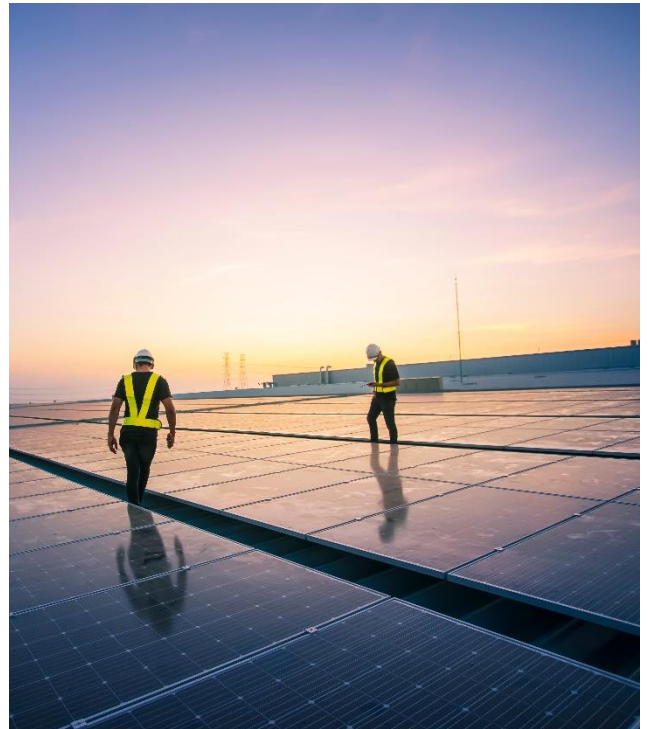


15 May 2024

Positive sales momentum and strong profitability in challenging markets

Highlights

- Sales in Q1 2024 totalled 918 MEUR, an increase of six percent in both local currencies and reported figures compared to a weak quarter last year.
- EBITDA in Q1 2024 reached 216 MEUR, an increase of 32 percent in reported figures compared to Q1 2023. The EBITDA margin was 23.5 percent, up 4.6 percentage points from last year. Higher volume, stable overall pricing combined with productivity gains and cost savings ensured a satisfactory earnings level.
- EBIT amounted to 152 MEUR in Q1 2024, an increase of 46 percent, with a 16.5 percent EBIT margin, up 4.5 percentage points from Q1 2023. EBIT includes a 6 MEUR provision for donations to the Foundation for Ukrainian Reconstruction compared to 13 MEUR in the same period last year.
- Investments totalled 84 MEUR in Q1 2024, including the finalisation of the electrification of the factory in Flumroc, (Switzerland).
- Annualised return on invested capital reached 21 percent, up from 16 percent in Q1 2023, primarily due to increased earnings.
- Shareholders may from 15 May 2024 until 30 May 2024 request conversion of A shares to B shares. For further information please refer to <https://www.rockwool.com/group/about-us/investors/conversion-shares/>.
- At the end of March 2024, the company had purchased 105 900 B shares under the share buy-back programme for a total amount of 31 MEUR.



“First quarter sales rebounded satisfactorily, up six percent, and earnings were strong, up 46 percent. Prices have remained broadly stable during the quarter, with demand remaining solid in North America and parts of Asia. The Insulation segment performed well overall on sales and earnings, whereas performance was more challenged in the Systems segment. I am pleased that we successfully started up our new green energy technology in Switzerland – the biggest stone wool electric melter in the world. Looking ahead, we are carefully optimistic that we will see improved conditions in the industrial construction sector. We are encouraged by the EU’s adoption of the Energy Performance of Buildings Directive, which over time will increase the rate of building renovations and thus demand for insulation”.

CEO Jens Birgersson

Outlook 2024

- Sales growth of around mid-single-digit percent in local currencies.
- EBIT margin around 15 percent.
- Investment level around 375 MEUR excluding acquisitions.

Earnings call

ROCKWOOL Group will host an earnings call on 16 May 2024 at 11.00 CEST. The call will be transmitted live on www.rockwool.com.

