

TGS Capital Markets Day

Well positioned for a multi-year upturn



Forward Looking Statement

All statements in this presentation other than statements of historical fact, are forward-looking statements, which are subject to a number of risks, uncertainties, and assumptions that are difficult to predict and are based upon assumptions as to future events that may not prove accurate. These factors include TGS' reliance on a cyclical industry and principal customers, TGS' ability to continue to expand markets for licensing of data, and TGS' ability to acquire and process data products at costs commensurate with profitability. Actual results may differ materially from those expected or projected in the forward-looking statements. TGS undertakes no responsibility or obligation to update or alter forward-looking statements for any reason.



Agenda





Presentation Team



CHRIS FINLAYSON

BOARD CHAIR



KRISTIAN JOHANSEN



SVEN BØRRE LARSEN



EVP EASTERN HEMISPHERE



DAVID HAJOVSKY

EVP WESTERN HEMISPHERE



CAREL HOOIJKAAS

EVP ACQUISITION



EVP DIGITAL ENERGY SOLUTIONS



WHITNEY EATON

EVP PEOPLE & ESG



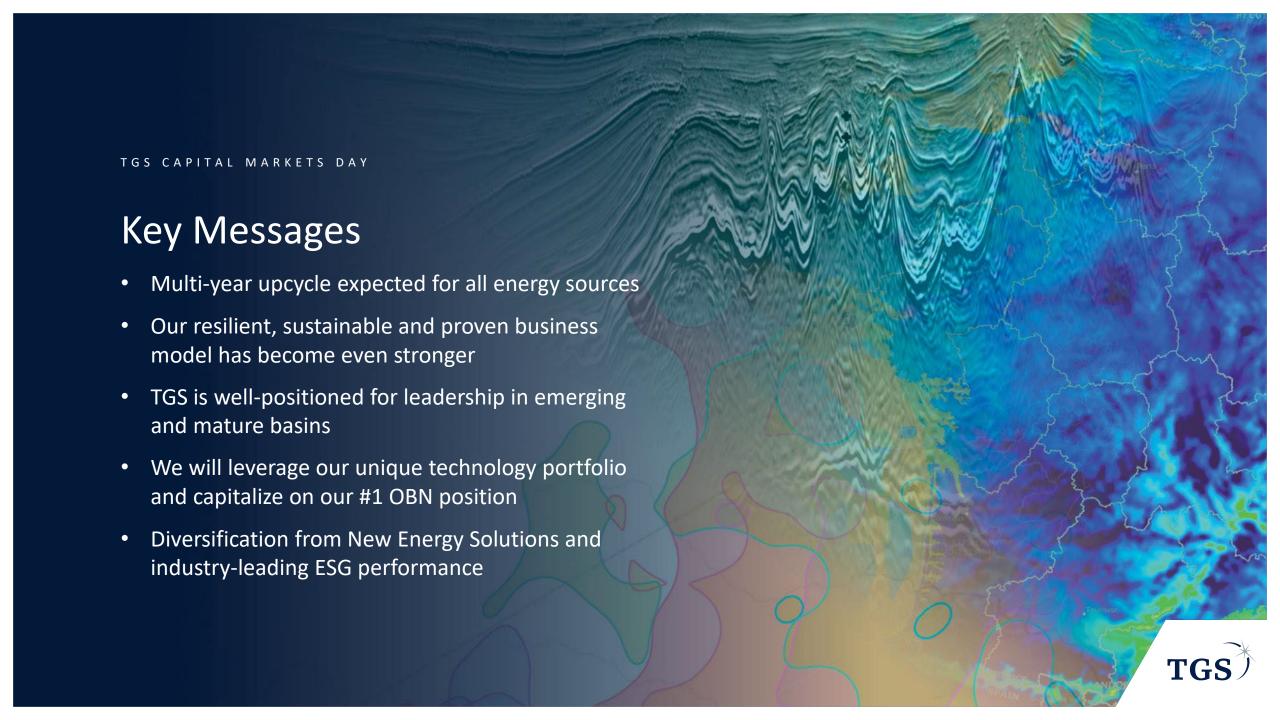
CAPITAL MARKETS DAY

Market Outlook & Strategy

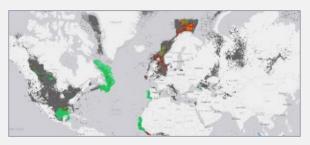
Kristian Johansen

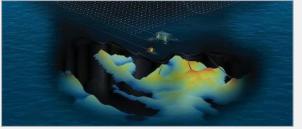
CEO at TGS

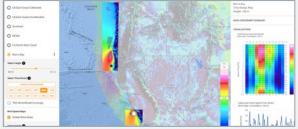


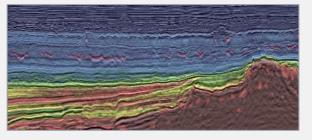


A new and more diversified TGS with focus on value creation









Multi-Client Library

World's largest 2D and 3D library USD 5bn invested over 40 years Onshore and offshore Frontier and ILX







Ocean Bottom Nodes

World's leading OBN offering Technology leader Strong track record in key basins Completed 100 OBN surveys



New Energy Data

Data offerings for renewables Wind AXIOM and 4C Offshore **CCS** capabilities Performance optimization software





Data Processing

250 processing employees globally Unmatched compute capacity DAS and VSP Imaging Land and marine





A compelling investment case



Sharp recovery in E&P spending



Expectation of multi-year cycle after 8 years of underinvestment



Capitalize on M&A and investments



World's leading MClibrary representing 36% of total industry investments



OBN margin improvement and FCF



Operational leverage, cost synergies and strong market growth



Capitalize on energy evolution



Leading industry data platform through organic and inorganic investments



Financial strength and stability



Industry leading balance sheet, FCF generation and dividend capacity



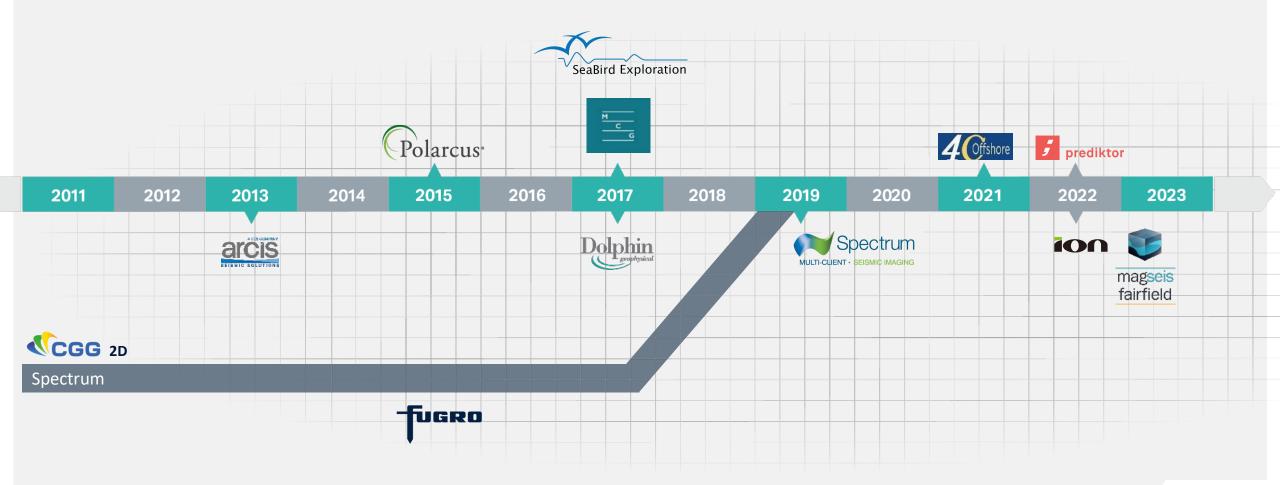
Current position - a result of strategic planning and execution

- Well-planned and executed diversification strategy to manage market disruptions
- Well positioned for market recovery and multi-year cycle





