors' Guarantee Fund	(173)	(50)	246%	(162)	7%	(517)	(525)	(2%)	(679)
Bank tax	(433)	(416)	4%	(451)	(4%)	(1,294)	(1,174)	10%	(1,588)
Total operating expenses	(5,694)	(5,576)	2%	(7,101)	(20%)	(19,239)	(18,372)	5%	(25,013)
Profit before net impairment on financial assets	7,643	5,481	39%	5,019	52%	17,815	12,725	40%	18,140
Net impairment on financial assets	1,757	(1,058)	-	1,140	54%	2,379	(6,987)	-	(8,816)
Profit before tax	9,400	4,423	113%	6,159	53%	20,194	5,738	252%	9,324
Income tax expense	(1,898)	(1,350)	41%	(769)	147%	(3,703)	(2,238)	65%	(2,472)
Profit for the period from continuing operations	7,502	3,073	144%	5,390	39%	16,491	3,500	371%	6,852
Discontinued operations held for sale, net of income tax	85	288	(70%)	41	107%	142	(270)	-	(97)
Profit for the period	7,587	3,361	126%	5,431	40%	16,633	3,230	415%	6,755
Key ratios									
Net Interest Margin (NIM) ¹	2.4%	2.5%		2.4%		2.4%	2.6%		2.6%
Cost-to-income ratio (C/I) ²	39.4%	46.7%		49.9%		46.6%	55.3%		54.3%
Return on Equity (ROE)	15.7%	7.4%		11.6%		11.7%	2.4%		3.7%
Cost of risk (COR)	(0.64%)	0.44%		(0.42%)		(0.30%)	0.98%		0.91%
Effective income tax rate	20.2%	30.5%		12.5%		18.4%	39.0%		26.5%

Best quarter in 5 years

Core revenue growth from robust underlying business and reversed impairments drive good result

Profit for the period – 3Q20 vs 3Q21 ISKm

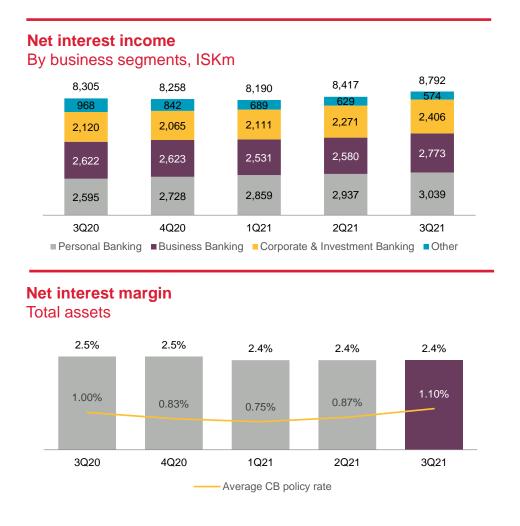


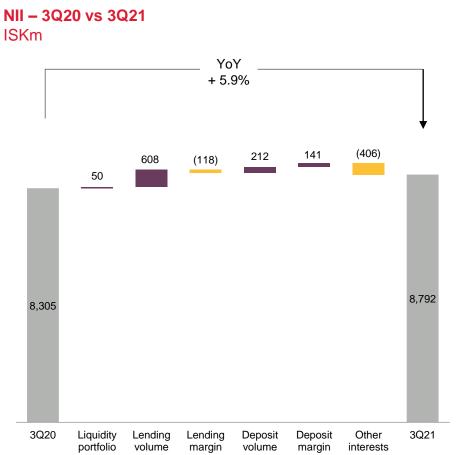
Net interest income rises following increased lending

NIM likely to be supported by rising policy rates

Highlights

- Greater lending volumes drive the higher NII YoY
- Net interest margin on loans fell from 2.3% to 2.2% in 3Q21 while net interest margin on deposits increased from 1.1% to 1.3% in 3Q21
- The CB policy rate was hiked once in 3Q21, on 25 August.
 Average CB policy rate in 3Q21 was 1.1% compared to 1.0 in 3Q20
- Higher rate feeds into NIM and liquidity portfolio with a lag
- Based on the Bank's
 assessment, a 100bp increase
 in Central Bank rates can
 increase the ROE by 60-70bp
 over time, mainly due to
 improved earnings in the
 liquidity portfolio

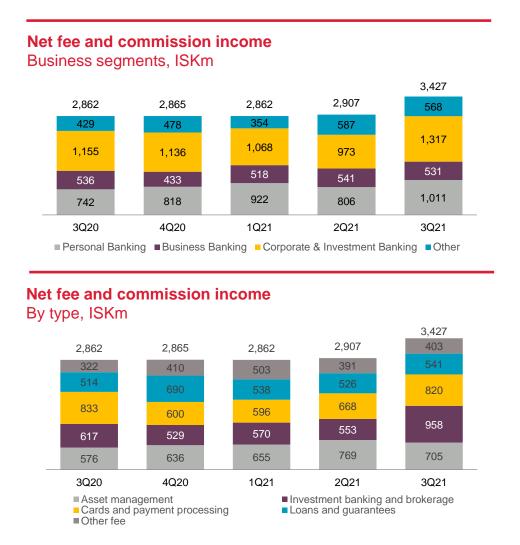


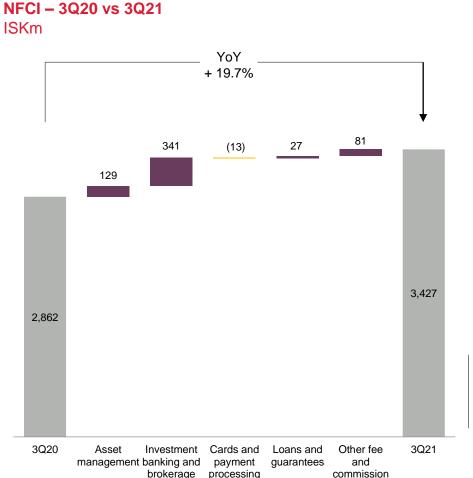


20% increase YoY distributed across business segments

Highlights

- Asset management and Investment banking and brokerage are primary drivers for the increase in NFCI
- Asset management saw a strong inflows into equity funds, balanced funds and asset portfolios from all client segments leading to a strong growth in fee and commission income
- Strong performance in all fee generating divisions within investment banking
- Several corporate finance projects completed including successful IPO of the Bank
- Future growth expected to be in line with nominal GDP growth on average through the business cycle
- Payments and asset management areas of opportunities





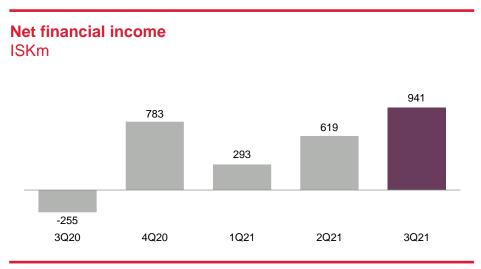
income

Strong NFI due to favourable market conditions

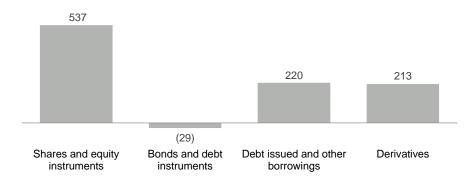
Positive value changes of unlisted shares and a strong equity market are the main factors

Highlights

- The increase in net financial income in 3Q21 YoY is largely explained by:
 - a positive value change in unlisted equity instruments
 - income from listed shares and equity instruments in a strong domestic equity market
 - mark-to-market of balance sheet management derivatives in Treasury
- The domestic equity market has shown strong performance
- The domestic equity market index rose by 26% in 9M21
- Low interest rates, good operating results and the opening of the economy all contributed to higher equity prices
- Approximately ISK 1.1bn of listed shares are assets in domestic bond funds



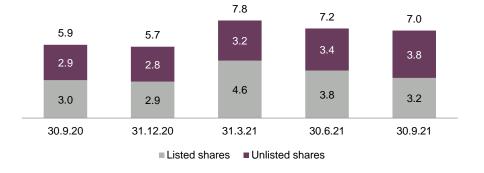




Bonds and debt instruments¹ **ISKbn** 120.5 90.8 84.5 79.3 68.6 84.6 46.7 57.4 53.0 41.9 44.1 35.9 26.7 26.3 27.1 31.3.21 30.9.21 30.9.20 31.12.20 30.6.21

■FX ■ISK

Shares and equity instruments² ISKbn



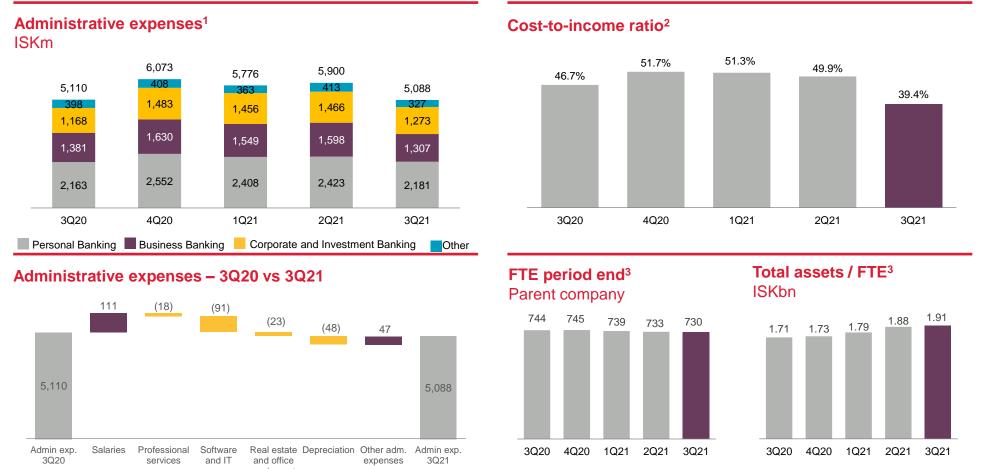
^{1.} Excluding listed bonds and debt instruments used for economic hedging. 2.Excluding listed shares and equity instruments used for economic hedging.

