

Condensed Interim Financial Statements

1 January – 30 June 2025



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Endorsement and Statement by the Board of Directors and the CEO

Operations of the Group

The Condensed Consolidated Interim Financial Statements of Festi hf. for the period from 1 January to 30 June 2025 have been prepared in accordance with International Accounting Standard IAS 34, Interim Financial Reporting, and should be read in conjunction with the Group's Annual Consolidated Financial Statements as at and for the year ended 31 December 2024. The interim financial statements comprise the Consolidated Interim Financial Statements of Festi hf. (the "Company") and its subsidiaries together referred to as the "Group". The Condensed Consolidated Interim Financial Statements have not been audited or reviewed by the Company's independent auditors.

Operations in the six-month period ended 30 June 2025

For the period from 1 January to 30 June 2025, profit amounted to ISK 1,699 million (2024 6M: 1,155 million). Total comprehensive income for the period was ISK 1,771 million (2024 6M: 1,144 million). At the end of the period equity amounted to ISK 44,123 million, including share capital in the amount of ISK 312 million. Based on the Company's 2025 Annual General Meeting resolution in March, a dividend of ISK 1,401 million was approved and paid to the shareholders in April. Reference is made to the Consolidated Statement of Changes in Equity regarding information on changes in equity.

The operations in the second quarter were good and better than management expectations. There was considerable increase in number of visits to our stores compared to last year. All business segments increased both sales and margin contribution levels from same quarter last year. Sale of goods and services in total increased by 20.9% from same quarter last year but 7.3% without Lyfja. Margin from sales increased by 28.1% but 10.5% without Lyfja. Margin contribution level increased by 1.5 percentage points but 0.7 without Lyfja. Considering strong results for the quarter and good outlook for the remainder of the year, EBITDA forecast for 2025 is increased by ISK 800 million to ISK 15,200 – 15,600 million.

Statement by the Board of Directors and the CEO

The Company's Condensed Consolidated Interim Financial Statements have been prepared in accordance with International Financial Reporting Standard IAS 34 Interim Financial Reporting as adopted by the European Union and, as applicable, additional requirements of the Icelandic Financial Statements Act.

According to the best of our knowledge, in our opinion the Condensed Consolidated Interim Financial Statements give a true and fair view of the financial performance of the Group for the six-month period ended 30 June 2025, its assets, liabilities and financial position as of 30 June 2025, and change in cash and cash equivalents for the period then ended. Furthermore, in our opinion the Condensed Consolidated Interim Financial Statements and the Endorsement and Statement by the Board of Directors and the CEO give a true and fair view of the development and results of the Group's operations and its position and describes the principal risk and uncertainties faced by the Group.

The Board of Directors and the CEO have today discussed the Company's Condensed Consolidated Interim Financial Statements of Festi hf. for the period from 1 January to 30 June 2025 and confirm them by means of their signatures.

Kópavogur, 29 July 2025.

Board of Directors

Hjörleifur Pálsson, Chairman Guðjón Karl Reynisson, Vice-Chairman Edda Blumenstein Guðjón Auðunsson Sigurlína Ingvarsdóttir

CEO

Ásta Sigríður Fjeldsted



Consolidated Statement of Comprehensive Income for the period from 1 January to 30 June 2025

	Note	S	2025 1.430.6.		2024 1.430.6.		2025 1.130.6.		2024 1.130.6.
Sale of goods and services Cost of goods sold Margin from sale of goods and services		(43.579.093 32.571.112) 11.007.981	(36.037.111 27.444.240) 8.592.871	(81.364.948 61.144.908) (20.220.040	(68.260.184 52.634.489) 15.625.695
Other operating income Salaries and other personnel expenses Other operating expenses	. 8	(((569.216 5.584.970) 2.054.546) 7.070.300)	((526.692 4.410.429) 1.793.678) 5.677.415)	((1.118.138 10.889.664) (4.021.587) (13.793.113) ((1.034.719 8.357.291) 3.489.858) 10.812.430)
Operating profit before depreciation, amortisation and changes in fair value (EBITDA)			3.937.681		2.915.456		6.426.927		4.813.265
Depreciation of property and equipment and leased assets and amortisation of intangible assets Changes in value of investment property		(1.550.326) 82.167	(1.125.152) 142.112	(2.989.134) (131.401	(2.162.791) 255.937
Operating profit before finance items (EBIT)			2.469.522 87.107		1.932.416 74.042		3.569.194 208.594		2.906.411 158.500
Finance costs Foreign currency differences Share of profit of associates	10 10	(1.014.406) 6.637 186.698 733.964)	(962.461) 8.502) 133.548 763.373)	`	1.974.431) (12.378) 273.449 1.504.766) ((1.902.357) 16.183 220.700 1.506.974)
Profit before income tax (EBT)			1.735.558		1.169.043		2.064.428		1.399.437
Income tax		(316.192)	(216.229)	(365.890) ((244.867)
Profit for the period	•		1.419.366		952.814		1.698.538		1.154.570

Other comprehensive income

Items that are or may be reclassified subsequently to profit or loss:

Translation difference arising from operations of a foreign associate Effective portion of changes in fair value	(4.995)	(5.555)	(14.247)	(9.037)
of cash flow hedges, net of income tax	62.302	(5.105)	86.521	(1.786)
Total other comprehensive income (loss)	57.307	(10.660)	72.274	(10.823)
Total comprehensive income for the period	1.476.673	942.154	1.770.812		1.143.747
Basic earnings per share in ISK	4,55	3,16	5,45		3,83
Diluted earnings per share in ISK	4,51	3,16	5,39		3,83



Consolidated Statement of Financial Position as at 30 June 2025

Assets 18.367.104 18.367.104 Coodwill 8.011.289 8.196.611 Property and equipment 11 42.090.124 41.217.494 Leased assets 11.1214.362 10.555.014 Investment property 7.012.240 2.914.790 Shares in other companies 14.140 14.140 Long-term receivables 0.99.64 35.336 Non-current assets 89.702.286 88.292.729 Inventories 14.315.981 14.117.878 Trade receivables 0.39.64 35.332 Other short-term receivables 6.472.430 7.167.970 Other short-term receivables 5.142.272 4.075.358 Current assets 116.983.292 114.834.640 Equity 114.834.640 12 312.2303 Share capital 12 312.303 311.254 Share premium 9.990.13 9.803.982 14.4122.922 Other restricted equity Equity 16.566.504 18.258.010 Retained earnings 13 2.8.595.085 2.9.39.934 Lease liabilitites 14 10.664.780		Notes	30.6.2025	31.12.2024
Other intangible assets 8.011.289 8.196.611 Property and equipment 11 42.200.124 41.217.494 Investment property 7.291.897 7.012.240 Shares in other companies 2.673.406 2.914.790 Shares in other companies 14.14.0 14.14.0 Long-term receivables 39.964 35.336 Inventories 14.315.981 14.117.878 Trade receivables 6.472.430 7.167.970 Other short-term receivables 1.350.323 1.180.705 Cash and cash equivalents Current assets 27.281.006 26.541.911 Total assets 116.983.292 114.834.640 Equity 112 312.303 311.254 Share capital 12 312.303 311.254 Share premium 12 312.303 311.254 Share premium 12 312.303 311.254 Share sopital 12 312.303 311.254 Share capital 12 312.303 311.254 Share sopital 14 10.64.780 10.01.415 Lease liabilitites <th></th> <th></th> <th>40.007.404</th> <th>40.007.404</th>			40.007.404	40.007.404
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Share capital 12 312.303 311.254 Share premium 9.999.013 9.803.982 Other restricted equity 16.566.504 18.258.010 Retained earnings 17.245.102 15.119.951 Equity 44.122.922 43.493.197 Liabilities 13 28.595.085 29.339.934 Lease liabilities 14 10.664.780 10.001.415 Deferred tax liability 8.167.859 7.763.839 Non-current liabilities 13 2.307.230 3.227.122 Lease liabilities 14 1.462.647 1.387.796 Trade payables 14 1.2575.714 11.787.327 Other short-term liabilities Current liabilities 72.860.370 71.341.443	Total asse	ets	116.983.292	114.834.640
Share capital 12 312.303 311.254 Share premium 9.999.013 9.803.982 Other restricted equity 16.566.504 18.258.010 Retained earnings 17.245.102 15.119.951 Liabilities 13 28.595.085 29.339.934 Lease liabilities 14 10.664.780 10.001.415 Deferred tax liability 8.167.859 7.763.839 Non-current liabilities 47.427.724 47.105.188 Loans from credit institutions 13 2.307.230 3.227.122 Lease liabilities 14 1.462.647 1.387.796 Trade payables 14 1.462.647 1.387.792 Other short-term liabilities Current liabilities 25.432.646 24.236.255 Total liabilities 72.860.370 71.341.443				
Share premium 9.999.013 9.803.982 Other restricted equity 16.566.504 18.258.010 Retained earnings 17.245.102 15.119.951 Liabilities 44.122.922 43.493.197 Liabilities 13 28.595.085 29.339.934 Lease liabilities 14 10.664.780 10.001.415 Deferred tax liability Non-current liabilities 47.427.724 47.105.188 Loans from credit institutions 13 2.307.230 3.227.122 Lease liabilities 14 1.462.647 1.387.796 Trade payables 14 1.462.647 1.387.796 Other short-term liabilities Current liabilities 25.432.646 24.236.255 Total liabilities 72.860.370 71.341.443		10	312 303	211 254
Other restricted equity 16.566.504 18.258.010 Retained earnings 17.245.102 15.119.951 Liabilities 44.122.922 43.493.197 Liabilities 13 28.595.085 29.339.934 Lease liabilities 14 10.664.780 10.001.415 Deferred tax liability 8.167.859 7.763.839 Non-current liabilities 47.427.724 47.105.188 Loans from credit institutions 13 2.307.230 3.227.122 Lease liabilities 14 1.462.647 1.387.796 Trade payables 14 1.462.647 1.387.796 Other short-term liabilities 0.087.055 7.834.010 Current liabilities 72.860.370 71.341.443	•			