M&A has been key to fulfill our ambitions





Well positioned for a multi-year upturn



World needs more energy



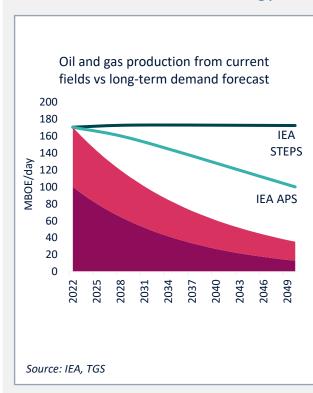
E&P spending growth



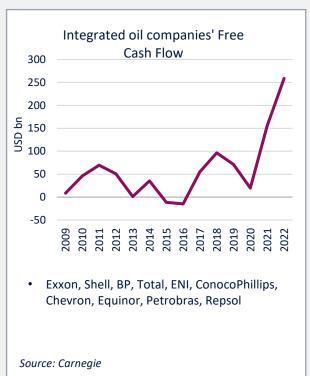
Client cash flow

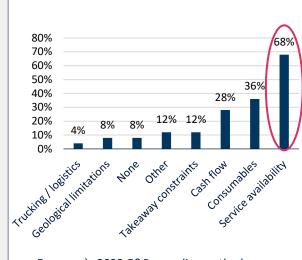


Service market tightening







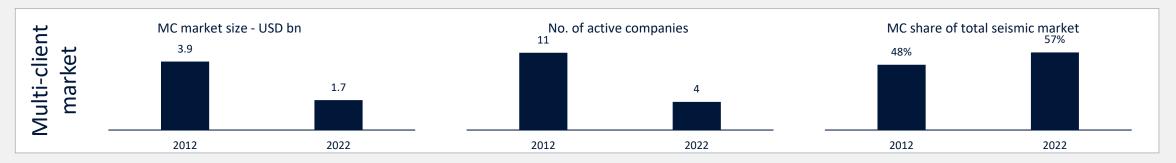


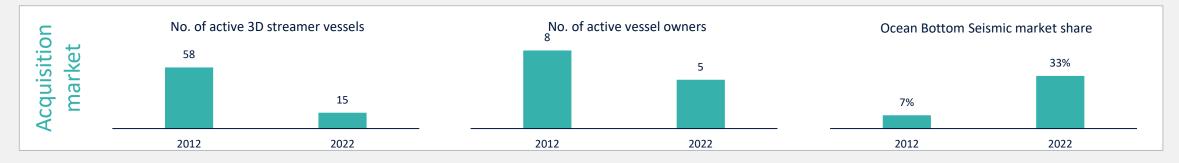
Evercore's 2023 E&P spending outlook: majority (92%) of respondents cited varying areas of concerns with service availability

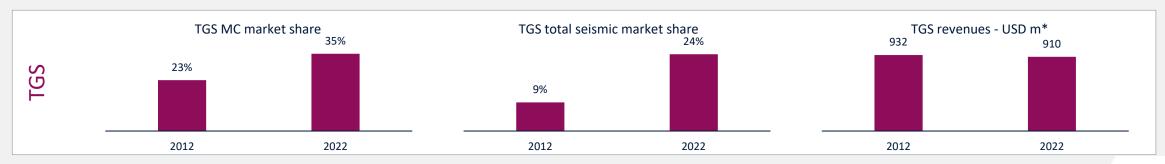
Source: Evercore



This upcycle will be different





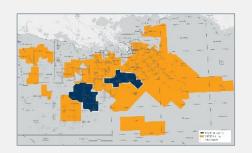




Source: ABGSC Research, TGS

TGS – Well prepared for a different upcycle

Recent strategic announcements



- SLB Gulf of Mexico collaboration agreement announced this morning
- Allows partnership to leverage joint libraries and imaging resources
- Key for continued sparse node development and better customer data



- COSL agreement announced this morning
- Secures 2D, 3D and source vessel capacity for multiple years
- Competitive rates and terms

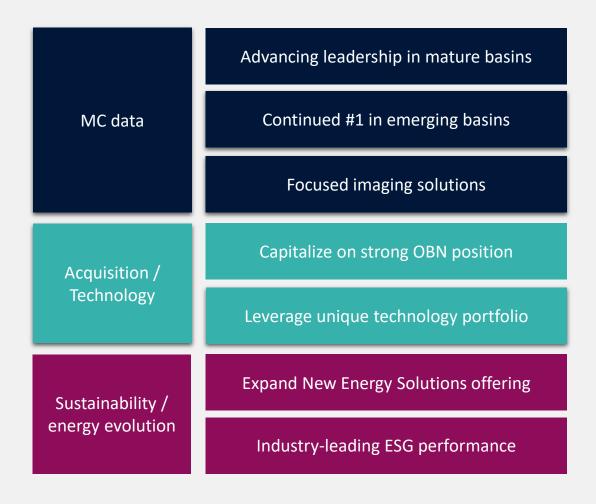


- Completed the acquisition of Magseis Fairfield in January 2023
- Secures TGS access to OBN capacity and position in 4D/ILX market
- Growth market with significant margin improvement potential



Clearly defined strategic priorities

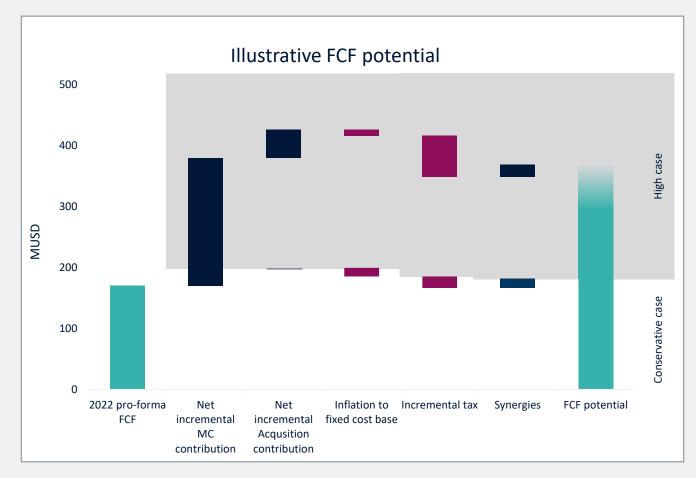
- Capitalize on M&A and organic investments to maximize free cash flow
- OBN margin improvement from synergies and operational excellence
- Diversification from further growth in energy transition-related industries





Delivering on strategy will enable strong cash flow generation

- Substantial organic and inorganic investments in past years position TGS well for generating strong cash flows in a cyclical upturn
- Positive cash contribution from OBN
- Scalable cost base



Based on MC financials in line with historical mid-to-up-cycle range (MC inv. MUSD 350-450, S/I 1.9-2.1x), Acquisition revenues with 2022 level as low point with upside potential of approx. 30%. Does not take into consideration changes to Net Working Capital, which typically increases when revenues grow and decreases when revenues decline. 2022 pro-forma FCF includes Magseis for the entire year.



