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Baar, Switzerland, July 30, 2025

Ascom has signed up SEC-COM to become a new distribution partner in Germany

The two technology providers have signed a multimillion-euro framework contract of Ascom solutions.

SEC-COM Security and Communication Technology GmbH is one of the leading IT and telecommunication providers in Germany, with very strong consulting expertise and focus on future technologies.

The framework agreement with Ascom covers the entire product range, including mobility solutions (IP DECT / i63 / Myco 4), clinical alarm software (Unite / Ofelia), and nurse call systems (teleCARE IP / telligence). The collaboration strengthens the position of both companies in the German healthcare market and drives digitalization in nursing homes and clinics.

Guido Otterbein, Managing Director of SEC-COM, explains: "SEC-COM develops solutions in collaboration with customers to facilitate work processes and improve safety. Ascom pursues a similar goal, providing products and solutions characterized by quality and expertise. Together, innovations for the German healthcare system are to be supported."

Nicolas Vanden Abeele, Chief Executive Officer of Ascom, states: "We are pleased with the new partnership between SEC-COM and Ascom. This partnership enhances communication and workflow efficiency in the German healthcare sector, benefiting patients and caregivers and further strengthens Ascom's position as a leading provider in critical communication and collaboration in the German healthcare market."

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Media release

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About SEC-COM

SEC-COM, founded in 1995, has evolved over the years into one of the leading independent systems integrators for communication, security, and IT solutions. With two strategically located offices in North Rhine-Westphalia—Recklinghausen and Paderborn—the company is deeply rooted in the region. As an owner-managed business with no external investors, SEC-COM places great emphasis on organic growth and has stood for success and stability in innovative technologies for 30 years. With a team of around 40 dedicated full- and part-time employees, SEC-COM delivers customized solutions distinguished by quality and reliability.

About Ascom

Ascom is a global provider of ICT and mobile workflow solutions in the healthcare and enterprise sectors. Ascom's mission is to put the right information in the right hands at the right time so that people can make the best possible decisions. With our unique product and solution portfolio as well as our software architecture for the integration of devices and mobilization solutions, we close digital information gaps in critical situations. In this way, we ensure smooth, complete, and efficient workflows.

Ascom is headquartered in Baar (Switzerland), operates in 20 countries, and employs around 1,400 people worldwide. Ascom registered shares (ASCN) are listed on the SIX Swiss Exchange in Zurich.