Retained earnings 17.245.102 15.119.951 Equity 44.122.922 43.493.197 Liabilities 13 28.595.085 29.339.934 Lease liabilities 14 10.664.780 10.001.415 Deferred tax liability 8.167.859 7.763.839 Non-current liabilities 47.427.724 47.105.188 Loans from credit institutions 13 2.307.230 3.227.122 Lease liabilities 14 1.462.647 1.387.796 Trade payables 14 1.462.647 1.387.796 Other short-term liabilities 9.087.055 7.834.010 Current liabilities 72.860.370 71.341.443				
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Liabilities Loans from credit institutions 13 28.595.085 29.339.934 Lease liabilities 14 10.664.780 10.001.415 Deferred tax liability 8.167.859 7.763.839 Non-current liabilities 47.427.724 47.105.188 Loans from credit institutions 13 2.307.230 3.227.122 Lease liabilities 14 1.462.647 1.387.796 Trade payables 12.575.714 11.787.327 Other short-term liabilities 25.432.646 24.236.255 Total liabilities 72.860.370 71.341.443	-			
Loans from credit institutions 13 28.595.085 29.339.934 Lease liabilities 14 10.664.780 10.001.415 Deferred tax liability Non-current liabilities 8.167.859 7.763.839 Loans from credit institutions 13 2.307.230 3.227.122 Lease liabilities 14 1.462.647 1.387.796 Trade payables 14 1.462.647 1.387.796 Other short-term liabilities Current liabilities 9.087.055 7.834.010 Z5.432.646 24.236.255 71.341.443 72.860.370 71.341.443	Equ	iity	44.122.922	43.493.197
Lease liabilities 14 10.664.780 10.001.415 Deferred tax liability 10.664.780 10.001.415 Non-current liabilities 8.167.859 7.763.839 Loans from credit institutions 13 2.307.230 3.227.122 Lease liabilities 14 1.462.647 1.387.796 Trade payables 14 12.575.714 11.787.327 Other short-term liabilities Current liabilities 25.432.646 24.236.255 Total liabilities 72.860.370 71.341.443	Liabilities			
Deferred tax liability 8.167.859 7.763.839 Non-current liabilities 47.427.724 47.105.188 Loans from credit institutions 13 2.307.230 3.227.122 Lease liabilities 14 1.462.647 1.387.796 Trade payables 14 1.2575.714 11.787.327 Other short-term liabilities 25.432.646 24.236.255 Total liabilities 72.860.370 71.341.443	Loans from credit institutions	13	28.595.085	29.339.934
Non-current liabilities 47.427.724 47.105.188 Loans from credit institutions 13 2.307.230 3.227.122 Lease liabilities 14 1.462.647 1.387.796 Trade payables 12.575.714 11.787.327 Other short-term liabilities 9.087.055 7.834.010 Current liabilities 25.432.646 24.236.255 Total liabilities 72.860.370 71.341.443	Lease liabilities	14	10.664.780	10.001.415
Loans from credit institutions 13 2.307.230 3.227.122 Lease liabilities 14 1.462.647 1.387.796 Trade payables 12.575.714 11.787.327 Other short-term liabilities 9.087.055 7.834.010 Current liabilities 25.432.646 24.236.255 Total liabilities 72.860.370 71.341.443	Deferred tax liability		8.167.859	7.763.839
Lease liabilities 14 1.462.647 1.387.796 Trade payables 12.575.714 11.787.327 Other short-term liabilities 9.087.055 7.834.010 Current liabilities 25.432.646 24.236.255 Total liabilities 72.860.370 71.341.443	Non-current liabilit	es	47.427.724	47.105.188
Lease liabilities 14 1.462.647 1.387.796 Trade payables 12.575.714 11.787.327 Other short-term liabilities 9.087.055 7.834.010 Current liabilities 25.432.646 24.236.255 Total liabilities 72.860.370 71.341.443				
Trade payables 12.575.714 11.787.327 Other short-term liabilities 9.087.055 7.834.010 Current liabilities 25.432.646 24.236.255 Total liabilities 72.860.370 71.341.443	Loans from credit institutions	13		3.227.122
Other short-term liabilities 9.087.055 7.834.010 Current liabilities 25.432.646 24.236.255 Total liabilities 72.860.370 71.341.443	Lease liabilities	14	1.462.647	1.387.796
Current liabilities 25.432.646 24.236.255 Total liabilities 72.860.370 71.341.443			12.575.714	11.787.327
Total liabilities 72.860.370 71.341.443				
	Current liabilit	es	25.432.646	24.236.255
	Total liabilit	es	72.860.370	71.341.443
Total equity and liabilities116.983.292114.834.640				
	Total equity and liabiliti	es	116.983.292	114.834.640