Main figures / key figures for the Group

	Unaudited		Audited
	Q1 2024	Q1 2023	FY 2023
Income statement items in MEUR			
Net sales	918	866	3 620
EBITDA	216	164	779
Amortisation, depreciation and impairment	64	60	261
EBIT	152	104	518
Profit before tax	155	106	522
Profit for the period	116	78	389
Balance sheet items in MEUR			
Non-current assets	2 383	2 311	2 361
Current assets	1 278	1 295	1 193
Total assets	3 661	3 606	3 554
Equity	2 881	2 616	2 804
Non-current liabilities	216	216	199
Current liabilities	564	774	551
Net interest-bearing cash / (debt)	209	-50	239
Net working capital	438	510	358
Invested capital	2 670	2 671	2 562
Cash flow items in MEUR			
Cash flow from operating activities	99	65	707
Cash flow from investing activities	84	77	312
Free cash flow	15	-12	395
Others			
Number of full-time employees (end of period)	12 017	12 033	11 993
Ratios			
EBITDA margin	23.5%	18.9%	21.5%
EBIT margin	16.5%	12.0%	14.3%
ROIC (rolling 4 quarters)	21.2%	15.8%	20.1%
Return on equity (rolling 4 quarters)	15.5%	11.4%	14.4%
Equity ratio	78.7%	72.6%	78.9%
Stock market information (DKK)			
Earnings per share	40	27	134
Cash flow per share	34	23	244
Book value per share	994	901	967
Share capital (million)	216	216	216
Price per A share	2 234	1 673	1 965
Price per B share	2 260	1 677	1 977
Market cap (million)	48 236	36 112	42 519
Number of own shares	166 188	62 857	50 288

For definition of key figures and ratios see page 84 in the ROCKWOOL Group Annual Report 2023 available on our website: www.rockwool.com/.

Management report for the period 1 January to 31 March 2024

General update

In the first quarter of 2024, higher volume, stable overall pricing combined with productivity gains and cost savings ensured a satisfactory earnings level. The increase in volume that started in Q4 2023 continued in Q1 2024, driven by the Insulation segment.

Many European markets remained at a low activity level due to a subdued residential construction industry, a decline in building permits, and high building costs driven by high interest rates and inflation. The North American economy is stronger and growing well, and our factories there are now running at full capacity, reflecting the high demand and our efforts to reduce lead times. In Q1, the Board approved a land purchase in Washington state, with the intention to build a third manufacturing facility in the United States. Volume increased solidly in South Asia, driven by strong demand.

Global sales development

In Q1 2024, ROCKWOOL Group generated net sales of 918 MEUR, an increase of six percent in both local currencies and reported figures compared to Q1 2023. The increase in sales was driven by higher volume but were adversely affected by product mix. Sales price decreases in the last part of 2023 resulted in slightly decreased sales prices versus Q1 2023. However, sales prices have in aggregate remained stable since the beginning of the year.

Group sales
+6%

Regional sales development

In Q1 2024, sales in Western Europe amounted to 525 MEUR, down one percent measured in both local currencies and reported figures. Sales decreased in important markets like France, the Netherlands, and Denmark. On the upside, Germany and Italy had a good quarter with increased sales compared to the same quarter last year.

Sales in Western Europe
-1%

In Eastern Europe, sales for the first quarter of 2024 amounted to 176 MEUR, an increase of 30 percent in local currencies and 28 percent in reported figures. Sales increased in all countries in the region except for Czechia, and many markets experienced double-digit sales growth in the quarter.