Cost/income ratio at an all-time low level and beats target

Supported by strong revenue generation, cost reduction efforts and cyclicality in expenses

Highlights

- Cost-to-income ratio was 39.4% in 3Q21, below the Bank's target, and is 46.7% for 9M21
- The reduction in administrative expenses between 2Q21 and 3Q21 is largely due to seasonality in salary expenses along with decrease in other operating expenses
- The increase in salaries YoY is due to collective salary increase and redundancy costs following layoffs
- One-off cost related to IPO totalled ISK 663m in 1H21



^{1.} Administrative expenses in 1Q21 and 2Q21 are excluding one-off cost related to the Bank's IPO, 76m in 1Q21 and 588m in 2Q21. 2. Calculated as (Administrative expenses + Contribution to the Depositor's and Investors' Guarantee Fund – one off items) / Total operating income – one-off items). IPO costs in 1Q21 were not adjusted for when 1Q21 results where published. 3. FTE numbers exclude seasonal employees.



3. Balance sheet

Balance sheet reflects balanced loan and funding profile

Broad product offering, strong liquidity portfolio and stable funding

Assets

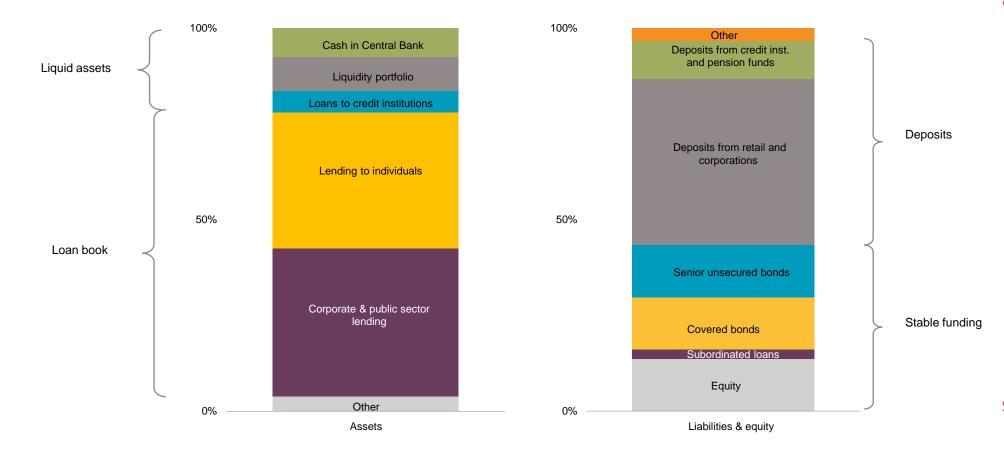
- Vast majority of assets consist of lending to both individuals and corporates
- Strong liquidity portfolio is a consistent factor in balance sheet management
- Very limited exposure to nonliquid or non-lending assets

Liabilities

- Deposits from retail and corporations are the single largest funding source
- Bonds and debt instruments have become a more prominent part of the funding mix thanks to continuous focus on attracting new pockets of demand, including foreign currency and ESG issuance

Simplified balance sheet structure

30.9.2021, ISK 1,456bn





Robust growth in total assets in 9M21

Steady mortgage growth supported by an even stronger capital base

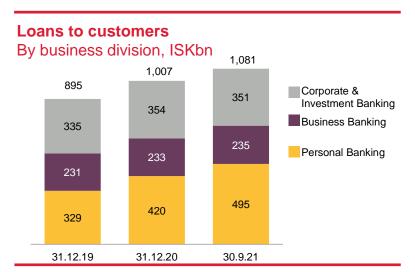
Highlights

- Four line items:
 - cash and balances with the Central Bank
 - loans to credit institutions
 - bonds and debt instruments, and
 - shares and equity instruments,
 amounted to about ISK 346bn of which ISK 314bn are liquid assets
- Loans to customers contracted by 0.8% in 3Q21 as growth in mortgages lending normalises following Central Bank rate hikes
- Increase in bonds and debt instruments is mostly due to issuance of AT1 notes in 3Q21

Assets, ISKm	30.9.2021	30.6.21	Δ	Δ%	31.12.20	Δ	Δ%
Cash and balances with Central Bank	110,233	130,968	(20,735)	(15.8%)	78,948	31,285	39.6%
Loans to credit institutions	81,117	57,793	23,324	40.4%	89,920	(8,803)	(9.8%)
Bonds and debt instruments	123,599	110,499	13,100	11.9%	128,216	(4,617)	(3.6%)
Derivatives	2,374	2,649	(275)	(10.4%)	6,647	(4,273)	(64.3%)
Loans to customers	1,081,418	1,089,723	(8,305)	(0.8%)	1,006,717	74,701	7.4%
Shares and equity instruments	31,456	31,751	(295)	(0.9%)	14,851	16,605	111.8%
Investment in associates	952	911	41	4.5%	775	177	22.8%
Property and equipment	7,082	7,246	(164)	(2.3%)	7,341	(259)	(3.5%)
Intangible assets	3,249	3,307	(58)	(1.8%)	3,478	(229)	(6.6%)
Other assets	13,954	10,474	3,480	33.2%	4,125	9,829	238.3%
Non-current assets and disposal groups held for sale	938	1,539	(601)	(39.1%)	3,173	(2,235)	(70.4%)
Total Assets	1,456,372	1,446,860	9,512	0.7%	1,344,191	112,181	8.3%
Key ratios							
Risk Exposure Amount (REA)	917,764	924,375	(6,611)	(0.7%)	933,521	(15,757)	(1.7%)
Non-performing loans (NPL) ratio ¹	2.0%	2.1%			2.9%		
Asset encumbrance ratio	18.9%	18.9%			18.7%		

Diversified and highly collateralised loan portfolio

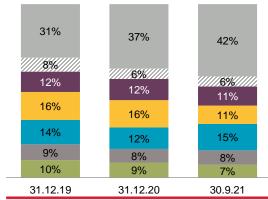
Loans to individuals are 48% of loans to customers, mainly residential mortgages



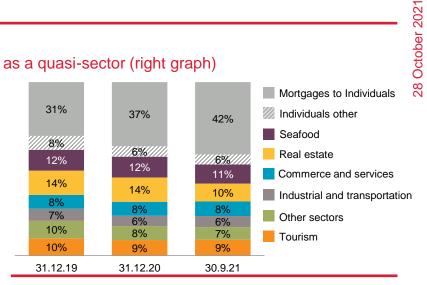
Loans to customers

31.12.19

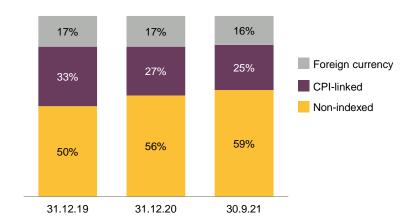
By sector, standard sectors (left graph) and with tourism as a quasi-sector (right graph)



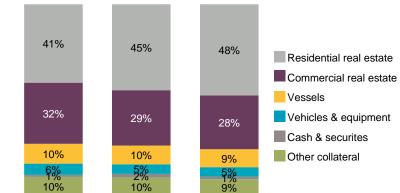
31.12.20



Loans to customers By currency type



Credit exposure covered by collateral: ISK 1,042bn By collateral type



30.9.21

Comments

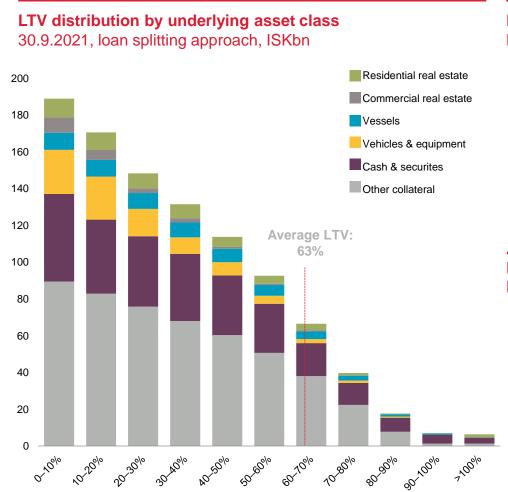
- The sector classification is generally based on information from the tax authorities although the Bank has the possibility to reclassify customers internally based on a "see-trough principle" when another sector is more descriptive of the underlying risk
- In the case of real estate companies, this can be appropriate if the real estate is specialised and the credit risk depends more on the operations located in the building than general real estate or rental prices
- In 2021 around ISK40bn was reclassified from Real estate, mostly to Commerce & services (hotel buildings) and Industrial & transportations. The result is visible in the centre graph above

