# Annual general meeting of Danske Bank A/S 2020

SIN DK0010274



# Danske Bank A/S ("Danske Bank") will hold its annual general meeting on Tuesday 9 June 2020 at 3.00pm

To protect everyone's safety and reduce the risk of COVID-19 spreading, we recommend that shareholders refrain from attending the general meeting in person and instead cast their votes by correspondence or proxy and attend the live webcast of the general meeting via the InvestorPortal.

The bank will also reduce its number of representatives to reduce the risk of infection.

Please find further information on page 18.

#### Agenda

- 1) The Board of Directors' report on Danske Bank's activities in 2019
- **2)** Submission of the Annual Report 2019 for adoption
- 3) Proposal for allocation of profits according to the adopted Annual Report and the company announcement dated 20 April 2020
- 4) Election of members to the Board of Directors
- 5) Appointment of external auditors
- **6)** The Board of Directors' proposals to amend the Articles of Association

#### Proposal for

- a. extension by one year of the existing authority in articles 6.1. and 6.2. regarding capital increases with pre-emption rights
- extension by one year of the existing authority in articles 6.5. and 6.6. regarding capital increases without pre-emption rights
- c. increase and amendment of the existing authority in articles 6.5. and 6.6. regarding capital increases without pre-emption rights
- d. alignment of article 9.4. of the Articles of Association with the Danish Companies Act regarding the deadline for submitting shareholder proposals
- e. inclusion of an article in the Articles of Association regarding indemnification of Directors and Officers
- f. update of references to the share registrar in the Articles of Association

- 7) The Board of Directors' proposal for extension of its existing authority to acquire own shares
- 8) The Board of Directors' proposal for remuneration of the Board of Directors
- **9)** The Board of Directors' proposal for adjustments to the Remuneration Policy
- **10)** The Board of Directors' proposal regarding indemnification of Directors and Officers as of the 2020 annual general meeting until the 2021 annual general meeting
- 11) Proposal from shareholder Ole Schultz
- 12) Proposal from shareholder Jacob Schønberg
- 13) Proposals from shareholder Philip C Stone
- 14) Proposals from shareholder Gunnar Mikkelsen
- **15)** Proposals from shareholder Wismann Property Consult A/S
- **16)** Authorisation to the chairman of the general meeting
- 17) Any other business

#### Items on the agenda, including complete proposals

#### Re item 1)

# The Board of Directors' report on Danske Bank's activities in 2019

The Board of Directors proposes that the general meeting take note of the report on Danske Bank's activities in 2019.

#### Re item 2)

# Submission of the Annual Report 2019 for adoption

The Board of Directors proposes that the general meeting adopt Danske Bank's Annual Report 2019 with the changes which follow from the company announcement dated 20 April 2020 on the allocation of profits, as described in detail under agenda item 3.

#### Re item 3)

Proposal for allocation of profits according to the adopted Annual Report and the company announcement dated 20 April 2020

The net profit of Danske Bank A/S for 2019 is DKK 15,068 million.

In light of the economic situation caused by the COVID-19 pandemic, the Board of Directors proposes that no dividends be paid for 2019, as described in detail in the company announcement dated 20 April 2020.

Please also refer to page 213 of the Annual Report 2019 and the Supplement to Annual Report 2019 illustrating the change to the proposed profit allocation. Please find both on danskebank.com.

#### Proposed profit allocation

(DKK millions) Annual net profit	15,068
Equity method reserve	3,422
Dividends for the year	-
Additional tier 1 capital holders	786
Retained earnings	10,860
Total	15,068

# Re item 4) Election of members to the Board of Directors

Lars-Erik Brenøe, Karsten Dybvad, Bente Avnung Landsnes, Jan Thorsgaard Nielsen, Christian Sagild, Carol Sergeant and Gerrit Zalm all seek and are proposed for re-election to the Board of Directors.

The Board of Directors nominates Martin Blessing and Raija-Leena Hankonen as new members of the Board of Directors.

The Board of Directors proposes the election of a total of nine board members.

A shareholder has nominated Lars Wismann to be elected as a new member of the Board of Directors. The Board of Directors does not support this candidacy.

The Board of Directors updated its competency profile in 2019 and has assessed the competencies of the individual members as well as its combined competencies in view of the updated profile.

The Board of Directors has adopted a procedure for the selection and nomination of candidates for the Board of Directors as part of its planning for the future composition of the Board of Directors.

The Board of Directors' selection and nomination of candidates for the Board of Directors are approved by the full Board of Directors and carried out through a thorough and transparent process. When assessing its composition and nominating new candidates, the Board of Directors takes into consideration the need

for continuity and integration of new talent as well as diversity in relation, for example, to age, international experience and gender.

For information about the candidates' competencies, formal training, independence, background, directorships and other offices, please refer to Appendix 1.

The competency profile for the Board of Directors is available at danskebank.com.

# Re item 5) Appointment of external auditors

The Board of Directors proposes the re-election of Deloitte Statsautoriseret Revisionspartnerselskab as external auditors in line with the recommendation of the Audit Committee.

The Audit Committee's recommendation is free from influence from third parties and no clauses restricting the choice by the general meeting to certain categories or lists of statutory auditors or audit firms have been imposed upon the Audit Committee.

#### Re item 6)

# The Board of Directors' proposals to amend the Articles of Association

a. Proposal for extension by one year of the existing authority in articles 6.1. and 6.2. regarding capital increases with pre-emption rights

The Board of Directors proposes that the Board of Directors' existing authority, with pre-emption rights for Danske Bank's shareholders, to increase Danske Bank's share capital and to raise loans against bonds or other debt instruments with access to conversion to shares (convertible loans) be extended from 1 March 2024 to 1 March 2025. The authority corresponds to less than 20% of Danske Bank's nominal share capital. The purpose of the proposal is to ensure Danske Bank's flexibility to raise capital, if necessary.

Consequently, the Board of Directors proposes that articles 6.1. and 6.2. of the Articles of Association be amended as follows:

"6.1. The Board of Directors is authorised, until 1 March 2025, to raise Danske Bank's share capital by up to DKK 1,720,000,000. The share capital increase may take place on one or more occasions against cash. According to article 5.1., Danske Bank's existing shareholders have pre-emption rights to subscribe for the new shares in proportion to their existing holdings.

6.2. The Board of Directors is also authorised. until 1 March 2025, on one or more occasions to raise loans against bonds or other instruments of debt with access to convert them into shares (convertible loans), and the Board of Directors is authorised to make the related capital increase. Convertible loans may not exceed an amount resulting in a maximum capital increase, which may be effected under the authority to increase Danske Bank's share capital, see article 6.1.above, according to the conversion price fixed at the raising of such loans as laid down by the terms and conditions of the bonds or other instruments of debt. The exercise of this authority reduces, by a corresponding amount, the authority in article 6.1. to increase Danske Bank's share capital. When the Board of Directors decides to raise convertible loans, the authority to increase the share capital, see article 6.1. above, is considered utilised by an amount corresponding to the maximum conversion rights. The conversion period may run for longer than five years after the raising of the convertible loan. Danske Bank's shareholders are entitled to subscribe for convertible loans in proportion to their shareholdings. The decision of the Board of Directors to raise convertible loans must be recorded in the Articles of Association and the Board of Directors is authorised to amend the articles accordingly."

The proposal does not result in any changes to articles 6.3. and 6.4. of the Articles of Association.

b. Proposal for extension by one year of the existing authority in articles 6.5. and 6.6. regarding capital increases without pre-emption rights

The Board of Directors proposes that the Board of Directors' existing authority, without pre-emption rights for Danske Bank's shareholders, to increase Danske Bank's share capital and to raise loans against bonds or other debt instruments with access to conversion to shares (convertible loans) be extended from 1 March 2024 to 1 March 2025. Consequently, the Board of Directors proposes that articles 6.5. and 6.6. of the Articles of Association be amended as follows:

"6.5. The Board of Directors is authorised, until 1 March 2025, to increase Danske Bank's share capital by up to DKK 860,000,000. The share capital increase may take place on one or more occasions. Danske Bank's shareholders are not entitled to subscribe for shares in proportion to their shareholdings. Consequently, the new shares must be offered at market price. The share capital increase may be against payment in cash, conversion of debt or as consideration in connection with Danske Bank's acquisition of an existing business.

6.6. The Board of Directors is also authorised, until 1 March 2025, on one or more occasions to raise loans against bonds or other instruments of debt with access to convert them into shares (convertible loans), and the Board of Directors is authorised to make the related capital increase. Convertible loans may not exceed an amount resulting in a maximum capital increase, which may be effected under the authority to increase Danske Bank's share capital, see article 6.5. above, according to the conversion price fixed at the raising of such loans as laid down by the terms and conditions of the bonds or instruments of debt. The exercise of this authority reduces, by a corresponding amount, the authority in article 6.5. to increase Danske Bank's share capital. When the Board of Directors decides to raise convertible loans, the authority to increase the share capital, see article 6.5. above, is considered utilised by an amount corresponding to the maximum conversion rights. The conversion period may run for longer than five years after the raising of the convertible loan. Danske Bank's shareholders are not entitled to subscribe for convertible loans in proportion to their shareholdings. The decision of the Board of Directors to raise convertible loans must be recorded in the Articles of Association and the Board of Directors is authorised to amend the articles accordingly."

This proposal does not result in any changes to articles 6.7.-6.10. of the Articles of Association.

 Proposal for increase and amendment of the existing authority in articles 6.5. and 6.6. regarding capital increases without pre-emption rights

As DKK 625,782,240 of the existing authorisation has already been utilised by the previous two issuances of Additional Tier 1 Capital, as recorded in articles 6.9. and 6.10. of the Articles of Association, the purpose of the proposal is to reinstate an authorisation corresponding to a maximum of 10% of the share capital, and to ensure Danske Bank's flexibility to raise loans against bonds in relation to issuance of Additional Tier 1 Capital, if necessary.

The Board of Directors thus proposes to increase the amount of the Board of Director's authority to a total of DKK 1,485,000,000, which may be used to increase Danske Bank's share capital (limited to 10%) or to raise loans against bonds or other instruments of debt with access to convert them into shares (convertible loans).

Consequently, and subject to the approval of the proposed extension of the Board of Directors' existing authority, cf. agenda item 6.b. above, the Board of Directors proposes that articles 6.5. and 6.6 of the Articles of Association be further amended as follows:

"6.5. The Board of Directors is authorised, until 1 March 2025, to increase Danske Bank's share capital by up to DKK 1,485,000,000. The share capital increase may take place on one or more occasions. Danske Bank's shareholders are not entitled to subscribe for shares in proportion to their shareholdings. Consequently, the new shares must be offered at market price. The share capital increase may be against payment in cash, conversion of debt or as consideration in connection with Danske Bank's acquisition of an existing business. For share issues not related to conversion of convertible bonds issued under article 6.6., including articles 6.9. and 6.10., the authorisation is, however, limited to DKK 860,000,000.

6.6. The Board of Directors is also authorised, until 1 March 2025, on one or more occasions

to raise loans against bonds or other instruments of debt with access to convert them into shares (convertible loans) for a total of DKK 1,485,000,000, subject to previous issues under articles 6.9. and 6.10. below. The Board of Directors is authorised to make the related capital increase. Convertible loans may not exceed an amount resulting in a maximum capital increase, which may be effected under the authority to increase Danske Bank's share capital, see article 6.5. above, according to the conversion price fixed at the raising of such loans as laid down by the terms and conditions of the bonds or instruments of debt. The exercise of this authority reduces, by a corresponding amount, the authority in article 6.5. to increase Danske Bank's share capital. When the Board of Directors decides to raise convertible loans, the authority to increase the share capital, see article 6.5. above, is considered utilised by an amount corresponding to the maximum conversion rights. The conversion period may run for longer than five years after the raising of the convertible loan. Danske Bank's shareholders are not entitled to subscribe for convertible loans in proportion to their shareholdings. The decision of the Board of Directors to raise convertible loans must be recorded in the Articles of Association and the Board of Directors is authorised to amend the articles accordingly."

The proposal does not result in any changes to articles 6.7.-6.10. of the Articles of Association.

 Proposal for alignment of article 9.4. of the Articles of Association with the Danish Companies Act regarding the deadline for submitting shareholder proposals

The Board of Directors proposes to align the deadline for submitting shareholder proposals for specific issues to be included on the agenda for the annual general meeting, with section 90(2) of the Danish Companies Act.

Consequently, the Board of Directors proposes that article 9.4. of the Articles of Association be amended as follows:

"9.4. Any shareholder is entitled to have specific issues included on the agenda and transacted at the annual general meeting, provided that the shareholder submits a request in writing to this effect to the Board of Directors and such request is received by the Board of Directors no later than six weeks before the annual general meeting."

e. Proposal for inclusion of an article in the Articles of Association regarding indemnification of Directors and Officers

The Directors' and Officers' (D&O) liability insurance taken out by Danske Bank for 2020 has a total coverage amount of EUR 85 million. In the view of the Board of Directors, this coverage amount is far from sufficient considering the size of Danske Bank's business and the risks associated with this business, including a significantly increased risk exposure under Danish and international laws and regulations and the enforcement thereof by relevant authorities. Danske Bank has tried to take out insurance at a higher level, but this has not been possible due to limited capacity in the liability insurance market. It may not be possible to obtain such coverage in the years to come.

