## OD | Pank

## Coop Pank Group

Unaudited financial results for September 2022
19.10.2022

## Sept: Interest rates rise in deposit and loan side

| op Pank Group | Month |  | Year-to-Date |  |  |  | - Y-o-Y growth of net operating income was +33\%, expenses +21\% and profit +36\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pank Group | 09.22 | 08.22 | 09.22 | 09.21 | iffere | YoY |  |
| Net operating income ('000 €) | 4796 | 4674 | 38097 | 28562 | +9 536 | +33\% | - YTD ROE was $15,9 \%$ and cost-income ratio 52\%; last months' R |
| Interest | 4386 | 4280 | 34945 | 25714 | +9 231 | +36\% | been even better. |
| Service fee and commissions | 355 | 345 | 2677 | 2183 | +494 | +23\% |  |
| Other | 56 | 48 | 476 | 665 | -189 | -28\% | - Quality of loan portfolio remains very high. |
| Operating expenses | 2394 | 2197 | 19739 | 16248 | +3491 | +21\% |  |
| Payroll expenses | 1322 | 1309 | 11286 | 9308 | +1978 | +21\% | - Interest rates in both sides loans and deposits have turned to growth |
| Other expenses | 1072 | 889 | 8453 | 6940 | +1513 | +22\% |  |
| Operating profit | 2402 | 2476 | 18359 | 12314 | +6045 | +49\% |  |
| Financial assets impairement losses | 396 | 270 | 3347 | 1534 | +1813 | +118\% |  |
| Profit before income tax | 2006 | 2206 | 15012 | 10780 | +4232 | +39\% | - Net loan portfolio increased by 24 m ¢ M-o-M. Mortgage loans by +13 m€, business |
| Income tax | 160 | 194 | 1177 | 612 | +565 |  | ans +8 m€, leasing +2 m€ and consumer loans +1 m€. Portfolio has increased by |
| Net profit | 1846 | 2012 | 13835 | 10168 | +3667 | +36\% | 41\% Y-o-Y. |
| Return on equity (ROE) | 18,4\% | 19,7\% | 15,9\% | 13,3\% | +2,6pp |  | - Deposits increased by 71 m€ M-o-M. Deposits from business clients increased by - |
| Cost / income ratio (CIR) | 50\% | 47\% | 52\% | 57\% | -5,1pp |  | $36 \mathrm{~m} €$, deposits from private clients increased by +3 m€. Volume of foreign deposits |
| Net interest margin (NIM) | 3,6\% | 3,5\% | 3,4\% | 3,5\% | -0,1pp |  | increased by +32 m€. Y-o-Y growth of deposits was +37\%. |
| Cost of financing | 0,7\% | 0,6\% | 0,6\% | 0,8\% | -0,2pp |  |  |
| No. of customers in Coop Pank ('000) | 138,8 | 136,1 | 138,8 | 107,6 | +31,3 | +29\% | - Coop Pank customer base grew by 2700 to 138800 clients. |
| Net loan portfolio (m€) | 1208,5 | 1184,1 | 1208,5 | 854,2 | +354,2 | +41\% |  |
| Deposits and loans received | 1354,3 | 1282,9 | 1354,3 | 986,8 | +367,6 | +37\% |  |
| Equity | 122,8 | 121,3 | 122,8 | 108,4 | +14,4 | +13\% |  |




No. of customers in Coop Pank*