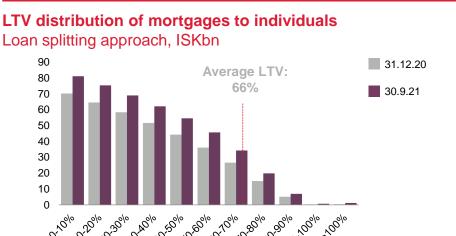
LTV distributions point to healthy coverage ratios

Majority of collateral is in residential and commercial real estate

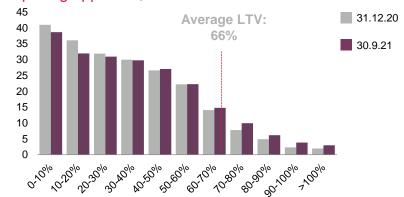
Highlights

- The weighted average LTV for mortgages¹ was 66% at end of Q3, compared to 64% at year-end 2020. Increase in LTV due to strong new loan origination, where new mortgages are often at close to 80% LTV
- The LTV distribution for commercial real estate is shown for the industry sectors where this is the most important collateral type: real estate, commerce & services and industrials & transportation
- Valuation of collateral is based on market price, official valuation for tax purposes or expert opinion of the Group's employees, depending on availability
- Íslandsbanki's registered value of commercial real estate is less vulnerable to market fluctuations as collateral valuation has risen at a much slower rate and lagged market prices in prior years





LTV distribution of loans secured by commercial real estate Loan splitting approach, ISKbn

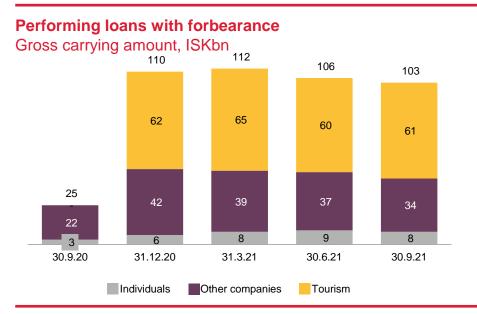


^{1.} The average LTV can be calculated in different ways and therefore the definition is important for comparison to other banks. For mortgages to individuals, the weight is Íslandsbanki's total amount outstanding on the property and the LTV used is the maximum LTV of all Íslandsbanki's loans of the property. See more in the Pillar 3 Report. For other portfolios with more complex collateral agreements a generalised method is used.



COVID-19 moratoria over, more clarity on forbearance

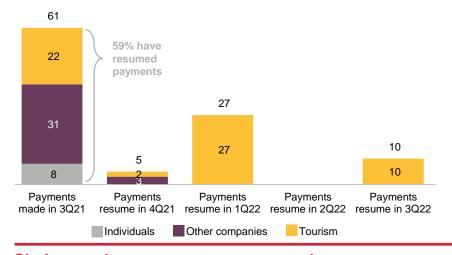
Temporary moratorium uniformly executed and broadly applied during 2020 providing shelter for customers as they weathered the storm. Payments have resumed for 59% of loans in forbearance



Further extension of moratorium

- The forbearance increase at end of 2020 mostly due to extension of COVID-19 moratoria to companies in the tourism sector
- Loans that have been granted extended moratoria primarily with collateral in residential or commercial real estate
- The definition of forbearance includes a 24-month probation period and therefore loans are classified with forbearance even after normal payments have resumed
- The fall in performing loans with forbearance is due to loans that are fully repaid

Indication on when payments resume after moratorium Gross carrying amount, ISKbn



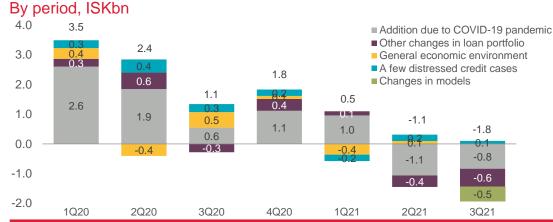
Clarity on when payments are expected to resume

- Loans amounting to ISK 103bn are classified as performing with forbearance, but ISK 61bn have already begun regular payments or 59%
- Performing loans with forbearance that have not yet started regular payments are almost exclusively in the tourism industry
- According to current schedule, additional ISK 27bn should resume regular payments again in the first quarter of next year
- Note that some customers might request further extension of moratoria when the current moratoria expires

Majority of net impairments are COVID-19 related

Tourism sector hit hard and fully in Stage 2, overlay factors to account for uncertainty

Net impairment on financial assets



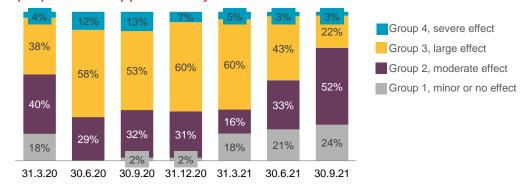
Macroeconomic scenario applied to IFRS 9 model¹ Baseline forecast assumes 1.3 million tourists in 2022

Change in economic indicators %	2020	2021	2022	2023	2024
Economic growth	(6.5)	4.2	3.6	3.0	2.4
Housing prices in Iceland	6.4	11.3	6.9	3.4	3.5
Purchasing power	3.5	3.6	1.4	1.9	1.6
ISK exchange rate index	11.1	(3.6)	(5.1)	(0.9)	0.0
Policy rate, Central Bank of Iceland	1.5	1.0	2.2	3.2	3.5
Inflation	2.8	4.4	3.0	2.5	2.4
Capital formation	(8.7)	7.5	2.3	2.0	3.5
thereof capital formation in industry	(14.2)	9.5	0.9	2.2	3.5

1. The table shows the assumptions used in the forward-looking IFRS 9 model, figures for 2020 were estimates while the other years are based on forecast.

Exposure to tourism by effect of COVID-19

A proportion of approximately ISK 100bn



Highlights

- Annualised cost of risk was -0.64% in 3Q21 and -0.30% in 9M21, compared to +0.91% for the full year 2020 and +0.44% for 3Q20. The average cost of risk in 2019 and 2020 excluding the effect of COVID-19 amounts to +0.35%
- The positive net impairment in 3Q21 is mostly due to an updated model for risk assessment of individuals (see next slide) and a brighter outlook for the tourism industry, reflected in a shift from impact group 3 to 2. The additional impairment allowance currently attributable to the tourism overlay and stage transfer is approximately ISK 2.8bn
- In addition to the baseline forecast, scaling factors are produced for an optimistic and pessimistic case. The probability weights of the scenarios were set to 15% (good), 50% (baseline), and 35% (bad) at end of 3Q, unchanged from end of 2Q21
- A shift of 5% weight from the baseline to the pessimistic scenario would increase the impairment allowance by ISK 0.6bn while a 5% shift from the baseline to the optimistic scenario would decrease the allowance by ISK 0.2bn



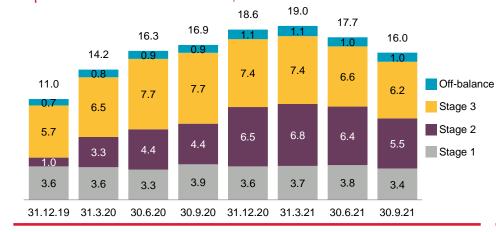
Impairment allowance sufficient, uncertainty accounted for

Exposures in Stage 2 continue to lower as COVID-19 pandemic recedes and Stage 3 has decreased

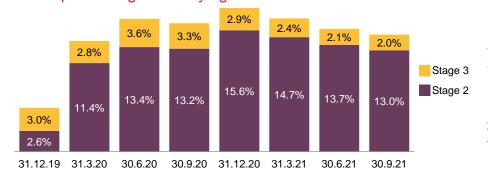
Highlights

- The distribution in risk classes and strong collateral ensures a modest credit risk profile
- A new risk assessment model for individuals was introduced in 3Q21. The new model utilises new information from the semiautomatic lending process for mortgages and leads to a general shift to better risk classes and an overall reduction in average probability of default
- Consequently, the expected credit loss and the impairment allowance for loans to individuals fell by ISK 0.5bn
- The impairment allowance account has risen by ISK 5.0bn since beginning of COVID-19 due to uncertainty, but the loss has not been, and might not be, realised
- The share of credit-impaired loans to customers was only 2.0% (gross) down from 2.9% at year-end, following full repayments of exposures in Stage 3

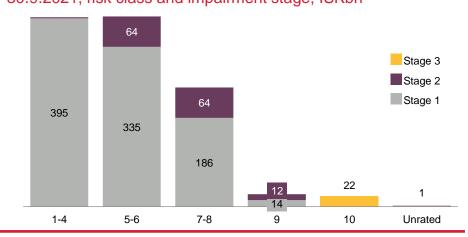
Loans to customers & off-balance sheet items Impairment allowance account, ISKbn



Loans to customers: Stage 2 and 3 Development of gross carrying amount as ratio of total loans



Loans to customers: gross carrying amount 30.9.2021, risk class and impairment stage, ISKbn