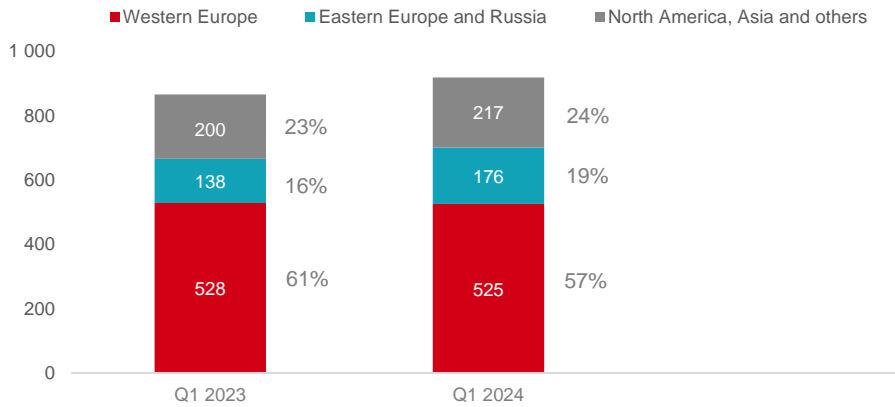
Sales in Eastern Europe
+30%

In the rest of the world, first quarter sales reached 217 MEUR, an increase of 11 percent in local currencies and nine percent in reported figures. The increase in sales was driven primarily by North America, while key markets in Asia like Malaysia, India, and Japan reported double-digit sales growth compared to last year.

Sales in rest of the world
+11%

Regional sales

MEUR



Group profitability

In Q1 2024, EBITDA increased 32 percent to 216 MEUR resulting in an EBITDA margin of 23.5 percent compared to 18.9 percent for the same period last year. The margin recovery was driven by volume growth, stable sales prices combined with capacity agility, and increased production efficiency as well as lower raw material prices compared to Q1 2023.

EBITDA
+32%

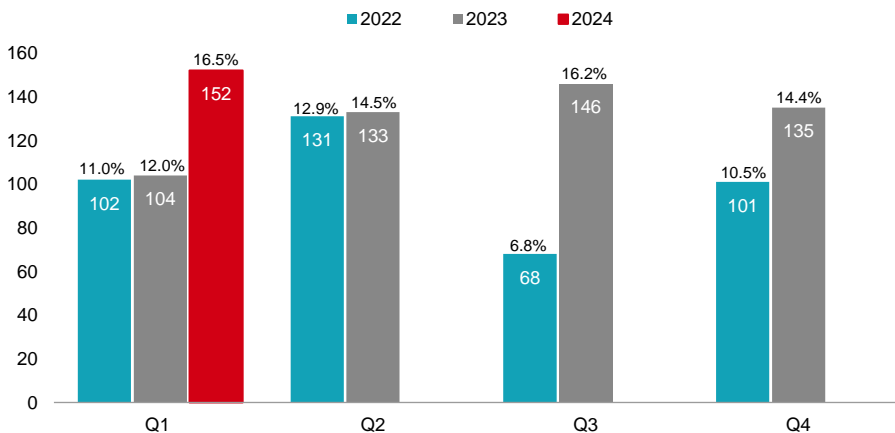
First quarter EBIT increased 46 percent, reaching 152 MEUR, corresponding to an EBIT margin of 16.5 percent compared to 12.0 percent for the same period last year. The result for Q1 2024 includes a 6 MEUR provision for a donation to the Foundation for Ukrainian Reconstruction compared to the 13 MEUR donation in the same period last year. The remaining part of the shareholder approved donation of 100 MDKK will be expensed during Q2.

EBIT
+46%

EBIT margin
+4.5%-points

EBIT & EBIT margin

MEUR



Net financial items ended positive at 3 MEUR for Q1 2024. A small unrealised exchange rate gain of 0.2 MEUR was recognised in Q1 2024 mainly related to

the foreign currency exposure on the intercompany balance between ROCKWOOL A/S and our subsidiary in Russia.

The effective tax rate was 25.5 percent for Q1 2024, up 0.5 percentage points from the same period last year and unchanged from full year 2023.

Net profit for the first quarter of 2024 amounted to 116 MEUR, which is 38 MEUR higher than in the same period last year.

Balance sheet

Net working capital ended the first quarter at 438 MEUR, an increase of 80 MEUR compared to year-end 2023 and a decrease of 72 MEUR compared to Q1 2023. Increased sales volume and lower input costs kept inventory levels low. Higher trade receivables from the growth in sales was partly offset by higher trade payables as production activity in the factories increased. The net working capital ratio ended at 11.9 percent, 1.4 percentage points below the same period last year.

Due to higher four quarter rolling EBIT, annualised return on invested capital increased to 21.2 percent compared to 15.8 percent for the same period last year.