Strengthened management team to deliver on priorities





















Multi-client Data: Continued #1 in Emerging Basins

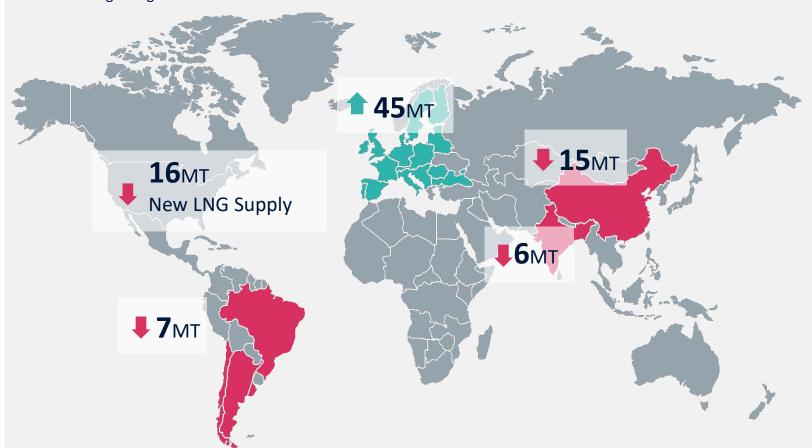
Will Ashby

Executive Vice President, Eastern Hemisphere



Energy security in Europe and Asia

Changes in global LNG trade 2022*



urobe

155 bcm Russian gas to replace

60% increase in LNG imports

6% increase in coal demand 2022

ם ס **1.43bn** most populous country by 2023

85% of oil and 50% of gas imported

7% increase in coal demand 2022

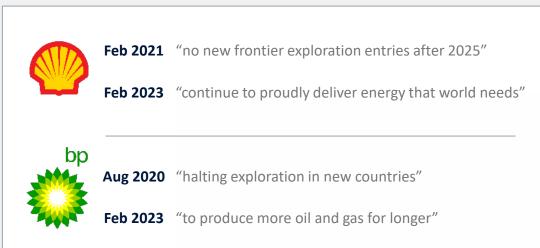
China

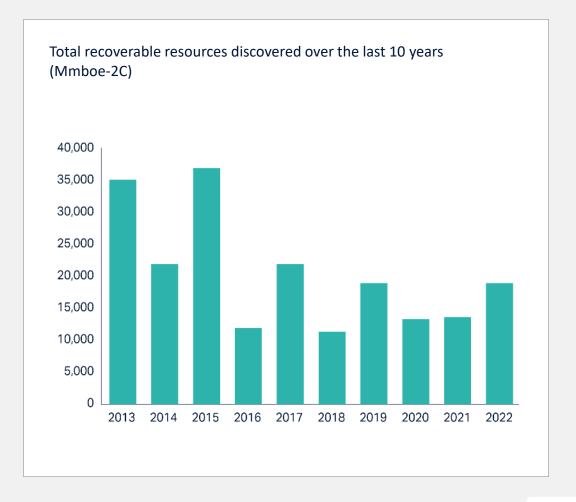
10% increase in LNG imports expected in 2023



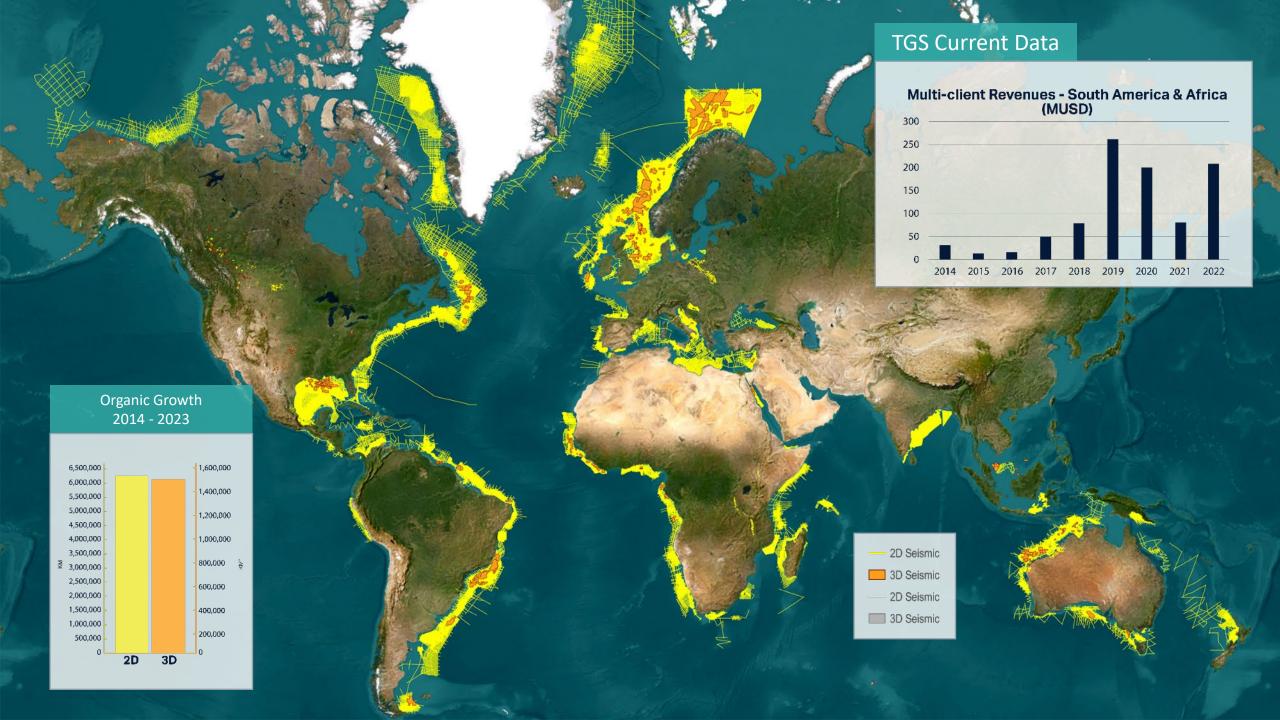
Searching for the next Guyana (with urgency)











Multi-client Data: Advancing Leadership in Mature Basins

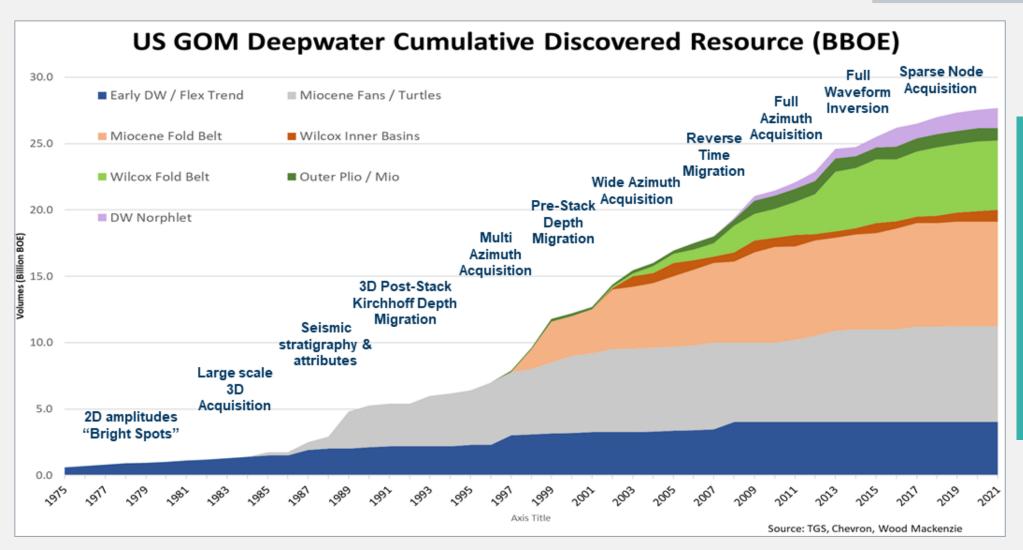
David Hajovsky

Executive Vice President, Western Hemisphere



The opportunity with mature basins

New field Field Production exploration development Asset

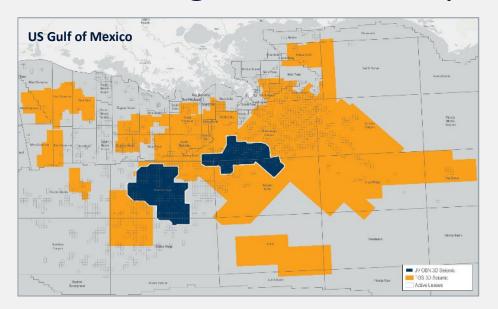


Subsurface Requirements in Mature Basins

- Clearly illuminated and accurately defined structural images
- Higher resolution data providing key rock property information