Loans to customers: credit quality 30.9.2021. Break-down of loans to customers

	Gross carrying amount		Impairme allowane		Net carrying amount		
	(ISKbn)	% of total	(ISKbn)	RCR	(ISKbn)	% of total	
Stage 1	932	85.0%	3.4	0.4%	928	85.8%	
Stage 2	143	13.0%	5.5	3.8%	137	12.7%	
Stage 3	22	2.0%	6.2	28.0%	16	1.5%	
Total	1,096	100.0%	15.1	1.4%	1,081	100.0%	



Diversified funding base

Deposits are largest source of funding

Highlights

- Deposits from customers contracted by 1.5% due to settlement following the Bank's IPO
- Deposits from retail and corporations are the Bank's main source of funding, comprising 43% of the Bank's total funding sources and 82% of the Bank's total deposit base at period end
- Subordinated loans increased due to and AT1 issue

Liabilities & Equity, ISKm	30.9.2021	30.6.21	Δ	Δ%	31.12.20	Δ	Δ%
Deposits from Central Bank and credit institutions	20,409	32,240	(11,831)	(36.7%)	39,758	(19,349)	(48.7%)
Deposits from customers	754,442	765,614	(11,172)	(1.5%)	679,455	74,987	11.0%
Derivative instruments and short positions	10,869	10,079	790	7.8%	6,936	3,933	56.7%
Debt issued and other borrowed funds	397,672	398,786	(1,114)	(0.3%)	387,274	10,398	2.7%
Subordinated loans	36,923	25,297	11,626	46.0%	27,194	9,729	35.8%
Tax liabilities	6,256	6,025	231	3.8%	5,450	806	14.8%
Other liabilities	32,420	18,464	13,956	75.6%	11,920	20,500	172.0%
Total Liabilities	1,258,991	1,256,505	2,486	0.2%	1,157,987	101,004	8.7%
Total Equity	197,381	190,355	7,026	3.7%	186,204	11,177	6.0%
Total Liabilities and Equity	1,456,372	1,446,860	9,512	0.7%	1,344,191	112,181	8.3%

Key ratios

Customer loans to customer deposits ratio	143%	142%	148%
REA/total assets	63.0%	63.9%	69.4%
Liquidity coverage ratio (LCR)	225%	187%	196%
Net stable funding ratio (NSFR)	121%	122%	123%
CET 1 ratio ¹	20.6%	20.1%	20.1%
Tier 1 ratio ¹	21.8%	20.1%	20.1%
Total capital ratio ¹	24.7%	22.9%	23.0%
Leverage ratio ¹	13.2%	12.4%	13.6%



Deposits are largest source of funding

Steady deposit growth of 11% since year-end 2021 provides a solid funding base

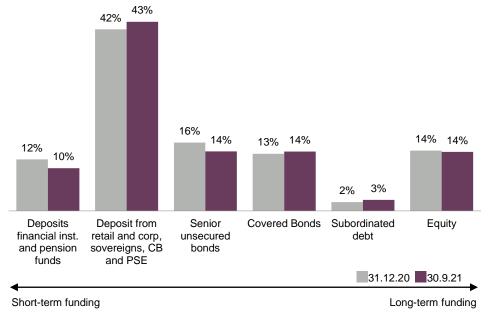
Highlights

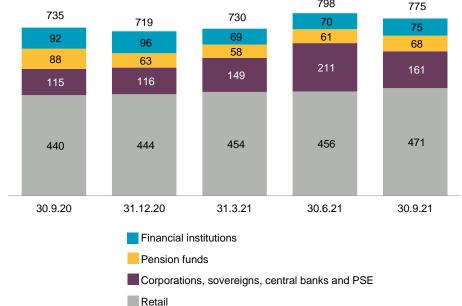
- Total reduction in deposits amounted to ISK 23bn in 3Q21
- A substantial part of the decrease in Corporations and sovereigns (ISK 50bn) is due the settlement of the ISB IPO as mentioned in the 1H21 financial results
- Term deposits are 20% of total deposits
- Deposit concentration is stable. 13% of the Bank's deposits belonged to the 10 largest depositors and 29% to the 100 largest depositors at 3Q21, compared to 16% and 31% respectively at YE20
- On 30.9.2021, 77% of deposits were in non-indexed ISK, 12% CPI-linked and 11% in foreign currencies

Funding sources

By type, % of total liabilities and equity

Deposits from customers and credit institutions Development, by LCR category, ISKbn





798



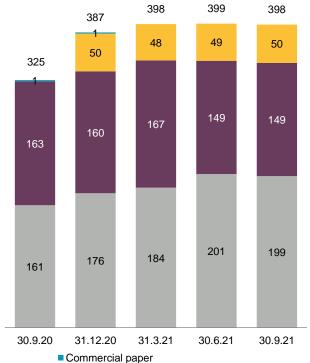
Seasoned and diversified long-term funding programme

Limited wholesale funding activity in 3Q21

Highlights

- The Bank's funding model is designed in a straightforward way to:
 - Limit refinancing and liquidity risks
 - Optimise cost of funding and use of proceeds
- The Bank continued its issuance of covered bonds during the quarter to fund the increase in mortgage lending. In 9M21the Bank sold ISK 32bn of outstanding series, thereof ISK 4bn in 3Q21

Sources of market borrowings Book value, ISKbn

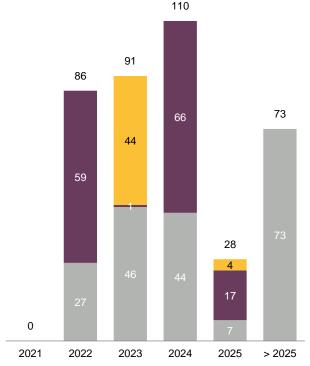


Senior unsecured - green and sustainable

■ Senior unsecured ■ Covered bonds

Contractual maturity profile of borrowings

30.9.2021, nominal value, ISKbn

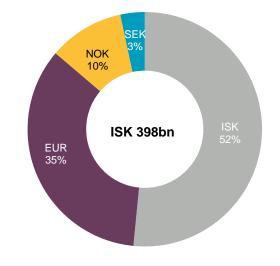


Senior unsecured - green and sustainable

■ Senior unsecured

■ Covered Bonds

Currency split of borrowings 30.9.2021



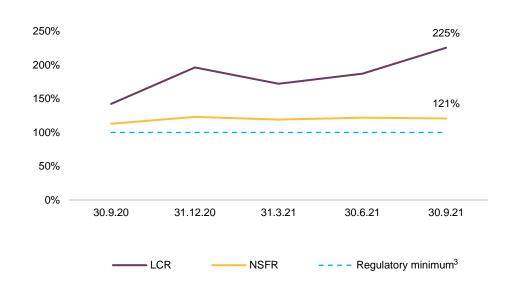
Sound liquidity management, meeting all requirements

Liquid assets of ISK 314bn are prudently managed, representing 22% of total assets

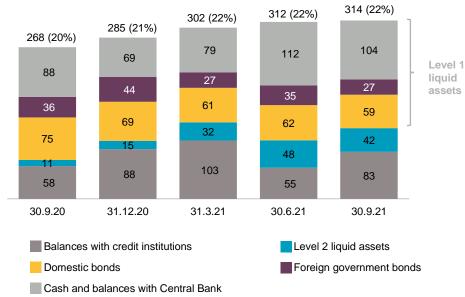
Highlights

- The Icelandic Central Bank postponed a planned increase in the minimum requirements for LCR in ISK. The minimum requirements will therefore continue to be 30% for the year 2021 but will rise to 40% in 2022
- After the Central Bank decided to stop offering one-month term deposits, the Bank shifted ISK liquidity to Treasury bills, shortdated Treasury bonds and covered bonds to earn higher yield
- As the Bank's liquidity position remains strong across currencies and above requirements, the Bank may consider debt buybacks or exchanges of outstanding transactions during 2021





Liquid assets % of total assets, ISKbn

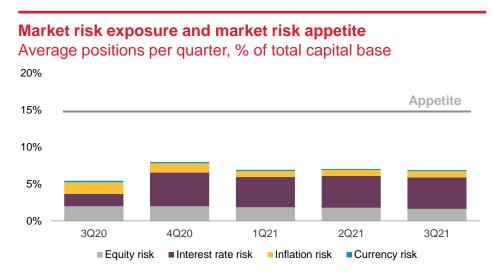


Market risk well within appetite

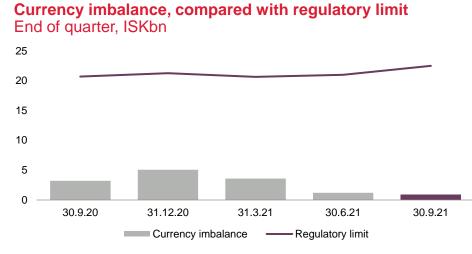
The Bank has a modest market risk profile

Highlights

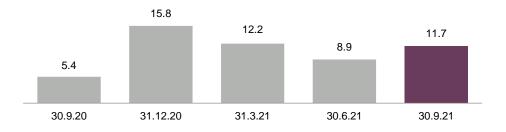
- The Bank's market risk mainly derives from aggregate balance sheet imbalances in interest rate, inflation and currency positions as well as the Bank's liquidity portfolio managed by Treasury
- Equity risk originates in strategic investments and market making activities