At the end of Q1 2024, total assets amounted to 3661 MEUR, an increase of 107 MEUR compared to year-end 2023 and 55 MEUR compared to Q1 2023. The increase was mainly a combination of higher ongoing investments offset by lower inventories due to higher sales and lower input costs.

At the end of the period, the equity ratio remained solid at 79 percent.

Cash Flow

Cash flow from operations before financial items and tax amounted to 135 MEUR for the first quarter of 2024, compared to 87 MEUR in the same period last year. Operations continued to generate solid cash flow, and the negative impact from the change in net working capital was at level with last year.

In Q1 2024, capital expenditure excluding acquisitions was 84 MEUR compared to 77 MEUR in the same period last year. The sustainability investment for conversion to electrical melter in Flumroc (Switzerland), additional production capacity and automation in Bohumín (Czechia), new Rockpanel capacity in Roermond (Netherlands) and the additional Grodan capacity in Toronto (Canada) were the largest individual projects.

Free cash flow was 15 MEUR in Q1 2024 compared to -12 MEUR in the same period last year.

Cash flow from financing was -47 MEUR mainly from purchase of own shares in relation to the share buy-back programme, compared to 139 MEUR in the same period last year due to drawings on our credit facilities.

ROIC

+5.4%-points

Operational cash flow before financial items and tax

+48 MEUR

Free cash flow

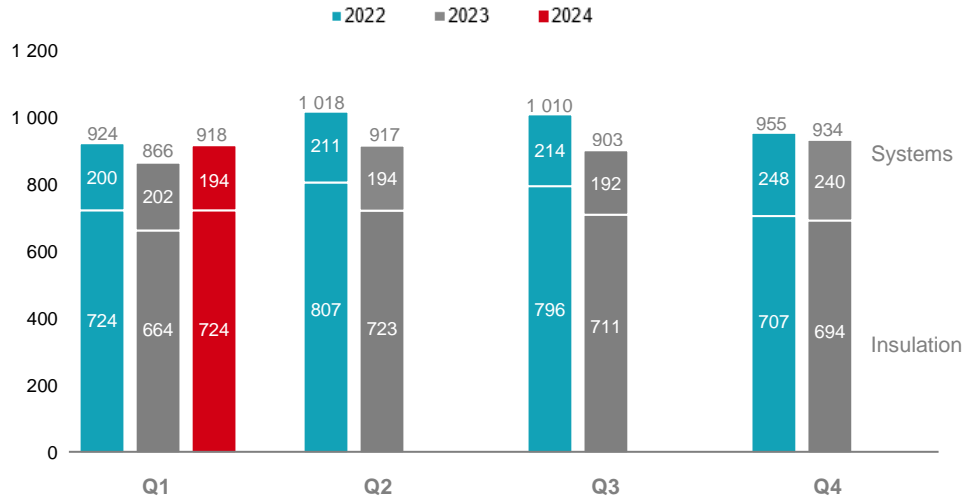
+27 MEUR

The Group's financial situation remains solid with a net interest-bearing cash position of 209 MEUR and unused credit facilities of 600 MEUR.

Business segments

Sales per business

MEUR



Key figures Insulation segment

MEUR	Q1 2024	Q1 2023
External net sales	724	664
EBIT	124	79
EBIT margin	15.4%	10.4%