The current D&O liability insurance taken out by Danske Bank (for 2020) excludes coverage in the event of conduct attributable to the gaining of personal profit or advantage to which a Director or Officer was not legally entitled, or the committing of any intentional criminal act by a Director or Officer, and it excludes coverage for claims which are in any way related to or arising out of the Estonia matter. Further, the current D&O liability insurance excludes coverage for new claims (unrelated to the Estonia matter) concerning money laundering, other related financial crime matters and sanctions violations.

The Board of Directors has concluded that, in order to attract and retain talented and experienced individuals as representatives of Danske Bank (employees as well as members of the Board of Directors), it is necessary for Danske Bank to indemnify Directors and Officers in excess of the coverage currently provided by the D&O liability insurance, and that the indemnification should also cover new claims (unrelated to the Estonia matter) concerning money laundering, other related financial crime matters and sanctions violations. The Board of Directors proposes that a provision be incorporated in the Articles of Association to the effect that the Board of Directors may, if it deems it necessary, propose that the general meeting resolve that Danske Bank indemnify Directors and Officers of the Danske Bank Group for a specific period and up to a specific amount proposed by the Board of Directors (deducting any coverage available under Directors' and Officers' liability insurance taken out by Danske Bank).

Consequently, the Board of Directors proposes that the following be inserted in the Articles of Association as a new article 9.5:

9.5. The Board of Directors may, if it deems it necessary, propose that the general meeting resolves that Danske Bank shall indemnify Directors and Officers, both current and former, of the Danske Bank Group for claims against these individuals in connection with their services to the Danske Bank Group up to a total amount proposed by the Board of Directors (deducting any coverage available under the Directors' and Officers' (D&O) liability insurance taken out by Danske Bank). Such resolution shall apply for a period proposed by the Board of Directors and apply to claims made against Directors and Officers during this period. Exclusions applicable under the D&O liability insurance taken out by Danske Bank and in force at the time when a claim is made shall apply accordingly to the indemnity, unless the general meeting resolves that specific exclusions under the D&O liability insurance shall not apply to the indemnity. If, when a claim is made, no D&O liability insurance is applicable, the exclusions of the latest applicable D&O liability insurance shall apply, except for specific exclusions applicable under the D&O liability insurance which the general meeting has resolved shall not apply to the indemnity, see above. In the event that claims covered by the indemnity exceed the total amount of the indemnity, the principle of section 95(3) of the Danish Insurance Contracts Act shall apply. A Director or Officer shall be understood to mean a member of the Board of Directors, a member of the Executive Leadership Team and any other person who can incur personal managerial liability according to applicable law. The indemnity by Danske Bank shall also, in addition to the total amount proposed by

the Board of Directors and resolved by the general meeting, cover any adverse tax consequences for Directors and Officers arising from the fact that coverage is provided by way of the indemnity and not through D&O liability insurance."

f. Proposal for update of references to the share registrar in the Articles of Association

To reflect the recent merger between VP Investor Services and VP Securities, it is proposed that the company registration number of VP Investor Services in article 7.2. of the Articles of Association be amended to "21599336" and references to "VP Investor Services A/S" and "VP Investor Services A/S (VP Services A/S)" in articles 7.2., 7.3., 11.1., and 11.3. be amended to "VP Securities A/S".

The proposed updated Articles of Association are available on danskebank.com.

#### Re item 7)

#### The Board of Directors' proposal for extension of its existing authority to acquire own shares

The Board of Directors proposes to extend its existing authority so that the Board of Directors be authorised in the period until 1 March 2025 to allow Danske Bank and the Group to acquire own shares by way of ownership or pledge up to an aggregate value of 10% of Danske Bank's share capital at the time of granting the authority provided that Danske Bank's holding of own shares does not exceed 10% of Danske Bank's share capital. If shares are acquired for ownership, the purchase price must not deviate from the price quoted on Nasdaq Copenhagen at the time of acquisition by more than 10%.

#### Re item 8) The Board of Directors' proposal for the remuneration of the Board of Directors

The level of work and commitment required of members of a board of directors of a financial institution such as Danske Bank is much more comprehensive today than it was in the past. In order to remunerate the level of work and the associated risk in a way which also reflects the special situation in which Danske Bank at the moment finds itself, the current fees should be changed. Not only is this important in order to ensure that Danske Bank is able to attract and retain competent candidates, but it is also important in order to ensure that the Board of Directors continues to possess the necessary competencies now and in the years to come.

Therefore, the Board of Directors believes that the rationale for the proposal on new fees remains relevant.

At the same time, the Board of Directors acknowledges the macroeconomic situation caused by the COVID-19 pandemic, and it finds – also in light of the other decisions made by the Board of Directors – that now is not the right time for the fee changes to be put into effect.

The Board of Directors therefore proposes that the general meeting adopt the new fees, but that the Board of Directors for the rest of 2020 are remunerated with the current fees. The new fees will take effect from 1 January 2021.

Proposed fee structur	Proposed fee structure		
	Current fees	New fees	
Base fee	DKK 537,500	DKK 660,000	
The chairman's fee	3.5 x base fee	4 x base fee	
The vice chairman's/ vice chairmen's fees	1.5 x base fee	2 x base fee	
Board committee fees			
Remuneration Committee and Nomination Committee	DKK 123,000	DKK 165,000 (1/4 x base fee)	
Audit Committee, Risk Committee, and Conduct & Compliance Committee	DKK 185,000	DKK 220,000 (1/3 x base fee)	
Committee Chairmen fees			
Remuneration Committee and Nomination Committee	DKK 175,000	DKK 330,000 (1/2 x base fee)	
Audit Committee, Risk Committee, and Conduct & Compliance Committee	DKK 278,000	DKK 440,000 (2/3 x base fee)	

In addition to the Board fees, Danske Bank may pay social duties and similar taxes levied by foreign authorities in relation to the directors' fees. Danske Bank may also pay any outlays and travel expenses, and, subject to the approval of the proposed revisions of the Remuneration Policy, additional costs incurred in connection with a director's discharge of his or her duties as a member of the Board of Directors.

#### Re item 9)

# The Board of Directors' proposal for adjustments to the Remuneration Policy

The Board of Directors proposes only a few adjustments and editorial amendments to Danske Bank's Remuneration Policy for 2020 as the implementation of regulatory changes was carried out in the 2019 revision of the policy.

The proposed adjustments are described in general terms below.

- Extension of deferral period for material risk-takers from three to four years.
- Specification of additional covered costs associated with members of the Board of Directors and the Executive Leadership Team discharging their duties.

The Board of Directors' proposed and updated Remuneration Policy is set out in Appendix 2.

#### Re item 10)

# The Board of Directors' proposal regarding the indemnification of Directors and Officers as of the 2020 annual general meeting until the 2021 annual general meeting

As stated under agenda item 6.e., Danske Bank has been unable to take out a Directors and Officers insurance coverage, which in the view of the Board of Directors can be deemed sufficient.

Danske Bank has obtained expert advice, according to which a D&O liability coverage for Danske Bank of minimum EUR 200 million would be equivalent to the average of other banks (both international, European and Nordic). According to the expert advice, Danske Bank should however, due to the current circumstances surrounding Danske Bank, consider to insure also against a worse scenario (which according to the expert advice would mean EUR 300 million for a 20 year event, EUR 500 million for a 50 year event and EUR 750 million for a 100 year event). The expert advice has considered the level of insurance taken out by other banks as well as the risk exposure of Directors and Officers (the risk of being met with claims, the likely size of such claims, etc.).

Based on the expert advice obtained, the Board of Directors proposes that Danske Bank indemnify Directors and Officers up to a total annual amount of EUR 250 million, that is, EUR 165 million in excess of the D&O liability coverage available for 2020. The D&O liability insurance is renewed annually. In connection with renewal of the insurance, the total annual amount of D&O liability coverage which Danske Bank is able to obtain may be higher or lower than EUR 85 million, depending on market capacity and other circumstances. Accordingly, the indemnity up to the total annual amount of EUR 250 million, may cover a higher or a lower amount in excess of D&O liability coverage (where applicable) than what is currently the case.

Consequently, the Board of Directors proposes that the general meeting resolve that Danske Bank indemnify Directors and Officers of the Danske Bank Group up to an amount of EUR 250 million in accordance with the proposed new article 9.5 cf. agenda item 6.e. above. The indemnity shall apply as of the 2020 annual general meeting until the next annual general meeting. The exclusions applicable under the D&O liability insurance taken out by Danske Bank shall apply accordingly to the indemnity, except that exclusions under the D&O liability insurance concerning money laundering (unrelated to the Estonia matter), other related financial crime matters and sanctions violations shall not apply to the indemnity.

# Re item 11) Proposal from shareholder Ole Schultz

The general meeting recognises that Danske Bank is working with sustainability and responsible investments.

Because Danske Bank, according to the media, wishes to take an increased level of societal responsibility, the general meeting recommends that Danske Bank works in such a way that:

- all investments (shares and corporate bonds) in coal and tar sands companies, covering both extraction and infrastructure, are sold off before the end of 2025 if the turnover of the individual company in this area is greater than 1%,
- no savings, investments or pension investments are offered in such coal and tar sands companies,
- critical dialogues are initiated with fossil fuel and which Danske Bank has invested that directly or indirectly work against the 1.5 degree Celsius target of the Paris Agreement on Climate Change, and if these companies do not alter their behaviour,

the investments will be sold off before the end of 2022,

efforts are made towards only investing in fossil fuel companies when a clear plan exists for when and how the companies will adapt their business model to support the 1.5 degree Celsius target of the Paris Agreement on Climate Change.

Proposing shareholder's motivation for the proposal:

As the largest bank in Denmark and as an international financial institution, Danske Bank has a special responsibility in contributing to the Paris Agreement on Climate Change target of limiting the global temperature increase to well under 2 degrees Celsius and as close to 1.5 degrees Celsius as possible. As a member of the Investor Group on Climate Change (IGCC) and other organisations, Danske Bank must lead the way.

#### Reply of the Board of Directors:

Danske Bank wants to contribute to a more green and more sustainable economy, so we have set new targets to accelerate our efforts. Danske Bank is working actively to integrate climate considerations into relevant business processes and already excludes companies which have a turnover of 30% or more from tar sands, thermal coal mining and coal-based power stations. Danske Bank clearly expects the threshold for excluding companies to be adjusted in future in step with market and regulatory developments.

Danske Bank has set a target to provide more than DKK 100 billion in sustainable financing toward 2023. Moreover, Danske Bank has committed to setting a climate target by 2023 for its commercial loan portfolio which is in line with the climate goals of the Paris Agreement on Climate Change. At the same time, Danica Pension has committed to investing DKK 30 billion by 2023 to support the green transition, and the Danske Bank Group will reduce its own CO2 emissions by 75% from the 2010 level. In addition to these targets, Danske Bank will continue its efforts to further integrate environmental, social and governance factors into its investment and lending processes when assessing risks and opportunities. As part of this work, Danske Bank follows the recommendations of the Financial Stability Board in relation to assessments of climate-related risks and opportunities as stipulated in the guidelines from the Task Force on Climate-related Financial Disclosures (TCFD) and Danske Bank is a signatory of the investor initiative Climate Action 100+.

Thus, the Board of Directors fully recognises the motivation behind this proposal, but does not support the specific proposal.

# Re item 12 Proposal from shareholder Jacob Schønberg

The Articles of Association should be amended so that the Board of Directors may resolve to conduct completely electronic general meetings. Consequently, the following wording of article 8.3 of the Articles of Association is proposed:

"8.3 All general meetings must be held in the metropolitan area of Copenhagen. However, the Board of Directors may resolve to conduct electronic general meetings without the possibility of physical attendance (a completely electronic general meeting) provided that the general meeting can be conducted in a proper manner. Shareholders will then be able to participate in, express their opinions and vote at the general meeting by electronic means. Further information will be available on Danske Bank's website and in the relevant notices of the general meetings, and written notice will be sent to all registered shareholders who have so requested."

#### The Board of Director's reply:

Due to the extraordinary situation caused by the COVID-19 pandemic, the authorities have permitted completely electronic general meetings. The Board of Directors has considered this possibility, however, due to the lack of experience with completely electronic general meetings, we have chosen not to make use of this possibility. The Board of Directors will analyse more closely the possibility of conducting electronical general meetings and based on the outcome of the analysis, we will consider presenting a proposal regarding completely electronic general meetings at the annual general meeting in 2021.

The Board of Directors therefore does not support the execution of the proposal at this general meeting.

# Re item 13) Proposals from shareholder Philip C Stone

**13.1** Board of Directors' and Executive Leadership Team's shareholdings in the oil, gas and coal industry

The general meeting requires that the Board of Directors ensures that any shareholdings in the oil, gas and coal industry held by members of the Bank's Board of Directors and members of the Executive Leadership Team are sold before the next annual general meeting.