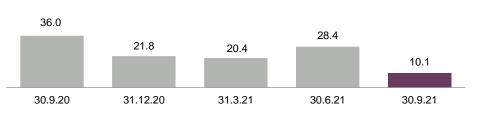


Interest rate risk in the banking book Weighted average BPV, end of quarter, ISKm



Banking book inflation imbalance End of quarter, ISKbn







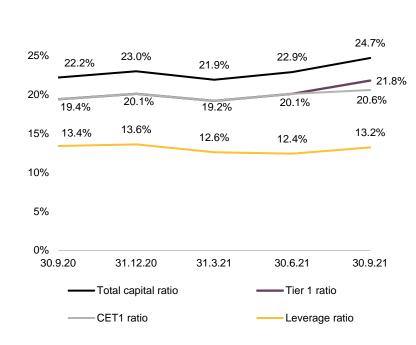
Highlights

- A dividend payment in March and changes in IFRS 9 transitional rules in January lowered the CET1 capital by ISK 4.7bn. These two changes along with the profit in the period result in CET1 capital of ISK 189bn at the end of September (2020: ISK 188bn)
- Note that expected dividend, based on 50% of profit, has been deducted in the total capital ratio from 1Q21 onwards
- In September, the Bank issued Additional Tier 1 (AT1) notes amounting to SEK 750m or ISK 11bn
- The AT1 along with CET1 comprise the Tier 1 capital, totalling ISK 197bn at the end of September
- The implementation of EU regulation 2019/876 (CRR II) in Iceland led to a reduction in REA, contributing to a 60bp rise in the capital ratios. As a result, the ratio of REA/total assets fell sharply at end of June
- The most material effect was the amendment of the SME supporting factor, lowering the REA by ISK 35bn
- The Bank is currently reviewing the methodology for calculating REA for operational risk. Changing from the basic indicator approach to the standardised approach could reduce the REA and offer some relief in the Pillar 1 requirement

Sound capital position

High REA density and high leverage driven by CRD IV standardised approach

Capital ratios and leverage ratio¹



Risk exposure amount (REA) ISKbn



Islandsbanki's capital ratios well above target

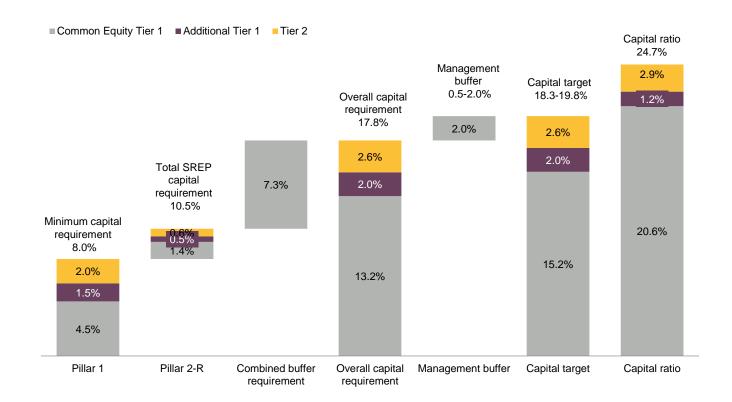
Excess capital of ISK >35bn including capital structure optimisation

Highlights

- The Pillar 2-R capital requirement has been revised, leading to an increase from 1.7% to 2.5%, in line with the Bank's expectations of a temporary increase as a result of COVID-19
- The overall capital requirement is therefore 17.8% of REA
- Íslandsbanki's total capital target ratio is based on the overall regulatory requirement in addition to a 50-200bp management buffer and is therefore currently at 18.3-19.8%
- The Financial Stability Committee has announced an increase of the countercyclical capital buffer (CCB) from 0% to 2%, effective from September 2022
- The Bank's long-term target range is 19.5-21.0% with a CET1 target of >16% and already assumes the increases of the CCB to 2% and a reversal of the COVID-19 effect on the Pillar 2-R
- Headroom for further AT1 issue is ISK 6bn

Current regulatory requirements and minimum capital target

30.9.2021, by capital composition



Excess capital based on long-term capital targets ISK >35bn1



4. Q&A



5. Annex – About Íslandsbanki and financial overview

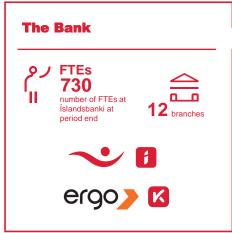


This is Íslandsbanki



Moving Iceland forward by empowering our customers to succeed









Key Figures 3Q21			
ROE	15.7%	LCR Group, all currencies	225%
Cost-to-income ratio	39.4%	NSFR Group, all currencies	121%
Total capital ratio	24.7%	Leverage ratio	13.2%
Tier 1 capital ratio	21.8%	Total assets	ısк 1,456bn



Digital milestones 3Q21 An English version of the app was released in September Push notifications in app



Customers can now estimate their carbon footprint based on their spending profile via the app

enables easy flow of relevant

information to customers

Financial overview

Key figures & ratios

		3Q21	3Q20	9M21	9M20	2020
PROFITABILITY	Profit for the period, ISKm	7,587	3,361	16,633	3,230	6,755
	Return on equity	15.7%	7.4%	11.7%	2.4%	3.7%
	Net interest margin (on total assets)	2.4%	2.5%	2.4%	2.6%	2.6%
	Cost-to-income ratio ¹	39.4%	46.7%	46.6%	55.3%	54.3%
	Cost of risk	(0.64%)	0.44%	(0.30%)	0.98%	0.91%
		30.9.21	30.6.21	31.3.21	31.12.20	30.9.20
BALANCE SHEET	Loans to customers, ISKm	1,081,418	1,089,723	1,029,415	1,006,717	970,309
	Total assets, ISKm	1,456,372	1,446,860	1,385,235	1,344,191	1,328,724
	Risk exposure amount, ISKm	917,764	924,375	954,712	933,521	942,339
	Deposits from customers, ISKm	754,442	765,614	698,575	679,455	698,610
	Customer loans to customer deposits ratio	143%	142%	147%	148%	139%
	Non-performing loans (NPL) ratio ²	2.0%	2.1%	2.4%	2.9%	3.3%
LIQUIDITY	Liquidity coverage ratio (LCR), for all currencies	225%	187%	172%	196%	136%
	Net stable funding ratio (NSFR), for all currencies	121%	122%	119%	123%	113%
CAPITAL	Total equity, ISKm	197,381	190,355	185,471	186,204	182,509
	CET 1 ratio ³	20.6%	20.1%	19.2%	20.1%	19.4%
	Tier 1 ratio ³	21.8%	20.1%	19.2%	20.1%	19.4%
	Total capital ratio ³	24.7%	22.9%	21.9%	23.0%	22.2%
	Leverage ratio ³	13.2%	12.4%	12.6%	13.6%	13.4%

^{1.}Calculated as (Administrative expenses + Contribution to the Depositors' and Investors' Guarantee Fund – One-off items) / (Total operating income – One-off items).

^{2.} Stage 3, loans to customers, gross carrying amount.

Including third quarter profit.

Attractive and achievable financial targets

Clear path to ROE expansion, attractive capital return and optimisation

	Financial targets	3Q21	2Q21	2020	Guidance
Return on equity ¹	8-10% by 2023 >10% long-term	15.7% 🗸	11.6% 🗸	3.7%	 Based on average expected risk-free rates through the business cycle The Bank has a clearly identified path to ROE improvements, supported by a clear action plan and economic recovery The Bank assumes the loan book will grow in line with nominal GDP on average through the business cycle
Cost-to-income ratio ²	<45% by 2023	39.4% 🗸	49.9% 🗸	54.3% 🗸	 The Bank continues to invest in IT infrastructure and process efficiency to improve the C/I ratio in the medium to long-term Costs to remain broadly flat over the next 3 years
CET1 capital ratio	>16%	20.6% 🗸	20.1% 🗸	20.1% 🗸	 Based on current regulatory requirements and management buffer of 50-200bps, the CET1 target range is currently 13.7-15.2% The target assumes that the countercyclical buffer increases from 0% to 2% which will take effect from September 2022 The Bank will start paying out a part of its excess capital in parallel with its ordinary dividend payable for the FY 2021 – the amount to be decided at that time
Total capital ratio	18.3-19.8%	24.7% 🟏	22.9% 🗸	23.0% 🗸	 Based on current regulatory requirements and management buffer of 50-200bps Long term target range is 19.5-21.0%, assuming that the countercyclical buffer increases from 0% to 2%, which will take effect from September 2022, and the COVID-19 effects on the Pillar 2-R requirements is reversed Íslandsbanki issued AT1 notes amounting to SEK 750m as part of its plan to optimise its capital structure. Further headroom for AT1 issuance remains ISK 6bn.
Dividend payout ratio	c. 50%			50% 🗸	 Target for annual regular dividend Excess capital to support further dividend payments, buybacks, and/or ROE enhancing growth Additional capital return to approach capital targets over the medium term

^{1.} ROE excluding one-off cost is 12.6% for 2Q21, one-off cost for 2Q21 is 627m. 2. Calculated as (Administrative expenses + Contribution to the Depositors' and Investors' Guarantee Fund – One-off items) / (Total operating income – One-off items). Target was updated in 1Q21 from the previous <55%