Consolidated Statement of Changes in Equity for the period from 1 January to 30 June 2025

				Other rest	tricted equity			
		•			Unrealised			
	Share capital	Share premium	Statutory reserve	Revaluation reserve	profit of subsidiaries and associates	Other restricted accounts	Retained earnings	Total equity
1 January to 30 June 2024								
Equity 1.1.2024 Profit for the period	301.254	7.773.982	75.314	4.565.998	8.322.414	(25.517)	14.828.910 1.154.570	35.842.355 1.154.570
Total other comprehensive income						(10.823)	(10.823)
Restricted due to subsidiaries and associates					(1.038.209)		1.038.209	0
Dissolution of revaluation of an associate				(7.355)			7.355	0
Dissolution of revaluation of property and equipment				(62.374)			62.374	0
	301.254	7.773.982	75.314	4.496.269	7.284.205	(36.340)	17.091.418	36.986.102
Transactions with shareholders:								
Share options							22.827	22.827
Dividend paid to shareholders (ISK 3 per share)							(903.761) (903.761)
Equity 30.6.2024	301.254	7.773.982	75.314	4.496.269	7.284.205	(36.340)	16.210.484	36.105.168
Total other restricted equity						11.819.448		
1 January to 30 June 2025								
Equity 1.1.2025	311.254	9.803.982	77.814	6.834.403	11.405.001	(59.208)	15.119.951	43.493.197
Profit for the period						,	1.698.538	1.698.538
Total other comprehensive income						72.274		72.274
Restricted due to subsidiaries and associates					(1.645.677)		1.645.677	0
Dissolution of revaluation of an associate				(32.905)			32.905	0
Dissolution of revaluation of property and equipment				(85.460)			85.460	0
-	311.254	9.803.982	77.814	6.716.038	9.759.324	13.066	18.582.531	45.264.009
Transactions with shareholders:								
Share options							63.475	63.475
Share options exercised	1.049	195.031						196.080
Transferred to statutory reserve			262				(262)	0
Dividend paid to shareholders (ISK 4.50 per share)							(1.400.642) (1.400.642)
Equity 30.6.2025	312.303	9.999.013	78.076	6.716.038	9.759.324	13.066	17.245.102	44.122.922
Total other restricted equity					-	16.566.504		



Consolidated Statement of Cash Flows for the period from 1 January to 30 June 2025

	Notes	3	2025 1.430.6.	2024 1.430.6.	2025 1.130.6.	2024 1.130.6.
Cash flows from operating activities						
Operating profit before depreciation, amortisation and changes						
in fair value (EBITDA)			3.937.681	2.915.456	6.426.927	4.813.265
Operating items not affecting cash flows:						
Gain on sale of property and equipment		(10.622) (1.785) (17.287) (3.362)
		1	3.927.059	2.913.671	6.409.640	4.809.903
			· · · ·			
Changes in operating assets and liabilities:						
Inventories, decrease (increase)			1.046.459	1.140.764 (198.103)	298.736
Trade and short-term receivables, (increase) decrease		(1.006.436)	422.984	600.294 (338.093)
Trade and other short-term liabilities, increase (decrease)			2.075.112 (639.604)	2.631.181	411.687
Changes in operating assets and liabilities			2.115.135	924.144	3.033.372	372.330
Interest received			24.669	36.206	57.635	76.005
Interest paid		(688.829) (756.418) (1.542.470) (1.548.514)
Income tax paid		ì	173.119) (54.615) (346.238) (109.230)
Net cash from operating activities			5.204.915	3.062.988	7.611.939	3.600.494
Cash flows used in investing activities						
Purchased intangible assets		(273.700) (220.274) (467.870) (396.492)
Purchased property and equipment	11	Ì	1.787.446) (701.569) (2.457.103) (1.200.797)
Sold property and equipment		`	20.819	27.871	47.922	35.211
Purchase of investment properties		(111.254) (34.043) (148.255) (99.342)
Dividend received			385.998	298.238	500.586	298.238
Long-term receivables, change			0	100.408 (4.917)	99.485
Net cash used in investing activities		(1.765.583) (529.369) (2.529.637) (1.263.697)
			<u></u>	<u> </u>		
Cash flows used in financing activities						
Dividend paid		(1.400.642) (903.761) (1.400.642) (903.761)
Share options exercised			196.080	0	196.080	0
New long-term loans from credit institutions			0	4.491	0	4.491
Repayment of long-term loans from credit institutions		(1.784.132)(918.164)(2.107.034) (919.335)
Repayment of lease liabilities		(364.016) (241.583) (723.317) (465.203)
Net cash used in financing activities		(3.352.710) (2.059.017) (4.034.913) (2.283.808)
Increase in cash and cash equivalents			86.622	474.602	1.047.389	52.989
Foreign currency difference on cash and cash equivalents			27.079 (40.759)	19.525 (20.205)
Cash and cash equivalents at the beginning of the period	•		5.028.571	2.961.153	4.075.358	3.362.212
Cash and cash equivalents at the end of the period			5.142.272	3.394.996	5.142.272	3.394.996
Investing and financing activities not affecting cash flows						
New lease contracts and their remeasurement		(1.071.327) (490.870) (1.461.533) (1.009.343)
New lease liabilities and their remeasurement			1.071.327	490.870	1.461.533	1.009.343



Notes to the Condensed Consolidated Interim Financial Statements

1. Reporting entity

Festi hf. (the "Company" or "the Group") is an Icelandic public limited liability company incorporated and domiciled in Iceland. The Company's headquarters are located at Dalvegur 10-14, Kópavogur, Iceland. The main business activities of the Company and its subsidiaries (together referred to as the "Group") consists of sale of fuel, goods and services in service stations, groceries and related products, sale of medicines, sale of electronic equipment and leasing of properties. These Condensed Consolidated Interim Financial Statements of the Company as at and for the six months ended 30 June 2025 comprise of the Company and its subsidiaries. The Company is listed on Nasdaq Iceland.