Proposing shareholder's motivation for the proposal:

The climate crisis is the greatest threat we face. An increasing number of reports from financial sources

highlight the fact that this crisis is also a threat to our economies and to financial stability. In order to minimise the consequences of this crisis, it is necessary to have a rapid and targeted phasing out of activities that increase the concentration of greenhouse gasses in the environment. If the bank's management has a personal interest in the well-being of oil, gas and coal companies and in slowing down the process of reducing fossil fuels, the Bank will be unable to make the necessary contribution.

#### Reply of the Board of Directors:

The Board of Directors will of course ensure that there are no conflicts of interest between the private interests of the management and Danske Bank's interests, however, the private investment activities of members of Danske Bank's Board of Directors and members of the Executive Leadership Team are fundamentally a private matter.

The Board of Directors therefore does not support this proposal.

13.2 Investing in oil, gas and coal

The general meeting decides that Danske Bank will cease to offer investments in oil, gas and coal companies, and in funds that contain such investments

Proposing shareholder's motivation for the proposal:

Such investments are detrimental to both the climate and to investors. Over the past two years, the energy sector excluding companies producing clean energy has performed worst on the stock exchange. Over the past ten years, the share price of oil companies has not risen. Funds that exclude fossil fuel companies perform better than funds that include fossil fuel companies. In recognition of the risks associated with the breakdown of a stable climate and of the poor forecasts for investments in fossil fuels, among other reasons, Goldman Sachs and BlackRock have recently tightened up their policies.

#### Reply of the Board of Directors:

Danske Bank works continually to offer investment solutions which accommodate customer preferences in terms of sustainability, and the assessment of climaterelated risks and opportunities forms an integral part of Danske Bank's investment approach. Danske Bank also believes that it is generally more productive to remain invested in a company when dilemmas and risks arise. Instead of divesting, Danske Bank's portfolio managers enter into an active dialogue and take responsibility by setting clear demands for addressing, for example, environmental, social and governance (ESG) factors.

We refer to the reply under item 11.

The Board of Directors therefore does not support this proposal.

13.3 Investing and lending policy

The general meeting decides that Danske Bank must follow an investing and lending policy that aligns with the European Investment Bank's proposal "EIB ENERGY LENDING POLICY: Supporting the energy transformation".

Proposing shareholder's motivation for the proposal:

The objective of the lending policy set out in the proposal is to accelerate the implementation of the Paris Agreement on Climate Change. It is noted therein that the EIB will phase out lending to fossil fuel-based companies. The degradation of the climate cannot be held in check unless we take action. There is a need for a significant and rapid reallocation of financial funds away from fossil fuels and towards sustainable technologies. We cannot avoid increased risks if the banks continue to invest in new fossil fuel infrastructure and projects that serve to increase the amount of oil, gas and coal reserves.

#### Reply of the Board of Directors:

Danske Bank wants to contribute to a more green and more sustainable economy, and we are therefore integrating climate-related risks and opportunities into both lending and investment policies. Danske Bank actively tracks developments in this area, including in relation to generally recognised guidelines and methodologies.

#### We refer to the reply under item 11.

The Board of Directors therefore does not support this proposal.

# 13.4 Mistrust

The general meeting expresses mistrust in Karsten Dybvad and Chris Vogelzang.

Proposing shareholder's motivation for the proposal:

The current management deserves credit for the way it has handled the money laundering and fee cases, but it

has done almost nothing so far in relation to the by far more important threat to the climate. Even when the question is about the most dirty fuels, the management is unwilling to draw a meaningful line.

Chris Vogelzang started his career at the oil company Shell, and he was brought in to head Danske Bank by Gerrit Zalm, member of Danske Bank's Board of Directors and member of Shell's board of directors. So, Shell can be assumed to exert a large influence on the Bank's decisions. Vogelzang was dismissed as the head of a Dutch bank because his level of societal awareness was considered inadequate. His lack of initiative in relation to the climate crisis suggests that his societal outlook is still insufficient. Despite the clear outcome of the Danish parliamentary election and the support of almost all the political parties to step up environmental initiatives, it seems as if the Bank intends to continue its dedication to fossil fuels.

At the annual general meeting in 2019, Karsten Dybvad referred to a "high degree of optimism in Norway, where oil investments stand to grow" (by the way, it can be mentioned that the Norwegian oil fund has chosen to dispose of fossil investments to the tune of USD 13 billion). Karsten Dybvad also mentioned that the nations' contributions to ensuring compliance with the Paris Agreement on Climate Change were progressing quite well (which is not in line with the truth) and that the oil companies were in the process of transforming themselves into "energy companies". If by that he means that the oil companies are moving away from oil, this allegation is wrong too, and there is ample documentation to substantiate this.

The common denominator of these statements is an underestimation of the seriousness of the crisis, an embellishment of reality, an uncritical acceptance of the oil industry's propaganda and a legitimation of the bank's inactivity. With the current management, there are no signs suggesting that Danske Bank will contribute to the solution of the climate crisis.

#### Reply of the Board of Directors:

As stated in the Board of Directors' reply under item 11, Danske Bank is well aware of its role in the efforts to meet the targets set out in the Paris Agreement on Climate Change and has therefore set ambitious targets for the period toward 2023.

The Board of Directors therefore does not support this proposal.

# Re item 14) Proposals from shareholder Gunnar Mikkelsen

14.1 Legal proceedings against auditors

Pursuant to section 364, cf. section 361(2), of the Danish Companies Act, the general meeting will adopt a resolution that Danske Bank A/S, no later than at 3.00pm on the day after the general meeting, commence legal proceedings against KPMG Statsautoriseret Revisionspartnerselskab/ Ernst & Young Godkendt Revisionspartnerselskab (see the decision by the Danish Competition Council of 22/05/2014, 13/13057) and Deloitte Statsautoriseret Revisionspartnerselskab and the signing auditors who must be considered to have issued inadequate and incomplete long-form audit reports to the Bank's management and in that the auditors are not considered to have provided additional information in the auditors' reports contained in Danske Bank's financial statements in relation to the now identified serious violations of the money-laundering provisions of the Bank's Estonian branch for the period 2007 up to and including 2015. The said legal and natural persons must be ordered to acknowledge liability, primarily on a joint and several basis, secondarily on an alternative basis in respect of the following:

- Danske Bank A/S's consequential costs associated with a counter audit made in connection with the legal inquiry, see page 16 of the Report on the Non-Resident Portfolio of Danske Bank's Estonian branch and subsequent investigations. Even though these investigations have been resolved by Danske Bank, the conclusions and results of the counter audit are completely different from those expressed by the external auditors in the unmodified auditors' reports issued during all these years,
- 2. fines which Danske Bank may be ordered to pay as a result of the inadequate and not timely reporting made by the auditors appointed by the general meeting about the matters to Danske Bank's Board of Directors in relation to the long-form audit reports and the auditors' reports, respectively, in which additional information must be provided in the event of a presumption of violations for which management could be held tort or criminally liable,
- Iosses which Danske Bank may have suffered on buybacks - in accordance with authorisations granted by shareholders in general meeting - of own shares at an artificially high price as a result of the inadequate information in the market,

- 4 costs which Danske Bank has incurred or will incur to defend itself against claims from authorities both in Denmark and abroad as a result of flows of approx. DKK 1,500 billion, most of which as stated in the report on the non-resident portfolio in Estonia - according to a correspondent bank - are considered suspicious in nine out of ten cases and should have been reported to the relevant authorities, and the Board of Directors of Danske Bank did not receive adequate information thereon from the auditors appointed by the general meeting, including for the purpose of providing information to the public about matters that would be likely to have a significant effect on the price of the Danske Bank share,
- costs which Danske Bank has incurred or will incur to defend itself against claims for compensation raised by foreign and Danish groups of shareholders, and which will not be covered by the courts' decisions about coverage of costs.

In future, Danske Bank A/S must inform the shareholders at annual general meetings of the gross costs associated with the specified cost categories.

Proposing shareholder's motivation for the proposal:

In the opinion of the proposing shareholder, Danske Bank's shareholders need to consider whether any liability can be assigned to the Bank's auditors appointed by the general meeting since they have not, to the extent necessary and required, informed the Bank's management, the authorities and financial statement users, including the shareholders, about the money laundering that took place and about the deficiencies of the Bank's internal lines of defence. In the opinion of the proposing shareholder, the shareholders have suffered a total loss of about DKK 120 billion.

The proposing shareholder finds that the auditors should have identified the serious information about obvious and incomplete control procedures and other warning signals about existing risks in relation to money laundering by the Bank's Estonian branch, including in relation to use of the head office's systems. Timely notification of the Bank's management and financial statement users would have limited the loss, just as substantial costs to a number of advisers could have been avoided. To this should be added additional risks of significant fines and costs associated with defending such claims. In the opinion of the proposing shareholder, these fines and costs could have been avoided if the auditors appointed by the general meeting had given a correct and timely account of the matters in the longform audit report and the auditors' report, respectively.

The proposing shareholder finds that the auditors appointed by the general meeting had not planned the audit sufficiently to clarify the following:

"At the beginning of 2014 – after receipt of an enquiry from a whistleblower and audit letters from Group Internal Audit – it became clear that AML measures taken by the Estonian branch were obviously inadequate and insufficient" and "that all of Danske Bank's three internal lines of defence had fallen."

At present, and as far as the proposing shareholder is aware, there is no quantitative information available about any fines, and costs of the Bank's defence against actions instituted etc., but it appears from the financial statements that Danske Bank has allocated up to DKK 10 billion for this purpose.

According to Danske Bank, an assessment of the outcome of the listed pending civil cases, with claims of more than DKK 7.5 billion, the outcome of the charge against Danske Bank and previous employees by the Danish State Prosecutor for Serious Economic and International Crime (SØIK), the Danish Financial Supervisory Authority's decision and similar decisions made by several foreign authorities, as well as the outcome of investigations related to the non-resident portfolio of its Estonian branch or similar matters of the Bank's other Baltic branches, is subject to significant uncertainty.

For the purpose of statute-barring deadlines, it is of material importance that the declaratory action is presented to the auditors appointed by the general meeting and the signing auditors no later than the day after the general meeting, and Danske Bank is deemed to have the time required to prepare for this ahead of the general meeting.

14.2 Legal proceedings against former management

With reference to section 364(1), cf. section 361(1), of the Danish Companies Act, the shareholders at the general meeting will adopt a resolution to commence proceedings against the group of former Executive Board members and other senior employees who have already been preliminarily charged by the Danish State Prosecutor for Serious Economic and International Crime (SØIK). This group of persons comprises ten individuals. For discretionary reasons, the names of the individuals preliminarily charged are not mentioned. The natural persons must be ordered to acknowledge liability, primarily on a joint and several basis, secondarily on an alternative basis, in respect of the same types of costs which are stated in proposal 14.1 as well as for losses which the shareholders of Danske Bank have incurred in respect of Danske Bank shares acquired before the release of Danske Bank's announcement on 20 March 2017, "Comments on media coverage of transactions at Danske Bank in connection with money laundering case", and for some time after this date as a result of negligence in the planning and monitoring of control procedures regarding the AML rules of Danske Bank's Estonian branch and the Group in general by the group of persons preliminarily charged.

Proposing shareholder's motivation for the proposal:

The Bruun & Hjejle report of 19 September 2018 states the following on page 3: "AML procedures at the Estonian branch had been manifestly insufficient and inadequate". It is further stated: "In a press release of 21 September 2017, Danske Bank acknowledged that "major deficiencies in controls and governance that made it possible to use Danske Bank's branch in Estonia for criminal activities such as money laundering". And page 7 states the following: "For a long time, it was believed within the Group that the high risk represented by non-resident customers at the Estonian branch was mitigated by appropriate AML procedures".

In this connection, it is more than remarkable that Danske Bank's use of the Wolfsberg questionnaires for the prevention of money laundering is not mentioned at all in the report. Moreover, no reference is made to the RAFT Recommendations. Together with the Wolfsberg organisation, the RAFT organisation has provided questionnaires for the prevention of money laundering for more than 20 years. Consequently, it should be a source of considerable wonder if management and other persons engaged in the monitoring of compliance at Danske Bank, the largest bank in the Nordic region, had no knowledge of best practice tools provided by the mentioned organisations.

However, the proposing shareholder is able to prove that the Wolfsberg questionnaires have been known at the bank since 2014. The confidence in and the credibility of the Bruun & Hjejle report are weakened fundamentally as the use of the Wolfsberg questionnaires for the prevention of money laundering is not mentioned in the law firm's report. Since the law firm states in the report that all of Danske Bank's three lines of defence had failed, there are very strong reasons to believe that the questionnaire had been presented in order to reassure the bank's Audit Committee, Board of Directors and auditors, and all three bodies failed to test whether the questionnaire had de facto been brought into use and had been used as intended. Therefore, the public seems to have been misled! And if Danske Bank's management argues that it had no knowledge of the questionnaire, it should be considered as an expression of incompetence that should be regarded as both careless and as an expression of gross negligence since no alternative was brought into use to prevent money laundering at the Estonian Branch and across the Group.