6. Annex – Icelandic economy update

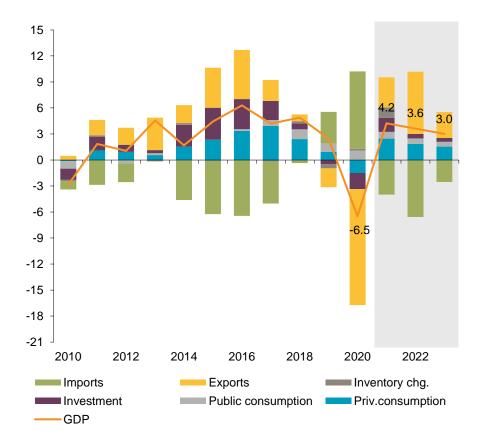
Corona Crisis takes its leave, strong GDP growth takes the stage

Domestic demand will rebound strongly this year, with export growth following in its wake

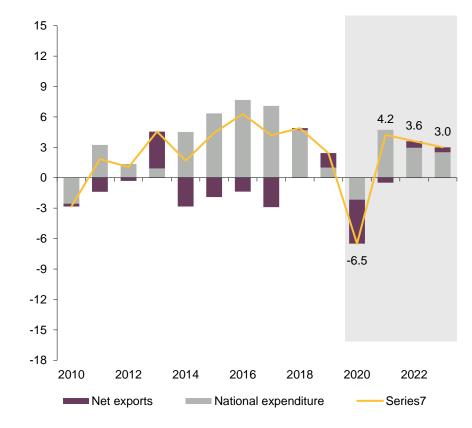
Highlights

- The COVID-19 pandemic has made its mark on 2021 worldwide, and in greater measure than previously hoped
- Nevertheless, the Icelandic economy has turned the page and begun a new growth phase, after contracting 6.5% in 2020
- The shift towards more favourable economic developments and shortterm prospects is thanks to three main factors:
 - A strong pre-pandemic financial position among households, businesses, and the public sector
 - Successful public health measures
 - Successful economic policy action
- The outlook is for GDP growth to measure 4.2% in 2021, owing mainly to robust growth in domestic demand. Export growth has suffered a temporary setback, however
- For 2022, ÍSB Research forecasts
 3.6% growth, as exports look set to grow rapidly and domestic demand to continue growing apace
- In 2023, the forecast is for 3.0% growth, as the impact of COVID-19 will be behind us and the economy will have begun to rebalance

GDP and contribution of its subcomponentsVolume change from prior year, %



GDP, domestic demand, and external tradeVolume change from prior year, %



Historical

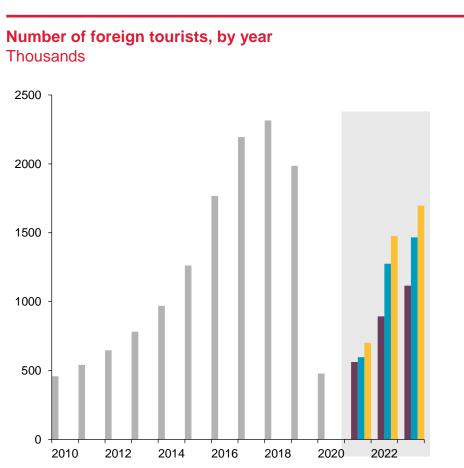
Downside

Temporary hitch in tourist numbers, but the future is bright

We project that tourist arrivals will total 600,000 this year and then more than double in 2022

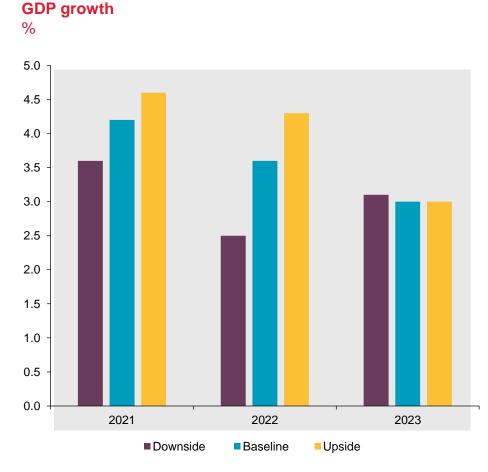
Highlights

- After a promising surge this summer, Q3 tourist arrivals are set to stumble as a result of the spread of the Delta variant of COVID-19 in Iceland and abroad
- Even so, Iceland is still widely viewed as a desirable post-pandemic travel destination. Tourists' swift response to the relaxation of border restrictions in 2020 and 2021 indicates keen interest in visiting Iceland
- ÍSB Research forecasts that roughly 600,000 tourists will visit Iceland this year, less than 1/3 of the 2019 total
- Tourist arrivals are projected at 1.3 million in 2022 and nearly 1.5 million in 2023
- ÍSB Research's alternative scenarios allow for 560,000-700,000 arrivals this year and 900,000-1,500,000 next year
- Developments in tourist arrivals will greatly affect economic developments in the coming term
- Higher tourist numbers mean, among other things, a more rapid ISK appreciation, lower inflation, a faster decline in unemployment, and stronger GDP growth in the coming term. The reverse applies if tourist numbers are lower than in the baseline forecast
- If the more optimistic forecast materialises, GDP will be 1.2% higher in 2023 than in the baseline, whereas it will be 1.7% lower if the more pessimistic scenario materialises



Baseline

Upside

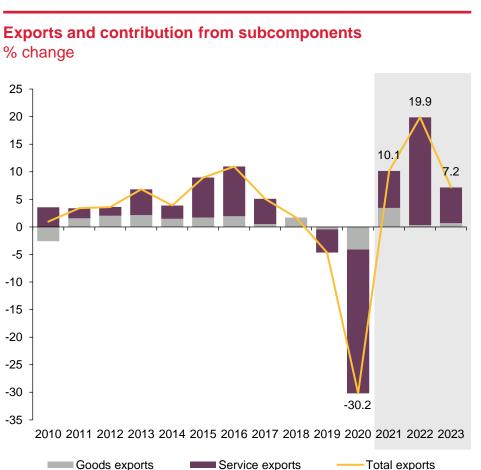


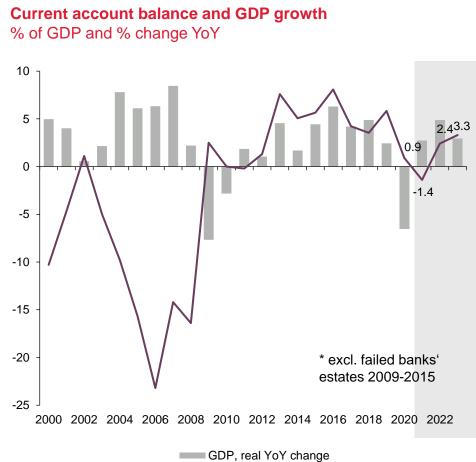
Current account set to show a deficit in 2021, then revert to surplus

The short-lived deficit is due to domestic demand, which is a few steps ahead of the recovery of exports

Highlights

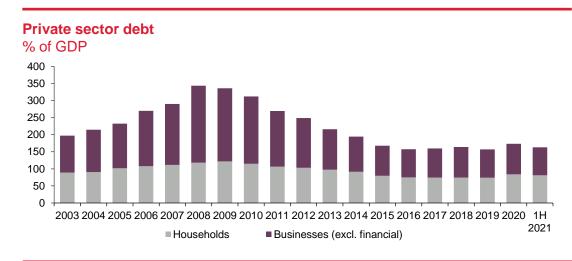
- Tourism, plus exports of intellectual property and other services, is the main driver of the more than 10% export growth forecast for this year. Added to this is modest growth in goods exports, particularly to include farmed fish, capelin, aluminium, and silicon metal
- A surge in tourist arrivals will deliver the lion's share of the forecasted 20% export growth in 2022 and just over 7% growth in 2023
- Furthermore, the outlook is for stronger exports, for instance, of capelin and farmed fish, aluminium and other industrial goods, and increasingly, intellectual property usage as well. Pulling in the opposite direction are weaker exports of groundfish, as a result of guota reductions
- Iceland recorded a current account surplus of just under 1% of GDP in 2020. The contraction in imports and the surplus on primary income offset the drop in exports
- The outlook is for a 1.4% current account deficit in 2021, in part because increased imports stemming from domestic demand weigh more heavily than growing exports
- Nevertheless, ÍSB Research forecasts that export growth will deliver current account surpluses measuring 2.4% of GDP in 2022 and 3.3% of GDP in 2023
- The country's net external assets are currently equivalent to over a third of GDP a situation that could improve further over the forecast horizon, as external trade strengthens