2. Basis of preparation

The Condensed Consolidated Interim Financial Statements for the six months ended 30 June 2025 have been prepared in accordance with International Accounting Standard IAS 34, Interim Financial Reporting, as adopted by the European Union and, as applicable, additional requirements of the Icelandic Financial Statements Act. The Condensed Consolidated Interim Financial Statements have been prepared under the historical cost convention, except for financial assets and liabilities, which are valued at fair value through Other Comprehensive Income and the Company's real estate leased to third parties are revalued to fair value. They do not include all the information required for a complete set of IFRS financial statements. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group's financial position and performance since the last annual Consolidated Financial Statements as at and for the year ended 31 December 2024.

The accounting policies and methods of computation applied in these Condensed Consolidated Interim Financial Statements are the same as those applied by the Group in its Consolidated Financial Statements as at and for the year ended 31 December 2024.

The Condensed Consolidated Interim Financial Statements are prepared and presented in Icelandic krona (ISK), which is the Company's functional currency. All amounts are presented in thousands of Icelandic krona unless otherwise stated. The Board of Directors of Festi hf. approved the Condensed Consolidated Interim Financial Statements on 29 July 2025.

3. Use of estimates and judgements

The preparation of the Condensed Consolidated Interim Financial Statements in conformity with IFRSs requires management to make judgements, estimates and assumptions, which affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

The significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were in all major matters the same as those applied to the Consolidated Financial Statements as at and for the year ended 31 December 2024.

4. New and revied IFRS's

The accounting policies and methods of computation applied in these Condensed Consolidated Interim Financial Statements are the same as those applied by the Group in its Consolidated Financial Statements as at and for the year ended 31 December 2024. A few new standards are effective for annual periods beginning after 1 January 2025 and earlier application is permitted; however, the Group has not early adopted the new or amended standards in preparing these Condensed Consolidated Interim Financial Statements as they are not considered to have significant impact on the Condensed Consolidated Interim Financial Statements.



5. Operating segments

An operating segment is a component of the Group that engages in business activity from which it may earn revenue and incur expenses, including revenue and expenses relating to transactions with other segments of the Group. Segments are determined by the Company's management, which regularly reviews the Group's segments to decide upon how assets are allocated as well as to monitor their financial performance.

Operating results of segments, their assets and liabilities consist of items directly attributable to individual segments as well as those items which can be allocated to them in a logical way. Capital expenditure of segments consists of the total cost of acquisition of operating and intangible assets. Transactions between segments are priced on an arm's length basis.

The operating companies of ELKO, Krónan, Lyfja, N1 and Yrkir eignir are individual operating segments. The Group's other entities comprise the sixth segment. That segment consists of the operations of the Parent Company Festi and Bakkinn Vöruhótel. The operations of Lyfja were included in the Group from July 2024.

Reportable segments for the six months ended 30 June 2025

	ELKO	Krónan	Lyfja	N1	Yrkir eignir	Other companies	Segments total
External revenue	9.307.713	37.300.552	9.507.993	25.880.001	307.010	179.817	82.483.086
Intra-group revenue	8.822	871.254	188.271	150.500	1.907.999	3.018.602	6.145.448
Total segment revenue	9.316.535	38.171.806	9.696.264	26.030.501	2.215.009	3.198.419	88.628.534
Operating profit before depreciation, amorti-							
sation and changes in value (EBITDA)	681.058	2.777.668	734.444	2.425.248	1.745.052	865.620	9.229.090
Segment depreciation and amortisation (353.029) (1.215.031) (538.271) (1.558.109) (1.045.539) (443.679) (5.153.658)
Changes in value of investment property	0	0	0	0	131.401	0	131.401
Operating profit of segments (EBIT)	328.029	1.562.637	196.173	867.139	830.914	421.941	4.206.833
Net finance costs (68.916) (134.944) (76.011) (328.237) (813.796) (988.279) (2.410.183)
Share of profit of associates	0	0	0	0	0	273.449	273.449
Income tax	51.823) (285.539) (24.061) (112.955) (3.424)	110.778 (367.024)
Profit (loss) for the period	207.290	1.142.154	96.101	425.947	13.694 (182.111)	1.703.075
30 June 2025							
Segment assets	6.734.369	24.426.702	10.712.601	27.316.337	32.642.340	82.698.765	184.531.114
Segment capital expenditure	170.257	848.581	142.307	606.552	973.137	332.395	3.073.229
Segment liabilities	4.951.004	19.384.018	5.127.247	17.121.952	24.621.818	36.977.613	108.183.652