**14.3** Forum for shareholder proceedings against auditors

The general meeting instructs the Board of Directors to ensure that a body or scheme is established under which all of the company's shareholders may commence proceedings free of charge against the Bank's auditors appointed by the general meeting in the period from 2007 up to and including 2015, by covering the costs of a group action with Danske Bank A/S or order as group representative. The relevant proceedings must make it possible to obtain compensation for losses on shares acquired in Danske Bank before the release of Danske Bank's company announcement of 20 March 2017, "Comments on media coverage of transactions at Danske Bank in connection with the money laundering case", and for some time after this date, as a result of the auditors' non-compliance with their obligations in connection with the issuance of unmodified auditors' reports for the years 2007 to 2016 despite noncompliance with the AML rules on the part of Danske Bank's branch in Estonia. Danske Bank A/S must institute legal proceedings no later than at 3.00pm on the day after the general meeting.

Proposing shareholder's motivation for the proposal:

The proposing shareholder finds that the Bank must ensure that all of the Bank's shareholders have equal opportunity to raise a claim against the Bank's auditors free of charge for the shareholders. In the opinion of the proposing shareholder, the proposal will not have any negative tax consequences for any shareholders joining the action.

The Board of Directors' reply to proposals 14.1-14.3:

The main task of the external auditors is to provide their views on whether the financial statements presented

by management are in accordance with applicable legislation and the accounting policies applied.

The Board of Directors has no basis for believing that the parent company and consolidated financial statements for the period from 2007 to 2015 did not give a true and fair view of Danske Bank's results and financial position at the time when the financial statements were presented.

The distribution of tasks between Danske Bank's internal audit department and the external auditors in the period 2007-2015 meant, among other things, that Danske Bank's internal audit department was responsible for auditing compliance, including AML procedures.

As regards Bruun & Hjejle's investigation of the nonresident portfolio at Danske Bank's Estonian branch, focus was therefore naturally on the internal audit. In addition, this was an internal investigation which did not comprise any external parties, such as Danske Bank's external auditors. Bruun & Hjejle has stated that in connection with the internal investigation, no information was found to indicate any liability on the part of the external auditors.

The Danish Business Authority has conducted a thorough investigation of EY's audit of the parent company and consolidated financial statements for 2014. This investigation was completed in January 2020 and did not lead to any allegations of errors in the auditors' report, the parent company and consolidated financial statements for 2014 or in the auditors' reporting to the Board of Directors and the Audit Committee. The investigation gave rise only to comments on certain matters related to documentation in the auditors' work papers.

At the end of 2017, Danske Bank initiated extensive investigations into the matter in Estonia. The conclusions of the investigations were presented on 19 September 2018. The matter is now being investigated by the authorities in a number of countries, including investigations of individuals by SØIK. Danske Bank is actively cooperating with the authorities and continues to share information from its internal investigations with the authorities. Civil claims have also been initiated against the Bank and certain individuals. Danske Bank is defending the claims. For that reason, the Board of Directors believes that it should be up to the authorities and the courts to determine the legal basis (if any) for any proceedings as well as claims against auditors and individuals. The Board of Directors therefore does not support the proposals 14.1-14.3.

# Re item 15) Proposals from shareholder Wismann Property Consult A/S

**15.1** Determination of administration margins and interest rates

Going forward, Danske Bank/RD must, in respect of commercial customers, including cooperative housing associations, ensure openness, transparency, regularity and equal treatment in the determination of administration margins and interest rates. In case the terms deviate from the figure according to the price calculation programme, the customer must be informed of the amount of discount given or the additional amount charged in relation to the regular and ordinary price according to the price calculation programme.

# The Board of Directors' reply:

To support the price setting, Danske Bank and Realkredit Danmark have developed a price calculation programme which takes a variety of factors into consideration for the purpose of setting competitive prices for and in open dialogue with our commercial customers. So, in practice, it does not make sense to talk about deviations or discounts.

The Board of Directors therefore does not support this proposal.

**15.2** Information regarding assessments and calculations

Going forward, Danske Bank/RD must inform its commercial customers, including cooperative housing associations, when collecting mortgage payments, of the loan-to-value (LTV) ratio of their properties assessed by the bank as well as of the LTV calculation, as well as produce, on request, the reference properties, registered and traded, and the Discounted Cash Flow calculation or the calculation which the bank applies, based on which the LTV ratio has been calculated, and that the bank, as a new feature, must inform the customer of all the factors affecting the determination of the price (administration margin, interest rate) and of their impact on the determination of the administration margin and interest rate to the effect that, in future, commercial customers may be offered real advice on what they can do to be granted the bank's ordinary and lowest prices or to avoid risking to pay the highest prices.

# The Board of Directors' reply:

If commercial customers applying for a loan want to discuss the LTV ratio of their property or other matters in relation to their loans and facilities, Realkredit Danmark would always like to have such a discussion with them. However neither Danske Bank nor Realkredit Danmark is in a position to offer further insights into the pricing tools etc., including the price calculation programme as this constitutes confidential information in a competitive market.

The Board of Directors therefore does not support this proposal.

**15.3** Ceasing advisory services to commercial customers within real estate mortgages

If, as expected, the Board of Directors does not support proposal 15.2, the general meeting will adopt a resolution that Danske Bank, in fact, will not provide advice to our commercial customers, including cooperative housing associations, in cases involving real estate mortgages, since the customer cannot be informed of the basis for an LTV calculation, since Danske Bank does not offer advice on matters which may result in better terms for the customer, and since Danske Bank will not inform customers of the amount of discount given in cases where discounts are given. Thus, the general meeting will resolve that in cases involving commercial customers and mortgage financing, Danske Bank/RD has decided not to offer advisory services, since it is meaningless to discuss advisory services without openness, transparency, regularity and equal treatment.

# The Board of Directors' reply:

Every day, Danske Bank and Realkredit Danmark offer customers advice on which solutions, products and services to choose. Such advice is based on the wishes and needs of customers and offered on an informed basis for the purposes of creating value for our customers.

The Board of Directors therefore does not support this proposal.

# 15.4 Confirm receipt of enquiries

Going forward, Danske Bank, its subsidiaries and employees must, within 24 hours (or another reasonable deadline suggested by the Board of Directors) of receipt of an enquiry, confirm receipt of such enquiry from a customer, a shareholder or an authority, either as part of a fixed business procedure or if the person making the enquiry to the bank requests a confirmation of receipt of the enquiry.

#### 15.5 Respondent to enquiries

If an enquiry is addressed to a named person in the bank, e.g. CEO Chris Vogelzang or Chairman of the Board of Directors, Karsten Dybvad, or another person employed with the bank, and if such ask their assistants to both read the enquiry and reply to the enquiry, it must be stated first of all in the reply that the reply is given on behalf of the person to whom the enquiry was addressed, e.g. Chris Vogelzang or Karsten Dybvad, to ensure that the person who receives the reply has no doubts that the person who is responsible for the reply and who has sent the reply, is the same person as the one to whom the enquiry was addressed.

### 15.6 Deadline for reply to enquiries

If an enquiry is sent to the bank, the bank must, simultaneously with confirming receipt of the enquiry, inform the person who sent the enquiry to the bank when he can expect to receive a reply at the latest.

# The Board of Directors' reply to the proposals 15.4-15.6:

Every day, Danske Bank receives many different enquiries. Because of the diverse nature of the enquiries and the many channels through which enquiries are made, however it is not possible to establish identical procedures and/or deadlines for all enquiries. What is most important for Danske Bank is to reply to all enquiries as soon as possible.

The Board of Directors therefore does not support the proposals 15.4-15.6.

#### 15.7 Minutes of the annual general meeting

If the written minutes of the annual general meeting, which are subsequently uploaded to the bank's website, do not give a verbatim account of the words expressed from the speaker's rostrum, it must be expressly stated in the minutes that they do not give a verbatim account and that matters addressed by a speaker from the rostrum may, in the opinion of that speaker, have been addressed with another content or meaning than what is stated in the minutes.

#### The Board of Directors' reply:

The minutes of the general meeting are drafted and signed by the appointed chairman of the general meeting, thereby confirming these to be true, accurate, and in compliance with Danish law. The minutes must record the proceedings and resolutions of the general meeting and, as a minimum, include a reproduction of the main points and decisions under each agenda item. The minutes are not, and should not be, a direct transcript of all words expressed.

The Board of Directors therefore does not support this proposal.

15.8 Use of the researcher tax scheme

In order to comply with Danske Bank's declared intent to have a special responsibility and to create a positive impact on society, the bank must decide that in future all employees are obliged to refrain from making use of sections 48 E and 48 F of the Danish Withholding Tax Act, known as the researcher tax scheme. Danske Bank must offer the same good terms (read net salary) to employees who cannot be employed under sections 48 E and 48 F of the Danish Withholding Tax Act as the terms offered to those who can, in the 84 months during which it is possible to take part in the scheme. For anyone who wants to work for Danske Bank, like CEO Chris Vogelzang, and receive approx. DKK 25 million per year, which is the average of the three preceding CEOs during their term of office, including severance payments, the amount of DKK 25 million p.a. must exclude the special researcher tax discount of approx. 25% or around DKK 6.25 million p.a. Thus, in order to create a positive impact on society, Danske Bank must decide that in Danske Bank, all employees pay tax according to Danish terms in order to avoid any special preferential treatment of those who, for 84 months, can be comprised by sections 48 E and 48 F of the Danish Withholding Tax Act. Danske Bank's employees must be employees of the bank because they want to and not because they can make use of sections 48 E and 48 F of the Danish Withholding Tax Act to obtain one of Western Europe's lowest tax rates with the highest level of welfare and then give notice when the bank's "researcher employees" reach the expiry of the 84 months. It was never the intention of sections 48 E and 48 F of the Danish Withholding Tax Act that it should be exploited by employees, banking executives, with skyhigh salaries over a period of seven years.

### The Board of Directors' reply:

The Board of Directors believes which the individual employees should pay the tax that follows from applicable tax legislation. The gross tax scheme for international researchers and key employees was adopted by a broad majority in the Danish Parliament to ensure that companies are in a position to attract individuals who possess qualifications needed in Denmark. It has been and still is very important for Danske Bank to be able to attract managers and employees with the right experience and expertise, including individuals from other countries.

The Board of Directors therefore does not support this proposal.

 ${\bf 15.9}\,{\sf Reduction}$  of tax rate under the researcher tax scheme

The Board of Directors of Danske Bank is of the opinion that it is in the interest of Denmark and in the interest of Danske Bank that the bank, for a period of seven years, can offer candidates for the bank's highest paid positions the possibility of becoming eligible for the considerable tax reductions laid down in sections 48 E and 48 F of the Danish Withholding Tax Act. Danske Bank aims to make targeted efforts to ensure that this scheme becomes even better to the effect that the persons who may become eligible under sections 48 E and 48 F of the Danish Withholding Tax Act will, in the opinion of Danske Bank, pay even lower taxes in future and preferably be exempted from paying Danish income tax to the effect that in future they will, in accordance with applicable tax legislation, have to pay researcher tax at a rate of 0% instead of the current tax rate of approximately 32.8%. In the opinion of Danske Bank, the lower the tax to be paid under sections 48 E and 48 F of the Danish Withholding Tax Act, the better for Denmark and the better for Danske Bank and vice versa.

# Reply of the Board of Directors:

The statements made by the proposing shareholder reflect neither Danske Bank's opinion nor its wishes. Danske Bank's employees must, like everyone else, comply with applicable tax legislation, including the gross tax scheme for international researchers and key employees.

Reference is also made to the reply under item 15.8.

The Board of Directors therefore does not support his proposal.

# **15.10** No increase in the remuneration of the Board of Directors

The shareholders of Danske Bank will adopt a resolution that the Board of Directors may never ask for an increase in its remuneration or other type of payment in years when the share price has dropped from the preceding general meeting (currently 18 March 2019) until the coming annual general meeting. The request made by Chairman of the Board of Directors Karsten Dybvad for a salary increase of 47% is motivated by the fact that he has spent additional time as the Chairman of the Board of Directors and openly conflicts with the bank's DNA. Danske Bank's employees are remunerated for the satisfaction that they build among the bank's customers and the results achieved. Since the bank's share price has been reduced by almost 50% since the preceding general meeting under the bank's management headed by Chairman of the Board of Directors Karsten Dybvad and CEO Chris Vogelzang, the shareholders in general meeting will adopt a resolution that only in years when the share price has increased from one annual general meeting to the next can a resolution be made to increase the remuneration of the Board of Directors or other types of remuneration.

### Reply of the Board of Directors:

As stated in the Danske Bank Group's remuneration policy, which has been adopted by the shareholders at the general meeting, members of the Board of Directors receive a fixed fee and are not covered by any incentive programmes and do not receive performance-based remuneration.

The Board of Directors therefore does not support this proposal.

# Re item 16) Authorisation to the chairman of the general meeting

The Board of Directors proposes that the general meeting authorise the chairman of the general meeting, with a right of substitution, to file the resolutions adopted with the Danish Business Authority and to make any such amendments as the Danish Business Authority may require in order to register or approve the resolutions adopted.