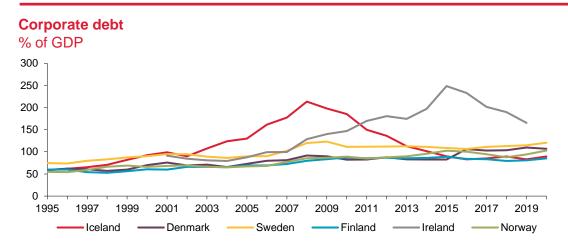


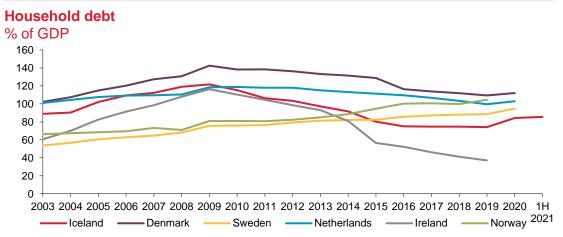


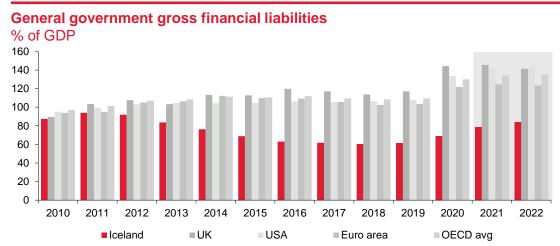
Domestic balance sheets remain healthy despite COVID-19

Economy-wide leverage remains moderate in comparison with peers and historical levels









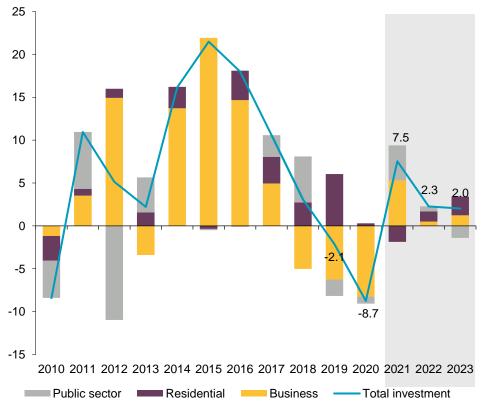
Investment growth stronger than expected in 2021

Reduced uncertainty and favourable financing conditions provide an incentive for increased corporate investment

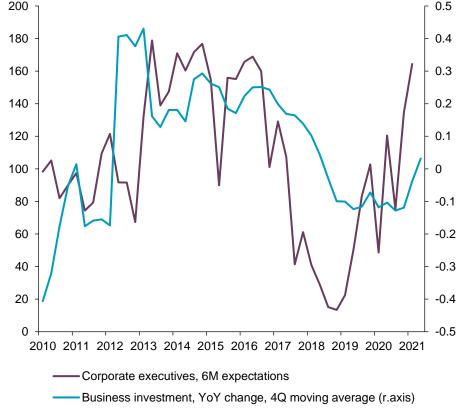
Highlights

- Investment has sagged for two years running, declining by a combined 11%, after a period of robust growth early in the 2010s
- Investment growth measured just over 13% in H1/2021, fuelled by strong growth in public and business investment, whereas residential investment contracted. Most likely, this pattern will also characterise the year as a whole
- Executives' expectations concerning near-term economic conditions have improved markedly in recent quarters, hitting an all-time high around mid-year
- There is a fairly strong correlation between corporate sentiment and developments in business investment.
 The ongoing improvement in expectations therefore suggests that overall appetite for investment will grow
- Added to this, most firms are financially sound, and relatively favourable financing conditions should facilitate investment as pandemic-related uncertainty subsides
- ÍSB Research forecasts that total investment will increase by 7.5% in 2021
- For 2022, all key subcomponents of investment are forecast to gain strength, with total investment growing by 2.3%. In 2023, however, private investment residential investment in particular will be the main driver of the projected 2.0% growth rate, and public investment will contract year-on-year

Investment, real change, and contribution of subcomponents %



Executives' expectations and business investment Index value (left) and % change year-on-year (right)



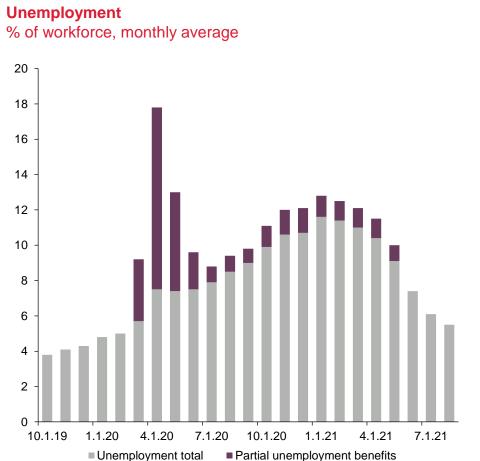


Unemployment falling rapidly

Jobless rate to return to the pre-pandemic level by 2023

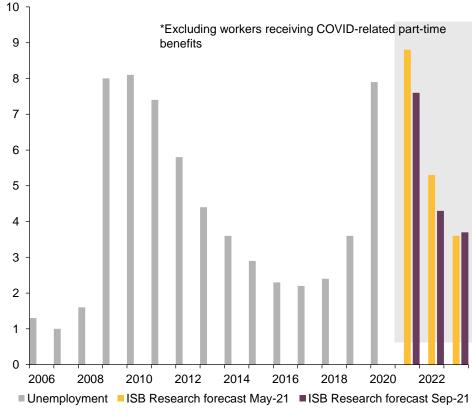
Highlights

- Unemployment soared in the wake of the pandemic, peaking at 12.8% in January 2021 (including workers receiving part-time benefits)
- The part-time benefits programme introduced after the pandemic started expired in May 2021. A total of 37,000 workers benefited from the programme
- Since it peaked, unemployment has been declining month by month, to 5.5% as of August
- It has therefore been cut nearly in half in 2021 to date
- ÍSB Research expects it to keep declining gradually in the coming
- Unemployment to average 7.6% in 2021 and 4.3% in 2022. In 2023, it looks set to fall to 3.7%, very close to the pre-pandemic level



Unemployment total

Unemployment* % of workforce, annual average





Private consumption growth ahead

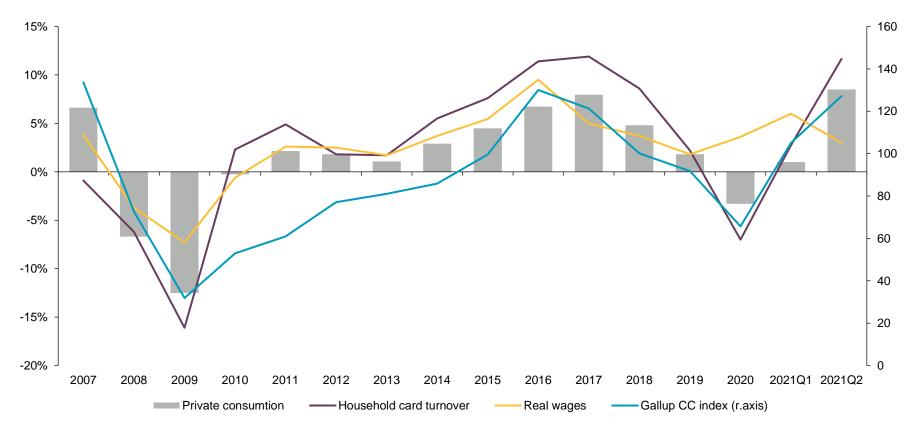
Consumers eager to spend after a bleak COVID year

Highlights

- Private consumption contracted by 3.3% in 2020. Consumption within Iceland generally held its ground, whereas consumption abroad and in the services sectors most affected by public health measures contracted sharply
- Private consumption grew 4.7% YoY in H1/2021
- Payment card turnover has increased YoY, both in Iceland and abroad
- Indicators such as the Gallup Consumer Confidence Index, real wages, and unemployment also suggest that private consumption will keep growing in the coming term
- Most households' asset position is sound, and household saving increased markedly during the pandemic
- Appetite for consumption seems strong among the general public, and private consumption has considerable growth potential after the pandemic
- ÍSB Research forecasts private consumption growth at just under 5% this year, just over 3.5% in 2022, and 3.0% in 2023

Private consumption and related indicators

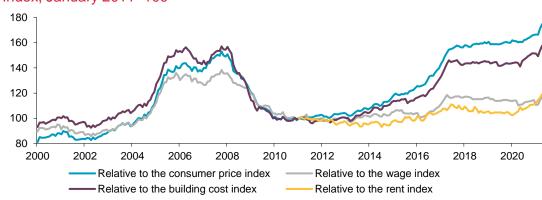
% change year-on-year (left) and index value (right)



Housing markets lively despite pandemic

Commercial property prices are stable while residential house price rises have gained steam

Capital area house prices relative to macroeconomic fundamentals Index, January 2011=100



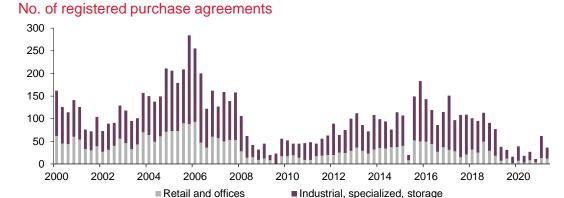
Residential house prices and turnover in greater Reykjavik