TGS driving data leadership in mature basins

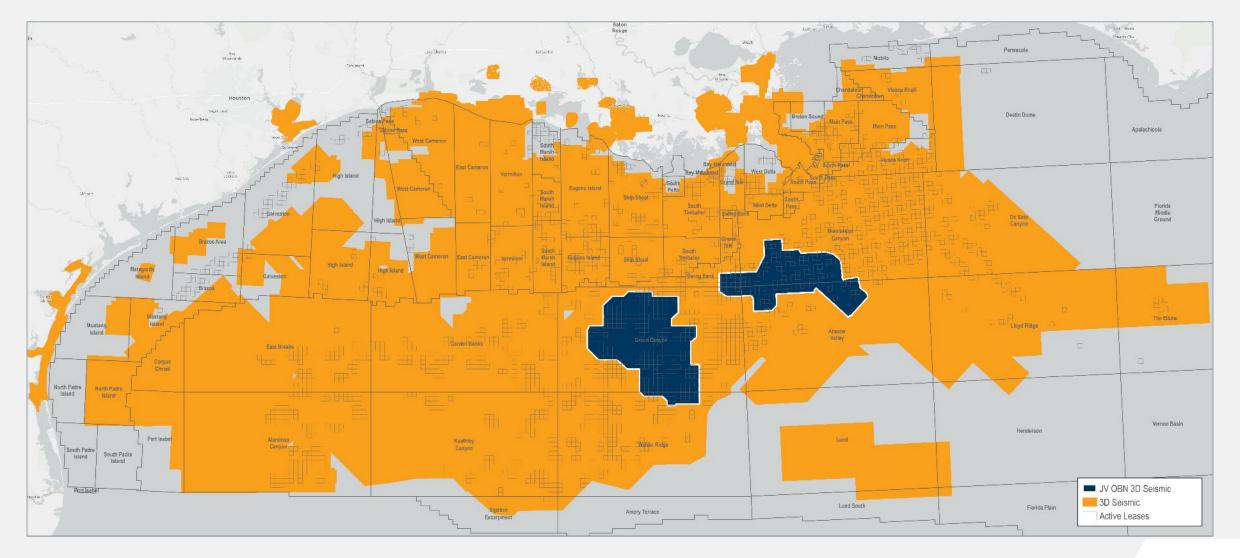


- TGS is the market leader in delivering multi-client OBN data
- US GOM OBN Data Library has acquired 9,700 km² OBN data with another 6,300 km² in progress
- North Sea OBN Data Library has acquired 5,000 km² OBN data with another 1,700 km² announced



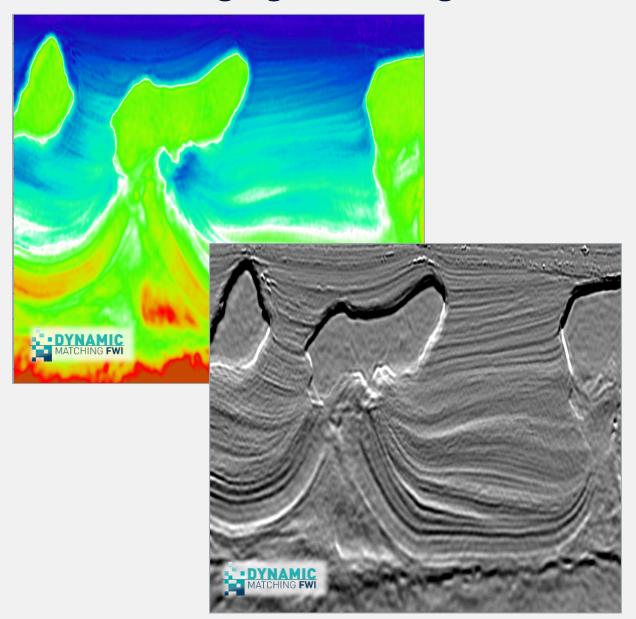


TGS-SLB US GOM OBN Collaboration





Focused imaging technologies







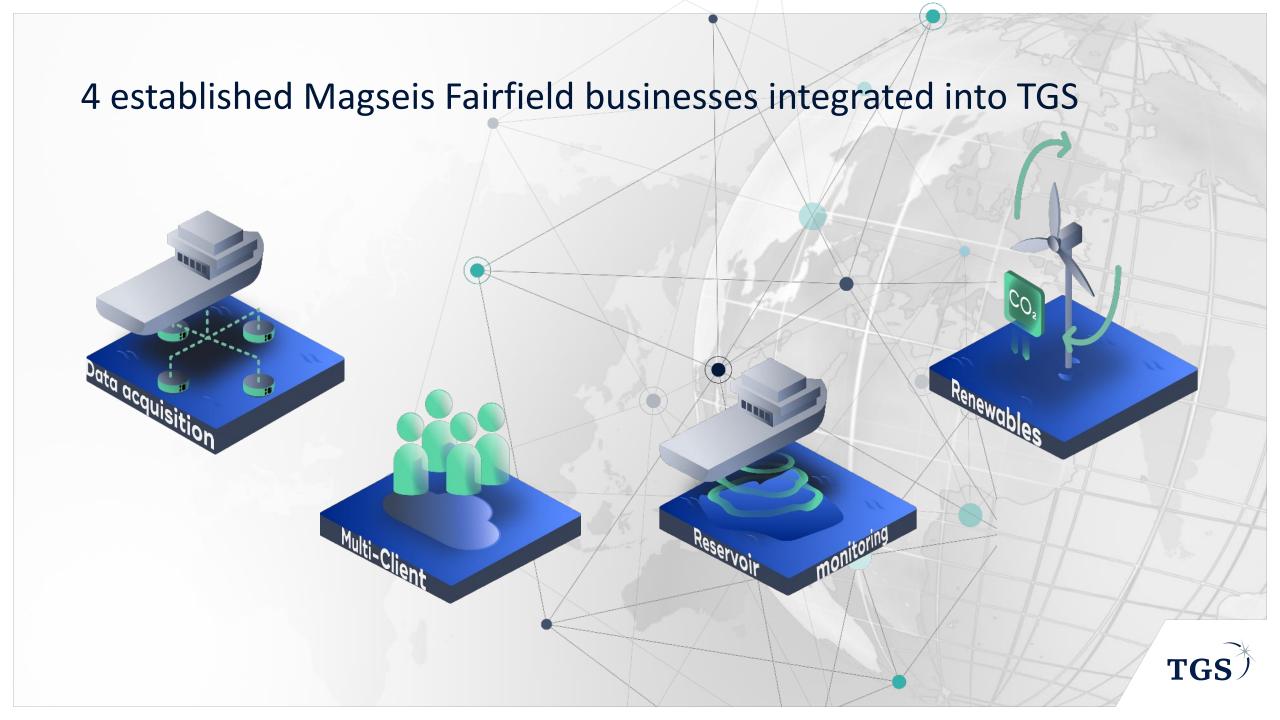
CAPITAL MARKETS DAY

Acquisition and Technology

Carel Hooijkaas

Executive Vice President, Acquisition



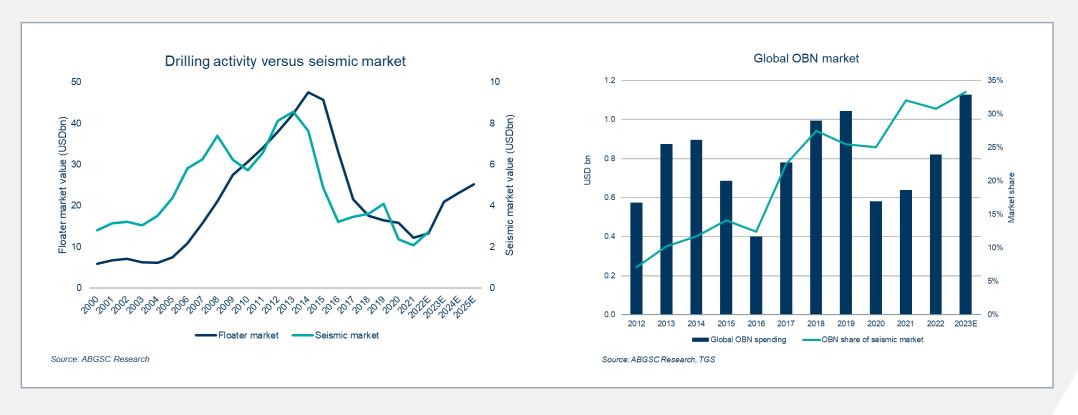






Signs of continued recovery in seismic spending

- Global seismic market grew by more than 30% in 2022
- Planned offshore drilling activity supports continued recovery in seismic market
- TGS well positioned with leading position both in frontier and mature regions
 - Broad portfolio offering 2D, 3D, 4D, OBN, Imaging, geological data, leading multi-client library

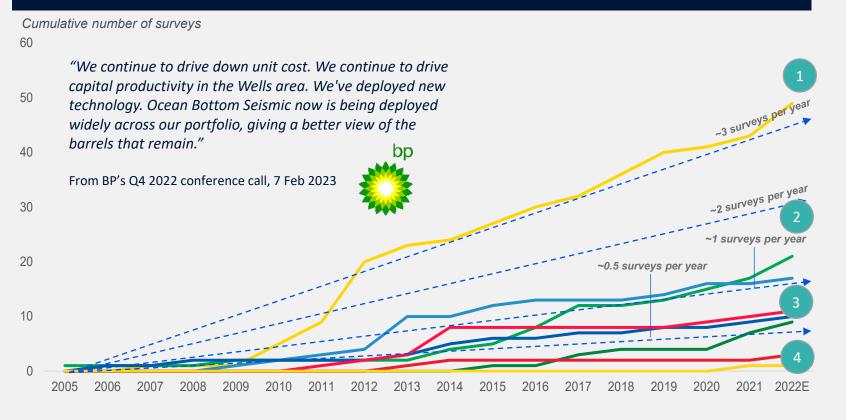




Market opportunity

Customers have moved to OBN being the norm and repeat surveys

Cumulative OBN surveys by operator client between 2005-2022 – selected large operators