Re item 17) Any other business

# Other information

To protect everyone's safety and reduce the risk of COVID-19 spreading, we recommend that shareholders refrain from attending the general meeting in person. The general meeting is held at Bella Center Copenhagen, Center Boulevard 5, DK 2300 Copenhagen S, on 9 June 2020 at 3.00pm. The doors to the general meeting will open at 2.00pm. No refreshments will be served.

#### Webcast

Instead of attending the general meeting in person, we recommend that shareholders attend the live webcast of the general meeting via the InvestorPortal. The broadcast will be available to all shareholders, and no sign-up is necessary. The broadcast, which will consist of both picture and sound, will show the general meeting's podium and speaker's rostrum. A sound recording will be produced for the drafting of the minutes of the general meeting. It will be deleted after the publication of the minutes on the website.

#### Share capital and voting rights

Danske Bank's nominal share capital totals DKK 8,621,846,210 and each share of nominally DKK 10 entitles the holder to one vote.

Information about the total number of shares and voting rights at the date of the notice convening the general meeting is available at danskebank.com. The agenda for the general meeting, the complete proposals, the Annual Report 2019 with the Supplement to Annual Report 2019, the amended Articles of Association, the revised Remuneration Policy and the forms to be used for requesting an admission card or for voting by correspondence or voting by proxy are also available on the website.

#### The registration date

The registration date is Tuesday, 2 June 2020. The right to participate and vote at the general meeting, including voting by correspondence or proxy, is calculated on the basis of the information in Danske Bank's register of shareholders on this date and any notices about shareholdings which have been received by Danske Bank and/or VP Securities A/S for entry into the register of shareholders. Only shareholders who are registered on this date or who have given notification of and documented their title are entitled to attend and vote at the general meeting.

#### Voting by correspondence

We recommend that all shareholders vote by correspondence. Shareholders may vote electronically at investor. vp.dk/en/danskebank or by using the voting by correspondence form available at danskebank.

com. The form must be completed, signed and sent by ordinary mail to VP Securities A/S, Weidekampsgade 14, DK-2300 Copenhagen S or as a scanned copy by e-mail to vpinvestor@vp.dk. Votes cast by correspondence cannot be revoked.

Votes cast by correspondence in relation to Danske Bank's general meeting called for 17 March 2020 and cancelled on 16 March 2020 are no longer valid. In order to vote by correspondence, shareholders must cast their votes once more and in accordance with the instructions contained in this notice.

Please note that votes by correspondence must be received by VP Securities A/S no later than Monday, 8 June 2020 at 4.00pm.

#### Admission cards

If a shareholder nonetheless wants to attend the general meeting in person, the shareholder must request an admission card in order to attend the general meeting and to exercise his/her rights.

In order to receive an admission card electronically, the shareholder must register an e-mail address on Danske Bank's InvestorPortal as as described below. The electronic admission card must be presented at the general meeting by using for example a smartphone or a tablet. The shareholders may, as an alternative, bring a printed version of the electronic admission card received by e-mail and present it at the general meeting.

Shareholders may also request a physical admission card at investor.vp.dk/en/danskebank or by contacting VP Securities A/S on tel. +45 43 58 88 66 or by e-mail to vpinvestor@vp.dk. The admission card will be sent by ordinary mail. Danske Bank is not liable for any delays in the delivery of ordinary mail.

For shareholders who want to attend in person, we recommend that they attend without any guest/advisor in order to reduce the number of attendees.

The deadline for requesting admission cards is Thursday, 4 June 2020 at midnight.

# Proxy

Shareholders are entitled to attend the general meeting by proxy. Proxy may be granted at investor.vp.dk/en/ danskebank or by completing the proxy form available at danskebank.com. The form must be completed, signed and sent by ordinary mail to VP Securities A/S, Weidekampsgade 14, DK-2300 Copenhagen S or as a scanned copy by e-mail to vpinvestor@vp.dk. Proxies granted in relation to Danske Bank's general meeting called for 17 March 2020 and cancelled on 16 March 2020 are no longer valid. In order to grant a proxy, shareholders must do so once more and in accordance with the instructions contained in this notice.

Shareholders who want to grant a proxy to a third party must request an admission card no later than Thursday, 4 June 2020. A completed proxy form must be received by VP Securities A/S no later than Thursday, 4 June 2020.

Danske Bank's Board of Directors encourages shareholders to vote by correspondence rather than by granting a proxy to the Board of Directors.

## Adoption requirements

The proposals to amend Danske Bank's Articles of Association, items 6.a-6.f and 12, must be passed by at least two-thirds of the votes cast as well as of the share capital represented at the general meeting.

All other proposed resolutions may be passed by simple majority.

#### Electronic voting

An electronic voting device (e-voter) will if possible be used for voting at the general meeting. If so, the e-voter will be handed out at the entrance.

#### Questions from shareholders

Before the general meeting, shareholders may send questions to the Board of Directors about the Annual Report 2019, Danske Bank's position in general or about the items on the agenda. Questions must be sent to Danske Bank by e-mail to shareholder@danskebank. com or by ordinary mail to Danske Bank A/S, Holmens Kanal 2-12, DK-1092 Copenhagen K, for the attention of the Company Secretariat.

#### GDPR

With regard to Danske Bank's processing of personal data in connection with general meetings, reference is made to Danske Bank's "Collection, processing and storing of personal data in connection with general meetings" information sheet, which is available on Danske Bank's website.

Reference is also made to Danske Bank's policy on personal data and cookies and information on matters in relation to personal data protection, which are available on Danske Bank's website danskebank.dk/privat/gdpr/ data-in-danskebank.

#### Communication

Danske Bank encourages the use of electronic communication, and therefore we ask that shareholders who want to continue to receive a physical copy of the convening notice and/or the annual report to register on the InvestorPortal or contact VP Securities A/S on tel. +45 43 58 88 66 or by e-mail to vpinvestor@vp.dk.

On the InvestorPortal shareholders can register their e-mail address as follows:

- 1. Go to danskebank.com and choose "Go to InvestorPortal" on the front page
- 2. Log on to the InvestorPortal with your NemID or VPID
- 3. Enter your e-mail address under "My Profile" and remember to click "Save preferences"

Shareholders who have previously registered that they would like to receive material electronically need not re-register, whereas shareholders who want to receive the notice and/or the annual report by ordinary mail will have to re-register this in accordance with the instructions set out in this notice.

#### Practical information at Bella Center Copenhagen

The attendees at the general meeting at Bella Center Copenhagen will be split to ensure compliance with the recommendations of the authorities.

Shareholders may use the parking spaces at Bella Center Copenhagen, managed by APCOA PARKING [EasyPark - area code 3533], or public transport connections, such as the adjacent Bella Center metro station on the M1 line (situated at the Bella Center East entrance). Further information can be found at bellacentercopenhagen.dk/da-DK/Beliggenhed/ Transport.aspx.

#### Documents presented for review

The Annual Report 2019 and the Supplement to Annual Report 2019 illustrating the change to the proposed profit allocation and the agenda for the general meeting and the complete proposals are available to shareholders for inspection at Danske Bank's address at Holmens Kanal 2-12, Copenhagen.

Danske Bank A/S 15 May 2020 The Board of Directors

# Appendix 1

# Candidates for the Board of Directors

#### Martin Blessing



Born on 6 July 1963 Nationality: German Gender: Male Independent

#### Competencies:

- Universal banking experience as senior executive and CEO of major, primarily ECB-regulated banks
- Solid, all-round experience from leading positions in private banking, corporate banking, direct banking, IT and wealth management
- Strong customer and digital focus and considerable
  experience with digital transformation
- Extensive experience with P&L leadership
- Board experience from large and diverse companies and bank subsidiaries
- Experience in operating within a complex regulatory framework

#### Former employment:

2018-2019	Co-President Global Wealth Management,
	UBS Switzerland AG and member of the
	Group Executive Board of UBS Group AG

- 2016-2017 President Personal & Corporate Banking and President of the Executive Board of UBS Switzerland AG and member of the Group Executive Board of UBS Group AG
- 2008-2016 Chief Executive Officer, Commerzbank, Germany
- 2004-2008 Executive Board Member Corporate Banking, Commerzbank, Germany
- 2001-2004 Executive Board Member Private Clients, Commerzbank, Germany
- 2000-2001 Chief Executive Officer, Advance Bank, Dresdner Bank's direct subsidiary, Germany
- 1997-2000 Co-Head, Private and SME Clients, Dresdner Bank, Germany

1994-1996	Partner, McKinsey & Company, Germany
	Associate/Project Manager, McKinsey &
	Company, Germany and USA
1988	Internship, Société Francaise Hoechst,
	France
1983-1984	Banking apprenticeship, Dresdner Bank AG

# Formal training:

1988 MBA, University of Chicago, USA

1987	Lic.oec., (Masters) Business Administration,
	University of St. Gallen

# Directorships and other offices:

Private-sector directorships:

Baden-Baden Entrepreneur Talks (member of the Executive Board)

Lars-Erik Brenøe Elected by the General Meeting



Executive Vice President, Head of Chairman's Office, A.P. Møller-Mærsk A/S

Born on 22 March 1961 Nationality: Danish Gender: Male Joined the Board on 17 March 2016 Most recently re-elected in 2019 Term expires in 2020 Non-independent

Chairman of the Nomination Committee and member of the Remuneration Committee

# Competencies:

- Broad and in-depth experience with board work and corporate governance
- Financially literate
- Knowledge of relevant legal/regulatory issues
- Knowledge of stakeholder management
- Experience with international business and the markets/regions in which Danske Bank operates

#### Former employment:

2003-	Executive Vice President, Head of
	Chairman's Office, A.P. Møller-Mærsk A/S
1993-2012	Senior Vice President/Vice President/
	Director, Mærsk Mc-Kinney Møller's
	Secretariat. Personal Assistant to Mærsk
	Mc-Kinney Møller
1992-1993	Legal counsel, Management Secretariat/
	Corporate Secretariat
1991-	A.P. Møller - Mærsk Group

1986-1991 Dragsted Advokater (now the Bech-Bruun

# law firm)

# Formal training:

1998	Executive leadership programme, IMD
1989	Attorney-at-law
1986	Master's degree in law from University of
	Copenhagen

# Directorships and other offices:

Private-sector directorships:

The A.P. Møller and Hustru Chastine Mc-Kinney Møller Foundation (member of the boards of directors or the executive boards of 7 affiliated undertakings) Maersk Broker A/S (chairman or vice chairman of the boards of directors of 6 affiliated undertakings) LINDØ port of Odense A/S (member of the board of directors)

Navigare Capital Partners A/S (chairman)

Entities which do not pursue predominantly commercial objectives:

A.P. Møller og Hustru Chastine Mc-Kinney Møllers Familiefond (The A.P. Møller Family Foundation) (member of the board of directors)

The Danish Committee on Foundation Governance (vice chairman)

The Confederation of Danish Industry (DI) (member of the central board)  $% \left( \left( {{{\rm{D}}{\rm{I}}}} \right) \right)$ 

Karsten Dybvad Chairman Elected by the General Meeting



Born on 5 November 1956 Nationality: Danish Gender: Male Joined the Board on 7 December 2018 Most recently re-elected in 2019 Term expires in 2020 Independent

Chairman of the Remuneration Committee, Chairman of the Conduct and Compliance Committee and member of the Nomination Committee and the Risk Committee

#### Competencies:

- Broad experience with community and authority relationships, financial and regulatory competencies with extensive knowledge about the framework conditions of financial institutions
- Broad experience with board work both as member and chairman in various lines of business

#### Former employment:

2010-2018	of Danish Industry
2005-2010	Prime Minister's Office - Permanent
	Secretary
2001-2005	Danish Ministry of Finance - Permanent
	Secretary
2000-2001	Danish Ministry of Transport - Permanent
	Secretary
1998-2000	
	Administrative Affairs – Director
1997-1998	MP Pension - CEO
1995-1997	Prime Minister's Office - Permanent
	Under-Secretary of State
1994-1995	Prime Minister's Office - Head of Division
1993-1994	Danish Ministry of Finance, Budget
	Department - Head of Division
1992-1993	Bikuben Pension - Vice Manager
1990-1992	Bikuben Pension - Head of Division
1987-1990	The Danish Confederation of Trade Unions
	- Economist
1985-1986	The Danish Economic Council of the
	Labour Movement - Economist

## Formal training:

1985 MSc in Economics, University of Copenhagen

#### Directorships and other offices:

None

#### Raija-Leena Hankonen



Born on 29 August 1960 Nationality: Finnish Gender: Female Independent

#### Competencies:

- Universal banking experience as leading auditor of major, primarily ECB-regulated banks
- Long experience with regulatory implications for ECB-regulated banks and with financial regulation for businesses in general
- Considerable knowledge of financial reporting, risk management and corporate governance in the financial services sector and at listed companies
- Thorough understanding of the financial service sector and experience in financial services, in particular core banking
- Board experience from major organisations including
  experience with audit committee work