Commercial property real prices in greater Reykjavik



Commercial real estate market activity



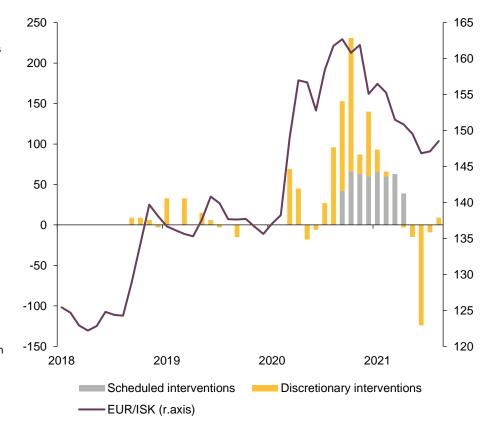
ISK likely to strengthen when tourism rebounds

The Central Bank has mitigated exchange rate volatility via intervention since WOW Air collapsed

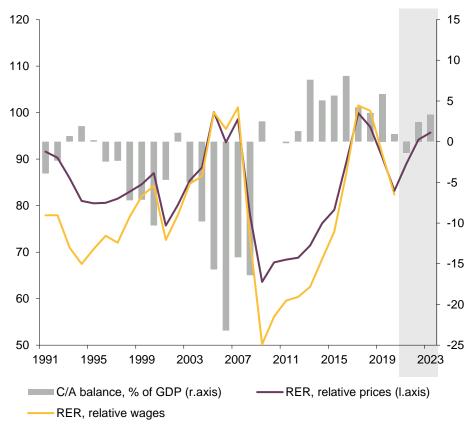
Highlights

- The ISK has fluctuated in line with the path of the pandemic in recent quarters.
 In 2020, it depreciated by nearly 10% against major currencies
- The CBI smoothed things out, however, using nearly EUR 830m from its reserves to mitigate short-term volatility and offset pressures due to non-residents' sales of domestic securities
- Even after these large FX sales, the CBI's reserves still exceed EUR 6bn, or just over 30% of GDP
- The ISK has appreciated by a just under 4% in 2021 to date. It strengthened in H1, but since mid-year it has sagged a bit, owing to unfavourable external trade, reduced investment flows, and expectations of delays in the recovery of tourism
- ÍSB Research forecasts that the ISK will appreciate over time. A surplus on the current account is in the offing, interest rates are on the rise, Iceland's IIP is strong, the growth outlook is good, and non-residents' securities holdings are relatively limited in historical terms
- Factors offsetting this include the pension funds' foreign investments in the coming term and possible CBI purchases of reserve assets
- According to the ÍSB Research forecast, the ISK will be approximately 10% stronger at the end of the forecast horizon than it was at the beginning of 2021





Real exchange rate and current account balance Index and % of GDP



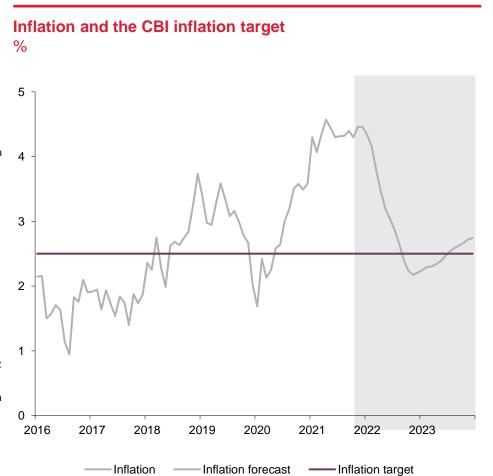


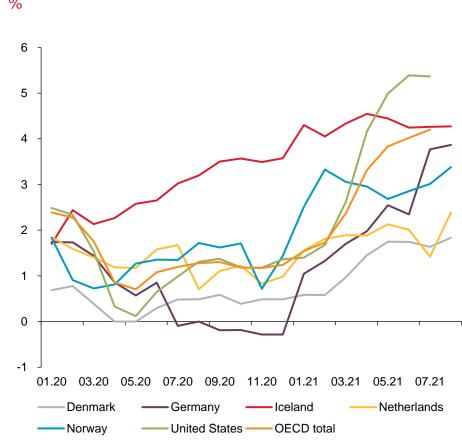
Inflation at target by late 2022

Inflation spiking in other countries as well

Highlights

- Inflation started rising in mid-2020, in the wake of the Corona Crisis and the depreciation of the ISK
- In August it measured 4.3%
- Inflation has proven more persistent than expected, but ultimately it will fall
- ÍSB Research expects it to remain somewhat above 4%, the upper deviation threshold of the CBI's target, and measure 4.4% at the year-end
- It will then subside slowly and steadily, aligning with the CBI's 2.5% target in Q4/2022
- Inflation expected to average 3.0% in 2022 and 2.5% in 2023
- Inflation has been on the rise in most Western countries since the pandemic struck
- The forecast assumes that the ISK will appreciate in coming quarters. On the other hand, inflationary pressures from wages and/or house prices could turn out stronger than anticipated
- Furthermore, imported inflation could turn out higher if price hikes abroad continue unabated





Headline inflation, by country

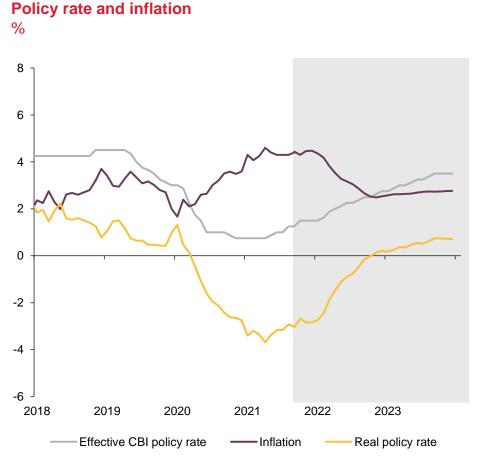


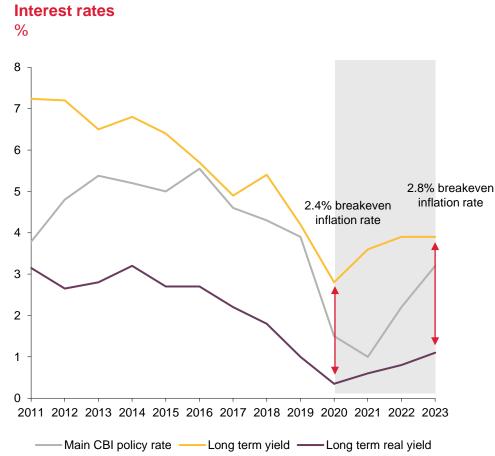
Policy rate on the rise

Long-term interest rates approaching equilibrium within the forecast horizon

Highlights

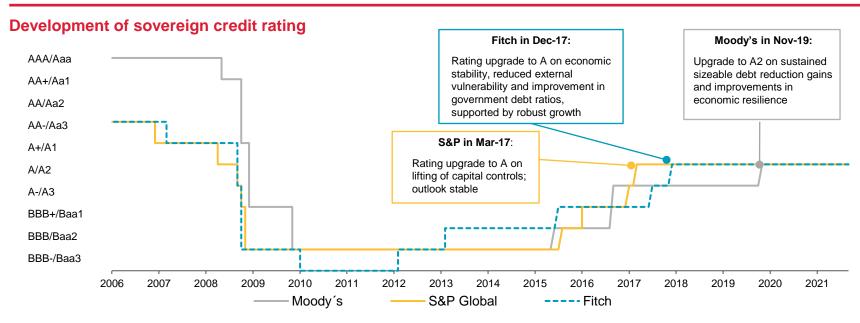
- The Central Bank of Iceland has hiked its policy rate 3 times in 2021, after reaching an all-time low of 0.75% in Q4 2020
- The policy rate is now 1.5%, its highest since May 2020
- ÍSB Research expects rates to stay at
 1.5% throughout 2021, with the rate hike path resuming in 2022
- The policy rate is expected to reach 3.5% in Q3 2023
- Monetary tightening is probably already largely priced into long-term nominal rates while the real rate on CPI-linked treasury bonds remains held back by short-term inflation pressures
- Further ahead, long-term rates are expected to approach a medium-term equilibrium, which ISB Research estimates at around 4% for nominal rates and just over 1% for the real rate





Iceland's credit rating has remained at A

Setbacks in the tourist sector have not affected the sovereign ratings



MOODY'S IN AUGUST 2021

- "Iceland's credit strengths include the economy's flexibility, wealth, competitiveness and favourable demographics, all of which support its long-term growth prospects and help it to absorb shocks."
- "In our baseline scenario we expect the recovery to gather pace into next year, helped by the authorities' strong and swift policy action, high wealth buffers and stronger-thanexpected resilience of Iceland's other key industries.

FITCH IN SEPTEMBER 2021

- Rating affirmed at A with a negative outlook
- "Iceland's 'A' rating is driven by its very high income per capita, very strong governance, human development and doing business indicators that are more consistent with those of 'AAA' and 'AA' rated countries"
- "The Negative Outlook reflects the uncertainty around the path of the public finances following the Covid-19 shock, which has left the public debt ratio substantially higher than prepandemic, and at risk of rising further over the medium term."

S&P IN MAY 2021

"The stable outlook indicates that Iceland's economy is likely to continue recovering in the second half of 2021. This should allow authorities to gradually roll back much of the fiscal and monetary policy support that limited the economic contraction and exchange rate volatility during the pandemic. This will limit the increase in public debt over the next few years."



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