Early adaptor: a stable demand for 3 OBN surveys per year

Early adaptor: applying OBN globally approx. 4 surveys per year

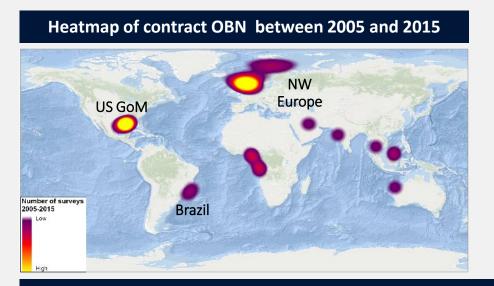
First survey in 2015. Now at approx. 2 surveys per year

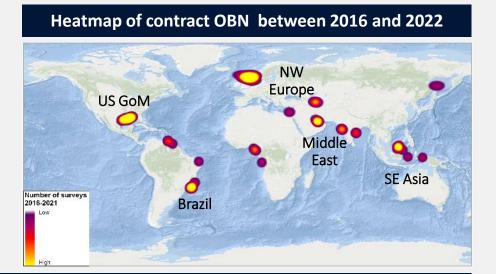
First survey in 2022. May become the biggest user of OBN in the coming year.



Market opportunity

OBN has moved from a service in predominantly NWE and U.S. GOM, to a global service





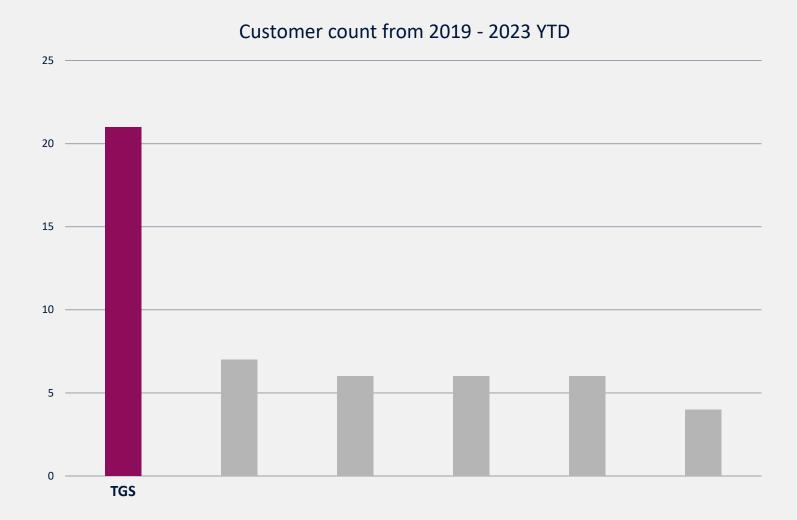
US GoM and NW Europe remain core markets while new markets become increasingly important





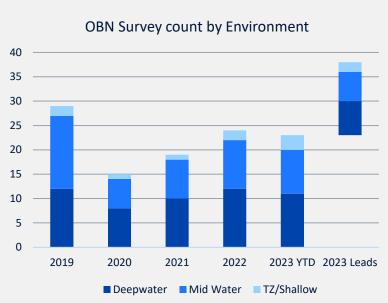


TGS has acquired by far the highest number of projects



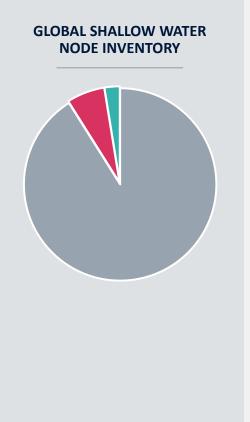


TGS node inventory aligned with customer priorities





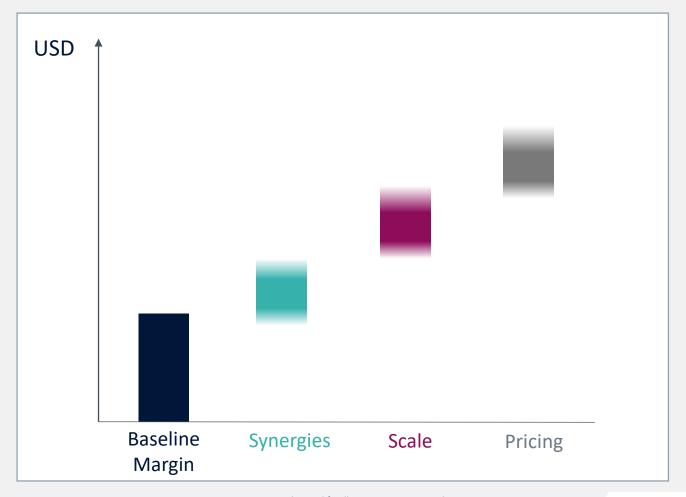






OBN margin improvement and free cashflow generation

- Integration Synergies
 - Reduced overhead cost
 - Lower financing cost
- Scale
 - Purchasing power
 - Flexibility
- Pricing Improved market conditions
 - 3rd Party Market
 - Internal MC demand



To be used for illustrative purposes only



TGS well positioned to capitalize on the market opportunity

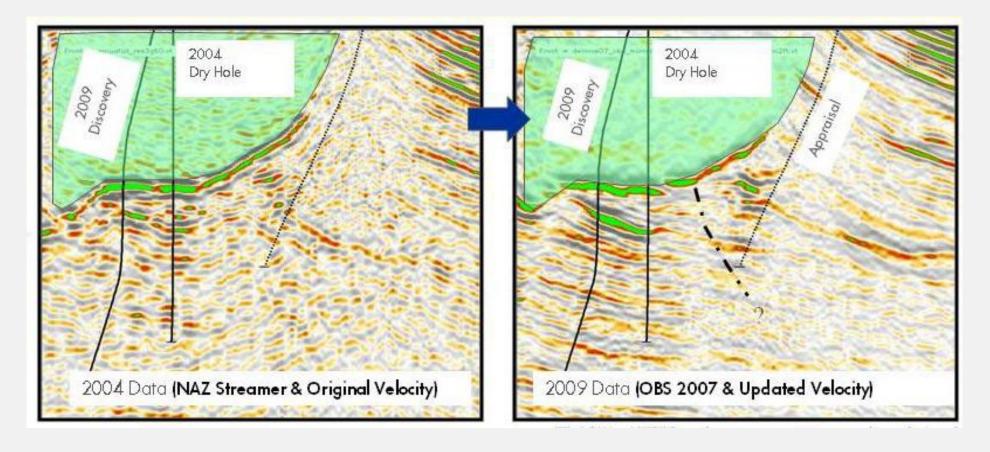
- Unparalleled experience
- High capacity
- Broadest access to market
- Scale
- Pricing
- Procurement of 3rd party services





Data-driven customer decisions – Technology differentiation

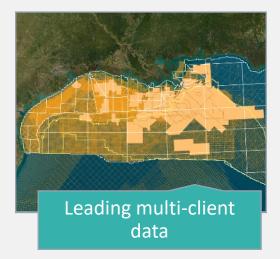
First OBN survey at Shell (2007) – OBN data lead to discovery a full field development

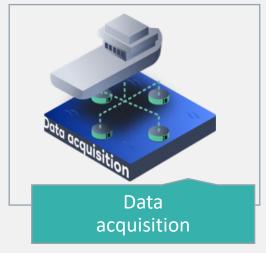




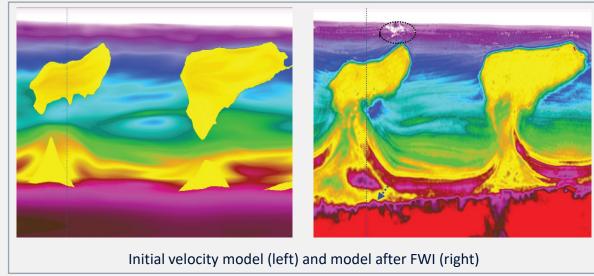
Data driven customer decisions – Technology differentiation