#### Former employment:

2001-2019 Lead Audit Partner, KPMG Oy Ab

- 2016-2018 Chairman of the Board, KPMG Oy Ab
- 2010-2016 Chief Executive Officer (CEO), KPMG Oy Ab
- 2006-2010 Head of Audit & Member of the Group
- Management Team, KPMG Oy Ab
- 2005-2006 Head of Financial Services Group, KPMG Oy Ab
- 2003-2005 IFRS Advisor, KPMG Brazil
- 1996-2003 Authorised Public Accountant in Financial Services Group, KPMG Oy Ab
- 1990-1996 Head of Branch Office, KPMG Oy Ab
- 1987-1990 Auditor, KPMG Oy Ab
- 1985-1987 Financial Analyst, Digital Equipment Corporation Oy Ab
- 1983-1985 Controller, Roche Oy Ab
- 1981-1983 Accountant, Outokumpu Plc

# Formal training:

1990	Authorised Public Accountant, the Central
	Chamber of Commerce, Helsinki
1984	Master of Science (MSc) with majors in
	Economics and Business Administration,
	Aalto University School of Business, Helsinki

# Directorships and other offices:

Posti Group Oyj (member of the board of directors and chairman of the audit committee)

# Entities which do not pursue predominantly commercial objectives:

Jalmari and Rauha Ahokas Medical Foundation (chairman) Savonlinna Opera Festival (member) Helsinki Deaconess Foundation (member)

# Bente Avnung Landsnes Elected by the General Meeting



Born on 8 August 1957 Nationality: Norwegian Gender: Female Joined the Board on 18 March 2019 Term expires in 2020 Independent

Member of the Audit Committee and the Remuneration Committee

# Competencies:

- Long track record in financial services, including core banking, settlement, risk management and capital markets
- In-depth experience with change and reputation management, financial reporting, investor relations, corporate governance, operations, infrastructure, regulatory issues, risk management and digital transformation
- Experience with licensed financial operations and regulatory implementation as well as significant experience from managing an exchange and securities services group and from various board roles

#### Former employment:

2006-2019	CEO and President, Oslo Børs ASA, Oslo
	Børs VPS Holding ASA
2003-2006	Group Executive Vice president, DnBNOR ASA
2000-2003	Group Executive Vice President, Gjensidige NOR Sparebank
1998-2000	General manager, Sparebanken NOR
1996-1997	Ass. General manager, Sparebanken NOR
1988-1996	Senior Vice President, Bankenes
	Betalingssentral A/S
	CEO, Bankenes Utredningsselskap A/S (88-94)
1975-1988	Bankenes Betalingssentral A/S and Tifix Data (87-88)

# Formal training:

1974 Frogner Handelsskole, Oslo, spec. Accounting and language

# Directorships and other offices:

Private-sector directorships:

NORBIT (deputy chairman)

Jan Thorsgaard Nielsen Vice Chairman Elected by the General Meeting



Chief Investment Officer (CIO), A.P. Møller Holding A/S

Born on 6 June 1974 Nationality: Danish Gender: Male Joined the Board on 7 December 2018 Most recently re-elected in 2019 Term expires in 2020 Non-independent

Chairman of the Audit Committee and member of the Conduct and Compliance Committee

#### Competencies:

- Several years of experience from the global financial sector and broad experience with board work in different lines of business
- Major experience with business development and change management with a strong profile within building talent

#### Former employment:

- 2018- A.P. Møller Holding A/S, Chief Investment Officer
- 2011-2018 Blackstone Group Hong Kong Ltd. Senior Managing Director, Private Equity and COO of Blackstone Asia
- 2005-2011 Blackstone Group UK Managing Director, Private Equity
- 2000-2005 Morgan Stanley, the UK and the US Associate, Investment Banking

#### Formal training:

2000 MSc in Economics and Management, University of Aarhus

# Directorships and other offices:

Private-sector directorships: APMH Invest IV A/S (chairman) APMH Invest VI A/S (chairman) KK-Group A/S (chairman of the boards of directors of 5 affiliated undertakings)

APMH Invest A/S (member of the board of directors) A.P. Møller Capital P/S (member of the board of directors) A.P. Møller Capital GP ApS (member of the board of directors)

LEGO A/S (member of the board of directors)

Christian Sagild Elected by the General Meeting



Born on 11 December 1959 Nationality: Danish Gender: Male Joined the Board on 18 March 2019 Term expires in 2020 Independent

Member of the Audit Committee and the Risk Committee

#### Competencies:

- Significant experience from managing public companies. Primary experience is from the insurance sector, but also insights and skills from various board roles in public companies in other sectors
- Experience in operating with complex regulatory framework
- Very solid experience in managing external stakeholders and in reputation management in general
- Many years of experience in general financial analysis and reporting across complicated income and balance statements of publicly listed companies

#### Former employment:

2009-2017	Topdanmark A/S, Group CEO
2006-2009	Topdanmark A/S, Executive director
1998-2006	Topdanmark Livsforsikring A/S, CEO
1992-1998	BG Pension, CEO
1989-1992	ALKA Forsikring (Insurance), Appointed
	Actuary, SVP
1986-1989	PFA Pension, Actuary

# Formal training:

1985 Actuary, cand.act., Copenhagen University

#### Directorships and other offices:

Private-sector directorships:

Blue Ocean Robotics A/S (member of the boards of directors of two affiliated undertakings) Royal Unibrew A/S (member of the board of directors) Nordic Solar Energy A/S and Nordic Solar Global A/S (chairman)

AMBU A/S (member of the board of directors) Sagild ApS (executive officer) Carol Sergeant Vice Chairman Elected by the General Meeting



Born on 7 August 1952 Nationality: British Gender: Female Joined the Board on 18 March 2013 Most recently re-elected in 2019 Term expires in 2020 Independent

Chairman of the Risk Committee and member of the Conduct and Compliance Committee

#### **Competencies:**

- Senior management and board experience in the public, private and charity sectors
- Broad and in-depth knowledge of financial services business, credit and risk management and regulatory issues in the UK and Europe
- Significant change management experience

#### Former employment:

- 2011-2018 Financial services non-executive director, and special adviser to Bank CEOs, Chairmen and Government
- 2004-2011 Chief Risk Officer, Lloyds Banking Group
- 1998-2003 Managing Director, Risk and Regulatory Processes, and Board member UK Financial Services Authority
- 1974-1998 Bank of England (financial markets, monetary policy, and regulation – last position Head of Department, Major UK Banks Supervision)

#### Formal training:

1979MBA, Cass Business School, England1974Modern Languages, Newnham College,<br/>Cambridge University, England

### Directorships and other offices:

Private-sector directorships: Belmont Green Finance Limited (Director) BNY Mellon SA/NV (member of the board of directors, chairman of the risk committee and member of the audit committee)

Threadneedle Solutions Ltd. (company director)

Entities which do not pursue predominantly commercial objectives:

Lloyds Register Foundation (trustee and member of the audit and investment committee)

The Governing Council of the Centre for the Study of Financial Innovation (CSFI) (trustee)

**Gerrit Zalm** Elected by the General Meeting



Born on 6 May 1952 Nationality: Dutch Gender: Male Joined the Board on 18 March 2019 Term expires in 2020 Independent

Member of the Nomination Committee and the Risk Committee

### Competencies:

- Broad professional background originally anchored in economics and later politics
- Broad and holistic perspective on the financial services sector and its role in society and strong advocate of tighter regulations and less self-supervision
- Significant experience across the audit and risk committees' areas both within and outside banking and a significant senior leadership and board exposure track record
- Unique blend of regulator and banking executive experience and considerable experience in dealing with stakeholder and reputation management

## Former employment:

Former empi	byment.
2010-2017	CEO and chairman, ABN AMRO Group &
	ABN AMRO Bank
2009-2010	CEO and chairman, ABN AMRO Bank
2008-2009	Chief Financial Officer, DSB Bank NV
2007-2008	Chief Economist, DSB Bank NV
2003-2007	Finance Minister Balkenende II Cabinet and
	Deputy Prime Minister
2002-2003	Parliamentary Leader of the People's Party
	for Freedom and Democracy
1994-2002	Finance Minister, Paars I and II Cabinets
1989-1994	Director, Bureau for Economic Policy
	Analysis
1989-1994	Professor Economic Policy, Vrije Universiteit
	Amsterdam
1988-1989	Deputy Director, Bureau for Economic Policy
	Analysis
1985-1988	Director, General Economic Policy, Ministry
	of Economic Affairs
1983-1985	Deputy Director, General Economic Policy,
	Ministry of Economic Affairs
1981-1983	Deputy Director, Budgetary Affairs, Ministry
	of Finance

1975-1981 Various positions in the Ministry of Finance

#### Formal training

2008	Honorary Doctorate, Economics, Vrije
	Universiteit, Amsterdam
1975	Master's Degree, Economics, Vrije
	Universiteit, Amsterdam

# Directorships and other offices:

Private-sector directorships: MALZ BV (director) Royal Dutch Shell (member) Y-Group (Advisory Board member)

Entities which do not pursue predominantly commercial objectives:

Central Bureau of Statistics, Netherlands (Advisory Board chairman)

Foundation Schuldenlab.nl (chairman)

Stichting VU MC Fonds (Supervisory Council member) Trustees of the National Academy for Finance and Economics (chairman)

Wigo4it, cooperative effort of the social assistance organisations of the four largest cities in the Netherlands (Advisory Council chairman)

#### Lars Wismann



Born on 14 June 1958 Nationality: Danish Gender: Male Independent

#### Explanatory statement:

I seek election to the Board of Directors because:

- 1) Danish values should be part of Danske Bank's Board of Directors work
- 2) Danske Bank must show in the future that the bank exists for the customers and not the other way round
- 3) The Board of Directors must have members who know our customers and their wishes
- 4) The Board of Directors should have members who read Danish newspapers and trade magazines, and who participate in relevant conferences and contribute to the debate
- 5) Danske Bank must build on simple business principles, openness, transparency, compliance with rules and equal treatment
- 6) Danske Bank must have a competitive profile instead of a shady reputation

#### Competencies:

- Significant experience from business management primarily through 37 years of active work in the financial sector, stockbroking business and within the mortgage credit and banking sector, and particularly within investment property
- Particular experience with mortgage credit and investments in and financing of investment property
- Experience as external lecturer at graduate level, primarily focusing on financing, investing, and financial analysis
- Political experience in connection with legislative work. Strong analytical skills
- Comments and expert views for various media (2005-present), columnist for Økonomisk Ugebrev (2009-present), columnist for Ugebrev for bestyrelser (2007-2011)
- I have political experience in connection with legislative work and my bringing the Farum case before the authorities in 2000 led to the biggest post-war financial local government scandal