Reportable segments for the six months ended 30 June 2024

	ELKO	Krónan	Lyfja	N1	Yrkir eignir	Other companies	Segments total
External revenue	8.593.700	34.364.449	-	25.795.599	261.253	279.902	69.294.903
Intra-group revenue	8.515	799.584	-	227.970	1.854.756	2.651.794	5.542.619
Total segment revenue	8.602.215	35.164.033	-	26.023.569	2.116.009	2.931.696	74.837.522
Operating profit before depreciation, amorti-	000 000	0.010 510		4 500 000	4 004 000	005 007	7 500 007
sation and changes in value (EBITDA)	639.866	2.612.516	- ,	1.599.328	1.661.290	995.067	7.508.067
Segment depreciation and amortisation (300.709) (1.172.260)	- (1.387.048) (966.059) (412.986) (4.239.062)
Changes in value of investment property	0	0	-	0	255.937	0	255.937
Operating profit of segments (EBIT)	339.157	1.440.256	-	212.280	951.168	582.081	3.524.942
Net finance costs (34.499) (153.907)	- (410.305) (876.935) (982.458) (2.458.104)
Share of profit of associates	0	0	-	0	0	220.700	220.700
Income tax (64.298) (270.833)	-	41.799 (15.589)	86.434 (222.487)
Profit (loss) for the period	240.360	1.015.516	- (156.226)	58.644 (93.243)	1.065.051
30 June 2024							
Segment assets	5.866.160	22.761.456	-	26.734.138	31.971.521	68.231.679	155.564.954
Segment capital expenditure	165.194	451.510	-	806.566	154.110	154.442	1.731.822
Segment liabilities	4.253.440	18.114.430	-	17.445.219	24.478.449	29.989.757	94.281.295



5. Operating segments, continued:

Reconciliations of reportable segment revenues, profit or loss, assets and liabilities, and other material items in the Consolidated Statement of Comprehensive Income.

1.130.6.2025	Segments total	Eliminations	According to financial statements
Operating profit before depreciation, amortisation and changes in fair value (EBITDA) Depreciation of property and equipment and leased assets	9.229.090 (2.802.163)	6.426.927
and amortisation of intangible assets	5.153.658) 131.401	2.164.524 (2.989.134) 131.401
Operating profit (EBIT)	4.206.833 (2.410.183)	637.639) 631.968 (3.569.194 1.778.215)
Share of profit of associates	273.449 367.024)	1.134 (273.449 365.890)
Profit for the period	1.703.075 (4.537)	1.698.538
30 June 2025 Segment assets Segment capital expenditure Segment liabilities	184.531.114 (3.073.229 108.183.652 (67.547.822) 35.323.282)	116.983.292 3.073.229 72.860.370
1.130.6.2024			
Operating profit before depreciation, amortisation and changes in fair value (EBITDA) Depreciation of property and equipment and leased assets	7.508.067 (2.694.802)	4.813.265
and amortisation of intangible assets	4.239.062) 255.937	2.076.271 (2.162.791) 255.937
Operating profit (EBIT)	3.524.942 (2.458.104) 220.700	618.531) 730.430 (2.906.411 1.727.674) 220.700
Income tax	<u>222.487) (</u> 1.065.051	22.380) (89.519	<u>244.867)</u> 1.154.570
30 June 2024			
Segment assets	155.564.954 (58.635.989)	96.928.965
Segment capital expenditure Segment liabilities	1.731.822(94.281.295(35.191) 33.457.498)	1.696.631 60.823.797



6. Operating income

Sale of goods and services

Sale of goods and services are recognised based on the fundamental principle of recognising revenue as or when control of goods and services are transferred to the customer.

Income from lease of real estate

Properties leased to parties outside the Group are recognised as investment properties. Investment properties are properties held to earn rentals or for capital appreciation or both. Investment properties are recognised at fair value. Fair value changes of investment properties are presented separately in profit or loss and therefore presented separately from lease income from those same assets.

Other operating revenue

Revenue from warehouse services, commissions, gain on sale of property and equipment, market grants and other income are presented in other operating income.

Operating income is specified as follows:

	2025	2024	2025	2024
	1.430.6.	1.430.6.	1.130.6.	1.130.6.
Sale of goods and services:				
Convenience goods	22.015.034	19.199.497	41.644.166	37.173.488
Fuel and electricity	10.156.609	10.003.001	18.345.519	18.455.580
Electronic equipment	4.888.794	4.461.523	9.197.824	8.495.190
Prescription and over-the-counter medicine	3.587.172	0	7.060.208	0
Other goods and services	2.931.484	2.373.090	5.117.231	4.135.926
Total sale of goods and services	43.579.093	36.037.111	81.364.948	68.260.184
Other operating income:	242.000	475 444	440.000	250.020
Lease income from properties	212.960	175.411	416.682	359.030
Warehouse services	72.314	106.536	165.440	211.371
Commissions	130.434	122.761	259.862	234.675
Gain on sale of property and equipment	10.622	1.785	17.287	3.362
Other operating income	142.886	120.199	258.867	226.281
Total other operating income	569.216	526.692	1.118.138	1.034.719
Total operating revenue	44.148.309	36.563.803	82.483.086	69.294.903

7. Margin from sale of goods and services

Cost of goods sold consists of the purchase price as well as related transportation cost, excise tax, duties and distribution costs. Any decrease in the cost of inventories to net realisable value is expensed as part of cost of goods sold.