Integration of MC Data, OBN Acquisition & Imaging: Superior FWI Imaging leading to better customer decisions





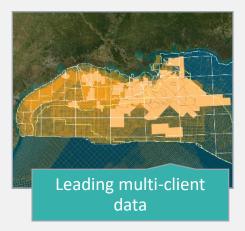




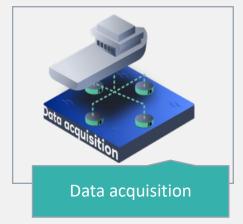


Data driven customer decisions – Technology differentiation

Integration of data and solutions lead to better customer decisions











Powered by TGS Data & Analytics capabilities





CAPITAL MARKETS DAY

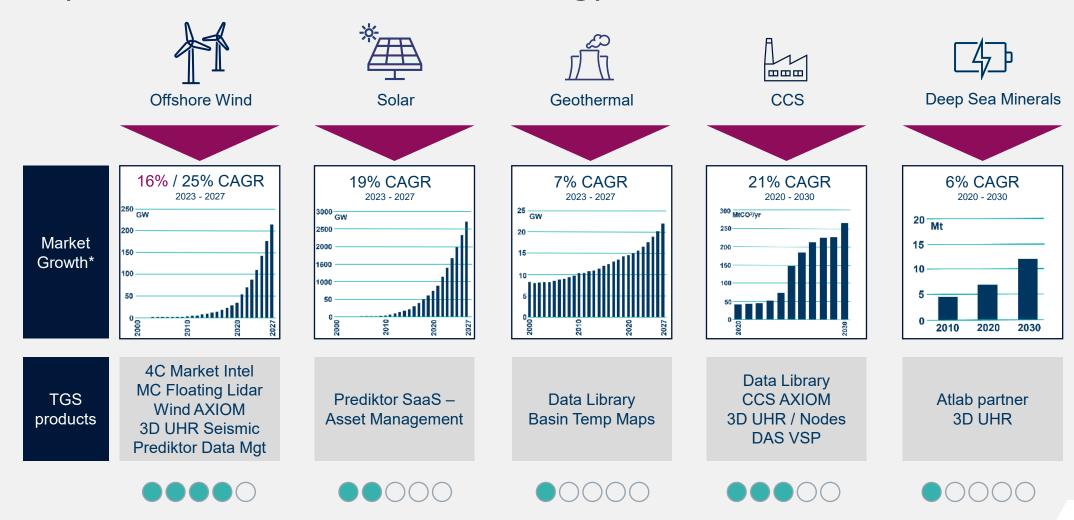
Advancing New Energy Solutions

Jan Schoolmeesters

Executive Vice President, Digital Energy Solutions



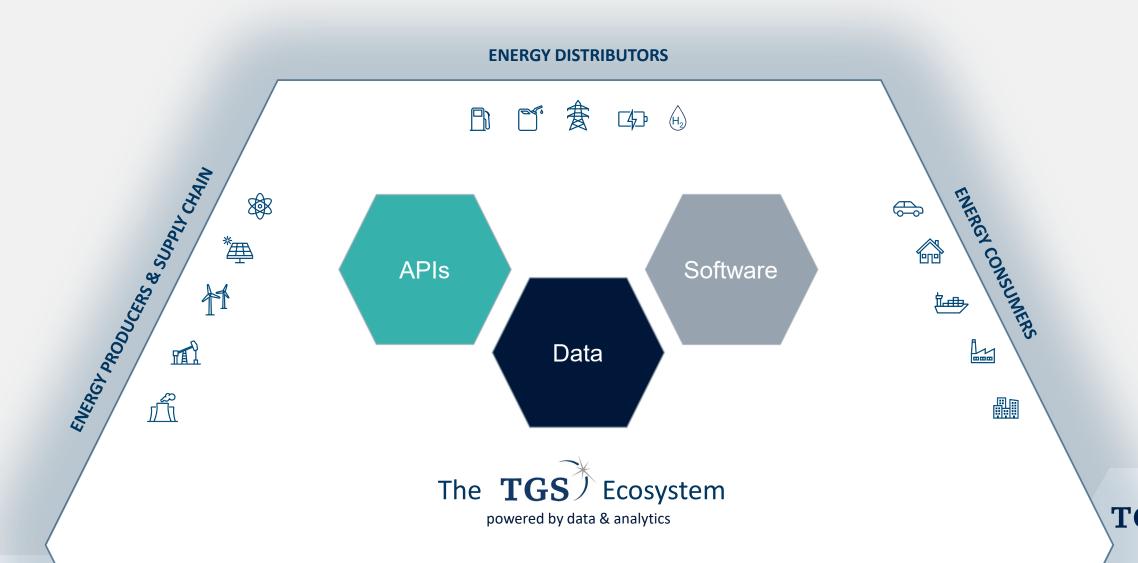
Well positioned across the new energy value chain





Our vision for renewable energy

Data and SaaS solutions across the project life cycles



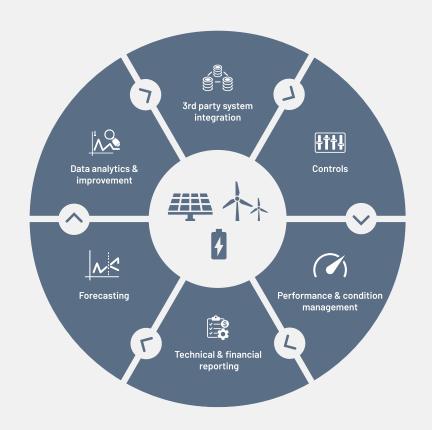
The wind ecosystem for the full project life cycle taking shape





TGS Prediktor asset and data management solutions

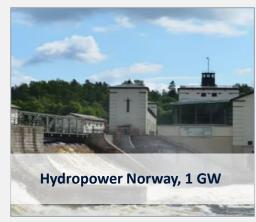
Providing utility scale asset management through PowerView™ platform



Supporting >9 GW renewable assets, e.g.











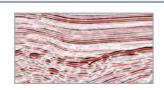
Leveraging subsurface data and expertise for successful CCS

ASSESS MATURE DISCOVER VERIFY

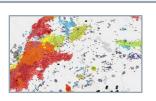
Basin Evaluation Bid/Site Evaluation Prospect Maturation Inject Appraise Monitor