#### Former employment:

2005- Managing director, Wismann Property Consult A/S

2003-2005	Project manager, estate agent and valuer, NAI Danmark A/S and NAI Investor A/S
2001-2003	Project manager, InvestorPartner A/S
2001-2001	Project manager, Scanplan Ejendomme A/S
1998-2001	Project manager, InvestorPartner A/S
1997-1998	External lecturer, Health Economics,
	Sundhedsvæsenets Diplomlederuddannelse,
	Storstrøms Handelshøjskolecenter
1994-1998	Teacher/part-time, Business Economics,
	Copenhagen Business School, Graduate
	Certificate
1992-1997	Teacher, Hillerød Handelsskole
1989-1992	-j
	Greater Copenhagen
1987-1989	5
	Erhvervsafdelingen Copenhagen. Business
	loans, large customers.
1985-1987	Finance analyst broker firm Lannung
	og Co. responsible for equity research,
	finance loans and various special financial
	assignments
1984-1985	Financial analyst, Kronebanken,
	Fondsafdelingen, Copenhagen
Formal traini	
<b>Formal traini</b> 1994	
	ng:
	n <b>g:</b> Business school specialist teacher
	n <b>g:</b> Business school specialist teacher certificate, Statens Erhvervspædagogiske
	ng: Business school specialist teacher certificate, Statens Erhvervspædagogiske Læreruddannelse, Economics (approx. 20
1994	ng: Business school specialist teacher certificate, Statens Erhvervspædagogiske Læreruddannelse, Economics (approx. 20 ECTS points)
1994	ng: Business school specialist teacher certificate, Statens Erhvervspædagogiske Læreruddannelse, Economics (approx. 20 ECTS points) Valuer, Lyngby Uddannelsescenter (30 ECTS
1994 1992	ng: Business school specialist teacher certificate, Statens Erhvervspædagogiske Læreruddannelse, Economics (approx. 20 ECTS points) Valuer, Lyngby Uddannelsescenter (30 ECTS points) Estate agent, Lyngby Uddannelsescenter (60 ECTS points)
1994 1992	ng: Business school specialist teacher certificate, Statens Erhvervspædagogiske Læreruddannelse, Economics (approx. 20 ECTS points) Valuer, Lyngby Uddannelsescenter (30 ECTS points) Estate agent, Lyngby Uddannelsescenter (60 ECTS points) MSc (Econ.), Copenhagen Business School
1994 1992 1991	ng: Business school specialist teacher certificate, Statens Erhvervspædagogiske Læreruddannelse, Economics (approx. 20 ECTS points) Valuer, Lyngby Uddannelsescenter (30 ECTS points) Estate agent, Lyngby Uddannelsescenter (60 ECTS points) MSc (Econ.), Copenhagen Business School (120 ECTS points)
1994 1992 1991	ng: Business school specialist teacher certificate, Statens Erhvervspædagogiske Læreruddannelse, Economics (approx. 20 ECTS points) Valuer, Lyngby Uddannelsescenter (30 ECTS points) Estate agent, Lyngby Uddannelsescenter (60 ECTS points) MSc (Econ.), Copenhagen Business School (120 ECTS points) BSc in Economics and Business
1994 1992 1991 1984	ng: Business school specialist teacher certificate, Statens Erhvervspædagogiske Læreruddannelse, Economics (approx. 20 ECTS points) Valuer, Lyngby Uddannelsescenter (30 ECTS points) Estate agent, Lyngby Uddannelsescenter (60 ECTS points) MSc (Econ.), Copenhagen Business School (120 ECTS points) BSc in Economics and Business Administration., Copenhagen Business
1994 1992 1991 1984 1982	ng: Business school specialist teacher certificate, Statens Erhvervspædagogiske Læreruddannelse, Economics (approx. 20 ECTS points) Valuer, Lyngby Uddannelsescenter (30 ECTS points) Estate agent, Lyngby Uddannelsescenter (60 ECTS points) MSc (Econ.), Copenhagen Business School (120 ECTS points) BSc in Economics and Business Administration., Copenhagen Business School (180 ECTS points)
1994 1992 1991 1984	ng: Business school specialist teacher certificate, Statens Erhvervspædagogiske Læreruddannelse, Economics (approx. 20 ECTS points) Valuer, Lyngby Uddannelsescenter (30 ECTS points) Estate agent, Lyngby Uddannelsescenter (60 ECTS points) MSc (Econ.), Copenhagen Business School (120 ECTS points) BSc in Economics and Business Administration., Copenhagen Business School (180 ECTS points) Sergeant in connection with 18 months of
1994 1992 1991 1984 1982 1977-1979	ng: Business school specialist teacher certificate, Statens Erhvervspædagogiske Læreruddannelse, Economics (approx. 20 ECTS points) Valuer, Lyngby Uddannelsescenter (30 ECTS points) Estate agent, Lyngby Uddannelsescenter (60 ECTS points) MSc (Econ.), Copenhagen Business School (120 ECTS points) BSc in Economics and Business Administration., Copenhagen Business School (180 ECTS points) Sergeant in connection with 18 months of compulsory military naval service
1994 1992 1991 1984 1982	ng: Business school specialist teacher certificate, Statens Erhvervspædagogiske Læreruddannelse, Economics (approx. 20 ECTS points) Valuer, Lyngby Uddannelsescenter (30 ECTS points) Estate agent, Lyngby Uddannelsescenter (60 ECTS points) MSc (Econ.), Copenhagen Business School (120 ECTS points) BSc in Economics and Business Administration., Copenhagen Business School (180 ECTS points) Sergeant in connection with 18 months of compulsory military naval service EFG Naval School in connection with
1994 1992 1991 1984 1982 1977-1979 1978	ng: Business school specialist teacher certificate, Statens Erhvervspædagogiske Læreruddannelse, Economics (approx. 20 ECTS points) Valuer, Lyngby Uddannelsescenter (30 ECTS points) Estate agent, Lyngby Uddannelsescenter (60 ECTS points) MSc (Econ.), Copenhagen Business School (120 ECTS points) BSc in Economics and Business Administration., Copenhagen Business School (180 ECTS points) Sergeant in connection with 18 months of compulsory military naval service EFG Naval School in connection with compulsory military naval service
1994 1992 1991 1984 1982 1977-1979	ng: Business school specialist teacher certificate, Statens Erhvervspædagogiske Læreruddannelse, Economics (approx. 20 ECTS points) Valuer, Lyngby Uddannelsescenter (30 ECTS points) Estate agent, Lyngby Uddannelsescenter (60 ECTS points) MSc (Econ.), Copenhagen Business School (120 ECTS points) BSc in Economics and Business Administration., Copenhagen Business School (180 ECTS points) Sergeant in connection with 18 months of compulsory military naval service EFG Naval School in connection with

Gymnasium

# Directorships and other offices:

Private-sector directorships:

Wismann Property Consult A/S (member)

K/S Ørebro & Haninge, Sweden (chairman of the board of directors)

K/S Søborg Hovedgade 25-29, Gentofte (chairman of the board of directors)

K/S Larsbjørnstræde 8 (chairman of the board of directors) K/S Skindergade 32, Fiolstræde 2 (member)

# Appendix 2

# The Danske Bank Group's Remuneration Policy, June 2020

#### Purpose

The remuneration policy of the Danske Bank Group ("the Group") applies to all Group employees. The Board of Directors has adopted the remuneration policy at the recommendation of the Remuneration Committee. The policy is subject to approval at the Annual General Meeting in June 2020, however when approved, the policy will apply to remuneration earned from 1 January 2020.

An overview of the Group's remuneration practice was made available in the Remuneration Report at danskebank.com mid-March.

The policy and the Group's general incentive structures reflect the Group's objectives for good corporate governance as well as sustained and long-term value creation for shareholders. In addition, it ensures that

- the Group is able to attract, develop and retain high-performing and motivated employees in a competitive international market
- employees are offered a competitive and market aligned remuneration package making fixed salaries a significant remuneration component
- employees feel encouraged to create sustainable results
- there is a convergence of the interests of
  - shareholders, inclusive of Alternative Investment Funds managed by Alternative Investment Fund Managers and UCITS managed by management companies
  - customers and
  - employees

The policy and the Group's general incentive structures focus on ensuring sound and effective risk management through

- a stringent governance structure for setting goals and communicating these goals to employees
- alignment with the Group's business strategy, values, key priorities and long-term goals
- alignment with the principle of protection of customers, investors and Alternative Investment Funds managed by Alternative Investment Fund Managers ensuring prevention of conflict of interests
- ensuring that the total bonus pool does not undermine or endanger the Group's capital base by including the policy and incentive structures in the capital and liquidity planning and setting

 ensuring that incentives to take risk are balanced with incentives to manage risk and ensuring that remuneration is aligned to risk and actual performance

The policy and the Group's general incentive structures are consistent with the Group's long-term strategy including the overall business strategy, the risk strategy and the risk appetite across all risk types such as credit, market, operational, liquidity, reputational and other risks identified by the Group.

The policy and the Group's general incentive structures further ensure transparency in respect of the Group's reward strategy. As a main rule, individual performance agreements are entered into with employees comprised by incentive schemes. On the basis thereof said employees have clear and predetermined KPIs, which are set in accordance with the Group's overall strategy and applicable regulation. Further, transparency is ensured by the Group's disclosure of remuneration policies and information on paid remuneration to the authorities, by disclosure of the Annual Report and the yearly Remuneration Report. Finally, internally the Group has published bonus procedures and guidelines in which the Group's incentive schemes and procedures are described.

#### Corporate governance

The Board of Directors has established a Remuneration Committee. The Remuneration Committee works as a preparatory committee for the Board of Directors and prepares the Board with respect to remuneration issues and monitors compliance with the remuneration policy. A description of the composition, tasks and authority of the Remuneration Committee is available in the Charter of the Remuneration Committee at danskebank.com.

Various control and compliance functions within the Group are involved in the process with regard to the implementation of the policy and incentive structures to ensure that risk, capital and liquidity limits are not exceeded. The Group's Risk Committee assesses whether the incentive structure is commensurate with the Group's risks, capital and liquidity and evaluates the probability and timing of the remuneration.

On the basis of the recommendation of the Remuneration Committee, the Board of Directors

reviews, considers and approves the incentive structure for the coming year. The aggregate bonus spend which is made up of bonus accrued under said structures is approved once a year by the Board of Directors based on recommendation of the Remuneration Committee.

The Group has established effective control procedures in order to ensure that payment of variable remuneration is conducted in accordance with guidelines set by the Board of Directors, if any, applicable incentive structures and applicable regulation. The practices and procedures with regard thereto are clear, well-documented and transparent, and the procedures are subject to at least one independent review annually by Internal Audit.

#### **Remuneration components**

At least annually, during the performance and appraisal dialogues, the individual employees and managers evaluate and document performance in the past period/ year and set new goals. Decisions on adjustment, if any, of the employee's fixed salary or on annual performance-based pay are made on the basis of these dialogues.

The five remuneration components are:

- fixed remuneration
- short-term and long-term, where applicable, performance-based remuneration (variable pay)
- pension schemes, where applicable
- other benefits in kind
- severance payment, where applicable

The fixed remuneration is determined on the basis of the role and position of the individual employee, including professional experience, seniority, education, responsibility, job complexity, local market conditions, etc. Fixed salary is payable mainly in cash but can in specific cases be payable partly in shares or other instruments as required by relevant legislation or the Group's policies.

The performance-based remuneration motivates, rewards and drives the right behaviour and performance according to set expectations for the employee, reflecting specific requirements for performance at the Group, business unit and individual levels. Hence, all incentive programmes in the Group include performance at all three levels, where relevant. The Group's incentive structures are overall divided into 1) Management programmes, 2) Capital Market/Asset Management programmes and 3) Employee programmes. The Board of Directors has determined a maximum percentage of performance-based remuneration relative to the fixed remuneration in order to ensure an appropriate balance between fixed and variable pay. This percentage varies according to the type of position held by the employee and the business unit in which the employee is employed and local requirements. The maximum limit on variable remuneration remains at 200 per cent of fixed salary inclusive of pension. This level of variable remuneration will, in practice, apply only to a small minority of employees and be offered only to enable the Group to match market terms. The limit is reduced in jurisdictions where a lower maximum cap is required by applicable legislation. Most employees covered by incentive schemes have a cap on variable pay at 25 per cent. Furthermore, certain employees and senior management are comprised by a variable pay limit of up to 50 per cent of the fixed salary, possibly inclusive of pension. Calculating the ratio between fixed and variable remuneration, institutions are, pursuant to applicable legislation, allowed to apply a discount rate of 25% subject to requirements for deferral and instruments. However, the Group does not apply this notional discount rate.

Performance-based remuneration may be disbursed as cash bonus, shares, share-based instruments, including conditional shares and other generally approved instruments, all on the basis of applicable local legislation. Where relevant and applicable, the Board of Directors has determined certain minimum thresholds according to which bonuses exceeding the thresholds shall be split into cash/shares or other adequate financial instruments. In accordance with the proportionality principle set forth in applicable regulation, the thresholds and the split vary within different business units and positions and are set according to the employees' impact on the specific risk profile, market practice within the business unit in question and in order to offer competitive remuneration packages. However, alignment of the interests of the employees, the Group, the customers and the shareholders, Alternative Investment Funds and/or UCITS managed by management companies is always ensured.

Pension schemes guarantee employees a basic cover in the event of critical illness or death and pension payments upon retirement. In general, employees are covered by mandatory defined contribution plans with a pension insurance company. The pension contributions of employees subject to collective bargaining agreements are regulated by the collective agreement. Further, pension schemes are construed and offered to employees in accordance with local practises and regulation.

Other benefits are awarded on the basis of individual employment contracts and local market practice. As a main rule, the Group has set guidelines in order to align benefits/routine packages offered to employees in various employment levels within the Group. The benefit offered to certain groups of employees could be mobile telephone, internet, newspaper, company car, health insurance and health checks, assistance from health providers and other benefits in kind, such as insurance cover and/or indemnification for costs related to the conduct of certain employees during the employment.

Severance payments are payable in accordance with relevant local legislation and applicable collective agreements. The overall policy and agreements on severance pay are determined by Group HR and relevant control functions. Severance pay constitutes an appropriate compensation for early termination by the Group, is decided upon consideration of the individual's responsibility and decision-making powers and it is taken into account that it must not constitute a reward for failure. Normally, severance pay is linked to seniority, as employees earn entitlement to severance pay throughout their years of service. Most employees are entitled to severance pay solely pursuant to legislation or collective agreement. Under specific individual agreements, certain key employees are entitled to severance pay in addition to that pursuant to legislation or collective agreement of up to a maximum of 12 months' salary while certain managers (below Executive Leadership Team level) are entitled to a maximum of up to 24 months' salary.

For the avoidance of doubt and subject to applicable legislation and collective bargaining agreements, no severance payment agreed from 1 January 2015 onwards may include any variable remuneration, pension or other benefits. Further, unless otherwise required by law, collective agreements or agreements entered into prior to 1 January 2018, severance pay, inclusive of salary during a notice period, cannot exceed a total of two years' salary and benefits.

