



Press release

IMCD establishes national U.S. footprint as One company with full integration of HORN

ROTTERDAM, The Netherlands (1 November 2019) – IMCD N.V. (“IMCD” or “Company”), a leading distributor of specialty chemicals and food ingredients, today announced that it has completed the integration of HORN into its IMCD US operations. HORN was acquired by IMCD in August 2018 and its integration completes the company’s transition into one IMCD US organization with dedicated market focus. Operating coast-to-coast, the IMCD US technical sales team offers a robust product portfolio with representation of leading global suppliers.

“With the full integration of HORN, IMCD has created an industry-leading distribution channel, well-positioned for further growth in the U.S.,” said Marcus Jordan, President, IMCD Americas. “Operating as one unified team, we provide our suppliers and customers with coast-to-coast coverage and expertise through our enhanced talent pool of market-driven experts. Having complementary values of entrepreneurship, transparency and expertise, IMCD is committed to building on HORN’s decades-long reputation of service excellence and expertise.”

IMCD made its U.S. debut in 2015 and has since acquired and integrated five specialty chemical distributors – M.F. Cachat, Mutchler, Bossco Industries, L.V. Lomas and now HORN. By completing the full integration of California-based HORN, IMCD has established itself as a U.S. leader in specialty chemicals and ingredients distribution with the distinction of having a national footprint as one company. As part of HORN’s integration, IMCD has made major investments in digitalization, application laboratory expansion, recruitment of additional technical personnel and the implementation of IMCD’s global IT platforms to further secure and uphold the company’s commitment in delivering excellence and value through expertise. The former headquarters of HORN now serves as the Western U.S. regional hub for IMCD.

IMCD US operations include 375 employees, five laboratories, more than 20 strategically located warehouses and five regional offices to complement and support its commercial and technical activities dedicated to serving specialized markets across the nation. Key market-focused segments in the U.S. include coatings and construction, advanced materials, oil and gas, food and nutrition, animal nutrition, pharmaceuticals, nutraceuticals and personal care.

Media Contacts:

IMCD GROUP
Marnie Kontovraki
+31 6 28041510
communications@imcdgroup.com

IMCD Americas
Ella Pochay
+1 714 562 7678
ella.pochay@imcdus.com

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Value through expertise



About IMCD N.V.

IMCD is a market-leader in the sales, marketing and distribution of speciality chemicals and food ingredients. Its result-driven professionals provide market-focused solutions to suppliers and customers across EMEA, Asia-Pacific and Americas, offering a range of comprehensive product portfolios, including innovative formulations that embrace industry trends.

Listed at Euronext, Amsterdam (IMCD), IMCD realised revenues of € 2,379 million in 2018 with more than 2,800 employees in over 47 countries on 6 continents. IMCD's dedicated team of technical and commercial experts work in close partnership to tailor best in class solutions and provide value through expertise for around 43,000 customers and a diverse range of world class suppliers.

To find out more about IMCD, please visit www.imcdgroup.com.