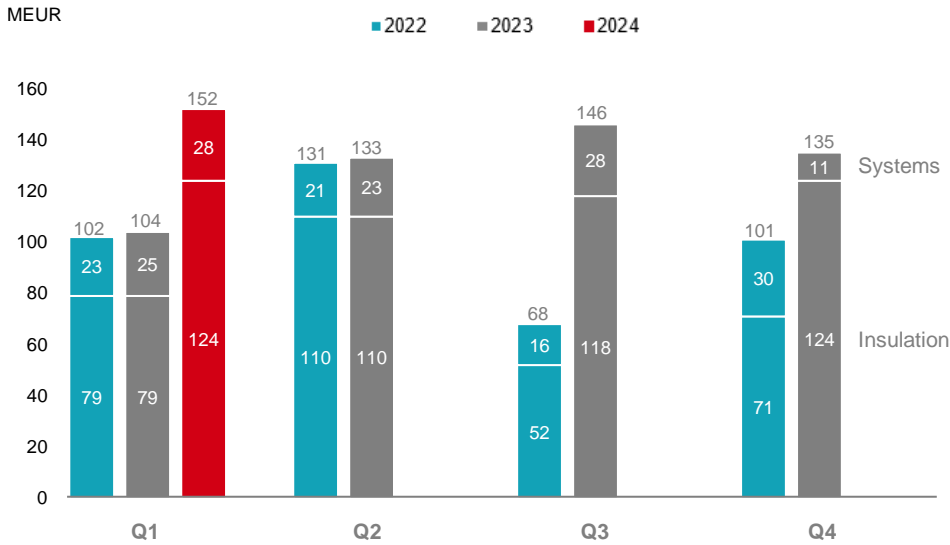
In Q1 2024, Insulation segment sales reached 724 MEUR, which is an increase of nine percent measured in both local currencies and reported figures compared to first quarter last year. The increase was mainly related to higher volume especially in Eastern Europe, North America and South Asia.

EBIT in the Insulation segment was 124 MEUR resulting in an EBIT margin of 15.4 percent in Q1 2024, up 5.0 percentage points. Based on our commitment to support reconstruction activities in Ukraine, a provision of 6 MEUR for donation to the Foundation for Ukrainian Reconstruction was recognised in the Insulation segment in Q1 2024 compared to 13 MEUR in the same period last year.

Insulation sales
+9%

Insulation EBIT margin
+5%-points

EBIT per business



Key figures Systems segment

MEUR	Q1 2024	Q1 2023
External net sales	194	202
EBIT	28	25
EBIT margin	14.2%	12.4%

Systems segment sales amounted to 194 MEUR in Q1 2024, which is a decrease of four percent in local currencies compared to Q1 2023. Sales decreased in Rockfon, Rockpanel, and Lapinus while Grodan performed well in the quarter.

Systems sales
-4%

Systems segment generated an EBIT of 28 MEUR, which is 3 MEUR or 10 percent above last year. The EBIT margin was 14.2 percent, up 1.8 percentage points compared to Q1 2023.

Systems EBIT margin
+1.8%-points

Conversion of shares

In accordance with ROCKWOOL's articles of association, shareholders may from 15 May 2024 (as per this announcement) until 30 May 2024 request conversion of A shares to B shares. Further information on how to submit a conversion request and on the terms and conditions can be found on the company's website:

<https://www.rockwool.com/group/about-us/investors/conversion-shares/>.

Share buy-back programme

As stated in the 2023 Annual Report, ROCKWOOL Group has initiated a share buy-back programme of up to 160 MEUR. The share buy-back programme will run from 8 February 2024 until 7 February 2025. During this period, the Company will buy own shares for up to a maximum of 160 MEUR. At the end of March 2024 the company had purchased 105 900 B shares under the programme for a total value of 231 MDKK or 31 MEUR.

Outlook for the full year 2024

- Sales growth of around mid-single-digit percent in local currencies.
- EBIT margin around 15 percent.
- Investment level around 375 MEUR excluding acquisitions.

2024 outlook overview

	7 February 2024	3 May 2024	15 May 2024
Net sales in local currencies	Sales roughly at the same level as in 2023	Sales growth of around mid-single-digit percent	Sales growth of around mid-single-digit percent
EBIT margin	Around 13 percent	Around 15 percent	Around 15 percent
Investments excluding acquisitions	Around 375 MEUR	Around 375 MEUR	Around 375 MEUR

Further information:

Kim Junge Andersen, Chief Financial Officer
 ROCKWOOL A/S
 +45 46 56 03 00

At ROCKWOOL Group, we are committed to enriching the lives of everyone who experiences our products and services. We help our customers and communities tackle many of today's biggest sustainability and development challenges, from energy consumption and noise pollution to fire resilience, water scarcity and flooding. Our product range reflects the diversity of the world's needs, while supporting our stakeholders in reducing their own carbon footprint.