#### Performance-based remuneration

Performance-based remuneration is awarded in a manner which promotes sound risk management, includes ex-post risk adjustments and does not induce excessive risk-taking. This means that if the performance-based remuneration exceeds the minimum threshold determined by the Board of Directors the performance-based pay will be split in shares (or other instruments) and cash, part of which will be deferred in accordance with national legislation or Group's guidelines. Further, the default accrual period for shortterm performance-based remuneration is one year. For a limited number of employees the accrual period is two years, while long-term incentive programmes may have an accrual period of up to three years. Further, the Group has established a governance for spot-bonus under which certain employees, not comprised by mandatory legislation stipulating otherwise, can be granted a bonus for extraordinary performance during a certain period.

Deferral varies on the basis of position, geography and amount, from three to seven years. Employees receiving performance-based remuneration over a certain threshold will have the part of the performancebased remuneration exceeding the threshold granted in conditional shares or other applicable instruments and deferred for one to three years. For material risk takers, deferral is applied according to mandatory legislation and Group policies. The Executive Leadership Team is subject to at least five years' deferral.

The deferral period for other material risk takers has been assessed, the purpose being to ensure adequate ex-post risk adjustment according to applicable legislation. Given the nature of the business, the business cycle, its risks, the individual's activities and applied pay-out structures, including back testing and claw back provisions, a general deferral period of at least four years has been decided.

Non-disbursed performance-based components are subject to back testing (as a minimum for employees identified as material risk takers). Back testing criteria are determined by Group HR in accordance with applicable law.

Concerning all employees, disbursed as well as nondisbursed components are subject to claw back if granted on the basis of data which has subsequently proven to be manifestly misstated or inaccurate. Further, performance-based pay is awarded by ensuring

- an appropriate balance between fixed and performance-based components
- that the fixed component represents a sufficiently high proportion of the total remuneration to make non-payment of the performance-based component possible
- that no hedging of deferred shares takes place for employees who are identified as material risk takers
- that material risk takers cannot dispose of the sharebased instruments for an appropriate period of time after transfer of the instruments to the risk taker

Performance-based pay is granted to reflect the Group's financial results, the result of the business unit (or the Alternative Investment Fund Managers/Management Companies) in which the employee is employed and the individual employee's performance. As a minimum, this applies to material risk takers. Further, both financial and non-financial factors shall be taken into consideration when determining the individual's bonus, i.e. compliance with the Group's core values, internal guidelines and procedures, including customer and investor related guidelines. A discretionary assessment is always made to ensure that other factors – including factors which are not directly measurable – are considered.

Performance-based pay must be based on an assessment of the Group's results and a number of KPIs reflecting the Group's key strategic priorities. Dependant on the field of employment, the Group sets and uses an appropriate balance of absolute, relative, internal and external KPIs, balancing short-term and long-term goals. Risk KPIs are further applied to ensure a strong risk management and compliance culture, facilitating the Group's commitment to integrity. KPIs cover quantitative and qualitative criteria, such as

- return on equity
- cost/income ratio and/or other cost related measures
- customer satisfaction
- relative performance against peers
- observance of the Group's core values and delivery on the Essence of Danske Bank Group
- compliance with legislation and/or internal business/conduct procedures
- performance which supports the strategy of the business unit and/or the Group
- expected loss or similar risk measures
- innovation

- observance of the Group's and business units' risk management and compliance culture
- leadership/employee engagement

A qualifying mechanism may be installed to ensure, performance based pay lapses in general, if the Group is loss bearing during a year. Further, if individual beneficiaries act in conflict with behavioural expectations, e.g. misconduct, the Executive Leadership Team, subsequently the Group's Remuneration Committee may reduce any earned bonus partly or in full.

Long-term performance-based incentives (LTI) can be applied to certain employees. The LTI can be related to other/additional criteria, such as creation of shareholder value, that is, the remuneration is based on a rolling 3-year performance on total shareholder return against peers.

Further, the KPIs are designed to prevent conflicts of interest and thus ensure that employees are remunerated in alignment with serving the best interest of all stakeholders, inclusive of customers. Employees are not incentivised to sell specific products to customers if other products would serve the customers better or be more suitable for the customer in accordance with best practice, customer analyses, etc. Where applicable, the Group has implemented a prohibition of employees being remunerated on sale of specific products.

# Sign-on fixed pay, stay-on and guaranteed bonus

Sign-on fixed pay as well as stay-on and guaranteed variable pay are granted only in exceptional cases, and will be assessed by the head of the business unit in question and Group HR. The mentioned components will be used only to attract or retain highly specialised individuals or on executive level. Such pay may not exceed one year's gross salary inclusive of pension, benefits and fixed supplements. Sign-on fixed pay can be paid in cash or in a split between cash/shares and is, according to applicable legislation, as a main rule conditional on the employee not resigning within a given period of time after the pay.

Any sign-on pay to material risk takers is agreed in connection with the employment of the material risk taker and is not granted for periods longer than one year. Sign-on, stay-on or guaranteed variable pay are subject to and paid in accordance with relevant legislation applicable for both Group and for local entities subject to national legislation.

#### Diversity and equal pay

An employee's total remuneration package is determined on the basis of the role and position of the individual employee, professional experience, seniority, education, responsibility, job complexity, local market conditions, the results of the Group, the business unit in which the employee is employed and the individual's performance, etc.

The Group has for several years adopted a strategy and policy on Diversity and Inclusion which can be found at danskebank.com. The objectives of that Policy imply that the remuneration of individuals is set with no regard to gender, race, ethnic origin, political views, sexual orientation, age or other discriminatory factors. The Group constantly strives to promote equality within the Group both with respect to employment, career development, promotions, equal pay etc. This implies that to overcome gender pay gaps, the Group does not focus only on pay but more broadly on diversity and inclusion to ensure a more even distribution of women in particularly higher managerial positions and in positions within professional areas with higher market remuneration levels. The Group has implemented numerous initiatives to achieve its ambitions within diversity and equal pay and regularly performs internal reviews in order to ensure that the Group lives up to the set strategy and targets. Further information on this can be found in the Corporate Responsibility report at danskebank.com.

#### Non-employees of the Group

When cooperating with non-employees of the Group, such as agents, independent contractors/consultants, temporary workers from temp agencies etc., the Group strives to ensure that the terms and conditions in the contract lives up to the Group's business and risk strategy, long-term interest of the Group, core values, avoid conflict of interests and does not encourage excessive risk-taking or the mis-selling of products. Accordingly, as an overall starting point non-employees are remunerated with a fixed hourly fee or a fixed project fee and do not receive variable pay. In alignment with the above set criteria Head of Procurement can in extraordinary and exceptional cases decide to deviate from fixed remuneration and agree on project bonuses etc. However, in any and all cases such bonus shall respect the criteria above and may not reward any kind of failure or misconduct/non-compliance with Group policies on behalf of the non-employee.

# Material risk takers and control functions

The remuneration of material risk takers and employees in control functions is subject to specific conditions laid down in applicable national legislation, EU rules and relevant guidelines.

Once a year, subject to the policy of conducting an annual assessment process, where applicable on a consolidated, sub-consolidated and individual institution basis, the Board of Directors designates employees in the Group's internal control functions and employees who are material risk takers.

In accordance with the regulations applicable, the designation of material risk takers is made subject to internal criteria set by the Board of Directors and local Remuneration Committees and regulatory qualitative and quantitative criteria. Members of the Executive Leadership Team and the Board of Directors are appointed material risk takers on an ongoing basis.

To the extent control functions are comprised by incentive schemes, the Group ensures that control functions are remunerated for delivering their best performance in the specific role and that the variable remuneration does not compromise employees' objectivity and independence.

# **Remuneration comprised by other special regulation** Special legislation regulates the Alternative Investment Fund Managers within the Group. Performance-based remuneration to any such employees is created in order to ensure compliance with regulation within this area.

Under some conditions, incentives in the form of carried interest payable from such Alternative Investment Funds to the Alternative Investment Fund Managers, including Danske Private Equity, are exempted from this Remuneration Policy and are paid in accordance with applicable legislation.

The assessment of performance of Alternative Investment Fund Managers is set in a multi-year framework appropriate to the life-cycle of the Alternative Investment Funds managed by the Alternative Investment Fund Manager. This is done in order to ensure that the assessment process is based on longer-term performance and that the actual payment of performance-based components of remuneration is spread over a period which takes account of the life cycle of the Alternative Investment Funds it manages. Further, their investment risks are also taken into consideration.

Some functions within the Group are comprised by other special regulations, and performance agreements covering employees in such functions are construed in accordance with applicable mandatory law, including, but not limited to, MiFID II, UCITS, IDD, etc.

Finally, to the extent bonus is agreed on in collective agreements between the Group or employer organisations and unions, any such agreements will, to the extent necessary, be exempted from this policy in accordance with EU and national legislation.

Remuneration of the Executive Leadership Team The remuneration of the Executive Leadership Team is intended to ensure the Group's continued ability to attract and retain the most qualified Executive Leadership Team members. In connection with the annual assessment of the remuneration of the Executive Leadership Team, developments in market practice are assessed.

The Remuneration Committee makes recommendations on adjustments of the remuneration of the Executive Leadership Team members to the Board of Directors. The remuneration of the Executive Leadership Team may consist of fixed salary and supplements, fixed salary payable in shares short-term and long-term incentive programmes and pension schemes (as a main rule the Executive will be comprised by a Group pension scheme according to which a fixed percentage of the salary will be paid into the collective pension scheme entitling the Executive to appropriate pension payment upon retirement). Subject to individual agreement, members of the Executive Leadership Team are also entitled mobile telephone, internet, newspaper, company car, health insurance and health checks, assistance from health providers and other benefits in kind, including safe boxes and security facilities installed at the private addresses of the Executive as deemed necessary by the Board of Directors in order to protect the individual Executive and to safeguard the interests of Danske Bank and its customers. The Company will pay all costs associated with the above security facilities, including tax, if necessary, instalment of equipment, monthly fees etc. Further, members of the Executive Leadership Team could be offered insurance cover and/or indemnification for costs related to the conduct during the employment.

As a main rule, the Executive Leadership Team members are entitled to a notice period upon termination from the Group of 18 months, and to terminate their own position with a notice of 9 months (12 months for the CEO). During such notice period, the Executive Leadership Team members are only entitled to full salary and benefits to the extent the Executive does not obtain other income during the notice period. The members of the Executive Leadership Team are not entitled to severance pay.

The performance of Executive Leadership Team members is assessed once a year based on written performance agreements in accordance with the above described criteria containing both financial and non-financial KPIs. The yearly performance- based remuneration to members of the Executive Leadership Team cannot exceed the limit of 50 per cent of the yearly gross salary exclusive of pension, however, subject to applicable legislation. The Annual Report specifies the Executive Leadership Team remuneration. For further information on remuneration of the Executive Leadership Team please refer to danskebank.com.

In order to ensure alignment of the CEO's and Danske Bank Group's strategic goals and long-term objectives, Danske Bank Group has a requirement that the CEO must own shares in the Group corresponding to a value of approximately DKK 2 million.

#### Remuneration of the Board of Directors

Members of the Board of Directors of the Group receive a fixed fee. Board members are not covered by incentive programmes and do not receive performance-based remuneration. The fees are set at a level that is market aligned and reflects the qualifications and competencies required in view of the Group's size and complexity, the responsibilities and the time the Board members are expected to allocate to discharge their obligations as Board members, including responsibilities as members of sub-committees. No pension contributions are payable on Board members' fees.

The fee of the individual Board member is specified in the Annual Report. In addition to the Board of Directors' fixed fees to members of the Board of Directors and Committees, Danske Bank may pay social duties and similar taxes levied by foreign authorities in relation to the directors' fees. Danske Bank may also pay any outlays and travel expenses incurred in connection with a director's discharge of his or her duties as a member of the Board of Directors. Danske Bank may pay costs associated with carrying out the position as Board member such as telephone and securities facilities and Danske Bank may refund potential tax consequences thereof. Further, members of the Board of Directors could be offered insurance cover and/or indemnification for costs related to the conduct during the employment.

Based on the recommendation of the Remuneration Committee, the Board of Directors submits proposals for remuneration of the members of the Board of Directors to the Annual General Meeting for approval every year.

#### Miscellaneous

To the extent legally acceptable under applicable law, the Board of Directors may deviate from this policy in individual cases, if justified by extraordinary and exceptional circumstances.

Some entities and units within the Group have remuneration policies and guidelines that apply in addition to the Group's remuneration policy. Such entities may implement policies that deviate from the Group policy in order to meet local requirements and practises, for example to set different caps for variable remuneration, to extend periods of deferral for variable remuneration or to apply access or restrictions regarding the use of instruments. However, if employees in any such entity have a significant impact on the Group's risk profile, the Group will ensure that the variable remuneration to any such employees fulfils the requirement set out in this policy and applicable legislation. Any material deviations from this policy must be reported to the owner of the policy.

Once a year at danskebank.com, the Group discloses information on the Group's remuneration practices and the remuneration to individual members of the Board of Directors and the Executive Leadership Team and on aggregate level for other material risk takers.

Danske Bank / Annual general meeting 35

**Danske Bank A/S** Holmens Kanal 2-12 DK-1092 København K

Tel. +45 33 44 00 00 CVR no. 611262 28 danskebank.com