

**2018 Turnover**  
**Growth up by +8.2% at € 159,4M**  
**Acceleration at the 2<sup>nd</sup> Semester: +14.8%**

**SOGECLAIR**, the designer of innovative high added-value solutions and products for the aerospace and transport sectors, today reports its 2018 turnover in growth up by 8.2% (5.8% at constant scope). The second semester has increased up by 14.8% of which 10% at constant scope.

By division	Turnover (€M) 2018	Turnover (€M) 2017	Variation in % 2018-2017
<b>Aerospace</b>	134.7	127.7	+5.4%
<b>Simulation</b>	21.7	15.9	+36.8%
<b>Vehicle</b>	3.0	3.7	-18.6%
<b>Total</b>	159.4	147.3	+8.2%
<i>International</i>	88.0	80.3	+9.7%

- ❖ The **aerospace division**, after a mixed first half-year (+1%) highly impacted by the commercial aviation decrease (-17%), recovers a positive dynamic with a 10% growth at the 2<sup>nd</sup> semester, driven by a commercial aviation stability (-1%) and a business aviation confirmed dynamic (+20%).
- ❖ The **simulation division** jumped by 37% (of which 14% at constant scope) mainly thanks to SYDAC acquisition on August 1<sup>st</sup> 2018 and to the strong growth of A.V.S's activity dedicated to simulation for autonomous vehicles.
- ❖ The **vehicle division** diminishes by 19% considering a significant 2017 base effect which was increasing by 141%.

By geographical area	2018 Turnover (€M)	Impact on the turnover	Evolution 2018-2017
<b>France</b>	71.4	44.8%	+6.5%
<b>Europe</b>	43.4	27.2%	+6.6%
<b>America</b>	37.9	23.8%	+16.6%
<b>Rest of the world</b>	6.7	4.2%	-4.3%
<b>Total</b>	159.4	100%	+8.2%

All the geographical areas where SOGECLAIR is settled are increasing with a recovery in France (+4.3€M) and in Europe (+2.7€M), a strong growth in America (+5.4€M) whereas the Rest of the World benefits from the Asia-Pacific at the 2<sup>nd</sup> half-year, thanks to SYDAC acquisition settled in Australia and in India. Overall, the international increased by 10%.

By activity	2018 Turnover (€M)	Impact on the turnover	Evolution 2018-2017
<b>Serie</b>	62.7	39.3%	+2.0%
<b>Products</b>	58.6	36.7%	+16.1%
<b>Development</b>	38.2	24.0%	+7.7%

The products activity drives the growth with +8.1€M while the development activity recovers at the 2<sup>nd</sup> semester after several consecutive semesters of decrease. The serie activity represents nearly 40% of the consolidated turnover.

### Perspectives:

The Group forecasts a 2019 year of growth. In the long term, SOGECLAIR is confident in its growth perspectives which are supported by:

- ❖ The acceleration of technological breakthroughs (digitalization, plant 4.0, deep learning, artificial intelligence, augmented reality...) that boosts inter-division cooperations through the deployment of global and integrated offers.
- ❖ Geographical expansion with the opening of Asia Pacific area.
- ❖ The dynamism of "products" activities.

### Next announcement: 2018 Results on March 20<sup>th</sup> 2019 following closure of the Stock Market

#### About SOGECLAIR

Designer of innovative, high added-value solutions and products, SOGECLAIR brings its skills in high-quality engineering and production to cutting-edge sectors: aeronautics, space and transport. Supporting its customers and partners from the design and simulation stages through to the end of the product's lifetime, all along the production chain and for entry into service, the Group counts more than 1,500 staff working worldwide to offer a high-quality, proximity service to all its customers.

SOGECLAIR is listed on Euronext Paris – Compartment C – Euronext® Family Business index – Code ISIN: FR0000065864 – PEA PME 150 (Reuters SCLR.PA – Bloomberg SOG.FP)

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