Stone wool is a fully recyclable, versatile material that forms the basis of all our businesses. With approximately 12 000 dedicated colleagues in 40 countries and sales in more than 120, we are the world leader in stone wool products, from building insulation to acoustic ceilings, external cladding systems to horticultural solutions, engineered fibres for industrial use to insulation for the process industry and marine & offshore.

Management statement

The Board of Directors and the Registered Directors have today considered and approved the interim report of ROCKWOOL A/S for the first quarter of 2024.

This interim report, which has not been audited or reviewed by the ROCKWOOL Group auditor, has been prepared in accordance with IAS 34 “Interim Financial Reporting”, as approved by the EU and additional Danish interim reporting requirements for listed companies.

In our opinion, the interim report presents a true and fair view of Group’s financial position at 31 March 2024 and of the result from Group’s operations and cash flow for the period 1 January to 31 March 2024.

Furthermore, we believe that the management report includes a true and fair presentation about the development in the Group’s operations and financial matters, the result for the period and the Group’s financial position overall as well as a description of the most significant risks and uncertainties faced by the Group.

Besides what has been disclosed in this interim report no changes in the Group’s most significant risks and uncertainties have occurred relative to what was disclosed in the consolidated Annual Report for 2023.

15 May 2024

Registered Directors

Jens Birgersson
CEO

Kim Junge Andersen
CFO

Board of Directors

Thomas Kähler
Chairman

Jørgen Tang-Jensen
Deputy Chairman

Rebekka Glasser Herlofsen

Jes Munk Hansen

Carsten Kähler

Ilse Irene Henne

Connie Enghus Theisen

Christian Westerberg

Berit Kjerulf

Income statement

MEUR	Unaudited		Audited
	Q1 2024	Q1 2023	FY 2023
Net sales	918	866	3 620
Other operating income	2	6	15
Operating income	920	872	3 635
Raw material costs and production material costs	312	326	1 302
Delivery costs and indirect costs	108	106	437
Other external costs	75	77	300
Personnel costs	209	199	817
Operating costs	704	708	2 856
EBITDA	216	164	779
Amortisation, depreciation and impairment	64	60	261
EBIT	152	104	518
Income from investments in associated companies	-	-	2
Financial items	3	2	2
Profit before tax	155	106	522
Tax on profit for the period	39	28	133
Profit for the period	116	78	389
EUR			
Earnings per share of 10 DKK (1.3 EUR)	5.4	3.6	18.0
Diluted earnings per share of 10 DKK (1.3 EUR)	5.4	3.6	18.0

Statement of comprehensive income

MEUR	Unaudited		Audited
	Q1 2024	Q1 2023	FY 2023
Profit for the period	116	78	389
<i>Items that will not be reclassified to income statement:</i>			
Actuarial gains and losses of pension obligations	1	-	-10
Tax on other comprehensive income	-	-	3
<i>Items that may be subsequently reclassified to income statement:</i>			
Currency adjustment from translation of entities	-8	-43	-54
Hedging instruments, value adjustments	2	4	-3
Tax on other comprehensive income	-	-	1
Other comprehensive income	-5	-39	-63
Comprehensive income for the period	111	39	326

Business segments and sales reporting

Q1	Unaudited						ROCKWOOL Group	
	Insulation segment		Systems segment		Eliminations		2024	2023
MEUR	2024	2023	2024	2023	2024	2023	2024	2023
External net sales	724	664	194	202	-	-	918	866
Internal net sales	82	95	-	-	-82	-95	-	-
EBIT	124	79	28	25	-	-	152	104
<i>EBIT margin</i>	15.4%	10.4%	14.2%	12.4%			16.5%	12.0%
Goods transferred at a point in time	724	664	194	202			918	866

Geographical split of net sales

MEUR	Unaudited		Audited
	Q1 2024	Q1 2023	FY 2023
Western Europe	525	528	2 125
Eastern Europe and Russia	176	138	679
North America, Asia and others	217	200	816
Total net sales	918	866	3 620