Well Data Products Industry's largest well data library



Seismic Data &
Imaging
Industry's largest
subsurface data library



Carbon AXIOM Screening platform for CO2 storage



consortium
Partners in Project
Greensand, about to
initiate sequestration

CCS innovation

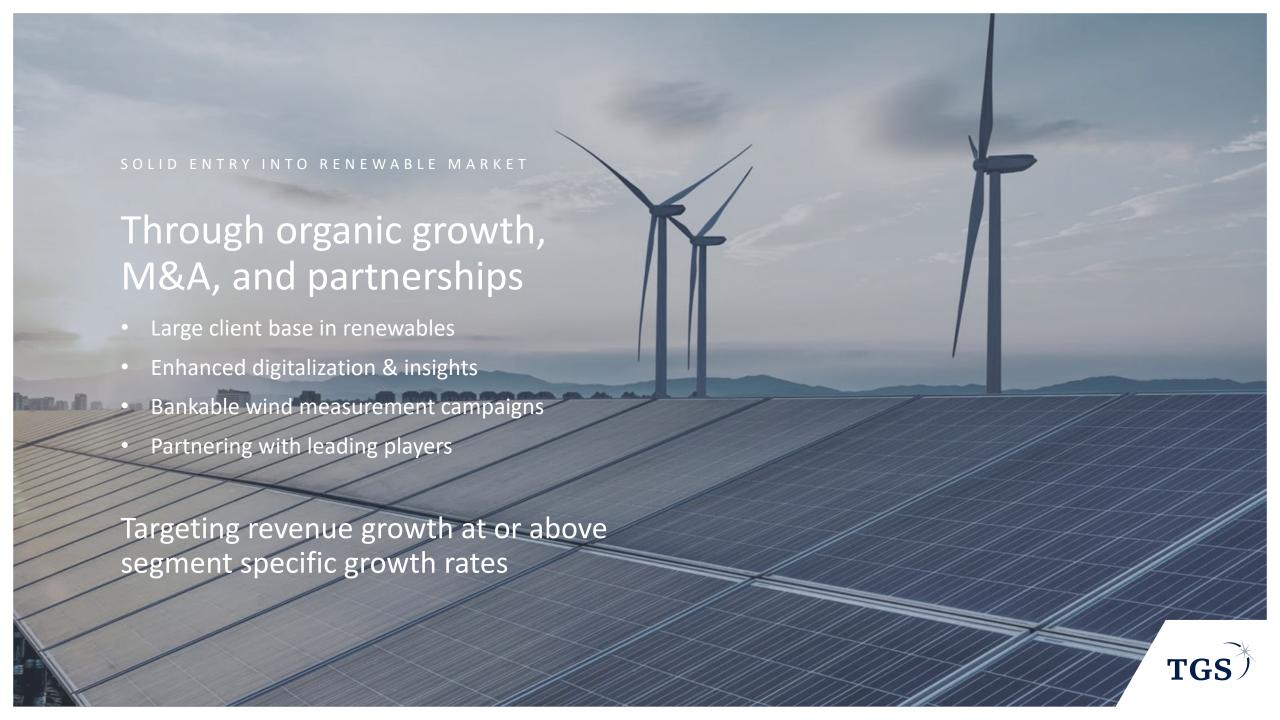


Acquisition & Imaging 3D UHR and node solutions for base and monitoring surveys



Storage Surveillance
Fiber Optic based
monitoring in partnership
with Halliburton





CAPITAL MARKETS DAY

Industry-Leading ESG Performance

Whitney Eaton

Executive Vice President, People & ESG



Our commitment to ESG

We are Responsible to Our Customers and Our Shareholders

We believe it is our responsibility to help our customers, shareholders and communities shape the future of energy by conducting our operations in a sustainable manner.

Upholding high standards in how we operate:

- Ethics & Transparency
- Anti-corruption
- Environmental
- Health & Safety
- Human Rights
- Diversity & Inclusion
- Supply Chain Management



















Our commitment to ESG

We are Responsible to Our Communities

We are committed to conducting our operations in a safe, healthy, and responsible manner and implementing stringent measures to protect the environment.









Removed 5.5 metric tons of discarded fishing gear and marine debris from the ocean during 2022 operations



ZERO reportable spills and unplanned releases to the environment in our field operations since 2014



21% decrease in Scope 1 and 2 emissions since 2020

~300,000 kWh solar power generated annually for the energy grid



Our commitment to ESG

Our Single Greatest Asset is Our Employee Base

We are committed to respecting fundamental human rights and to providing a safe, healthy and inclusive working environment where our employees have the opportunity to achieve excellence every day.





The average employee tenure is **10 years**

>80% of positions for director and above are filled internally



ZERO lost time incidents in the field and office operations in 2022



>50% increase in female hires since 2020

35% decrease in female turnover in 2022



ESG Drives Our Future Success



GOVERNANCE

We remain committed to the highest standards of ethics and corporate governance and being transparent on how we operate



ENVIRONMENT

We remain on track to deliver on goal to be net zero in office and datacenter emissions by 2030, and will continue to operate with a focus on biodiversity and protecting marine, coastal and land ecosystems



HEALTH & SAFETY

Safety is fundamental to everything we do. We will continue to uphold best-in-class safety practices in our operations and demand the same from our partners and suppliers



HUMAN RIGHTS

We will maintain our focus on development and inclusion, and continue to promote diversity in the workplace and in recruitment, particularly from underrepresented groups







CAPITAL MARKETS DAY

Financial Strategy

Sven Børre Larsen

CFO



Continued outperformance on key financial metrics





2022 Free Cashflow Conversion Rate

Selected leading energy service companies*



^{*} Aker Solutions, CGG, Core Labratories, Dril-Quip, Halliburton, Helmerich & Payne, Nabors Industries, NOV, Oceaneering, Oil States Int., PGS, Saipem, SLB, Seadrill, Subsea 7, Technip, TGS, Transocean, USA Compression partners



Source: Bloomberg, TGS

Solid balance sheet increasingly important

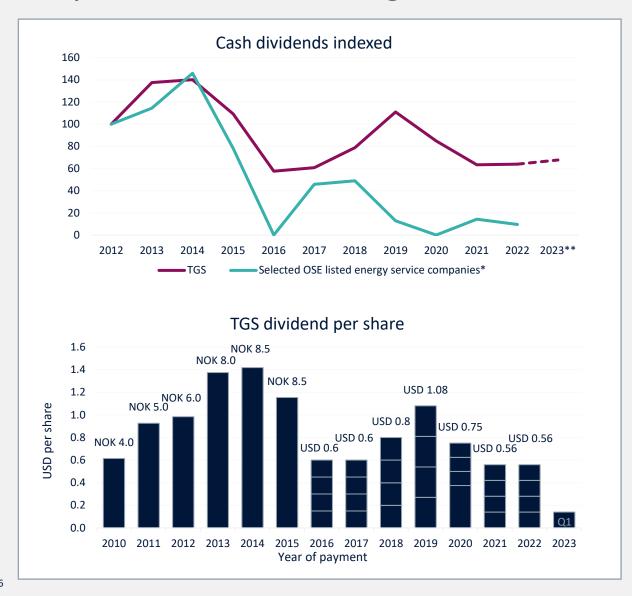
- Traditional debt funding sources less available and more expensive
- Leading energy services companies steering towards more solid balance sheets
- Solid balance sheet always a cornerstone in TGS' strategy
 - Allows for counter-cyclical organic investments
 - Facilitates for inorganic investments at attractive points in the cycle
 - Helps manage strong cyclicality
- New revolving credit facility established with Danske Bank and DNB







Capital allocation – organic investments priority #1



- Solid cash flow paves the way for dividend payments even when markets are weak
- TGS one of few oil service companies that kept paying dividends through the downcycle
- Prioritizing organic investments and maintaining a robust balance sheet – excess cash to be distributed to shareholders



^{*} Aker Solutions, PGS, Prosafe, Solstad Offshore, Subsea 7

^{**}Assuming TGS pays the dividend declared for Q1 2023 for the three remaining quarters

CAPITAL MARKETS DAY

Financial Reporting

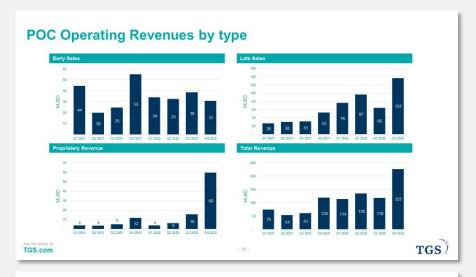
Sven Børre Larsen

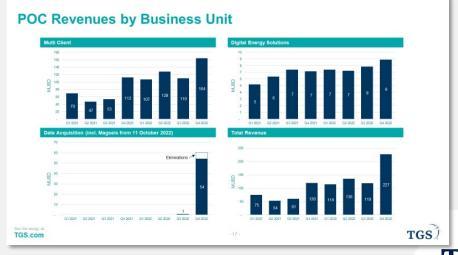
CFO



Reporting structure going forward - Revenues

- Quarterly financial statements in accordance with IFRS with POC* APMs provided as supplemental information
- Presentation material to focus on POC numbers
- POC Revenues by type
 - Early Sales Sales of multi-client data not yet completed
 - Multi-client investments x Early Sales rate
 - Late Sales Sales of completed multi-client data
 - Recognized at time of delivery of the data
 - Proprietary revenues Sales of services
 - Typically related to imaging and OBN acquisition
- POC revenues by Business Unit
 - Multi-client (including Imaging)
 - Digital Energy Solutions
 - Data Acquisition





Reporting structure going forward – Operating costs

Cost of Goods Sold

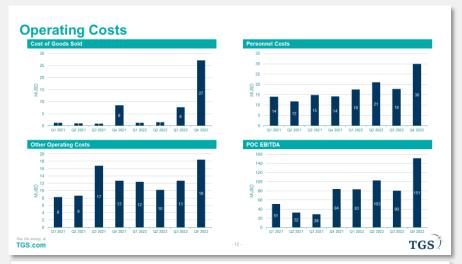
 Costs other than personnel cost that can be directly attributed to proprietary projects

