

## Press Release

Windhof - January 25<sup>th</sup>, 2022

# SWORD

UPGRADE YOUR BUSINESS

## Sword Group | 2021 Fourth Quarterly Results Exceptional Profitability

**Consolidated Revenue: €59.7m**

**Consolidated Growth: +31.8%**

**Organic Growth: +21.9%**

**EBITDA Margin: 15.0%**

### RESULTS

#### 4<sup>TH</sup> QUARTER 2021

	Q4 <sup>(1)</sup>	
€m	2021	2020
Revenue	59.7	45.3
EBITDA	9.0	7.6
EBITDA Margin	15.0%	13.0%

<sup>(1)</sup> non audited figures

**Organic growth** on a like-for-like basis and at constant exchange rates: **+21.9%**.

#### YEAR 2021

■ Consolidated Revenue: **€214.6m**

■ Organic Growth: **+21.5%**

■ EBITDA Margin: **13.6%**

### ANALYSIS

The **Revenue** for the **Fourth Quarter** of **2021** amounts to **€59.7m** in **consolidated** terms and to **€55.2m** **without** taking into account the acquisition of **AiM**, added to the perimeter on 1 July 2021.

The **EBITDA margin** for the **quarter** amounts to **15.0%** and **organic growth** to **+21.9%**.

For **2021**, the **consolidated revenue** amounts to **€214.6m** with an **EBITDA margin** of **13.6%**. **Organic growth** for the **year** amounts to **+21.5%**.

The Group established its 2021 Business Plan based on an organic growth hypothesis of 13%. **Sword outperformed in terms of growth while maintaining and even exceeding its profitability targets.**

The **Software** division shows an increase of **+20%** for **2021** and the **Services** division is up **+21.7%**.

The **net cash position**, former standards, excluding all the IFRS16 reprocessing, amounts to **€55m** on 31/12/2021.

[...]

Consolidated Revenue  
**€214.6m**

EBITDA Margin  
**13.6%**

FY2021

**Organic Growth** on a like-for-like basis and at constant exchange rates  
**+21.5%**

non audited Figures

31

#### Agenda

**10/03/22**

FY2021 annual results presentation meeting

**26/04/22**

2022 First Quarter Revenue

#### [Methodological Note]

The definition of the alternative performance indicators can be found on page 15 of the 2020 Financial Report.

The press release will be published on the web sites here after: GlobeNewswire and Sword Group. It was also sent to the "Commission de Surveillance du Secteur Financier (CSSF)" and saved on the Luxembourg Stock Exchange's website.

#### Market

Euronext Paris  
Compartment B

#### ICB 9530

Software &  
Computer Services

#### ISIN Code

FR0004180578

#### Indices

CAC® Small  
CAC® Mid & Small

CAC® All-Tradable  
CAC® All-Share

[sword-group.com](http://sword-group.com)

Sword Group - 2, rue d'Arlon L-8399 Windhof - [investorrelations@sword-group.lu](mailto:investorrelations@sword-group.lu)



## HIGHLIGHTS FOR THE QUARTER

The exceptionally high organic growth comes among other things from the success of the additional objectives specified in the business plan.

- An exceptional R&D plan: increase according to our forecasts,
- Recognition of the value of Sword GRC by the analysts: for example: Magic Quadrant Knowledge Solutions,
- Successful penetration in the U.S. in the Services sector: success of the division established in Houston,
- Acquisition: successful integration of AiM in Switzerland.

## OUTLOOK FOR 2022

The Group will **outperform** in **2022** and plans organic growth of **15%**, 2 points higher than the 2025 Business Plan.



### About Sword Group

**Sword** has 2,300+ **IT/Digital & Software specialists** present over **5 continents** to **accompany** you in the **growth** of your **organisation** in the digital age.

As a **leader** in **technological** and **digital transformation**, **Sword** has a solid **reputation** in **software** publishing and in complex **IT & business project management**.

**Sword** **optimises** your **processes** and enhances your **data**.



### Agenda

**10/03/22**

FY2021 annual results presentation meeting

**26/04/22**

2022 First Quarter Revenue

The press release will be published on the web sites here after: GlobeNewswire and Sword Group. It was also sent to the "Commission de Surveillance du Secteur Financier (CSSF)" and saved on the Luxembourg Stock Exchange's website.

#### Market

Euronext Paris  
Compartment B

#### ICB 9530

Software &  
Computer Services

#### ISIN Code

FR0004180578

#### Indices

CAC® Small CAC® All-Tradable  
CAC® Mid & Small CAC® All-Share

[sword-group.com](http://sword-group.com)

**Sword Group - 2, rue d'Arlon L-8399 Windhof - [investorrelations@sword-group.lu](mailto:investorrelations@sword-group.lu)**