Gross profit from sale of goods and services is specified as follows:

	2025 1.430.6.	2024 1.430.6.	2025 1.130.6.	2024 1.130.6.
Convenience goods	5.200.814	4.506.189	9.782.459	8.489.049
Fuel and electricity	2.277.160	1.885.599	4.107.347	3.293.779
Electronic equipment	1.281.689	1.152.531	2.389.914	2.184.062
Prescription and over-the-counter medicine	954.639	0	1.887.206	0
Other goods and services	1.293.679	1.048.552	2.053.114	1.658.805
Margin from sale of goods and services	11.007.981	8.592.871	20.220.040	15.625.695



8. Salaries and other personnel expenses

Salaries and other personnel expenses are specified as follows:

	2025	2024	2025	2024
	1.430.6.	1.430.6.	1.130.6.	1.130.6.
Salaries	4.378.745	3.480.380	8.279.377	6.430.789
Salary-related expenses	988.068	748.803	2.071.907	1.582.220
Other personnel expenses	218.157	181.246	538.380	344.282
Total salaries and other personnel expenses	5.584.970	4.410.429	10.889.664	8.357.291

9. Other operating expenses

Other operating expenses are specified as follows:

	2025	2024	2025	2024
	1.430.6.	1.430.6.	1.130.6.	1.130.6.
Operating expenses of properties	603.872	528.585	1.195.777	1.054.386
Maintenance expenses	291.357	264.072	588.053	547.016
Sales and marketing expenses	542.357	481.031	986.848	853.306
Office and administrative expenses	128.206	142.025	282.004	257.940
Communication expenses	344.207	253.261	680.676	503.257
Insurance and claims expenses	40.886	47.603	72.973	101.464
Other expenses	103.661	77.101	215.256	172.489
Total other operating expenses	2.054.546	1.793.678	4.021.587	3.489.858

10. Finance income and finance costs

	2025	2024	2025	2024
Finance income is specified as follows:	1.430.6.	1.430.6.	1.130.6.	1.130.6.
Interest income on cash and cash equivalents	60.599	46.533	149.149	105.047
Interest income on receivables	26.508	27.509	59.445	53.453
Total finance income	87.107	74.042	208.594	158.500

Finance cost is specified as follows:

Interest expense and CPI-index on loans	823.267	810.411	1.602.912	1.595.211
Interest expense on lease liabilities	170.480	129.364	327.571	254.163
Other interest expense	20.659	22.686	43.948	52.983
Total finance costs	1.014.406	962.461	1.974.431	1.902.357



11. Operating assets

Acquisition of operating assets in the first six months of 2025 amounted to ISK 2,605 million (2024 6M: 1,300 million). Thereof investment in buildings is ISK 1,395 million (2024 6M: 499 million), interiors, equipment and tools was ISK 1,172 million (2024 6M: 747 million) and investment in computers and other IT hardware was ISK 38 million (2024 6M: 54 million).

12. Share options

At the annual general meeting of Festi on 6 March 2024, two share option plans were approved, one for all permanent employees of the Group and the other for management. The Board of Directors decided to grant share options according to the specified share option plans at meetings on 23 Apri 2024, 30 October 2024 and 29 April 2025.

Movements of share options are specified as follows:	Weighted average	
	Nominal shares	exercise price at 30.6.2025
Shares outstanding at 31 December 2024 for vesting in the coming years Share options granted 2025	12.981 1.426	
Share options exercised	1.049)	
Forfeited share options	743)	
Shares outstanding at 30 January 2025 for vesting in the coming years	12.615	206,3

Share options granted:		Weighted average		
	Nominal shares	exercise price at 30.6.2025		
100% exercisable in May 2026	4.390	203,6		
100% exercisable in May 2027	4.445	207,2		
100% exercisable in November 2027	1.725	206,0		
100% exercisable in May 2028	1.725	206,0		
100% exercisable in November 2028	330	234,5		
	12.615	206,3		

The fair value of share options granted to employees is estimated using the Black-Scholes formula. The total cost of the options is estimated at ISK 312 million over their vesting period, of which ISK 63 million is expensed as salary cost during the first six months of 2025.



13. Loans from credit institutions

All loans from credit institutions are denominated in Icelandic krona. The loans are secured by pledge in real estate and inventories.

The loans are specified as follows:

	2025		2024
	1.130.6.		1.131.12.
Long-term			
Balance at the beginning of the year	29.339.934		26.680.829
Repayments	(2.107.034)	(2.083.084)
New loans	0		3.985.802
Taken over on acquisition of subsidiiary	0		1.563.782
Expensed borrowing costs	10.365		18.566
CPI-indexation	431.928		594.147
Change in current portion	919.892	(1.420.108)
Balance at the end of the period	28.595.085		29.339.934
Short-term			
Current portion of long-term loans	2.307.230		3.227.122
Balance at the end of the period	2.307.230		3.227.122
Total loans from credit institutions	30.902.315		32.567.056

	Weighted average interest rates		Outstanding	ng amounts at	
	2025	2024	30.6.2025	31.12.2024	
Non-indexed loans at floating interest rates	9.6%	10.8%	13.960.568	15.407.277	
CPI-indexed loans at floating interest rates	5,0%	4,7%	16.941.747	17.159.779	
Total loans from credit institutions		-	30.902.315	32.567.056	
The maturities of the loans are specified as follows:					
Year 2025			1.153.730	3.227.122	
Year 2026			2.307.911	2.275.502	
Year 2027			2.308.663	2.275.718	
Year 2028			2.108.913	2.075.511	
Year 2029			1.909.846	1.876.444	
Year 2030			1.910.029	1.876.627	
Due for payment onwards			19.203.223	18.960.132	
Total loans from credit institutions		-	30.902.315	32.567.056	

As of 30 June 2025, the Group had undrawn credit lines in the amount of ISK 500 million.