Personnel cost

 Salary, social cost and bonuses for all employees, incl. offshore workers

Other operating costs

All other non-D&A costs of an operational nature





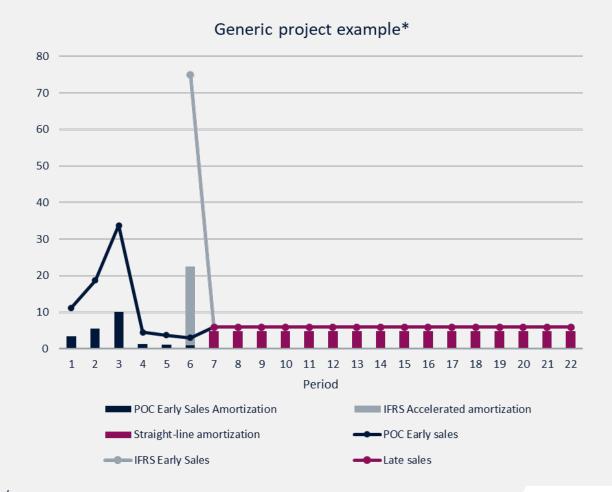
Introducing POC amortization

Accelerated amortization in IFRS

 Impairment of a survey to align the book value with the NPV of estimated remaining sales after the recognition of when all performance obligations are met

POC amortization

- Timing of accelerated amortization in accordance with Percentage of Completion (POC) of the projects
- Aligns with recognition of POC Early Sales



^{*}Assuming investment of 100, Early Sales rate 75%, Sales-to-Investment 1.5x and WACC 10%. Late sales distributed equally across the period



CAPITAL MARKETS DAY

Summary

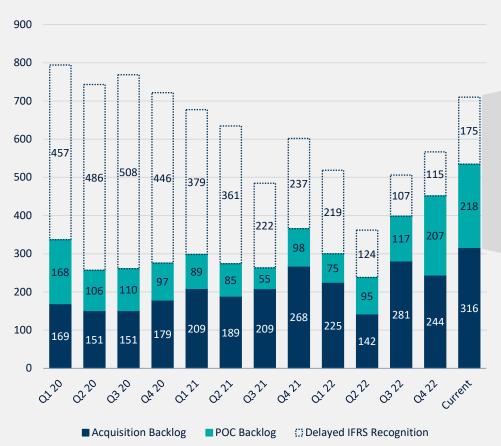
Kristian Johansen

CEO



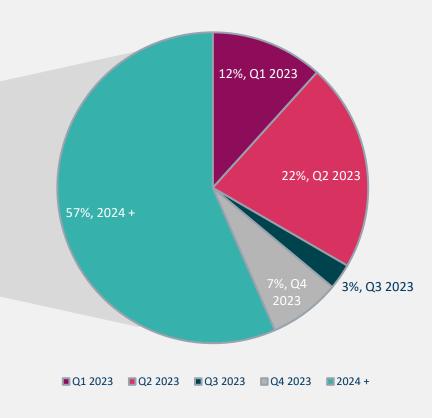
Continued Momentum in Contract Inflow

Contract Backlog



Q1 2020 – Q3 2022 contract inflow and contract backlog figures are proforma assuming TGS ownership of Magseis.

Early Sales expected recognition schedule in IFRS

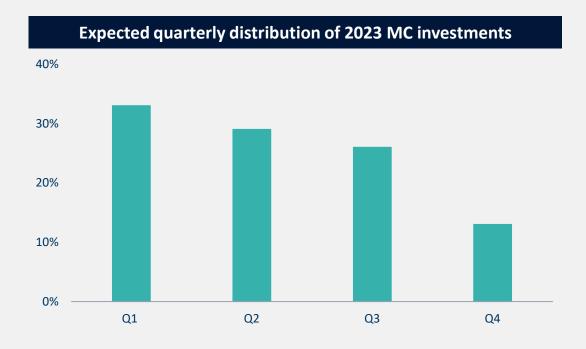


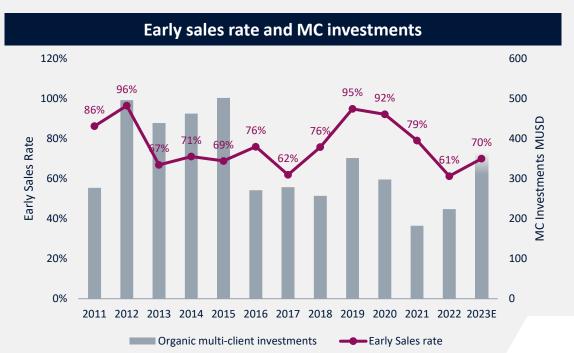
Early Sales backlog accounts for USD 355 million of the IFRS backlog

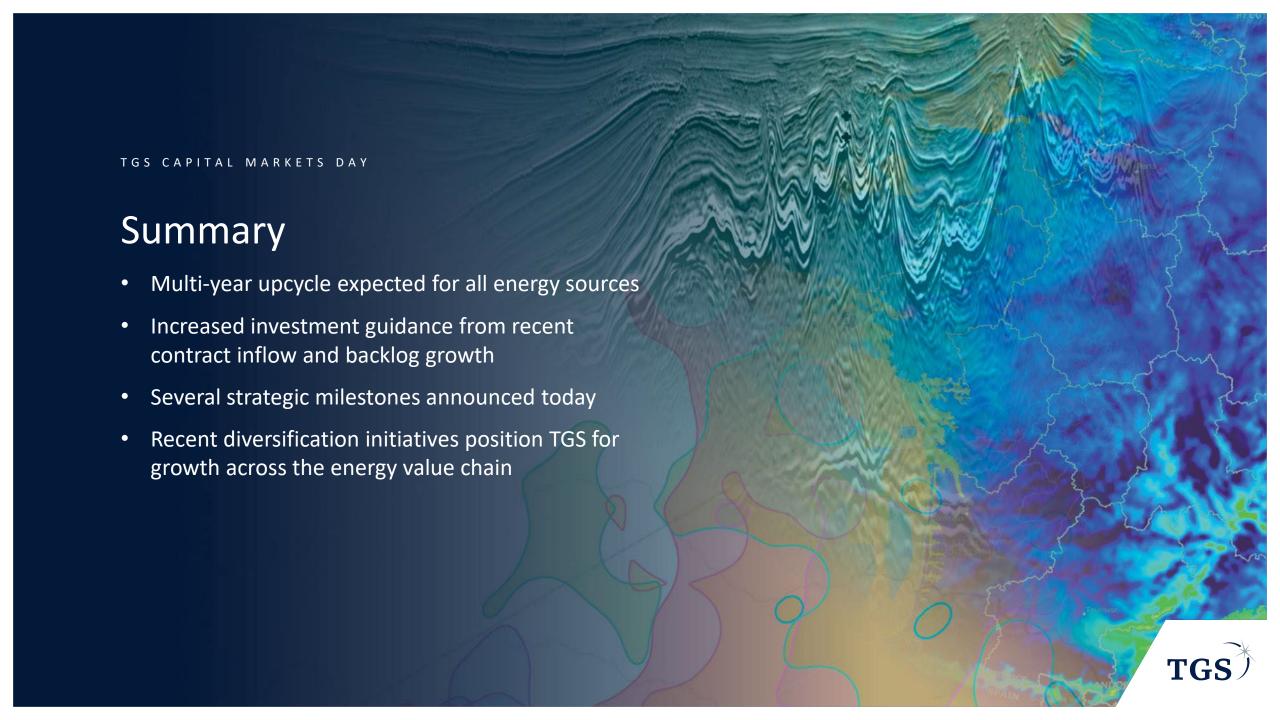


Increased Investment Guidance

- 2023 multi-client investment guidance increased as a result of strong contract inflow and continued growth in pipeline of opportunities
- Multi-client investments expected to be more than USD 350 million in 2023 up from previous guidance of USD 320-350 million
- Early sales rate expected to be minimum 70% same as previous guidance







Appendix



New debt facility in place

- Revolving Credit Facility refinanced in connection with Magseis acquisition
- Strong support from Danske Bank and DNB
- Use of proceeds
 - Repayment of Magseis USD 45 million facility
 - Buffer capital for extra-ordinary organic and/or inorganic investments
- Balance sheet to remain solid with a net cash position

Key Terms	
Amount	USD 125 million
Tenor	3 years
Amortization	Bullet
Interest rate	3-months SOFR + 3.00%



Historical POC Amortization