Balance sheet

(condensed)	Unaudited		Audited
MEUR	Q1 2024	Q1 2023	FY 2023
Assets			
Intangible assets	146	160	145
Tangible assets	2 101	1 996	2 079
Right-of-use assets	73	89	72
Other financial assets	17	14	19
Deferred tax assets	46	52	46
Non-current assets	2 383	2 311	2 361
Inventories	370	424	375
Receivables	569	535	464
Cash	339	336	354
Current assets	1 278	1 295	1 193
Total assets	3 661	3 606	3 554
Equity and liabilities			
Share capital	29	29	29
Currency translation adjustments	-179	-160	-171
Proposed dividend	125	102	125
Retained earnings	2 907	2 642	2 824
Hedging	-1	3	-3
Total equity	2 881	2 616	2 804
Non-current liabilities	216	216	199
Current liabilities	564	774	551
Total liabilities	780	990	750
Total equity and liabilities	3 661	3 606	3 554

Cash flow statement

(condensed)	Unaudited		Audited
MEUR	Q1 2024	Q1 2023	FY 2023
EBIT	152	104	518
Adjustments for amortisation, depreciation and impairment	64	60	261
Adjustments of non-cash operating items	-2	-5	-2
Changes in net working capital	-79	-72	71
Cash flow from operations before financial items and tax	135	87	848
Cash flow from operating activities	99	65	707
Cash flow from investing activities excluding acquisitions	-84	-77	-317
Business acquisitions/disposals, net of cash	-	-	5
Free cash flow	15	-12	395
Cash flow from financing activities	-47	139	-238
Net cash flow	-32	127	157
Cash available – beginning of period	353	202	202
Exchange rate adjustments on cash	-3	-3	-6
Cash available – end of period	318	326	353
Unutilised, committed credit facilities	600	350	600

Statement of changes in the equity

	Unaudited					
	Shareholders of ROCKWOOL A/S					
MEUR	Share capital	Currency translation adjustments	Proposed dividend	Retained earnings	Hedging	Total equity
Equity 1 January 2024	29	-171	125	2 824	-3	2 804
Profit for the period				116		116
Other comprehensive income		-8		1	2	-5
Comprehensive income for the period	-	-8	-	117	2	111
Share buy-back programme				-31		-31
Purchase of own shares				-3		-3
Equity 31 March 2024	29	-179	125	2 907	-1	2 881
Equity 1 January 2023	29	-117	102	2 567	-1	2 580
Profit for the period				78		78
Other comprehensive income		-43			4	-39
Comprehensive income for the period	-	-43	-	78	4	39
Purchase of own shares				-3		-3
Equity 31 March 2023	29	-160	102	2 642	3	2 616

Main figures in DKK million

MDKK	Unaudited		Audited
	Q1 2024	Q1 2023	FY 2023
Net sales	6 848	6 447	26 972
Amortisation, depreciation and impairment	475	448	1 948
EBIT	1 132	772	3 861
Profit before tax	1 157	786	3 889
Profit for the period	862	582	2 898
Total assets	27 304	26 856	26 490
Equity	21 487	19 486	20 898
Cash flow from operating activities	738	485	5 267
Cash flow from investing activities	626	574	2 322
Exchange rate	7.46	7.44	7.45

Accounting policies

This unaudited interim report has been prepared in accordance with IAS 34 and additional Danish regulations for the presentation of quarterly interim reports by listed companies. The interim report has been prepared in accordance with the accounting policies set out in the Annual Report for 2023 with no significant changes.

Significant accounting estimates and assumptions

In preparing this interim report Management has made various accounting estimates and judgements that may significantly influence the amounts recognised in the Consolidated Financial Statement and related information at the reporting date. The accounting estimates and judgements which Management considers to be material for the preparation and understanding of the interim report are stated in Note 1.1 in the Annual Report 2023 and primarily relates to impairment testing, valuation of inventories, deferred tax assets and uncertain tax positions.

Disclaimer

The statements on the future in this report, including expected sales and earnings, are associated with risks and uncertainties and may be affected by factors influencing the activities of the Group, e.g. the global economic environment, including interest and exchange rate developments, the raw material situation, production and distribution-related issues, breach of contract or unexpected termination of contract, price reductions due to market-driven price reductions, market acceptance of new products, launches of competitive products and other unforeseen factors.