14. Lease liabilities

	2025 1.130.6.	2024 1.131.12.
Carrying amount at the beginning of the year		8.652.596
New lease contracts	1.102.435	797.325
Taken over on acquisition of subsidiary		2.275.544
Increase due to indexation of lease payments	359.098	822.301
Payment of lease liabilities during the year		1.158.555)
Total lease liabilities	12.127.427	11.389.211
Current portion	<u> </u>	1.387.796)
Total non-current portion of lease liabilities	10.664.780	10.001.415
The maturity analysis of lease liabilities is specified as follows:		
Year 2025	731.324	1.387.796
Year 2026	1.461.276	1.376.195
Year 2027	1.348.644	1.299.119
Year 2028	1.110.771	1.051.443
Year 2029	884.829	730.951
Year 2030	770.894	649.432
Due for payment onwards		4.894.275
Total		11.389.211
		11.000.211
	2025	2024
	1.130.6.	1.130.6.
Impact of lease liabilities in profit or loss are as follows:		
Deprecation of lease assets	782.185	534,599
Interest expensed on lease liabilities		254.163
	021.011	201.100
Expensed rent due to lease agreements not capitalised:		
Real estate rent	163.763	159.865
Other rent payments		8.312
Other rent paymente	0.210	0.312
Impact of rental agreements on Statement of Cash Flows:		
Payments due to lease contracts	1.050.888	719.366
All lease liabilities are denominated in Icelandic krona.		



15. Group entities

The Condensed Consolidated Interim Financial Statements include the following entities. All subsidiaries are directly or indirectly fully owned by the Parent Company, Festi.

Company	Business activity
Festi hf.	Festi is a holding company that specialises in operating companies that are leading in the retail and fuel sale in Iceland. Festi's role is to support its operating companies in fulfilling customers' demands so as to enable them to continue to be at the forefront in providing goods and services across the country. Festi provides its subsidiaries with supporting services, among other things in the area of finance, operations and business development.
Bakkinn vöruhótel ehf.	Bakkinn vöruhótel specialises in product storage, packaging, labelling, handling and distribution of products for customers that elect to outsource their warehouse activities.
ELKO ehf.	ELKO specialises in selling household appliances and electronic equipment. The company operates stores in the capital region, Akureyri and at the Leifur Eiríksson International Airport in Keflavik, as well as an online shop.
Krónan ehf.	Krónan is a retail company that operates convenience stores in lceland. The company operates stores throughout the country under the brand name of Krónan and Smart shop with home deliveries.
Icelandic Food Company ehf.	Icelandic Food Company sepcialises in production of convenience goods sold in Krónan and N1.
Vínportið ehf.	Vínportið specialises in imports and wholesales of alcohol to ÁTVR stores and to hotels and restaurants.
Lyfja hf.	Lyfja specialises in pharmacy operations as well as wholesale and retail sales of health-related products. The company operates 45 pharmacies and branches as well as an online store and app.
Heilsa ehf.	Heilsa specilises in imports and wholesales of pharmacy products and cosmetic and health releated products sold in stores all arround the country.
Mengi ehf.	Mengi leases non-residential real estate to retail companies.
N1 ehf.	N1 specialises in wholesale and retail of fuel, operation of service stations, including tire and lubrication service stations around the country. The Company's service stations sell fuel in addition to refreshments, sale of various convenience goods, purchases of electricity in the wholesale market and the retail sale to individuals and companies in Iceland.
Yrkir eignir ehf.	Yrkir eignir runs the property operations of the Group and leases out non-residential buildings to retail companies, both within and outside the Group. The company also operates the security and development departments, which run projects related to security matters, maintenance of properties and their development with the objective of profitability.



16. Other matters

Sales process for the shares of the Company in Olíudreifing

On 26 September 2024 it was announced that Festi and Olís had reached an agreement to initiate the preparation of the sales process of their shares in Olíudreifing, whereas 60% of Olíudreifing is owned by Festi and 40% by Olís. On 3 December 2024 it was announced that non-binding offers had been received for all shares in Olíudreifing and that a decision had been made to invite three parties to continue in the sales process and provide them with access to further information. On 30 April 2025 it was announced that both Festi and Olís had decided to terminate the sale process as it was apparent that an agreement could not be reached. The formal sale process of the shares is therefore discontinued.

17. Financial ratios

The Group's key financial ratios

	2025	2024
Operations	1.130.6.	1.130.6.
Turnover rate of inventories		
Utilisation of goods / average balance of inventories during the period	8,7	7,9
Sales days in trade receivables:		
Average balance of trade receivables during the period /		
goods and services sold	11,8	13,5
EBITDA / margin from sales of goods and services	31,8%	30,8%
Salaries and personnel expenses / margin from sales of goods and services	53,9%	53,5%
Other operating expenses / margin from sales of goods and services	19,9%	22,3%
	30.6.2025	31.12.2024
Financial position		
Current ratio: current assets / current liabilities	1,07	1,10
Liquidity ratio: (current assets - inventories) / current liabilities	0,51	0,51
Leverage: net interest bearing liabilities excluding lease liabilities / EBITDA	1,82	2,28
Equity ratio: equity / total capital	37,7%	37,9%
Return on equity: profit for last 12 months / average balance of equity	11,0%	10,5%